

H1 2013 CURRENT OPERATING INCOME GREW 14 %, AT 4.5% OF TOTAL REVENUE

Paris, August 29th 2013,

Business & Decision Group, the International Consulting and Systems Integration (CSI) Company, announces an operating income of €4.6 million for the six month period ending June 30th 2013, representing 4.5% of total revenue.

Consolidated revenue of €51.2m for the second quarter of 2013 represents a decrease of 3.7% compared to the first half of 2012, at constant structure, accounting methods and exchange rates. For the first half of 2013, the total consolidated revenue amounts to €101.9m, a decrease of 5.8% at constant structure and exchange rates.

<i>(in M€)</i>	Q2 2013	Q2 2012 Restated(*)	Var.	H1 2013	H1 2012 restated(*)	Var.	H1 2012 published
Revenue	51.2	53.1	-3.7%	101.9	108.1	-5,8%	115.3

(*) restated: constant structure and exchange rates.

Current Operating Income amounts to €4.6m for H1 2013 and represents 4.5% of total revenue, compared to 2.8% for H1 2012.

<i>(in M€)</i>	H1 2013	H1 2012 restated(*)	H1 2012 published
Revenue	101.9	111.3	115.3
Current Operating Income	4.6	4.0	3.2
in % of revenue	4.5%	3.6%	2.8%
Operating income	1.6	3.3	5.6
in % of revenue	1.6%	2.9%	4.9%
Net income	-1.7	1.0	2.7

(*) Restated with closed or sold activities

Operating income was impacted by restructuring costs in France and by expenses generated from the closure of the German subsidiary, effective July 2013 representing €2.7 million.

The net income of H1 2013 was a loss of €1.7 million due to the combined effects of Germany and a foreign exchange loss recognized in the financial results representing €2.8 million. Thus, the weight for exceptional items is €5.5 million for the half-year income.

Patrick Bensabat, CEO of Business & Decision, said: "Some of the measures initiated several months ago, have been executed and are beginning to show results, even if the cost of those measures reduced earnings in the short term. Other initiatives are underway that we believe will continue to improve profitability. New offerings have enabled us to boost our sales and the vivacity of our markets offsets weak economic conditions encountered in some countries. "

During the first half of 2013, the Group completed a new financing agreement with a banking pool enabling it to improve its cash flow.

Outlook

Perspectives for development and growth for the coming months are based on the Group's dynamism in sectors with high growth potential. Business Intelligence, CRM and e-business have the potential for innovation spurred by technological advances and usage: mobility, big data, cloud computing or digital marketing.

Upcoming Financial Dates:

October 31th, 2013:	2013 third quarter revenue at 5:35 pm
January 30th, 2014:	2013 full year revenue at 5:35 pm

About Business & Decision

Business & Decision is an international Consulting and Systems Integration (CSI) company. It is a leader in Business Intelligence (BI) and Customer Relationship Management (CRM), and a major player in e-Business, Enterprise Information Management (EIM), Enterprise Solutions as well as Management Consulting. Business & Decision contributes to the success of customer projects by driving maximum business performance. The company has a reputation for functional and technological expertise and has forged partnerships with all of the key technology vendors.

Located in 15 countries, Business & Decision currently employs 2500 people worldwide.

Additional information is available at www.group.businessdecision.com

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