

2013 CURRENT OPERATING INCOME AT €7.2M

Paris, 25th March, 2014

Business & Decision Group, the International Consulting and Systems Integration (CSI) Company, announces a current operating income of €7.2m for the Financial Year ended 31st December 2013.

<i>m€</i>	2013 (*)	2012 published
Revenues	200.0	221.9
Current operating income	7.2	9.8
<i>% margin</i>	3.6%	4.4%
Operating income	3.3	7.7
Net result	-7.2	1.7

(*) Audit in progress

For 2013, consolidated revenue is €200.0m. At constant exchange rates, structure and accounting method, this represents a 5.2% decrease compared to 2012.

Current operating income represents €7.2m. The decline in revenue impacts the current operating income and explains most of the variation. Operating income amounts to €3.3m and includes restructuring costs in France for €1.9m, losses of Switzerland for €1.0m and the negative impact of the termination of FBC Software for €1.1m.

Net result includes a financial result of € -4.4 million (including € -1.6m of exchange rate impact), taxes of € -3.3 million as well as the effects of Germany for € -2.8 million.

Bank covenants continue to be respected.

Patrick Bensabat, CEO of Business & Decision, said: *"The restructuring efforts helped to adjust the structure of operational costs and eliminate unprofitable activities. We conducted, for 3 years, an action plan to improve the performance and the repositioning at the Group level. The end of 2013 marks the completion of the plan at all levels of the organization of the Group."*

Outlook

The Group continues its major future investments in Big Data, in the Cloud Computing and in accompanying clients in their digital transformation. Development prospects associated with higher levels of profitability allow to positively consider the year 2014.

Upcoming Financial Dates:

March 26th, 2014:	Analysts & investors meeting – 5:00 pm, Paris
April 29th, 2014:	2014 first quarter revenue at 5:35 pm
June 25th, 2014:	Shareholders' annual General Meeting at 5:30 pm, Paris
July 31st, 2014:	2014 first half revenue at 5 :35 pm
August 27th, 2014:	2014 first half results at 5 :35 pm
August 28th, 2014:	Analysts & investors meeting at 5 :00 pm, Paris
October 30st, 2014:	2014 third quarter revenue at 5 :35 pm
January 29th, 2014:	2014 full year revenue at 5 :35 pm

About Business & Decision

Business & Decision is an international Consulting and Systems Integration (CSI) company. It is a leader in Business Intelligence (BI) and Customer Relationship Management (CRM), and a major player in e-Business, Enterprise Information Management (EIM), Enterprise Solutions as well as Management Consulting. Business & Decision contributes to the success of customer projects by driving maximum business performance. The company has a reputation for functional and technological expertise and has forged partnerships with all of the key technology vendors. Located in 15 countries, Business & Decision currently employs 2500 people worldwide.

Additional information is available at www.businessdecision.com

CONTACT

Safa Baghai

Business & Decision

Tel: +33 (0)1 56 21 21 20

Fax: +33 (0)1 56 21 21 22

finance@businessdecision.com