

Final Terms dated 21 March 2018

Issue of 25,000 "Leverage Reverse" Certificates indexed to the STM8 Futures Contract – Maturity June 2018

pursuant to the Debt Securities Issue Programme of **EXANE FINANCE**

unconditionally and irrevocably guaranteed by **EXANE DERIVATIVES**

EXANE DERIVATIVES

(as the **Dealer**)

Series n°: 12144 Tranche n°: 1

Issue Price: EUR 38.17 per Certificate

Scheduled Maturity Date: 29 June 2018

An application has been made for the Certificates to be listed and admitted to trading on the regulated market of Euronext Paris

Any person making or intending to make an offer of the Securities may only do so in circumstances in which no obligation arises for the Issuer or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Directive or to supplement a prospectus pursuant to Article 16 of the Prospectus Directive, in each case, in relation to such offer.

Neither the Issuer nor the Guarantor has authorised, nor do they authorise, the making of any offer of Securities in any other circumstances.

Part A – Contractual Terms

Unless otherwise required by the context, the terms and expressions used and not expressly defined in these Final Terms shall have the same meaning as in the Conditions of the Securities and the Technical Annex set forth in the Base Prospectus dated as of 22 June 2017 (the **2017 Base Prospectus**), as supplemented by the First Supplement dated as of 11 December 2017 and the Second Supplement dated as of 5 February 2018 (together, the **Supplements**).

The 2017 Base Prospectus and the Supplements constitute together a base prospectus for the purposes of the Prospectus Directive and the relevant implementing measures in Luxembourg. The present document constitutes the Final Terms of the Certificates described herein for the purposes of article 5.4 of the Prospectus Directive and the relevant implementing measures in Luxembourg.

The Final Terms must be read in conjunction with the 2017 Base Prospectus, as supplemented. Full information on the Issuer, the Guarantor and the offer of the Certificates is only available on the basis of the combination of these Final Terms and the 2017 Base Prospectus, as supplemented.

The 2017 Base Prospectus, the Supplements and the Final Terms are available on the website of Exane (www.exane.com/exaneissues). A summary of the issue of the Securities is attached as a schedule to these Final Terms. The 2017 Base Prospectus, the Supplements and these Final Terms are available for inspection and copies may be obtained from the registered office of the Issuer and the registered office of the Principal Paying Agent.

GENERAL PROVISIONS

Maturity Date:

13.

1. **Exane Derivatives Calculation Agent: Settlement Confirmation Agent:** 2. Not applicable Euro ("EUR") 3. **Currency:** 4. **Settlement Currency(ies): EUR** 5. **Dual Currency Securities:** Not applicable 6. Issue Size: Series: 25,000 Certificates (a) Tranche: 25,000 Certificates 7. **Nominal Value:** Not applicable EUR 38.17 per Certificate 8. **Issue Price:** 9. Trade Date: 7 March 2018 10. **Issue Date:** 21 March 2018 11. **Interest Commencement Date:** Not applicable 29 June 2018 12. **Scheduled Maturity Date:**

The Scheduled Maturity Date

14. Minimum Trading Number: Twenty-seven (27) Certificates minimum and multiples

of one (1) Certificate thereafter

15. Interest Basis : Not applicable

16. Settlement Basis : Settlement linked to Futures Contract

17. Change of Interest Basis: Not applicable

18. Business Day Convention : Following Business Day

19. Multi Underlyings: Not applicable

20. Basket of Multi Underlyings Not applicable

21. Type(s) of Underlying

Underlying(s): Share(s) Not applicable

Underlying(s): Index(es)Not applicable

Underlying(s): Futures Contract(s) Applicable

(a) Futures Contract(s): FTSE MIB Futures Contract – Maturity June 2018

(b) Weighting / W_i: Not applicable

(c) Futures Contract Underlying: FTSE MIB Index

(d) Exchange(s): IDEM

(e) Exchange Business Day : Exchange Business Day (Single Futures Contract Basis)

in accordance with Condition 5.12

(f) Scheduled Trading Day: Scheduled Trading Day (Single Futures Contract Basis)

in accordance with Condition 5.12

(g) Valuation Time : In accordance with Condition 5.12

(h) Reuters Code(s): Not applicable

(i) Bloomberg Code(s): STM8

(j) ISIN Code(s): Not applicable

(k) Futures Contract Sponsor : Borsa Italiana

Underlying(s): Fund Units Not applicable

Underlying(s): Exchange Rate Not applicable

Underlying(s): Reference Rate Not applicable

Underlying(s): Debt Instrument(s)
Not applicable

Underlying(s): Listed Option(s)Not applicable

Underlying(s) : Commodity(ies)Not applicable

22. Securities linked to Credit Events Not applicable (Types of CLN or Types of Credit Linked Portion or Types of Credit Linked Warrant)

23. Credit Linked Portion: Not applicable

24. Underlying-Linked Portion: Not applicable

INTEREST PROVISIONS

25. Ex-Date (Condition 1.1): Not applicable

26. Fixed Rate Interest provisions Not applicable **(Condition 4.1):**

27. Floating Rate Interest provisions Not applicable **(Condition 4.2):**

28. Zero Coupon provisions (**Conditions** Not applicable **4.4 and 5.6**):

29. Provisions relating to Securities linked Not applicable **to one or more Underlying(s):**

30. Late payment/delivery interest EONIA rate (Condition 13):

PROVISIONS RELATING TO SETTLEMENT

31. **Final Settlement Amount of the** Applicable Certificates (Condition 5.2):

(a) Final Settlement Amount: Conditional Settlement Amount (paragraph VI.A.5 of the

Technical Annex)

(b) Cash Settlement and/or Physical Cash Settlement

Settlement:

32. Final Settlement Amount for [CLN/ Not applicable Credit Linked Warrant] (Conditions 6

and 7)

33. Final Settlement Amount for Hybrid Not applicable Securities (Conditions 6 and 7)

SPECIFIC CREDIT LINKED NOTE OR CREDIT LINKED PORTION OF HYBRID SECURITIES OR CREDIT LINKED WARRANT PROVISIONS

34. Tranched [CLN/ Credit Linked Not applicable

Warrant]

35.	Credit Event(s) (Condition 1.2 or 1.3):	Not applicable
	CI CUIT LI CIII	· ,	Committee 112 of 110/1	I tot apprivacio

- 36. **Portion affected by a Credit** Not applicable **Event (Condition 1.2 or 1.3):**
- 37. Notice Delivery Period Not applicable
- **38. Grace Period (Condition 1.2 or 1.3):** Not applicable
- **39. Grace Period Extension** (**Condition** Not applicable **6.1(ii)):**
- **40. Obligation Category (Condition 1.2 or** Not applicable **1.3):**
- **41. Obligation Characteristics** (**Condition** Not applicable **1.2 or 1.3**):
- **42. Excluded Obligation (Condition 1.2 or** Not applicable **1.3):**
- 43. **Deliverable Obligation** Not applicable
- **44. Excluded Deliverable Obligations** Not applicable (Condition 1.2 or 1.3):
- 45. Include Accrued Interest Not applicable
- 46. Reference Entity / Reference Not applicable Entities (Condition 1.2 or 1.3):
- **47.** Additional provisions relating to Not applicable certain specific Reference Entities
- **48. Reference Obligation(s)** (Condition 1.2 Not applicable or 1.3):
- **49. All Guarantees (Condition 1.2 or 1.3):** Not applicable
- **50. Cash Settlement (Condition 6.4):** Not applicable
- 51. Physical Settlement (Condition 6.5): Not applicable
- **52. Auction Settlement (Condition 6.3):** Not applicable

SPECIFIC WARRANTS PROVISIONS

53. Provisions relating to Warrants: Not applicable

EARLY SETTLEMENT AND OPTIONAL SETTLEMENT PROVISIONS

54. Automatic Early Settlement (Condition Not applicable **5.18):**

55. Settlement Option at the Issuer's Not applicable discretion (Condition 5.4):

56. Settlement Option at the Holder's discretion (Condition 5.5):

Not applicable

57. Information relating to Settlement by Instalments (Condition 5.3):

Not applicable

58. Information relating to Partly Paid Certificates / CLN or Hybrid Securities (Condition 5.19):

Not applicable

MARKET DISRUPTION AND ADJUSTMENTS

59. Capitalised Fair Market Value Option Not applicable (Conditions 5.8 to 5.16):

60. Adjustment Methods Applicable

Futures Contracts All

PLEDGING OF SECURITIES ACCOUNT

61. Additional guarantee in the form of a Not applicable pledging of securities account (Condition 3.3):

OTHER GENERAL PROVISIONS

62. Form of the [CLN/Hybrid Securities/ Not applicable Credit Linked Warrants] (Condition 2.2):

63. Form of the Certificates (Condition 2.2):

(a) Form of the Certificates: Bearer

(b) Registrar: Not applicable

64. Additional Financial Not applicable **Market(s) (Condition 13.4):**

65. Provisions governing redenomination, changes in Nominal Value and conventions (Condition 2.5):

Not applicable

Signed on behalf of the Issuer Signed on behalf of the Guarantor

By: Virginie AMICO By: Daniel IVANIER

Head of Legal Head of Derivatives Support

Duly authorised Duly authorised

PART B - OTHER INFORMATION

1. Listing and Admission to Trading

- (a) Listing application and admission to trading: Application has been made by the Issuer (or on his behalf) for the Certificates to be listed and admitted to trading on the regulated market of Euronext Paris. No assurance can be given that the listing and admission to trading of the Securities will be authorised.
- (b) Estimate of total expenses related to admission to trading: Not applicable

2. Rating

The Securities to be issued have not been rated:

3. Third Party Information

Information contained in the Final Terms that is sourced from a third party has been accurately reproduced and, as far as the Issuer and the Guarantor are aware and are able to ascertain from information published by the relevant third party, no facts have been omitted which would render the reproduced information inaccurate or misleading. The Issuer has also identified the source(s) of such information.

4. Conflicts of Interests of Natural and Legal Persons Involved in The Issue / Offer

Save as discussed in the "Potential conflicts of interests" and "Potential conflicts of interest in connection with Proprietary Indices" paragraph in the "Risk Factors" section, so far as the Issuer is aware, no person involved in the offer of the Certificates has an interest material to the offer.

5. Reasons for the Offer, Estimated Net Proceeds

- (a) Reasons for the offer and use of proceeds: The net proceeds from each issue of Securities will be applied by the Issuer for its general corporate purposes. A substantial portion of the proceeds from each issue of Securities will be used to establish various hedging financial instruments in respect of such Securities.
- (b) Estimated total expenses: Not applicable
- (c) Estimated net proceeds: Not applicable

6. Fixed Rate Securities Only – Yield

Not applicable

7. Floating Rate Securities Only – Historical Interest Rate

Not applicable

8. Placement and Subscription

As of the Issue Date, it is not expected that any placement fees will be payable to third parties in connection with these Certificates.

9. Source of Information about the Past and the Future Performance of the Underlying(s) and its Volatility, Explanation of Effect on Value of Investment and Associated

Information concerning the Futures Contract can be found on Bloomberg and on the website of the Futures Contract Sponsor.

Information about the past and the future performance of the Futures Contract and its volatility may be obtained in electronic format from the Calculation Agent.

10. Practical Information

Euroclear France

Central Depositary 115, rue Réaumur – 75002 Paris – France

Clearstream

ISIN Code: FREXA0010118

Common Code: 179219794

Telekurs Code and other code(s): 40148068

Paying Agent(s) details: Not applicable

Fees: Not applicable

11. Non-exempt Offer Not applicable

12. Additional U.S. federal income tax

considerations

The Securities are not Specified Securities for purposes of Section 871(m) of the U.S. Internal

Revenue Code of 1986.

TECHNICAL ANNEX TO THE FINAL TERMS

The present Technical Annex includes the necessary parameters to the use of the pay-off formulas (each, a Pay-Off Formula) used in Part A (Contractual Terms) of the Final Terms in order to determine an interest amount, an early settlement amount or a final settlement amount payable on a Security.

All the information set out in this Technical Annex to the Final Terms refers to the calculation formulae and the concepts as the Pay-Off Formulae, the Underlying Values, the Values and the Applicable Conditions used in the Technical Annex to the 2017 Base Prospectus.

1. Final Settlement Amount

On the Maturity Date, the Holder of one Certificate will receive a Final Settlement Amount which is a Conditional Settlement Amount depending on two (2) Applicable Conditions: an American Barrier Condition(1) and an American Barrier Condition(2).

1. If the American Barrier Condition(1) is met (i.e. if at any Valuation Time(1) within the Valuation Period(1), the level of the Futures Contract has never been higher than or equal to the Barrier), each Holder of one Certificate will receive a Delta One Settlement Amount(1) in EUR determined in accordance with the following formula:

EUR (Strike - RV_{Final}) × 1/100

2. Otherwise, if the American Barrier Condition(1) is not met but if the American Barrier Condition(2) is met, (i.e. if on the first day on which the level of the Futures Contract is higher than or equal to the Barrier, it however remains strictly lower than the Strike at any Valuation Time(2) within the Valuation Period(2)), each Holder of one Certificate will receive a Delta One Settlement Amount(2) in EUR determined in accordance with the following formula:

$$EUR$$
 (Strike - $RV_{Barrier}$) × 1/100

3. Otherwise, if the American Barrier Condition(1) and the American Barrier Condition(2) are not met, the Final Settlement Amount shall be a Fixed Settlement Amount equal to EUR 0.00 (zero).

The concepts used to determine the Final Settlement Amount are detailed hereafter.

I. DEFINITIONS

A. Valuation Dates of the Values

Initial Valuation Date: 7 March 2018 Final Valuation Date: 15 June 2018

Valuation Date(1): any Exchange Business Day within the Valuation Period(1) as defined in Part A, §21(f)

of the Final Terms

Valuation Date(2): the first day on which the American Barrier Condition(1) is not met

Valuation Time(1): any time between 9:00 a.m. (Paris time) and 5:30 p.m. (Paris time) on the Valuation Date(1)

Valuation Time(2): any time within the Valuation Period(2) on the Valuation Date(2)

Valuation Period(1) means the period between the Initial Valuation Date and the Final Valuation Date (both dates inclusive)

Valuation Period(2) means the period between the time on which the American Barrier(1) has been reached and 6:00 p.m. (Paris time) on the Valuation Date(2)

Valuation Period(3) means the period between 5:50 p.m. (Paris time) (inclusive) and 6:00 p.m. (Paris time) (exclusive) on the Valuation Date(2)

B. Applicable Conditions

(i) American Barrier Condition(1) used to determine the Conditional Settlement Amount (Part A, \$31(a) of the Final Terms): Value(1) > Value(2)

Value(1): American Barrier(1)

Value (2): the level of the Futures Contract at any Valuation Time(1) within the Valuation Period(1)

(ii) American Barrier Condition(2) used to determine the Conditional Settlement Amount (Part A, §31(a) of the Final Terms): Value(1) > Value(2)

Value(1): American Barrier(2)

Value(2): the level of the Futures Contract at any Valuation Time(2) within the Valuation Period(2)

C. Parameters for Calculation of determined variables

- (i) American Barrier(1): 24,090.00 points [Barrier]
- (ii) American Barrier(2): 25,623.00 points [Strike]

II. SETTLEMENT

Final Settlement (Part A, § 31 of the Final Terms)

Conditional Settlement Amount

Applicable Conditions: the American Barrier Condition(1) and the American Barrier Condition(2)

- ❖ If the American Barrier Condition(1) is met, the Conditional Settlement Amount shall be the Delta One Settlement Amount(1) in EUR, as described below.
- ❖ If the American Barrier Condition(1) is not met but if the American Barrier Condition(2) is met, the Conditional Settlement Amount shall be the Delta One Settlement Amount(2) in EUR, as described below.
- Otherwise, if the American Barrier Condition(1) and the American Barrier Condition(2) are not met, the Conditional Settlement Amount shall be equal to a Fixed Settlement Amount equal to EUR 0.00 (zero).

Delta One Settlement Amount(1)

Value: the Difference between two Values

- Value(1): 25,623.00 points [Strike]
- Value(2): the exercise-settlement level of the Futures Contract on the Final Valuation Date $\lceil RV_{Final} \rceil$

Delta One Settlement Amount(2)

Value: the Difference between two Values

- Value(1): 25,623.00 points [Strike]
- Value(2): the highest level of the Futures Contract during the Valuation Period(3) [RV_{Barrier}]

SUMMARY OF THE ISSUE

Summaries are made up of disclosure requirements known as 'Elements'. These Elements are numbered in Sections A - E (A.1 - E.7).

This Summary contains all the Elements to be included in a summary for this type of securities and Issuer. Because some Elements are not required to be addressed, there may be gaps in the numbering sequence of the Elements.

Even though an Element may be required to be inserted in the summary because of the type of securities and Issuer, it is possible that no relevant information can be given regarding the Element. In this case, a short description of the Element is included in the summary with the mention of "not applicable".

Section A - Introduction and warnings

Eleme nt	Title	
A.1	Warning	This summary should be read as an introduction to the Base Prospectus as supplemented by any supplement relating thereto, if any (the Base Prospectus). Any decision to invest in securities should be based on a consideration of the Base Prospectus as a whole by the investors. Where a claim relating to the information contained in this Base Prospectus is brought before a court in a Member State of the European Economic Area, the plaintiff investor might, under the national
		legislation of the relevant Member State, have to bear the costs of translating the Base Prospectus before legal proceedings are initiated.
		Civil liability attaches only to those persons who have tabled the summary including any translation thereof, but only if the summary is misleading, inaccurate or inconsistent when read together with the other parts of the Base Prospectus or it does not provide, when read together with the other parts of the Base Prospectus, key information in order to aid investors when considering whether to invest in such securities.
A.2	Consent to the use of the Base Prospectus	Not applicable. The Securities are not subject to a Public Offer in the European Economic Area.

Section B - Issuer

Element	Title	
Liement	Title	
B.1	Legal and commercial name of the Issuer	Exane Finance SA (the Issuer).
B.2	Domicile, legal form of the	Domicile: 6, rue Ménars – 75002 Paris
	Issuer/Legislation and country of	
	incorporation of the Issuer	Legal form: public limited company (société anonyme)
	•	
		Legislation: French law

Element	Title	
Element	Titte	Country of incompanting France
		Country of incorporation: France
B.4b	Known Trends	Not applicable. There are no known trends affecting the Issuer and the business sectors in which it operates.
B.5	Group	The Issuer has no subsidiaries.
		Exane Finance is a subsidiary 99.9% owned by Exane SA and is a fully consolidated company.
		Exane Finance forms part of the Group: a simplified Group structure chart appears below.
		Group means Exane SA and any direct or indirect subsidiary (as defined in article L.233-1 of the French commercial code) of Exane SA.
	PARTHERS EAM 22,95% T7,05% S9,59% EXAME AS SET MANAGEMENT SAS (Paris) - Asset management 100% Subsidiery EXAME PARTICIPATIONS SNC (Paris) EXAME OFFANCE (Paris) EXAME OFFANCE (Paris) Asset management	ATIVES EXALE ERRIVATIVES EXALE FINANCE SA EXALE LTD EXALE INC (Raris) (London) (New York)
B.9 B.10	Profit forecast or estimate Qualifications in the auditor's report	auditors' reports on the financial years ending 31 December
B.12	Key historical financial information	2015 and 31 December 2016. Exane Finance

Element	Title					
		In K€	31 December 2015 (audited)	30 June 2016 (unaudited)	31 December 2016 (audited)	30 June 2017 (unaudited)
		Net Bankin g Income	2,077	753	1,398	1 120
		Operat ing profit	642	617	1,130	969
		Net profit	(30)	381	692	619
		Total Assets	16,948,127	12 382 077	10,429,303	10,673,069
		Total Shareh olders' Equity	5, 700	6, 080	6, 392	6, 371
		prospects Not appl	s since 31 Delicable. Then	ecember 2016.	o significant	in the Issuer's change in the 30 June 2017.
B.13	Recent events particular to the Issuer which are to a material extent relevant to evaluating the Issuer's solvency.					
B.14	Extent of dependency of the Issuer with regard to other entities in the Group.				pove. The Is	suer is 99.99%
B.15	Issuer's principal activities	"within regulation the prov	the limits ons applicab	laid down le to financial he last parag	by the le	s main activity, egislation and and subject to is Article, the
		invo ser reg inte fun sec	estment ser vices withi ulations, as ermediation ds from the urities, and	vices, service in the mear well as ban in banking to public, credit activities rela	es related ning of t king operat ransactions, operations o ted to bank	ther countries, to investment he applicable ions, including the receipt of and the issue of ing operations, ibited by the

Element	Title	
		applicable regulations;
		participating, in France and in other countries, in all commercial and financial transactions, and in transactions involving movable and immovable property, relating, in any way whatsoever, to the Company's objects, including by incorporating new companies, contributions, subscriptions and purchases of securities or corporate rights, mergers, partnerships or by any other means whatsoever.
		The Company carries out those activities that, under current regulations, require authorisation in accordance with the stipulations of the authorisation granted to it or of any authorisation that may be granted to it in the future."
		The Issuer is therefore authorised to carry on credit and guarantee services complementary to these services as an investment services provider, in relation to dealing on own account, portfolio management, underwriting and (guaranteed and non-guaranteed) placement.
		The Issuer's main activity is issuing debt securities (including certificates and bonds) and warrants. Such issues are generally underwritten by Exane Derivatives SNC which is responsible for placement with investors and managing positions.
		It should be noted that investment services relating to underwriting and placement are authorised only in connection with the issuance of warrants and debt securities (bonds and certificates).
		The Issuer has also issued a declaration concerning freedom of services throughout the territories of the following countries: Austria, Belgium, Bulgaria, Cyprus, Czech Republic, Denmark, Estonia, Finland, Germany, Greece, Hungary, Iceland, Ireland, Italy, Latvia, Liechtenstein, Lithuania, Luxembourg, Malta, Norway, the Netherlands, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Sweden and the United Kingdom.
B.16		As of 31 December 2016, the Issuer's shares are distributed as follows:
		319,988 shares held by Exane SA
		1 share held by Nicolas Chanut
		1 share held by Exane Derivatives SNC
		1 share held by Bertrand Leonard
		1 share held by Exane Limited

Element	Title	
		1 share held by Benoît Catherine
		1 share held by Exane Derivatives Gérance SA
		Exane Finance SA has no subsidiaries.
		Exane Finance SA is a subsidiary 99.9% owned directly by Exane SA and is a fully consolidated company.
B.17	Rating assigned to the Issuer or its debt securities	Not applicable. Exane Finance SA has not been rated.
		Not applicable. The Securities have not been rated.
B.18	Nature and scope of the guarantee	Each Security shall be guaranteed by Exane Derivatives SNC (the Guarantor). The Guarantor has unconditionally and irrevocably guaranteed the due and punctual payment of any and all amounts due by the Issuer in respect of the Securities as and when the same shall become due and payable (the Exane Guarantee). The Exane Guarantee given by the Guarantor on the Securities shall constitute a direct, unsubordinated obligation of the Guarantor and shall rank equally (pari passu) with its other direct, unconditional and unsubordinated obligations, both present and future (with the exception of preferred obligations under the law). Certain issues may benefit from an additional guarantee in the form of a pledging of securities account in accordance with article L. 211-20 and articles D. 211-10 et seq. of the French monetary and financial code (the Pledge). This Pledge shall be granted by Exane Derivatives SNC (the Pledgor) for the benefit of the Holders. The relevant Final Terms shall specify whether the relevant Securities have the benefit of a Pledge. The statement of pledge shall indicate, in particular, the debt secured by the Pledge (the Secured Debt) as well as the nature and number of financial instruments recorded in the pledged account (the Eligible Financial Instruments) as of the date of delivery of such statement.
B.19	Information concerning the Guarantor	
B.19/B.1	The legal name and commercial name of the Guarantor	The Guarantor's legal name is Exane Derivatives SNC.
B.19/B.2	The registered office and legal form of the Guarantor/governing	Domicile: 6, rue Ménars – 75002 Paris
	law and country of incorporation of the Guarantor	Legal form: société en nom collectif
		Legislation: French law
		Country of incorporation: France

Element	Title					
B.19/B.4 b	A description of all known trend information affecting the Guarantor and the markets in which it operates			are no trends	_	he Guarantor
B.19/B.5	Description of the Guarantor's Group and its position within the Group	Ellipsis A Exane Do SA and is Exane Do Group str	Asset Manager erivatives SNGs a fully conso erivatives SNG ructure chart a neans Exane Sted in article	nent SA. C is a 99.9% or lidated compa C forms part of ppears in Elen SA and any direct	wned subsiding. of the Groupment B.5 aboutest or indire	iary of Exane : a simplified ve.
B.19/B.9	Profit forecast or estimate			are no profit fo	recasts or es	timates.
B.19/B.1 0	Qualifications in the auditor's report	Auditors		are no qualifue financial yes 2016.		-
B.19/B.1	Key historical financial	Exane D	erivatives SN	C		
2	information	In K€	31 December 2015 (audited)	30 June 2016 (unaudited)	31 Decembe r 2016 (audited)	30 June 2017 (unaudited)
		Net banki ng incom e	158,055	54,508	81,925	42,317
		Opera ting profit	38,142	3,395	(5,151)	(3,879)
		Net profit	26,271	3,254	(5,263)	(4,017)
		Total Assets	21,477,898	17,747,575	14,919,38	15,180,174
		Total Share holde rs'	72,703	50,084	41,568	37,551

Element	Title	
		Equit y
		There has been no material adverse change in the Guarantor's prospects since 31 December 2016.
		Not applicable. There has been no significant change in the financial or trading position of the Guarantor since 30 June 2017.
B.19/B.1 3	_	Not applicable. There are no recent events affecting the Guarantor that are materially relevant to evaluating its solvency.
B.19/B.1 4	Guarantor with regard to other	Please also refer to Element B.19/B.5 above. The Guarantor is 99.99% owned by Exane SA.
B.19/B.1 5	entities in the Group. Principal activities of the Guarantor	

Element	Title	
		The Guarantor distributes debt instruments (bonds and certificates) and warrants both in France and abroad.
		Under the current scheme of issues of warrants and debt instruments (bonds and certificates), a first demand guarantee for these issues is provided for the investors by the Guarantor in favour of Exane Finance SA (the Issuer).
		The Guarantor carries out brokering activities on listed derivatives products on behalf of institutional customers and carries out proprietary transactions of securities and derivatives.
		The Guarantor has also issued a declaration concerning the freedom of services throughout the territories in the following countries: Austria, Belgium, Bulgaria, Cyprus, Czech Republic, Denmark, Estonia, Finland, Germany, Greece, Hungary, Iceland, Ireland, Italy, Latvia, Liechtenstein, Lithuania, Luxembourg, Malta, Norway, the Netherlands, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Sweden and the United Kingdom.
		The Guarantor is not subject to any specific confidentiality requirements, other than those commonly accepted in the exercise of its business as an investment services provider.
B.19/B.1 6	Entity(ies) or person(s) directly or indirectly holding or controlling the Guarantor	As of 31 December 2016, the Guarantor's shares are distributed as follows:
	the Guarantor	1,724,831 shares held by Exane SA
		1 share held by Exane Finance SA
		Exane Derivatives SNC has a subsidiary, 99.9% owned: Ellipsis Asset Management SA.
		Exane Derivatives SNC is a 99.9% directly owned subsidiary of Exane SA and is a fully consolidated company.
B.19/B.1 7	Rating assigned to the Guarantor or its debt securities	
		more subject to adverse economic conditions – Note: ratings from "AA" to "CCC" may be modified by the addition of a plus (+) or minus (-) sign to show relative standing within the major rating categories") with a stable outlook and Guarantor's short term credit rating is for Standard & Poor's: A-2 with a stable outlook.

Section C – Securities

Element	Title		
C.1	Nature, class and identification of the Securities	The Securities do not constitute "obligations" within the meaning of article L.228-38 of the French commercial code.	
		Although issued in series, each Security shall constitute a separate and distinct debt instrument. However, the Certificates may be consolidated and form a single series with earlier Tranches.	
		Series n°: 12144 Tranche n°: 1	
		Type of Securities: The Securities are Certificates	
		ISIN Code: FREXA0010118 Common Code: 179219794 Central Depositary: Euroclear France, Clearstream	
C.2	Currencies	The currency of the Securities is Euro ("EUR").	
C.5	Description of any restriction on the free transferability of the Securities	Not applicable. There are no restrictions on the free transferability of the Securities subject to any selling and transfer restrictions which may apply in certain jurisdictions.	
C.8	Description of the rights attached to the Securities including ranking and limitation to those rights and procedure for the exercise of those rights	Rights attached to the Securities The Securities will give right to each holder of Securities (a Holder) to receive a Final Settlement Amount as specified in Element C.18 hereafter and, if applicable, to interest amounts described in this Element C.18.	
		Status and ranking of the Securities and the Exane Guarantee	
		The Securities constitute direct, unconditional and unsubordinated obligations of the Issuer that shall rank equally (pari passu) with each other and with all other direct, unconditional and unsubordinated obligations of the Issuer, both present and future, (subject to contrary mandatory provisions in force at the relevant time).	
		The Guarantor has unconditionally and irrevocably guaranteed the due and punctual payment of any and all amounts due by the Issuer in respect of the Securities as and when the same shall become due and payable. The Exane Guarantee given by the Guarantor in respect of the Securities shall constitute a direct, unsubordinated obligation of the Guarantor and shall rank equally (pari passu) with its other direct, unconditional and unsubordinated obligations, both present and future (with the exception of preferred obligations under the law).	

Element	Title	
		Pledge: Not applicable
		Early Termination Event
		Any Holder may trigger the settlement of each of the Securities (other than Warrants) that it holds if any of the following events or circumstances occurs:
		(i) failure by the Issuer to pay (x) the principal or (y) the interest within fifteen (15) days of the date on which such payment became due and payable; or
		(ii) failure by the Issuer to perform any of its obligations in respect of the Securities, failure by the Guarantor to perform any of its obligations in respect of the Exane Guarantee, failure by the Pledgor to perform any of its obligations with respect to the Pledge (under certain conditions), if such failure is not remedied within 45 days from the date the Financial Agent receives notice of such failure given by the Holder of the relevant Securities; or
		(iii) a liquidator, a provisional liquidator, an official receiver or an ad hoc agent, acting pursuant to the company law governing the Issuer or a significant portion of its assets, liabilities or holdings is appointed, or any person benefiting from a security interest takes possession of all or part of the assets or holdings of the Issuer, or the Issuer takes measures to obtain protection or obtains protection from its creditors pursuant to the governing legislation, or the Issuer generally ceases to make its payments, or ceases or threatens to cease operating its business, but excluding a merger or reorganisation operation under which all of the Issuer's assets are transferred and in which all liabilities and debt (including the Securities) of the Issuer are assumed by another entity which may continue the activity of the Issuer; or
		(iv) the Guarantor requests the appointment of a mediator, reaches an amicable settlement with its creditors, has ceased to make payments, or a court ruling has ordered the liquidation of the Guarantor or approved a plan for full assignment of the Guarantor's business pursuant to court-ordered receivership proceeding, or the Guarantor is the subject of similar proceedings or, in the absence of legal proceedings, the Guarantor reaches a composition with its creditors, or a resolution is approved by the Guarantor to liquidate or dissolve the Guarantor, but excluding a merger or reorganisation operation under which all the Guarantor's assets are transferred, and all or the majority of the Guarantor's liabilities and debt

Element	Title	
Diement	Title	(including the Securities) are assumed by another entity that continues the Guarantor's business; or
		(v) the Exane Guarantee (or the Pledge, under certain conditions) is declared null and void, or claimed as such by the Guarantor.
		Taxation – no gross-up
		All payments of principal, interest and other revenues in respect of the Securities shall be made free and clear of, and without withholding or deduction for, any taxes, duties, assessments or charges of whatever nature, present or future, imposed, levied, collected, withheld or assessed by or on behalf of any jurisdiction or any authority therein or thereof having the power to tax, unless such withholding or deduction is required by law. If any applicable law should require that payments of principal or interest or other income in respect of the Securities, be subject to any such withholding or deduction, neither the Issuer, nor the Guarantor nor the Pledgor will be required to pay additional amounts in respect of any such withholding or deduction.
		Governing law
		The Securities, the Exane Guarantee and the Pledge are governed by French law.
		Limitation of the rights attached to the Securities
		The right to bring action against the Issuer in relation to the Securities or interest expires after a period of five years (for principal) or 5 years (for interest) from the specified due date.
C.11	Admission to trading	Application has been made by the Issuer (or on his behalf) for the Certificates to be listed and admitted to trading on the regulated market of Euronext Paris.
		No assurance can be given that the admission to trading of the Securities will be authorised.
C.15	Description of the impact of the value of the underlying on the value of the investment	The settlement amounts, interest and deliverables on Securities linked to one or more Underlying(s) depend on the value of the Underlying which is likely to affect the value of the investment in the Securities.
		The value of Securities linked to one or more Underlying(s) may be affected by the performance of the FTSE MIB Futures Contract – Maturity June 2018 (the "Futures Contract"), as described under Element C.20 below.
		Indeed this (these) Underlyings has (have) an impact on the Final Settlement Amount and/or the Automatic Early Settlement Amount which are calculated in accordance with the formula

Element	Title		
		*	ent C.18 below and on the amount of interests, calculated in accordance with the formula ent C.18 below.
C.16	Securities linked to one or more Underlying(s) –Maturity Date or Exercise Date	The Maturity D Underlying(s) is 2	pate of Securities linked to one or more 19 June 2018.
C.17	Securities linked to one or more Underlying(s) – Settlement-delivery	Securities linked t cash.	to one or more Underlying(s) shall be settled in
C.18	Return on Securities linked to one or more Underlying(s)	The return on Se shall take place as	ccurities linked to one or more Underlying(s) follows:
		Nominal Value: N	Jot Applicable
		INTEREST	
		No payment of int	terests for the Securities shall be due.
		SETTLEMENT.	AMOUNT
		Final Settlement	
		Final Settlement Amount:	Conditional Settlement Amount
		7 mount.	On the Maturity Date, the Holder of one Certificate will receive a Final Settlement Amount which is a Conditional Settlement Amount depending on two (2) Applicable Conditions: an American Barrier Condition(1) and an American Barrier Condition(2).
			If the American Barrier Condition(1) is met (i.e. if at any Valuation Time(1) within the Valuation Period(1), the level of the Futures Contract has never been higher than or equal to the Barrier), each Holder of one Certificate will receive an amount in EUR determined in accordance with the following formula:
			EUR (Strike - RV _{Final}) \times 1/100
			Otherwise, if the American Barrier Condition(1) is not met but if the American Barrier Condition(2) is met, (i.e. if on the first day on which the level of the Futures Contract is higher than or equal to the Barrier, it however remains strictly lower than the Strike at any Valuation Time(2)

Element	Title	
		within the Valuation Period(2)), each Holder of one Certificate will receive an amount in EUR determined in accordance with the following formula:
		EUR (Strike - RV _{Barrier}) × $1/100$
		Otherwise, if the American Barrier Condition(1) and the American Barrier Condition(2) are not met, the Final Settlement Amount shall be an amount equal to EUR 0.00 (zero).
		For these purposes:
		Strike means 24,090.00 points
		Barrier means 25,623.00 points
		$\mathbf{RV}_{\mathbf{Final}}$ means the exercise - settlement level of the Futures Contract on the Final Valuation Date.
		$\mathbf{RV_{Barrier}}$ means the highest level of the Futures Contract during the Valuation Period(3).
		Initial Valuation Date means 7 March 2018.
		Final Valuation Date means 15 June 2018.
		Valuation Time(1) means any time between 9:00 a.m. (Paris time) and 5:30 p.m. (Paris time) on the Valuation Date(1).
		Valuation Time(2) means any time within the Valuation Period(2) on the Valuation Date(2).
		Valuation Date(1) means any Exchange Business Day within the Valuation Period(1).
		Valuation Date(2) means the first day on which the American Barrier Condition(1) is not met.
		Valuation Period(1) means a period between the Initial Valuation Date and the Final Valuation Date (both dates inclusive).
		Valuation Period(2) means a period

Element	Title		
		between the time on which the Barrier has been reached and 6:00 p.m. (Paris time) on the Valuation Date(2).	
		Valuation Period(3) means a period between 5:50 p.m. (Paris time) (inclusive) and 6:00 p.m. (Paris time) (exclusive) on the Valuation Date(2).	
		Exchange Business Day means any Scheduled Trading Day on which the Exchange is open for trading during its respective regular trading sessions, notwithstanding that such Exchange closes prior to its Scheduled Closing Time.	
		Scheduled Trading Day means any day on which the Exchange is scheduled to be open for trading during its regular trading sessions.	
		Scheduled Closing Time means, in respect of an Exchange and a Scheduled Trading Day, the scheduled weekday closing time of such Exchange on the relevant Scheduled Trading Day, without regard to after-hours or any other trading outside of the regular trading times or sessions.	
		Exchange means IDEM, any successor to such exchange or quotation system or any substitute exchange or quotation system to which trading in the Futures Contract has temporary relocated (provided that the Calculation Agent has determined that there is comparable liquidity relative to such Futures Contract on such temporary substitute exchange or quotation system as on the original Exchange).	
C.19	Securities linked to one or more Underlying(s) – Exercise Price or Final Reference Price	The exercise price or reference price of one or more Underlying(s): the value of the relevant Underlying(s) at the final determination date as determined by the Calculation Agent (which is Exane Derivatives SNC), subject to any adjustments or any extraordinary events which may affect the Underlying(s).	
C.20	Securities linked to one or more Underlying(s) – Description of the underlying and where information on it may be obtained	The underlying(s) of Securities linked to one or more Underlying(s) is the FTSE MIB Futures Contract – Maturity June 2018 (Bloomberg code: STM8) and the information on such underlying(s) may be found on Bloomberg and on the website of the Futures Contract Sponsor (which is Borsa Italiana).	

Section D - Risks

Element	Heading	
D.2	Key information	As far as the Issuer and the Guarantor are concerned, several risk factors may affect their ability to perform their obligations under the Securities:
	on the principal risks that	 Group's Risk: the Exane group is exposed to risks inherent in its core businesses;
	are specific to the Issuer or its	 Risk management: the risk management strategies and techniques put in place by the Issuer and the Guarantor may fail; notably with risks that not identified or anticipated that may cause unexpected losses;
	operations and activity	 Credit risk; risk of loss due to default by the Issuer or the Guarantor;
	and activity	 Solvency of the Issuer and of the Guarantor: investors are only relying on the solvency of the Issuer and of the Guarantor and on no other person. The Securities and the Exane Guarantee rank equally with all other unsubordinated and unsecured contractual obligations of the Issuer and the Guarantor, and after preferred obligations, including those preferred by operation of law;
		 Monoline business: the Issuer's and the Guarantor's business activities are dependent on the behaviour of equities markets and are impacted by both domestic and international economic and political events;
		 Capital adequacy: the implementation of various regulations on capital adequacy may have an impact on the profitability of the activities of the Issuer and/or the Guarantor;
		 Operational risk: risk of loss or sanctions arising from the inadequacies or failures in internal procedures, human error or external events;
		 Fair market value risk: the new rules relating to financial instruments recognition and measurement may lead to fluctuations in the shareholders equity and more generally in the financial statements of the Issuer or the Guarantor;
		 Impact of regulatory changes: changes in regulations could materially affect the business of the Issuer and of the Guarantor;
		 Reputational risk: mismanagement of potential conflicts of interest, legal and regulatory requirements, ethical issues, money-laundering laws, information security policy and sales and transaction practices may harm the reputation of the Issuer and/or of the Guarantor; and
		 Service of process on or enforcement of judgements against the Issuer and/or the Guarantor in the United States of America: it may not be possible to effect service of process on or enforce judgements against the Issuer and/or the Guarantor in the United States of America.
D.6	Basic information	Several risk factors are material for the purpose of assessing the market risks associated with Securities issued under the Programme:
	on material factors to	General, market and other risks
	enable risks associated with	 Suitability of the investment: Securities may not be an appropriate investment for all investors;
	Securities	- Potential costs of dealing and holding Securities: incidental cost linked to

Element	Heading	
	linked to one or more	dealing and holding Securities may reduce or cancel out any potential benefit on the Securities;
	Underlying(s) to be assessed	 Hedging considerations: the value of the Securities during their life may not exactly offset the loss realised on the hedged underlying;
		 Rights in respect of the Underlying(s): the Securities do not confer any rights against the Underlying(s);
		 Possible lack of liquidity for the Securities on the secondary market: Securities may not have a secondary market established when issued. There can be no assurance that an active market for the Securities will develop on the market where the Securities are listed or that liquidity will exist at any time on this market, if it develops. Consequently, investors may not be able to sell their Securities before their maturity date or their exercise date, as the case may be;
		 Volatility affecting the secondary market for Securities: the occurrence of events may have a negative impact of the price of Securities;
		 Legal constraints possibly restricting certain investments: each investor has to review himself or with its legal counsel the appropriate treatment of the Securities in a legal point of view;
		 Leverage: Securities with a leverage factor involve a high level of risk implying a greater losses compared to similar Securities, in the event of loss;
		 Taxation: potential purchasers and sellers of the Securities should be aware that they may be required to pay taxes or other charges or documentary duties in accordance with the laws and practices of the country where the Securities are transferred or in other jurisdictions. In some jurisdictions, no official statements of the tax authorities or court decisions may be available for financial instruments such as Securities;
		 Change in law: no assurance can be given as to the impact of any possible judicial decision or change to such laws, or the official application or interpretation of such laws or administrative practices after the date of this Base Prospectus.
		 French Insolvency Law: under French insolvency law, some creditors are grouped into a committee. The decision of this committee may lead to an increase of Holders' liabilities, an unequal treatment between the creditors, or a conversion of the debt into securities.
		 U.S Foreign Account Tax Compliance Act (FATCA): withholding at source imposed by FATCA rules in the United States may impact the Securities;
		 Hiring Incentives to Restore Employment Act (HIRE Act): US legislation on payments equivalent to dividends may impact on the Securities;
		 Financial Transaction Tax (FTT): A common FTT may be progressively implemented in some Member States of the European Union and could, if introduced, apply to Securities;
		 European Market Infrastructure Regulation and Markets in Financial Instruments Directive (EMIR): the regulatory changes arising from EMIR and MiFID II may

Element	Heading	
		in due course significantly raise the costs of entering into derivative contracts and may adversely affect the Hedging Party's ability to engage in transactions in OTC derivatives;
		 The Bank Recovery and Resolution Directive (BRRD): once implemented, Holders may be subject to write-down or conversion into equity on any application of the general bail-in tool, which may result in such Holders losing some or all of their investment.
		 Risks relating to Physical Settlement: the Issuer shall not be liable under any circumstances if it is not able to deliver, or procure delivery, to the relevant holder by reason of applicable laws, regulations and practices;
		Risks linked to Underlying
		Risks relating to the Underlying(s): these risks encompass among others any risk linked to fluctuations in the price, level or rate, as the case may be, of the share, the index, the commodity, a unit of the fund, the futures contract, the listed option, the exchange rate, the reference rate, the debt instrument as well as the management policies by an index sponsor for the index. In addition, as the investor will not be the beneficial owner of the underlyings, it will not be entitled to any dividends or similar amounts or to exercise any rights granted to beneficial owners of the underlying(s), if the underlying(s) permits it;
		 Potential conflicts of interest: the Issuer, the Guarantor or their subsidiaries may enter into transactions linked to the underlying(s) for their own account or for third party pursuant to their activity;
		 Potential conflicts of interests in connection with proprietary indices: the Issuer, the Guarantor or any of their affiliates may be involved in proprietary indices and accordingly may face to a potential conflict of interests between its function under the Securities and the function under the proprietary indices;
		 Emerging market risk: additional risks may be associated to Underlying which are located in, or subject to regulation in emerging or developing countries, securities which are denominated or traded in such countries or currencies of such countries;
		 Calculation Agent: the Calculation Agent may have to make choices that may influence the amount receivable by the holders upon final settlement of the Securities and has wide discretionary powers to make such adjustments as it considers appropriate. Nevertheless, the Calculation Agent will act in the interest of the holders;
		 Foreign exchange risk: the value of the Securities may be affected by fluctuations in exchange rates between any currency in which a payment must be made under the Securities and any currency in which an underlying is traded;
		 Issuer Settlement Option: exercise of its early settlement option by the Issuer may cause the return anticipated by holders to be considerably less than anticipated;
		 Credit rating to Securities: credit rating agency may assign credit ratings to certain Securities, however those credit ratings do not constitute a guarantee of the quality of the Securities
		- Downgrading or withdrawal of the Guarantor's credit rating: downgrading or

Element	Heading	
		withdrawal of the Guarantor's credit rating may affect adversely the market value of the Securities.
		Risk linked to the underlying futures contract or basket of futures contracts: the market price of these Securities may be volatile and may depend on the residual term to maturity and the volatility of the price, level or rate, as the case may be, of the relevant futures contract(s). The price of the futures contract(s) may also be affected by economic, financial and political events occurring in any one or more countries, including factors affecting the exchange(s) or quotation systems on which such futures contract(s) may be traded.
		Risks relating to Certificates: Any investment in Certificates involves significant risks which are not normally associated with a similar investment in traditional fixed or floating rate securities. In the opinion of the Issuer, acquiring Certificates should be restricted to investors who are well able to understand the particular risks of an investment in this type of instrument or who acquire them following the advice of a financial institution or other professional investors.
		Risk linked to the underlying futures contract or basket of futures contracts: The market price of these Securities may be volatile and may depend on the residual term to maturity and the volatility of the price, level or rate, as the case may be, of the relevant futures contract(s). The price of the futures contract(s) may also be affected by economic, financial and political events occurring in any one or more countries, including factors affecting the exchange(s) or quotation systems on which such futures contract(s) may be traded.

Section E – Offer

Element	Title	
E.2b	Reasons for the offer and use	The net proceeds of the issue of Securities shall be used by
	of proceeds of the offer	the Issuer for its general financing purposes.
E.3	Terms and conditions of the offer	
		The Securities are being offered according to the following provisions:
		Issue Date: 21 March 2018
		Issue Size : 25,000 Certificates
		Issue Price: EUR 38.17 per Certificate
		Minimum trading number: twenty-seven (27) Certificates minimum and multiples of one (1) Certificate thereafter.
E.4	Interests of natural and legal persons involved in the issue/offer	The relevant Dealers may be paid fees in relation to any issue of Securities under this Base Prospectus. Any such Dealer and its affiliates may also have engaged, and may in the

Element	Title	
		future engage, in investment banking and/or commercial
		banking transactions with, and may perform other services
		for, the Issuer and the Guarantor and their affiliates in the
		ordinary course of business.
		The Calculation Agent, the Guarantor, the Dealer and the
		Issuer belong to the same Group and potential conflicts of
		interest may exist.
		The Issuer, the Guarantor or any of their affiliates may be
		involved in proprietary indices and accordingly may face to a
		potential conflict of interests between its function under the
		Securities and the function under the proprietary indices.
E.7	Estimate of expenses charged	Not applicable, no costs are to be charged by the Issuer on
	on the investor by the Issuer	the investor.