**MIFID II PRODUCT GOVERNANCE / PROFESSIONAL INVESTORS AND ECPS ONLY TARGET MARKET** – Solely for the purposes of each manufacturer's product approval process, the target market assessment in respect of the Notes, taking into account the five categories referred to in item 18 of the Guidelines published by ESMA on 5 February 2018, has led to the conclusion that: (i) the target market for the Notes is eligible counterparties and professional clients only, each as defined in Directive 2014/65/EU (as amended, "**MiFID II**"); and (ii) all channels for distribution of the Notes to eligible counterparties and professional clients are appropriate. Any person subsequently offering, selling or recommending the Notes (a "**distributor**") should take into consideration the manufacturers' target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the manufacturers' target market assessment) and determining appropriate distribution channels.

**PROHIBITION OF SALES TO EEA RETAIL INVESTORS** - The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area ("**EEA**"). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU ("**MiFID II**"); (ii) a customer within the meaning of Directive 2002/92/EC ("**IMD**"), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or (iii) not a qualified investor as defined in Directive 2003/71/EC, as amended (the "**Prospectus Directive**"). Consequently, no key information document required by Regulation (EU) No 1286/2014 (the "**PRIIPs Regulation**") for offering or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPS Regulation.

Final Terms dated 7 June 2018



#### **COMPAGNIE DE FINANCEMENT FONCIER**

Euro 125,000,000,000 Euro Medium Term Note Programme for the issue of *Obligations Foncières* Due from one month from the date of original issue

#### SERIES NO: 649 TRANCHE NO: 2

Euro 150,000,000 0.750 per cent. *Obligations Foncières* due January 2028 (the "Notes") to be assimilated (*assimilées*) upon listing and form a single series with the existing Euro 1,000,000,000 0.750 per cent. *Obligations Foncières* due January 2028 issued on 11 January 2018

### Issued by: COMPAGNIE DE FINANCEMENT FONCIER (the "Issuer")

Issue Price: 97.886 per cent. of the Aggregate Nominal Amount of the Tranche plus an amount corresponding to accrued interest at a rate of 0.31027397 per cent. of such Aggregate Nominal Amount for the period from, and including, 11 January 2018 to, but excluding, 11 June 2018

#### Joint Lead Managers

CREDIT SUISSE NATIXIS

**Co-Lead Manager** 

BANKIA

#### PART A - CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions set forth in the Base Prospectus dated 16 June 2017 which received visa n°17-275 from the *Autorité des marchés financiers* (the "**AMF**") on 16 June 2017, the first supplement to the Base Prospectus dated 30 August 2017 which received visa n°17-449 from the AMF on 30 August 2017, the second supplement to the Base Prospectus dated 28 February 2018 which received visa n°18-066 from the AMF on 28 February 2018 and the third supplement dated 3 April 2018 which received visa n°18-104 from the AMF on 3 April 2018 (the "**Supplements**") which together constitute a base prospectus for the purposes of the Directive 2003/71/EC, as amended (the "**Prospectus Directive**").

This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with such Base Prospectus as so supplemented. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus as so supplemented. The Base Prospectus and the Supplements are available for viewing at the office of the Fiscal Agent or each of the Paying Agents and on the website of the AMF (www.amf-france.org), and copies may be obtained from Compagnie de Financement Foncier, 4, Quai de Bercy, 94224 Charenton Cedex, France.

1	Issue	r:	Compagnie de Financement Foncier
2	(i)	Series Number:	649
	(ii)	Tranche Number:	2
	(iii)	Date on which the Notes become fungible:	The Notes will be assimilated ( <i>assimilées</i> ) and form a single series with the existing Euro 1,000,000,000 0.750 per cent. <i>Obligations Foncières</i> due January 2028 issued by the Issuer on 11 January 2018 (the " <b>Existing Notes</b> ") as from the Issue Date of this Tranche.
3	Speci	fied Currency or Currencies:	Euro
4	Aggr to tra	egate Nominal Amount of Notes listed and admitted ding:	
	(i)	Series:	Euro 1,150,000,000
	(ii)	Tranche:	Euro 150,000,000
5	Issue	Price:	97.886 per cent. of the Aggregate Nominal Amount of the Tranche plus an amount corresponding to accrued interest of 0.31027397 per cent. of such Aggregate Nominal Amount for the period from, and including, 11 January 2018 to, but excluding, 11 June 2018.
6	Speci	fied Denominations:	Euro 100,000
7	(i)	Issue Date:	11 June 2018
	(ii)	Interest Commencement Date:	11 January 2018

8	Matu	rity Date:	11 January 2028
9	Exter	ded Maturity Date:	Not Applicable
10	Intere	est Basis:	0.750 per cent. Fixed Rate (further particulars specified below)
11	Rede	mption Basis:	Redemption at par
12	Chan	ge of Interest Basis:	Not Applicable
13	Put/C	all Options:	Not Applicable
14		mum/Minimum Rates of Interest, Final Redemption ants and/or Optional Redemption Amounts:	Not Applicable
15	(i)	Status of the Notes:	Obligations Foncières
	(ii) PROVISI PAYABLI	Dates of the corporate authorisations for issuance of Notes obtained: ONS RELATING TO INTEREST (IF ANY)	Decision of the <i>Conseil d'administration</i> of Compagnie de Financement Foncier dated 12 December 2017 authorising the issue of the Notes and authorising, <i>inter</i> <i>alios</i> , its <i>Directeur Général</i> and its <i>Directeur Général Délégué</i> to sign and execute all documents in relation to the issue of Notes, and decision of the <i>Conseil d'administration</i> of the Issuer dated 28 March 2018 authorising the quarterly programme of borrowings which benefit from the <i>privilège</i> referred to in Article L. 513-11 of the French <i>Code monétaire et financier</i> up to and including Euro 4 billion for the second quarter of 2018.
16	Fixed	Rate Note Provisions	Applicable
	(i)	Rate of Interest:	0.750 per cent. <i>per annum</i> with respect to each Interest Accrual Period payable annually in arrear.
	(ii)	Interest Payment Dates:	11 January in each year commencing on 11 January 2019.
	(iii)	Interest Period Date:	Not Applicable
	(iv)	Fixed Coupon Amount:	Euro 750 per Specified Denomination
	(v)	Broken Amount:	Not Applicable

- (vi) Day Count Fraction (Condition 5(a)):
- (vii) Determination Date (Condition 5(a)):

# 17 Floating Rate Note Provisions

Actual/Actual-ICMA

Not Applicable

11 January in each year

18	Zero Coupon Note Provisions	Not Applicable
19	Inflation Linked Note Interest Provisions	Not Applicable
20	Index Formula	Not Applicable
21	Underlying Formula	Not Applicable
22	CPI Formula	Not Applicable
23	HICP Formula	Not Applicable
24	Leveraged Floating Rate Formula	Not Applicable
25	Reverse Floater Formula	Not Applicable
26	Maximum-Minimum VolBond Formula	Not Applicable
27	Pre/Post VolBond Formula	Not Applicable
28	Digital Formula	Not Applicable
29	Product of Spread Formula	Not Applicable
30	Range Accrual Formula	Not Applicable
31	Fixed/Floating Rate Note Provisions	Not Applicable
32	Zero Coupon/Fixed Rate Note Provisions	Not Applicable
33	Rate Switch and Rate Lock-In Provisions	Not Applicable

## PROVISIONS RELATING TO REDEMPTION

34	Call	Option	Not Applicable
35	Put (	Dption	Not Applicable
36		able Zero Coupon Redemption – Provisions ing to the Optional Redemption Amount:	Not Applicable
37		Redemption Amount of each Note	Redemption at par
	Final	tion Linked Notes – Provisions relating to the l Redemption Amount: able Zero Coupon Redemption – Provisions	Not Applicable
		ing to the Final Redemption Amount:	Not Applicable
38	Opti	onal Redemption Amount	
GI	Opti	tion Linked Notes – Provisions relating to the onal Redemption Amount: L PROVISIONS APPLICABLE TO THE NOTES	Not Applicable
39	Form	of Notes:	Dematerialised Notes
	(i)	Form of Dematerialised Notes:	Bearer dematerialised form (au porteur)
	(ii)	Registration Agent:	Not Applicable
	(iii)	Temporary Global Certificate:	Not Applicable
	(iv)	Applicable TEFRA exemption:	TEFRA not applicable

40	Financial Centre(s) (Condition 7(h)) or other special provisions relating to Payment Dates:	Not Applicable
	Adjusted Payment Date (Condition 7(h)):	The next following business day as per Condition 7(h)
41	Talons for future Coupons to be attached to Definitive Materialised Notes (and dates on which such Talons mature):	Not Applicable
42	Redenomination, renominalisation and reconventioning	NotApplicable
	provisions:	Not Applicable
43	Consolidation provisions:	The provisions in Condition 12(b) apply
44	Representation of holders of Notes - Masse (Condition	
	10):	Contractual Masse shall apply
		The initial Representative will be:
		MURACEF
		5, rue Masseran
		75007 Paris
		France
		The alternate Representative will be:
		M. Hervé Bernard VALLEE
		1, Hameau de Suscy
		77390 Crisenoy
		France

The Representative will not receive any remuneration.

### PURPOSE OF FINAL TERMS

These Final Terms comprise the final terms required for issue and admission to trading on Euronext Paris and the regulated market of the Luxembourg Stock Exchange of the Notes described herein pursuant to the Euro 125,000,000,000 Euro Medium Term Note Programme of Compagnie de Financement Foncier.

### RESPONSIBILITY

The Issuer accepts responsibility for the information contained in these Final Terms.

Signed on behalf of the Issuer:

Duly represented by:

#### **PART B – OTHER INFORMATION**

#### 1. LISTING

(i) Admission to trading:

(ii) Estimate of total expenses related to admission to trading:

(iii) Regulated markets or equivalent markets on which, to the knowledge of the issuer, securities of the same class of the securities to be offered or admitted to trading are already admitted to trading:

#### 2. RATINGS

Ratings:

Application has been made by the Issuer (or on its behalf) for the Notes to be listed and admitted to trading on Euronext Paris and on the Official List of the Luxembourg Stock Exchange with effect from the Issue Date.

Euro 13,125

Not Applicable

The Programme has been rated Aaa by Moody's Investors Service ("**Moody's**"), AAA by Standard & Poor's Ratings Services ("**S&P**") and AAA by Scope Ratings AG ("**Scope**").

For Moody's, Notes issued under the Programme are deemed to have the same rating as the Programme, investors are invited to check on a regular basis the rating assigned to the Programme which is publicly disclosed via Moody's rating desk or moodys.com.

The Notes issued under the Programme will be rated AAA by  $S\&P^1$  and AAA by Scope.

Each of S&P, Moody's and Scope is established in the European Union and registered under Regulation (EC) No 1060/2009 (as amended) (the "**CRA Regulation**"). As such, each of S&P, Moody's and Scope is included in the list of credit rating agencies published by the European Securities and Markets Authority on its website in accordance with the CRA Regulation (www.esma.europa.eu/supervision/credit-rating-agencies/risk).

<sup>&</sup>lt;sup>1</sup> An obligation rated "AAA" has the highest rating assigned by Standard & Poor's Ratings Services. The obligor capacity to meet its financial commitment on the obligation is extremely strong (source: Standard & Poors Ratings Services). A rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time by the assigning rating agency without notice.

### 3. SPECIFIC CONTROLLER

The specific controller (*contrôleur spécifique*) of the Issuer has certified on 3 April 2018 that the value of the assets of the Issuer will be greater than the value of its liabilities benefiting from the *privilège* defined in Article L.513-11 of the *Code monétaire et financier*, after settlement of this issue and of the issues which have been the subject of previous attestations and that the coverage ratio of the Issuer is compliant with the minimum overcollateral ratio specified in Article R.513-8 of the *Code monétaire et financier*.

### 4. NOTIFICATION

The Autorité des marchés financiers in France has provided the Commission de Surveillance du Secteur Financier in Luxembourg with certificates of approval attesting that the Base Prospectus dated 16 June 2017 and the Supplements dated 30 August 2017, 28 February 2018 and 3 April 2018 have been drawn up in accordance with the Prospectus Directive.

#### 5. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE

Save as discussed in "Subscription and Sale" so far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer.

### 6. YIELD

7.

		ation of yield:	0.982 per cent. <i>per annum</i> of the Aggregate Nominal Amount of the Tranche. The yield is calculated on the basis of the Issue Price. It is not an indication of future yield.	
	DISTRIBUTION			
	(i)	Method of distribution	Syndicated	
	(ii) If syndicated:			
		(A) names of Managers:	Joint Lead Managers: Credit Suisse Securities (Europe) Limited Natixis	
			<b>Co-Lead Manager:</b> Bankia SA	
		(B) Date of Subscription Agreement:	7 June 2018	
		(C) Stabilising Manager(s) (if any):	Not Applicable	
	(iv)	Prohibition of Sales to EEA Retail Investors:	Applicable	
	(v)	Additional selling restrictions:	Not Applicable	
	OPE	RATIONAL INFORMATION		
	ISIN:		FR0013309549	
	Comr	non Code:	174784965	

8.

# Depositaries:

(i)	Euroclear France to act as Central Depositary:	Yes
(ii)	Common Depositary for Euroclear and Clearstream Luxembourg:	No
S.A./N	earing system(s) other than Euroclear Bank .V. and Clearstream and the relevant cation number(s):	Not Applicable
Deliver	ry:	Delivery against payment
Names (if any)	and addresses of additional Paying Agent(s)	Not Applicable
been tr	gregate principal amount of Notes issued has anslated into Euro at the rate of [•] per Euro roducing a sum of:	Not Applicable