

NET SALES DRAWN BY THE ACQUISITIONS AND THE INTERNATIONAL

In millions of euros	2014*	2013	Growth	Without exrate impact
Net sales	79.9	66.0	20.9%	23.8%
* Unaudited				
In millions of euros	2014*	2013	Growth	Without exrate impact
Automotiv	65.0	58.4	11.4%	14.2%
Speciality markets	14.8	7.7	93.4%	96.3%

* Unaudited

Strong and dynamic sales from the automotive sales: +11.4%

• The net sales are taking advantage of the consolidation perimeter changes with the integration of the acquisition from India, China and Germany (automotiv sales).

• Over the 2nd quarter the net sales at constant scope of consolidation and ex-change rate remained flat with significant variances from one region to another:

- 8.0% for Europe
- + 6.7% for Central and North America
- +37.9% for China

• Over the 1st semester the net sales at constant scope of consolidation and ex-change rate have increased by +2.6%, including:

- 2.8% for Europe
- + 8.7% for Central and North America
- +41,2% for China

The speciality markets net sales are up by +93.4% due to our german acquisition:

• The net sales are including the scope consolidation change with the two german acquisitions for their sales reported as speciality markets.

• At constant scope of consolidation and ex-change rate the net sales are up by +12.6% for the 2nd quarter and +7.7% for the 1st semester. The net sales increase is mainly driven by the hydrocable pipes system market for the building industry.

In 2014, our growth will be brought by the international

The net sales for the 1st semester 2014 are in line with the Delfingen strategies:

- To carry on our footprint in Asia, today the 1st worldwide car markets;
- To carry on the development with the german OEM and automotive suppliers;
- To develop our service and product portfolios and mainly with the technical textiles;
- To carry on our international strategy to go along with our customers.

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DELFINGEN, a global leading manufacturer of protection solutions for electrical wiring and fluid automotive networks. NYSE Alternext Paris - ISIN code: FR 0000054132 - Mnemonic: ALDEL Contact : M. Bertrand SARREE : +33 (0)3.81.90.73.00 - www.delfingen.com Next press release: 09/22/2014 - 2014 1st half-year <u>results</u>