### FINAL TERMS DATED 9 SEPTEMBER 2016



## Issue of EUR 1,000,000,000 0.000 per cent. due 13 January 2020

under the Euro 20,000,000,000

# Euro Medium Term Note Programme

## PART A – CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions set forth in the Base Prospectus dated 24 March 2016 as supplemented by the first supplement dated 28 June 2016 and the second supplement dated 5 September 2016, which constitutes a base prospectus for the purposes of the Prospectus Directive (as defined in the Base Prospectus dated 24 March 2016) (the "Base Prospectus"). This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with such Base Prospectus. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus. The Base Prospectus and the Final Terms are available for viewing at Sanofi, 54 rue La Boétie, 75008 Paris, France during normal business hours and at www.sanofi.com and copies may be obtained from Sanofi, 54 rue La Boétie, 75008 Paris, France and will be available on the Autorité des marchés financiers (the "AMF") website (www.amf-france.org).

1. (i) Series Number: 26

(ii) Tranche Number: 1

2. Specified Currency or Currencies: Euro ("EUR")

3. Aggregate Nominal Amount of Notes:

(i) Series: EUR 1,000,000,000

(ii) Tranche: EUR 1,000,000,000

4. Issue Price: 100.167 per cent. of the Aggregate Nominal Amount

5. Specified Denomination(s): EUR 100,000

6. (i) Issue Date: 13 September 2016

(ii) Interest Commencement Date: 13 September 2016

7. Maturity Date: 13 January 2020

8. Interest Basis: 0.000 per cent. Fixed Rate

9. Change of Interest or Redemption/ Not Applicable

Payment Basis:

201696-5-19905-v0.15 36-40635499

10. Put/Call Options: See provisions relating to redemption below

11. (i) Status of the Notes: **Unsubordinated Notes** 

(ii) Date of Board approval for issuance of

Notes obtained:

Conseil d'Administration held on 8 February 2016 and the decision of Mr Olivier Brandicourt, Directeur Général of the

Issuer, dated 7 September 2016

12. Method of Distribution: Syndicated

## PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

**Applicable** 13. Fixed Rate Note Provisions

(Condition 5(a))

0.000 per cent. per annum payable annually in arrear (i) Rate of Interest:

(ii) Interest Payment Date(s): 13 January in each year

(iii) Fixed Coupon Amount: EUR 0.000 per EUR 100,000 in Nominal Amount

(iv) Broken Amount(s): Not Applicable

(v) Day Count Fraction: Actual/Actual (ICMA)

(vi) Fixed Interest Dates: 13 January in each year. There will be a short first coupon in

> an amount of EUR 0.000 per EUR 100,000 in Nominal Amount in respect of the period from and including the Interest Commencement Date to but excluding 13 January

2017.

(vii)Party responsible for calculation of

Interest Amounts (if not

Calculation Agent):

Not Applicable

14. Floating Rate Note Provisions

(Condition 5(b))

Not Applicable

15. Zero Coupon Note Provisions Not Applicable

## PROVISIONS RELATING TO REDEMPTION

16. Call Option Not Applicable

(Condition 7(c))

17. Put Option Not Applicable

(Condition 7(e))

18. Make-whole Redemption Applicable

(Condition 7(f))

(i) Parties to be notified by Issuer of As set out in Condition 7(f) Make-whole Redemption Date and

Make-whole Redemption Amount (if other than set out in Condition 7(f)):

(ii) Make-whole Redemption Margin: 0.10 per cent. per annum

(iii) Discounting basis for purposes of calculating sum of the present values of the remaining scheduled payments of principal and interest on Redeemed Notes in the determination of the Make-whole Redemption Amount:

Annual

(iv) Reference Security: Reference Bund OBL 0.25 per cent. maturing in October

2019 ISIN DE0001141703

(v) Reference Dealers: BNP Paribas

Crédit Agricole Corporate and Investment Bank

Deutsche Bank AG, London Branch Morgan Stanley & Co. International plc

MUFG Securities EMEA plc

**Natixis** 

(vi) Quotation Agent: BNP Paribas Securities Services

19. Clean-up call option Applicable

(Condition 7(d))

20. **Early Redemption Amount** (Condition 7(b) and 7(g))

Early Redemption Amount(s) per Note payable on redemption for taxation reasons or on an event of default and/or the method of calculating the same (if required or if

different from that set out in the Conditions):

EUR 100,000 per Note of EUR 100,000 Specified

Denomination

### GENERAL PROVISIONS APPLICABLE TO THE NOTES

21. Form of Notes: Dematerialised Notes

(i) Form of Dematerialised Notes: Bearer dematerialised form (au porteur)

(ii) Registration Agent: Not Applicable

(iii) Temporary Global Certificate: Not Applicable

22. Additional Financial Centre(s) or other special provisions relating to Payment

**Business Days:** 

Not Applicable

23. Talons for future Coupons to be attached to Definitive Notes (and dates on which

such Talons mature):

No

24. Redenomination, renominalisation and

reconventioning provisions:

Not Applicable

25. Consolidation provisions: Not Applicable

26. Representation of holders of Notes: Condition 13 applies

The Initial Representative shall be:

MASSQUOTE S.A.S.U. RCS 529 065 880 Nanterre 7bis rue de Neuilly F-92110 Clichy Mailing address: 33, rue Anna Jacquin 92100 Boulogne Billancourt France Represented by its Chairman

The Alternative Representative shall be:

Gilbert Labachotte 8 Boulevard Jourdan 75014 Paris France

The Representative will be entitled to an upfront fee of EUR 1,200 (plus VAT) payable by the Issuer on the Issue Date.

The Representative will exercise its duty until its dissolution, resignation or termination of its duty by a general assembly of Noteholders or until it becomes unable to act. Its appointment shall automatically cease on the Maturity Date, or total redemption prior to the Maturity Date.

## **DISTRIBUTION**

27. (i) If syndicated, names and addresses of BNP PARIBAS Managers underwriting and commitments:

10 Harewood Avenue London NW1 6AA United Kingdom

EUR 166 700 000

CREDIT AGRICOLE CORPORATE AND INVESTMENT BANK 12 place des Etats-Unis CS 7005 92547 Montrouge Cedex France

EUR 166 700 000

DEUTSCHE BANK AG, LONDON BRANCH Winchester House 1 Great Winchester Street London EC2N 2DB United Kingdom

EUR 166 700 000

MORGAN STANLEY & CO. INTERNATIONAL PLC 25 Cabot Square London E14 4QA United Kingdom EUR 166 700 000

MUFG SECURITIES EMEA PLC Ropemaker Place

25 Ropemaker Street London EC2Y 9AJ United Kingdom

EUR 166 600 000

**NATIXIS** 

30, avenue Pierre Mendès France

75013 Paris France

EUR 166 600 000

(ii) Date of Subscription Agreement: 9 September 2016

(iii) Stabilising Manager(s) (if any): Morgan Stanley & Co. International plc

28. If non-syndicated, name and address of Not Ap Dealer:

Not Applicable

29. US Selling Restrictions: Reg. S Compliance Category 2; TEFRA not applicable

30. Non-exempt Offer: Not Applicable.

Signed on behalf of the Issuer:

By:

Duly authorised

### PART B – OTHER INFORMATION

## 1. ADMISSION TO TRADING AND LISTING

(i) Admission to trading and listing: Application has been made by the Issuer (or on its behalf) for

the Notes to be admitted to trading and to be listed on the

Euronext Paris with effect from 13 September 2016.

(ii) Estimate of total expenses related

to admission to trading:

EUR 3,400

## 2. RATINGS

Ratings: The Notes to be issued have been rated:

Standard & Poor's Credit Market Services Europe Limited

("**S&P**"): AA stable

Moody's France S.A.S. ("Moody's"): A1 stable

S&P and Moody's are established in the European Union and registered under Regulation (EC) No 1060/2009 (the "CRA Regulation"), as amended. As such S&P and Moody's are included in the list of credit rating agencies published by the European Securities and Markets Authority on its website (http://www.esma.europa.eu/page/List-registered-and-certified-CRAs) in accordance with the CRA Regulation.

## 3. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE

So far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer.

## 4. **REASONS FOR THE OFFER**

The net proceeds of the issue of the Notes will be used for the general corporate purposes of the Issuer.

# 5. Fixed Rate Notes only – YIELD

Indication of yield: -0.050 per cent. *per annum* 

## 6. Floating Rate Notes only - HISTORIC INTEREST RATES

Not Applicable.

## 7. TERMS AND CONDITIONS OF THE OFFER

Not Applicable

## 8. PLACING AND UNDERWRITING

Not Applicable

# 9. **OPERATIONAL INFORMATION**

(i) ISIN Code: FR0013201613

(ii) Common Code: 148940428

(iii) Depositaries:

(a) Euroclear France to act as Yes Central Depositary:

(b) Common Depositary for No Euroclear Bank and Clearstream Banking, société anonyme:

(iv) Any clearing system(s) other than Euroclear France, Euroclear Bank SA/NV and Clearstream Banking société anonyme and the relevant identification number(s): Not Applicable

(v) Delivery: Delivery against payment

(vi) Names and addresses of initial Paying Agents:

BNP Paribas Securities Services (affiliated with Euroclear France under number 29106)

9, rue Débarcadère 93761 Pantin cedex France

(vii) Names and addresses of additional Paying Agent(s) (if any):

Not Applicable