FINAL TERMS FOR CERTIFICATES

FINAL TERMS DATED 6 NOVEMBER 2018

BNP Paribas Issuance B.V.

(incorporated in The Netherlands)
(as Issuer)
Legal entity identifier (LEI): 7245009UXRIGIRYOBR48

BNP Paribas

(incorporated in France)
(as Guarantor)
Legal entity identifier (LEI): R0MUWSFPU8MPR08K5P83

5,000 EUR "Phoenix Snowball" Certificates relating to TOTAL SA Share due 30 November 2021

under the Note, Warrant and Certificate Programme of BNP Paribas Issuance B.V., BNP Paribas and BNP Paribas Fortis Funding

ISIN Code: XS1859567502

BNP Paribas Arbitrage S.N.C.

(as Manager)

The Securities are offered to the public in Luxembourg from 6 November 2018 to 23 November 2018.

Any person making or intending to make an offer of the Securities may only do so:

- (i) in those Non-exempt Offer Jurisdictions mentioned in Paragraph 47 of Part A below, provided such person is a Manager or an Authorised Offeror (as such term is defined in the Base Prospectus) and that the offer is made during the Offer Period specified in that paragraph and that any conditions relevant to the use of the Base Prospectus are complied with; or
- (ii) otherwise in circumstances in which no obligation arises for the Issuer or any Manager to publish a prospectus pursuant to Article 3 of the Prospectus Directive or to supplement a prospectus pursuant to Article 16 of the Prospectus Directive, in each case, in relation to such offer.

None of the Issuer, the Guarantor or any Manager has authorised, nor do they authorise, the making of any offer of Securities in any other circumstances.

Investors should note that if a supplement to or an updated version of the Base Prospectus referred to below is published at any time during the Offer Period (as defined below), such supplement or updated base prospectus, as the case may be, will be published and made available in accordance with the arrangements applied to the original publication of these Final Terms. Any investors who have indicated acceptances of the Offer (as defined below) prior to the date of publication of such supplement or updated version of the Base Prospectus, as the case may be, (the "**Publication Date**") have the right within two working days of the Publication Date to withdraw their acceptances.

PART A - CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions set forth in the Base Prospectus dated 5 June 2018, each Supplement to the Base Prospectus published and approved on or before the date of these Final Terms (copies of which are available as described below)and any other Supplement to the Base Prospectus which may have been published and approved before the issue of any additional amount of Securities (the "Supplements") (provided that to the extent any such Supplement (i) is published and approved after the date of these Final Terms and (ii) provide for any change to the Conditions of the Securities such changes shall have no effect with respect to the Conditions of the Securities to which these Final Terms relate) which together constitute a base prospectus for the purposes of Directive 2003/71/EC (the "Prospectus Directive") (the "Base Prospectus"). This document constitutes the Final Terms of the Securities described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with the Base Prospectus. Full information on BNP Paribas Issuance B.V. (the "Issuer") and the offer of the Securities (which comprises the Summary in the Base Prospectus as amended to reflect the provisions of these Final Terms) is annexed to these Final Terms.

The Base Prospectus and any Supplements to the Base Prospectus are available for viewing on http://eqdpo.bnpparibas.com/XS1859567502 and copies may be obtained free of charge at the specified offices of the Security Agents. The Base Prospectus and the Supplements to the Base Prospectus will also be available on the AMF website www.amf-france.org.

References herein to numbered Conditions are to the terms and conditions of the relevant series of Securities and words and expressions defined in such terms and conditions shall bear the same meaning in these Final Terms in so far as they relate to such series of Securities, save as where otherwise expressly provided.

These Final Terms relate to the series of Securities as set out in "Specific Provisions for each Series" below. References herein to "Securities" shall be deemed to be references to the relevant Securities that are the subject of these Final Terms and references to "Security" shall be construed accordingly.

SPECIFIC PROVISIONS FOR EACH SERIES

Series Number	No. of Securities issued	No. of Securities	ISIN	Common Code	Issue Price per Security	Redemption Date
CE6495GOE	5,000	5,000	XS1859567502	100000100	100% of the Notional Amount	30 November 2021

GENERAL PROVISIONS

The following terms apply to each series of Securities:

1. Issuer: BNP Paribas Issuance B.V.

2. Guarantor: BNP Paribas

3. Trade Date: 23 October 2018.

4. Issue Date and Interest Commencement Date: 30 November 2018.

5. Consolidation: Not applicable.6. Type of Securities: (a) Certificates.

(b) The Securities are Share Securities.

The provisions of Annex 3 (Additional Terms and Conditions for Share

Securities) shall apply.

Unwind Costs: Applicable.

7. Form of Securities: Clearing System Global Security.

8. Business Day Centre(s): The applicable Business Day Centre for the purposes of the definition of

"Business Day" in Condition 1 is TARGET2.

9. Settlement: Settlement will be by way of cash payment (Cash Settled Securities) or

physical delivery (Physical Delivery Securities).

10. Rounding Convention for cash

Settlement Amount:

Not applicable.

11. Variation of Settlement:

Issuer's option to vary settlement:

The Issuer does not have the option to vary settlement in respect of the Securities.

12. Final Payout:

SPS Payout:

SPS Reverse Convertible Securities

(A) If no Knock-in Event has occurred: Constant Percentage 1

(B) If a Knock-in Event has occurred:

Max (Constant Percentage 2 + Gearing x Option; 0%)

"Constant Percentage 1" means 100%;

"Constant Percentage 2" means 100%;

"Option" means Forward;

"Forward" means the Final Redemption Value - Strike Percentage;

"Final Redemption Value" means the Underlying Reference Value;

"Gearing" means 100%;

"Strike Percentage" means 100%;

"Strike Price Closing Value": Applicable

"Underlying Reference Value" means, in respect of an Underlying Reference and a SPS Valuation Date, (i) the Underlying Reference Closing Price Value for such Underlying Reference in respect of such SPS Valuation Date (ii) divided by the relevant Underlying Reference Strike Price.

"Underlying Reference" means as set out in §26(a) below.

"SPS Valuation Date" means the SPS Redemption Valuation Date.

"SPS Redemption Valuation Date" means the Settlement Price Date.

"Settlement Price Date" means the Valuation Date.

"Valuation Date" means the Redemption Valuation Date.

"Underlying Reference Closing Price Value" means, in respect of a SPS Valuation Date, the Closing Price in respect of such day.

"Underlying Reference Strike Price" means, in respect of an Underlying Reference, the Underlying Reference Closing Price Value for such Underlying Reference on the Strike Date

The Underlying Share.

Applicable

Physical Delivery Option 2: applicable.

(a) The Entitlement Amount in relation to each Security is:

Delivery of the Underlying : Applicable

NA \times Redemption Payout / (Underlying Reference Closing Price Value \times FX(i))

Where:

Redemption Payout means the Final Payout as set out in item 12 above;

Underlying Reference Closing Price Value means, in respect of a SPS Valuation Date, the Closing Price in respect of such day.

 $\mathbf{FX}_{(i)}$ means the relevant Underlying Reference FX Level $_{(i)}$ on the relevant SPS Valuation Date or if that is not a Business Day the immediately succeeding Business Day

13. Relevant Asset(s):

14. Entitlement:

SPS Valuation Date means the SPS Redemption Valuation Date;

SPS Redemption Valuation Date means the Redemption Valuation Date.

Underlying Reference FX Level means 1.

Rounding and Residual Amount

The Entitlement Amount will be rounded down to the nearest unit of each Relevant Asset capable of being delivered and in lieu thereof the Issuer will pay an amount equal to:

$$NA \times Redemption Payout - \sum_{k=1}^{K} Number (k,i) *FX_{(k,i)} *Underlyin g Reference (k,i) *FX_{(k,i)} *Underlyin g R$$

"Number (k,i)" is equal to the Entitlement Amount for the relevant Underlying Reference (k) and SPS Valuation Date (i);

K =1

"i" means the relevant SPS Valuation Date or SPS Valuation Period;

SPS Valuation Date means the SPS Redemption Valuation Date;

SPS Redemption Valuation Date means the Redemption Valuation Date.

Underlying Reference Closing Price Value $_{(k,i)}$ is the Underlying Reference Closing Price Value $_{(i)}$ on the relevant SPS Valuation Date in respect of the Underlying Reference $_{(k)}$

 $FX_{(k,i)}$ is the relevant Underlying Reference FX Level on the relevant SPS Valuation Date or if that is not a Business Day the immediately succeeding Business Day.

Underlying Reference FX Level means 1

- (b) The Entitlement will be evidenced by delivery of the Entitlement to the securities account with the clearing system specified by the Holder in the relevant Asset Transfer Notice (such Asset Transfer Notice must be completed and delivered in accordance with Condition 35.2).
- (c) The Entitlement will be delivered to the Holder(s) upon registration of the transfer of the Shares in the books of the relevant clearing system(s), all in accordance with the rules, regulations and operating procedures of such clearing system(s)

The Issuer shall be under no obligation to register or procure the registration of the Holder in the register of the members of the Share Company, if applicable.

Not applicable.

The settlement currency for the payment of the Cash Settlement Amount or, as the case may be, the Disruption Cash Settlement Price is Euro ("EUR").

The Securities will be distributed on a non-syndicated basis.

Not applicable.

BNP Paribas Arbitrage S.N.C.

15. Exchange Rate:

16. Settlement Currency:

17. Syndication:

18. Minimum Trading Size:

19. Principal Security Agent:

20. Registrar: Not applicable.

21. Calculation Agent: BNP Paribas Arbitrage S.N.C.

160-162 boulevard MacDonald, 75019 Paris, France.

English law. 22. Governing law: 23. Masse provisions (Condition 9.4): Not applicable.

PRODUCT SPECIFIC PROVISIONS

24. Hybrid Securities: Not applicable. 25. Index Securities: Not applicable. 26. Share Securities/ETI Share Applicable.

Securities:

(a) Share(s)/Share Company/Basket Company/GDR/ADR/ETI Interest/Basket of ETI Interests::

An ordinary share in the share capital of TOTAL SA (the "Share Company"), (ISIN: FR0000120271 / Bloomberg Code: FP FP) (the "Underlying Reference").

Share Securities: Applicable.

For the purposes of the Conditions, the Underlying Reference shall be deemed to be the Share.

(b) Relative Performance Basket:

Not applicable.

EUR.

(c) Share/ETI Interest **Currency Currency:**

(d) ISIN of Share(s)/ETI

(f) Related Exchange(s):

Interest(s):

FR0000120271

(e) Exchange(s): Euronext Paris.

All Exchanges. (g) Exchange Business Day: Single Share Basis.

(h) Scheduled Trading Day: Single Share Basis.

(i) Weighting: Not applicable. (j) Settlement Price: Not applicable.

(k) Specified Maximum Days of Disruption:

Three (3) Scheduled Trading Days.

(I) Valuation Time: The Scheduled Closing Time as defined in Condition 1.

(m) Redemption on Delayed Redemption on Occurrence of an Extraordinary Event: Not

Occurrence of an applicable. **Extraordinary Event:**

(n) Share/ETI Interest

As per Conditions. **Correction Period:**

(o) Dividend Payment: Not applicable.

(p) Listing Change: Applicable.

(q) Listing Suspension: Applicable.

(r) Illiquidity: Applicable.

(s) Tender Offer: Applicable

(t) CSR Event: Not applicable.

(u) Hedging Liquidity Event: Not applicable. 27. ETI Securities: Not applicable. 28. Debt Securities: Not applicable. 29. Commodity Securities: Not applicable. 30. Inflation Index Securities: Not applicable. 31. Currency Securities: Not applicable. 32. Fund Securities: Not applicable. 33. Futures Securities: Not applicable. 34. Credit Securities: Not applicable. 35. Underlying Interest Rate Securities: Not applicable.

35. Underlying Interest Rate Securities:

36. Preference Share Certificates: Not applicable.37. OET Certificates: Not applicable.

38. Illegality (Security Condition 7.1) and Force Majeure (Security Condition

Illegality: redemption in accordance with Security Condition 7.1(d).

39. Additional Disruption Events and Optional Additional Disruption Events:

(a) Additional Disruption Events: Applicable.

(b) The following Optional Additional Disruption Events apply to the Securities: Failure to Deliver due to Illiquidity; Insolvency Filing; Administrator/Benchmark Event.

Force Majeure: redemption in accordance with Security Condition 7.2(b).

(c) Redemption:

Delayed Redemption on Occurrence of an Additional Disruption Event and/or Optional Additional Disruption Event: Not applicable.

40. Knock-in Event:

Applicable.

If the Knock-in Value is strictly less than the Knock-in Level on the Knock-in Determination Day.

(a) SPS Knock-in Valuation:

Applicable.

"Knock-in Value" means the Underlying Reference Value.

In respect of the provisions relating to the determination of Knock-in Value, the following definitions are applicable (any terms not defined herein or elsewhere in this Final Terms being as defined in the Base Prospectus):

"Underlying Reference Value" means, in respect of an Underlying Reference and a SPS Valuation Date, (i) the Underlying Reference Closing Price Value for such Underlying Reference in respect of such SPS Valuation Date (ii) divided by the relevant Underlying Reference Strike Price.

"Underlying Reference" means as set out in §26(a) above.

"SPS Valuation Date" means the Knock-in Determination Day.

"Underlying Reference Closing Price Value" means, in respect of a SPS Valuation Date, the Closing Price in respect of such day.

"Underlying Reference Strike Price" means, in respect of an Underlying Reference, the Underlying Reference Closing Price Value for such Underlying Reference on the Strike Date.;

(b) Level:

Not applicable.

(c) Knock-in Level/Knock-in Range Level:

70 per cent

(d) Knock-in Period **Beginning Date:**

Not applicable.

(e) Knock-in Period **Beginning Date Day Convention:**

Not applicable.

(f) Knock-in Determination Period:

Not applicable.

(g) Knock-in Determination Day(s):

The Redemption Valuation Date.

(h) Knock-in Period Ending Date:

Not applicable.

(i) Knock-in Period Ending **Date Day Convention:**

Not applicable.

(j) Knock-in Valuation Time:

Not applicable.

(k) Knock-in Observation **Price Source:**

Not applicable.

(I) Disruption Consequences:

Applicable.

41. Knock-out Event:

Not applicable.

42. EXERCISE, VALUATION AND **REDEMPTION**

(a) Notional Amount of each Certificate:

EUR 1,000

(b) Partly Paid Certificates:

The Certificates are not Partly Paid Certificates.

(c) Interest:

Applicable.

(i) Interest Period(s):

As per Conditions.

(ii) Interest Period End

Date(s):

30 May 2019 (n = 1), 2 December 2019 (n = 2), 1 June 2020 (n = 3), 30 November 2020 (n = 4), 31 May 2021 (n = 5) and the Redemption Date (n

= 6).

(iii) Business Day **Convention for Interest Period End** Date(s):

Not applicable.

(iv) Interest Payment

Date(s):

30 May 2019 (n = 1), 2 December 2019 (n = 2), 1 June 2020 (n = 3), 30 November 2020 (n = 4), 31 May 2021 (n = 5) and the Redemption Date (n

= 6).

(v) Business Day **Convention for Interest Payment** Date(s):

Following Business Day Convention.

(vi) Party responsible for calculating the Rate(s) of Interest and Interest Amount(s) (if not the **Calculation Agent):**

Not applicable.

(vii) Margin(s):

Not applicable.

(viii) Minimum Interest Rate:

Not applicable.

(ix) Maximum Interest

Not applicable.

(x) Day Count Fraction:

Not applicable.

(xi) Interest

Rate:

Determination Date(s):

Not applicable.

(xii) Accrual to Redemption:

Not applicable.

(xiii) Rate of Interest:

Linked Interest

(xiv) Coupon rate:

Snowball Digital Coupon is applicable(i) if the Snowball Digital Coupon Condition is satisfied in respect of SPS Coupon Valuation Date(i):

Rate(i) + SumRate(i); or

(ii) if the Snowball Digital Coupon Condition is not satisfied in respect of SPS Coupon Valuation Date(i):

zero.

Where

"Snowball Digital Coupon Condition" means that the Snowball Barrier Value for the relevant SPS Coupon Valuation Date is equal to or greater than the Snowball Level;

"Snowball Barrier Value" means in respect of a SPS Coupon Valuation Date, the Underlying Reference Value;

In respect of the provisions relating to the determination of Snowball Barrier Value, the following definitions are applicable (any terms not defined herein or elsewhere in this Final Terms being as defined in the Base Prospectus):

"SPS Coupon Valuation Date" means the Settlement Price Date.

"Settlement Price Date" means the Valuation Date.

"Valuation Date" means the Interest Valuation Date.

"Interest Valuation Date" means as set out in item 43(I)(v) below.

"Underlying Reference Value" means, in respect of an Underlying Reference and a SPS Valuation Date, (i) the Underlying Reference Closing Price Value for such Underlying Reference in respect of such SPS Valuation Date (ii) divided by the relevant Underlying Reference Strike Price.

"Underlying Reference" means as set out in §26(a) above.

"SPS Valuation Date" means the relevant SPS Coupon Valuation Date.

"Underlying Reference Closing Price Value" means, in respect of a SPS Valuation Date, the Closing Price in respect of such day.

"Underlying Reference Strike Price" means, in respect of an Underlying Reference, the Underlying Reference Closing Price Value for such Underlying Reference on the Strike Date;

"Snowball Level" is 70 per cent.

"SPS Coupon Valuation Date" means the Settlement Price Date as defined above.

"i" is a number from 1 to 6 and it means the relevant SPS Valuation Date;

"Rate" is 3.35 per cent.

"SumRate" means the sum of Rate for each SPS Coupon Valuation Date in the period from (but excluding) the last occurring Snowball Date (or if none the Issue Date) to (but excluding) the relevant SPS Coupon Valuation Date;

"Snowball Date" means each date on which the relevant Snowball Digital Coupon Condition is satisfied.

(d) Fixed Rate Provisions: Not applicable.

(e) Floating Rate Provisions: Not applicable.

(f) Screen Rate
Determination:

Not applicable.

(g) ISDA Determination: Not applicable.(h) FBF Determination: Not applicable.

(i) Linked Interest
Certificates:

Applicable - see Share Linked Interest Certificates below.

(j) Payment of Premium
Amount(s):

Not applicable.

(k) Index Linked Interest
Certificates:

Not applicable.

(I) Share Linked/ETI Share Linked Interest Certificates:

Applicable.

(i) Share(s)/Share Company/Basket Company/GDR/ADR/ ETI Interest/Basket of ETI Interests:

As set out in §26.

Valuation Date (n = 6).

(ii) Relative Basket
Performance:

Not applicable.

(iii) Averaging: Not applicable.

(iv) Interest Valuation
Time:

As set out in §26.

(v) Interest Valuation
Date(s):

23 May 2019 (n = 1), 25 November 2019 (n = 2), 25 May 2020 (n = 3), 23

November 2020 (n = 4), 24 May 2021 (n = 5) and the Redemption

(vi) Observation Dates: Not applicable.(vii) Observation Period: Not applicable.

(viii) Specified Maximum
Days of Disruption:

As set out in §26.

(ix) Exchange(s): As set out in §26.

(xi) Exchange Business

As set out in §26.

(xii) Scheduled Trading

Day:

As set out in §26.

(xiii) Settlement Price:

Not applicable.

(xiv) Weighting:

Not applicable.

(m) ETI Linked Interest **Certificates:**

Not applicable.

(n) Debt Linked Interest

Certificates:

Not applicable.

Commodity Linked Interest Certificates:

Not applicable.

(p) Inflation Index Linked Interest Certificates:

Not applicable.

(q) Currency Linked Interest **Certificates:**

Not applicable.

(r) Fund Linked Interest **Certificates:**

Not applicable.

(s) Futures Linked Interest **Certificates:**

Not applicable.

(t) Underlying Interest Rate Linked Interest **Provisions:**

Not applicable.

(u) Instalment Certificates:

The Certificates are not Instalment Certificates.

(v) Issuer Call Option:

Not applicable.

(w) Holder Put Option:

Not applicable.

(x) Automatic Early Redemption:

Applicable.

(i) Automatic Early **Redemption Event:** Single Standard Automatic Early Redemption

If on any Automatic Early Redemption Valuation Date the SPS AER Value is greater than or equal to the Automatic Early Redemption Level.

(ii) Automatic Early **Redemption Payout:** **SPS Automatic Early Redemption Payout:**

NA x (AER Redemption Percentage + AER Exit Rate)

"AER Redemption Percentage" is 100 per cent.

"AER Exit Rate" means, in respect of a SPS ER Valuation Date, the AER Rate.

"SPS ER Valuation Date" means the Settlement Price Date.

"Settlement Price Date" means the Valuation Date.

"Valuation Date" means the relevant Automatic Early Redemption Valuation Date.

"NA" means Notional Amount.

(iii) Automatic Early Redemption Date(s): 30 May 2019 (n=1), 2 December 2019 (n=2), 1 June 2020 (n=3), 30 November 2020 (n=4) and 31 May 2021 (n=5).

(iv) Observation Price

Not applicable.

Source:

(v) Underlying Reference Level:

SPS AER Valuation: Applicable.

"SPS AER Value" means the Underlying Reference Value.

In respect of the provisions relating to the determination of SPS AER Value, the following definitions are applicable (any terms not defined herein or elsewhere in this Final Terms being as defined in the Base Prospectus):

"Underlying Reference Value" means, in respect of an Underlying Reference and a SPS Valuation Date, (i) the Underlying Reference Closing Price Value for such Underlying Reference in respect of such SPS Valuation Date (ii) divided by the relevant Underlying Reference Strike Price.

"Underlying Reference" means as set out in §26(a) above.

"SPS Valuation Date" means each Automatic Early Redemption Valuation Date.

"Underlying Reference Closing Price Value" means, in respect of a SPS Valuation Date, the Closing Price in respect of such day.

"Underlying Reference Strike Price" means, in respect of an Underlying Reference, the Underlying Reference Closing Price Value for such Underlying Reference on the Strike Date

(vi) Automatic Early Redemption Level:

100 per cent.

(vii) Automatic Early Redemption Percentage:

Not applicable.

(viii) AER Exit Rate: AER Rate

AER Rate is 0 per cent.

(ix) Automatic Early Redemption Valuation Date(s):

23 May 2019 (n=1), 25 November 2019 (n=2), 25 May 2020 (n=3), 23 November 2020 (n=4) and 24 May 2021 (n=5).

(y) Renouncement Notice Cut-off Time:

Not applicable.

(z) Strike Date: 23 November 2018

(aa) Strike Price: Not applicable.

(bb) Redemption Valuation Date:

23 November 2021.

(cc) Averaging: Averaging does not apply to the Securities.

(dd) Observation Dates: Not applicable.

(ee) Observation Period: Not applicable.

(ff) Settlement Business Day: If applicable, any day on which the clearing or settlement system relevant

to the Underlying Share is open.

(gg) Cut-off Date: The third Business Day immediately preceding the Redemption Date

where, for the purposes of Conditions 35.2 of the Base Prospectus "Physical Delivery" only "Business Day" means a day on which banks in TARGET2 and the relevant clearing system(s) are open for business.

(hh) Identification information of Holders as provided by

Not applicable.

Condition 29:

DISTRIBUTION AND US SALES ELIGIBILITY

43. U.S. Selling Restrictions: Not applicable - the Securities may not be legally or beneficially owned by

or transferred to any U.S. person at any time.

44. Additional U.S. Federal income tax The Securities are not Specified Securities for the purpose of Section considerations:

871(m) of the U.S. Internal Revenue Code of 1986.

45. Registered broker/dealer: Not applicable.

TEFRA Not Applicable. 46. TEFRA C or TEFRA Not Applicable:

47. Non exempt Offer: Applicable.

> (i) Non-exempt Offer Luxembourg. **Jurisdictions:**

(ii) Offer Period: 6 November 2018 until and including 23 November 2018.

(iii) Financial intermediaries granted specific consent to use the Base

Prospectus in accordance with the **Conditions in it:**

BGL- BNP Paribas Wealth Management (the « Authorised Offeror »)

(iv) General Consent: Not applicable.

(v) Other Authorised Offeror

Terms:

Not applicable.

48. Prohibition of Sales to EEA Retail Investors:

> (a) Selling Restriction: Not applicable.

> (b) Legend: Not applicable.

PROVISIONS RELATING TO COLLATERAL AND SECURITY

49. Secured Securities other than Not applicable. **Notional Value Repack Securities:** 50. Notional Value Repack Securities: Not applicable.

Responsibility

The Issuer accepts responsibility for the information contained in these Final Terms. To the best of the knowledge of the Issuer (who has taken all reasonable care to ensure that such is the case), the information contained herein is in accordance with the facts and does not omit anything likely to affect the import of such information.

Signed on behalf of BNP Paribas Issuance B.V.

As Issuer:

By: Benjamin KALIFA. Duly authorised

PART B - OTHER INFORMATION

1. Listing and Admission to trading - De listing

The Securities are unlisted.

2. Ratings

The Securities have not been rated.

3. Interests of Natural and Legal Persons Involved in the Issue

Save as discussed in the "Potential Conflicts of Interest" paragraph in the "Risk Factors" in the Base Prospectus, so far as the Issuer is aware, no person involved in the offer of the Securities has an interest material to the offer.

4. Performance of Underlying/Formula/Other Variable and Other Information concerning the Underlying Reference

See Base Prospectus for an explanation of effect on value of Investment and associated risks in investing in Securities.

Information on the Share shall be available on the website as set out in below

Past and further performances of the Share are available on the Share Sponsor website as set out below, and its volatility may be obtained from the Calculation Agent by emailing eqd.premium@bnpparibas.com.

The Issuer does not intend to provide post-issuance information.

Place where information on the Underlying Share can be obtained:

TOTAL SA

Total S.A. is one of the leading oil companies in the world. With operations in more than 100 countries, the Group's activities span all aspects of the energy industry from Upstream - oil and gas exploration and production - to Downstream - refining and marketing of refined products as well as international trading in both crude and refined products.

Address: 2 place de la Coupole La Defense 6 Courbevoie, 92400 France

Website: www.total.com

5. Operational Information

Relevant Clearing System(s): Euroclear and Clearstream Luxembourg.

6. Terms and Conditions of the Public Offer

Offer Price: Issue Price

Conditions to which the offer is subject: Not applicable.

Description of the application process: Application to subscribe for the Securities can be made in Luxembourg

through the Authorised Offeror. The distribution activity will be carried out in accordance with the usual procedures of the Authorised Offeror Prospective investors will not be required to enter into any contractual arrangements directly with the Issuer in relation to the subscription for the

Securities.

Details of the minimum and/or maximum amount of application:

Minimum purchase amount per investor: One (1) Certificate.

Maximum subscription amount per investor: The number of Securities issued as set out in SPECIFIC PROVISIONS FOR EACH SERIES in Part A.

The maximum amount of application of Securities will be subject only to availability at the time of the application.

There are no pre-identified allotment criteria.

The Authorised Offeror will adopt allotment criteria that ensure equal treatment of prospective investors. All of the Securities requested through the Authorised Offeror during the Offer Period will be assigned up to the maximum amount of the Offer.

In the event that during the Offer Period the requests exceed the total amount of the offer destined to prospective investors the Issuer, in accordance with the Authorised Offeror, will proceed to early terminate the Offer Period and will immediately suspend the acceptance of further requests.

Description of possibility to reduce subscriptions and manner for refunding excess amount paid by applicants:

Not applicable.

Details of the method and time limits for paying up and delivering Securities:

The Securities will be issued on the Issue Date against payment to the Issuer by the Authorised Offeror of the gross subscription moneys. The Securities are cleared through the clearing systems and are due to

Manner in and date on which results of the offer are to be made public:

be delivered through the Authorised Offeror on or around the Issue Date.

Publication on the following website: http://eqdpo.bnpparibas.com/XS1859567502 on or around the Issue

Procedure for exercise of any right of preemption, negotiability of subscription rights and treatment of subscription rights not exercised:

Not applicable.

Date

Process for notification to applicants of the amount allotted and indication whether dealing may begin before notification is made:

In the case of over subscription, allotted amounts will be notified to applicants on the following website: http://eqdpo.bnpparibas.com/XS1859567502 on or around the Issue Date.

No dealing in the Certificates may begin before any such notification is made.

In all other cases, allotted amounts will be equal to the amount of the application, and no further notification shall be made.

In all cases, no dealing in the Certificates may take place prior to the Issue Date.

Amount of any expenses and taxes specifically charges to the subscriber or purchaser:

The Issuer is not aware of any expenses and taxes specifically charged to the subscriber.

7. Intermediaries with a firm commitment to act

Name and address of the entities which have a firm commitment to act as intermediaries in secondary trading, providing liquidity through bid and offer rates and a description of the main terms of their commitment:

None

8. Placing and Underwriting

Name(s) and address(es), to the extent known to the issuer, of the placers in the The Authorised Offerors identified in Paragraph 48 of Part A and identifiable from the Base Prospectus

various countries where the offer takes place:

Name and address of the co-ordinator(s) of the global offer and of single parts of the

Not applicable.

Name and address of any paying agents and depository agents in each country (in addition to the Principal Paying Agent):

Not applicable.

Entities agreeing to underwrite the issue on a firm commitment basis, and entities agreeing to place the issue without a firm commitment or under "best efforts" arrangements:

Not applicable.

When the underwriting agreement has been or will be reached:

No underwriting commitment is undertaken by the Authorised Offeror

Form of Asset Transfer Notice

BNP Paribas Issuance B.V.

5,000 EUR "Phoenix Snowball" Certificates relating to TOTAL SA Share due 30 November 2021

ISIN Code: XS1859567502

Unconditionally and irrevocably guaranteed by BNP Paribas

When completed, this Notice should be delivered in such manner as is acceptable to Euroclear, Clearstream, Luxembourg as the case may be, (which is expected to be by fax or authenticated SWIFT message) to Euroclear, Clearstream, Luxembourg, (as applicable) with a copy to the Agent in each case not later than 10.00 a.m. (Local Time), as the case may be, on the Cut-Off Date.

To: Clearstream Banking, société anonyme 42 avenue JF Kennedy L-1855 Luxembourg

Copy: BNP Paribas Arbitrage S.N.C. 160 boulevard MacDonald 75019 Paris

France

(Attention: Warrants & Certificates Back Office)

If this Asset Transfer Notice is determined to be incomplete or not in proper form (in the determination of the relevant Clearing System(s), in consultation with the Principal Agent) or is not copied to the Principal Agent immediately after being delivered or sent to the relevant Clearing System(s), it will be treated as null and void.

If this Asset Transfer Notice is subsequently corrected to the satisfaction of the relevant Clearing System(s), in consultation with the Principal Agent, it will be deemed to be a new Asset Transfer Notice submitted at the time such correction was delivered to the relevant Clearing System(s) and the Principal Agent.

This Asset Transfer Notice should be completed and delivered as provided in the Terms and Conditions of the Securities as amended and/or supplemented by the relevant provisions of the applicable Pricing Supplement.

1. Name(s), Address(es) and contact telephone number(s) of Holders and name and address of person from whom details may be obtained for the delivery of the relevant Entitlement

2. Series Number and Number of Certificates

The series number of the Certificates is: [●]

The number of Securities the subject of this Asset Transfer Notice is: [●]

3. Account details

I/We* hereby irrevocably authorise and instruct Euroclear/Clearstream, Luxembourg/[the relevant Account Holder]* to debit the Certificate(s) referred to above from the Account referred to below on or before the [Settlement/Redemption] Date.

Account No.:

Name:

4. Delivery Expenses

I/We* hereby irrevocably undertake to pay all Expenses in respect of the relevant Entitlement(s) and irrevocably authorise Euroclear/Clearstream, Luxembourg to debit my/our/the* account specified below at Euroclear/Clearstream, Luxembourg with an amount or amounts in respect thereof and to pay such Expenses

5. Details required for delivery of the relevant Entitlement(s) as set out in applicable Pricing Supplement

My/Our* details for delivery of the securities constituting the Entitlement are as follows:

[•]

My/Our/The* account details with Clearstream, Luxembourg/Euroclear to be credited with any cash payable by the Issuer to me/us* in respect of any cash amount constituting the Entitlement or any dividends relating to the Entitlement or as a result of a Settlement Disruption Event or a Failure to Deliver and the Issuer electing to pay the Disruption Cash Settlement Price or Failure to Deliver Cash Settlement Price, as applicable, or as a result of the Issuer electing to pay the Alternate Cash Amount are as follows:

[•]

6. Certification of Non-U.S. beneficial ownership

(i) a "U.S. person" as defined in Regulation S under the United States Securities Act of 1933, as amended (Regulation S); or (ii) a person other than a "Non-United States person" as defined in Rule 4.7 under the United States Commodity Exchange Act of 1936, as amended (the Commodity Exchange Act); or (iii) a "U.S. person" as defined in the Interpretive Guidance and Policy Statement Regarding Compliance with Certain Swap Regulations promulgated by the Commodity Futures Trading Commission; or (iv) any other "U.S. person" as such term may be defined in Regulation S or in regulations or guidance adopted under the Commodity Exchange Act (each such person, a U.S. person). I/We* understand that certain portions of this Asset Transfer Notice are required in connection with certain tax, securities and other laws of the United States. If administrative or legal proceedings are commenced or threatened in connection with which this Asset Transfer Notice is or would be relevant, I/we* irrevocably authorise you to produce this Asset Transfer Notice to any interested party in such proceedings.

Name(s) of Holder(s):

Signed/By: [●]

Dated: [●]

ISSUE SPECIFIC SUMMARY IN RELATION TO THIS BASE PROSPECTUS

Summaries are made up of disclosure requirements known as "Elements". These Elements are numbered in Sections A - E (A.1 - E.7). This Summary contains all the Elements required to be included in a summary for this type of Securities, Issuer and Guarantor. Because some Elements are not required to be addressed, there may be gaps in the numbering sequence of the Elements. Even though an Element may be required to be inserted in the summary because of the type of Securities, Issuer and Guarantor(s), it is possible that no relevant information can be given regarding the Element. In this case a short description of the Element should be included in the summary explaining why it is not applicable.

Section A - Introduction and warnings

Element	Title	
A.1	Warning that the summary should be read as an introduction and provision as to claims	 This summary should be read as an introduction to the Base Prospectus and the applicable Final Terms. In this summary, unless otherwise specified and except as used in the first paragraph of Element D.3, "Base Prospectus" means the Base Prospectus of BNPP B.V. and BNPP dated 5 June 2018 as supplemented from time to time under the Note, Warrant and Certificate Programme of BNPP B.V., BNPP and BNP Paribas Fortis Funding. In the first paragraph of Element D.3, "Base Prospectus" means the Base Prospectus of BNPP B.V. and BNPP dated 5 June 2018. Any decision to invest in any Securities should be based on a consideration of the Base Prospectus as a whole, including any documents incorporated by reference and the applicable Final Terms. Where a claim relating to information contained in the Base Prospectus and the applicable Final Terms is brought before a court in a Member State of the European Economic Area, the plaintiff may, under the national legislation of the Member State where the claim is brought, be required to bear the costs of translating the Base Prospectus and the applicable Final Terms before the legal proceedings are initiated. No civil liability will attach to the Issuer or the Guarantor in any such Member State solely on the basis of this summary, including any translation hereof, unless it is misleading, inaccurate or inconsistent
		when read together with the other parts of the Base Prospectus and the applicable Final Terms or, following the implementation of the relevant provisions of Directive 2010/73/EU in the relevant Member State, it does not provide, when read together with the other parts of the Base Prospectus and the applicable Final Terms, key information (as defined in Article 2.1(s) of the Prospectus Directive) in order to aid investors when considering whether to invest in the Securities.
A.2	Consent as to use the Base Prospectus, period of validity and other conditions attached	Consent: Subject to the conditions set out below, the Issuer consents to the use of the Base Prospectus in connection with a Non-exempt Offer of Securities by the Managers and BGL- BNP Paribas Wealth Management and Identified as an Authorised Offeror in respect of the relevant Non-exempt Offer. Offer period: The Issuer's consent referred to above is given for Non-exempt Offers of
		Securities from 6 November 2018 to 23 November 2018 (the "Offer Period"). Conditions to consent: The conditions to the Issuer's consent are that such consent (a) is only valid during the Offer Period; and (b) only extends to the use of the Base

Element	Title	
		Prospectus to make Non-exempt Offers of the relevant Tranche of Securities in Luxembourg.
		AN INVESTOR INTENDING TO PURCHASE OR PURCHASING ANY SECURITIES IN A NON-EXEMPT OFFER FROM AN AUTHORISED OFFEROR WILL DO SO, AND OFFERS AND SALES OF SUCH SECURITIES TO AN INVESTOR BY SUCH AUTHORISED OFFEROR WILL BE MADE, IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE OFFER IN PLACE BETWEEN SUCH AUTHORISED OFFEROR AND SUCH INVESTOR INCLUDING ARRANGEMENTS IN RELATION TO PRICE, ALLOCATIONS, EXPENSES AND SETTLEMENT. THE RELEVANT INFORMATION WILL BE PROVIDED BY THE AUTHORISED OFFEROR AT THE TIME OF SUCH OFFER.

Section B - Issuer and Guarantor

Element	Title				
B.1	Legal and commercial name of the Issuer	BNP Paribas Issuance B.V. ("BNPP B.V." or the "Issuer").			
B.2	Domicile/ legal form/ legislation/ country of incorporation	The Issuer was incorporated in the Netherlands as a private company with limited liability under Dutch law having its registered office at Herengracht 595, 1017 CE Amsterdam, the Netherlands.			
B.4b	Trend information	BNPP B.V. is dependent upon BNPP. BNPP B.V. is a wholly owned subsidiary of BNPP specifically involved in the issuance of securities such as notes, warrants or certificates or other obligations which are developed, set up and sold to investors by other companies in the BNP Paribas Group (including BNPP). The securities are hedged by acquiring hedging instruments and/or collateral from BNP Paribas and BNP Paribas entities as described in Element D.2 below. As a consequence, the Trend information described with respect to BNPP shall also apply to BNPP B.V.			
B.5	Description of the Group	BNPP B.V. is a wholly owned subsidiary of BNP Paribas. BNP Paribas is the ultimate holding company of a group of companies and manages financial operations for those subsidiary companies (together the "BNPP Group").			
B.9	Profit forecast or estimate	Not applicable, as there are no profit forecasts or estimates made in respect of the Issuer in the Prospectus to which this Summary relates			
B.10	Audit report qualifications	Not applicable, there are no qualifications in any audit report on the historical financial information included in the Base Prospectus.			
B.12	Selected historical key	I / financial information	n:		
	Comparative Annual Financial Data - In EUR				
			31/12/2017 (audited)	31/12/2016 (audited)	
	Revenues		431,472	399,805	
	Net income, Group sh	are	26,940	23,307	
	Total balance sheet		50,839,146,900	48,320,273,908	
	Shareholders' equity (F1F 220 488 29			
	Comparative Interior	n Financial Data for	the six-month period ended 30	June 2018 – In EUR	
			30/06/2018	30/06/2017	
				2 / 23	

Element	Title				
			(unaudited) ¹	(unaudited) ¹	
	Revenues		193,729	180,264	
	Net Income, Grou	up Share	12,238	11,053	
			30/06/2018	31/12/2017	
			(unaudited) ¹	(audited)	
	Total balance she	eet	57,943,563,453	50,839,146,900	
	Shareholders' eq	uity (Group share)	527,477	515,239	
	¹ This financial info	ormation is subject to a l	limited review, as further described in	n the statutory auditors' report.	
	Statements of no	significant or materia	l adverse change		
		-	the financial or trading position of teriod for which interim financial states		
		•	ne financial or trading position of BNI pe in the prospects of BNPP B.V. sind		
B.13	Events impacting the Issuer's solvency	have not been any re	Not applicable, as at 25 September 2018 and to the best of the Issuer's knowledge, there have not been any recent events which are to a material extent relevant to the evaluation of the Issuer's solvency since 30 June 2018.		
B.14	Dependence upon other group entities	BNPP B.V. is dependent upon BNPP. BNPP B.V. is a wholly owned subsidiary of BNPP specifically involved in the issuance of securities such as notes, warrants or certificates or other obligations which are developed, set up and sold to investors by other companies in the BNP Paribas Group (including BNPP). The securities are hedged by acquiring hedging instruments and/or collateral from BNP Paribas and BNP Paribas entities as described in Element D.2 below.			
		See also Element B.5	above.		
B.15	Principal activities	The principal activity of the Issuer is to issue and/or acquire financial instruments of any nature and to enter into related agreements for the account of various entities within the BNPP Group.			
B.16	Controlling shareholders	BNP Paribas holds 100 per cent. of the share capital of BNPP B.V.			
B.17	Solicited credit ratings	BNPP B.V.'s long term credit rating is A with a positive outlook (&P Global Ratings Europe Limited) and BNPP B.V.'s short term credit rating is A-1 (&P Global Ratings Europe Limited).			
		The Securities have n	ot been rated.		
			not a recommendation to buy, sell, reduction or withdrawal at any time	_	
B.18	Description of the Guarantee	("BNPP" or the "Gua	be unconditionally and irrevocably rantor") pursuant to an English law June 2018 (the "Guarantee").		
		by BNPP under the reduction applied to li	n of BNPP but not BNPP B.V., the of guarantee shall be reduced to restabilities of BNPP resulting from the lator (including in a situation where).	eflect any such modification or application of a bail-in of BNPP	
		_	r the guarantee are senior preferred -I-3° of the French <i>Code monéta</i>		

Element	Title	
		obligations of BNPP and will rank <i>pari passu</i> with all its other present and future senior preferred and unsecured obligations subject to such exceptions as may from time to time be mandatory under French law.
B.19	Information about the Guarantor	
B.19/ B.1	Legal and commercial name of the Guarantor	BNP Paribas
B.19/ B.2	Domicile/ legal form/ legislation/ country of incorporation	The Guarantor was incorporated in France as a <i>société anonyme</i> under French law and licensed as a bank having its head office at 16, boulevard des Italiens – 75009 Paris, France.
B.19/ B.4b	Trend	Macroeconomic environment
	information	Macroeconomic and market conditions affect BNPP's results. The nature of BNPP's business makes it particularly sensitive to macroeconomic and market conditions in Europe, which have been at times challenging and volatile in recent years.
		In 2017, global growth increased to about 3.5%, reflecting an improvement in all geographic regions. In the large developed countries, this increase in activity is leading to a tightening of, or a tapering of accommodating monetary policy. However, with inflation levels still very moderate, the central banks are able to manage this transition very gradually, without compromising the economic outlook. The IMF expects worldwide growth to strengthen further in 2018 and has revised its forecast from +3.6% to +3.7%: the slight slowing down expected in the advanced economies should be more than offset by the forecast improvement in the emerging economies (driven by the recovery in Latin America and the Middle East, and despite the structural lower pace of economic growth in China).
		In this context, the following two risk categories can be identified:
		Risks of financial instability due to the conduct of monetary policies
		Two risks should be emphasised: a sharp increase in interest rates and the current very accommodating monetary policy being maintained for too long.
		On the one hand, the continued tightening of monetary policy in the United States (which started in 2015) and the less-accommodating monetary policy in the euro zone (a planned reduction in assets purchases starting in January 2018) involve risks of financial turbulence. The risk of an inadequately controlled rise in long-term interest rates may in particular be emphasised, under the scenario of an unexpected increase in inflation or an unanticipated tightening of monetary policies. If this risk materialises, it could have negative consequences on the asset markets, particularly those for which risk premiums are extremely low compared to their historic average, following a decade of accommodating monetary policies (credit to non-investment grade corporates or countries, certain sectors of the equity markets, real estate, etc.)
		On the other hand, despite the upturn since mid-2016, interest rates remain low, which may continue to encourage excessive risk-taking among some players in the financial systemmarket participants: increased lengthening maturities of financings and assets held, less stringent credit policy for granting loans, and an increase in leveraged financings. Some players of these participants (insurance companies, pension funds, asset managers, etc.) entail have an increasingly systemic dimension and in the event of market turbulence (linked for instance example to a sudden sharp rise in interest rates

Element Title and/or a sharp price correction) they may decide could be brought to unwind large positions in an environment of relatively weak market liquidity. Systemic risks related to increased debt Macroeconomically, the impact of a rate increase could be significant for countries with high public and/or private debt-to-GDP. This is particularly the case for the United States and certain European countries (in particular Greece, Italy, and Portugal), which are posting public debt-to-GDP ratios often above 100% but also for emerging countries. Between 2008 and 2017, the latter recorded a marked increase in their debt, including foreign currency debt owed to foreign creditors. The private sector was the main source of the increase in this debt, but also the public sector to a lesser extent, particularly in Africa. These countries are particularly vulnerable to the prospect of a tightening in monetary policies in the advanced economies. Capital outflows could weigh on exchange rates, increase the costs of servicing that debt, import inflation, and cause the emerging countries' central banks to tighten their credit conditions. This would bring about a reduction in forecast economic growth, possible downgrades of sovereign ratings, and an increase in risks for the banks. While the exposure of the BNP Paribas Group to emerging countries is limited, the vulnerability of these economies may generate disruptions in the global financial system that could affect the Group and potentially alter its results. It should be noted that debt-related risk could materialise, not only in the event of a sharp rise in interest rates, but also with any negative growth shocks. Laws and regulations applicable to financial institutions Recent and future changes in the laws and regulations applicable to financial institutions may have a significant impact on BNPP. Measures that were recently adopted or which are (or whose application measures are) still in draft format, that have or are likely to have an impact on BNPP notably include: the structural reforms comprising the French banking law of 26 July 2013 requiring that banks create subsidiaries for or segregate "speculative" proprietary operations from their traditional retail banking activities, the "Volcker rule" in the US which restricts proprietary transactions, sponsorship and investment in private equity funds and hedge funds by US and foreign banks, and upcoming potential changes in Europe; regulations governing capital: the Capital Requirements Directive IV ("CRD4")/the Capital Requirements Regulation ("CRR"), the international standard for total loss-absorbing capacity ("TLAC") and BNPP's designation as a financial institution that is of systemic importance by the Financial Stability Board; the European Single Supervisory Mechanism and the ordinance of 6 November 2014; the Directive of 16 April 2014 related to deposit guarantee systems and its delegation and implementing decrees, the Directive of 15 May 2014 establishing a Bank Recovery and Resolution framework, the Single Resolution Mechanism establishing the Single Resolution Council and the Single Resolution Fund; the Final Rule by the US Federal Reserve imposing tighter prudential rules on the US transactions of large foreign banks, notably the obligation to create a separate intermediary holding company in the US (capitalised and subject to regulation) to house their US subsidiaries; the new rules for the regulation of over-the-counter derivative activities pursuant to Title VII of the Dodd-Frank Wall Street Reform and Consumer Protection Act,

Element	Title	
Licinom		notably margin requirements for uncleared derivative products and the derivatives of securities traded by swap dealers, major swap participants, security-based swap dealers and major security-based swap participants, and the rules of the US Securities and Exchange Commission which require the registration of banks and major swap participants active on derivatives markets and transparency and reporting on derivative transactions;
		the new Markets in Financial Instruments Directive ("MiFID") and Markets in Financial Instruments Regulation ("MiFIR"), and European regulations governing the clearing of certain over-the-counter derivative products by centralised counterparties and the disclosure of securities financing transactions to centralised bodies.
		the General Data Protection Regulation ("GDPR") that became effective on 25 May 2018, moving the European data confidentiality environment forward and improving personal data protection within the European Union. Businesses run the risk of severe penalties if they do not comply with the standards set by the GDPR. This Regulation applies to all banks providing services to European citizens; and
		the finalisation of Basel 3 published by the Basel committee in December 2017, introducing a revision to the measurement of credit risk, operational risk and credit valuation adjustment ("CVA") risk for the calculation of risk-weighted assets. These measures are expected to come into effect in January 2022 and will be subject to an output floor (based on standardised approaches), which will be gradually applied as of 2022 and reach its final level in 2027.
		Moreover, in today's tougher regulatory context, the risk of non-compliance with existing aws and regulations, in particular those relating to the protection of the interests of customers, is a significant risk for the banking industry, potentially resulting in significant osses and fines. In addition to its compliance system, which specifically covers this type of risk, the BNP Paribas Group places the interest of its customers, and more broadly that of its stakeholders, at the heart of its values. The new Code of conduct adopted by the BNP Paribas Group in 2016 sets out detailed values and rules of conduct in this area.
		Cyber security and technology risk
		BNPP's ability to do business is intrinsically tied to the fluidity of electronic transactions as well as the protection and security of information and technology assets.
	i	The technological change is accelerating with the digital transformation and the resulting ncrease in the number of communications circuits, proliferation in data sources, growing process automation, and greater use of electronic banking transactions.
		The progress and acceleration of technological change are giving cybercriminals new options for altering, stealing, and disclosing data. The number of attacks is increasing, with a greater reach and sophistication in all sectors, including financial services.
		The outsourcing of a growing number of processes also exposes the Group to structural cyber security and technology risks leading to the appearance of potential attack vectors that cybercriminals can exploit.
	1	Accordingly, the Group has set up a second line of defence within the Risk Function with the creation of the Risk ORC ICT Team dedicated to managing cyber security and technology risk. Thus, standards are regularly adapted to support the Bank's digital evolution and innovation while managing existing and emerging threats (such as cybercrime, espionage, etc.).
B.19/B.5	Description of I	BNPP is a European leading provider of banking and financial services and has four

Element	Title			
	the Group	Luxembourg. It is pres	sent in 74 countries and has 1000 in Europe. BNPP is the pare	in France, Belgium, Italy and more than 199,000 employees, ent company of the BNP Paribas
B.19/B.9	Profit forecast or estimate	Not applicable, as there are no profit forecasts or estimates made in respect of the Guarantor in the Prospectus to which this Summary relates.		
B.19/ B.10	Audit report qualifications			
B.19/ B.12	Selected historical key financial information: Comparative Annual Financial Data - In millions of EUR			
			31/12/2017	31/12/2016

	31/12/2017 (audited)	31/12/2016 (audited)
Revenues	43,161	43,411
Cost of risk	(2,907)	(3,262)
Net income, Group share	7,759	7,702
	31/12/2017	31/12/2016
Common equity Tier 1 ratio (Basel 3 fully loaded, CRD4)	11.8%	11.5%
	31/12/2017 (audited)	31/12/2016 (audited)
Total consolidated balance sheet	1,960,252	2,076,959
Consolidated loans and receivables due from customers	727,675	712,233
Consolidated items due to customers	766,890	765,953
Shareholders' equity (Group share)	101,983	100,665

Comparative Interim Financial Data for the six-month period ended 30 June 2018 - In millions of EUR

	1H18 (unaudited)	1H17 (unaudited)
Revenues	22,004	22,235
Cost of Risk	(1,182)	(1,254)
Net income, Group share	3,960	4,290
	30/06/2018	31/12/2017
Common Equity Tier 1 Ratio (Basel 3 fully loaded, CRD4)	11.5%	11.8%
	30/06/2018 (unaudited)	31/12/2017 (audited)
Total consolidated balance sheet	2,234,485	1,960,252
Consolidated loans and receivables due	747,799	727,675

Element	Title					
	from customers					
	Consolidated item	s due to customers	783,854	766,890		
	Shareholders' equ	ity (Group share)	98,711	101,983		
	Statements of no	significant or material a	ndverse change			
	See Element B.12	above in the case of the l	BNPP Group.			
		_	e in the prospects of BNPP or the BN od for which audited financial statem			
B.19/ B.13	Events impacting the Guarantor's solvency	have not been any rece	ugust 2018 and to the best of the eart events which are to a material exercy since 31 December 2017.			
B.19/ B.14	Dependence upon other	Subject to the following BNPP Group.	g paragraph, BNPP is not dependen	at upon other members of the		
Grou	Group entities	BNP Paribas Partners end of 2003. BP²l prov BNPP subsidiaries in F Paribas Cardif), Switz agreement with IBM F renewed the agreement parties entered into an	for Innovation ("BP2I") joint venture sides IT Infrastructure Management Strance (including BNP Paribas Persolerland, and Italy. In mid-Decemberance for a period lasting until endating the period lasting until endagreement to gradually extend this	n outsourcing IT Infrastructure Management Services to the inovation ("BP²I") joint venture set up with IBM France at the IT Infrastructure Management Services for BNPP and several e (including BNP Paribas Personal Finance, BP2S, and BNP d, and Italy. In mid-December 2011 BNPP renewed its e for a period lasting until end-2017 and has subsequently a period lasting until end-2021. At the end of 2012, the rement to gradually extend this arrangement to BNP Paribas iss subsidiary was closed on 31 December 2016.		
		over this entity, which available to BP²l make centres are the property	ational control of IBM France. BNP F is 50/50 owned with IBM France. up half of that entity's permanent state of the Group, and the governance in ght to monitor the entity and bring	The BNP Paribas staff made ff, its buildings and processing n place provides BNP Paribas		
		IBM Luxembourg is res of the BNP Paribas Lux	sponsible for Infrastructure services a embourg entities.	and data production for some		
		Cofinoga France's data	essing operations are outsourced to processing is outsourced to SDDC, a			
		See also Element B.5 a				
B.19/ B.15	Principal activities	BNP Paribas holds key	positions in its two main businesses:			
	activities	Retail Bankin	g and Services, which includes:			
			Markets, comprising:			
			ench Retail Banking (FRB), NL banca commerciale (BNL bc), Itali	an retail banking.		
			elgian Retail Banking (BRB),	an rotan banung,		
			her Domestic Markets activities, inclu anking (LRB);	uding Luxembourg Retail		
		• Eu • Ba • Pe • Ins	nal Financial Services, comprising: urope-Mediterranean, ancWest, ersonal Finance, surance, ealth and Asset Management;			

Element	Title	
		Corporate and Institutional Banking (CIB), which includes:
		Corporate Banking,
		Global Markets,
		Securities Services.
B.19/ B.16	Controlling shareholders	None of the existing shareholders controls, either directly or indirectly, BNPP. As at 31 December 2017, the main shareholders were Société Fédérale de Participations et d'Investissement ("SFPI") a public-interest société anonyme (public limited company) acting on behalf of the Belgian government holding 7.7% of the share capital, BlackRock Inc. holding 5.1% of the share capital and Grand Duchy of Luxembourg holding 1.0% of the share capital. To BNPP's knowledge, no shareholder other than SFPI and BlackRock Inc. owns more than 5% of its capital or voting rights.
B.19/ B.17 Solicited credit ratings		BNPP's long-term credit ratings are A with a positive outlook (S&P Global Ratings Europe Limited), Aa3 with a stable outlook (Moody's Investors Service Ltd.), A+ with a stable outlook (Fitch France S.A.S.) and AA (low) with a stable outlook (DBRS Limited) and BNPP's short-term credit ratings are A-1 (S&P Global Ratings Europe Limited), P-1 (Moody's Investors Service Ltd.), F1 (Fitch France S.A.S.) and R-1 (middle) (DBRS Limited).
		A security rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time by the assigning rating agency.

Section C - Securities

Element	Title	
C.1	Type and class of Securities/ISIN	The Securities are certificates ("Certificates") and are issued in Series.
		The Series Number of the Securities is CE6495GOE.
		The ISIN is XS1859567502.
		The Common Code is 185956750
		The Securities are governed by English Law.
		The Securities are physically settled Securities.
C.2	Currency	The currency of this Series of Securities is Euro ("EUR").
C.5	Restrictions on free transferability	The Securities will be freely transferable, subject to the offering and selling restrictions in the United States, the European Economic Area, Belgium, the Czech Republic, Denmark, Finland, France, Germany, Hungary, Ireland, Italy, Luxembourg, Norway, Poland, Portugal, Romania, Spain, Sweden, the United Kingdom, Japan and Australia and under the Prospectus Directive and the laws of any jurisdiction in which the relevant Securities are offered or sold.
C.8	Rights attaching to the Securities	Securities issued under the Base Prospectus will have terms and conditions relating to, among other matters:
		Status
		The Securities are issued on a unsecured basis. Securities issued on an unsecured basis are unsubordinated and unsecured obligations of the Issuer and rank <i>pari passu</i> among themselves.

Element	Title	
		Taxation
		The Holder must pay all taxes, duties and/or expenses arising from the redemption of the Securities and/or the delivery or transfer of the Entitlement. The Issuer shall deduct from amounts payable or assets deliverable to Holders certain taxes and expenses not previously deducted from amounts paid or assets delivered to Holders, as the Calculation Agent determines are attributable to the Securities.
		Payments will be subject in all cases to (i) any fiscal or other laws and regulations applicable thereto in the place of payment, (ii) any withholding or deduction required pursuant to an agreement described in Section 1471(b) of the U.S. Internal Revenue Code of 1986 (the "Code") or otherwise imposed pursuant to Sections 1471 through 1474 of the Code, any regulations or agreements thereunder, any official interpretations thereof, or any law implementing an intergovernmental approach thereto, and (iii) any withholding or deduction required pursuant to Section 871(m) of the Code. In addition, in determining the amount of withholding or deduction required pursuant to Section 871(m) of the Code imposed with respect to any amounts to be paid on the Securities, the Issuer shall be entitled to withhold on any "dividend equivalent" payment (as defined for purposes of Section 871(m) of the Code) at a rate of 30 per cent.
		Negative pledge
		The terms of the Securities will not contain a negative pledge provision.
		Events of Default
		The terms of the Securities will not contain events of default.
		Meetings
		The terms of the Securities will contain provisions for calling meetings of holders of such Securities to consider matters affecting their interests generally. These provisions permit defined majorities to bind all holders, including holders who did not attend and vote at the relevant meeting and holders who voted in a manner contrary to the majority.
		Governing law
		The Securities, the English Law Agency Agreement (as amended or supplemented from time to time), the Guarantee in respect of the Securities and any non-contractual obligations arising out of or in connection with the Securities, the English Law Agency Agreement (as amended or supplemented from time to time) and the Guarantee in respect of the Securities will be governed by and shall be construed in accordance with English law.
C.9	Interest/Redemption	interest
		The Securities pay interest, if any, at the fixed rate of 3.35 per cent. The first Interest Payment Date, if any, will fall on 30 May 2018.
		The interest rate is calculated as set out below:
		Snowball Digital Coupon is applicable(i) if the Snowball Digital Coupon Condition is satisfied in respect of SPS Coupon Valuation Date(i):
		Rate _(i) + SumRate _(i) ; or
		(ii) if the Snowball Digital Coupon Condition is not satisfied in respect of SPS Coupon Valuation Date(i):

Element	Title	
		zero.
		Where
		"Snowball Digital Coupon Condition" means that the Snowball Barrier Value for the relevant SPS Coupon Valuation Date is equal to or greater than the Snowball Level;
		"Snowball Barrier Value" means in respect of a SPS Coupon Valuation Date, the Underlying Reference Value;
		In respect of the provisions relating to the determination of Snowball Barrier Value, the following definitions are applicable (any terms not defined herein or elsewhere in this Final Terms being as defined in the Base Prospectus):
		"SPS Coupon Valuation Date" means the Settlement Price Date.
		"Settlement Price Date" means the Valuation Date.
		"Valuation Date" means the Interest Valuation Date.
		"Interest Valuation Date" means 23 May 2019 (n = 1), 25 November 2019 (n = 2), 25 May 2020 (n = 3), 23 November 2020 (n = 4), 24 May 2021 (n = 5) and 23 November 2021 (n = 6).
		"Underlying Reference Value" means, in respect of an Underlying Reference and a SPS Valuation Date, (i) the Underlying Reference Closing Price Value for such Underlying Reference in respect of such SPS Valuation Date (ii) divided by the relevant Underlying Reference Strike Price.
		"Underlying Reference" means as set out in Element C.20.
		"SPS Valuation Date" means the relevant SPS Coupon Valuation Date.
		"Underlying Reference Closing Price Value" means, in respect of a SPS Valuation Date, the Closing Price in respect of such day.
		"Closing Price" means the official closing price of the Underlying Reference on the relevant day;
		"Underlying Reference Strike Price" means, in respect of an Underlying Reference, the Underlying Reference Closing Price Value for such Underlying Reference on the Strike Date.
		"Snowball Level" is 70 per cent.
		"SPS Coupon Valuation Date" means the Settlement Price Date as defined above.
		"i" is a number from 1 to 6 and it means the relevant SPS Valuation Date;
		"Rate" is 3 per cent.
		"SumRate" means the sum of Rate for each SPS Coupon Valuation Date in the period from (but excluding) the last occurring Snowball Date (or if none the Issue Date) to (but excluding) the relevant SPS Coupon Valuation Date;
		"Snowball Date" means each date on which the relevant Snowball Digital Coupon Condition is satisfied.
		"Interest Payment Date" means 30 May 2019 (n = 1), 2 December 2019 (n = 2), 1 June 2020 (n = 3), 30 November 2020 (n = 4), 31 May 2021 (n = 5) and 30 November

Element	Title	
		2021 (n = 6).
		redemption
		Unless previously redeemed or cancelled, each Security will be redeemed on 30 November 2021 as set out in Element C.18.
		Representative of Holders
		No representative of the Holders has been appointed by the Issuer. Please also refer to item C.8 above for rights attaching to the Securities.
C.10	Derivative component in the interest payment	Not applicable.
C.11	Admission to Trading	Not applicable.
C.15	How the value of the investment in the derivative securities is affected by the value of the underlying assets	The amount payable on redemption is calculated by reference to the Underlying Reference(s). See item C.9 above and C.18 below.
C.16	Maturity of the derivative Securities	The Redemption Date of the Securities is 30 November 2021.
C.17	Settlement Procedure	This Series of Securities is cash settled. The Issuer does not have the option to vary settlement.
C.18	Return on derivative securities	See Element C.8 above for the rights attaching to the Securities.
		Information on interest amount in relation to the Securities is set out in Element C.9 above.
		Final Redemption
		Unless previously redeemed or purchased and cancelled, each Security entitles its holder to receive from the Issuer on the Redemption Date a Cash Settlement Amount equal to the Final Payout.
		Final Payout
		Structured Products Securities (SPS) Final Payouts
		Reverse Convertible Securities: fixed term products which have a return linked to both the performance of the Underlying Reference(s) and a knock-in level. There is no capital protection.
		NA x Reverse Convertible
		"NA" means Notional Amount.
		"Notional Amount" is EUR 1,000.
		Reverse Convertible
		(A) If no Knock-in Event has occurred:

Element	Title	
		Constant Percentage1; or
		(B) If a Knock-in Event has occurred: Max (Constant Percentage 2 + Gearing x Option; 0%)
		Constant Percentage 1 means 100%;
		Constant Percentage 2 means 100%;
		Option means Forward;
		Forward means the Final Redemption Value – Strike Percentage;
		Gearing means 100%;
		Strike Percentage means 100%;
		Strike Price Closing Value : applicable
		"Final Redemption Value" means the Underlying Reference Value.
		In respect of the provisions relating to the determination of Final Redemption Value, the following definitions are applicable (any terms not defined herein or elsewhere in this Final Terms being as defined in the Base Prospectus):
		"Underlying Reference Value" means, in respect of an Underlying Reference and a SPS Valuation Date, (i) the Underlying Reference Closing Price Value for such Underlying Reference in respect of such SPS Valuation Date (ii) divided by the relevant Underlying Reference Strike Price.
		"Underlying Reference" means as set out in Element C.20.
		"SPS Valuation Date" means the SPS Redemption Valuation Date.
		"SPS Redemption Valuation Date" means the Settlement Price Date.
		"Settlement Price Date" means the Valuation Date.
		"Valuation Date" means the Redemption Valuation Date.
		"Underlying Reference Closing Price Value" means, in respect of a SPS Valuation Date, the Closing Price in respect of such day.
		"Closing Price" means the official closing price of the Underlying Reference on the relevant day;
		"Underlying Reference Strike Price" means, in respect of an Underlying Reference, the Underlying Reference Closing Price Value for such Underlying Reference on the Strike Date.
		Strike Date means 23 November 2018
		Redemption Valuation Date means 23 November 2021
		Entitlement Amount: Applicable
		Physical Delivery Option 2
		(a) The Entitlement Amount in relation to each Security is
		Delivery of the Underlying

Element	Title	
		NA x Redemption Payout / Underlying Reference Closing PriceValue(i) x FX(i)
		"Redemption Payout" means the Final Payout.
		"Underlying Reference Closing Price Value" means, in respect of a SPS Valuation Date, the Closing Price in respect of such day.
		"FX(i)" means the relevant Underlying Reference FX Level(i) on the relevant SPS Valuation Date or if that is not a Business Day the immediately succeeding Business Day.
		"SPS Valuation Date" means the SPS Redemption Valuation Date.
		"SPS Redemption Valuation Date" means the Redemption Valuation Date.
		Redemption Valuation Date means 23 November 2021;
		"Underlying Reference FX Level" means 1
		Rounding and Residual Amount
		The Entitlement Amount will be rounded down to the nearest unit of each Relevant Asset capable of being delivered and in lieu thereof the Issuer will pay an amount equal to:
		"Number (k,i)" is equal to the Entitlement Amount for the relevant Underlying Reference (k) and SPS Valuation Date (i);
		K =1
		"i" means the relevant SPS Valuation Date or SPS Valuation Period;
		"SPS Valuation Date" means the SPS Redemption Valuation Date;
		"SPS Redemption Valuation Date" means the Redemption Valuation Date.
		"Underlying Reference Closing Price Value(k,i)" means the Underlying Reference Closing Price Value(i) on the relevant SPS Valuation Date in respect of the relevant Underlying Reference (k)
		Strike Date means 23 November 2018.
		Redemption Valuation Date means 23 November 2021;
		Reachiption Valuation Date means 25 November 2021,
		Knock-in Event is applicable
		Knock-in Event: If the Knock-in Value is strictly less than the Knock-in Level on the Knock-in Determination Day.
		"Knock-in Value" means the Underlying Reference Value.
		In respect of the provisions relating to the determination of Knock-in Value, the following definitions are applicable (any terms not defined herein or elsewhere in this Final Terms being as defined in the Base Prospectus):
		"Underlying Reference Value" means, in respect of an Underlying Reference and a SPS Valuation Date, (i) the Underlying Reference Closing Price Value for such Underlying Reference in respect of such SPS Valuation Date (ii) divided by the relevant Underlying Reference Strike Price.
		"Underlying Reference" means as set out in Element C.20.

Element	Title	
		"SPS Valuation Date" means the Knock-in Determination Day.
		"Underlying Reference Closing Price Value" means, in respect of a SPS Valuation Date, the Closing Price in respect of such day.
		"Closing Price" means the official closing price of the Underlying Reference on the relevant day;
		"Underlying Reference Strike Price" is means, in respect of an Underlying Reference, the Underlying Reference Closing Price Value for such Underlying Reference on the Strike Date
		Knock-in Determination Day means Redemption Valuation Date
		Knock-in Level means 70 per cent.
		Strike Date means 23 November 2018
		Redemption Valuation Date means 23 November 2021
		Automatic Early Redemption
		If on any Automatic Early Redemption Valuation Date an Automatic Early Redemption Event occurs, the Securities will be redeemed early at the Automatic Early Redemption Amount on the Automatic Early Redemption Date.
		The Automatic Early Redemption Amount will be equal to the SPS Automatic Early Redemption Payout.
		Automatic Early Redemption Event: Single Standard Automatic Early Redemption
		If on any Automatic Early Redemption Valuation Date the SPS AER Value is greater than or equal to the Automatic Early Redemption Level.
		SPS Automatic Early Redemption Payout:
		NA x (AER Redemption Percentage + AER Exit Rate)
		"AER Redemption Percentage" is 100 per cent.
		"AER Exit Rate" means, in respect of a SPS ER Valuation Date, the AER Rate.
		"SPS ER Valuation Date" means the Settlement Price Date.
		"Settlement Price Date" means the Valuation Date.
		"Valuation Date" means the relevant Automatic Early Redemption Valuation Date.
		"NA" means Notional Amount.
		"Notional Amount" is EUR 1,000.
		SPS AER Valuation: Applicable.

Element	Title	
		"SPS AER Value" means the Underlying Reference Value.
		In respect of the provisions relating to the determination of SPS AER Value, the following definitions are applicable (any terms not defined herein or elsewhere in this Final Terms being as defined in the Base Prospectus):
		"Underlying Reference Value" means, in respect of an Underlying Reference and a SPS Valuation Date, (i) the Underlying Reference Closing Price Value for such Underlying Reference in respect of such SPS Valuation Date (ii) divided by the relevant Underlying Reference Strike Price.
		"Underlying Reference" means as set out in Element C.20.
		"SPS Valuation Date" means each Automatic Early Redemption Valuation Date.
		"Underlying Reference Closing Price Value" means, in respect of a SPS Valuation Date, the Closing Price in respect of such day.
		"Closing Price" means the official closing price of the Underlying Reference on the relevant day;
		"Underlying Reference Strike Price" means, in respect of an Underlying Reference, the Underlying Reference Closing Price Value for such Underlying Reference on the Strike Date;
		"AER Rate" is 0 per cent
		Strike Date means 23 November 2018
		Redemption Valuation Date means 23 November 2021
		"Automatic Early Redemption Level" means SPS AER Value is greater than or equal to 100 %.
		"Automatic Early Redemption Valuation Date" means 23 May 2019 (n=1), 25 November 2019 (n=2), 25 May 2020 (n=3), 23 November 2020 (n=4) and 24 May 2021 (n=5).
		"Automatic Early Redemption Date" means 30 May 2019 (n=1), 2 December 2019 (n=2), 1 June 2020 (n=3), 30 November 2020 (n=4) and 31 May 2021 (n=5).
C.19	Final reference price of the Underlying	The final reference price of the underlying will be determined in accordance with the valuation mechanics set out in Element C.18 above.
C.20	Underlying Reference	The Underlying Reference specified in Element C.18 above is as follows. Information on the Underlying Reference(s) can be obtained on the following website(s):

	Under		lying Reference ^k	
k	Share Company	Bloomberg Code	ISIN Code	Website
1	TOTAL SA	FP FP	FR0000120271	www.total.com

Section D - Risks

Element	Title	
D.2	Key risks regarding the Issuer and the Guarantor	Prospective purchasers of the Securities should be experienced with respect to options and options transactions and should understand the risks of transactions involving the Securities. An investment in the Securities presents certain risks that should be taken into account before any investment decision is made. Certain risks may affect the Issuer's ability to fulfil its obligations under the Securities or the Guarantor's ability to perform its obligations under the Guarantee, some of which are beyond its control. In particular, the Issuer and the Guarantor, together with the BNPP Group, are exposed to the risks associated with its activities, as described below:
		Guarantor
		As defined in BNPP's 2017 Registration Document (in English) and Annual Financial Report, eight main categories of risk are inherent in BNPP's activities:
		 Credit Risk - Credit risk is the consequence resulting from the likelihood that a borrower or counterparty will fail to meet its obligations in accordance with agreed terms. The probability of default and the expected recovery on the loan or receivable in the event of default are key components of the credit quality assessment;
		2) Securitisation in the banking book - Securitisation means a transaction or scheme, whereby the credit risk associated with an exposure or pool of exposures is tranched, having the following characteristics:
		 payments made in the transaction or scheme are dependent upon the performance of the exposure or pool of exposures;
		 the subordination of tranches determines the distribution of losses during the life of the risk transfer.
		Any commitment (including derivatives and liquidity lines) granted to a securitisation operation must be treated as a securitisation exposure. Most of these commitments are held in the prudential banking book;
		3) Counterparty Credit Risk - Counterparty credit risk is the translation of the credit risk embedded in financial transactions, investments and/or settlement transactions between counterparties. Those transactions include bilateral contracts such as over-the-counter ("OTC") derivatives contracts as well as contracts settled through clearing houses. The amount of this risk may vary over time in line with changing market parameters which then impacts the replacement value of the relevant transactions.
		Counterparty risk lies in the event that a counterparty defaults on its obligations to pay BNPP the full present value of the flows relating to a transaction or a portfolio for which BNPP is a net receiver. Counterparty credit risk is also linked to the replacement cost of a derivative or portfolio in the event of counterparty default. Hence, it can be seen as a market risk in case of default or a contingent risk.
		4) Market Risk - Market risk is the risk of incurring a loss of value due to adverse trends in market prices or parameters, whether directly observable or not.
		Observable market parameters include, but are not limited to, exchange rates, prices of securities and commodities (whether listed or obtained by reference to a similar asset), prices of derivatives, and other parameters that can be directly inferred from them, such as interest rates, credit spreads, volatilities and implied correlations or other similar parameters.

Element	Title	
		Non-observable factors are those based on working assumptions such as parameters contained in models or based on statistical or economic analyses, non-ascertainable in the market.
		In fixed income trading books, credit instruments are valued on the basis of bond yields and credit spreads, which represent market parameters in the same way as interest rates or foreign exchange rates. The credit risk arising on the issuer of the debt instrument is therefore a component of market risk known as issuer risk.
		Liquidity is an important component of market risk. In times of limited or no liquidity, instruments or goods may not be tradable or may not be tradable at their estimated value. This may arise, for example, due to low transaction volumes, legal restrictions or a strong imbalance between demand and supply for certain assets.
		The market risk related to banking activities encompasses the interest rate and foreign exchange risks stemming from banking intermediation activities;
		Liquidity Risk - Liquidity risk is the risk that BNPP will not be able to honour its commitments or unwind or settle a position due to the market environment or idiosyncratic factors (i.e. specific to BNP Paribas), within a given timeframe and at a reasonable cost.
		Liquidity risk reflects the risk of the BNPP Group being unable to fulfil current or future foreseen or unforeseen cash or collateral requirements, across all time horizons, from the short to the long term.
		This risk may stem from the reduction in funding sources, draw down of funding commitments, a reduction in the liquidity of certain assets, or an increase in cash or collateral margin calls. It may be related to the bank itself (reputation risk) or to external factors (risks in some markets).
		The BNPP Group's liquidity risk is managed under a global liquidity policy approved by the BNPP Group's ALM Committee. This policy is based on management principles designed to apply both in normal conditions and in a liquidity crisis. The BNPP Group's liquidity position is assessed on the basis of internal indicators and regulatory ratios.
		Operational Risk - Operational risk is the risk of incurring a loss due to inadequate or failed internal processes, or due to external events, whether deliberate, accidental or natural occurrences. Management of operational risk is based on an analysis of the "cause – event – effect" chain.
		Internal processes giving rise to operational risk may involve employees and/or IT systems. External events include, but are not limited to floods, fire, earthquakes and terrorist attacks. Credit or market events such as default or fluctuations in value do not fall within the scope of operational risk.
		Operational risk encompasses fraud, human resources risks, legal risks, non-compliance risks, tax risks, information system risks, conduct risks (risks related to the provision of inappropriate financial services), risk related to failures in operating processes, including loan procedures or model risks, as well as any potential financial implications resulting from the management of reputation risks;
		Compliance and Reputation Risk - Compliance risk is defined in French regulations as the risk of legal, administrative or disciplinary sanctions, of significant financial loss or reputational damage that a bank may suffer as a result of failure to comply with national or European laws and regulations, codes of conduct and standards of good practice applicable to banking and

Element	Title	
		financial activities, or instructions given by an executive body, particularly in application of guidelines issued by a supervisory body.
		By definition, this risk is a sub-category of operational risk. However, as certain implications of compliance risk involve more than a purely financial loss and may actually damage the institution's reputation, BNPP treats compliance risk separately.
		Reputation risk is the risk of damaging the trust placed in a corporation by its customers, counterparties, suppliers, employees, shareholders, supervisors and any other stakeholder whose trust is an essential condition for the corporation to carry out its day-to-day operations.
		Reputation risk is primarily contingent on all the other risks borne by BNPP, specifically the potential materialisation of a credit or market risk, or an operational risk, as well as a violation of the Group's code of conduct;
		8) Insurance Risk - BNP Paribas Cardif is exposed to the following risks:
		 underwriting risk: underwriting risk is the risk of a financial loss caused by a sudden, unexpected increase in insurance claims. Depending on the type of insurance business (life, non-life), this risk may be statistical, macroeconomic or behavioural, or may be related to public health issues or disasters;
		 market risk: market risk is the risk of a financial loss arising from adverse movements of financial markets. These adverse movements are notably reflected in price fluctuations (foreign exchange rates, bonds, equities and commodities, derivatives, real estate, etc.) and derived from fluctuations in interest rates, credit spreads, volatilities and correlations;
		- credit risk: credit risk is the risk of loss or adverse change in the financial situation resulting from fluctuations in the credit standing of issuers of securities, counterparties and any debtors to which the BNP Paribas Cardif group is exposed. Among the debtors, risks related to financial instruments (including the banks in which the BNP Paribas Cardif group holds deposits) and risks related to receivables generated by the underwriting activities (premium collection, reinsurance recovering, etc.) are divided into two categories: assets credit risk and liabilities credit risk;
		 liquidity risk: liquidity risk is the risk of being unable to fulfil current or future foreseen or unforeseen cash requirements coming from insurance commitments to policyholders, because of an inability to sell assets in a timely manner; and
		 operational risk: operational risk is the risk of loss resulting from the inadequacy or failure of internal processes, IT failures or external events, whether accidental or natural. These external events mentioned in this definition include those of human or natural origin.
		Risk
		This section summarises the principal risks that BNPP currently considers itself to face. They are presented in the following categories: risks related to the macroeconomic and market environment, regulatory risks and risks related to BNPP, its strategy, management and operations.
		(a) Difficult market and economic conditions have in the past had and may in the future have a material adverse effect on the operating environment for financial institutions and hence on BNPP's financial condition, results of

Element	Title		
			operations and cost of risk.
		(b)	The United Kingdom's referendum to leave the European Union may lead to significant uncertainty, volatility and disruption in European and broader financial and economic markets and hence may adversely affect BNPP's operating environment.
		(c)	Due to the geographic scope of its activities, BNPP may be vulnerable to country or regional-specific political, macroeconomic and financial environments or circumstances.
		(d)	BNPP's access to and cost of funding could be adversely affected by a resurgence of financial crises, worsening economic conditions, rating downgrades, increases in credit spreads or other factors.
		(e)	Downgrades in the credit ratings of France or of BNPP may increase BNPP's borrowing cost.
		(f)	Significant interest rate changes could adversely affect BNPP's revenues or profitability.
		(g)	The prolonged low interest rate environment carries inherent systemic risks, and an exit from such environment also carries risks.
		(h)	The soundness and conduct of other financial institutions and market participants could adversely affect BNPP.
		(i)	BNPP may incur significant losses on its trading and investment activities due to market fluctuations and volatility.
		(j)	BNPP may generate lower revenues from brokerage and other commission and fee-based businesses during market downturns.
		(k)	Protracted market declines can reduce liquidity in the markets, making it harder to sell assets and possibly leading to material losses.
		(1)	Laws and regulations adopted in recent years, particularly in response to the global financial crisis, as well as new legislative proposals, may materially impact BNPP and the financial and economic environment in which it operates.
		(m)	BNPP is subject to extensive and evolving regulatory regimes in the jurisdictions in which it operates.
		(n)	BNPP may incur substantial fines and other administrative and criminal penalties for non-compliance with applicable laws and regulations, and may also incur losses in related (or unrelated) litigation with private parties.
		(o)	There are risks related to the implementation of BNPP's strategic plans and commitment to environmental responsibility.
		(p)	BNPP may experience difficulties integrating acquired companies and may be unable to realise the benefits expected from its acquisitions.
		(q)	Intense competition by banking and non-banking operators could adversely affect BNPP's revenues and profitability.
		(r)	A substantial increase in new provisions or a shortfall in the level of previously recorded provisions could adversely affect BNPP's results of operations and financial condition.
		(s)	BNPP's risk management policies, procedures and methods, may leave it exposed to unidentified or unanticipated risks, which could lead to material losses.

Element	Title		
		(t) BNPP's hedging strategies may not prevent losses.	
		(u) Adjustments to the carrying value of BNPP's securities and derivatives portfolios and BNPP's own debt could have an impact on its net income and shareholders' equity.	
		(v) The expected changes in accounting principles relating to financial instruments may have an impact on BNPP's balance sheet, income statement and regulatory capital ratios and result in additional costs.	
		(w) BNPP's competitive position could be harmed if its reputation is damaged.	
		(x) An interruption in or a breach of BNPP's information systems may result in material losses of client or customer information, damage to BNPP's reputation and lead to financial losses.	
		(y) Unforeseen external events may disrupt BNPP's operations and cause substantial losses and additional costs.	
		Issuer	
		The main risks described above in relation to BNPP also represent the main risks for BNPP B.V., either as an individual entity or a company in the BNPP Group.	
		Dependency Risk	
		BNPP B.V. is an operating company. The assets of BNPP B.V. consist of obligations of other BNPP Group entities. The ability of BNPP B.V. to meet its cobligations will depend on the ability of other BNPP Group entities to fulfil the obligations. In respect of securities it issues, the ability of BNPP B.V. to meet obligations under such securities depends on the receipt by it of payments uncertain hedging agreements that it enters with other BNPP Group entities Consequently, Holders of BNPP B.V. securities will, subject to the provisions of Guarantee issued by BNPP, be exposed to the ability of BNPP Group entities perform their obligations under such hedging agreements.	
		Market Risk	
		BNPP B.V. takes on exposure to market risks arising from positions in interest rates, currency exchange rates, commodities and equity products, all of which are exposed to general and specific market movements. However, these risks are hedged by option and swap agreements and therefore these risks are mitigated in principle.	
		Credit Risks	
		BNPP B.V. has significant concentration of credit risks as all OTC contracts are acquired from its parent company and other BNPP Group entities. Taking into consideration the objective and activities of BNPP B.V. and the fact that its parent company is under supervision of the European Central Bank and the <i>Autorité de Contrôle Prudentiel et de Résolution</i> management considers these risks as acceptable. The long term senior debt of BNP Paribas is rated (A) by Standard & Poor's and (Aa3) by Moody's.	
		Liquidity Risk BNPP B.V. has significant liquidity risk exposure. To mitigate this exposure, BNPP B.V. entered into netting agreements with its parent company and other BNPP Group entities.	
D.3	Key risks regarding the Securities	In addition to the risks (including the risk of default) that may affect the Issuer's ability to fulfil its obligations under the Securities [or the Guarantor's ability to perform its obligations under the Guarantee], there are certain factors which are material for the	

Element	Title	
		purposes of assessing the risks associated with Securities issued under the Base Prospectus, including:
		Market Risks
		-the Securities are unsecured obligations;
		-the trading price of the Securities is affected by a number of factors including, but not limited to, (in respect of Securities linked to an Underlying Reference) the price of the relevant Underlying Reference(s), time to redemption and volatility and such factors mean that the trading price of the Securities may be below the Cash Settlement Amount or value of the Entitlement;
		-exposure to the Underlying Reference in many cases will be achieved by the relevant Issuer entering into hedging arrangements and, in respect of Securities linked to an Underlying Reference, potential investors are exposed to the performance of these hedging arrangements and events that may affect the hedging arrangements and consequently the occurrence of any of these events may affect the value of the Securities;
		Holder Risks
		-the meetings of Holders provisions permit defined majorities to bind all Holders;
		-in certain circumstances Holders may lose the entire value of their investment;
		Issuer/Guarantor Risks
		-a reduction in the rating, if any, accorded to outstanding debt securities of the Issuer or Guarantor (if applicable) by a credit rating agency could result in a reduction in the trading value of the Securities;
		-certain conflicts of interest may arise (see Element E.4 below);
		Legal Risks
		-the occurrence of an additional disruption event or optional additional disruption event may lead to an adjustment to the Securities, early redemption or may result in the amount payable on scheduled redemption being different from the amount expected to be paid at scheduled redemption and consequently the occurrence of an additional disruption event and/or optional additional disruption event may have an adverse effect on the value or liquidity of the Securities;
		-expenses and taxation may be payable in respect of the Securities;
		-the Securities may be redeemed in the case of illegality or impracticability and such redemption may result in an investor not realising a return on an investment in the Securities;
		-any judicial decision or change to an administrative practice or change to English law or French law, as applicable, after the date of the Base Prospectus could materially adversely impact the value of any Securities affected by it;
		Secondary Market Risks
		-the only means through which a Holder can realise value from the Security prior to its Redemption Date is to sell it at its then market price in an available secondary market and that there may be no secondary market for the Securities (which could mean that an investor has to exercise or wait until redemption of the Securities to realise a greater value than its trading value);

Element	Title	
		Risks relating to Underlying Reference Asset(s)
		-In addition, there are specific risks in relation to Securities which are linked to an Underlying Reference (including Hybrid Securities) and an investment in such Securities will entail significant risks not associated with an investment in a conventional debt security. Risk factors in relation to Underlying Reference linked Securities include:
		-exposure to one or more share, similar market risks to a direct equity investment, global depositary receipt ("GDR") or American depositary receipt ("ADR"), potential adjustment events or extraordinary events affecting shares and market disruption or failure to open of an exchange which may have an adverse effect on the value and liquidity of the Securities and that the Issuer will not provide post-issuance information in relation to the Underlying Reference.
		Risks relating to Specific types of products
		The following risks are associated with SPS Products :
		Reverse Convertible Products
		Investors may be exposed to a partial or total loss of their investment. The return on the Securities depends on the performance of the Underlying Reference(s) and whether a knock-in event occurs.
D.6	Risk warning	See Element D.3 above.
	,	In the event of the insolvency of the Issuer or if it is otherwise unable or unwilling to repay the Securities when repayment falls due, an investor may lose all or part of his investment in the Securities.
		If the Guarantor is unable or unwilling to meet its obligations under the Guarantee when due, an investor may lose all or part of his investment in the Securities.
		In addition, investors may lose all or part of their investment in the Securities as a result of the terms and conditions of the Securities.

Section E - Offer

Element	Title	
E.2b	Reasons for the offer and use of proceeds	The net proceeds from the issue of the Securities will become part of the general funds of the Issuer. Such proceeds may be used to maintain positions in options or futures contracts or other hedging instruments.
E.3	Terms and conditions of the offer	This issue of Securities is being offered in a Non-exempt Offer in Luxembourg. The issue price of the Securities is 100% of their nominal amount.
E.4	Interest of natural and legal persons involved in the issue/offer	Any Manager and its affiliates may also have engaged, and may in the future engage, in investment banking and/or commercial banking transactions with, and may perform other services for, the Issuer and the Guarantor and their affiliates in the ordinary course of business.
		Other than as mentioned above, so far as the Issuer is aware, no person involved in the issue of the Securities has an interest material to the offer, including conflicting interests.
E.7	Expenses charged to the investor by the Issuer	No expenses are being charged to an investor by the Issuer.