

# **CONSOLIDATED FINANCIAL STATEMENTS**

Year ended 31 December 2023

**Unaudited figures** 





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# CONSOLIDATED FINANCIAL STATEMENTS Prepared in accordance with IFRS as adopted by the European Union

The Board of directors of BNP Paribas approved the Group consolidated financial statements on 31 January 2024.

The consolidated financial statements of the BNP Paribas Group are presented for the years ended 31 December 2023 and 31 December 2022. In accordance with Annex I of European Delegated Regulation (EU) 2019/980, the consolidated financial statements for the year ended 31 December 2021 are provided in the Universal registration document filed with the Autorité des Marchés Financiers on 24 March 2023 under number D.23-0143.

On 18 December 2021, the Group concluded an agreement with BMO Financial Group for the sale of 100% of its retail and commercial banking activities in the United States operated by the BancWest cash-generating unit. The terms of this transaction fall within the scope of application of IFRS 5 relating to groups of assets and liabilities held for sale (see note 9.e *Discontinued activities*) leading to isolate the "Net income from discontinued activities" on a separate line. A similar reclassification is made in the statement of net income and changes in assets and liabilities recognised directly in equity and in the cash flow statement.

Following the receipt of regulatory approvals, the transaction was finalised on 1 February 2023.

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2023

	Notes	Year to 31 Dec. 2023	Year to 31 Dec. 2022 restated according to
In millions of euros Interest income	3.a	79,542	IFRS 17 and 9 41,082
Interest expense	3.a	(60,484)	(20,149)
Commission income	3.b	15,011	14,622
Commission expense	3.b	(5,190)	(4,457)
Net gain on financial instruments at fair value through profit or loss	3.c	10,346	9,352
Net gain on financial instruments at fair value through equity	3.d	28	138
Net gain on derecognised financial assets at amortised cost		66	(41)
Net income from insurance activities	6.a	2,320	1,901
of which Insurance revenue		8,945	8,759
Insurance service expenses		(6,786)	(6,619)
Investment return		10,254	(12,077)
Net finance income or expenses from insurance contracts		(10,093)	11,838
Income from other activities	3.e	18,560	15,734
Expense on other activities	3.e	(14,325)	(12,752)
REVENUES FROM CONTINUING ACTIVITIES		45,874	45,430
Operating expenses	3.f	(28,713)	(27,560)
Depreciation, amortisation and impairment of property, plant and equipment and intangible assets	5.I	(2,243)	(2,304)
GROSS OPERATING INCOME FROM CONTINUING ACTIVITIES		14,918	15,566
Cost of risk	3.g	(2,907)	(3,003)
Other net losses for risk on financial instruments	3.h	(775)	-
OPERATING INCOME FROM CONTINUING ACTIVITIES		11,236	12,563
Share of earnings of equity-method entities	5.k	593	655
Net gain on non-current assets	3.i	(104)	(253)
Goodwill	5.m	-	249
PRE-TAX INCOME FROM CONTINUING ACTIVITIES		11,725	13,214
Corporate income tax from continuing activities	3.j	(3,266)	(3,653)
NET INCOME FROM CONTINUING ACTIVITIES		8,459	9,561
Net income from discontinued activities	9.e	2,947	687
NET INCOME		11,406	10,248
Net income attributable to minority interests		431	400
NET INCOME ATTRIBUTABLE TO EQUITY HOLDERS		10,975	9,848
Basic earnings per share	9.a	8.58	7.52
Diluted earnings per share	9.a	8.58	7.52



# STATEMENT OF NET INCOME AND CHANGES IN ASSETS AND LIABILITIES RECOGNISED DIRECTLY IN EQUITY

In millions of euros	Year to 31 Dec. 2023	Year to 31 Dec. 2022 restated according to IFRS 17 and 9
Net income for the period	11,406	10,248
Changes in assets and liabilities recognised directly in equity	596	(2,183)
Items that are or may be reclassified to profit or loss	367	(2,381)
- Changes in exchange differences	(109)	1,041
- Changes in fair value of financial assets at fair value through equity		
Changes in fair value recognised in equity	244	(754)
Changes in fair value reported in net income	27	(120)
- Changes in fair value of investments of insurance activities		
Changes in fair value recognised in equity	4,665	(19,962)
Changes in fair value reported in net income	558	(1)
- Changes in fair value of contracts of insurance activities	(4,573)	18,102
- Changes in fair value of hedging instruments		
Changes in fair value recognised in equity	146	(1,459)
Changes in fair value reported in net income	22	14
- Income tax	(283)	1,062
- Changes in equity-method investments, after tax	(162)	136
- Changes in discontinued activities, after tax	(168)	(440)
Items that will not be reclassified to profit or loss	229	198
- Changes in fair value of equity instruments designated as at fair value through equity	232	(57)
- Debt remeasurement effect arising from BNP Paribas Group issuer risk	45	515
- Remeasurement gains (losses) related to post-employment benefit plans	(173)	(102)
- Income tax	11	(81)
- Changes in equity-method investments, after tax	114	(83)
- Changes in discontinued activities, after tax	-	6
Total	12,002	8,065
- Attributable to equity shareholders	11,479	7,572
- Attributable to minority interests	523	493



# **BALANCE SHEET AT 31 DECEMBER 2023**

			04 Daniel 1 0000	
		31 December 2023	31 December 2022 restated according to	1 January 2022
In millions of euros	Notes		IFRS 17 and 9	IAS 29, IFRS 17 and 9
ASSETS				
Cash and balances at central banks		288,259	318,560	347,883
Financial instruments at fair value through profit or loss	_			
Securities	5.a	211,634	166,077	191,507
Loans and repurchase agreements Derivative financial instruments	5.a 5.a	227,175 292,079	191,125 327,932	249,808 240,423
Derivative unancial institutions:  Derivatives used for hedging purposes	5.a 5.b	21,692	25,401	8,680
Financial assets at fair value through equity		,	-, -	.,
Debt securities	5.c	50,274	35,878	38,915
Equity securities	5.c	2,275	2,188	2,558
Financial assets at amortised cost	F.o.	04.225	20.646	04 754
Loans and advances to credit institutions	5.e	24,335	32,616	21,751
Loans and advances to customers  Debt securities	5.e 5.e	859,200 121,161	857,020 114,014	814,000 108,612
Remeasurement adjustment on interest-rate risk hedged portfolios	J. <del>C</del>	(2,661)	(7,477)	3,005
Investments and other assets related to insurance activities	6.c	257,098	245,475	282,288
Current and deferred tax assets	5.i	6,556	5,932	5,954
Accrued income and other assets	5.j	170,758	208,543	177,176
Equity-method investments	5.k	6,751	6,073	5,468
Property, plant and equipment and investment property	5.I	45,222	38,468	35,191
Intangible assets Goodwill	5.l 5.m	4,142 5,549	3,790 5,294	3,659 5,121
Assets held for sale	9.e	5,549	86,839	91,267
TOTAL ASSETS		2,591,499	2,663,748	2,633,266
LIABILITIES		_,,	_,,,,,,,,,	_,,
		2 274	2.054	1,244
Deposits from central banks Financial instruments at fair value through profit or loss		3,374	3,054	1,244
Securities	5.a	104,910	99,155	112,338
Deposits and repurchase agreements	5.a	273,614	234,076	292,160
Issued debt securities	5.a	83,763	65,578	64,197
Derivative financial instruments	5.a	278,892	300,121	237,635
Derivatives used for hedging purposes	5.b	38,011	40,001	10,076
Financial liabilities at amortised cost	F ~	05 175	104 710	165 600
Deposits from credit institutions	5.g	95,175	124,718	165,698
Deposits from customers  Debt securities	5.g 5.h	988,549 191,482	1,008,056 155,359	957,684 150,822
Subordinated debt	5.h	24,743	24,160	24,720
Remeasurement adjustment on interest-rate risk hedged portfolios	5.11	(14,175)	(20,201)	1,367
Current and deferred tax liabilities	5.i	3,821	2,979	3,016
Accrued expenses and other liabilities	5.j	143,673	185,010	146,520
Liabilities related to insurance contracts	6.d	218,043	209,772	240,118
Financial liabilities related to insurance activities	6.c	18,239	18,858	20,041
Provisions for contingencies and charges	5.n	10,518	10,040	10,187
Liabilities associated with assets held for sale	9.e	-	77,002	74,366
TOTAL LIABILITIES		2,462,632	2,537,738	2,512,189
EQUITY				
Share capital, additional paid-in capital and retained earnings Net income for the period attributable to shareholders		115,809 10,975	115,008 9,848	107,938 9,488
Total capital, retained earnings and net income for the period attributable shareholders	e to	126,784	124,856	117,426
Changes in assets and liabilities recognised directly in equity		(3,042)	(3,619)	(1,021)
Shareholders' equity		123,742	121,237	116,405
Minority interests	9.b	5,125	4,773	4,672
TOTAL EQUITY		128,867	126,010	121,077
TOTAL HADILITIES AND FOURTY		0.504.400	0.000 = 10	0.000.000
TOTAL LIABILITIES AND EQUITY		2,591,499	2,663,748	2,633,266



# CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2023

In millions of ourse	Year to 31 Dec. 2023	Year to 31 Dec. 2022 restated according to IFRS17 and 9
In millions of euros Notes Pre-tax income from continuing activities	14 725	13,214
•	11,725	•
Pre-tax income from discontinued activities	3,658	823
Non-monetary items included in pre-tax net income and other adjustments	8,495	21,838
Net depreciation/amortisation expense on property, plant and equipment and intangible assets	6,245	6,465
Impairment of goodwill and other non-current assets	(32)	91
Net addition to provisions	3,646	3,193
Variation of assets/liabilities related to insurance contracts  Share of earnings of equity-method entities	(6,240) (593)	(837) (655)
Net income (expense) from investing activities	(3,600)	265
Net expense (income) from financing activities	506	(1,192)
Other movements Other movements	8,563	14,508
Net decrease related to assets and liabilities generated by operating activities	(58,119)	(88,712)
Net decrease related to transactions with customers and credit institutions	(7,751)	(46,438)
Net decrease related to transactions involving other financial assets and liabilities	(32,712)	(30,212)
Net decrease related to transactions involving non-financial assets and liabilities	(14,297)	(10,063)
Taxes paid	(3,359)	(1,999)
NET DECREASE IN CASH AND CASH EQUIVALENTS GENERATED BY OPERATING ACTIVITIES	(34,241)	(52,837)
Net increase related to acquisitions and disposals of consolidated entities	9,520	366
Net decrease related to property, plant and equipment and intangible assets	(2,216)	(2,529)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS RELATED TO INVESTING ACTIVITIES	7,304	(2,163)
Decrease in cash and cash equivalents related to transactions with shareholders	(8,698)	(2,578)
Increase in cash and cash equivalents generated by other financing activities	4,022	11,828
NET DECREASE (INCREASE) IN CASH AND CASH EQUIVALENTS RELATED TO FINANCING ACTIVITIES	(4,676)	9,250
EFFECT OF MOVEMENT IN EXCHANGE RATES ON CASH AND CASH EQUIVALENTS	(3,506)	1,030
NET DECREASE IN CASH AND CASH EQUIVALENTS	(35,119)	(44,720)
of which net increase (decrease) in cash and cash equivalents from discontinued activities	9,909	(11,935)
Balance of cash and cash equivalent accounts at the start of the period	317,698	362.418
Cash and amounts due from central banks	318,581	347,901
Due to central banks	(3,054)	(1,244)
On demand deposits with credit institutions	11,927	10,156
On demand loans from credit institutions 5.g	(12,538)	(9,105)
Deduction of receivables and accrued interest on cash and cash equivalents	163	156
Cash and cash equivalent accounts classified as "Assets held for sale"	2,619	14,554
Balance of cash and cash equivalent accounts at the end of the period	282,579	317,698
Cash and amounts due from central banks	288,279	318,581
Due to central banks	(3,374)	(3,054)
On demand deposits with credit institutions	8,352	11,927
On demand loans from credit institutions 5.g  Deduction of receivables and accrued interest on cash and cash equivalents	(10,770) 92	(12,538) 163
Cash and cash equivalent accounts classified as "Assets held for sale"	-	2,619
NET DECREASE IN CASH AND CASH EQUIVALENTS	(35,119)	(44,720)
	(00,710)	(11,120)



# STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

	Ca	Capital and retained earnings			Changes in assets and liabilities recognised directly in equity that will not be reclassified to profit or loss				
In millions of euros	Share capital and additional paid-in-capital	Undated Super Subordinated Notes	Non- distributed reserves	Total	Financial assets designated as at fair value through equity	Own-credit valuation adjustment of debt securities designated as at fair value through profit or loss	Remeasurement gains (losses) related to post- employment benefit plans	Discontinued activities	Total
Balance at 31 December 2021	26,347	9,207	82,110	117,664	840	(267)	549	(125)	997
Impacts of IAS 29 1st application in Türkiye			(39)	(39)					
Impacts of the transition to IFRS 17 (note 2)			(2,619)	(2,619)					-
Impacts of the transition to IFRS 9 (note 2)			2,420	2,420	258				258
Balance at 1 January 2022	26,347	9,207	81,872	117,426	1,098	(267)	549	(125)	1,255
Appropriation of net income for 2021			(4,527)	(4,527)					-
Increases in capital and issues		5,024	(4)	5,020					_
Reduction or redemption of capital		(2,430)	(123)	(2,553)					-
Movements in own equity instruments	(157)	(1)	(151)	(309)					-
Remuneration on undated super subordinated notes			(374)	(374)					-
Impact of internal transactions on minority shareholders (note 9.b)			1	1					-
Movements in consolidation scope impacting minority shareholders (note 9.b)				-					-
Acquisitions of additional interests or partial sales of interests (note 9.b)				-					-
Change in commitments to repurchase minority shareholders' interests			(2)	(2)					-
Other movements			4	4					-
Realised gains or losses reclassified to retained earnings Changes in assets and liabilities recognised directly in equity			322	322	(326) (187)	3 383	1 (10)	6	(322) 192
Net income for 2022			9,848	9,848					•
Balance at 31 December 2022	26,190	11,800	86,866	124,856	585	119	540	(119)	1,125
Appropriation of net income for 2022 Increases in capital and issues Reduction or redemption of capital	(4,983)	1,670	<b>(4,744)</b> (2) (17)	(4,744) 1,668 (5,000)					- - -
Movements in own equity instruments	(5)	2	(218)	(221)					-
Share-based payment plans	( )		(8)	(8)					-
Remuneration on undated super subordinated notes			(654)	(654)					-
Impact of internal transactions on minority shareholders (note 9.b)			(21)	(21)					-
Movements in consolidation scope impacting minority shareholders (note 9.b)				-					-
Acquisitions of additional interests or partial sales of interests (note 9.b)			1	1					
Change in commitments to repurchase minority shareholders' interests			9	9					-
Other movements			(4)	(4)					-
Realised gains or losses reclassified to retained earnings			(73)	(73)	(34)	(8)	(4)	119	73
Changes in assets and liabilities recognised directly in equity				-	304	35	(105)		234
Net income for 2023			10,975	10,975					-
Balance at 31 December 2023	21,202	13,472	92,110	126,784	855	146	431	-	1,432



# **BETWEEN 1 JANUARY 2022 AND 31 DECEMBER 2023**

hanges in as	sets and liabilities re	s recognised directly in equity that may be reclassified to pro loss						
Exchange ifferences	Financial assets at fair value through equity	Financial investments and contracts of insurance activities	Derivatives used for hedging purposes	Discontinued activities	Total	Total shareholders' equity	Minority interests (note 9.b)	Total equit
(4,335)	122	1,811	1,019	608	(775)	117,886	4,621	122,5
165					165		48	
		533			533	* * *	12	
(4.470)	400	(2,199)	4.040	000	(2,199)		(9)	
(4,170)	122	145	1,019	608	(2,276)		4,672	
					•		<b>(133)</b> 34	
					-	/a>	34	(2,5
					-	(0.00)		(3
					-	(07.4)		(3
					-	1	2	
					-		(136)	('
					_			
					-	(2)	(157)	(
					-	4	(2)	
980	(633)	(1,607)	(768)	(440)	(2,468)	(2,276)	93	(2,
	(***)	(1,001)	(111)	(113)	(=, : )		400	·
(3,190)	(511)	(1,462)	251	168	(4,744)		4,773	
					•	( ,, ,	<b>(179)</b> 316	
					-	(5,000)	310	(5,
					-	(221)		(1
					-	(8)	1	
					-	(654)	(3)	(
					-	(21)	21	
					-		(90)	
					-	1	(12)	
						9	(225)	(
					-	(4)		
(239)	153	490	34	(168)	270	504	92	
					-	10,975	431	11
(3,429)	(358)	(972)	285		(4,474)	123,742	5,125	128



# NOTES TO THE FINANCIAL STATEMENTS

# Prepared in accordance with IFRS as adopted by the European Union

# 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES APPLIED BY THE GROUP

# 1.a Applicable Accounting Standards

The consolidated financial statements of the BNP Paribas Group have been prepared in accordance with international accounting standards (International Financial Reporting Standards – IFRS), as adopted for use in the European Union<sup>1</sup>. Accordingly, certain provisions of IAS 39 on hedge accounting have been excluded.

Information on the nature and extent of risks relating to financial instruments as required by IFRS 7 "Financial Instruments: Disclosures" and to insurance contracts as required by IFRS 17 "Insurance Contracts", along with information on regulatory capital required by IAS 1 "Presentation of Financial Statements" will be presented in chapter 5 of the Universal registration document. This information is an integral part of the notes to the consolidated financial statements of the BNP Paribas Group at 31 December 2023. Section 4 of chapter 5, paragraph *Exposures, provisions and cost of risk provides*, in particular, IFRS 7 information on credit risk exposures and related impairment broken down according to whether the underlying loans are performing or non-performing, by geographic area and by industry.

Since 1 January 2023, BNP Paribas Group's insurance entities have applied IFRS 17 "Insurance Contracts" published in May 2017, amended in June 2020 and adopted by the European Union in November 2021, including the exemption provided for in Article 2 of regulation 2021/2036 regarding annual cohorts. The transition date for IFRS 17 is 1 January 2022 for the purposes of the opening balance sheet of the comparative period required by the standard.

As the Group deferred the application of IFRS 9 "Financial Instruments" for its insurance entities until the entry into force of IFRS 17, therefore they apply this standard from 1 January 2023.

In addition, the entry into force of IFRS 17 brings into effect various amendments to other standards, including IAS 1 for presentation, IAS 16 and IAS 40 for the valuation and presentation of real estate assets, IAS 28 for exemptions from the equity method and IAS 32 and IFRS 9 for own equity instruments and other securities issued by the Group.

Finally, the amendment to IFRS 17 "Initial application of IFRS 17 and IFRS 9 – Comparative information" published by the IASB in December 2021 and adopted by the European Union on 9 September 2022 allows insurance companies applying IFRS 9 and IFRS 17 for the first time simultaneously to present 2022 comparative data as if IFRS 9 was already applied, using an "overlay" approach. The Group applied this optional approach for all financial instruments, including those derecognised in 2022, for both classification and measurement purposes.

- Transition from IFRS 4 to IFRS 17

IFRS 17 applies retroactively to all contracts outstanding at the transition date, i.e. 1 January 2022 due to the mandatory comparative period. Three transition methods may be used: a full retrospective approach and, if this cannot be implemented, a modified retrospective approach or an approach based on the fair value of the contracts at the transition date.

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<sup>&</sup>lt;sup>1</sup> The full set of standards adopted for use in the European Union can be found on the website of the European Commission at: <a href="https://ec.europa.eu/info/business-economy-euro/company-reporting-and-auditing/company-reporting-en">https://ec.europa.eu/info/business-economy-euro/company-reporting-and-auditing/company-reporting-en</a>



The majority of entities controlled by the Group have applied the modified retrospective approach and, to a lesser extent, for some portfolios, an approach based on the fair value of contracts at the transition date.

As a matter of fact, not all the necessary information was available or was not sufficiently granular, in particular due to systems migration and data retention requirements, to apply a full retrospective approach. Moreover, the full retrospective approach would have required reconstituting management's assumptions and intentions in previous periods.

The objective of the modified retrospective approach is to achieve a result that is as close as possible to the result that would have been obtained through the retrospective application of the standard, based on reasonable and supportable information available without undue costs or effort.

Thus, the entities concerned applied the modified retrospective approach to most portfolios of existing contracts, whether in Protection or Life/Savings, according to the principles below.

**For Protection contracts valued according to the general model**, the principle of the modified retrospective approach consists in reconstituting liabilities at the initial recognition date based on their valuation at the transition date, by retroactively reconstituting movements between the two dates with simplifications:

- cash flows at inception are estimated by adding the actual cash flows recorded between the two dates, to the amount at the transition date;
- the original discount rate can be determined with interest rate curves simulating those at the date of first recognition;
- the changes in the adjustment for non-financial risk between the inception date and the transition date can be estimated based on release patterns observed on similar contracts.

For liabilities for remaining coverage that are reconstituted in this way at the inception date, the contractual service margin at inception (if any), less any acquisition costs paid in the interim period, is amortised based on the services provided in the period prior to the transition, in order to determine the amount of the remaining contractual service margin at that date, less any remaining acquisition costs.

When contracts are grouped into a single group on the transition date, the discount rate on that date or an average rate can be used.

The effect of the change in the discount rate on liabilities is recognised in the profit and loss account, unless the option to split financial changes between profit and loss and shareholders' equity is retained. Choosing this option requires the amount carried in shareholders' equity at the transition date to be recalculated from the inception rate for the liability for remaining coverage and from the rate at the date of claims occurrence for the liability for incurred claims. Where such reconstitution is not possible, the amount shown in equity is zero.

For the purposes of this reconstitution, the simplifications mainly covered the following:

- reconstitution of the annual cohorts or consolidation into a single group of contracts at the transition date according to available data;
- the reconstitution of fulfilment cash flows and unamortised acquisition costs;
- the release of the risk adjustment between the date of issuance of the contracts and the transition date;
- discount rates (the rate at inception in the case of a reconstitution by annual cohorts or an average rate in the case of a consolidation into a single group of contracts at the transition date);
- the amount transferred to changes in equity that may be reclassified to profit or loss at the transition date in respect of changes in the discount rate, that was reconstituted based on historical rates or reset to zero if such a reconstitution is not achievable.

For Protection contracts valued according to the simplified method, the reserves for remaining coverage were generally determined at transition from the previous reserves for unearned premiums, net of acquisition costs. The incurred claims reserves arising from these contracts consist of expected cash flows and risk adjustments for non-financial risks at the transition date. When cash flows were discounted and for portfolios for which the disaggregation option of financial changes between profit and loss account and shareholders' equity has been chosen, the amount carried in changes in equity that may be reclassified to profit or loss at the transition date in relation to changes in the discount rate was reconstituted based on the historical rates or set to zero if such a reconstitution was not achievable.



For Life/Savings contracts valued under the variable fee approach, the modified retrospective approach also consists in reconstituting the liability at the inception date, starting from the liability at the transition date. However, for these contracts, the standard provides that the contractual services margin at the transition date is determined using the following approach:

- the realisable value of the underlying assets at the transition date is first diminished by the fulfilment cash flows (discounted cash flows and risk adjustment) at that date;
- to this amount are added the income received from the policyholders and changes in the risk adjustment, less the acquisition cashflows paid during the interim period;
- the contractual service margin net of the acquisition costs initially reconstituted is then amortised until the transition date to reflect the services provided to that date, as well as the remaining acquisition costs.

The main simplifications in implementing this approach were as follows:

- existing contracts were grouped according to the planned post-transition segmentation, without a breakdown in annual cohorts, in line with the election of the exemption provided for by the European regulation;
- for general funds common to participating and non-participating contracts and to equity, the underlying assets were defined on the basis of the breakdown used to calculate policyholders' participation;
- the contractual services margin at the transition date was reconstituted:
  - o based on the fair value of the underlying assets less fulfilment cash flows at the transition date;
  - by adding the historical margins which were rolled over up to the transition date, using the same approach as that to be used after the transition, taking into account the "over-performance" on assets, and;
  - deducting any remaining acquisition costs;
- the amount recorded in changes in equity that may be reclassified to profit or loss at the transition date as an adjustment for accounting mismatches was determined using the fair value of the underlying assets recognised in equity at the transition date.

Finally, under the fair value method, the contractual service margin at the transition date was determined as the difference at the transition date between the realisable value determined without taking into account the amount payable on demand and the fulfilment cash flows. This approach was used on some non-material portfolios when the modified retrospective approach could not be implemented. For these portfolios, the fair value was estimated based on a Solvency 2 valuation and, in the particular case of a recent business combination dating from 2018, based on the amount allocated to the contracts during the acquisition price allocation process.

#### - Transition from IAS 39 to IFRS 9

Financial assets and liabilities of insurance entities are managed by portfolios corresponding either to the insurance liabilities they back up or to the own funds. The business models were therefore determined according to these portfolios at the transition date to IFRS 9 (see. note 2 IFRS 17 and IFRS 9 First time application impacts).

#### - Amendments to other standards related to IFRS 17

The Group also applied the changes in IAS 40 and IAS 16 resulting from IFRS 17, leading to the measurement of property held as underlying assets of direct participating contracts at fair value through profit or loss. It also applied the amendments to IAS 32 and IFRS 9, making it possible to maintain on the balance sheet financial assets issued by the Group that are held as assets underlying direct participating contracts and are measured at fair value through profit or loss.

Business combinations (including goodwill) prior to the transition date were not modified except for the cancellation of specific intangible assets under IFRS 4.

In relation to the IBOR and Eonia rates reform, at the end of 2018 the Group launched a global transition programme, involving all business lines and functions. The aim of the programme was to manage and implement the transition from the old benchmark interest rates to the new ones in major jurisdictions and currencies (euro, pound sterling, US dollar, Swiss franc and Japanese yen), while reducing the risks associated with this transition and meeting the deadlines set by the competent authorities. The Group contributed to market-wide workshops with central banks and financial regulators.



In Europe, the Eonia-€STR transition, which was purely technical given the fixed link between these two indices, was finalised at the end of December 2021 while the maintenance of Euribor on a sine die basis was confirmed.

Publication of JPY synthetic Libor was discontinued at the end of 2022. Regarding synthetic GBP Libor, the publication of the 1-month and 6-month settings ceased in March 2023, thereby only leaving the 3-month setting, which will subsist until March 2024.

In the United States, the decision was taken to continue publishing the USD Libor until mid-2023, and a legislative solution was passed at the federal level in the first quarter of 2022 to address legacy US-law governed contracts. In early April 2023, the FCA (Financial Conduct Authority) announced its decision to compel ICE BA (as benchmark administrator) to continue publication of 1-month, 3-month and 6-month USD Libor after 30 June 2023 and until 30 September 2024, using a synthetic methodology.

Through the implementation and execution of a detailed transition plan, the Group finalised its migration to the new reference rates.

In September 2019, the IASB published "Phase 1" amendments to IAS 39 and IFRS 7, amending the hedge accounting requirements so that hedges affected by the benchmark interest rate reform could continue despite the uncertainty during the transition of the hedged items or hedging instruments to the reformed benchmark rates. These amendments, endorsed by the European Commission on 15 January 2020, have been applied by the Group since 31 December 2019.

In August 2020, the IASB published "Phase 2" amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16 introducing several changes applicable during the effective transition to the new benchmark interest rates. These amendments allow for changes in the contractual cash flows of financial instruments resulting from the IBOR rates reform to be treated as a simple reset of their variable interest rate, provided, however, that such changes are made on an economically equivalent basis. They also allow the continuation of hedging relationships, subject to amendments to their documentation to reflect changes in hedged instruments, hedging instruments, hedged risk, and/or the method for measuring effectiveness during the transition to the new benchmark rates.

These amendments, adopted by the European Commission in December 2020, have been applied by the Group since 31 December 2020 to maintain its existing hedging relationships which have been modified as a result of the transition to the new RFRs.

• Further to the Pillar II recommendations of the Organisation for Economic Cooperation and Development (OECD) in relation to the international tax reform, the European Union adopted on 14 December 2022 the 2022/2523 directive instituting a minimum corporate income tax for international groups, effective 1 January 2024.

To clarify the directive's potential impacts, the IASB issued on 23 May 2023 a series of amendments to IAS 12 "Income Taxes", which were adopted by the European Union on 8 November 2023. In accordance with the provisions of these amendments, the Group applies the mandatory and temporary exception not to recognise deferred taxes associated with this additional taxation.

Based on the available information, the impact of the Pillar II reform are expected to be non-material for the Group once adopted.

• In France, changes resulting from the pension reform enacted on 14 April 2023 constitute a change in post-employment benefits, based on IAS 19 § 104. The non-material impact of this change was recorded in the profit and loss for the period.

The introduction of other standards, amendments and interpretations that are mandatory as from 1 January 2023, in particular the amendments to IAS 1 "Presentation of Financial Statements", IAS 8 "Changes in accounting estimates and errors" and "IAS 12 Income Tax", had no effect on the Group's financial statements at 31 December 2023.

The Group did not early adopt any of the new standards, amendments, and interpretations adopted by the European Union, when the application in 2023 was optional.



# 1.b Consolidation

#### 1.b.1 SCOPE OF CONSOLIDATION

The consolidated financial statements of BNP Paribas include entities that are controlled by the Group, jointly controlled, and under significant influence, with the exception of those entities whose consolidation is regarded as immaterial to the Group. Companies that hold shares in consolidated companies are also consolidated.

Subsidiaries are consolidated from the date on which the Group obtains effective control. Entities under temporary control are included in the consolidated financial statements until the date of disposal.

#### 1.b.2 Consolidation methods

#### Exclusive control

Controlled enterprises are fully consolidated. The Group controls a subsidiary when it is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

For entities governed by voting rights, the Group generally controls the entity if it holds, directly or indirectly, the majority of the voting rights (and if there are no contractual provisions that alter the power of these voting rights) or if the power to direct the relevant activities of the entity is conferred on it by contractual agreements.

Structured entities are entities established so that they are not governed by voting rights, for instance when those voting rights relate to administrative tasks only, whereas the relevant activities are directed by means of contractual arrangements. They often have the following features or attributes: restricted activities, a narrow and well-defined objective and insufficient equity to permit them to finance their activities without subordinated financial support.

For these entities, the analysis of control shall consider the purpose and design of the entity, the risks to which the entity is designed to be exposed and to what extent the Group absorbs the related variability. The assessment of control shall consider all facts and circumstances able to determine the Group's practical ability to make decisions that could significantly affect its returns, even if such decisions are contingent on uncertain future events or circumstances.

In assessing whether it has power, the Group considers only substantive rights which it holds or which are held by third parties. For a right to be substantive, the holder must have the practical ability to exercise that right when decisions about the relevant activities of the entity need to be made.

Control is reassessed if facts and circumstances indicate that there are changes to one or more of the elements of control.

Where the Group contractually holds the decision-making power, for instance where the Group acts as fund manager, it shall determine whether it is acting as agent or principal. Indeed, when associated with a certain level of exposure to the variability of returns, this decision-making power may indicate that the Group is acting on its own account and that it thus has control over those entities.

Minority interests are presented separately in the consolidated profit and loss account and balance sheet within consolidated equity. The calculation of minority interests takes into account the outstanding cumulative preferred shares classified as equity instruments issued by subsidiaries, when such shares are held outside the Group.

As regards fully consolidated funds, units held by third-party investors are recognised as debts at fair value through profit or loss, inasmuch as they are redeemable at fair value at the subscriber's initiative.

For transactions resulting in a loss of control, any equity interest retained by the Group is remeasured at its fair value through profit or loss.



#### Joint control

Where the Group carries out an activity with one or more partners, sharing control by virtue of a contractual agreement which requires unanimous consent on relevant activities (those that significantly affect the entity's returns), the Group exercises joint control over the activity. Where the jointly controlled activity is structured through a separate vehicle in which the partners have rights to the net assets, this joint venture is accounted for using the equity method. Where the jointly controlled activity is not structured through a separate vehicle or where the partners have rights to the assets and obligations for the liabilities of the jointly controlled activity, the Group accounts for its share of the assets, liabilities, revenues and expenses in accordance with the applicable IFRS.

# Significant influence

Companies over which the Group exercises significant influence or associates are accounted for by the equity method. Significant influence is the power to participate in the financial and operating policy decisions of a company without exercising control. Significant influence is presumed to exist when the Group holds, directly or indirectly, 20% or more of the voting rights of a company. Interests of less than 20% can be included in the consolidation scope if the Group effectively exercises significant influence. This is the case for example for entities developed in partnership with other associates, where the BNP Paribas Group participates in strategic decisions of the enterprise through representation on the Board of directors or equivalent governing body, or exercises influence over the enterprise's operational management by supplying management systems or senior managers, or provides technical assistance to support the enterprise's development.

Changes in the net assets of associates (companies accounted for under the equity method) are recognised on the assets side of the balance sheet under "Investments in equity-method entities" and in the relevant component of shareholders' equity. Goodwill recorded on associates is also included under "Equity-method investments".

Whenever there is an indication of impairment, the carrying amount of the investment consolidated under the equity method (including goodwill) is subjected to an impairment test, by comparing its recoverable value (the higher of value-in-use and market value less costs to sell) to its carrying amount. Where appropriate, impairment is recognised under "Share of earnings of equity-method entities" in the consolidated income statement and can be reversed at a later date.

If the Group's share of losses of an equity-method entity equals or exceeds the carrying amount of its investment in this entity, the Group discontinues including its share of further losses. The investment is reported at nil value. Additional losses of the equity-method entity are provided for only to the extent that the Group has contracted a legal or constructive obligation or has made payments on behalf of this entity.

Where the Group holds an interest in an associate, directly or indirectly through an entity that is a venture capital organisation, a mutual fund, an open-ended investment company or similar entity such as an investment-related insurance fund, it may elect to measure that interest at fair value through profit or loss.

Realised gains and losses on investments in consolidated undertakings are recognised in the profit and loss account under "Net gain on non-current assets".

The consolidated financial statements are prepared using uniform accounting policies for similar transactions and other events occurring in similar circumstances.



#### 1.b.3 Consolidation rules

#### • Elimination of intragroup balances and transactions

Intragroup balances arising from transactions between consolidated enterprises, and the transactions themselves (including income, expenses and dividends), are eliminated. Profits and losses arising from intragroup sales of assets are eliminated, except where there is an indication that the asset sold is impaired. Unrealised gains and losses included in the value of financial instruments at fair value through equity are maintained in the consolidated financial statements.

By way of exception, amendments to IAS 32 and IFRS 9 allow intra-group assets to be retained in the balance sheet if they are held as underlying components of direct participating contracts. These assets are measured at fair value through profit or loss. These are:

- own shares by amendment to IAS 32;
- financial liabilities issued by the entity in amendment to IFRS 9.

These provisions are applied by the Group's insurance entities that issue direct participating contracts, the underlying elements of which include securities issued by the Group either directly or through consolidated investment entities.

## • Translation of accounts expressed in foreign currencies

The consolidated financial statements of BNP Paribas are prepared in euros.

The financial statements of enterprises whose functional currency is not the euro are translated using the closing rate method. Under this method, all assets and liabilities, both monetary and non-monetary, are translated using the spot exchange rate at the balance sheet date. Income and expense items are translated at the average rate for the period.

Financial statements of the Group's subsidiaries located in hyperinflationary economies, previously adjusted for inflation by applying a general price index, are translated using the closing rate. This rate applies to the translation of assets and liabilities as well as income and expenses.

Differences arising from the translation of balance sheet items and profit and loss items are recorded in shareholders' equity under "Exchange differences", and in "Minority interests" for the portion attributable to outside investors. Under the optional treatment permitted by IFRS 1, the Group has reset to zero all translation differences, by booking all cumulative translation differences attributable to shareholders and to minority interests in the opening balance sheet at 1 January 2004 to retained earnings.

On liquidation or disposal of some or all of an interest held in a foreign enterprise located outside the eurozone, leading to a change in the nature of the investment (loss of control, loss of significant influence or loss of joint control without keeping a significant influence), the cumulative exchange difference at the date of liquidation or sale is recognised in the profit and loss account.

Should the percentage of interest change without leading to a modification in the nature of the investment, the exchange difference is reallocated between the portion attributable to shareholders and that attributable to minority interests if the entity is fully consolidated; if the entity is consolidated under the equity method, it is recorded in profit or loss for the portion related to the interest sold.

## 1.b.4 Business combination and measurement of goodwill

#### Business combinations

Business combinations are accounted for using the purchase method.

Under this method, the acquiree's identifiable assets and liabilities assumed are measured at fair value at the acquisition date except for non-current assets classified as assets held for sale which are accounted for at fair value less costs to sell.



The acquiree's contingent liabilities are not recognised in the consolidated balance sheet unless they represent a present obligation on the acquisition date and their fair value can be measured reliably.

The cost of a business combination is the fair value, at the date of exchange, of assets given, liabilities incurred or assumed, and equity instruments issued to obtain control of the acquiree. Costs directly attributable to the business combination are treated as a separate transaction and recognised through profit or loss.

Any contingent consideration is included in the cost, as soon as control is obtained, at fair value on the date when control was acquired. Subsequent changes in the value of any contingent consideration recognised as a financial liability are recognised through profit or loss.

The Group may recognise any adjustments to the provisional accounting within 12 months of the acquisition date.

Goodwill represents the difference between the cost of the combination and the acquirer's interest in the net fair value of the identifiable assets and liabilities of the acquiree at the acquisition date. Positive goodwill is recognised in the acquirer's balance sheet, while negative goodwill is recognised immediately in profit or loss, on the acquisition date. Minority interests are measured at their share of the fair value of the acquiree's identifiable assets and liabilities. However, for each business combination, the Group can elect to measure minority interests at fair value, in which case a proportion of goodwill is allocated to them. To date, the Group has never used this latter option.

Goodwill is recognised in the functional currency of the acquiree and translated at the closing exchange rate.

On the acquisition date, any previously held equity interest in the acquiree is remeasured at its fair value through profit or loss. In the case of a step acquisition, the goodwill is therefore determined by reference to the acquisition-date fair value.

Since the revised IFRS 3 has been applied prospectively, business combinations completed prior to 1 January 2010 were not restated for the effects of changes to IFRS 3.

As permitted under IFRS 1, business combinations that took place before 1 January 2004 and were recorded in accordance with the previously applicable accounting standards (French GAAP), had not been restated in accordance with the principles of IFRS 3.

Specificities relating to insurance contracts acquired through business combinations are set out in note 1.g.2 in the paragraph "recognition and derecognition".

#### Measurement of goodwill

The BNP Paribas Group tests goodwill for impairment on a regular basis.

- Cash-generating units

The BNP Paribas Group has split all its activities into cash-generating units<sup>2</sup> representing major business lines. This split is consistent with the Group's organisational structure and management methods, and reflects the independence of each unit in terms of results and management approach. It is reviewed on a regular basis in order to take account of events likely to affect the composition of cash-generating units, such as acquisitions, disposals and major reorganisations.

- Testing cash-generating units for impairment

Goodwill allocated to cash-generating units is tested for impairment annually and whenever there is an indication that a unit may be impaired, by comparing the carrying amount of the unit with its recoverable amount. If the recoverable amount is less than the carrying amount, an irreversible impairment loss is recognised, and the goodwill is written down by the excess of the carrying amount of the unit over its recoverable amount.

<sup>(3)</sup> As defined by IAS 36.



- Recoverable amount of a cash-generating unit

The recoverable amount of a cash-generating unit is the higher of the fair value of the unit less costs to sell, and its value in use.

Fair value is the price that would be obtained from selling the unit at the market conditions prevailing at the date of measurement, as determined mainly by reference to actual prices of recent transactions involving similar entities or on the basis of stock market multiples for comparable companies.

Value in use is based on an estimate of the future cash flows to be generated by the cash-generating unit, derived from the annual forecasts prepared by the unit's management and approved by Group Executive Management, and from analyses of changes in the relative positioning of the unit's activities on their market. These cash flows are discounted at a rate that reflects the return that investors would require from an investment in the business sector and region involved.

# 1.c Translation of Foreign currency transactions

The methods used to account for assets and liabilities relating to foreign currency transactions entered into by the Group, and to measure the foreign exchange risk arising on such transactions, depend on whether the asset or liability in question is classified as a monetary or a non-monetary item.

# • Monetary assets and liabilities<sup>3</sup> expressed in foreign currencies

Monetary assets and liabilities expressed in foreign currencies are translated into the functional currency of the relevant Group entity at the closing rate. Foreign exchange differences are recognised in the profit and loss account, except for those arising from financial instruments designated as a cash flow hedge or a net foreign investment hedge, which are recognised in shareholders' equity.

# • Non-monetary assets and liabilities expressed in foreign currencies

Non-monetary assets may be measured either at historical cost or at fair value. Non-monetary assets expressed in foreign currencies are translated using the exchange rate at the date of the transaction (i.e. date of initial recognition of the non-monetary asset) if they are measured at historical cost, and at the closing rate if they are measured at fair value.

Foreign exchange differences relating to non-monetary assets denominated in foreign currencies and recognised at fair value (equity instruments) are recognised in profit or loss when the asset is classified in "Financial assets at fair value through profit or loss" and in equity when the asset is classified under "Financial assets at fair value through equity".

<sup>&</sup>lt;sup>8</sup> Monetary assets and liabilities are assets and liabilities to be received or paid in fixed or determinable amounts of cash.



# 1.d FINANCIAL INFORMATION IN HYPERINFLATIONARY ECONOMIES

The Group applies IAS 29 to the presentation of the accounts of its consolidated subsidiaries located in countries whose economies are in hyperinflation.

IAS 29 presents a number of quantitative and qualitative criteria to assess whether an economy is hyperinflationary, including a cumulative, three-year inflation rate approaching or exceeding 100%.

All non-monetary assets and liabilities of subsidiaries in hyperinflationary countries, including equity and each line of the income statement has been restated on the basis of changes in the Consumer Price Index (CPI). This restatement between 1 January and the closing date resulted in the recognition of a gain or loss in its net monetary situation, recognised under "Net gain on non-current assets". Financial statements of these subsidiaries are translated into euros at the closing rate.

In accordance with the provisions of the IFRIC's decision of March 2020 on classifying the effects of indexation and translation of accounts of subsidiaries in hyperinflationary economies, the Groupe has opted to present these effects (including the net book value effect at the date of the initial application of IAS 29) within changes in assets and liabilities recognised directly through equity related to exchange differences.

Since 1 January 2022, the Group has applied IAS 29 to the presentation of the accounts of its consolidated subsidiaries located in Türkiye.

# 1.e NET INTEREST INCOME, COMMISSIONS AND INCOME FROM OTHER ACTIVITIES

#### 1.e.1 NET INTEREST INCOME

Income and expenses relating to debt instruments measured at amortised cost and at fair value through shareholders' equity are recognised in the income statement using the effective interest rate method.

The effective interest rate is the rate that ensures the discounted value of estimated future cash flows through the expected life of the financial instrument or, when appropriate, a shorter period, is equal to the carrying amount of the asset or liability in the balance sheet. The effective interest rate measurement takes into account all fees received or paid that are an integral part of the effective interest rate of the contract, transaction costs, and premiums and discounts.

Commissions considered as an additional component of interest are included in the effective interest rate and are recognised in the profit and loss account in "Net interest income". This category includes notably commissions on financing commitments when it is considered that the setting up of a loan is more likely than unlikely. Commissions received in respect of financing commitments are deferred until they are drawn and then included in the effective interest rate calculation and amortised over the life of the loan. Syndication commissions are also included in this category for the portion of the commission equivalent to the remuneration of other syndication participants.

#### 1.e.2 COMMISSIONS AND INCOME FROM OTHER ACTIVITIES

Commissions received with regards to banking and similar services provided (except for those that are integral part of the effective interest rate), revenues from property development and revenues from services provided in connection with lease contracts fall within the scope of IFRS 15 "Revenue from Contracts with Customers".

This standard defines a single model for recognising revenue based on five-step principles. These five steps enable to identify the distinct performance obligations included in the contracts and allocate the transaction price among them. The income related to those performance obligations is recognised as revenue when the latter are satisfied, namely when the control of the promised goods or services has been transferred.



The price of a service may contain a variable component. Variable amounts may be recognised in the income statement only if it is highly probable that the amounts recorded will not result in a significant downward adjustment.

#### Commission

The Group records commission income and expense in profit or loss either:

- over time as the service is rendered when the client receives continuous service. These include, for example, certain commissions on transactions with customers when services are rendered on a continuous basis, commissions on financing commitments that are not included in the interest margin, because the probability that they give rise to the drawing up of a loan is low, commissions on financial collateral, clearing commissions on financial instruments, commissions related to trust and similar activities, securities custody fees, etc.
  - Commissions received under financial guarantee commitments are deemed to represent the initial fair value of the commitment. The resulting liability is subsequently amortised over the term of the commitment, in Commission income; or
- at a point in time when the service is rendered, in other cases. These include, for example, distribution fees received, loan syndication fees remunerating the arrangement service, advisory fees, *etc*.

#### Income from other activities

Income from property development as well as income from services provided in connection with lease contracts is recorded under "Income from other activities" in the income statement.

As regards property development income, the Group records it in profit or loss:

- over time, when the performance obligation creates or enhances an asset on which the customer obtains control as it is created or enhanced (e.g. work in progress controlled by the client on the land in which the asset is located, etc.), or where the service performed does not create an asset that the entity could otherwise use and gives it enforceable right to payment for performance completed to date. This is the case for contracts such as VEFA (sale in the future state of completion) in France.
- at completion in other cases.

Regarding income from services provided in connection with lease contracts, the Group records them in profit or loss as the service is rendered, i.e. in proportion to the costs incurred for maintenance contracts.

# 1.f FINANCIAL ASSETS AND LIABILITIES

Financial assets are classified at amortised cost, at fair value through shareholders' equity or at fair value through profit or loss depending on the business model and the contractual features of the instruments at initial recognition.

Financial liabilities are classified at amortised cost or at fair value through profit or loss at initial recognition.

Financial assets and liabilities are recognised in the balance sheet when the Group becomes a party to the contractual provisions of the instrument. Purchases and sales of financial assets made within a period established by the regulations or by a convention in the relevant marketplace are recognised in the balance sheet at the settlement date.

#### 1.f.1 FINANCIAL ASSETS AT AMORTISED COST

Financial assets are classified at amortised cost if the following two criteria are met: the business model objective is to hold the instrument in order to collect the contractual cash flows and the cash flows consist solely of payments relating to principal and interest on the principal.



#### **Business model criterion**

Financial assets are managed within a business model whose objective is to hold financial assets in order to collect cash flows through the collection of contractual payments over the life of the instrument.

The realisation of disposals close to the maturity of the instrument and for an amount close to the remaining contractual cash-flows, or due to an increase in the counterparty's credit risk is consistent with a business model whose objective is to collect the contractual cash flows ("collect"). Sales imposed by regulatory requirements or to manage the concentration of credit risk (without an increase in the asset's credit risk) are also consistent with this business model when they are infrequent or insignificant in value.

#### Cash flow criterion

The cash flow criterion is satisfied if the contractual terms of the debt instrument give rise, on specified dates, to cash flows that are solely repayments of principal and interest on the principal amount outstanding.

The criterion is not met in the event of a contractual characteristic that exposes the holder to risks or to the volatility of contractual cash flows that are inconsistent with those of a non-structured or "basic lending" arrangement. It is also not satisfied in the event of leverage that increases the variability of the contractual cash flows.

Interest consists of consideration for the time value of money, for the credit risk, and for the remuneration of other risks (e.g. liquidity risk), costs (e.g. administration fees), and a profit margin consistent with that of a basic lending arrangement. The existence of negative interest does not call into question the cash flow criterion.

The time value of money is the component of interest - usually referred to as the "rate" component - which provides consideration for only the passage of time. The relationship between the interest rate and the passage of time must not be modified by specific characteristics that could call into question the respect of the cash flow criterion.

Thus, when the variable interest rate of the financial asset is periodically reset at a frequency that does not match the duration for which the interest rate is established, the time value of money may be considered as modified and, depending on the significance of that modification, the cash flow criterion may not be met. Some financial assets held by the Group present a mismatch between the interest rate reset frequency and the maturity of the index, or interest rates indexed to an average of benchmark rate. The Group has developed a consistent methodology for analysing this alteration of the time value of money.

Regulated rates meet the cash flow criterion when they provide consideration that is broadly consistent with the passage of time and does not expose to risks or volatility in the contractual cash flows that would be inconsistent with those of a basic lending arrangement (example: loans granted in the context of *Livret A* savings accounts).

Some contractual clauses may change the timing or the amount of cash flows. Early redemption options do not call into question the cash flow criterion if the prepayment amount substantially represents the principal amount outstanding and the interest thereon, which may include reasonable compensation for the early termination of the contract. For example, as regards loans to retail customers, the compensation limited to 6 months of interest or 3% of the capital outstanding is considered reasonable. Actuarial penalties, corresponding to the discounted value of the difference between the residual contractual cash-flows of the loan, and their reinvestment in a loan to a similar counterparty or in the interbank market for a similar residual maturity are also considered as reasonable, even when the compensation can be positive or negative (i.e. "symmetric" compensation). An option that permits the issuer or the holder of a financial instrument to change the interest rate from floating to fixed rate does not breach the cash flow criterion if the fixed rate is determined at origination, or if it represents the time value of money for the residual maturity of the instrument at the date of exercise of the option. Clauses included in financing granted to encourage the sustainable development of companies which adjust the interest margin depending on the achievement of environmental, social or governance (ESG) objectives and disclosed in Chapter 7 of the Universal registration document, do not call into question the cash flow criterion when such an adjustment is considered to be minimal. Structured instruments indexed to ESG market indices do not meet the cash flow criterion.

In the particular case of financial assets contractually linked to payments received on a portfolio of underlying assets and which include a priority order for payment of cash flows between investors ("tranches"), thereby creating concentrations of credit risk, a specific analysis is carried out. The contractual characteristics of the tranche and those of the underlying financial instrument portfolios must meet the cash flow criterion and the credit risk exposure of the tranche must be equal to or lower than the exposure to credit risk of the underlying pool of financial instruments.



Certain loans may be "non-recourse", either contractually, or in substance when they are granted to a special purpose entity. That is in particular the case of numerous project financing or asset financing loans. The cash-flow criterion is met as long as these loans do not represent a direct exposure on the assets acting as collateral. In practice, the sole fact that the financial asset explicitly gives rise to cash flows that are consistent with payments of principal and interest is not sufficient to conclude that the instrument meets the cash flow criterion. In that case, the particular underlying assets to which there is limited recourse shall be analysed using the "look-through" approach. If those assets do not themselves meet the cash flow criterion, the existing credit enhancement is assessed. The following aspects are considered: structuring and sizing of the transaction, own funds level of the structure, expected source of repayment, price volatility of the underlying assets. This analysis is applied to "non-recourse" loans granted by the Group.

The "financial assets at amortised cost" category includes, in particular, loans granted by the Group, as well as reverse repurchase agreements and securities held by the Group ALM Treasury in order to collect contractual flows and meeting the cash flow criterion.

#### Recognition

On initial recognition, financial assets are recognised at fair value, including transaction costs directly attributable to the transaction as well as commissions related to the origination of the loans.

They are subsequently measured at amortised cost, including accrued interest and net of repayments of principal and interest during the past period. These financial assets are also subject from their initial recognition, to the measurement of a loss allowance for expected credit losses (note 1.f.5).

Interest is calculated using the effective interest method determined at inception of the contract.

# 1.f.2 FINANCIAL ASSETS AT FAIR VALUE THROUGH SHAREHOLDERS' EQUITY

# **Debt instruments**

Debt instruments are classified at fair value through shareholders' equity if the following two criteria are met:

- business model criterion: Financial assets are held in a business model whose objective is achieved by both holding the financial assets in order to collect contractual cash flows and selling the financial assets ("collect and sale"). The latter is not incidental but is an integral part of the business model.
- cash flow criterion: The principles are identical to those applicable to financial assets at amortised cost.

The securities held by the Group ALM Treasury in order to collect contractual flows or to be sold and meeting the cash flow criterion are in particular classified in this category.

On initial recognition, financial assets are recognised at their fair value, including transaction costs directly attributable to the transaction. They are subsequently measured at fair value and changes in fair value are recognised, under a specific line of shareholders' equity entitled "Changes in assets and liabilities recognised directly in equity that may be reclassified to profit or loss". These financial assets are also subject to the measurement of a loss allowance for expected credit losses on the same approach as for debt instruments at amortised cost. The counterparty of the related impact in cost of risk is recognised in the same specific line of shareholders' equity. On disposal, changes in fair value previously recognised in shareholders' equity are reclassified to profit or loss.

In addition, interest is recognised in the income statement using the effective interest method determined at the inception of the contract.



#### **Equity instruments**

Investments in equity instruments such as shares are classified on option, and on a case-by-case basis, at fair value through shareholders' equity (under a specific line). On disposal of the shares, changes in fair value previously recognised in equity are not recognised in profit or loss. Only dividends, if they represent remuneration for the investment and not repayment of capital, are recognised in profit or loss. These instruments are not subject to impairment.

Investments in mutual funds puttable to the issuer do not meet the definition of equity instruments. They do not meet the cash flow criterion either, and thus are recognised at fair value through profit or loss.

#### 1.f.3 FINANCING AND GUARANTEE COMMITMENTS

Financing and financial guarantee commitments that are not recognised at fair value through profit or loss are presented in the note relating to financing and guarantee commitments. They are subject to the measurement of a loss allowance for expected credit losses. These loss allowances are presented under "Provisions for contingencies and charges".

#### 1.f.4 REGULATED SAVINGS AND LOAN CONTRACTS

Home savings accounts (*Comptes Épargne-Logement* – "CEL") and home savings plans (*Plans d'Épargne Logement* – "PEL") are government-regulated retail products sold in France. They combine a savings phase and a loan phase which are inseparable, with the loan phase contingent upon the savings phase.

These products contain two types of obligations for BNP Paribas: an obligation to pay interest on the savings for an indefinite period, at a rate set by the government at the inception of the contract (in the case of PEL products) or at a rate reset every six months using an indexation formula set by law (in the case of CEL products); and an obligation to lend to the customer (at the customer's option) an amount contingent upon the rights acquired during the savings phase, at a rate set at the inception of the contract (in the case of PEL products) or at a rate contingent upon the savings phase (in the case of CEL products).

The Group's future obligations with respect to each generation (in the case of PEL products, a generation comprises all products with the same interest rate at inception; in the case of CEL products, all such products constitute a single generation) are measured by discounting potential future earnings from at-risk outstandings for that generation.

At-risk outstandings are estimated on the basis of a historical analysis of customer behaviour, and are equivalent to:

- for the loan phase: statistically probable loans outstanding and actual loans outstanding;
- for the savings phase: the difference between statistically probable outstandings and minimum expected outstandings, with minimum expected outstandings being deemed equivalent to unconditional term deposits.

Earnings for future periods from the savings phase are estimated as the difference between the reinvestment rate and the fixed savings interest rate on at-risk savings outstanding for the period in question. Earnings for future periods from the loan phase are estimated as the difference between the refinancing rate and the fixed loan interest rate on at-risk loans outstanding for the period in question.

The reinvestment rate for savings and the refinancing rate for loans are derived from the swap yield curve and from the spreads expected on financial instruments of similar type and maturity. Spreads are determined on the basis of actual spreads on fixed-rate home loans in the case of the loan phase and products offered to individual clients in the case of the savings phase. In order to reflect the uncertainty of future interest rate trends, and the impact of such trends on customer behaviour models and on at-risk outstandings, the obligations are estimated using the Monte-Carlo method.

Where the sum of the Group's estimated future obligations with respect to the savings and loan phases of any generation of contracts indicates a potentially unfavourable situation for the Group, a provision is recognised (with no offset between generations) in the balance sheet in "Provisions for contingencies and charges". Movements in this provision are recognised as interest income in the profit and loss account.



# 1.f.5 IMPAIRMENT OF FINANCIAL ASSETS MEASURED AT AMORTISED COST AND DEBT INSTRUMENTS MEASURED AT FAIR VALUE THROUGH SHAREHOLDERS' EQUITY

The impairment model for credit risk is based on expected losses.

This model applies to loans and debt instruments measured at amortised cost or at fair value through equity, to loan commitments and financial guarantee contracts that are not recognised at fair value, as well as to lease receivables, trade receivables and contract assets.

#### General model

The Group identifies three "stages" that each correspond to a specific status with regards to the evolution of counterparty credit risk since the initial recognition of the asset.

- 12-month expected credit losses ("stage 1"): If at the reporting date, the credit risk of the financial instrument has not increased significantly since its initial recognition, this instrument is impaired at an amount equal to 12-month expected credit losses (resulting from the risk of default within the next 12 months).
- Lifetime expected credit losses for non-impaired assets ("stage 2"): The loss allowance is measured at an amount equal to the lifetime expected credit losses if the credit risk of the financial instrument has increased significantly since initial recognition, but the financial asset is not considered credit-impaired or doubtful.
- Lifetime expected credit losses for credit-impaired or doubtful financial assets ("stage 3"): The loss allowance is also measured for an amount equal to the lifetime expected credit losses.

This general model is applied to all instruments within the scope of IFRS 9 impairment, except for purchased or originated credit-impaired financial assets and instruments for which a simplified model is used (see below).

The IFRS 9 expected credit loss approach is symmetrical, i.e. if lifetime expected credit losses have been recognised in a previous reporting period, and if it is assessed in the current reporting period that there is no longer any significant increase in credit risk since initial recognition, the loss allowance reverts to a 12-months expected credit loss.

As regards interest income, under "stages" 1 and 2, it is calculated on the gross carrying amount. Under "stage 3", interest income is calculated on the amortised cost (i.e. the gross carrying amount adjusted for the loss allowance).

#### **Definition of default**

The definition of default is aligned with the Basel regulatory default definition, with a rebuttable presumption that the default occurs no later than 90 days past due. This definition takes into account the EBA guidelines of 28 September 2016, notably those regarding the thresholds applicable for the counting of past-due and probation periods.

The definition of default is used consistently for assessing the increase in credit risk and measuring expected credit losses.

# Credit-impaired or doubtful financial assets

#### Definition

A financial asset is considered credit-impaired or doubtful and classified in "stage 3" when one or more events that have a detrimental impact on the estimated future cash flows of that financial asset have occurred.

At an individual level, objective evidence that a financial asset is credit-impaired includes observable data regarding the following events: the existence of accounts that are more than 90 days past due; knowledge or indications that the borrower is experiencing significant financial difficulties, such that a risk can be considered to have arisen regardless of whether the borrower has missed any payments; concessions with respect to the credit terms granted to the borrower that the lender would not have considered had the borrower not been in financial difficulty (see section *Restructuring of financial assets for financial difficulties*).



Specific cases of purchased or originated credit-impaired assets

In some cases, financial assets are credit-impaired at initial recognition.

For these assets, no loss allowance is recorded on initial recognition. The effective interest rate is calculated taking into account the lifetime expected credit losses in the initial estimated cash flows. Any change in lifetime expected credit losses since initial recognition, positive or negative, is recognised as a loss allowance adjustment in profit or loss

# Simplified model

The simplified approach consists in accounting for a loss allowance corresponding to lifetime expected credit losses since initial recognition, and at each reporting date.

The group applies this model to trade receivables with a maturity shorter than 12 months.

## Significant increase in credit risk

A significant increase in credit risk may be assessed on an individual basis or on a collective basis (by grouping financial instruments according to common credit risk characteristics), taking into account all reasonable and supportable information and comparing the risk of default of the financial instrument at the reporting date with the risk of default of the financial instrument at the date of initial recognition.

Assessment of deterioration is based on the comparison of the probabilities of default derived from the ratings on the date of initial recognition with those existing at the reporting date.

There is also, according to the standard, a rebuttable presumption that the credit risk of an instrument has significantly increased since initial recognition when the contractual payments are more than 30 days past due.

In the consumer credit specialist business, a significant increase in credit risk is also considered when a past due event has occurred within the last 12 months, even if it has since been regularised.

The principles applied to assess the significant increase in credit risk are detailed in note 3.g Cost of risk.

# Measurement of expected credit losses

Expected credit losses are defined as an estimate of credit losses (i.e. the present value of all cash shortfalls) weighted by the probability of occurrence of these losses over the expected life of the financial instruments. They are measured on an individual basis, for all exposures.

In practice, for exposures classified in stage 1 and stage 2, expected credit losses are measured as the product of the probability of default ("PD"), loss given default ("LGD") and exposure at default ("EAD"), discounted at the effective interest rate of the exposure (EIR). They result from the risk of default within the next 12 months (stage 1), or from the risk of default over the maturity of the facility (stage 2). In the consumer credit specialist business, because of the specificity of credit exposures, the methodology used is based on the probability of transition to term forfeiture, and on discounted loss rates after term forfeiture. These parameters are measured on a statistical basis for homogeneous populations.

For exposures classified in stage 3, expected credit losses are measured as the value, discounted at the effective interest rate, of all cash shortfalls over the life of the financial instrument. Cash shortfalls represent the difference between the cash-flows that are due in accordance with the contract, and the cash-flows that are expected to be received. Where appropriate, the estimate of expected cash flows takes into account a cash flow scenario arising from the sale of the defaulted loans or groups of loans. Proceeds from the sale are recorded net of costs to sell.

The methodology developed is based on existing concepts and methods (in particular the Basel framework) on exposures for which capital requirement for credit risk is measured according to the IRBA methodology. This method is also applied to portfolios for which capital requirement for credit risk is measured according to the standardised approach. Besides, the Basel framework has been adjusted in order to be compliant with IFRS 9 requirements, in particular the use of forward-looking information.



#### Maturity

All contractual terms of the financial instrument are taken into account, including prepayment, extension and similar options. In the rare cases where the expected life of the financial instrument cannot be estimated reliably, the residual contractual term is used. The standard specifies that the maximum period to consider when measuring expected credit losses is the maximum contractual period. However, for revolving credit cards and overdrafts, in accordance with the exception provided by IFRS 9 for these products, the maturity considered for measuring expected credit losses is the period over which the entity is exposed to credit risk, which may extend beyond the contractual maturity (notice period). For revolving credits and overdrafts to non-retail counterparties, the contractual maturity can be used, for example if the next review date is the contractual maturity as they are individually managed.

#### Probabilities of Default (PD)

Probability of Default is an estimate of the likelihood of default over a given time horizon.

The determination of the PD is based on the Group's internal rating system, which is described in chapter 5 of the Universal registration document (section 5.4 Credit risk – Credit risk management policy). This section describes how environmental, social and governance (ESG) risks are taken into account in credit and rating policies, notably with the introduction of a new tool: the *ESG Assessment*.

The measurement of expected credit losses requires the estimation of both 1-year probabilities of default and lifetime probabilities of default.

1-year PDs are derived from long term average regulatory "through the cycle" PDs to reflect the current situation ("Point in Time" or "PIT").

Lifetime PDs are determined based on the rating migration matrices reflecting the expected changes in the rating of the exposure until maturity, and the associated probabilities of default.

#### Loss Given Default (LGD)

Loss Given Default is the difference between contractual cash-flows and expected cash-flows, discounted using the effective interest rate (or an approximation thereof) at the default date. LGD is expressed as a percentage of the Exposure At Default (EAD).

The estimate of expected cash flows takes into account cash flows resulting from the sale of collateral held or other credit enhancements if they are part of the contractual terms and are not accounted for separately by the entity (for example, a mortgage associated with a residential loan), net of the costs of obtaining and selling the collateral.

For guaranteed loans, the guarantee is considered as integral to the loan agreement if it is embedded in the contractual clauses of the loan, or if it was granted concomitantly to the loan, and if the expected reimbursement amount can be attached to a loan in particular (i.e. absence of pooling effect by means of a tranching mechanism, or the existence of a global cap for a whole portfolio). In such case, the guarantee is taken into account when measuring the expected credit losses. Otherwise, it is accounted for as a separate reimbursement asset.

The LGD used for IFRS 9 purposes is derived from the Basel LGD parameters. It is adjusted for downturn and conservatism margins (in particular regulatory margins), except for margins for model uncertainties.

# Exposure At Default (EAD)

Exposure At Default (EAD) of an instrument is the anticipated outstanding amount owed by the obligor at the time of default. It is determined by the expected payment profile taking into account, depending on the product type: the contractual repayment schedule, expected early repayments and expected future drawings for revolving facilities.

## Forward-looking information

The amount of expected credit losses is measured on the basis of probability-weighted scenarios, in view of past events, current conditions and reasonable and supportable economic forecasts.



The principles applied to take into account forward-looking information when measuring expected credit losses are detailed in note 3.g *Cost of risk*.

#### Write-offs

A write-off consists in reducing the gross carrying amount of a financial asset when there are no longer reasonable expectations of recovering that financial asset in its entirety or a portion thereof, or when it has been fully or partially forgiven. The write-off is recorded when all other means available to the Bank for recovering the receivables or guarantees have failed, and also generally depends on the context specific to each jurisdiction.

If the amount of loss on write-off is greater than the accumulated loss allowance, the difference is recognised as an additional impairment loss in "Cost of risk". For any recovery once the financial asset (or part thereof) is no longer recognised on the balance sheet, the amount received is recorded as a gain in "Cost of risk".

## Recoveries through the repossession of the collateral

When a loan is secured by a financial or a non-financial asset serving as a guarantee and the counterparty is in default, the Group may decide to exercise the guarantee and, depending on the jurisdiction, it may then become owner of the asset. In such a situation, the loan is written-off against the asset received as collateral.

Once ownership of the asset is effective, it is recognised at fair value and classified according to the intent of use.

#### Restructuring of financial assets for financial difficulties

A restructuring due to the borrower's financial difficulties is defined as a change in the terms and conditions of the initial transaction that the Group is considering only for economic or legal reasons related to the borrower's financial difficulties.

For restructurings not resulting in derecognition of the financial asset, the restructured asset's gross carrying amount is reduced to the discounted amount, using the original effective interest rate of the asset, of the new expected future flows. The change in the gross carrying amount of the asset is recorded in the income statement in "Cost of risk".

The existence of a significant increase in credit risk for the financial instrument is then assessed by comparing the risk of default after the restructuring (under the revised contractual terms) and the risk of default at the initial recognition date (under the original contractual terms). In order to demonstrate that the criteria for recognising lifetime expected credit losses are no longer met, good payment behaviour will have to be observed over a certain period of time.

When the restructuring consists of a partial or total exchange against other substantially different assets (for example, the exchange of a debt instrument against an equity instrument), it results in the extinction of the original asset and the recognition of the assets remitted in exchange, measured at their fair value at the date of exchange. The difference in value is recorded in the income statement in "Cost of risk".

Modifications to financial assets that are not due to a borrower's financial difficulties, or granted in the context of a moratorium (i.e. commercial renegotiations) are generally analysed as the early repayment of the former loan, which is then derecognised, followed by the set-up of a new loan at market conditions. If there is no significant repayment penalty, they consist in resetting the interest rate of the loan at market conditions, with the client being in a position to change lender and not encountering any financial difficulties.

# **Probation periods**

The Group applies observation periods to assess the possible return to a better stage. Accordingly, a 3-month probation period is observed for the transition from stage 3 to stage 2 which is extended to 12 months in the event of restructuring due to financial difficulties.

For the transition from stage 2 to stage 1, a probation period of two years is observed for loans that have been restructured due to financial difficulties.



#### 1.f.6 COST OF RISK

Cost of risk includes the following items of profit or loss:

- impairment gains and losses resulting from the accounting of loss allowances for 12-month expected credit losses and lifetime expected credit losses ("stage 1" and "stage 2") relating to debt instruments measured at amortised cost or at fair value through shareholders' equity, loan commitments and financial guarantee contracts that are not recognised at fair value as well as lease receivables, contract assets and trade receivables;
- impairment gains and losses resulting from the accounting of loss allowances relating to financial assets (including those at fair value through profit or loss) for which there is objective evidence of impairment ("stage 3"), write-offs on irrecoverable loans and amounts recovered on loans written-off;

It also includes expenses relating to fraud and to disputes inherent to the financing activity.

#### 1.f.7 FINANCIAL INSTRUMENTS AT FAIR VALUE THROUGH PROFIT OR LOSS

#### Trading portfolio and other financial assets measured at fair value through profit or loss

The trading portfolio includes instruments held for trading (trading transactions), including derivatives.

Other financial assets measured at fair value through profit or loss include debt instruments that do not meet the "collect" or "collect and sale" business model criterion or that do not meet the cash flow criterion, as well as equity instruments for which the fair value through shareholders' equity option has not been retained. Finally financial assets may be designated as at fair value through profit or loss if this enables the entity to eliminate or significantly reduce a mismatch in the measurement and accounting treatment of assets and liabilities that would otherwise arise if they were to be classified in separate categories.

All those financial instruments are measured at fair value at initial recognition, with transaction costs directly posted in profit or loss. At the reporting date, they are measured at fair value, with changes presented in "Net gain/loss on financial instruments at fair value through profit or loss". Income, dividends, and realised gains and losses on disposal related to held-for-trading transactions are accounted for in the same profit or loss account.

#### Financial liabilities designated as at fair value through profit or loss

Financial liabilities are recognised under option in this category in the two following situations:

- for hybrid financial instruments containing one or more embedded derivatives which otherwise would have been separated and accounted for separately. An embedded derivative is such that its economic characteristics and risks are not closely related to those of the host contract;
- when using the option enables the entity to eliminate or significantly reduce a mismatch in the measurement and accounting treatment of assets and liabilities that would otherwise arise if they were to be classified in separate categories.

Changes in fair value due to the own credit risk are recognised under a specific heading of shareholders' equity.



#### 1.f.8 FINANCIAL LIABILITIES AND EQUITY INSTRUMENTS

A financial instrument issued or its various components are classified as a financial liability or equity instrument, in accordance with the economic substance of the legal contract.

Financial instruments issued by the Group are qualified as debt instruments if the entity in the Group issuing the instruments has a contractual obligation to deliver cash or another financial asset to the holder of the instrument. The same applies if the Group is required to exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavourable to the Group, or to deliver a variable number of the Group's own equity instruments.

Equity instruments result from contracts evidencing a residual interest in an entity's assets after deducting all of its liabilities.

#### Debt securities and subordinated debt

Debt securities and subordinated debt are measured at amortised cost unless they are recognised at fair value through profit or loss.

Debt securities are initially recognised at the issue value including transaction costs and are subsequently measured at amortised cost using the effective interest method.

Issued bonds redeemable or convertible into own equity may contain a debt component and an equity component, determined upon initial recognition of the transaction. In this case, they will be qualified as compound financial instruments.

In this respect, the Group has elected to record contingent convertible bonds issued, without maturity, when convertible into a variable number of own shares on the occurrence of a predetermined trigger event (e.g. a decrease in the solvency ratio below a threshold), as compound instruments, to the extent that the coupons on these bonds are paid discretionarily.

# **Equity instruments**

The term "own equity instruments" refers to shares issued by the parent company (BNP Paribas SA) and by its fully consolidated subsidiaries. External costs that are directly attributable to an issue of new shares are deducted from equity net of all related taxes.

Own equity instruments held by the Group, also known as treasury shares, are deducted from consolidated shareholders' equity irrespective of the purpose for which they are held. Gains and losses arising on such instruments are eliminated from the consolidated profit and loss account.

When the Group acquires equity instruments issued by subsidiaries under the exclusive control of BNP Paribas, the difference between the acquisition price and the share of net assets acquired is recorded in retained earnings attributable to BNP Paribas shareholders. Similarly, the liability corresponding to put options granted to minority shareholders in such subsidiaries, and changes in the value of that liability, are offset against minority interests, with any surplus offset against retained earnings attributable to BNP Paribas shareholders. Until these options have been exercised, the portion of net income attributable to minority interests is allocated to minority interests in the profit and loss account. A decrease in the Group's interest in a fully consolidated subsidiary is recognised in the Group's accounts as a change in shareholders' equity.

Financial instruments issued by the Group and classified as equity instruments (e.g. Undated Super Subordinated Notes) are presented in the balance sheet in "Capital and retained earnings".

Distributions from a financial instrument classified as an equity instrument are recognised directly as a deduction from equity. Similarly, the transaction costs of an instrument classified as equity are recognised as a deduction from shareholders' equity.

Own equity instrument derivatives are treated as follows, depending on the method of settlement:

- as equity instruments if they are settled by physical delivery of a fixed number of own equity instruments for a fixed amount of cash or other financial asset. Such instruments are not revalued;
- as derivatives if they are settled in cash or by choice by physical delivery of the shares or in cash. Changes in value of such instruments are taken to the profit and loss account.



If the contract includes an obligation, whether contingent or not, for the bank to repurchase its own shares, the bank recognises the debt at its present value with an offsetting entry in shareholders' equity.

#### 1.f.9 HEDGE ACCOUNTING

The Group retained the option provided by the standard to maintain the hedge accounting requirements of IAS 39 until the future standard on macro-hedging is entered into force. Furthermore, IFRS 9 does not explicitly address the fair value hedge of the interest rate risk on a portfolio of financial assets or liabilities. The provisions in IAS 39 for these portfolio hedges, as adopted by the European Union, continue to apply.

Derivatives contracted as part of a hedging relationship are designated according to the purpose of the hedge.

Fair value hedges are particularly used to hedge interest rate risk on fixed-rate assets and liabilities, both for identified financial instruments (securities, debt issues, loans, borrowings) and for portfolios of financial instruments (in particular, demand deposits and fixed-rate loans).

Cash flow hedges are particularly used to hedge interest rate risk on floating-rate assets and liabilities, including rollovers, and foreign exchange risks on highly probable forecast foreign currency revenues.

At the inception of the hedge, the Group prepares formal documentation which details the hedging relationship, identifying the instrument, or portion of the instrument, or portion of risk that is being hedged, the hedging strategy and the type of risk hedged, the hedging instrument, and the methods used to assess the effectiveness of the hedging relationship.

On inception and at least quarterly, the Group assesses, in consistency with the original documentation, the actual (retrospective) and expected (prospective) effectiveness of the hedging relationship. Retrospective effectiveness tests are designed to assess whether the ratio of actual changes in the fair value or cash flows of the hedging instrument to those in the hedged item is within a range of 80% to 125%. Prospective effectiveness tests are designed to ensure that expected changes in the fair value or cash flows of the derivative over the residual life of the hedge adequately offset those of the hedged item. For highly probable forecast transactions, effectiveness is assessed largely on the basis of historical data for similar transactions.

Under IAS 39 as adopted by the European Union, which excludes certain provisions on portfolio hedging, interest rate risk hedging relationships based on portfolios of assets or liabilities qualify for fair value hedge accounting as follows:

- the risk designated as being hedged is the interest rate risk associated with the interbank rate component of interest rates on commercial banking transactions (loans to customers, savings accounts and demand deposits);
- the instruments designated as being hedged correspond, for each maturity band, to a portion of the interest rate gap associated with the hedged underlying;
- the hedging instruments used consist exclusively of "plain vanilla" swaps;
- prospective hedge effectiveness is established by the fact that all derivatives must, on inception, have the effect of reducing interest rate risk in the portfolio of hedged underlying. Retrospectively, a hedge will be disqualified from hedge accounting once a shortfall arises in the underlying specifically associated with that hedge for each maturity band (due to prepayment of loans or withdrawals of deposits).

The accounting treatment of derivatives and hedged items depends on the hedging strategy.

In a fair value hedging relationship, the derivative instrument is remeasured at fair value in the balance sheet, with changes in fair value recognised in profit or loss in "Net gain/loss on financial instruments at fair value through profit or loss", symmetrically with the remeasurement of the hedged item to reflect the hedged risk. In the balance sheet, the fair value remeasurement of the hedged component is recognised in accordance with the classification of the hedged item in the case of a hedge of identified assets and liabilities, or under "Remeasurement adjustment on interest rate risk hedged portfolios" in the case of a portfolio hedging relationship.

If a hedging relationship ceases or no longer fulfils the effectiveness criteria, the hedging instrument is transferred to the trading book and accounted for using the treatment applied to this category. In the case of identified fixed-income instruments, the remeasurement adjustment recognised in the balance sheet is amortised at the effective interest rate over the remaining life of the instrument. In the case of interest rate risk hedged fixed-income portfolios, the adjustment is amortised on a straight-line basis over the remainder of the original term of the hedge. If the hedged item no longer appears in the balance sheet, in particular due to prepayments, the adjustment is taken to the profit and loss account immediately.



In a cash flow hedging relationship, the derivative is measured at fair value in the balance sheet, with changes in fair value taken to shareholders' equity on a separate line, "Changes in fair value recognised directly in equity". The amounts taken to shareholders' equity over the life of the hedge are transferred to the profit and loss account under "Net interest income" as and when the cash flows from the hedged item impact profit or loss. The hedged items continue to be accounted for using the treatment specific to the category to which they belong.

If the hedging relationship ceases or no longer fulfils the effectiveness criteria, the cumulative amounts recognised in shareholders' equity as a result of the remeasurement of the hedging instrument remain in equity until the hedged transaction itself impacts profit or loss, or until it becomes clear that the transaction will not occur, at which point they are transferred to the profit and loss account.

If the hedged item ceases to exist, the cumulative amounts recognised in shareholders' equity are immediately taken to the profit and loss account.

Whatever the hedging strategy used, any ineffective portion of the hedge is recognised in the profit and loss account under "Net gain/loss on financial instruments at fair value through profit or loss".

Hedges of net foreign currency investments in subsidiaries and branches are accounted for in the same way as cash flow hedges. Hedging instruments may be foreign exchange derivatives or any other non-derivative financial instrument.

#### 1.f.10 DETERMINATION OF FAIR VALUE

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants in the principal market or most advantageous market, at the measurement date.

The Group determines the fair value of financial instruments either by using prices obtained directly from external data or by using valuation techniques. These valuation techniques are primarily market and income approaches encompassing generally accepted models (e.g. discounted cash flows, Black-Scholes model, and interpolation techniques). They maximise the use of observable inputs and minimise the use of unobservable inputs. They are calibrated to reflect current market conditions and valuation adjustments are applied as appropriate, when some factors such as model, liquidity and credit risks are not captured by the models or their underlying inputs but are nevertheless considered by market participants when setting the exit price.

The unit of measurement is the individual financial asset or financial liability but a portfolio-based measurement can be elected, subject to certain conditions. Accordingly, the Group retains this portfolio-based measurement exception to determine the fair value when some group of financial assets and financial liabilities and other contracts within the scope of the standard relating to financial instruments with substantially similar and offsetting market risks or credit risks are managed on the basis of a net exposure, in accordance with the documented risk management strategy.

Assets and liabilities measured or disclosed at fair value are categorised into the three following levels of the fair value hierarchy:

- Level 1: fair values are determined using directly quoted prices in active markets for identical assets and liabilities. Characteristics of an active market include the existence of a sufficient frequency and volume of activity and of readily available prices;
- Level 2: fair values are determined based on valuation techniques for which significant inputs are observable market data, either directly or indirectly. These techniques are regularly calibrated and the inputs are corroborated with information from active markets;
- Level 3: fair values are determined using valuation techniques for which significant inputs are unobservable or cannot be corroborated by market-based observations, due for instance to illiquidity of the instrument and significant model risk. An unobservable input is a parameter for which there are no market data available and that is therefore derived from proprietary assumptions about what other market participants would consider when assessing fair value. The assessment of whether a product is illiquid or subject to significant model risks is a matter of judgment.

The level in the fair value hierarchy within which the asset or liability is categorised in its entirety is based upon the lowest level input that is significant to the entire fair value.



For financial instruments disclosed in Level 3 of the fair value hierarchy, and marginally some instruments disclosed in Level 2, a difference between the transaction price and the fair value may arise at initial recognition. This "Day One Profit" is deferred and released to the profit and loss account over the period during which the valuation parameters are expected to remain non-observable. When parameters that were originally non-observable become observable, or when the valuation can be substantiated in comparison with recent similar transactions in an active market, the unrecognised portion of the day one profit is released to the profit and loss account.

#### 1.f.11 DERECOGNITION OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

#### **Derecognition of financial assets**

The Group derecognises all or part of a financial asset when the contractual rights to the cash flows of the asset expire, or when the Group transfers the asset – either on the basis of a transfer of the contractual rights to its cash flows, or by retaining the contractual rights to receive the cash flows of the asset while assuming an obligation to pay the cash flows of the asset under an eligible pass-through arrangement – as well as substantially all the risks and rewards of the asset.

Where the Group has transferred the cash flows of a financial asset but has neither transferred nor retained substantially all the risks and rewards of ownership of the financial asset and has not in practice retained control of the financial asset, the Group derecognises the financial asset and then records separately, if necessary, an asset or liability representing the rights and obligations created or held as part of the transfer of the asset. If the Group has retained control of the financial asset, it maintains it on its balance sheet to the extent of its continuing involvement in that asset.

Upon the derecognition of a financial asset in its entirety, a gain or loss on disposal is recognised in the profit and loss account for an amount equal to the difference between the carrying amount of the asset and the value of the consideration received, adjusted where appropriate for any unrealised gain or loss previously recognised directly in equity.

If all these conditions are not met, the Group retains the asset in its balance sheet and recognises a liability for the obligations arising on the transfer of the asset.

# **Derecognition of financial liabilities**

The Group derecognises all or part of a financial liability when the liability is extinguished, i.e. when the obligation specified in the contract is extinguished, cancelled or expired. A financial liability may also be derecognised in the event of a substantial change in its contractual terms or if exchanged with the lender for an instrument with substantially different contractual terms.

#### Repurchase agreements and securities lending/borrowing

Securities temporarily sold under repurchase agreements continue to be recognised in the Group's balance sheet in the category of securities to which they belong. The corresponding liability is recognised at amortised cost under the appropriate "Financial liabilities at amortised cost" category on the balance sheet, except in the case of repurchase agreements contracted for trading purposes, for which the corresponding liability is recognised in "Financial liabilities at fair value through profit or loss".

Securities temporarily acquired under reverse repurchase agreements are not recognised in the Group's balance sheet. The corresponding receivable is recognised at amortised cost under the appropriate "Financial assets at amortised cost" category in the balance sheet, except in the case of reverse repurchase agreements contracted for trading purposes, for which the corresponding receivable is recognised in "Financial assets at fair value through profit or loss".

Securities lending transactions do not result in derecognition of the lent securities, and securities borrowing transactions do not result in recognition of the borrowed securities on the balance sheet. In cases where the borrowed securities are subsequently sold by the Group, the obligation to deliver the borrowed securities on maturity is recognised on the balance sheet under "Financial liabilities at fair value through profit or loss".



#### 1.f.12 OFFSETTING FINANCIAL ASSETS AND FINANCIAL LIABILITIES

A financial asset and a financial liability are offset and the net amount presented in the balance sheet if, and only if, the Group has a legally enforceable right to set off the recognised amounts, and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Repurchase agreements and derivatives that meet the two criteria set out in the accounting standard are offset in the balance sheet.

# 1.g Insurance activities

# 1.g.1 INVESTMENTS RELATED TO INSURANCE ACTIVITIES

IFRS 9 is applied in the same way as other Group entities (see note 1.f).

Investments of insurance activities include investment property which are measured at fair value as underlying assets of direct participating contracts.

### 1.g.2 INSURANCE CONTRACTS

The Group applies IFRS 17 to insurance contracts issued, reinsurance contracts issued and held, and discretionary investment contracts issued (if the entity also issues insurance contracts).

The main IFRS 17 contracts issued by the Group correspond to:

- contracts covering risks related to persons or property, and
- life or savings contracts.

These contracts are described in note 6.d "Assets and liabilities related to insurance contracts".

- Prior separation of components covered by other standards and not closely related

When insurance or investment contracts with discretionary participation include components, which would fall within the scope of another standard if they were separate contracts, an analysis must be carried out to determine whether these components should be accounted for separately. Thus:

- an embedded derivative is separated from the host insurance contract and accounted for under IFRS 9 when its economic characteristics and risks are not closely related to those of the host contract;
- an investment component corresponds to the amount that the insurer is required to repay to the insured in all cases whether the insured event occurs or not. It is separated from the host insurance contract and accounted for under IFRS 9 when it is distinct from the host insurance contract and when equivalent contracts could be sold separately in the same market or legal area. It is not separated if it is closely linked to the host contract. Changes in a non-distinct investment component (and in particular related payments) are not recognised in the profit and loss account;
- a promise to transfer to the policyholder distinct goods or services other than the services of the insurance contract is separated from the host insurance contract and accounted for under IFRS 15.

#### - Insurance contracts

An insurance contract is a contract under which a party, the issuer, assumes a significant insurance risk for another party, the policyholder, by agreeing to indemnify the policyholder if a specified uncertain future event, the insured event, is detrimental to the policyholder.

An insurance risk is significant if, and only if, an insured event can cause the insurer to pay significant additional amounts in any scenario, excluding scenarios that are devoid of commercial substance. A contract transfers a significant insurance risk only if there is a scenario with a commercial substance in which there is a possibility that the issuer will incur a loss based on the present value.



# - Investment contracts with discretionary participating features

Investment contracts do not expose the insurer to significant insurance risk. They are within the scope of IFRS 17 if they are issued by entities that also issue insurance contracts.

Discretionary participation is defined as the contractual right to receive, in addition to an amount that is not at the issuer's discretion, additional amounts that are likely to represent a significant portion of the total benefits provided under the contract, the timing or amount of which is contractually left to the issuer's discretion and that are contractually based on the returns arising from a defined set of contracts or type of contract or on the realised and/or unrealised investment returns from a defined set of assets held by the issuer, or the result of the entity or fund issuing the contract.

#### Accounting and measurement

#### - Aggregation of contracts

Insurance contracts are accounted and measured by groups of contracts within portfolios of contracts covering similar risks and managed together. Groups of contracts are determined according to their expected profitability at inception: onerous contracts, profitable contracts with a low risk of becoming onerous, and others. A group of contracts may contain only contracts issued no more than one year apart (corresponding to an annual "cohort"), except where the optional exemption provided for in the European regulation applies (for life-savings contracts).

For creditor protection insurance (CPI), personal protection insurance and other non-life risks, the Group uses the following discriminatory criteria when constructing portfolios of homogeneous contracts: legal entity, nature of the risks and partner, distributor. The reinsurance contracts accepted shall follow the same principles.

For life and savings contracts, the Group uses the following criteria for insurance portfolios: legal entity, product and underlying assets. Savings and retirement contracts are classified in separate portfolios (including in the period prior to the transition) due to the existence of a risk of longevity in retirement contracts.

For reinsurance contracts held, the Group uses the following criteria: legal entity, underlying item and partner. A portfolio can sometimes correspond to a single reinsurance treaty.

## - Recognition and derecognition

A group of insurance contracts (or reinsurance contracts issued) is recognised from the earliest of the following dates: the beginning of the period of coverage of the group of contracts, the date on which the first payment of a policyholder in the group becomes due (or, in the absence of such a date, when the first payment is received) and, in the case of a group of onerous contracts, the date on which the group becomes onerous.

A group of reinsurance contracts held is recognised from the beginning of the period of coverage of the group of reinsurance contracts held or, if the reinsurance was contracted in anticipation of the coverage of an underlying group of onerous insurance contracts, on the first recognition of that onerous group.

On initial recognition of portfolios of insurance contracts acquired as part of a business combination or a separate transfer, groups of contracts acquired are treated as if the contracts had been issued at the date of the transaction. The consideration received or paid in exchange for the contracts is treated as an approximation of the premiums received for the purpose of calculating the contractual service margin at initial recognition from this amount. In the case of a business combination within the scope of IFRS 3, the consideration received or paid is the fair value of the contracts at that date. For onerous contracts, the excess of the fulfilment cash flows over the consideration paid or received is recognised in the goodwill (or the profit resulting from an acquisition on advantageous terms) if it is a business combination and in a separate transfer, in the profit and loss account. For profitable contracts, the difference is recorded as a contractual service margin. In addition, an asset for cash flows related to acquisition costs must be recognised, for its fair value, for the acquisition costs related to the renewal of existing insurance contracts or for the acquisition costs already paid by the acquired company for future contracts.

An insurance contract shall be derecognised when the obligation it covers is extinguished, by payment or maturity, or if the terms of the contract are amended in such a way that the accounting treatment of the contract would have been substantially different if those amendments had originally existed. The derecognition of a contract entails the adjustment of the fulfilment cash flows, the contractual services margin and the coverage units of the group in which it was included.



### General measurement model (Building Block Approach – BBA)

The general model for the measurement of insurance contracts is the best estimate of the future cash flows to be paid or received necessary to meet contractual obligations. This estimate should reflect the different possible scenarios and the effect of the options and guarantees included in the contracts within the limit or "contract boundary". The determination of this contract boundary requires an analysis of the rights and obligations arising from the contract and, in particular, of the insurer's ability to change its price to reflect the risks. This leads, for example, to the exclusion of tacit renewals if the tariff can be amended or to the inclusion of such renewals if not.

Cash flows are discounted to reflect the time value of money. They correspond only to cash flows attributable to insurance contracts either directly or through allocation methods: premiums, acquisition and contract management costs, claims and benefits, indirect costs, taxes and depreciation of tangible and intangible assets.

The cash flows estimate is supplemented by an explicit risk adjustment to cover the uncertainty for non-financial risk. These two elements constitute the fulfilment cash flows of the contracts. A contractual service margin is added representing the expected gain or loss on future services related to a group of contracts.

If the contractual service margin is positive, it is shown on the balance sheet within the insurance contract's measurement and amortised as the services are rendered; if negative, it is recognised immediately in the income statement. The original loss (or "loss component") is monitored extra-accounting to allow for the subsequent recognition of the insurance service revenue.

Acquisition costs are deducted from the contractual service margin of the group of contracts to which they relate.

At each reporting date, the carrying amount of a group of insurance contracts is the sum of the liabilities for the remaining coverage which include the fulfilment cash flows related to future services (best estimate and risk adjustment) and the contractual service margin remaining at that date, and of the liabilities for incurred claims which include include the best estimate of the cash flows and the risk adjustment, without any contractual service margin. The assumptions used to estimate future cash flows and the non-financial risks adjustment are updated, as well as the discount rate, to reflect the situation at the reporting date.

The contractual service margin is adjusted for changes in the estimates of non-financial assumptions related to future services, capitalized at inception rate, and then amortised in the income statement for services rendered over the period in the insurance service revenue. In the case of contracts which become onerous, after consumption of the contractual service margin, the loss is recognised in the reporting period. In the case of onerous contracts that become profitable again as a result of favourable changes in assumptions, the contractual service margin is only reconstitued after offsetting the loss component

The release of expected fulfillment flows (cash flow estimates and risk adjustments) for the period, except for the amount allocated to the loss component, is recorded in insurance service revenue. The change in estimates related to past service is recognised in insurance service expenses.

The Group includes the change in the adjustment for non-financial risk in its entirety in the insurance service result.

The Group records in equity the effect of the change in the discount rate. The expense of unwinding the discount is recorded in "insurance financial income or expenses" based on the initial rate (the inception rate for the liability for remaining coverage, and the rate at claims occurrence date for the liability for incurred claims). The difference between the value of liabilities discounted at the rate fixed at initial date and the value of those same liabilities estimated using current discount rate is recognised in equity. The effect on liabilities of changes in financial variables, in particular the indexation of benefits under the contract, is also recognised in equity.

Creditor protection insurance (CPI), personal protection insurance and other non-life risks are measured either according to the general model or, if the conditions are met, using the simplified approach. The same treatment applies to reinsurance contracts assumed or held.

The discount rate is based on the risk-free rate adjusted for the illiquidity of the liabilities.

The risk adjustment is determined using the quantile method.

The coverage unit used to amortise the contractual service margin is derived from the risk premium earned during the period.



### Measurement model for contracts with direct participation features (Variable Fee Approach – VFA)

Direct participating contracts are insurance or investment contracts for which:

- the contractual terms specify that the policyholder is entitled to a share of a clearly defined portfolio of underlying assets;
- the insurer expects to pay the policyholder a sum corresponding to a substantial portion of the return on the fair value of the underlying assets;
- the insurer expects that any change in the amounts to be paid to the policyholder is, in a substantial proportion, attributable to the change in the fair value of the underlying assets.

Compliance with these conditions is monitored on the underwriting date and is not reviewed later.

For these contracts, for which the insurer has to pay the policyholder an amount corresponding to the fair value of clearly identified underlying assets, less a variable compensation, a specific model (called the "Variable Fee Approach") has been developed by adapting the general model.

At each reporting date, liabilities related to these contracts are adjusted for the return earned and changes in the fair value of the underlying assets: the policyholders' share is recorded in the contract fulfilment cash flows against insurance financial income or expense and the insurer's share corresponding to the variable fee is included in the contractual service margin.

The contractual service margin is also adjusted for the effect of changes in cash flows that do not vary according to the returns on the underlying assets and that relate to future services: estimation of cash flows, risk adjustment, changes in the time value effect of money and changes in the financial risks that do not result from the underlying assets (for example, the effect of financial guarantees).

Changes in the fulfillment cash flows that do not change in connection with the yields of underlying assets and that relate to past service events are recognised in the profit and loss account.

Due to the mechanism for allocating the change in the value of the underlying assets between the policyholders and the insurer, the result of these contracts is in principle mainly represented by the release of the fulfilment cash flows and the amortisation of the contractual service margin. When the underlying assets fully support the liabilities and are measured at fair value through profit or loss, the financial result under these contracts should be nil. The Group has chosen the option of reclassifying in shareholders' equity the change in the liabilities related to the underlying assets that are not measured at fair value through profit or loss.

Life and savings contracts meeting the above definition of direct participating contracts are valued using the variable fee approach. When these contracts include a surrender value, it meets the definition of a non-distinct investment component and changes in that investment component (including related payments) are therefore not recognised in the income statement.

The Group has chosen to apply the option introduced by the European regulation not to divide the portfolios of participating contracts based on intergenerational mutualisation by annual cohort. This option is applied to insurance contracts and investment contracts with discretionary participation that are eligible to the variable fee approach, euro mono-supports or multi-supports including a euro fund, for which the policyholders' profit-sharing is mutualised between the different generations of policyholders in France, Italy and Luxembourg. As a result of this choice, the assessment of the onerousness is made on the basis of the portfolio and not on the basis of the annual cohorts.

The contract boundary includes future payments as long as the applicable pricing is not modifiable (e.g. acquisition or management loadings), as well as the annuity phase in service when contracts provide for a mandatory annuity.

The discount rate is based on the risk-free rate, extrapolated over the duration exceeding the period for which observable data are available and adjusted by a liquidity premium on the basis of the underlying assets to reflect the illiquidity of the liabilities.

The risk adjustment is determined using the cost of capital method including future payments without considering the risk of mass lapses.

The coverage unit used to amortise the contractual service margin is the change in savings due to policyholders (determined at present value), adjusted to take into account the impact of the real return on financial or property assets compared to the actuarial neutral risk projection.



#### Simplified measurement model (Premium Allocation Approach – PAA)

Short-term contracts (less than one year) may be measured using a simplified approach known as the premium allocation approach, also applicable to longer-term contracts if it leads to results similar to those of the general model in terms of liability for the remaining coverage. For profitable contracts, the liability for the remaining coverage is measured based on the deferral of premiums collected according to a logic similar to that used under IFRS 4. Onerous contracts and liabilities for incurred claims are valued according to the general model. Liabilities for incurred claims are discounted if the expected settlement of claims takes place one year after the date of occurrence. In this case, the option of classifying the effect of changes in the discount rate in equity is also applicable.

The Group has chosen the option of deferring acquisition costs over the coverage duration and therefore present them as a deduction of the deferred premiums.

Liabilities for incurred claims are discounted if the expected settlement of claims takes place after one year from the date of occurrence. The discount expense is recognised in insurance financial income or expenses as in the general model. In this case, the option to classify the effect of changes in the discount rate into equity is also applicable. The Group has retained this option for the liabilities for incurred claims.

At each reporting date, the adjustment of liabilities for remaining coverage and for incurred claims is recognised in profit or loss.

Creditor insurance (ADE), personal protection insurance and other non-life insurance contracts, and reinsurance contracts assumed or held, are measured using the simplified approach if the conditions are met.

#### Treatment of the reinsurance

The reinsurance ceded is also treated according to the general or simplified model, but the equivalent of the contractual service margin represents the expected gain or loss on the reinsurance and may be positive or negative. If a reinsurance contract immediately offsets the losses of an underlying group of onerous contracts, the reinsurance gain is recognised immediately in profit or loss. This "loss recovery component" is used to record amounts that are subsequently presented in net income.

In addition, contract execution flows include the reinsurer's risk of non-performance.

Reinsurance contracts held are measured by the Group using the simplified approach or the general model.

#### Presentation in the balance sheet and in the profit and loss

The Group has chosen to present the investments of insurance activities and their results separately from the financial assets and liabilities of banking activities.

Financial income or expenses from issued insurance contracts are presented separately between the profit and loss account and shareholders' equity for portfolios for which this breakdown has been deemed relevant, as allowed by the standard. For the Protection contracts liabilities measured under the general model and for the liabilities for incurred claims arising from contracts measured under the simplified model, this choice for portfolios classification was made by taking into account both the effects in the profit and loss account of the undiscounting of the liabilities and the accounting treatment of the assets backing them. For contracts measured using the variable fee approach, this choice was made to offset any accounting mismatch that may exist in the profit and loss account between the effect of changes in fair value from insurance or investment liabilities and that from the underlying assets when these are not recognised at fair value through profit or loss.

Insurance contracts may be distributed and managed by non-insurance entities of the Group that are remunerated as such by commissions paid by insurance entities. The measurement model for insurance contracts requires projecting in the contract fulfilment cash flows the acquisition and management costs that will be paid in the future and presenting in the profit and loss account, the release of the estimated costs for the period on the one hand, and on the other, the actual costs. For commissions between consolidated companies in the Group, the Group restates the internal margin on the balance sheet and in the profit and loss account (in the breakdown of insurance liabilities and the related results between cash flows and contractual service margin) by presenting as insurance service expenses the portion of the general expenses (excluding internal margins) of the banking entities that can be attributed to the insurance activity. The internal distributors' margins are determined based on standardised management data for each of the related networks.



#### Effect of accounting estimates in interim financial statements

The Group has elected under IFRS 17 to record in its annual financial statements the effects of changes in accounting estimates relating to insurance contracts issued or held, without taking into account estimates previously made in its interim financial statements.

# 1.h PROPERTY, PLANT, EQUIPMENT AND INTANGIBLE ASSETS

Property, plant and equipment and intangible assets shown in the consolidated balance sheet are composed of assets used in operations and investment property. Rights-of-use related to leased assets (see note 1.i.2) are presented by the lessee within fixed assets in the same category as similar assets held.

Assets used in operations are those used in the provision of services or for administrative purposes, and include non-property assets leased by the Group as lessor under operating leases.

Investment property comprises property assets held to generate rental income and capital gains.

Investment property is recognised at cost, except for those held as underlying assets under participating direct contracts (as amended by IAS 40), which are measured at fair value through profit or loss and presented in the balance sheet under "Investments related to insurance activities" (see note 1.g.1).

Property, plant and equipment and intangible assets are initially recognised at purchase price plus directly attributable costs, together with borrowing costs where a long period of construction or adaptation is required before the asset can be brought into service. By way of exception, property occupied by the holder entity that is an underlying component of direct participating contracts is measured at fair value (by amendment to IAS 16).

Software developed internally by the BNP Paribas Group that fulfils the criteria for capitalisation is capitalised at direct development cost, which includes external costs and the labour costs of employees directly attributable to the project.

Subsequent to initial recognition, property, plant and equipment and intangible assets are measured at cost less accumulated depreciation or amortisation and any impairment losses.

The depreciable amount of property, plant and equipment and intangible assets is calculated after deducting the residual value of the asset. Only assets leased by the Group as the lessor under operating leases are presumed to have a residual value, as the useful life of property, plant and equipment and intangible assets used in operations is generally the same as their economic life.

Property, plant and equipment and intangible assets are depreciated or amortised using the straight-line method over the useful life of the asset. Depreciation and amortisation expense is recognised in the profit and loss account under "Depreciation, amortisation and impairment of property, plant and equipment and intangible assets".

Where an asset consists of a number of components which may require replacement at regular intervals, or which have different uses or generate economic benefits at different rates, each component is recognised separately and depreciated using a method appropriate to that component. The BNP Paribas Group has adopted the component-based approach for property used in operations and for investment property.

The depreciation periods used for office property are as follows: 80 years or 60 years for the shell (for prime and other property respectively); 30 years for facades; 20 years for general and technical installations; and 10 years for fixtures and fittings.

Software is amortised, depending on its type, over periods of no more than 8 years in the case of infrastructure developments and 3 years or 5 years in the case of software developed primarily for the purpose of providing services to customers.

Software maintenance costs are expensed as incurred. However, expenditure that is regarded as upgrading the software or extending its useful life is included in the initial acquisition or production cost.

Depreciable property, plant and equipment and intangible assets are tested for impairment if there is an indication of potential impairment at the balance sheet date. Non-depreciable assets are tested for impairment at least annually, using the same method as for goodwill allocated to cash-generating units.

If there is an indication of impairment, the new recoverable amount of the asset is compared with the carrying amount. If the asset is found to be impaired, an impairment loss is recognised in the profit and loss account. This loss is reversed in the event of a change in the estimated recoverable amount or if there is no longer an indication of impairment. Impairment losses are taken to the profit and loss account in "Depreciation, amortisation and impairment of property, plant and equipment and intangible assets".



Gains and losses on disposals of property, plant and equipment and intangible assets used in operations are recognised in the profit and loss account in "Net gain on non-current assets".

Gains and losses on disposals of investment property are recognised in the profit and loss account in "Income from other activities" or "Expense on other activities".

#### 1.i LEASES

Group companies may either be the lessee or the lessor in a lease agreement.

#### 1.i.1 GROUP COMPANY AS LESSOR

Leases contracted by the Group as lessor are categorised as either finance leases or operating leases.

#### Finance leases

In a finance lease, the lessor transfers substantially all the risks and rewards of ownership of an asset to the lessee. It is treated as a loan made to the lessee to finance the purchase of the asset.

The present value of the lease payments, plus any residual value, is recognised as a receivable. The net income earned from the lease by the lessor is equal to the amount of interest on the loan and is taken to the profit and loss account under "Interest income". The lease payments are spread over the lease term and are allocated to reduction of the principal and to interest such that the net income reflects a constant rate of return on the net investment outstanding in the lease. The rate of interest used is the rate implicit in the lease.

Impairments of lease receivables are determined using the same principles as applied to financial assets measured at amortised cost.

#### Operating leases

An operating lease is a lease under which substantially all the risks and rewards of ownership of an asset are not transferred to the lessee.

The asset is recognised under property, plant and equipment in the lessor's balance sheet and depreciated on a straight-line basis over its useful life. The depreciable amount excludes the residual value of the asset. The lease payments are taken to the profit and loss account in full on a straight-line basis over the lease term. Lease payments and depreciation expenses are taken to the profit and loss account under "Income from other activities" and "Expense on other activities".

#### 1.i.2 GROUP COMPANY AS LESSEE

Lease contracts concluded by the Group, with the exception of contracts whose term is shorter than or equal to 12 months and low-value contracts, are recognised in the balance-sheet in the form of a right-of-use on the leased asset presented under fixed assets, along with the recognition of a financial liability for the rent and other payments to be made over the leasing period. The right of use assets is amortised on a straight-line basis and the financial liabilities are amortised on an actuarial basis over the lease period. Dismantling costs corresponding to specific and significant fittings and fixtures are included in the initial right-of-use estimation, in counterparty of a provision liability.



The key hypothesis used by the Group for the measurement of rights of use and lease liabilities are the following:

- the lease term corresponds to the non-cancellable period of the contract, together with periods covered by an extension option if the Group is reasonably certain to exercise this option. In France, the standard commercial lease contract is the so-called "three, six, nine" contract for which the maximum period of use is nine years, with a first non-cancellable period of three years followed by two optional extension periods of three years each; hence, depending on the assessment, the lease term can be of three, six or nine years. When investments like fittings or fixtures are performed under the contract, the lease term is aligned with their useful lives. For tacitly renewable contracts, with or without an enforceable period, related right of use and lease liabilities are recognised based on an estimate of the reasonably foreseeable economic life of the contracts, minimal occupation period included;
- the discount rate used to measure the right of use and the lease liability is assessed for each contract as
  the interest rate implicit in the lease, if that rate can be readily determined, or more generally based on the
  incremental borrowing rate of the lessee at the date of signature. The incremental borrowing rate is
  determined considering the average term (duration) of the contract;
- when the contract is modified, a new assessment of the lease liability is made taking into account the new residual term of the contract, and therefore a new assessment of the right of use and the lease liability is established.

# 1. ASSETS HELD FOR SALE AND DISCONTINUED OPERATIONS

Where the Group decides to sell assets or a group of assets and liabilities and it is highly probable that the sale will occur within 12 months, these assets are shown separately in the balance sheet, on the line "Assets held for sale". Any liabilities associated with these assets are also shown separately in the balance sheet, on the line "Liabilities associated with assets held for sale". When the Group is committed to a sale plan involving loss of control of a subsidiary and the sale is highly probable within 12 months, all the assets and liabilities of that subsidiary are classified as held for sale.

Once classified in this category, assets and the group of assets and liabilities are measured at the lower of carrying amount or fair value less costs to sell.

Such assets are no longer depreciated. If an asset or group of assets and liabilities becomes impaired, an impairment loss is recognised in the profit and loss account. Impairment losses may be reversed.

Where a group of assets and liabilities held for sale represents a cash generating unit, it is categorised as a "discontinued operation". Discontinued operations include operations that are held for sale, operations that have been shut down, and subsidiaries acquired exclusively with a view to resell.

In this case, gains and losses related to discontinued operations are shown separately in the profit and loss account, on the line "Net income from discontinued activities". This line includes after tax profits or losses of discontinued operations, after tax gain or loss arising from remeasurement at fair value less costs to sell, and after tax gain or loss on disposal of the operation.

# 1.k EMPLOYEE BENEFITS

Employee benefits are classified into four categories:

- short-term benefits, such as salary, annual leave, incentive plans, profit-sharing and additional payments;
- long-term benefits, including compensated absences, long-service awards, and other types of cash-based deferred compensation;
- termination benefits;
- post-employment benefits, including top-up banking industry pensions and retirement bonuses in France and pension plans in other countries, some of which are operated through pension funds.



#### Short-term benefits

The Group recognises an expense when it has used services rendered by employees in exchange for employee benefits.

#### Long-term benefits

These are benefits, other than short-term benefits, post-employment benefits and termination benefits. This relates, in particular, to compensation deferred for more than 12 months and not linked to the BNP Paribas share price, which is accrued in the financial statements for the period in which it is earned.

The actuarial techniques used are similar to those used for defined-benefit post-employment benefits, except that the revaluation items are recognised in the profit and loss account and not in equity.

#### Termination benefits

Termination benefits are employee benefits payable in exchange for the termination of an employee's contract as a result of either a decision by the Group to terminate a contract of employment before the legal retirement age, or a decision by an employee to accept voluntary redundancy in exchange for these benefits. Termination benefits due more than 12 months after the balance sheet date are discounted.

#### Post-employment benefits

In accordance with IFRS, the BNP Paribas Group draws a distinction between defined-contribution plans and defined-benefit plans.

Defined-contribution plans do not give rise to an obligation for the Group and do not require a provision. The amount of the employer's contributions payable during the period is recognised as an expense.

Only defined-benefit schemes give rise to an obligation for the Group. This obligation must be measured and recognised as a liability by means of a provision.

The classification of plans into these two categories is based on the economic substance of the plan, which is reviewed to determine whether the Group has a legal or constructive obligation to pay the agreed benefits to employees.

Post-employment benefit obligations under defined-benefit plans are measured using actuarial techniques that take demographic and financial assumptions into account.

The net liability recognised with respect to post-employment benefit plans is the difference between the present value of the defined-benefit obligation and the fair value of any plan assets.

The present value of the defined-benefit obligation is measured on the basis of the actuarial assumptions applied by the Group, using the projected unit credit method. This method takes into account various parameters, specific to each country or Group entity, such as demographic assumptions, the probability that employees will leave before retirement age, salary inflation, a discount rate, and the general inflation rate.

When the value of the plan assets exceeds the amount of the obligation, an asset is recognised if it represents a future economic benefit for the Group in the form of a reduction in future contributions or a future partial refund of amounts paid into the plan.

The annual expense recognised in the profit and loss account under "Salaries and employee benefits", with respect to defined-benefit plans includes the current service cost (the rights vested by each employee during the period in return for service rendered), the net interests linked to the effect of discounting the net defined-benefit liability (asset), the past service cost arising from plan amendments or curtailments, and the effect of any plan settlements.

Remeasurements of the net defined-benefit liability (asset) are recognised in shareholders' equity and are never reclassified to profit or loss. They include actuarial gains and losses, the return on plan assets and any change in the effect of the asset ceiling (excluding amounts included in net interest on the defined-benefit liability or asset).



# 1.I SHARE-BASED PAYMENTS

Share-based payment transactions are payments based on shares issued by the Group, whether the transaction is settled in the form of equity or cash of which the amount is based on trends in the value of BNP Paribas shares.

#### Stock option and share award plans

The expense related to stock option and share award plans is recognised over the vesting period, if the benefit is conditional upon the grantee's continued employment.

Stock options and share award expenses are recorded under salary and employee benefits expenses, with a corresponding adjustment to shareholders' equity. They are calculated on the basis of the overall plan value, determined at the date of grant by the Board of directors.

In the absence of any market for these instruments, financial valuation models are used that take into account any performance conditions related to the BNP Paribas share price. The total expense of a plan is determined by multiplying the unit value per option or share awarded by the estimated number of options or shares awarded vested at the end of the vesting period, taking into account the conditions regarding the grantee's continued employment.

The only assumptions revised during the vesting period, and hence resulting in a remeasurement of the expense, are those relating to the probability that employees will leave the Group and those relating to performance conditions that are not linked to the price value of BNP Paribas shares.

#### Share price-linked cash-settled deferred compensation plans

The expense related to these plans is recognised in the year during which the employee rendered the corresponding services.

If the payment of share-based variable compensation is explicitly subject to the employee's continued presence at the vesting date, the services are presumed to have been rendered during the vesting period and the corresponding compensation expense is recognised on a pro rata basis over that period. The expense is recognised under salary and employee benefits expenses with a corresponding liability in the balance sheet. It is revised to take into account any non-fulfilment of the continued presence or performance conditions and the change in BNP Paribas share price.

If there is no continued presence condition, the expense is not deferred, but recognised immediately with a corresponding liability in the balance sheet. This is then revised on each reporting date until settlement to take into account any performance conditions and the change in the BNP Paribas share price.

# 1.m Provisions recorded under liabilities

Provisions recorded under liabilities (other than those relating to financial instruments, employee benefits and insurance contracts) mainly relate to restructuring, claims and litigation, fines and penalties.

A provision is recognised when it is probable that an outflow of resources embodying economic benefits will be required to settle an obligation arising from a past event, and a reliable estimate can be made of the amount of the obligation. The amount of such obligations is discounted, where the impact of discounting is material, in order to determine the amount of the provision.



#### 1.n CURRENT AND DEFERRED TAX

The current income tax charge is determined on the basis of the tax laws and tax rates in force in each country in which the Group operates during the period in which the income is generated.

Deferred taxes are recognised when temporary differences arise between the carrying amount of an asset or liability in the balance sheet and its tax base.

Deferred tax liabilities are recognised for all taxable temporary differences other than:

- taxable temporary differences on initial recognition of goodwill;
- taxable temporary differences on investments in enterprises under the exclusive or joint control of the Group, where the Group is able to control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences and unused carryforwards of tax losses only to the extent that it is probable that the entity in question will generate future taxable profits against which these temporary differences and tax losses can be offset.

Deferred tax assets and liabilities are measured using the liability method, using the tax rate which is expected to apply to the period when the asset is realised or the liability is settled, based on tax rates and tax laws that have been or will have been enacted by the balance sheet date of that period. They are not discounted.

Deferred tax assets and liabilities are offset when they arise within the same tax group, they fall under the jurisdiction of a single tax authority, and there is a legal right to offset.

As regards the assessment of uncertainty over income tax treatments, the Group adopts the following approach:

- the Group assesses whether it is probable that a taxation authority will accept an uncertain tax treatment;
- any uncertainty shall be reflected when determining the taxable profit (loss) by considering either the most likely amount (having the higher probability of occurrence), or the expected value (sum of the probability-weighted amounts).

Current and deferred taxes are recognised as tax income or expenses in the profit and loss account, except for those relating to a transaction or an event directly recognised in shareholders' equity, which are also recognised in shareholders' equity. This concerns in particular the tax effect of coupons paid on financial instruments issued by the Group and qualified as equity instruments, such as Undated Super Subordinated Notes.

When tax credits on revenues from receivables and securities are used to settle corporate income tax payable for the period, the tax credits are recognised on the same line as the income to which they relate. The corresponding tax expense continues to be carried in the profit and loss account under "Corporate income tax".

#### 1.0 CASH FLOW STATEMENT

The cash and cash equivalents balance is composed of the net balance of cash accounts and accounts with central banks, and the net balance of interbank demand loans and deposits.

Changes in cash and cash equivalents related to operating activities reflect cash flows generated by the Group's operations, including those relating to financial investments of insurance activities and negotiable certificates of deposit.

Changes in cash and cash equivalents related to investing activities reflect cash flows resulting from acquisitions and disposals of subsidiaries, associates or joint ventures included in the consolidated Group, as well as acquisitions and disposals of property, plant and equipment excluding investment property and property held under operating leases.

Changes in cash and cash equivalents related to financing activities reflect the cash inflows and outflows resulting from transactions with shareholders, cash flows related to bonds and subordinated debt, and debt securities (excluding negotiable certificates of deposit).



# 1.p Use of estimates in the preparation of the financial statements

Preparation of the financial statements requires managers of core businesses and corporate functions to make assumptions and estimates that are reflected in the measurement of income and expense in the profit and loss account and of assets and liabilities in the balance sheet, and in the disclosure of information in the notes to the financial statements. This requires the managers in question to exercise their judgement and to make use of information available at the date of the preparation of the financial statements when making their estimates. The actual future results from operations where managers have made use of estimates may in reality differ significantly from those estimates, mainly according to market conditions. This may have a material effect on the financial statements.

This applies in particular to:

- the analysis of the cash flow criterion for specific financial assets;
- the measurement of expected credit losses. This applies in particular to the assessment of significant increase in credit risk, the models and assumptions used to measure expected credit losses, the determination of the different economic scenarios and their weighting;
- the analysis of renegotiated loans, in order to assess whether they should be maintained on the balancesheet or derecognised;
- the assessment of an active market, and the use of internally developed models for the measurement of the fair value of financial instruments not quoted in an active market classified in "Financial assets at fair value through equity", or in "Financial instruments at fair value through profit or loss", whether as assets or liabilities, and more generally calculations of the fair value of financial instruments subject to a fair value disclosure requirement;
- the assumptions applied to assess the sensitivity to each type of market risk of the market value of financial instruments and the sensitivity of these valuations to the main unobservable inputs as disclosed in the notes to the financial statements:
- the appropriateness of the designation of certain derivative instruments such as cash flow hedges, and the measurement of hedge effectiveness;
- impairment tests performed on intangible assets;
- the estimation of residual assets values under simple lease agreements. These values are used as a basis for the determination of depreciation as well as any impairment, notably in relation to the effect of environmental considerations on the evaluation of future prices of second-hand vehicles;
- the deferred tax assets;
- the measurement of insurance liabilities and assets, and investment contracts with discretionary participation, by groups of contracts, on the basis of discounted and probability weighted future fulfilment cash flows, based on assumptions that can be derived from market or entity-specific data, and the recognition of the results of such contracts on the basis of the services rendered over the coverage period;
- the measurement of uncertainty over income tax treatments and other provisions for contingencies and charges. In particular, while investigations and litigations are ongoing, it is difficult to foresee their outcome and potential impact. Provision estimation is established by taking into account all available information at the date of the preparation of the financial statements, in particular the nature of the dispute, the underlying facts, the ongoing legal proceedings and court decisions, including those related to similar cases. The Group may also use the opinion of experts and independent legal advisers to exercise its judgement.



# 2. IFRS 17 AND IFRS 9 FIRST TIME APPLICATION IMPACTS

• IFRS 17 and IFRS 9 first time application impacts on the balance sheet at 31 December 2022

In millions of euros	31 December 2022	IFRS 17 and 9 1 <sup>st</sup> time application impacts	31 December 2022 restated according to IFRS 17 and 9
ASSETS			
Cash and balances at central banks Financial instruments at fair value through profit or loss	318,560		318,560
Securities Loans and repurchase agreements	166,077 191,125		166,077 191,125
Derivative financial instruments	327,932		327,932
Derivatives used for hedging purposes	25,401		25,401
Financial assets at fair value through equity  Debt securities	35,878		35,878
Financial assets at amortised cost  Loans and advances to credit institutions	32,616		32.616
Loans and advances to credit institutions  Loans and advances to customers	857,020		32,616 857,020
Debt securities	114,014		114,014
Remeasurement adjustment on interest-rate risk hedged portfolios Investments and other assets related to insurance activities	(7,477) 247,403	(1,928) <sup>(a)(c)(d)</sup>	(7,477) 245,475
Current and deferred tax assets	5,893	39	5,932
Accrued income and other assets Equity-method investments	209,092 6,263	(549) (190)	•
Property, plant and equipment and investment property	38,468	(130)	38,468
Intangible assets Goodwill	3,790 5,204		3,790
Assets held for sale	5,294 86,839		5,294 86,839
TOTAL ASSETS	2,666,376	(2,628)	2,663,748
LIADILITIES			
LIABILITIES  Deposits from central banks	3,054		3,054
Financial instruments at fair value through profit or loss			
Securities Deposits and repurchase agreements	99,155 234,076		99,155 234,076
Issued debt securities	70,460	(4,882) <sup>(e)(c)</sup>	65,578
Derivative financial instruments Financial liabilities at amortised cost	300,121		300,121
Deposits from credit institutions	124,718		124,718
Deposits from customers	1,008,054	2	1,008,056
Debt securities Subordinated debt	154,143 24,156	1,216 <sup>©</sup>	155,359 24,160
Remeasurement adjustment on interest-rate risk hedged portfolios	(20,201)		(20,201)
Current and deferred tax liabilities Accrued expenses and other liabilities	3,054 185,456	(75) (446)	
Technical reserves and other insurance liabilities	226,532	(226,532) <sup>(a)(e)</sup>	
Liabilities related to insurance contracts Financial liabilities related to insurance activities		209,772 <sup>(b)</sup> 18,858 <sup>(e)</sup>	
Provisions for contingencies and charges	10,040	10,030	10,040
Liabilities associated with assets held for sale	77,002		77,002
TOTAL LIABILITIES	2,539,821	(2,083)	2,537,738
EQUITY			
Share capital, additional paid-in capital and retained earnings  Net income for the period attributable to shareholders	115,149 10,196	(141) (348)	
Total capital, retained earnings and net income for the period attributable to	125,345	(489)	
shareholders Changes in assets and liabilities recognised directly in equity	(3,553)	(66)	
Shareholders' equity	121,792	(555) <sup>(f)</sup>	
Minority interests	4,763	10	4,773
TOTAL EQUITY	126,555	(545)	
TOTAL LIABILITIES AND FOURTY		10	
TOTAL LIABILITIES AND EQUITY	2,666,376	(2,629)	2,663,748



The transition from IFRS 4 to IFRS 17 leads to the removal through equity of assets and liabilities of insurance contracts recognised in accordance with the previous standard net of deferred tax effects: insurance liabilities, reinsurance assets held, and deferred policyholders' participation arising from "shadow accounting". Receivables and payables related to insurance or reinsurance contracts were not cancelled but are included in the new measurement of insurance liabilities and assets.

The main impacts linked to the first time application of IFRS 4 and IFRS 17 at 31 December 2022 are:

- (a) The removal of insurance assets and liabilities recognised under IFRS 4:
  - on the assets side, EUR 5.2 billion within "Investments and other assets related to insurance activities":
     EUR 2.3 billion linked to reinsurance assets held, mainly mathematical reserves, and EUR 2.9 billion in respect of deferred profit-sharing arising from shadow accounting.
  - on the liabilities side, EUR 221.6 billion of insurance contract liabilities previously recorded as "Technical reserves and other insurance liabilities".
- (b) The recognition of "Liabilities related to insurance contracts" for + EUR 209.8 billion, including:
  - the best estimate of future fulfilment cash-flows together with the risk adjustment and the contractual service margin measured in accordance to IFRS 17;
  - other assets and liabilities linked to insurance contracts (mainly policyholders' receivables and payables).

The methods used at transition date for the measurement of the insurance contracts are described in note 1.a "Applicable accounting standards" – Transition from IFRS 4 to IFRS 17.

- (c) The application of the amendment to IFRS 9 enabling the recognition in the balance sheet of financial assets issued by the Group that are held as underlying items of direct participating contracts and are measured at fair value through profit or loss. Consequently, "Investments and other assets related to insurance activities" increased by + EUR 2 billion, against, on the liabilities side, an increase of + EUR 0.8 billion in "Issued debt securities at fair value through profit or loss" and + EUR 1.2 billion in "Debt securities at amortised cost".
- (d) The Group also applies the amendments to IAS 40 and IAS 16 resulting from IFRS 17, leading to measure at fair value through profit or loss of the buildings held as underlying items of direct participating contracts and recognise
- + EUR 1.6 billion within "Investments and other assets related to insurance activities".
- (e) "Financial liabilities related to insurance activities" previously recorded as "Issued debt securities" for + EUR 5.7 billion or as "Other insurance liabilities" have been combined under the same line.
- **(f)** The application of IFRS 17 and IFRS 9 results in a EUR 0.6 billion impact to equity attributable to shareholders, net of tax effect at 31 December 2022.



# • IFRS 9 and IFRS 17 first time application impacts on "Investments and other assets related to insurance activities"

			R	eclassification	s				mpacts e entities)		
	31 December 2022 (IAS 39/IFRS 4)	Available financial as		Held-to-matu assets at am		Other	Total reclassificatio ns to IFRS 9	Remeasureme	Impairment	IFRS 17, IAS 16 and IAS 40 impacts	31 December 2022 restated according to
	(#10 00/11 110 4)	Debt securities	Equity securities	Debt securities	Loans and receivables	reclassificatio ns	categories	nt (phase 1)	adjustments (phase 2)		IFRS 17 and 9
In millions of euros Financial instruments at fair value through profit and loss	125,640	7,694	9,497	101	165	325	17,782	276		2,015	145,713
Financial assets at fair value through equity	104,961	(7,694)	(9,497)	967		255	(15,969)	93	(60)		89,025
Financial assets at amortised cost	4,044			(1,068)	(165)	(29)	(1,262)	1		(1,629)	1,153
Equity-method investments	342					(228)	(228)				114
Investment property	7,257									1,562	8,819
Reinsurer's share of technical reserves	2,277									(2,277)	
Policyholders' surplus reserve - assets	2,882									(2,882)	
Assets related to insurance activities										651	651
Investments and other assets related to insurance activities	247,403		-	-		323	323	369	(60)	(2,560)	245,475

Financial assets and liabilities of insurance entities are managed by portfolios corresponding to the insurance liabilities they back up or to the own funds. The business models were therefore determined according to these portfolios at the transition date to IFRS 9.

Under the business model and cash flow criteria, debt instruments are largely classified according to the "collect and sell" model, except for those representing unit-linked contracts, debt instruments held by consolidated UCITS and managed at disposal value, which are measured at fair value through profit or loss. Certain specific assets are designated as at fair value through profit or loss. Most equity instruments are measured at fair value through profit or loss, except for certain assets backing own-funds and non-participating contracts portfolios, which are measured at fair value through equity. Non-consolidated funds classified as available-for-sale financial assets under IAS 39 have been reclassified at fair value through profit or loss. The treatment of derivatives remains unchanged, including for hedge accounting, for which the principles of IAS 39 continue to be applied by the Group (see note 1.f.9).



# 3. NOTES TO THE PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2023

#### 3.a Net interest income

The BNP Paribas Group includes in "Interest income" and "Interest expense" all income and expense calculated using the effective interest method (interest, fees and transaction costs) from financial instruments measured at amortised cost and financial instruments measured at fair value through equity.

These items also include the interest income and expense of non-trading financial instruments the characteristics of which do not allow for recognition at amortised cost or at fair value through equity, as well as of financial instruments that the Group has designated as at fair value through profit or loss. The change in fair value on financial instruments at fair value through profit or loss (excluding accrued interest) is recognised under "Net gain on financial instruments at fair value through profit or loss".

Interest income and expense on derivatives accounted for as fair value hedges are included with the revenues generated by the hedged item. Similarly, interest income and expense arising from derivatives used to hedge transactions designated as at fair value through profit or loss is allocated to the same accounts as the interest income and expense relating to the underlying transactions.

In the case of a negative interest rates related to loans and receivables or deposits from customers and credit institutions, they are accounted for in interest expense or interest income respectively.

	Yea	Year to 31 Dec. 2023			Year to 31 Dec. 2022 restated according to IFRS 17 and 9		
In millions of euros	Income	Expense	Net	Income	Expense	Net	
Financial instruments at amortised cost	66,886	(48,617)	18,269	34,795	(15,405)	19,390	
Deposits, loans and borrowings	59,019	(36,827)	22,192	30,749	(11,652)	19,097	
Repurchase agreements	681	(1,295)	(614)	274	(83)	191	
Finance leases	2,480	(109)	2,371	1,763	(102)	1,661	
Debt securities	4,706		4,706	2,009		2,009	
Issued debt securities and subordinated debt		(10,386)	(10,386)		(3,568)	(3,568)	
Financial instruments at fair value through equity	1,856		1,856	738		738	
Financial instruments at fair value through profit or loss (Trading securities excluded)	243	(1,454)	(1,211)	59	(279)	(220)	
Cash flow hedge instruments	3,897	(1,741)	2,156	3,025	(1,450)	1,575	
Interest rate portfolio hedge instruments	6,660	(8,600)	(1,940)	2,465	(2,965)	(500)	
Lease liabilities		(72)	(72)		(50)	(50)	
Total interest income/(expense)	79,542	(60,484)	19,058	41,082	(20,149)	20,933	

Net interest income notably includes an expense of EUR 938 million due to the adjustment of economic hedges consecutive to the changes in the TLTRO terms and conditions mentioned below.

Net interest income includes funding costs related to Global Markets, whose revenues are mainly accounted for in "Net gain on financial instruments at fair value through profit or loss" (see note 3.c), as well as to Arval, whose income from operating leases is presented in note 3.e.

The evolution of the net interest income is therefore to be analysed in conjunction with those observed for these lines.



Interest income on individually impaired loans amounted to EUR 342 million for the year ended 2023, compared to EUR 287 million for the year ended 2022.

The Group subscribed to the TLTRO III (*Targeted Longer-Term Refinancing Operations*) programme, as modified by the Governing Council of the European Central Bank in March 2020, in December 2020 and in October 2022 (see note 5.g). The Group achieved the lending performance thresholds that enabled it to benefit from favourable interest rate conditions applicable for each of the reference period, namely:

- over the two special interest periods (i.e. from June 2020 to June 2022): the average deposit facility rate ("DFR") -50 basis points, or -1%;
- over the next period (i.e. from June 2022 to November 2022): the average of the DFR between the TLTRO III initial date of subscription and 22 November 2022, i.e., for the main draws, -0.36% for the June 2020 tranche and -0.29% for the March 2021 tranche;
- over the last period (since 23 November 2022): the average of the DFR between 23 November 2022 and the redemption date. The average effective interest rate for the latter period was 3.15% (1.64% until 31 December 2022 and 3.31% for the year 2023).

This floating interest rate is considered as a market rate since it is applicable to all financial institutions meeting the lending criteria defined by the European Central Bank. The effective interest rate of these financial liabilities is determined for each reference period, its two components (reference rate and margin) being adjustable; it corresponds to the nominal interest rate. The addition of the last interest period in October 2022 is part of the European Central Bank's monetary policy and is therefore not considered a contractual amendment according to IFRS 9 but a revision of the market rate.

#### 3.b COMMISSION INCOME AND EXPENSE

In millions of euros	Yea	ar to 31 Dec. 202	3	Year to 31 Dec. 2022 according to IFRS 17 and 9		
	Income	Expense	Net	Income	Expense	Net
Customer transactions	4,997	(1,250)	3,747	4,772	(1,172)	3,600
Securities and derivatives transactions	2,483	(1,965)	518	2,051	(1,561)	490
Financing and guarantee commitments	1,155	(189)	966	1,181	(100)	1,081
Asset management and other services	5,176	(367)	4,809	5,425	(385)	5,040
Others	1,200	(1,419)	(219)	1,193	(1,239)	(46)
Commission income and expense	15,011	(5,190)	9,821	14,622	(4,457)	10,165
<ul> <li>of which net commission income related to trust and similar activities through which the Group holds or invests assets on behalf of clients, trusts, pension and personal risk funds or other institutions</li> </ul>	3,133	(360)	2,773	3,248	(376)	2,872
<ul> <li>of which commission income and expense on financial instruments not measured at fair value through profit or loss</li> </ul>	3,133	(453)	2,680	3,048	(370)	2,678



#### 3.c Net gain on financial instruments at fair value through profit or loss

Net gain on financial instruments measured at fair value through profit or loss includes all profit and loss items relating to financial instruments held for trading, financial instruments that the Group has designated as at fair value through profit or loss, non-trading equity instruments that the Group did not choose to measure at fair value through equity, as well as debt instruments whose cash flows are not solely repayments of principal and interest on the principal or whose business model is not to collect cash flows nor to collect cash flows and sell the assets.

These income items include dividends on these instruments and exclude interest income and expense from financial instruments designated as at fair value through profit or loss and instruments whose cash flows are not only repayments of principal and interest on the principal or whose business model is not to collect cash flows nor to collect cash flows and sell the assets, which are presented in "Net interest income" (see note 3.a).

In millions of euros	Year to 31 Dec. 2023	Year to 31 Dec. 2022 restated according to IFRS 17 and 9
Financial instruments held for trading	13,801	(2,023)
Interest rate and credit instruments	8,948	(6,014)
Equity financial instruments	3,184	(3,268)
Foreign exchange financial instruments	5,452	5,898
Loans and repurchase agreements	(4,515)	(1,326)
Other financial instruments	732	2,687
Financial instruments designated as at fair value through profit or loss	(3,985)	11,328
Other financial instruments at fair value through profit or loss	565	143
Impact of hedge accounting	(35)	(96)
Fair value hedging derivatives	(1,247)	(9,123)
Hedged items in fair value hedge	1,212	9,027
Net gain on financial instruments at fair value through profit or loss	10,346	9,352

Gains and losses on financial instruments designated as at fair value through profit or loss are mainly related to instruments for which changes in value may be compensated by changes in the value of economic hedging derivative financial instruments held for trading.

Net gain on financial instruments held for trading in 2023 and 2022 includes a non-material amount related to the ineffective portion of cash flow hedges.

Potential sources of ineffectiveness can be the differences between hedging instruments and hedged items, notably generated by mismatches in the terms of hedged and hedging instruments, such as the frequency and timing of interest rates resetting, the frequency of payments and the discounting factors, or when hedging derivatives have a non-zero fair value at the inception date of the hedging relationship. Credit valuation adjustments applied to hedging derivatives are also sources of ineffectiveness.

Cumulated changes in fair value related to discontinued cash flow hedge relationships, previously recognised in equity and included in 2023 in profit and loss accounts are not material, whether the hedged item ceased to exist or not.

#### 3.d Net gain on financial instruments at fair value through equity

In millions of euros	Year to 31 Dec. 2023	Year to 31 Dec. 2022 restated according to IFRS 17 and 9
Net gain on debt instruments	(56)	9
Dividend income on equity instruments	84	129
Net gain on financial instruments at fair value through equity	28	138

Interest income from debt instruments is included in note 3.a *Net interest income*, and impairment losses related to potential issuer default are included in note 3.g *Cost of risk*.



#### 3.e Net income from other activities

	Year to 31 Dec. 2023				<b>ar to 31 Dec. 202</b> stated according t IFRS 17 and 9	
In millions of euros	Income	Expense	Net	Income	Expense	Net
Net income from investment property	54	(28)	26	58	(30)	28
Net income from assets held under operating leases	15,787	(12,103)	3,684	13,134	(10,365)	2,769
Net income from property development activities	488	(416)	72	773	(653)	120
Other net income	2,231	(1,778)	453	1,769	(1,704)	65
Total net income from other activities	18,560	(14,325)	4,235	15,734	(12,752)	2,982

# 3.f OPERATING EXPENSES

In millions of euros	Year to 31 Dec. 2023	Year to 31 Dec. 2022 restated according to IFRS 17 and 9
Salary and employee benefit expense for banking activities	(17,775)	(16,877)
Other operating expenses for banking activities	(11,221)	(11,026)
of which external services and other operating expenses	(8,865)	(8,611)
of which taxes and contributions (1)	(2,356)	(2,415)
Insurance activities non attributable costs (note 6.b)	(758)	(713)
Reclassification of expenses incurred by internal distributors attributable to insurance contracts	1,041	1,056
Operating expenses	(28,713)	(27,560)

<sup>(1)</sup> Contributions to European resolution fund, including exceptional contributions, amount to EUR 1,002 million for year ended 2023 compared with EUR 1,256 million for the year ended 2022.

Taxes and contributions, including those related to insurance activities, amounted to EUR 2,442 million for the year ended 2023 (compared to EUR 2,510 million for the year ended 2022).

Expenses directly attributable to insurance contracts are presented in "Net income from insurance activities". These costs consist mainly of distribution commissions paid for the acquisition of the contracts and other costs necessary for handling the contracts. They are included in the fulfilment expenses within the "Insurance service result" (see note 6.a).

Expenses attributable to insurance contracts include the operating expenses incurred by the Group banking networks to distribute insurance contracts. Related costs are assessed on the basis of the commissions paid by the insurance entities to the internal distributors less their margin. These costs are excluded from "Operating expenses" to be included in the contracts fulfilment cash flows through the "Reclassification of expenses incurred by internal distributors attributable to insurance contracts".

Operating costs not directly attributable to insurance contracts are included in "Operating expenses".

Reconciliation by type and by function of insurance activities operating expenses is presented in note 6.b.



# 3.g Cost of RISK

The general model for impairment described in note 1.f.5 used by the Group relies on the following two steps:

- assessing whether there has been a significant increase in credit risk since initial recognition, and
- measuring impairment allowance as either 12-month expected credit losses or lifetime expected credit loss (i.e. loss expected at maturity).

Both steps rely on forward-looking information.

#### Significant increase in credit risk

At 31 December 2022, BNP Paribas revised its criteria for assessing the significant increase in credit risk in line with the recommendations issued by the European Banking Authority and the European Central Bank.

Previously, except for the consumer credit specialist business, the credit risk deterioration was mainly evaluated based on changes in the internal credit rating, an indicator of the average 1-year probability of default through the cycle. In order to fully consider forward-looking information, the new criteria use the probability of default to maturity, which is derived from the internal rating, incorporating the expected consequences of changes in macroeconomic scenarios, as the main indicator.

Under these new criteria, credit risk is assumed to have significantly increased, and the asset is classified in stage 2, if the probability of default to maturity of the instrument has increased at least threefold since its origination. This relative variation criterion is supplemented by an absolute variation criterion of the default probability of 400 basis points.

Furthermore, for all portfolios (except for the consumer credit specialist business):

- the facility is assumed to be in stage 1 when its 1-year "Point in Time" probability of default (PiT PD) is below 0.3% at the reporting date, since changes in probability of default due to credit downgrades in this zone are not material, and therefore not considered "significant";
- when the 1-year PiT PD is greater than 20% at the reporting date, given the Group's credit issuance practices, the deterioration is considered significant, and the facility is classified in stage 2 (as long as the facility is not credit-impaired).

In the consumer credit specialist business, the existence of a payment incident during the last 12 months, potentially regularised, is considered to be an indication of significant increase in credit risk and the facility is therefore classified in stage 2.

The table below shows a comparison between the previous and the new criteria for assessing the significant increase in credit risk:



		Stage 1 presumption	Deterioration from origination leading to transfer to stage 2	Stage 2 presumption	
Previous	Retail	One year probability of default * < 0,25%	$\frac{\textit{One year probability of default}}{\textit{One year probability of default at origination}} > 4$ or $\text{Rating downgrade} \geq 6 \ \textit{notches}$	One year probability of default > 10%	
criteria	Small and Medium Entreprises	Rating ≤ 4-	Rating downgrade $\geq$ 6 notches	Dating > 0.	
	Large Corporates	nueng ± 1	Rating downgrade $\geq 3$ notches	$Rating \ge 9+$	
Ne	ew criteria	One year PiT probability of default **< 0.3%	$\frac{\textit{Lifetime PiT probability of default}}{\textit{Lifetime PiT probability of default at origination}} > 3$ or $Variation of \textit{ lifetime PiT probability of default}$ $\textit{since origination } > 400 \textit{ bps}$	One year PiT probability of defaut > 20%	

<sup>\*</sup> Probability of default through the cycle.

Credit risk is assumed to have increased significantly since initial recognition and the asset is classified in stage 2 in the event of late payment of more than 30 days or restructuring due to financial difficulties (as long as the facility is not credit-impaired). Since 31 December 2023, performing corporate clients placed under credit watch are systematically downgraded to stage 2.

In the first half of 2022, the internal ratings of the Russian counterparties (including the sovereign rating) were systematically downgraded to take into account recent events, thus leading to the transfer of their outstandings to stage 2. However, given the Group's limited level of exposure to this country, this deterioration had no significant effect on the cost of risk for the period.

#### **Forward-Looking Information**

The Group considers forward-looking information both when assessing significant increase in credit risk and when measuring Expected Credit Losses (ECL).

Regarding the measurement of expected credit losses, the Group has chosen to use 4 macroeconomic scenarios by geographic area covering a wide range of potential future economic conditions:

- a baseline scenario, consistent with the scenario used for budgeting;
- a favourable scenario, capturing situations where the economy performs better than anticipated;
- an adverse scenario, corresponding to the scenario used for the Group's quarterly stress tests;
- a severe scenario corresponding to a shock of magnitude greater than that of the adverse scenario.

The link between the macroeconomic scenarios and the ECL measurement is mainly achieved through a modelling of the probabilities of default and deformation of migration matrices based on internal rating (or risk parameter). The probabilities of default determined according to these scenarios are used to measure expected credit losses in each of these scenarios.

The Group's setup is broken down by sector to take into account the heterogeneity of sectoral dynamics when assessing the probability of default for corporates.

Forward-looking information is also considered when determining the significant deterioration in credit risk. As a matter of fact, the probabilities of default used as the basis for this assessment include forward-looking multi-scenario information in the same way as for the calculation of the expected losses.

<sup>\*\* &</sup>quot;Point in Time" (PiT) probability of default including forward-looking.



The weight to be attributed to the expected credit losses calculated in each of the scenarios is defined as 50% for the baseline scenario, and:

- the weight of the three alternative scenarios is defined according to the position in the credit cycle. In this approach, the adverse scenario carries more weight in situations at the upper end of the cycle than those at the lower end of the cycle, in anticipation of a potential downturn in the economy.
- the weight of the favourable scenario is at least 10% and at most 40%.
- the total weight of adverse scenarios fluctuates symmetrically with the favourable also within a range of 10% to 40%; with a severe component representing 20% of this weight with a minimum weight of 5%.

When appropriate, the ECL measurement can take into account asset sale scenarios.

#### Macroeconomic scenarios

The four macroeconomic scenarios are defined over a three-year projection horizon. They correspond to:

- a baseline scenario, which describes the most likely path of the economy over the projection horizon. This scenario is updated on a quarterly basis and is prepared by the Group Economic Research department in collaboration with various experts within the Group. Projections are designed for each key market of the Group (France, Italy, Belgium, the United States, and the eurozone) using key macroeconomic variables (Gross Domestic Product GDP and its components, unemployment rate, consumer prices, interest rates, foreign exchange rates, oil prices, real estate prices, etc.) which are key drivers for modeling risk parameters used in the stress test process;
- an adverse scenario, which describes the impact of the materialisation of some of the risks weighing on the baseline scenario, resulting in a much less favourable economic path than in the baseline scenario. The GDP shock is applied with varying magnitudes, but simultaneously, to the economies under consideration. Generally, these assumptions are broadly consistent with those proposed by the regulators. The calibration of shocks on other variables (e.g. unemployment, consumer prices, interest rates, etc.) is based on models and expert judgment;
- a severely adverse scenario, which is an aggravated version of the adverse scenario;
- a favourable scenario, which reflects the impact of the materialisation of some of the upside risks for the economy, resulting in a more favourable economic path. The favourable shock on GDP is deducted from the structural adverse shock on GDP in such a way that the probabilities of the two shocks are equal on average over the cycle. Other variables (e.g. unemployment, inflation, interest rates, *etc.*) are defined in the same way as in the adverse scenario.

The link between the macroeconomic scenarios and the measurement of the ECL is complemented by an approach allowing to take into account anticipation aspects not captured by the models in the generic approach. This is particularly the case when unprecedented events in the historical chronicle taken into account to build the models occur or are anticipated, or when the nature or amplitude of change in macroeconomic parameter calls into question past correlations. Thus, the situation of high inflation and the current and projected level of interest rates correspond to aspects not observed in the reference history. In this context, the Group has developed an approach to take into account the future economic outlook when assessing the financial strength of counterparties. This approach involves projecting the impact of higher interest rates on customers' financial ratios, notably considering their level of indebtedness. Credit ratings and associated probabilities of default are revalued based on these simulated financial ratios. This approach is also used to anticipate the effect of lower prices of commercial properties.



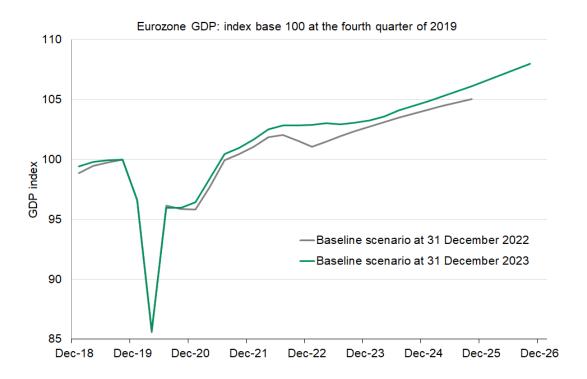
#### Baseline scenario

Global activity decelerated in 2023, in a context of tight financial conditions and still high inflation. Global GDP is expected to grow by 2.8% on annual average (compared with 3.3% in 2022), mainly reflecting weaker developments among European economies. In the eurozone, activity growth is expected to have decelerated to 0.5% in 2023 (while, as of 30 June 2023, it was expected to reach 0.7%), reflecting much less dynamic domestic demand (both in terms of consumption and investment). The US economy has proved more resilient than initially anticipated and is assumed to grow by 2.3% in 2023 (while, as of 30 June 2023, it was expected to grow by only 0.9%). In 2024, economic conditions are expected to be sluggish among advanced economies, with growth rates slightly below 1% in both the eurozone and the US.

While inflation has receded at a quite rapid pace in the course of 2023, it has remained significantly above central bank targets in many countries. This high inflation environment has pushed central banks to implement the most pronounced monetary tightening in recent decades.

The main central banks (European Central Bank, US Federal Reserve) may have completed their monetary policy tightening cycle by the end of 2023. They are expected to keep their monetary stance broadly unchanged for a few months. Both short-term and long-term interest rates have reached levels not seen since the years 2000 and are expected to remain relatively high for some time. Tight financial conditions should thus continue to weigh on activity in 2024.

The graph below presents a comparison of eurozone GDP projections used in the baseline scenario for the calculation of ECLs on 31 December 2023 and 31 December 2022.





#### Macroeconomic variables, baseline scenario at 31 December 2023

(annual averages)	2023	2024	2025	2026
GDP growth rate				
Eurozone	0.5%	0.8%	1.6%	1.7%
France	0.9%	0.8%	1.5%	1.6%
Italy	0.7%	0.8%	1.2%	1.3%
Belgium	1.1%	0.9%	1.5%	1.6%
United States	2.3%	0.7%	2.0%	2.1%
Unemployment rate				
Eurozone	6.6%	6.8%	6.6%	6.2%
France	7.3%	7.6%	7.3%	6.7%
Italy	7.6%	7.7%	7.6%	7.4%
Belgium	5.6%	5.9%	5.8%	5.5%
United States	3.7%	4.4%	4.2%	3.6%
Inflation rate				
Eurozone	5.6%	2.8%	2.1%	2.2%
France	5.8%	2.6%	2.2%	2.2%
Italy	6.2%	2.9%	2.3%	2.3%
Belgium	2.4%	3.2%	1.6%	2.1%
United States	4.2%	2.6%	2.1%	2.1%
10-year sovereign bond yields				
Germany	2.51%	2.58%	2.50%	2.50%
France	3.06%	3.13%	3.05%	3.05%
Italy	4.33%	4.58%	4.50%	4.50%
Belgium	3.15%	3.22%	3.14%	3.14%
United States	4.04%	4.19%	4.00%	4.00%

#### Adverse and severely adverse scenarios

The adverse and severely adverse scenarios are based on the assumption that certain downside risks will materialise, resulting in much less favourable economic paths than in the baseline scenario.

The following main risks are identified:

- Geopolitical risks and globalisation developments. Geopolitical risks have increased significantly in recent years, contributing to a fracturing of the global economy. Geopolitical tensions can weigh on the global economy through various channels, including shocks on commodity prices, financial markets, business confidence, supply chains and trade. Such developments are susceptible to lead simultaneously to higher inflation developments and weaker activity, complicating the task of central banks. The growing use of international sanctions also increases the possible magnitude of consequences of such events.
- A greater impact of tight monetary conditions. The marked tightening of monetary policy in response to high inflation over past quarters has led to much higher short-term and long-term interest rates than in previous years. This has already weighed on activity, notably through weaker developments in most interest rate sensitive sectors, in particular the real estate sector. These negative consequences could extend further given the usual delays between the increase in rates and its effect on the economy. In a more unfavourable economic context, tighter financial conditions, combined with weaker activity developments could lead to weaker trends (than assumed in the baseline scenario) regarding credit, investment, residential and commercial real estate prices, and lead to higher default rates.
- **More fragile public finances.** The fact that debt-to-GDP ratios are high increases risks related to public finances in an environment of high interest rates and weak growth. These combined developments could give birth in some countries to market tensions (widening sovereign bond spreads) and affect activity through several channels (higher interest rates, reduced government spending, higher taxes).



The adverse and severe scenarios assume the materialisation of these identified latent risks from the first quarter of 2024.

While downside risks are shared by the adverse and the severely adverse scenarios, the impacts are assumed to be markedly higher in the severely adverse scenario, due to both more pronounced direct shocks (e.g. higher commodity prices) and the development of a negative spiral between key driving factors (e.g. activity, public debt, bond yields, equity markets).

Among the considered countries, GDP levels in the adverse scenario stand between 7.8% and 11.1% lower than in the baseline scenario at the end of the shock period. In particular, this deviation reaches 9% on average in both the eurozone and the United States.

In the severe scenario, GDP levels stand between 11.6% and 16.2% lower than in the baseline scenario at the end of the shock period. This deviation reaches 13.2% in both the eurozone and the United States.

Scenario weighting and cost of risk sensitivity

At 31 December 2023, the weight of the favourable scenario considered by the Group was 33%, and 12% for the adverse scenario and 5% for the severe scenario. At 31 December 2022, the weight of the favourable scenario was 34% and 16% for the adverse scenario (the severe scenario was introduced in the first half 2023).

The sensitivity of the amount of expected credit losses for all financial assets at amortised cost or at fair value through equity and credit commitments is assessed by comparing the estimated expected credit losses resulting from the weighting of the above scenarios with that resulting from each of the two alternative scenarios:

- an increase in ECL of 23%, or EUR 1,150 million according to the adverse scenario (22% at 31 December 2022);
- a decrease in ECL of 12%, or EUR 600 million according to the favourable scenario (7% at 31 December 2022).

#### Post-model adjustments:

Post-model adjustments are made when system limitations are identified in a particular context, for instance, in the case of insufficient statistical data to reflect the specific situation in the models. Post-model adjustments are also considered to take into account, where applicable, the consequences of climatic events on expected credit losses.

Adaptation of the ECL assessment process to factor in the specific nature of the health crisis:

Conservative adjustments were taken into account when the models used were based on indicators that show unusual levels in the context of the health crisis and the support programmes, such as the increase in deposits and the decrease in past due events for retail customers and entrepreneurs.

For the consumer credit specialist business, a conservative adjustment had been considered in 2020 for loans that benefitted from a moratorium. In 2021, this adjustment was reversed in connection with the satisfactory return to payment observed on these loans. However, a conservative adjustment was made to compensate for the atypical level of late payments.

These post-model adjustments were reversed in 2022.

 Adaptation of the ECL assessment process to factor in the significant rise in inflation and in interest rates:

Additional adjustments were made in 2022 to take into account the effects of inflation and interest rate hikes when this effect is not directly estimated by the models. For example, within the consumer credit specialist business, adjustments were considered for the categories of customers most sensitive to the gradual decline in the level of their net income. Part of these adjustments were integrated into the models in 2022 and in the first half of 2023, leading to a decrease in the post-model adjustments.

All of these adjustments represent 4.5% of the total amount of expected credit losses at 31 December 2023, compared to 6.1% at 31 December 2022.



# Cost of credit risk for the period

In millions of euros	Year to 31 Dec. 2023	Year to 31 Dec. 2022 restated according to IFRS 17 and 9
Net allowances to impairment	(2,596)	(2,440)
Recoveries on loans and receivables previously written off	250	343
Losses on irrecoverable loans	(561)	(717)
Act on assistance to borrowers in Poland		(189)
Total cost of risk for the period	(2,907)	(3,003)

# Cost of risk for the period by accounting category and asset type

In millions of euros	Year to 31 Dec. 2023	Year to 31 Dec. 2022 restated according to IFRS 17 and 9
Cash and balances at central banks	(5)	(6)
Financial instruments at fair value through profit or loss	(31)	(28)
Financial assets at fair value through equity	3	14
Financial assets at amortised cost  Loans and receivables	(2,904) (2,912)	(2,853) (2,845)
Debt securities	8	(8)
Other assets	(2)	(17)
Financing and guarantee commitments and other items	32	(113)
Total cost of risk for the period	(2,907)	(3,003)
Cost of risk on unimpaired assets and commitments	517	(570)
of which stage 1	122	(511)
of which stage 2	395	(59)
Cost of risk on impaired assets and commitments - stage 3	(3,424)	(2,433)



# Credit risk impairment

Changes in impairment by accounting category and asset type during the period

	31 December 2022 restated according to IFRS 17 and 9	Net allowance to impairment	Impairment provisions used	Changes in scope, exchange rates and other items	31 December 2023
In millions of euros	11 11 0 11 and 0				
Assets impairment					
Amounts due from central banks	21	5		(6)	20
Financial instruments at fair value through profit or loss	108	30	(24)	(6)	108
Financial assets at fair value through equity	130	(3)		(6)	121
Financial assets at amortised cost	18,511	2,620	(3,273)	(143)	17,715
Loans and receivables	18,381	2,627	(3, 264)	(133)	17,611
Debt securities	130	(7)	(9)	(10)	104
Other assets	43		(14)	1	30
Total impairment of financial assets	18,813	2,652	(3,311)	(160)	17,994
of which stage 1	2,074	(60)	(2)	(46)	1,966
of which stage 2	2,881	(347)	(41)	(64)	2,429
of which stage 3	13,858	3,059	(3, 268)	(50)	13,599
Provisions recognised as liabilities					
Provisions for commitments	980	(69)	(1)	(27)	883
Other provisions	450	13	(44)	(32)	387
Total provisions recognised for credit commitments	1,430	(56)	(45)	(59)	1,270
of which stage 1	326	(47)		(10)	269
of which stage 2	338	(25)		(12)	301
of which stage 3	766	16	(45)	(37)	700
Total impairment and provisions	20,243	2,596	(3,356)	(219)	19,264

Change in impairment by accounting category and asset type during the previous period

	31 December 2021	Net allowance to impairment	Impairment provisions used	Changes in scope, exchange rates and other items	31 December 2022 restated according to IFRS 17 and 9
In millions of euros					
Assets impairment					
Amounts due from central banks	18	5		(2)	21
Financial instruments at fair value through profit or loss	121	15		(28)	108
Financial assets at fair value through equity	140	(14)		4	130
Financial assets at amortised cost	20,196	2,371	(4,187)	131	18,511
Loans and receivables	20,028	2,326	(4,106)	133	18,381
Debt securities	168	45	(81)	(2)	130
Other assets	59	(7)	(3)	(6)	43
Total impairment of financial assets	20,534	2,370	(4,190)	99	18,813
of which stage 1	1,891	223	(4)	(36)	2,074
of which stage 2	2,748	87	(3)	49	2,881
of which stage 3	15,895	2,060	(4,183)	86	13,858
Provisions recognised as liabilities					
Provisions for commitments	958	32	(15)	5	980
Other provisions	467	38	(56)	1	450
Total provisions recognised for credit commitments	1,425	70	(71)	6	1,430
of which stage 1	230	94		2	326
of which stage 2	374	(33)		(3)	338
of which stage 3	821	9	(71)	7	766
Total impairment and provisions	21,959	2,440	(4,261)	105	20,243



# Changes in impairment of financial assets at amortised cost during the period

In millions of euros	Impairment on assets subject to 12-month Expected Credit Losses (Stage 1)	subject to lifetime	Impairment on doubtful assets (Stage 3)	Total
At 31 December 2022 restated according to IFRS 17 and 9	2,035	2,860	13,616	18,511
Net allowance to impairment  Financial assets purchased or originated during the period	<b>(63)</b> 691	<b>(339)</b> 294	3,022	<b>2,620</b> 985
Financial assets derecognised during the period (1)	(405)		(726)	(1,621)
Transfer to stage 2 Transfer to stage 3	(371) (74)		(199) 2,258	1,551 1,194
Transfer to stage 1	288	(860)	(86)	(658)
Other allowances / reversals without stage transfer (2) Impairment provisions used	(192) <b>(2)</b>	(414) <b>(41)</b>	•	1,169 <b>(3,273)</b>
Changes in exchange rates Changes in scope of consolidation and other items	(16) (16)	(7)	(80)	(103) (40)
At 31 December 2023	1,938	2,416	13,361	17,715

<sup>(1)</sup> including disposals

# Changes in impairment of financial assets at amortised cost during the previous period

In millions of euros	Impairment on assets subject to 12-month Expected Credit Losses (Stage 1)	Impairment on assets subject to lifetime Expected Credit Losses (Stage 2)	Impairment on doubtful assets (Stage 3)	Total
in mimons of curos				
At 31 December 2021	1,867	2,714	15,615	20,196
Net allowance to impairment	212	102	2,057	2,371
Financial assets purchased or originated during the period	683	234		917
Financial assets derecognised during the period (1)	(390)	(388)	(822)	(1,600)
Transfer to stage 2	(133)	1,773	(212)	1,428
Transfer to stage 3	(65)	(665)	1,806	1,076
Transfer to stage 1	63	(502)	(36)	(475)
Change in the significant increase in credit risk assessment criteria	29	(280)		(251)
Other allowances / reversals without stage transfer (2)	25	(70)	1,321	1,276
Impairment provisions used	(3)	(3)	(4,181)	(4,187)
Changes in exchange rates	(6)	(30)	104	68
Changes in scope of consolidation and other items	(35)	77	21	63
At 31 December 2022 restated according to IFRS 17 and 9	2,035	2,860	13,616	18,511

<sup>(1)</sup> including disposals

<sup>(2)</sup> including amortisation

 $<sup>^{(2)}</sup>$  including amortisation



# 3.h OTHER NET LOSSES FOR RISK ON FINANCIAL INSTRUMENTS

In 2023, the Group modified its accounting policy relating to the risk of loss of cash flows on financial instruments granted that are not linked to the counterparty's default, such as legal risks calling into question the validity or enforceability of such contracts.

The effect on expected cash flows due to these risks is now considered as a change in the contract's cash flows, in accordance with IFRS 9 B5.4.6, and is recorded as a decrease in the gross value of the asset. It was previously recognised separately in accordance with IAS 37 in "Provisions for risks and charges" (see note 5.n). Expected losses on derecognised financial instruments, as is the case when loans have been repaid, continue to be recognised in accordance with IAS 37.

The corresponding expected and realised cash flow losses are now presented in "Other net losses for risk on financial instruments".

In 2023, the expense thus recognised mainly related to mortgage loans in Poland amounting to EUR 450 million (compared with EUR 157 million at 31 December 2022, presented as "Revenues") and foreign currency loans issued by BNP Paribas Personal Finance amounting to EUR 221 million (compared with EUR 130 million at 31 December 2022, presented as "Revenues").

# 3.i NET GAIN ON NON-CURRENT ASSETS

In millions of euros	Year to 31 Dec. 2023	Year to 31 Dec. 2022 restated according to IFRS 17 and 9
Gain or loss on investments in consolidated undertakings (note 9.d)	29	(257)
Gain or loss on tangible and intangible assets	139	7
Results from net monetary position	(272)	(3)
Net gain on non-current assets	(104)	(253)

According to IAS 29 in connection with the hyperinflation situation of the economy in Türkiye, the line "Results from net monetary positions" mainly includes the effect of the evolution of the consumer price index in Türkiye on the valuation of non-monetary assets and liabilities (- EUR 563 million) and on accrued income from the Turkish government bonds portfolio indexed to inflation and held by Turk Ekonomi Bankasi AS (+ EUR 291 million, reclassified from interest margin) in 2023 (respectively - EUR 434 million and + EUR 431 million in 2022).

# 3.j CORPORATE INCOME TAX

Year to 31	Dec. 2023	Year to 31 Dec. 2022 restated according to IFRS 17 and 9		
in millions of euros	tax rate	in millions of euros	tax rate	
(2,875)	25.8%	(3,180)	25.8%	
(56)	0.5%	(61)	0.5%	
131	-1.2%	54	-0.4%	
(369)	3.3%	(300)	2.4%	
432	-3.9%			
(202)	1.9%	(188)	1.6%	
(327)	2.9%	22	-0.2%	
(3,266)	29.3%	(3,653)	29.7%	
(3,063)		(2,844)		
(203)		(809)		
	(2,875) (56) 131 (369) 432 (202) (327) (3,266)	(2,875) 25.8% (56) 0.5% (369) 3.3% (327) 2.9%	IFRS 17   In millions of euros   tax rate   In millions of euros	

<sup>(1)</sup> Restated for the share of profits in equity-method entities and goodwill impairment.

<sup>(2)</sup> Contribution to the Single Resolution Fund and other non-deductible banking taxes.



# 4. SEGMENT INFORMATION

The Group is composed of three operating divisions:

- Corporate & Institutional Banking (CIB) which covers Global Banking, Global Markets and Securities Services;
- Commercial, Personal Banking & Services (CPBS) which covers Commercial & Personal banking in the eurozone, with Commercial & Personal Banking in France (CPBF), Commercial & Personal Banking in Italy (BNL bc), Commercial & Personal Banking in Belgium (CPBB) and Commercial & Personal Banking in Luxembourg (CPBL); Commercial & Personal banking outside the eurozone, which is organised around Europe-Mediterranean, to cover Central and Eastern Europe and Türkiye. Lastly, it also covers specialised businesses, (Arval, BNP Paribas Leasing Solutions, BNP Paribas Personal Finance, BNP Paribas Personal Investors and New Digital Businesses like Nickel, Floa, Lyf);
- Investment & Protection Services (IPS) which covers Insurance (BNP Paribas Cardif), Wealth and Asset Management (BNP Paribas Asset Management, BNP Paribas Wealth Management and BNP Paribas Real Estate), Management of the BNP Paribas Group's portfolio of unlisted and listed industrial and commercial investments (BNP Paribas Principal Investments).

Other Activities mainly include activities related to the Group's central treasury function, some costs related to cross-business projects, the residential mortgage lending business of Personal Finance (a significant part of which is managed in run-off), and certain investments.

They also include non-recurring items resulting from applying the rules on business combinations. In order to provide consistent and relevant economic information for each core business, the impact of amortising fair value adjustments recognised in the net equity of entities acquired and restructuring costs incurred in respect to the integration of entities, have been allocated to the "Other Activities" segment. The same applies to transformation, adaptation and IT reinforcement costs relating to the Group's savings programmes.

In addition, Other Activities carry the impact, related to the application of IFRS 17, of the reclassification as a deduction from revenues of the operating expenses "attributable to insurance contracts" of the Group's business lines (other than Insurance) that distribute insurance contracts (i.e., internal distributors), in order not to disrupt the readability of their financial performance. This is also the case for the impact of the volatility on the financial result generated by the recognition at fair value through profit or loss of assets backing insurance entities' equity or non-participating contracts. In the event of divestment connected to this portfolio, the realised gains or losses are allocated to the revenues of the Insurance business line.

Inter-segment transactions are conducted at arm's length. The segment information presented comprises agreed inter-segment transfer prices.

The capital allocation is carried out on the basis of risk exposure, taking into account various conventions relating primarily to the capital requirement of the business as derived from the risk-weighted asset calculations required under capital adequacy rules. Normalised equity income by segment is determined by attributing to each segment the income of its allocated equity. The capital allocation to segments is based on a minimum of 11 % of weighted assets. The breakdown of balance sheet by core business follows the same rules as the breakdown of the profit or loss by core business.



In order to be comparable with the presentation format used since 1 January 2023, the year ended 31 December 2022 of this note has been restated for the following effects as if they had occurred on 1 January 2022.

- Following the sale of Bank of the West on 1 February 2023, it was decided to apply IFRS 5 standard relating to groups of assets and liabilities held for sale to the management income. As a result, the contribution of Bank of the West in 2022 and the capital gain related to the sale in 2023 are both presented separately. Accordingly, in the profit and loss account, profits and losses are reclassified on a separate line "Net income from discontinued activities".
- Since 1 January 2023, the Group has applied IFRS 17 "Insurance contracts", as well as IFRS 9 for its insurance entities (see note 1.a). The main effects are:
  - operating expenses deemed "attributable to insurance contracts" are recognised in deduction of revenues and no longer booked in operating expenses. These accounting entries apply only to Insurance and to Group entities (other than in the Insurance business line) that distribute insurance contracts (i.e., internal distributors) and have no impact on gross operating income;
  - the impact of the volatility on the financial result generated by the recognition at fair value through profit or loss of assets backing insurance entities' equity and non-participating contracts is presented in "Other Activities". Accordingly, "Other activities" revenues reflect, for 2022, the impact of volatility relating to the unfavourable market context;
  - capital gains from the Savings activity are now integrated in the contractual service margin and are recognised over the entire duration of insurance contracts. Accordingly, Insurance Revenues recorded a decrease for 2022 due to the impact of capital gains which offset the impact of volatility on the 2022 financial result.
- Internal transfers of activities and results were made, particularly at Global Markets (following BNP Paribas' acquisition of Exane, which closed on 13 July 2021) and within Commercial & Personal Banking in Belgium (e.g. transfer of some individual clients, SMEs in particular to the corporate segment in relation with the commercial reorganisation). These changes have no impact on the Group's results as a whole but only on their analytical breakdown in 2022.



#### Income by business segment

	Year to 31 Dec. 2023					First half 2022 restated according to IFRS 17 and 9						
In millions of euros	Revenues	Operating expenses	Cost of risk (1)	Operating income	Non- operating items	Pre-tax income	Revenues	Operating expenses	Cost of risk	Operating income	Non- operating items	Pre-tax income
in millions of euros												
Corporate & Institutional Banking	16,509	(10,823)	63	5,749	(5)	5,744	16,404	(10,691)	(325)	5,387	10	5,398
Global Banking	5,822	(2,918)	74	2,978	6	2,984	5,181	(2,841)	(336)	2,004	4	2,009
Global Markets	7,996	(5,798)	(13)	2,185	8	2,193	8,636	(5,781)	11	2,866	4	2,870
Securities Services	2,691	(2,107)	1	586	(19)	567	2,586	(2,069)	()	517	2	519
Commercial, Personal Banking & Services	25,917	(16,059)	(2,920)	6,938	156	7,094	24,931	(15,514)	(2,497)	6,921	410	7,331
Commercial & Personal Banking in the eurozone	13,259	(9,233)	(986)	3,039	12	3,051	12,948	(8,976)	(726)	3,246	42	3,288
Commercial & Personal Banking in France <sup>(2)</sup>	6,251	(4,576)	(484)	1,192		1,192	6,361	(4,530)	(245)	1,587	26	1,613
BNL banca commerciale <sup>(2)</sup>	2,646	(1,745)	(410)	491	(3)	488	2,548	(1,676)	(464)	408	3	410
Commercial & Personal Banking in Belgium <sup>(2)</sup>	3,784	(2,618)	(84)	1,081	10	1,091	3,577	(2,502)	(36)	1,039	10	1,049
Commercial & Personal Banking in Luxembourg <sup>(2)</sup>	577	(294)	(8)	275	5	281	461	(268)	19	213	3	216
Commercial & Personal Banking in the rest of the world	2,631	(1,657)	(44)	930	100	1,030	2,321	(1,650)	(152)	519	289	808
Europe-Mediterranean <sup>(2)</sup>	2,631	(1,657)	(44)	930	100	1,030	2,321	(1,650)	(152)	519	289	808
Specialised businesses	10,027	(5,168)	(1,890)	2,969	44	3,012	9,662	(4,888)	(1,619)	3,155	80	3,235
Personal Finance	5,163	(2,998)	(1,600)	565	65	630	5,387	(2,922)	(1,373)	1,092	28	1,121
Arval & Leasing Solutions	3,869	(1,501)	(167)	2,201	(14)	2,188	3,438	(1,395)	(146)	1,897	60	1,957
New Digital Businesses & Personal Investors <sup>(2)</sup>	995	(669)	(123)	203	(8)	195	837	(571)	(100)	166	(9)	157
Investment & Protections Services	5,590	(3,566)	(13)	2,011	148	2,159	5,813	(3,552)	5	2,265	266	2,532
Insurance	2,090	` '		1,281	113	1,394	2,016	(794)		1,222	117	1,340
Wealth Management	1,603	(1,196)	(3)	404	4	408	1,512	(1,183)	3	333	39	372
Asset Management(3)	1,897	(1,561)	(10)	326	31	357	2,284	(1,576)	2	710	110	820
Other Activities - excl. restatement related to insurance activities	(1,060)	) (1,551)	(812)	(3,422)	190	(3,233)	(278)	(1,163)	(185)	(1,626)	(36)	(1,662)
Other Activities - restatement related to insurance activities	(1,081)	) 1,041		(40)		(40)	(1,440)	1,056		(384)	)	(384)
of which volatility	(40)	)		(40)		(40)	(384)			(384)	)	(384)
of which attributable costs to internal distributors	(1,041)						(1,056)	1,056		. ,		. ,
Total continuing activities(3)	45,874	(30,956)	(3,682)	11,236	489	11,725	45,430	(29,864)	(3,003)	12,564	651	13,214

 $<sup>\</sup>ensuremath{^{(1)}}$  including "Other net losses for risk on financial instruments".

<sup>&</sup>lt;sup>(2)</sup> Commercial & Personal Banking in France, BNL banca commerciale, Commercial & Personal Banking in Belgium, Commercial & Personal Banking in Luxembourg, Europe-Mediterranean and Personal Investors after the reallocation within Wealth and Asset Management of one-third of the Wealth Management activities in France, Italy, Belgium, Luxembourg, Germany, Türkiye and Poland.

<sup>(3)</sup> including Real Estate and Principal Investments.



#### Net commission income by business segment

In millions of euros	Year to 31 Dec. 2023	Year to 31 Dec. 2022 restated according to IFRS 17 and 9
Corporate & Institutional Banking	2,214	2,304
Global Banking	1,784	2,037
Global Markets	(975)	(1,230)
Securities Services	1,405	1,497
Commercial, Personal Banking & Services	6,777	6,792
Commercial & Personal Banking in the eurozone	5,019	5,059
Commercial & Personal Banking in France (1)	2,875	2,896
BNL banca commerciale (1)	1,043	1,047
Commercial & Personal Banking in Belgium (1)	1,014	1,028
Commercial & Personal Banking in Luxembourg (1)	87	88
Commercial & Personal Banking in the rest of the world	442	448
Europe-Mediterranean (1)	442	448
Specialised businesses	1,316	1,285
Personal Finance	776	743
Arval & Leasing Solutions	54	41
New Digital Businesses & Personal Investors <sup>(1)</sup>	486	502
Investment & Protections Services	1,850	1,987
Insurance	(368)	(388)
Wealth Management	749	768
Asset Management (2)	1,469	1,607
Other activities - excl. restatement related to insurance activities	21	139
Other activities - restatement related to insurance activities	(1,041)	(1,056)
Total Group	9,821	10,165

<sup>(1)</sup> Commercial & Personal Banking in France, BNL banca commerciale, Commercial & Personal Banking in Belgium, Commercial & Personal Banking in Luxembourg, Europe-Mediterranean and Personal Investors after the reallocation within Wealth and Asset Management of one-third of the Wealth Management activities in France, Italy, Belgium, Luxembourg, Germany, Türkiye and Poland.

<sup>(2)</sup> including Real Estate and Principal Investments.



#### Assets and liabilities by business segment

	31 Deceml	oer 2023	31 December 2022 restated according to IFRS 17 and 9		
In millions of euros, at	Asset	Liability	Asset	Liability	
Corporate & Institutional Banking	1,136,691	1,309,407	1,136,501	1,302,279	
Global Banking	176,822	241,346	183,096	239,352	
Global Markets	921,650	917,780	913,848	908,354	
Securities Services	38,219	150,281	39,557	154,573	
Commercial, Personal Banking & Services	790,648	703,270	843,217	798,966	
Commercial & Personal Banking in the eurozone	552,876	559,503	546,268	584,747	
Commercial & Personal Banking in France	236,866	244,563	235,614	255,334	
BNL banca commerciale	94,164	81,275	94,230	93,880	
Commercial & Personal Banking in Belgium	192,423	202,447	189,119	204,538	
Commercial & Personal Banking in Luxembourg	29,423	31,218	27,305	30,995	
Commercial & Personal Banking in the rest of the world	59,282	55,409	141,356	138,231	
Europe-Mediterranean	59,282	55,409	59,132	55,360	
BancWest			82,224	82,871	
Specialised businesses	178,490	88,358	155,593	75,988	
Personal Finance	108,791	29,003	94,906	24,412	
Arval & Leasing Solutions	65,086	22,245	56,668	17,789	
New Digital Businesses & Personal Investors	4,613	37,110	4,019	33,787	
Investment & Protections Services	289,711	317,405	280,400	309,513	
Insurance	257,133	243,510	244,774	231,500	
Wealth Management	25,495	68,984	28,242	74,563	
Asset Management	7,083	4,911	7,384	3,450	
Other activities	374,449	261,417	403,630	252,990	
Total Group	2,591,499	2,591,499	2,663,748	2,663,748	

Information by business segment relating to goodwill is presented in note 5.m Goodwill.

#### • Information by geographic area

The geographic split of segment results, assets and liabilities is based on the region in which they are recognised for accounting purposes, adjusted as per the managerial origin of the business activity. It does not necessarily reflect the counterparty's nationality or the location of operational businesses.

#### - Revenues from continuing activities by geographic area

In millions of euros	Year to 31 Dec. 2023	Year to 31 Dec. 2022 restated according to IFRS 17 and 9
EMEA	37,922	37,675
Americas (North and South)	4,286	3,818
APAC	3,666	3,937
Total Group	45,874	45,430

#### Assets and liabilities, in contribution to the consolidated accounts, by geographic area

In millions of euros	31 December 2023	31 December 2022 restated according to IFRS 17 and 9
EMEA	2,148,461	2,188,593
Americas (North and South)	255,099	304,829
APAC	187,939	170,326
Total Group	2,591,499	2,663,748



# 5. NOTES TO THE BALANCE SHEET AT 31 DECEMBER 2023

# 5.a FINANCIAL INSTRUMENTS AT FAIR VALUE THROUGH PROFIT OR LOSS

#### FINANCIAL ASSETS AND LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS

Financial assets and financial liabilities at fair value through profit or loss consist of held-for-trading transactions - including derivatives, of certain liabilities designated by the Group as at fair value through profit or loss at the time of issuance and of non-trading instruments whose characteristics prevent their accounting at amortised cost or at fair value through equity.

		31 Decem	ber 2023		<b>31 December 2022</b> restated according to IFRS 17 and 9				
In millions of euros	Financial instruments held for trading	Financial instruments designated as at fair value through profit or loss	Other financial assets at fair value through profit or loss	Total	Financial instruments held for trading	Financial instruments designated as at fair value through profit or loss	Other financial assets at fair value through profit or loss	Total	
Securities	202,225	549	8,860	211,634	157,138	1,273	7,666	166,077	
Loans and repurchase agreements	224,700		2,475	227,175	186,968		4,157	191,125	
FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS	426,925	549	11,335	438,809	344,106	1,273	11,823	357,202	
Securities	104,910			104,910	99,155			99,155	
Deposits and repurchase agreements	271,486	2,128		273,614	232,351	1,725		234,076	
Issued debt securities (note 5.h)		83,763		83,763		65,578		65,578	
of which subordinated debt		735		735		675		675	
of which non subordinated debt		83,028		83,028		64,903		64,903	
FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS	376,396	85,891		462,287	331,506	67,303		398,809	

Detail of these assets and liabilities is provided in note 5.d.

#### • Financial liabilities designated as at fair value through profit or loss

Financial liabilities at fair value through profit or loss mainly consist of issued debt securities, originated and structured on behalf of customers, where the risk exposure is managed in combination with the hedging strategy. These types of issued debt securities contain significant embedded derivatives, which changes in value may be compensated by changes in the value of economic hedging derivatives.

The redemption value of debt issued and designated as at fair value through profit or loss at 31 December 2023 was EUR 89,910 million (EUR 71,721 million at 31 December 2022).



# Other financial assets measured at fair value through profit or loss

Other financial assets at fair value through profit or loss are financial assets not held for trading:

- debt instruments that do not meet the criteria defined by IFRS 9 to be classified as financial instruments at "fair value through equity" or at "amortised cost":
  - their business model is not to "collect contractual cash flows" nor "collect contractual cash flows and sell the instruments"; and/or
  - their cash flows are not solely repayments of principal and interest on the principal amount outstanding.
- equity instruments that the Group did not choose to classify as at "fair value through equity".

#### DERIVATIVE FINANCIAL INSTRUMENTS

The majority of derivative financial instruments held for trading are related to transactions initiated for trading purposes. They may result from market-making or arbitrage activities. BNP Paribas actively trades in derivatives. Transactions include trades in "ordinary" instruments such as credit default swaps, and structured transactions with complex risk profiles tailored to meet the needs of its customers. The net position is in all cases subject to limits.

Some derivative instruments are also contracted to hedge financial assets or financial liabilities for which the Group has not documented a hedging relationship, or which do not qualify for hedge accounting under IFRS.

	31 Decen	nber 2023	<b>31 December 2022</b> restated according to IFRS 17 and 9			
In millions of euros	Positive market value	Negative market value	Positive market value	Negative market value		
Interest rate derivatives	133,500	105,976	150,122	125,215		
Foreign exchange derivatives	119,094	118,126	134,382	129,274		
Credit derivatives	8,427	10,320	7,294	7,731		
Equity derivatives	24,067	38,027	22,602	27,291		
Other derivatives	6,991	6,443	13,532	10,610		
Derivative financial instruments	292,079	278,892	327,932	300,121		

The table below shows the total notional amount of trading derivatives. The notional amounts of derivative instruments are merely an indication of the volume of the Group's activities in financial instruments markets, and do not reflect the market risks associated with such instruments.

	31 December 2023				31 December 2022 restated according to IFRS 17 and 9				
In millions of euros	Exchange- traded	Over-the- counter, cleared through central clearing houses	Over-the- counter	Total	Exchange- traded	Over-the- counter, cleared through central clearing houses	Over-the- counter	Total	
Internal rate designations									
Interest rate derivatives	1,327,902	13,518,963	7,740,827	22,587,692	1,442,663	12,349,668	5,254,166	19,046,497	
Foreign exchange derivatives	57,625	173,339	8,980,659	9,211,623	40,292	130,148	7,610,392	7,780,832	
Credit derivatives		357,964	465,403	823,367		464,228	518,926	983,154	
Equity derivatives	1,130,554		638,904	1,769,458	1,177,728		535,465	1,713,193	
Other derivatives	119,024		84,251	203,275	133,820		95,722	229,542	
Derivative financial instruments	2,635,105	14,050,266	17,910,044	34,595,415	2,794,503	12,944,044	14,014,671	29,753,218	

As part of its *Client Clearing* activity, the Group guarantees the risk of default of its clients to central counterparties. The corresponding notional amount is EUR 1,197 billion at 31 December 2023 (EUR 1,187 billion at 31 December 2022).



# 5.b Derivatives used for hedging purposes

The table below shows the notional amounts and the fair value of derivatives used for hedging purposes.

	3^	December 2023	3	3′ restated a		
In millions of euros	Notional amounts	Positive fair value	Negative fair value	Notional amounts	Positive fair value	Negative fair value
Fair value hedges	1,148,308	19,409	33,808	1,103,455	24,213	36,872
Interest rate derivatives	1,139,647	18,516	32,617	1,094,689	23,955	36,525
Foreign exchange derivatives	8,661	893	1,191	8,766	258	347
Cash flow hedges	241,125	2,233	4,138	213,866	1,126	3,070
Interest rate derivatives	66,134	896	1,760	59,641	429	1,602
Foreign exchange derivatives	174,426	1,270	2,312	153,811	664	1,416
Other derivatives	565	67	66	414	33	52
Net foreign investment hedges	2,648	50	65	1,719	62	59
Foreign exchange derivatives	2,648	50	65	1,719	62	59
Derivatives used for hedging purposes	1,392,081	21,692	38,011	1,319,040	25,401	40,001

Interest rate risk and foreign exchange risk management strategies are described in chapter 5 – Pillar 3 of the Universal registration document (section 5.7 – *Market risk – Market risk related to banking activities*). Quantitative information related to foreign currency borrowings used for net investment hedges is also mentioned in this chapter.

The table below presents the detail of fair value hedge relationships for identified financial instruments and portfolios of financial instruments that are continuing at 31 December 2023 :

	Hedging instruments				Hedged instruments			
In millions of euros, at 31 December 2023	Notional amounts	Positive fair value	Negative fair value	Cumulated changes in fair value used as the basis for recognising ineffective- ness	Carrying amount - asset	Cumulated changes in fair value - asset	Carrying amount - liability	Cumulated changes in fair value - liability
Fair value hedges of identified instruments	405.007	0.500	40.004	(500)	400 440	(0.574)	454700	(7.000)
Interest rate derivatives hedging the	405,307	9,539	13,084	(582)	133,418	(6,571)	154,708	(7,030)
interest rate derivatives nedging the	398,328	8,653	11,932	(491)	129,967	(6,575)	151,227	(6,948)
Loans and receivables	20,674	487	449	88	20,886	(82)		
Securities	162,254	7,826	2,383	6,369	109,081	(6,493)		
Deposits	24,158	123	222	(203)			20,487	(201)
Debt securities	191,242	217	8,878	(6,745)			130,740	(6,747)
Foreign exchange derivatives hedging the interest rate and foreign exchange risks related to	6,979	886	1,152	(91)	3,451	4	3,481	(82)
Loans and receivables	2,069	687	737	(11)	2,055	10		
Securities	1,405	184	193	8	1,396	(6)		
Deposits	833	6	21	4			846	3
Debt securities	2,672	9	201	(92)			2,635	(85)
Interest rate risk hedged portfolios	743,001	9,870	20,724	(10,261)	233,224	(3,803)	228,527	(14,009)
Interest rate derivatives hedging the interest rate risk related to (1)	741,319	9,862	20,685	(10,263)	231,609	(3,801)	228,527	(14,009)
Loans and receivables	339,035	6,302	1,938	3,780	231,609	(3,801)		
Deposits	402,284	3,560	18,747	(14,043)			228,527	(14,009)
Foreign exchange derivatives hedging the interest rate and foreign exchange risks related to	1,682	8	39	2	1,615	(2)		
Loans and receivables	1,682	8	39	2	1,615	(2)		
Total fair value hedge	1,148,308	19,409	33,808	(10,843)	366,642	(10,374)	383,235	(21,039)

<sup>(1)</sup> Are included in this section the notional amounts of hedging derivatives and of swaps that reverse the interest rate positions, thus reducing the hedge relationship, when the hedged item still exists, for respectively EUR 93,839 million for derivatives hedging loans and receivables and EUR 177,833 million for derivatives hedging deposits.



The table below presents the detail of fair value hedge relationships for identified financial instruments and portfolios of financial instruments that are continuing at 31 December 2022 :

	Hedging instruments					Hedged instruments			
In millions of euros, at 31 December 2022	Notional amounts	Positive fair value	Negative fair value	Cumulated changes in fair value used as the basis for recognising ineffectiveness	Carrying amount - asset	Cumulated changes in fair value - asset	Carrying amount - liability	Cumulated changes in fair value - liability	
Fair value hedges of identified				4.500		//0.001)		//>	
Interest rate devicatives hadeing the	332,749	11,155	12,711	1,500	114,741	(12,204)	122,280	(10,588)	
Interest rate derivatives hedging the interest rate risk related to	325,470	10,992	12,376	1,487	110,376	(12,128)	119,694	(10,540)	
Loans and receivables	19,827	613	171	527	18,394	(541)			
Securities	131,460	10,297	1,258	11,521	91,982	(11,587)			
Deposits	8,081	31	291	(375)			7,878	(388)	
Debt securities	166,102	51	10,656	(10,186)			111,816	(10,152)	
Foreign exchange derivatives hedging the interest rate and foreign exchange risks related to	7,279	163	335	13	4,365	(76)	2,586	(48)	
Loans and receivables	2,619	95	64	35	2,410	(42)			
Securities	1,957	55	12	34	1,955	(34)			
Deposits	64	-	30	2			76	2	
Debt securities	2,639	13	229	(58)			2,510	(50)	
Interest rate risk hedged portfolios	770,706	13,058	24,161	(11,240)	204,827	(8,877)	310,192	(20,063)	
Interest rate derivatives hedging the interest rate risk related to (1)	769,218	12,963	24,149	(11,292)	203,490	(8,830)	310,192	(20,063)	
Loans and receivables	346,924	9,243	162	9,680	203,490	(8,830)			
Deposits	422,294	3,720	23,987	(20,972)			310,192	(20,063)	
Foreign exchange derivatives hedging the interest rate and foreign exchange risks related to	1,488	95	12	52	1,337	(47)			
Loans and receivables	1,488	95	12	52	1,337	(47)			
Total fair value hedge	1,103,455	24,213	36,872	(9,740)	319,568	(21,081)	432,472	(30,651)	

<sup>(1)</sup> Are included in this section the notional amounts of hedging derivatives and of swaps that reverse the interest rate positions, thus reducing the hedge relationship, when the hedged item still exists, for respectively EUR 121,183 million for derivatives hedging loans and receivables and EUR 103,261 million for derivatives hedging deposits.

An asset or a liability or set of assets and liabilities, can be hedged over several periods of time with different derivative financial instruments. Besides, some hedges are achieved by the combination of two derivative instruments. In this case, the notional amounts add up and their total amount is higher than the hedged amount. The first situation is observed more particularly for interest rate risk hedged portfolios and the second for hedges of issued debt securities.

As regards discontinued fair value hedge relationships where the derivative contract was terminated, the cumulated amount of revaluation remaining to be amortised over the residual life of the hedged instruments amounts to EUR 1,143 million in assets at 31 December 2023, and to - EUR 166 million in liabilities, for hedges of portfolios of financial instruments. At 31 December 2022, these amounts were EUR 1,399 million in assets and - EUR 138 million in liabilities.

Regarding hedges of identified instruments, the cumulated amount of revaluation remaining to be amortised over the residual life of the hedged instruments amounts to EUR 105 million in assets at 31 December 2023. At 31 December 2022, this amount was EUR 111 million in assets.

The notional amount of cash flow hedge derivatives is EUR 241,125 million at 31 December 2023. Changes in assets and liabilities recognised directly in equity amount to EUR 189 million. At 31 December 2022, the notional amount of cash flow hedge derivatives was EUR 213,866 million and changes in assets and liabilities recognised directly in equity amounted to - EUR 245 million.



The tables below present the notional amounts of hedging derivatives by maturity at 31 December 2023 and at 31 December 2022 :

		Maturity date					
In millions of euros, at 31 December 2023	Less than 1 year	Between 1 and 5 years	Over 5 years	Total			
Fair value hedges	328,104	487,495	332,709	1,148,308			
Interest rate derivatives	323,853	483,325	332,469	1,139,647			
Foreign exchange derivatives	4,251	4,170	240	8,661			
Cash flow hedges	176,330	52,161	12,634	241,125			
Interest rate derivatives	30,565	28,999	6,570	66,134			
Foreign exchange derivatives	145,532	22,832	6,062	174,426			
Other derivatives	233	330	2	565			
Net foreign investment hedges	2,648	-	-	2,648			
Foreign exchange derivatives	2,648			2,648			

	Maturity date							
In millions of euros, at 31 December 2022 restated according to IFRS 17 and 9	Less than 1 year	Between 1 and 5 years	Over 5 years	Total				
Fair value hedges	382,063	430,968	290,424	1,103,455				
Interest rate derivatives	378,055	426,364	290,270	1,094,689				
Foreign exchange derivatives	4,008	4,604	154	8,766				
Cash flow hedges	142,568	51,041	20,257	213,866				
Interest rate derivatives	18,178	30,041	11,422	59,641				
Foreign exchange derivatives	124,223	20,753	8,835	153,811				
Other derivatives	167	247		414				
Net foreign investment hedges	1,719	-	-	1,719				
Foreign exchange derivatives	1,719			1,719				



# 5.c Financial assets at fair value through equity

	31 Decem	nber 2023	<b>31 December 2022</b> restated according to IFRS 17 and 9		
In millions of euros	Fair value	of which changes in value recognised directly to equity		of which changes in value recognised directly to equity	
Debt securities	50,274	(585)	35,878	(866)	
Governments	23,334	(207)	18,682	(350)	
Other public administrations	16,188	(117)	9,921	(197)	
Credit institutions	7,388	(248)	3,816	(302)	
Others	3,364	(13)	3,459	(17)	
Equity securities	2,275	767	2,188	623	
Total financial assets at fair value through equity	52,549	182	38,066	(243)	

Debt securities at fair value through equity include EUR 109 million classified as stage 3 at 31 December 2023 (EUR 108 million at 31 December 2022). For these securities, the credit impairment recognised in the profit and loss account has been charged to the negative changes in value recognised in equity for EUR 102 million at 31 December 2023 (EUR 100 million at 31 December 2022).

The option to recognise certain equity instruments at fair value through equity was retained in particular for shares held through strategic partnerships and shares that the Group is required to hold in order to carry out certain activities.

During the year ended 31 December 2023, the Group sold several of these investments and a net gain of EUR 9 million was transferred to "retained earnings" (EUR 267 million for the year ended 31 December 2022).



# 5.d Measurement of the fair value of financial instruments

#### **VALUATION PROCESS**

BNP Paribas has retained the fundamental principle that it should have a unique and integrated processing chain for producing and controlling the valuations of financial instruments that are used for the purpose of daily risk management and financial reporting. All these processes are based on a common economic valuation which is a core component of business decisions and risk management strategies.

Economic value is composed of mid-market value, to which valuation adjustments are made.

Mid-market value is derived from external data or valuation techniques that maximise the use of observable and market-based data. Mid-market value is a theoretical additive value which does not take account of i) the direction of the transaction or its impact on the existing risks in the portfolio, ii) the nature of the counterparties, and iii) the aversion of a market participant to particular risks inherent in the instrument, the market in which it is traded, or the risk management strategy.

Valuation adjustments take into account valuation uncertainty and include market and credit risk premiums to reflect costs that could be incurred in case of an exit transaction in the principal market.

Fair value generally equals the economic value, subject to limited adjustments, such as own credit adjustments, which are specifically required by IFRS standards.

The main valuation adjustments are presented in the section below.

#### **VALUATION ADJUSTMENTS**

Valuation adjustments retained by BNP Paribas for determining fair values are as follows:

**Bid/offer adjustments**: the bid/offer range reflects the additional exit cost for a price taker and symmetrically the compensation sought by dealers to bear the risk of holding the position or closing it out by accepting another dealer's price.

BNP Paribas assumes that the best estimate of an exit price is the bid or offer price, unless there is evidence that another point in the bid/offer range would provide a more representative exit price.

**Input uncertainty adjustments**: when the observation of prices or data inputs required by valuation techniques is difficult or irregular, an uncertainty exists on the exit price. There are several ways to gauge the degree of uncertainty on the exit price such as measuring the dispersion of the available price indications or estimating the possible ranges of the inputs to a valuation technique.

**Model uncertainty adjustments**: these relate to situations where valuation uncertainty is due to the valuation technique used, even though observable inputs might be available. This situation arises when the risks inherent in the instruments are different from those available in the observable data, and therefore the valuation technique involves assumptions that cannot be easily corroborated.

**Future Hedging Costs adjustments (FHC):** this adjustment applies to positions that require dynamic hedging throughout their lifetime leading to additional bid/offer costs. Calculation methods capture these expected costs in particular based on the optimal hedging frequency.

**Credit valuation adjustment (CVA)**: the CVA adjustment applies to valuations and market quotations whereby the credit worthiness of the counterparty is not reflected. It aims to account for the possibility that the counterparty may default and that BNP Paribas may not receive the full fair value of the transactions.



In determining the cost of exiting or transferring counterparty risk exposures, the relevant market is deemed to be an inter-dealer market. However, the determination of CVA remains judgemental due to i) the possible absence or lack of price discovery in the inter-dealer market, ii) the influence of the regulatory landscape relating to counterparty risk on the market participants' pricing behaviour and iii) the absence of a dominant business model for managing counterparty risk.

The CVA model is grounded on the same exposures as those used for regulatory purposes. The model attempts to estimate the cost of an optimal risk management strategy based on i) implicit incentives and constraints inherent in the regulations in force and their evolutions, ii) market perception of the probability of default, and iii) default parameters used for regulatory purposes.

**Funding valuation adjustment (FVA)**: when valuation techniques are used for the purpose of deriving fair value, funding assumptions related to the future expected cash flows are an integral part of the mid-market valuation, notably through the use of appropriate discount rates. These assumptions reflect what the Bank anticipates as being the effective funding conditions of the instrument that a market participant would consider. This notably takes into account the existence and terms of any collateral agreement. In particular, for non- or imperfectly collateralised derivative instruments, they include an explicit adjustment to the interbank interest rate.

Own-credit valuation adjustment for debts (OCA) and for derivatives (debit valuation adjustment - DVA): OCA and DVA are adjustments reflecting the effect of credit worthiness of BNP Paribas, on respectively the value of debt securities designated as at fair value through profit or loss and derivatives. Both adjustments are based on the expected future liability profiles of such instruments. The own credit worthiness is inferred from the market-based observation of the relevant bond issuance levels. The DVA adjustment is determined after taking into account the Funding Valuation Adjustment (FVA).

Thus, the carrying value of debt securities designated as at fair value though profit or loss is decreased by EUR 198 million at 31 December 2023, compared with a decrease in value of EUR 160 million at 31 December 2022, i.e. a + EUR 38 million variation recognised directly in equity that will not be reclassified to profit or loss.

# INSTRUMENT CLASSES AND CLASSIFICATION WITHIN THE FAIR VALUE HIERARCHY FOR ASSETS AND LIABILITIES MEASURED AT FAIR VALUE

As explained in the summary of significant accounting policies (note 1.f.10), financial instruments measured at fair value are categorised into a fair value hierarchy consisting of three levels.



		31 December 2023											
	Fina	ancial instrume	nts held for tra	ding	Instruments at fair value through profit or loss not held for trading				Financial assets at fair value through equity				
In millions of euros	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total	
Securities	171,172	30,482	571	202,225	1,205	1,079	7,125	9,409	44,707	7,095	747	52,549	
Governments	80,933	14,291	10	95,234	225			225	19,919	3,367	48	23,334	
Other debt securities	19,776	15,747	439	35,962	327	363	380	1,070	23,218	3,515	207	26,940	
Equities and other equity securities	70,463	444	122	71,029	653	716	6,745	8,114	1,570	213	492	2,275	
Loans and repurchase agreements		224,512	188	224,700		913	1,562	2,475					
Loans		8,441		8,441		913	1,562	2,475					
Repurchase agreements		216,071	188	216,259				-					
FINANCIAL ASSETS AT FAIR VALUE	171,172	254,994	759	426,925	1,205	1,992	8,687	11,884	44,707	7,095	747	52,549	
Securities	102,913	1,955	42	104,910			_						
Governments	69,811	398		70.209				-					
Other debt securities	9,670	1,544	41	11,255				-					
Equities and other equity securities	23,432	13	1	23,446				-					
Borrowings and repurchase agreements		270,854	632	271,486		1,973	155	2,128					
Borrowings		4,846		4,846		1,973	155	2,128					
Repurchase agreements		266,008	632	266,640				-					
Issued debt securities (note 5.h)			-		14	60,132	23,617	83,763					
Subordinated debt (note 5.h)				-		735		735					
Non subordinated debt (note 5.h)				-	14	59,397	23,617	83,028					
FINANCIAL LIABILITIES AT FAIR VALUE	102,913	272,809	674	376,396	14	62,105	23,772	85,891					

					restat	31 Decemb ed according t	<b>er 2022</b> o IFRS 17 and 9					
	Fina	ncial instrume	nts held for tra	ding	Instruments	at fair value t held for	hrough profit o trading	r loss not	Financia	al assets at fail	value through	equity
In millions of euros	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
Securities	130,589	25,744	805	157,138	1,643	1,495	5,801	8,939	32,727	4,395	944	38,066
Governments	59,860	10,136	28	70,024				-	16,785	1,770	127	18,682
Other debt securities	16,454	14,695	630	31,779	1,152	500	333	1,985	14,496	2,412	288	17,196
Equities and other equity securities	54,275	913	147	55,335	491	995	5,468	6,954	1,446	213	529	2,188
Loans and repurchase agreements		186,170	798	186,968		1,274	2,883	4,157				_
Loans		6.428	5	6.433		1,274	2.883	4,157				
Repurchase agreements		179,742	793	180,535		-,	_,	-				
FINANCIAL ASSETS AT FAIR VALUE	130,589	211,914	1,603	344,106	1,643	2,769	8,684	13,096	32,727	4,395	944	38,066
Securities	97,367	1,716	72	99,155		_		- 1				
Governments	57,949	92	16	58,057								
Other debt securities	13,183	1,581	47	14,811								
Equities and other equity securities	26,235	43	9	26,287								
Borrowings and repurchase agreements		230,303	2,048	232,351		1,472	253	1,725				
Borrowings		6,952		6,952		1,472	253	1,725				
Repurchase agreements		223,351	2,048	225,399								
Issued debt securities (note 5.h)					4	46,628	18,946	65,578				
Subordinated debt (note 5.h)  Non subordinated debt (note 5.h)					4	675 45,953	18,946	675 64,903				
FINANCIAL LIABILITIES AT FAIR VALUE	97.367	232.019	2.120	331,506	4	48.100	19,199	67.303				

Fair values of derivatives are broken down by dominant risk factor, namely interest rate, foreign exchange, credit and equity. Derivatives used for hedging purposes are mainly interest rate derivatives.



				31 Decem	mber 2023					
		Positive ma	rket value		Negative market value					
In millions of euros	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total		
Interest rate derivatives	734	131,382	1,384	133,500	714	103,334	1,928	105,976		
Foreign exchange derivatives	18	118,300	776	119,094	16	118,065	45	118,126		
Credit derivatives		7,663	764	8,427		8,697	1,623	10,320		
Equity derivatives	15	21,177	2,875	24,067	659	31,222	6,146	38,027		
Other derivatives	586	6,365	40	6,991	607	5,769	67	6,443		
Derivative financial instruments not used for hedging purposes	1,353	284,887	5,839	292,079	1,996	267,087	9,809	278,892		
Derivative financial instruments used for hedging purposes	-	21,692	-	21,692	-	38,011	-	38,011		

	31 December 2022 restated according to IFRS 17 and 9									
		Positive ma	rket value		Negative market value					
In millions of euros	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total		
Interest rate derivatives	873	147,853	1,396	150,122	503	122,659	2,053	125,215		
Foreign exchange derivatives	33	133,628	721	134,382	35	129,204	35	129,274		
Credit derivatives		6,382	912	7,294		6,822	909	7,731		
Equity derivatives	6,760	13,512	2,330	22,602	9,177	13,290	4,824	27,291		
Other derivatives	1,295	12,158	79	13,532	843	9,629	138	10,610		
Derivative financial instruments not used for hedging purposes	8,961	313,533	5,438	327,932	10,558	281,604	7,959	300,121		
Derivative financial instruments used for hedging purposes	-	25,401	-	25,401	-	40,001		40,001		

Transfers between levels may occur when an instrument fulfils the criteria defined, which are generally market and product dependent. The main factors influencing transfers are changes in the observation capabilities, passage of time, and events during the transaction lifetime. The timing of recognising transfers is determined at the beginning of the reporting period.

During the year 2023, the main transfers between Level 1 and Level 2 are related to the reclassification of equity derivatives from Level 1 to Level 2 due to the reassessment of the observable nature of the associated valuation parameters.

# **DESCRIPTION OF MAIN INSTRUMENTS IN EACH LEVEL**

The following section provides a description of the instruments in each level in the hierarchy. It describes notably instruments classified in Level 3 and the associated valuation methodologies.

For main trading book instruments and derivatives classified in Level 3, further quantitative information is provided about the inputs used to derive fair value.

## Level 1

This level encompasses all derivatives and securities that are quoted continuously in active markets.

Level 1 includes notably equity securities and liquid bonds, shortselling of these instruments, derivative instruments traded on organised markets (futures, options, *etc.*). It includes shares of funds and UCITS, for which the net asset value is calculated on a daily basis, as well as debt representative of shares of consolidated funds held by third parties.



#### Level 2

The Level 2 stock of securities is composed of securities which are less liquid than the Level 1 bonds. They are predominantly corporate debt securities, government bonds, mortgage backed securities, fund shares and short-term securities such as certificates of deposit. They are classified in Level 2 notably when external prices for the same security can be regularly observed from a reasonable number of market makers that are active in this security, but these prices do not represent directly tradable prices. This comprises amongst other, consensus pricing services with a reasonable number of contributors that are active market makers as well as indicative runs from active brokers and/or dealers. Other sources such as primary issuance market, may also be used where relevant.

**Repurchase agreements** are classified predominantly in Level 2. The classification is primarily based on the observability and liquidity of the repo market, depending on the underlying collateral and the maturity of the repo transaction.

**Debts issued** designated as at fair value through profit and loss, are classified in the same level as the one that would apply to the embedded derivative taken individually. The issuance spread is considered observable.

**Derivatives** classified in Level 2 comprise mainly the following instruments:

- vanilla instruments such as interest rate swaps, caps, floors and swaptions, credit default swaps, equity/foreign exchange (FX)/commodities forwards and options;
- structured derivatives for which model uncertainty is not significant such as exotic FX options, mono- and multi-underlying equity/funds derivatives, single curve exotic interest rate derivatives and derivatives based on structured rates.

The above derivatives are classified in Level 2 when there is a documented stream of evidence supporting one of the following:

- fair value is predominantly derived from prices or quotations of other Level 1 and Level 2 instruments, through standard market interpolation or stripping techniques whose results are regularly corroborated by real transactions;
- fair value is derived from other standard techniques such as replication or discounted cash flows that are calibrated to observable prices, that bear limited model risk and enable an effective offset of the risks of the instrument through trading Level 1 or Level 2 instruments;
- fair value is derived from more sophisticated or proprietary valuation techniques but is directly evidenced through regular back-testing using external market-based data.

Determining whether an over-the-counter (OTC) derivative is eligible for Level 2 classification involves judgement. Consideration is given to the origin, transparency and reliability of external data used, and the amount of uncertainty associated with the use of models. It follows that the Level 2 classification criteria involve multiple analysis axis within an "observability zone" whose limits are determined by i) a predetermined list of product categories and ii) the underlying and maturity bands. These criteria are regularly reviewed and updated, together with the applicable valuation adjustments, so that the classification by level remains consistent with the valuation adjustment policy.



#### Level 3

**Level 3 securities** of the trading book mainly comprise units of funds and unlisted equity shares measured at fair value through profit or loss or through equity.

Unlisted private equities are systematically classified as Level 3, with the exception of UCITS with a daily net asset value, which are classified in the Level 1 of the fair value hierarchy.

Shares and other unlisted variable income securities in Level 3 are valued using one of the following methods: a share of revalued net book value, multiples of comparable companies, future cash flows method, multi-criteria approach.

**Repurchase agreements mainly long-term or structured repurchase agreements on corporate bonds and ABSs:** the valuation of these transactions requires proprietary methodologies given the bespoke nature of the transactions and the lack of activity and price discovery in the long-term repo market. The curves used in the valuation are corroborated using available data such as recent long-term repo trade data and price enquiry data. Valuation adjustments applicable to these exposures are commensurate with the degree of uncertainty inherent in the modelling choices and amount of data available.

**Debts issued** designated as at fair value through profit or loss, are classified in the same level as the one that would apply to the embedded derivative taken individually. The issuance spread is considered observable.

#### **Derivatives**

**Vanilla derivatives** are classified in Level 3 when the exposure is beyond the observation zone for rate curves or volatility surfaces, or relates to less liquid markets such as tranches on old credit index series or emerging markets interest rates markets. The main instruments are:

- **Interest rate derivatives**: exposures mainly comprise swap products in less liquid currencies. Classification is driven by the lower liquidity of some maturities, while observation capabilities through consensus may be available. The valuation technique is standard, and uses external market information and extrapolation techniques.
- Credit derivatives (CDS): exposures mainly comprise CDSs beyond the maximum observable maturity and, to a much lesser extent, CDSs on illiquid or distressed names and CDSs on loan indices. Classification is driven by the lack of liquidity while observation capabilities may be available notably through consensus. Level 3 exposures also comprise CDS and Total Return Swaps (TRS) positions on securitised assets. These are priced along the same modelling techniques as the underlying bonds, taking into consideration the funding basis and specific risk premium.
- Equity derivatives: exposures essentially comprise long dated forward or volatility products or exposures where there is a limited market for optional products. The marking of the forward curves and volatility surfaces beyond the maximum observable maturity relies on extrapolation techniques. However, when there is no market for model input, volatility or forward is generally determined on the basis of proxy or historical analysis.
  - Similarly, long-term transactions on equity baskets are also classified in Level 3, based on the absence of equity correlation observability on long maturities.

These vanilla derivatives are subject to valuation adjustments linked to uncertainty on liquidity, specialised by nature of underlying and liquidity bands.



**Structured derivatives** classified in Level 3 predominantly comprise hybrid products (FX/Interest Rates hybrids, Equity hybrids), credit correlation products, prepayment-sensitive products, some stock basket optional products and some interest rate optional instruments. The main exposures are described below, with insight into the related valuation techniques and on the source of uncertainty:

- **Structured interest rate options** are classified in Level 3 when they involve currencies where there is not sufficient observation or when they include a quanto feature where the pay-off is measured with a forex forward fixed rate (except for the main currencies). Long term structured derivatives are also classified in Level 3.
- **Hybrid FX/Interest rate products** essentially comprise a specific product family known as Power Reverse Dual Currency (PRDC) when there is material valuation uncertainty. When valuation of PRDCs requires sophisticated modelling of joint behaviour of FX and interest rate, and is notably sensitive to the unobservable FX/ interest rate correlations, such products are classified as Level 3. PRDCs valuations are corroborated with recent trade data and consensus data.
- **Securitisation swaps** mainly comprise fixed-rate swaps, cross-currency or basis swaps whose notional is indexed to the prepayment behaviour of some underlying portfolio. The estimation of the maturity profile of securitisation swaps is corroborated by statistical estimates using external historical data.
- **Forward volatility options** are generally products whose pay-off is indexed to the future variability of a rate index such as volatility swaps. These products involve material model risk as it is difficult to infer forward volatility information from market-traded instruments. The valuation adjustment framework is calibrated to the uncertainty inherent in the product, and to the range of uncertainty from the existing external consensus data.
- Inflation derivatives classified in Level 3 mainly comprise swap products on inflation indices that are not associated with a liquid indexed bond market, optional products on inflation indices (such as caps and floors) and other forms of inflation indices involving optionality on the inflation indices or on the inflation annual rate. Valuation techniques used for inflation derivatives are predominantly standard market models. Proxy techniques are used for a few limited exposures. Although the valuations are corroborated through monthly consensus data, these products are classified as Level 3 due to their lack of liquidity and some uncertainties inherent in the calibration.
- The valuation of bespoke CDOs requires correlation of default events when there is material valuation uncertainty. This information is inferred from the active index tranche market through a proprietary projection technique and involves proprietary extrapolation and interpolation techniques. Multi-geography CDOs further require an additional correlation assumption. Finally, the bespoke CDO model also involves proprietary assumptions and parameters related to the dynamic of the recovery factor. CDO modelling, is calibrated on the observable index tranche markets, and is regularly back-tested against consensus data on standardised pools. The uncertainty arises from the model risk associated with the projection and geography mixing technique, and the uncertainty of associated parameters, together with the recovery modelling.
- N to Default baskets are other forms of credit correlation products, modelled through standard copula techniques. The main inputs required are the pair-wise correlations between the basket components which can be observed in the consensus and the transactions. Linear baskets are considered observable.
- Equity and equity-hybrid correlation products are instruments whose pay-off is dependent on the joint behaviour of a basket of equities/indices leading to a sensitivity of the fair value measurement to the correlation amongst the basket components. Hybrid versions of these instruments involve baskets that mix equity and non-equity underlyings such as commodity indices, or foreign exchange rates. Only a subset of the Equity/index correlation matrix is regularly observable and traded, while most cross-asset correlations are not active. Therefore, classification in Level 3 depends on the composition of the basket, the maturity, and the hybrid nature of the product. The correlation input is derived from a proprietary model combining historical estimators, and other adjustment factors, that are corroborated by reference to recent trades or external data. The correlation matrix is essentially available from consensus services, and when a correlation between two underlying instruments is not available, it might be obtained from extrapolation or proxy techniques.

These structured derivatives are subject to specific valuation adjustments to cover uncertainties linked to liquidity, parameters and model risk.



# Valuation adjustments (CVA, DVA and FVA)

The valuation adjustment for counterparty credit risk (CVA), own-credit risk for derivatives (DVA) and the explicit funding valuation adjustment (FVA) are deemed to be unobservable components of the valuation framework and therefore classified in Level 3. This does not impact, in general cases, the classification of individual transactions into the fair value hierarchy. However, a specific process allows to identify individual deals for which the marginal contribution of these adjustments and related uncertainty is significant and justifies classifying these transactions in Level 3.

The table below provides the range of values of main unobservable inputs for the valuation of Level 3 financial instruments. The ranges displayed correspond to a variety of different underlying instruments and are meaningful only in the context of the valuation technique implemented by BNP Paribas. The weighted averages, where relevant and available, are based on fair values, nominal amounts or sensitivities.

The main unobservable parameters used for the valuation of debt issued in Level 3 are equivalent to those of their economic hedge derivative. Information on those derivatives, displayed in the following table, is also applicable to these debts.

Risk classes	valu	e Sheet ation s of euros)	Main product types composing the Level 3 stock within the risk class	Valuation technique used for the produc types considered	t Main unobservable inputs for the product types considered	Range of unobservable input across Level 3 population considered	Weighted average				
Repurchase agreements	188	632	Long-term repo and reverse-repo agreements	Proxy techniques, based amongst other on the funding basis of a benchmark bond pool that is actively traded and representative of the repo underlying		0 bp to 152 bp	30 bp (a)				
			Hybrid Forex / Interest rates derivatives	Hybrid Forex interest rate option pricing model	Correlation between FX rate and interest rates. Main currency pairs are EUR/JPY, USD/JPY, AUD/JPY	-16% to 52%	8% (a)				
	nterest rate						Hybrid inflation rates / Interest rates derivatives	Hybrid inflation interest rate option pricing model	Correlation between interest rates and inflation rates mainly in Europe.	10% to 32%	29%
Interest rate			Floors and caps on inflation rate or on the		Volatility of cumulative inflation	1.3% to 11.7%					
derivatives	1,384	1,928	cumulative inflation (such as redemption floors), predominantly on European and French inflation	Inflation pricing model	Volatility of the year on year inflation rate	0.5% to 2.8%	(b)				
			Forward Volatility products such as volatility swaps, mainly in euros	Interest rates option pricing model	Forward volatility of interest rates	0.5% to 1.0%	(b)				
			Balance-guaranteed fixed rate, basis or cross currency swaps, predominantly indexed on European collateral pools	Prepayment modelling Discounted cash flows	Constant prepayment rates	0% to 18%	2% (a)				
			Collateralised Debt Obligations and index	Base correlation projection technique and	Base correlation curve for bespoke portfolios	29% to 99%	(b)				
			tranches for inactive index series	recovery modelling	Recovery rate variance for single name underlyings	0% to 25 %	(b)				
Credit derivatives	764	1,623	N-to-default baskets	Credit default model	Default correlation	48% to 84%	49% (a)				
			Single name Credit Default Swaps (other		Credit default spreads beyond observation limit (10 years)	N.A.	99 bp				
			than CDS on ABSs and loans indices)	Stripping, extrapolation and interpolation	Illiquid credit default spread curves (across main tenors)	3 bp to 2,824 bp (1)	76 bp (c)				
Equity devivet	2,875	6.146	Simple and complex derivatives on multi-	Various volatility option models	Unobservable equity volatility	0% to 122% (2)	30% (d)				
Equity derivatives	2,010	0,140	underlying baskets on stocks	various volaulity option models	Unobservable equity correlation	15% to 98%	50% (c)				

<sup>(1)</sup> The upper bound of the range relates to building, retail and services sector issuers that represent an insignificant portion of the balance sheet (CDSs with illiquid

underlying instruments).

(2) The upper part of the range relates to 7 equities representing a non-material portion of the balance sheet on options with equity underlying instruments. Including these inputs, the upper bound of the range would be around 196%.

(a) Weights based on relevant risk axis at portfolio level

<sup>(</sup>b) No weighting, since no explicit sensitivity is attributed to these inputs

<sup>(</sup>e) Weighting is not based on risks, but on an alternative methodology in relation with the Level 3 instruments (present value or notional)

<sup>(</sup>d) Simple averaging



#### TABLE OF MOVEMENTS IN LEVEL 3 FINANCIAL INSTRUMENTS

For Level 3 financial instruments, the following movements occurred during the year ended 2023:

		Financial as	sets		Fina	ancial liabilities	
In millions of euros	Financial instruments at fair value through profit or loss held for trading	Financial instruments at fair value through profit or loss not held for trading	Financial assets at fair value through equity	TOTAL	Financial instruments at fair value through profit or loss held for trading	Financial instruments designated as at fair value through profit or loss	TOTAL
At 31 December 2022							
restated according to IFRS 17 and 9	7,041	8,684	944	16,669	(10,079)	(19,199)	(29,278)
Purchases	812	1,442	154	2,408			-
Issues				-		(5,229)	(5,229)
Sales	(903)	(1,791)	(162)	(2,856)	(54)		(54)
Settlements (1)	(3,019)	(98)	(66)	(3,183)	(3,323)	1,355	(1,968)
Transfers to Level 3	2,797	36		2,833	(1,799)	(359)	(2,158)
Transfers from Level 3	(3,347)		(90)	(3,437)	2,527	429	2,956
Gains (or losses) recognised in profit or loss with respect to transactions expired or terminated during the period	981	486	(1)	1,466	(3,421)	(757)	(4,178)
Gains (or losses) recognised in profit or loss with respect to unexpired instruments at the end of the period Changes in fair value of assets and liabilities recognised	2,233	(5)		2,228	5,669	(12)	5,657
directly in equity - Items related to exchange rate movements	3	(67)	(18)	(82)	(3)		(3)
- Changes in fair value of assets and liabilities recognised in equity	3	(07)	(14)	` '			-
At 31 December 2023	6,598	8,687	747	16,032	(10,483)	(23,772)	(34,255)

<sup>(1)</sup> For the assets, includes redemptions of principal, interest payments as well as cash inflows and outflows relating to derivatives. For the liabilities, includes principal redemptions, interest payments as well as cash inflows and outflows relating to derivatives the fair value of which is negative.

Transfers out of Level 3 of derivatives include mainly the update of the observability tenor of certain yield curves, and of market parameters related to repurchase agreements and credit transactions but also the effect of derivatives becoming only or mainly sensitive to observable inputs due to the shortening of their lifetime.

Transfers into Level 3 of instruments at fair value reflect the effect of the regular update of the observability zones.

Transfers have been reflected as if they had taken place at the beginning of the reporting period.

The Level 3 financial instruments may be hedged by other Level 1 and Level 2 instruments, the gains and losses of which are not shown in this table. Consequently, the gains and losses shown in this table are not representative of the gains and losses arising from management of the net risk on all these instruments.

#### SENSITIVITY OF FAIR VALUE TO REASONABLY POSSIBLE CHANGES IN LEVEL 3 ASSUMPTIONS

The following table summarises those financial assets and financial liabilities classified as Level 3 for which alternative assumptions in one or more of the unobservable inputs would change fair value significantly.

The amounts disclosed are intended to illustrate the range of possible uncertainty inherent to the judgement applied when estimating Level 3 parameters, or when selecting valuation techniques. These amounts reflect valuation uncertainties that prevail at the measurement date, and even though such uncertainties predominantly derive from the portfolio sensitivities that prevailed at that measurement date, they are not predictive or indicative of future movements in fair value, nor do they represent the effect of market stress on the portfolio value.



In estimating sensitivities, BNP Paribas either remeasured the financial instruments using reasonably possible inputs, or applied assumptions based on the valuation adjustment policy.

For the sake of simplicity, the sensitivity on cash instruments that are not relating to securitised instruments was based on a uniform 1% shift in the price. More specific shifts were however calibrated for each class of the Level 3 securitised exposures, based on the possible ranges of the unobservable inputs.

For derivative exposures, the sensitivity measurement is based on the credit valuation adjustment (CVA), the explicit funding valuation adjustment (FVA) and the parameter and model uncertainty adjustments related to Level 3.

Regarding the credit valuation adjustment (CVA) and the explicit funding valuation adjustment (FVA), the uncertainty was calibrated based on prudent valuation adjustments described in the technical standard "Prudent Valuation" published by the European Banking Authority. For other valuation adjustments, two scenarios were considered: a favourable scenario where all or portion of the valuation adjustment is not considered by market participants, and an unfavourable scenario where market participants would require twice the amount of valuation adjustments considered by BNP Paribas for entering into a transaction.

	31 Decen	nber 2023	31 December 2022 restated according to IFRS 17 and 9		
In millions of euros	Potential impact on income	Potential impact on equity	Potential impact on income	Potential impact on equity	
Debt securities	+/-6	+/-2	+/-8	+/-3	
Equities and other equity securities	+/-68	+/-5	+/-56	+/-5	
Loans and repurchase agreements	+/-20		+/-42		
Derivative financial instruments	+/-586		+/-576		
Interest rate and foreign exchange derivatives	+/-218		+/-227		
Credit derivatives	+/-94		+/-98		
Equity derivatives	+/-271		+/-245		
Other derivatives	+/-3		+/-6		
Sensitivity of Level 3 financial instruments	+/-680	+/-7	+/-682	+/-8	

# DEFERRED MARGIN ON FINANCIAL INSTRUMENTS MEASURED USING TECHNIQUES DEVELOPED INTERNALLY AND BASED ON INPUTS PARTLY UNOBSERVABLE IN ACTIVE MARKETS

Deferred margin on financial instruments ("Day One Profit") primarily concerns the scope of financial instruments eligible for Level 3 and to a lesser extent some financial instruments eligible for Level 2 where valuation adjustments for uncertainties regarding parameters or models are not negligible compared to the initial margin.

The Day One Profit is calculated after setting aside valuation adjustments for uncertainties as described previously and released to profit or loss over the expected period for which the inputs will be unobservable. The unamortised amount is included under "Financial instruments at fair value through profit or loss" as a reduction in the fair value of the relevant transactions.

In millions of euros	Deferred margin at 31 December 2022 restated according to IFRS 17 and 9	Deferred margin on transactions during the period	Margin taken to the profit and loss account during the period	Deferred margin at 31 December 2023
Interest rate and foreign exchange derivatives	194	113	(140)	167
Credit derivatives	174	175	(124)	225
Equity derivatives	426	166	(211)	381
Other instruments	10	140	(139)	11
Financial instruments	804	594	(614)	784



# 5.e FINANCIAL ASSETS AT AMORTISED COST

# Detail of loans and advances by nature

	3	1 December 2023		31 December 2022 restated according to IFRS 17 and 9				
In millions of euros	Gross value	Impairment (note 3.g)	Carrying amount	Gross value	Impairment (note 3.g)	Carrying amount		
Loans and advances to credit institutions	24,434	(99)	24,335	32,716	(100)	32,616		
On demand accounts	7,252	(6)	7,246	11,000	(8)	10,992		
Loans <sup>(1)</sup>	12,267	(93)	12,174	15,767	(92)	15,675		
Repurchase agreements	4,915		4,915	5,949		5,949		
Loans and advances to customers	876,712	(17,512)	859,200	875,301	(18,281)	857,020		
On demand accounts	46,733	(2,752)	43,981	42,963	(2,844)	40,119		
Loans to customers	780,638	(13,593)	767,045	788,971	(14,354)	774,617		
Finance leases	48,842	(1,167)	47,675	42,574	(1,083)	41,491		
Repurchase agreements	499		499	793		793		
Total loans and advances at amortised cost	901,146	(17,611)	883,535	908,017	(18,381)	889,636		

<sup>(1)</sup> Loans and advances to credit institutions include term deposits made with central banks.

# Contractual maturities of finance leases

In millions of euros	31 December 2023	31 December 2022 restated according to IFRS 17 and 9
Gross investment	53,562	45,602
Receivable within 1 year	15,771	13,278
Receivable after 1 year but within 5 years	32,539	28,068
Receivable beyond 5 years	5,252	4,256
Unearned interest income	(4,720	(3,028)
Net investment before impairment	48,842	42,574
Receivable within 1 year	14,057	12,176
Receivable after 1 year but within 5 years	29,999	26,396
Receivable beyond 5 years	4,786	4,002
Impairment provisions	(1,167	(1,083)
Net investment after impairment	47,675	41,491



# • Detail of debt securities by type of issuer

	3	1 December 2023	3	31 December 2022 restated according to IFRS 17 and 9			
In millions of euros	Gross value	Impairment (note 3.g)	Carrying amount	Gross value	Impairment (note 3.g)	Carrying amount	
Governments	62,659	(11)	62,648	59,961	(23)	59,938	
Other public administration	16,288	(2)	16,286	15,686	(2)	15,684	
Credit institutions	10,318	(2)	10,316	9,062	(2)	9,060	
Others	32,000	(89)	31,911	29,435	(103)	29,332	
Total debt securities at amortised cost	121,265	(104)	121,161	114,144	(130)	114,014	

# Detail of financial assets at amortised cost by stage

	3	1 December 2023	3		1 December 2022 according to IFRS	
In millions of euros	Gross Value	Impairment (note 3.g)	Carrying amount	Gross Value	Impairment (note 3.g)	Carrying amount
Loans and advances to credit institutions	24,434	(99)	24,335	32,716	(100)	32,616
Stage 1	23,673	(19)	23,654	32,439	(11)	32,428
Stage 2	679	(13)	666	191	(10)	181
Stage 3	82	(67)	15	86	(79)	7
Loans and advances to customers	876,712	(17,512)	859,200	875,301	(18,281)	857,020
Stage 1	777,190	(1,906)	775,284	761,930	(1,998)	759,932
Stage 2	74,214	(2,399)	71,815	88,095	(2,839)	85,256
Stage 3	25,308	(13,207)	12,101	25,276	(13,444)	11,832
Debt securities	121,265	(104)	121,161	114,144	(130)	114,014
Stage 1	120,991	(12)	120,979	113,602	(27)	113,575
Stage 2	94	(5)	89	387	(10)	377
Stage 3	180	(87)	93	155	(93)	62
Total financial assets at amortised cost	1,022,411	(17,715)	1,004,696	1,022,161	(18,511)	1,003,650



# 5.f IMPAIRED FINANCIAL ASSETS (STAGE 3)

The following tables present the carrying amounts of impaired financial assets carried at amortised cost and of impaired financing and guarantee commitments, as well as related collateral and other guarantees.

The amounts shown for collateral and other guarantees correspond to the lower of the value of the collateral or other guarantee and the value of the secured assets.

	31 December 2023							
	Impaire	Impaired financial assets (Stage 3)						
In millions of euros	Gross value	Impairment	Net	Collateral received				
Loans and advances to credit institutions (note 5.e)	82	(67)	15					
Loans and advances to customers (note 5.e)	25,308	(13,207)	12,101	7,720				
Debt securities at amortised cost (note 5.e)	180	(87)	93					
Total amortised-cost impaired assets (stage 3)	25,570	(13,361)	12,209	7,720				
Financing commitments given	889	(96)	793	263				
Guarantee commitments given	769	(218)	551	135				
Total off-balance sheet impaired commitments (stage 3)	1,658	(314)	1,344	398				

	31 December 2022 restated according to IFRS 17 and 9							
	Impaire	Impaired financial assets (Stage 3)						
In millions of euros	Gross value	Impairment	Net	Collateral received				
Loans and advances to credit institutions (note 5.e)	86	(79)	7	1				
Loans and advances to customers (note 5.e)	25,276	(13,444)	11,832	7,651				
Debt securities at amortised cost (note 5.e)	155	(93)	62	14				
Total amortised-cost impaired assets (stage 3)	25,517	(13,616)	11,901	7,666				
Financing commitments given	898	(73)	825	198				
Guarantee commitments given	820	(243)	577	135				
Total off-balance sheet impaired commitments (stage 3)	1,718	(316)	1,402	333				

The following table presents the changes in gross exposures of stage 3 assets (EU CR2):

Gross value In millions of euros	Year to 31 Dec. 2023	Year to 31 Dec. 2022 restated according to IFRS 17 and 9
Impaired exposures (Stage 3) at opening balance	25,517	28,165
Transfer to stage 3	8,632	6,125
Transfer to stage 1 or stage 2	(2,166)	(1,672)
Assets written off	(3,769)	(4,827)
Other changes	(2,644)	(2,274)
Impaired exposures (Stage 3) at closing balance	25,570	25,517



# 5.g Financial Liabilities at amortised cost due to credit institutions and customers

In millions of euros	31 December 2023	<b>31 December 2022</b> restated according to IFRS 17 and 9
Deposits from credit institutions	95,175	124,718
On demand accounts	10,770	12,538
Interbank borrowings (1)	54,825	104,135
Repurchase agreements	29,580	8,045
Deposits from customers	988,549	1,008,056
On demand deposits	542,133	592,269
Savings accounts	152,636	162,354
Term accounts and short-term notes	292,491	253,210
Repurchase agreements	1,289	223

<sup>(1)</sup>Interbank borrowings from credit institutions include term borrowings from central banks, of which EUR 18 billion of TLTRO III at 31 December 2023 compared to EUR 67 billion at 31 December 2022 (see note 3.a Net Interest Income).

# 5.h Debt securities and subordinated debt

This note covers all issued debt securities and subordinated debt measured at amortised cost and designated as at fair value through profit or loss.

## Debt securities designated at fair value through profit or loss (note 5.a)

Issuer / Issue date In millions of euros	Currency	Original amount in foreign currency (millions)	Date of call or interest step-up	Interest rate	Interest rate reset	Conditions precedent for coupon payment <sup>(1)</sup>	31 December 2023	31 December 2022 restated according IFRS 17 and 9
Debt securities							83,028	64,902
Subordinated debt							735	676
- Redeemable subordinated debt			(2)				18	16
- Perpetual subordinated debt							717	660
BNP Paribas Fortis Dec. 2007 <sup>(3)</sup>	EUR	3,000	Dec14	3-month Euribor +200 bp		Α	717	660

<sup>(1)</sup> Conditions precedent for coupon payment:

Since 1 January 2022, the liability is no longer eligible to prudential own funds.

A Coupon payments are halted should the issuer have insufficient capital or the underwriters become insolvent or when the dividend declared for Ageas shares falls below a certain threshold.

<sup>(2)</sup> After agreement from the banking supervisory authority and at the issuer's initiative, redeemable subordinated debt issues may contain a call provision authorising the Group to redeem the securities prior to maturity by repurchasing them in the stock market, via public tender offers, or in the case of private placements over the counter. Debt issued by BNP Paribas SA or foreign subsidiaries of the Group via placements in the international markets may be subject to early redemption of the capital and early payment of interest due at maturity at the issuer's discretion on or after a date stipulated in the issue particulars (call option), or in the event that changes in the applicable tax rules oblige the BNP Paribas Group issuer to compensate debt-holders for the consequences of such changes. Redemption may be subject to a notice period of between 15 and 60 days, and is in all cases subject to approval by the banking supervisory authorities.

<sup>(3)</sup> Convertible And Subordinated Hybrid Equity-linked Securities (CASHES) issued by BNP Paribas Fortis (previously Fortis Banque) in December 2007.

The CASHES are perpetual securities but may be exchanged for Ageas (previously Fortis SA/NV) shares at the holder's sole discretion at a price of EUR 239.40. However, as of 19 December 2014, the CASHES will be automatically exchanged into Ageas shares if their price is equal to or higher than EUR 359.10 for twenty consecutive trading days. The principal amount will never be redeemed in cash. The rights of the CASHES holders are limited to the Ageas shares held by BNP Paribas Fortis and pledged to them.

Ageas and BNP Paribas Fortis have entered into a Relative Performance Note (RPN) contract, the value of which varies contractually so as to offset the impact on BNP Paribas Fortis of the relative difference between changes in the value of the CASHES and changes in the value of the Ageas shares.



#### Debt securities measured at amortised cost

Issuer / Issue date	Currency	Original amount in foreign currency (millions)	Date of call or interest step-up	Interest rate	Interest rate reset	Conditions precedent for coupon payment <sup>(1)</sup>	31 December 2023	31 December 2022 restated according to IFRS 17 and 9
							404 400	455.050
Debt securities							191,482	155,359
- Debt securities in issue with an initial matur	ity of less th	an one year					75,743	58,342
Negotiable debt securities							75,743	58,342
- Debt securities in issue with an initial matur	ity of more tl	nan one year					115,739	97,017
Negotiable debt securities							30,592	18,503
Bonds							85,147	78,514
Subordinated debt							24,743	24,160
- Redeemable subordinated debt			(2)				21,662	22,419
- Undated subordinated notes							2,852	1,509
BNP Paribas SA Oct. 85 <sup>(5)</sup>	EUR	305	-	TMO - 0.25%	-	В	254	254
BNP Paribas SA Sept. 86 <sup>(5)</sup>	USD	500	-	6 month- Libor + 0.075%	-	С	248	255
BNP Paribas Cardif Nov. 14	EUR	1,000	Nov. 25	4.032%	3 month-Euribor + 393 bp	D	998	1,000
BNP Paribas SA Aug. 23 <sup>(6)</sup>	USD	1,500	Aug. 28	8.500%	CMT + 4.354%	E	1,352	-
- Participating notes							225	225
BNP Paribas SA July 84 (3) (5)	EUR	337	-	(4)	-		219	219
Others							6	6
- Expenses and commission, related debt							4	7

<sup>(1)</sup> Conditions precedent for coupon payment

B Payment of the interest is mandatory, unless the Board of directors decides to postpone these payments after the Shareholders' General Meeting has officially noted that there is no income available for distribution, where this occurs within the 12-month period preceding the due date for payment of the interest. Interest payments are cumulative and are payable in full once dividend payments resume.

C Payment of the interest is mandatory, unless the Board of directors decides to postpone these payments after the Shareholders' General Meeting has validated the decision not to pay out a dividend, where this occurs within the 12-month period preceding the due date for payment of the interest. Interest payments are cumulative and are payable in full once dividend payments resume. The bank has the option of resuming payment of interest arrears, even where no dividend is paid out.

D Payment of the interest is mandatory, except for cases of regulatory deficiency, in agreement with the regulator, or of suspension of payments. Interest payments are cumulative and are payable in full, once coupon payments resume, or, if these events occur before, when the issuance is redeemed or when the issuer is liquidated.

E Payment of the interest is at full discretion and could be cancelled in whole or in part if the relevant regulator notifies based on its assessment of the financial and solvency situation of the issuer. Interest Amounts on the Notes will be non-cumulative, once coupon payments resume.

<sup>(2)</sup> See reference relating to "Debt securities at fair value through profit or loss".

<sup>(3)</sup> The participating notes issued by BNP Paribas SA may be repurchased as provided for in the law of 3 January 1983. The number of notes in the market is 1,434,092.

<sup>(4)</sup> Depending on net income subject to a minimum of 85% of the TMO rate and a maximum of 130% of the TMO rate.

<sup>(5)</sup> As from 31 December 2023, these securities are no longer eligible to prudential own funds.

<sup>(6)</sup> The instruments issued by BNP Paribas SA in August 2023 are contingent convertible securities classified as financial liabilities in accounting and eligible to Additionnal Tier 1 capital (see note 1.f.8).



# 5.i CURRENT AND DEFERRED TAXES

In millions of euros	31 December 2023	31 December 2022 restated according to IFRS 17 and 9
Current taxes	2,942	1,685
Deferred taxes	3,614	4,247
Current and deferred tax assets	6,556	5,932
Current taxes	2,725	2,042
Deferred taxes	1,096	937
Current and deferred tax liabilities	3,821	2,979

Change in deferred tax by nature over the period:

In millions of euros	31 December 2022 restated according to IFRS 17 and 9	Changes recognised in profit or loss	Changes recognised in equity that may be reclassified to profit or loss	Changes recognised in equity that will not be reclassified to profit or loss	Effects of exchange rates, consolidation scope and other movements	31 December 2023
Financial instruments	(1,559)	(49)	(476)	(46)	63	(2,067)
Provisions for employee benefit obligations	754	136		53	(46)	897
Unrealised finance lease reserve	(577)	(24)			2	(599)
Credit risk impairment	2,632	(285)			5	2,352
Tax loss carryforwards	564	184			(16)	732
Other items	1,496	(280)	(15)	5	(3)	1,203
Net deferred taxes	3,310	(318)	(491)	12	5	2,518
Deferred tax assets	4,247					3,614
Deferred tax liabilities	(937)					(1,096)

In order to determine the amount of the tax loss carryforwards recognised as assets, the Group conducts every year a specific review for each relevant entity based on the applicable tax regime, notably incorporating any time limit rules, and a realistic projection of their future revenue and charges in line with their business plan.

Deferred tax assets recognised on tax loss carryforwards are mainly related to BNP Paribas Fortis for EUR 132 million at 31 December 2023, with a 2-year expected recovery period (unlimited carryforward period).

Unrecognised deferred tax assets totalled EUR 541 million at 31 December 2023 (of which EUR 491 million of tax loss carryforwards) compared with EUR 1,585 million at 31 December 2022 (of which EUR 1,331 million of tax loss carryforwards), amount restated according to IFRS 17 and 9.



# 5.j ACCRUED INCOME/EXPENSE AND OTHER ASSETS/LIABILITIES

In millions of euros	31 December 2023	31 December 2022 restated according to IFRS 17 and 9
Guarantee deposits and bank guarantees paid	119,187	156,077
Collection accounts	773	282
Accrued income and prepaid expenses	5,400	6,839
Other debtors and miscellaneous assets	45,398	45,345
Total accrued income and other assets	170,758	208,543
Guarantee deposits received	87,612	124,055
Collection accounts	3,124	2,907
Accrued expense and deferred income	8,265	10,849
Lease liabilities	3,058	3,075
Other creditors and miscellaneous liabilities	41,614	44,124
Total accrued expense and other liabilities	143,673	185,010

# 5.k EQUITY-METHOD INVESTMENTS

Cumulated financial information of associates and joint ventures is presented in the following table:

	Year to 31 Dec. 2023			31 December Year to 31 Dec. 2022 2023 restated according to IFRS 17 and 9				31 December 2022 restated according to IFRS 17 and 9
In millions of euros	Share of net income	Share of changes in assets and liabilities recognised directly in equity	Share of net income and changes in assets and liabilities recognised directly in equity	Equity-method investments	Share of net income	Share of changes in assets and liabilities recognised directly in equity	Share of net income and changes in assets and liabilities recognised directly in equity	Equity-method investments
Joint ventures	(49)	(64)	(113)	1,784	19	-	19	1,445
Associates (1)	642	16	658	4,967	636	53	689	4,628
Total equity-method entities	593	(48)	545	6,751	655	53	708	6,073

<sup>(1)</sup> Including controlled but non-material entities consolidated under the equity method.



The carrying amount of the Group's investment in the main joint ventures and associates is presented in the following table:

In millions of euros	Country of registration	Activity	Interest (%)	31 December 2023	31 December 2022 restated according to IFRS 17 and 9
Joint ventures					
Union de Creditos Inmobiliarios	Spain	Retail mortgage	50%	256	327
BoB Cardif Life Insurance	China	Life Insurance	50%	240	232
Genius Auto Finance Co Ltd	China	Speciliased loans	25%	290	195
Pinnacle Pet Holding Ltd	United Kingdom	Insurance	25%	393	181
Associates					
AG Insurance	Belgium	Insurance	25%	462	416
Bank of Nanjing	China	Retail banking	14%	2,813	2,757
Allfunds Group Plc	United Kingdom	Financial Services	12%	312	318

# 5.I PROPERTY, PLANT, EQUIPMENT AND INTANGIBLE ASSETS USED IN OPERATIONS, INVESTMENT PROPERTY

	;	31 December 2023		<b>31 December 2022</b> restated according to IFRS 17 and 9			
In millions of euros	Gross value	Accumulated depreciation, amortisation and impairment	Carrying amount	Gross value	Accumulated depreciation, amortisation and impairment	Carrying amount	
Investment property	785	(299)	486	827	(298)	529	
Land and buildings	11,317	(4,633)	6,684	11,507	(4,704)	6,803	
Equipment, furniture and fixtures	7,007	(5,321)	1,686	7,177	(5,400)	1,777	
Plant and equipment leased as lessor under operating leases	45,720	(10,567)	35,153	38,817	(10,658)	28,159	
Other property, plant and equipment	2,338	(1,125)	1,213	2,318	(1,118)	1,200	
Property, plant and equipment	66,382	(21,646)	44,736	59,819	(21,880)	37,939	
Of which right of use	5,978	(3,322)	2,656	6,000	(3,294)	2,706	
Property, plant and equipment and investment property	67,167	(21,945)	45,222	60,646	(22,178)	38,468	
Purchased software	3,853	(3,145)	708	3,690	(3,035)	655	
Internally developed software	6,908	(5,398)	1,510	6,345	(5,000)	1,345	
Other intangible assets	2,547	(623)	1,924	2,367	(577)	1,790	
Intangible assets	13,308	(9,166)	4,142	12,402	(8,612)	3,790	

# • Investment property

Land and buildings leased by the Group as lessor under operating leases are recorded in "Investment property".

The estimated fair value of investment property accounted for at amortised cost at 31 December 2023 is EUR 702 million, compared with EUR 736 million at 31 December 2022.



#### Operating leases

Operating leases and investment property transactions are in certain cases subject to agreements providing for the following minimum future payments:

In millions of euros	31 December 2023	31 December 2022 restated according to IFRS 17 and 9
Future minimum lease payments receivable under non-cancellable leases	10,718	8,221
Payments receivable within 1 year	4,570	3,613
Payments receivable after 1 year but within 5 years	6,105	4,582
Payments receivable beyond 5 years	43	26

Future minimum lease payments receivable under non-cancellable leases are payments that the lessee is required to make during the lease term.

# Intangible assets

Other intangible assets include leasehold rights, goodwill and trademarks acquired by the Group.

# • Amortisation and provision

Net depreciation and amortisation expense for the year ended 31 December 2023 was EUR 2,224 million, compared with EUR 2,284 million for the year ended 31 December 2022.

The net increase in impairment on property, plant, equipment and intangible assets taken to the profit and loss account for the year ended 31 December 2023 amounted to EUR 19 million, compared with EUR 20 million for the year ended 31 December 2022.

# 5.m GOODWILL

In millions of euros	31 December 2023	31 December 2022 restated according to IFRS 17 and 9
Carrying amount at start of period	5,294	5,121
Acquisitions	260	215
Divestments	(7)	(15)
Impairment recognised during the period	-	(28)
Exchange rate adjustments	2	1
Carrying amount at end of period	5,549	5,294
Gross value	8,639	8,413
Accumulated impairment recognised at the end of period	(3,090)	(3,119)



Goodwill by cash-generating unit is as follows:

	Carrying amount		Recognised	impairment	Acquisitions	
In millions of euros	31 December 2023	31 December 2022 restated according to IFRS 17 and 9	Year to 31 Dec. 2023	Year to 31 Dec. 2022 restated according to IFRS 17 and 9	31 December 2023	31 December 2022 restated according to IFRS 17 and 9
Corporate & Institutional Banking	1,275	1,215	-	-	67	-
Global Banking	277	279				
Global Markets	549	490			67	
Securities Services	449	446				
Commercial, Personal Banking & Services	3,058	2,894	-	(19)	166	215
Arval	633	608			23	96
Leasing Solutions	147	148				
Personal Finance	1,432	1,291		(19)	143	61
Personal Investors	562	564				
New Digital Businesses	220	220				61
Other	64	63				(3)
Investment & Protection Services	1,213	1,182	-	(9)	27	-
Asset Management	197	190			9	
Insurance	299	281			18	
Real Estate	404	402				
Wealth Management	313	309		(9)		
Other Activities	3	3		-	-	-
Total goodwill	5,549	5,294	-	(28)	260	215
Negative goodwill			-	277		
Change in value of goodwill recognised in the profit and loss account				249		

The Group carried out a detailed analysis of goodwill to identify whether impairments were necessary in connection with the health crisis.

This analysis is based in particular on the assumptions of economic scenarios (see note 3.q).

The cash-generating units (CGU) to which goodwill is allocated are:

**Global Banking:** Global Banking combines financing solutions to corporates, all transaction banking products, corporate finance advisory services in mergers and acquisitions and primary equity activities.

**Global Markets**: Global Markets provides investment, hedging, financing and research services across asset classes, to corporate and institutional clients – as well as private and retail banking networks. The sustainable, long-term business model of Global Markets connects clients to capital markets throughout EMEA (Europe, Middle East & Africa), Asia Pacific and the Americas, with innovative solutions and digital platforms. Global Markets includes activities of Global Macro (Foreign Exchange, Global Rates, Local Markets, Commodity Derivatives), Global Credit (DCM Bonds, Credit, Securitisation) and Global Equities (Equities, Cash Equities et Prime Services).

**Securities Services**: Securities Services provides integrated solutions for all actors involved in the investment cycle, sell side, buy side and issuers. BNP Paribas is one of the major global players in securities services.

**Arval**: Specialist in vehicle long-term leasing and mobility, Arval offers corporates (from multinational companies to small and medium companies), employees and individuals tailored solutions that optimise their mobility.

**Leasing Solutions**: BNP Paribas Leasing Solutions uses a multi-channel partnership approach (sales *via* referrals, partnerships, direct sales and banking networks) to offer corporate and small business clients an array of leasing and rental solutions, ranging from equipment financing to fleet outsourcing.



**Personal Finance**: BNP Paribas Personal Finance is the Group's consumer credit specialist. Through its brands and partnerships such as Cetelem, Cofinoga, Findomestic, AlphaCredit or Stellantis Financial Services, Personal Finance provides a full range of consumer loans at point of sale (retail stores and car dealerships) or through its customer relation centres and websites and mobile applications. The business line, in some countries outside the domestic markets, is integrated into the BNP Paribas group's retail banking.

**Personal Investors**: BNP Paribas Personal Investors is a digital specialist of banking and investment services. Based in Germany and India, it provides a wide range of banking, savings and long and short-term investment services to individual clients via the internet, and also on the phone and face-to-face. In addition to its activities destined to private clients, Personal Investors offers its services and IT platform to independent financial consultants, asset managers and FinTechs.

**New Digital Businesses:** they include the account management service "Nickel" and Floa since January 2022. Nickel is open to all, without any conditions regarding income, deposits or personal wealth, and without any overdraft or credit facility. This service, which operates in real time using the latest technology, is available through over 10,000 points of sale in France, Spain, Belgium, Portugal and Germany. Floa offers consumers split payments, mini-loans and bank cards. The company is a partner of major e-retailers, key players in travel and FinTechs, for which it develops tailor-made services. Already leader in France in payment facilities, Floa is present in Spain, Belgium, Italy and Portugal.

**Asset Management**: BNP Paribas Asset Management is the dedicated asset management business line of the BNP Paribas Group and offers services to individual investors (through internal distributors – BNP Paribas private and retail banking – and external distributors), to corporates and to institutional investors (insurance companies, retirement funds, official institutions). Its aim is to offer an added value based on a broad range of expertise throughout its active management of equities and bonds, its activity of private debt, private asset and real asset management and its multi-asset, quantitative and solutions division.

**Insurance**: BNP Paribas Cardif, a world leader in personal insurance, has designed, developed and marketed savings and protection products and services to protect individuals, their projects and their assets. BNP Paribas Cardif also offers products in damage insurance, health insurance, budget insurance, revenue and means of payment insurance, unexpected event protection (unemployment, accident, death, theft or breakage) or the protection of private digital data to meet the evolution of customers' needs.

**Real Estate**: BNP Paribas Real Estate serves the needs of its clients, whether institutional investors, corporates, public entities or individuals, at all stages of the life cycle of their property (from the conception of a construction project to its daily management).

**Wealth Management**: Wealth Management encompasses the private banking activities of BNP Paribas and serves a clientele of wealthy individuals, shareholder families and entrepreneurs seeking a one-stop shop for all their wealth management and financial needs.

Goodwill impairment tests are based on three different methods: observation of transactions related to comparable businesses, share price data for listed companies with comparable businesses, and discounted future cash flows (DCF).

If one of the two comparables-based methods indicates the need for impairment, the DCF method is used to validate the results and determine the amount of impairment required.

The DCF method is based on a number of assumptions in terms of future revenues, expenses and cost of risk (cash flows) based on medium-term business plans over a period of five years. Cash flow projections beyond the 5-year forecast period are based on a growth rate to perpetuity and are normalised when the short-term environment does not reflect the normal conditions of the economic cycle.

The key parameters which are sensitive to the assumptions made are the cost of capital, the cost/income ratio, the cost of risk and the growth rate to perpetuity.



Cost of capital is determined on the basis of a risk-free rate, an observed market risk premium weighted by a risk factor based on comparables specific to each cash-generating unit. The values of these parameters are obtained from external information sources.

Allocated capital is determined for each cash-generating unit based on the "Common Equity Tier One" regulatory requirements for the legal entity to which the cash-generating unit belongs, with a minimum of 7%.

The growth rate to perpetuity used is 2% for mature economies in Europe. For CGUs implemented in countries with high levels of inflation, a specific add-on is taken into account (calculated according to inflation rates disclosed by external sources).

The following table shows the sensitivity of the valuation of the Personal Finance cash generating unit to changes in the value of parameters used in the DCF calculation: the cost of capital, the cost/income ratio in terminal value, the cost of risk in terminal value and the growth rate to perpetuity.

Sensitivity of the main goodwill valuations to a 10-basis point change in the cost of capital, a 1% change in the cost/income ratio in terminal value, a 5 % change of the cost of risk in terminal value and a 50-basis point change in the growth rate to perpetuity

In millions of euros	Personal Finance
Cost of capital Adverse change (+10 basis points) Positive change (-10 basis points)	<b>10.3%</b> (150) 154
Cost/income ratio Adverse change (+ 1 %) Positive change (-1 %)	<b>46.4%</b> (372) 372
Cost of risk Adverse change (+ 5 %) Positive change (- 5 %)	<b>(1,719)</b> (504) 504
Growth rate to perpetuity Adverse change (-50 basis points) Positive change (+50 basis points)	<b>2.0%</b> (218) 246

Concerning the cash-generating unit Personal Finance, there would be no need to depreciate even by using, for the impairment test, the four most unfavourable variations in the table.



# 5.n Provisions for contingencies and charges

# Provisions for contingencies and charges by type

In millions of euros	31 December 2022 restated according to IFRS 17 and 9	Net additions to provisions	Provisions used	Changes in value recognised directly in equity	Effect of movements in exchange rates and other movements	31 December 2023
Provisions for employee benefits	6,117	1,473	(1,243)	246	(84)	6,509
of which post-employment benefits (note 8.b)	3,160	174	(296)	253	(93)	3,198
of which post-employment healthcare benefits (note 8.b)	83	5	(2)	(7)	(1)	78
of which provision for other long-term benefits (note 8.c)	1,546	391	(367)		1	1,571
of which provision for voluntary departure, early retirement plans, and headcount adaptation plan (note 8.d)	270	314	(105)		3	482
of which provision for share-based payments (note 8.e)	1,059	589	(473)		5	1,180
Provisions for home savings accounts and plans	47	1	-		-	48
Provisions for credit commitments (note 3.g)	1,430	(56)	(45)		(59)	1,270
Provisions for litigations	1,172	411	(337)		(241)	1,005
Other provisions for contingencies and charges	1,274	104	(174)		482	1,686
Total provisions for contingencies and charges	10,040	1,933	(1,799)	246	98	10,518

In 2023, the Group modified its accounting policy relating to the risk of loss of cash flows on financial instruments granted that are not linked to the counterparty's default, such as legal risks calling into question the validity or enforceability of such contracts (see note 3.h).

The effect on expected cash flows due to these risks is now considered as a change in the contract's cash flows, in accordance with IFRS 9 B5.4.6, and is recorded as a decrease in the gross value of the asset. It was previously recognised separately in accordance with IAS 37 in "Provisions for risks and charges" (see note 5.n). Expected losses on derecognised financial instruments, as is the case when loans have been repaid, continue to be recognised in accordance with IAS 37.

As a result, EUR 313 million previously presented in "Provisions for litigations" were deducted from "Financial assets at amortised cost".

As of 31 December 2023, reserves related to the uncertainty on the residual value of Arval's vehicles previously recognised as a decrease in assets were included in "Other provisions for contingencies and charges".

# · Provisions and discount for home savings accounts and plans

In millions of euros	31 December 2023	31 December 2022 restated according to IFRS 17 and 9
Deposits collected under home savings accounts and plans	14,606	16,547
of which deposits collected under home savings plans	12,426	14,409
Aged more than 10 years	6,695	6,332
Aged between 4 and 10 years	4,926	7,227
Aged less than 4 years	805	850
Outstanding loans granted under home savings accounts and plans	9	10
of which loans granted under home savings plans	4	2
Provisions and discount recognised for home savings accounts and plans	48	47
provisions recognised for home savings plans	33	42
provisions recognised for home savings accounts	15	5
discount recognised for home savings accounts and plans	-	-



# 5.0 OFFSETTING OF FINANCIAL ASSETS AND LIABILITIES

The following tables present the amounts of financial assets and liabilities before and after offsetting. This information, required by IFRS 7, aims to enable the comparability with the accounting treatment applicable in accordance with generally accepted accounting principles in the United States (US GAAP), which are less restrictive than IAS 32 as regards offsetting.

"Amounts set off on the balance sheet" have been determined according to IAS 32. Thus, a financial asset and a financial liability are offset and the net amount presented on the balance sheet when, and only when, the Group has a legally enforceable right to set off the recognised amounts and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously. Amounts set off derive mainly from repurchase agreements and derivative instruments traded with clearing houses.

The "impacts of master netting agreements and similar agreements" are relative to outstanding amounts of transactions within an enforceable agreement, which do not meet the offsetting criteria defined by IAS 32. This is the case of transactions for which offsetting can only be performed in case of default, insolvency or bankruptcy of one of the contracting parties.

"Financial instruments given or received as collateral" include guarantee deposits and securities collateral recognised at fair value. These guarantees can only be exercised in case of default, insolvency or bankruptcy of one of the contracting parties.

Regarding master netting agreements, the guarantee deposits received or given in compensation for the positive or negative fair values of financial instruments are recognised in the balance sheet in accrued income or expenses and other assets or liabilities.



In millions of euros, at 31 December 2023	Gross amounts of financial assets	Gross amounts set off on the balance sheet	Net amounts presented on the balance sheet	Impact of Master Netting Agreements (MNA) and similar agreements	Financial instruments received as collateral	Net amounts
Assets						
Financial instruments at fair value through profit or loss						
Securities	211,634		211,634			211,634
Loans and repurchase agreements	462,109	(234,934)	227,175	(28,383)	(181,529)	17,263
Derivative financial instruments (including derivatives used for hedging purposes)	890,604	(576,833)	313,771	(213,517)	(51,325)	48,929
Financial assets at amortised cost	1,005,096	(400)	1,004,696	(676)	(4,325)	999,695
of which repurchase agreements	5,813	(400)	5,413	(676)	(4,325)	412
Accrued income and other assets	170,758		170,758		(40,664)	130,094
of which guarantee deposits paid	119,187		119,187		(40,664)	78,523
Other assets not subject to offsetting	663,465		663,465			663,465
TOTAL ASSETS	3,403,666	(812,167)	2,591,499	(242,576)	(277,843)	2,071,080

In millions of euros, at 31 December 2023	Gross amounts of financial liabilities	Gross amounts set off on the balance sheet	Net amounts presented on the balance sheet	Impact of Master Netting Agreements (MNA) and similar agreements	Financial instruments given as collateral	Net amounts
Liabilities						
Financial instruments at fair value through profit or loss						
Securities	104,910		104,910			104,910
Deposits and repurchase agreements	508,548	(234,934)	273,614	(26,113)	(231,737)	15,764
Issued debt securities	83,763		83,763			83,763
Derivative financial instruments (including derivatives used for hedging purposes)	893,736	(576,833)	316,903	(213,517)	(41,756)	61,630
Financial liabilities at amortised cost	1,084,124	(400)	1,083,724	(2,946)	(26,145)	1,054,633
of which repurchase agreements	31,269	(400)	30,869	(2,946)	(26, 145)	1,778
Accrued expense and other liabilities	143,673		143,673		(46,631)	97,042
of which guarantee deposits received	87,612		87,612		(46,631)	40,981
Other liabilities not subject to offsetting	456,045		456,045			456,045
TOTAL LIABILITIES	3,274,799	(812,167)	2,462,632	(242,576)	(346,269)	1,873,787



In millions of euros, at 31 December 2022 restated according to IFRS 17 and 9	Gross amounts of financial assets	Gross amounts set off on the balance sheet	Net amounts presented on the balance sheet	Impact of Master Netting Agreements (MNA) and similar agreements	Financial instruments received as collateral	Net amounts
Assets						
Financial instruments at fair value through profit or loss						
Securities	166,077		166,077			166,077
Loans and repurchase agreements	334,401	(143,276)	191,125	(27,377)	(147,368)	16,380
Derivative financial instruments (including derivatives used for hedging purposes)	980,162	(626,829)	353,333	(228,379)	(64,980)	59,974
Financial assets at amortised cost	1,003,650		1,003,650	(966)	(5,198)	997,486
of which repurchase agreements	6,742		6,742	(966)	(5,198)	578
Accrued income and other assets	208,543		208,543		(44,982)	163,561
of which guarantee deposits paid	156,077		156,077		(44,982)	111,095
Other assets not subject to offsetting	741,020		741,020			741,020
TOTAL ASSETS	3,433,853	(770,105)	2,663,748	(256,722)	(262,528)	2,144,498

In millions of euros, at 31 December 2022 restated according to IFRS 17 and 9	Gross amounts of financial liabilities	Gross amounts set off on the balance sheet	Net amounts presented on the balance sheet	Impact of Master Netting Agreements (MNA) and similar agreements	Financial instruments given as collateral	Net amounts
Liabilities						
Financial instruments at fair value through profit or loss						
Securities	99,155		99,155			99,155
Deposits and repurchase agreements	377,352	(143,276)	234,076	(27,376)	(184,013)	22,687
Issued debt securities	65,578		65,578			65,578
Derivative financial instruments (including derivatives used for hedging purposes)	966,951	(626,829)	340,122	(228,379)	(44,335)	67,408
Financial liabilities at amortised cost	1,132,774		1,132,774	(967)	(6,500)	1,125,307
of which repurchase agreements	8,268		8,268	(967)	(6,500)	801
Accrued expense and other liabilities	185,010		185,010		(57,443)	127,567
of which guarantee deposits received	124,055		124,055		(57,443)	66,612
Other liabilities not subject to offsetting	481,023		481,023			481,023
TOTAL LIABILITIES	3,307,843	(770,105)	2,537,738	(256,722)	(292,291)	1,988,725



# 6. NOTES RELATED TO INSURANCE ACTIVITIES

## 6.a NET INCOME FROM INSURANCE ACTIVITIES

The various income and expenses of insurance contracts are broken down in the "Net income from insurance activities" as follows:

- "Insurance revenue" include revenue from insurance activities related to groups of insurance contracts issued. Insurance revenue reflects the provision of services relating to a group of contracts in an amount corresponding to the consideration to which the insurer expects to be entitled in exchange for those services;
- "Insurance service expenses": actual charges attributable to insurance contracts incurred over the period, changes related to past and current service, amortisation of acquisition costs, and the loss component for onerous contracts:
- "Investment return";
- "Net finance income or expenses from insurance contracts" include the change in the carrying amount of insurance contracts resulting from the undiscounting effect, and the financial risk including changes in financial assumptions.

In millions of euros	Year to 31 Dec. 2023	Year to 31 Dec. 2022 restated according to IFRS 17 and 9
Insurance revenue	8,945	8,759
Insurance service expenses (1)	(6,786)	(6,619)
Investment return	10,254	(12,077)
Net finance income or expenses from insurance contracts	(10,093)	11,838
Net income from insurance activities	2,320	1,901

<sup>(1)</sup> Insurance service expenses include attributable expenses which amounted to - EUR 3,723 million for the year ended 2023, compared to - EUR 3,641 million for the year ended 2022 (see note 6.b).

#### Insurance service result

"Insurance service result" includes:

- "Insurance revenue": for contracts under the variable fee approach and under the building block approach it represents the release of fulfilment insurance contracts cash flows over the period (excluding changes in investment component and the amount allocated to the loss component), change in the non-financial risk adjustment, amortisation of the contractual service margin for services provided over the period, the amount allocated for the amortisation of acquisition cost, and experience adjustments related to premiums. For contracts under the variable fee approach, the amortisation of the margin on contractual services is determined after adjusting the difference between the real-world expected financial return and the risk-neutral projection. The main financial assumptions underlying the calculation of the real-world expected financial return are those adopted by the Group over the horizon of the strategic plan. Beyond this horizon, the interest rate and return assumptions used are determined in line with those underlying the risk-neutral projection.

The recovery of insurance acquisition cash flows corresponds to the portion of the premiums that relate to recovering these cash flows and the same amount is recognised as an expense on the line "Amortisation of insurance acquisition cash flows".

For contracts under the simplified measurement model, revenue represents expected cash-flows over the period.

- "Insurance service expenses" include incurred and past claims expenses of the period (excluding repayments of investment component) and other expenses that have been incurred related to insurance activities. Other insurance service expenses include the amortisation of insurance acquisition cash flows; changes that relate to past services and changes that relate to future services. This line includes also the operating expenses and depreciation and amortisation attributable to insurance contracts.
- "Net expenses from reinsurance contracts held" are service expenses from reinsurance net of amounts recovered from reinsurers.



In millions of euros	Year to 31 Dec. 2023	Year to 31 Dec. 2022 restated according to IFRS 17 and 9
Contracts not measured under the premium allocation approach	5,435	5,489
Changes in the liability for remaining coverage	2,221	2,145
Change in the risk adjustment	122	102
Contractual service margin	1,825	1,828
Recovery of insurance acquisition cash flows	1,267	1,414
Contracts measured under the premium allocation approach	3,510	3,270
Insurance revenue	8,945	8,759
Incurred claims and expenses	(3,928)	(3,591)
Amortisation of insurance acquisition cash flows	(2,612)	(2,678)
Changes that relate to past service	249	151
Loss component recognised in profit or loss	(62)	(75)
Net expenses from reinsurance contracts held	(433)	(426)
Insurance service expenses	(6,786)	(6,619)
INSURANCE SERVICE RESULT	2,159	2,140

#### • Financial result

"Financial Result" includes "Investment return" and "Net finance income or expenses from insurance contracts."

"Changes in fair value of underlying items of direct participation contracts" reflects the changes in value of underlying investments for the amount which was not recognised directly in equity, and excluding the portion of these changes adjusting the contract service margin.

"Other insurance financial expenses" measured under the general model and under the simplified model represent the change in technical liabilities arising from financial risks (discount rates variations, forex rates, time value and financial variations expected in the contracts) for the amount which was not recognised directly in equity.

In millions of euros	Year to 31 Dec. 2023	Year to 31 Dec. 2022 restated according to IFRS 17 and 9
Net interest income	2,376	2,698
Net gain on financial instruments at fair value through equity	(432)	(574)
Net gain on debt instruments	(445)	(598)
Dividend income on equity instruments	13	24
Net gain on financial instruments at fair value through profit and loss	9,040	(14,073)
Cost of risk	24	22
Investment property income	(672)	(79)
Share of earnings of equity-method investments	(6)	(3)
Other expenses	(76)	(68)
Investment return	10,254	(12,077)
Changes in fair value of underlying items of direct participation contracts	(9,940)	11,968
Other insurance financial expenses	(153)	(130)
Net finance income or expenses from insurance contracts	(10,093)	11,838
FINANCIAL RESULT	161	(239)

<sup>&</sup>quot;Investment return" includes net income from financial instruments and from investment properties.



# 6.b RECONCILIATION OF EXPENSES BY TYPE AND BY FUNCTION

In millions of euros	Year to 31 Dec. 2023	Year to 31 Dec. 2022 restated according to IFRS 17 and 9
Commissions and other expenses	(2,494)	(2,217)
Expenses incurred by internal distributors (see note 3.f)	(1,041)	(1,056)
Salary and employee benefit expense	(778)	(728)
Taxes and contributions	(86)	(95)
Depreciation, amortisation and impairment of property, plant and equipment and intangible assets	(32)	(63)
Total expenses by type	(4,431)	(4,159)
Acquisition cash flows incurred over the period	2,562	2,483
Amortisation of acquisition cash flows	(2,612)	(2,678)
Total expenses by type adjusted for acquisition cash flows amortisation effect	(4,481)	(4,354)
-Insurance contracts attributable expenses (see note 6.a)	(3,723)	(3,641)
-Insurance activities non attributable costs (see note 3.f)	(758)	(713)

Acquisition cash flows over the period are deducted from total expenses and amortised over the coverage period of the contracts.

# 6.c Investments, other assets and financial liabilities related to insurance activities

#### Investments and other assets related to insurance activities

In millions of euros	31 December 2023	31 December 2022 restated according to IFRS 17 and 9
Derivative financial instruments	1,658	1,728
Derivatives used for hedging purposes	36	-
Financial assets at fair value through profit or loss	156,758	143,985
Financial assets at fair value through equity	89,139	89,025
Financial assets at amortised cost	1,267	1,153
Investment properties	7,491	8,819
Equity-method investments	89	114
Assets related to insurance activities (note 6.d)	660	651
Investments and other assets related to insurance activities	257,098	245,475

## • Financial liabilities related to insurance activities

"Financial liabilities related to insurance activities" comprise unit-linked investment contracts without discretionary participating features. Those contracts are measured under IFRS 9 at fair value through profit or loss.

In millions of euros	31 December 2023	31 December 2022 restated according to IFRS 17 and 9
Derivative financial instruments	1,138	1,502
Derivatives used for hedging purposes	152	348
Deposit at fair value through profit or loss	1,063	1,148
Debt representative of shares of consolidated funds held by third parties	5,802	5,675
Investment contracts without discretionary participation feature - Unit-linked contracts	8,427	8,255
Other debts	1,657	1,930
Financial liabilities related to insurance activities	18,239	18,858



## • Measurement of the fair value of financial instruments

The criteria for allocating instruments to each level of the fair value hierarchy, the measurement methods, and the principles governing transfers between levels are those presented in note 5.d for the Group's financial instruments.

		31 Decem	ber 2023		resta	<b>31 Decem</b> ted according	<b>ber 2022</b> to IFRS 17 ar	nd 9
In millions of euros	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
Financial assets designated as at fair								
value through profit or loss	85,585	56,294	14,879	156,758	83,905	46,913	13,167	143,985
Equity instruments	79,269	41,846	14,779	135,894	77,484	34,083	13,127	124,694
Debt securities	6,316	13,740	41	20,097	6,421	12,317	24	18,762
Loans		708	59	767		513	16	529
Financial assets at fair value through								
equity	81,018	8,106	15	89,139	80,167	8,663	195	89,025
Equity instruments	646			646	210			210
Debt securities	80,372	8,106	15	88,493	79,957	8,663	195	88,815
Derivative financial instruments	2	1,678	14	1,694		1,709	19	1,728
FINANCIAL ASSETS MEASURED AT FAIR VALUE	166,605	66,078	14,908	247,591	164,072	57,285	13,381	234,738
Financial liabilities designated at fair value through profit or loss	8,741	5,923	628	15,292	7,205	7,213	660	15,078
Deposit at fair value through profit or loss		1,063		1,063		1,148		1,148
Debt representative of shares of consolidated funds held by third parties Investment contracts without discretionary	2,625	3,177		5,802	1,881	3,794		5,675
participation feature - Unit-linked contracts	6,116	1,683	628	8,427	5,324	2,271	660	8,255
Derivative financial instruments	127	977	186	1,290		1,485	365	1,850
FINANCIAL LIABILITIES MEASURED AT FAIR VALUE	8,868	6,900	814	16,582	7,205	8,698	1,025	16,928

Level 1 includes notably equity securities and liquid bonds, derivative instruments traded on organised markets (futures, options, *etc.*), shares of funds and UCITS, for which the net asset value is calculated on a daily basis.

Level 2 includes equity securities, government bonds, corporate debt securities, shares of funds and UCITS, and over-the-counter derivative.

Level 3 includes units of funds and unlisted equity shares which are mainly company shares and venture capital.



#### Table of movements in level 3 financial instruments

For financial instruments in Level 3, the following variations occurred during the period:

	F	inancial assets	S	Financial liabilities		
In millions of euros	Financial instruments at fair value through profit or loss	Financial assets at fair value through equity	Total	Financial instruments at fair value through profit or loss	Total	
At 31 December 2022 restated according to IFRS 17 and 9	13,186	195	13,381	(1,025)	(1,025)	
Purchases	2,179	9	2,188	-	-	
Sales	(771)	(47)	(818)	-	-	
Settlements	(194)	-	(194)	214	214	
Transfers to Level 3	1,193	-	1,193	-	-	
Transfers from Level 3	(569)	(136)	(705)	-	-	
Gains recognised in profit or loss	(129)	-	(129)	-	-	
Items related to exchange rate movement	(2)	-	(2)	(3)	(3)	
Changes in fair value of assets and liabilities recognised in equity	-	(6)	(6)	-	-	
At 31 December 2023	14,893	15	14,908	(814)	(814)	

#### Financial assets at fair value through equity

	31 December 2023		31 December 2022 restated according to IFRS 17 and 9	
In millions of euros, at	Fair value	of which changes in value recognised directly to equity	Fair Value	of which changes in value recognised directly to equity
Debt securities	88,493	(5,154)	88,815	(10,261)
Equity securities	646	70	210	11
Total financial assets at fair value through equity	89,139	(5,084)	89,025	(10,250)

The option to recognise certain equity instruments at fair value through equity was retained in particular for shares held through strategic partnerships and shares that the Group is required to hold in order to carry out certain activities.

During the year ended 31 December 2023, the Group sold several of these investments and a net gain of EUR 26 million was transferred to "retained earnings" (EUR 59 million for the year ended at 31 December 2022).

## • Investment properties fair value

The fair value of investment properties amounts to EUR 7.5 billion at 31 December 2023, compared with EUR 8.8 billion at 31 December 2022.

The entire non-listed real estate portfolio is appraised by one or more independent third parties. Experts have professional rules for carrying out these assessments.

For buildings that are directly held, experts use three main methods:

- the method by which similar transactions are compared;
- the rate of return method (rate applied to a rental basis);
- the discounted cash flows method.

The final value retained by the expert may be a compromise between these three methods.



# 6.d Assets and liabilities related to insurance contracts

The main insurance contracts issued by the Group are:

- contracts covering risks related to persons or property: creditor protection insurance (CPI), personal
  protection insurance and other non-life risks, and reinsurance contracts accepted from other insurers for
  these types of risks. These contracts are measured under the general model (building block approach BBA) or the premium allocation approach (PAA) for contracts with a duration of at most one year;
- life or savings contracts: single and multi-support contracts, with or without insurance risk, including a
  discretionary participation, and unit-linked contracts with a minimum coverage in the event of death. These
  contracts are measured under the variable fee approach (VFA).

The insurance contracts issued by BNP Paribas Group entities cover risks of death (guarantees in the event of death), longevity (guarantees in the event of life, for example life annuities), morbidity (guarantees in the event of disability), disability, health (medical coverage), unemployment, civil liability, and property damage.

Life or savings contracts are considered to be insurance contracts if they include a survival risk (in the case of retirement contracts with a mandatory annuity) or a death risk (in the case of unit-linked contracts with a minimum death guarantee and savings contracts with a guarantee of an additional amount in the case of death).

Savings contracts invested in a euro fund, and multi-support contracts invested in unit-linked assets and in a euro fund are considered as investment contracts with discretionary participating features under the variable fee approach.

Insurance and reinsurance contracts issued and reinsurance contracts held are presented on the assets or liabilities side of the balance sheet according to the overall position of the portfolios to which they belong.

	31 December 2023			31 December 2022 restated according to IFRS 17 and 9		
In millions of euros	Assets	Liabilities	Net (Assets) or Liabilities	Assets	Liabilities	Net (Assets) or Liabilities
Insurance contracts not measured under the premium allocation approach	22	215,689	215,667	8	207,543	207,535
Insurance contracts measured under the premium allocation approach	84	2,354	2,270	126	2,142	2,016
Reinsurance contracts held	554		(554)	517	87	(430)
Assets and liabilities related to insurance contracts	660	218,043	217,383	651	209,772	209,121



Tables below show movements in carrying amounts of insurance contracts and do not include reinsurance contracts held.

# • Movements in carrying amounts of insurance contracts - remaining coverage and incurred claims

	Remaining	coverage		
Insurance contracts issued, excluding reinsurance contracts In millions of euros	excluding loss component	loss component	Incurred claims	Total net liabilities
NET (ASSETS) OR LIABILITIES AT 1 JANUARY 2022	236,471	93	3,354	239,918
Insurance service result: (income) or expenses	(24,419)	60	21,793	(2,566)
of which insurance revenue	(8,759)			(8,759)
of which insurance service expenses	2,381	60	3,752	6,193
of which investment component	(18,041)		18,041	-
Net finance (income) or expenses from insurance contracts (2)	(29,773)		(172)	(29,945)
Total changes recognised in profit and loss and in equity	(54,192)	60	21,621	(32,511)
Premiums received for insurance contracts issued	25,895			25,895
Insurance acquisition cash flows	(2,186)			(2,186)
Claims and other service expenses paid			(21,997)	(21,997)
Total cash flows	23,709		(21,997)	1,712
Other movements	(551)	(1)	984	432
NET (ASSETS) OR LIABILITIES AT 31 DECEMBER 2022 (1)	205,437	152	3,962	209,551
Insurance service result: (income) or expenses	(30,502)	23	27,887	(2,592)
of which insurance revenue	(8,945)			(8,945)
of which insurance service expenses	2,335	23	3,995	6,353
of which investment component	(23,892)		23,892	_
Net finance (income) or expenses from insurance contracts (2)	14,617	2	65	14,684
Total changes recognised in profit and loss and in equity	(15,885)	25	27,952	12,092
Premiums received for insurance contracts issued	26,128			26,128
Insurance acquisition cash flows	(2,285)			(2,285)
Claims and other service expenses paid			(27,454)	(27,454)
Total cash flows	23,843	-	(27,454)	(3,611)
Other movements	(371)	(7)	283	(95)
NET (ASSETS) OR LIABILITIES AT 31 DECEMBER 2023 (1)	213,024	170	4,743	217,937

<sup>(1)</sup> Including receivables and liabilities attributable to insurance contracts for a net asset of EUR 549 million at 31 December 2023, compared to a net asset of EUR 501 million at 31 December 2022.

<sup>(2)</sup> Including finance income and expenses recognised directly in equity.



 Movements in carrying amounts of insurance contracts not measured under the premium allocation approach – analysis by measurement component

Insurance contracts issued not measured under the premium allocation approach, excluding reinsurance contracts In millions of euros	Present value of future cash flows	Non-financial risk adjustment	Contractual service margin	Total
NET (ASSETS) OR LIABILITIES AT 1 JANUARY 2022	217,803	1,260	18,598	237,661
Insurance service result: (income) or expenses	(372)	(172)	(1,493)	(2,037)
of which changes related to future services - new contracts	(1,587)	99	1,551	63
of which changes related to future services - change in estimation	1,387	(160)	(1,217)	10
of which changes related to current service (2)	(34)	(77)	(1,827)	(1,938)
of which changes related to past service	(138)	(34)		(172)
Net finance (income) or expenses from insurance contracts (3)	(29,882)	(39)	36	(29,885)
Total changes recognised in profit and loss and in equity	(30,254)	(211)	(1,457)	(31,922)
Premiums received for insurance contracts issued	22,690			22,690
Insurance acquisition cash flows	(911)			(911)
Claims and other service expenses paid	(20,557)			(20,557)
Total cash flows	1,222		-	1,222
Other movements	651	(1)	(76)	574
NET (ASSETS) OR LIABILITIES AT 31 DECEMBER 2022 (1)	189,422	1,048	17,065	207,535
Insurance service result: (income) or expenses	(1,674)	550	(839)	(1,963)
of which changes related to future services - new contracts	(1,164)	90	1,107	33
of which changes related to future services - change in estimation	(447)	602	(121)	34
of which changes related to current service (2)	32	(103)	(1,825)	(1,896)
of which changes related to past service	(95)	(39)		(134)
Net finance (income) or expenses from insurance contracts (3)	14,510	8	51	14,569
Total changes recognised in profit and loss and in equity	12,836	558	(788)	12,606
Premiums received for insurance contracts issued	22,621			22,621
Insurance acquisition cash flows	(892)			(892)
Claims and other service expenses paid	(25,994)			(25,994)
Total cash flows	(4,265)		-	(4,265)
Other movements	(204)	(3)	(2)	(209)
NET (ASSETS) OR LIABILITIES AT 31 DECEMBER 2023 (1)	197,789	1,603	16,275	215,667

<sup>(1)</sup> Including receivables and liabilities attributable to insurance contracts for a net asset of EUR 501 million at 31 December 2023, compared to a net asset of EUR 504 million at 31 December 2022.

<sup>(2)</sup> Including an experience adjustment that amounted to +EUR 38 million for the year ended 2023 and to -EUR 33 million for the year ended 2022.

<sup>(3)</sup> Including finance income and expenses recognised directly in equity.



#### • Expected amortisation schedule for the contractual service margin

The schedule presents the amortisation of the contractual service margin to be recognised over time in profit or loss for protection contracts under the general model and for saving contracts under the variable fee approach. For the latter, it considers the over performance of financial assets compared to a risk-neutral measurement.

In millions of euros	31 December 2023	<b>31 December 2022</b> restated according to IFRS 17 and 9
Less than 5 years	6,734	6,793
5 to 10 years	5,183	4,709
More than 10 years	4,358	5,563
TOTAL	16,275	17,065

# Discount rates and adjustment for non-financial risk

The table below presents the average discount rates used in the measurement of savings and protection contracts for the main horizons of the euro curve.

	31 Decem	ber 2023	<b>31 Decen</b> restated ac IFRS 1	ccording to
In millions of euros	Savings	Protection	Savings	Protection
1 year	4.00%	3.36%	3.64%	2.67%
5 years	2.96%	2.32%	3.60%	2.92%
10 years	3.03%	2.39%	3.56%	3.07%
15 years	3.10%	2.47%	3.50%	3.07%
20 years	3.04%	2.41%	3.29%	2.85%
40 years	3.04%		3.10%	

The difference between the Savings and Protection yield curves is equal to that of their respective illiquidity premium.

- For savings contracts measured under the variable fee approach, the discounting rate consists of the risk-free rate, extrapolated over the duration exceeding the period for which observable data are available and adjusted for a liquidity premium determined based on the underlying assets and reflecting the illiquidity of liabilities.

The risk adjustment is determined according to the cost of capital method, including future payments and excluding massive lapses. It is measured within a confidence range of 60-70%. This one corresponds to a level of confidence of 65% at 31 December 2023 (64% at 31 December 2022).

- For protection contracts measured under the general model and for liabilities for incurred claims under the simplified approach, the discounting rate consists of the risk-free rate adjusted to reflect the illiquidity of liabilities.

The level of confidence used in determining the adjustment for non-financial risks for the main countries is 70% (based on the quantile method).



# 6.e RISK SENSITIVITY

#### • Market risk: rate risk and asset value variation

Sensitivity of financial assets and liabilities, on the profit or loss and on equity to a variation of  $\pm$ - 50bps of interest rates and to a variation of  $\pm$ - 10% of the equity market and real estate market.

The table below presents impacts before tax:

	31 December 2023					
	Potential impact on income			Potential impact on equity		
	related to investments	related to insurance contracts	Net impact	related to investments	related to insurance contracts	Net impact
In millions of euros						
+50 bps variation of interest rate risk	(225)	206	(19)	(3,662)	3,330	(332)
-50 bps variation of interest rate risk	239	(220)	19	3,662	(3,330)	332
+10% variation of equity market	1,834	(1,760)	74	61		61
-10% variation of equity market	(1,834)	1,760	(74)	(61)		(61)
+10% variation of real estate market	1,062	(1,031)	31	37		37
-10% variation of real estate market	(1,062)	1,031	(31)	(37)		(37)

<sup>(1)</sup> Excepted financial assets representing unit-linked contracts.

For savings contracts measured under the variable fee approach, changes in the value of underlying financial assets are largely offset by changes in the value of liabilities, as contractual service margin is positive.

Potential impacts on profit and loss and equity are mainly due to non-participating contracts and to assets backing insurance entities' equity.

# Liquidity risk

The table below presents the schedule of the present value of future cash-flow for all insurance contracts excluding reinsurance.

In millions of euros	31 December 2023	31 December 2022 restated according to IFRS 17 and 9
1 year	7,094	5,966
1 to 2 years	6,274	5,358
2 to 3 years	6,179	5,263
3 to 4 years	6,074	5,165
4 to 5 years	5,598	4,756
5 to 10 years	19,511	21,237
More than 10 years	148,819	143,321
TOTAL	199,549	191,066

The sensitivity was measured for most significant countries, i.e. France, Italy and Luxembourg.



For participating contracts, amounts payable on demand correspond to surrender values of saving contracts.

	31 Decem	ber 2023	31 December 2022 restated according to IFRS 17 and 9		
In millions of euros	Amount payable on demand	Carrying amount	Amount payable on demand	Carrying amount	
Participating contracts	197,551	212,297	197,330	203,833	
Non-participating contracts	70	5,640	147	5,718	
TOTAL	197,621	217,937	197,477	209,551	

# • Underwriting risk by geographic area

The table below presents liabilities related to insurance contracts, excluding reinsurance contracts, by country of issue. They include the present value of future cash-flow, the contractual service margin and the risk adjustment for non-financial risk.

In millions of euros	31 December 2023	<b>31 December 2022</b> restated according to IFRS 17 and 9
France <sup>(1)</sup>	158,470	148,401
Italy <sup>(1)</sup>	23,236	25,870
Luxembourg <sup>(1)</sup>	28,158	27,022
Other Europe <sup>(1)</sup>	1,492	1,454
Asia <sup>(1)</sup>	6,055	6,250
Latin America <sup>(2)</sup>	526	554
TOTAL	217,937	209,551

<sup>(1)</sup> Savings and protection

Sensitivity of underwriting risk measurement, on the profit or loss and on equity to a variation of 1% of mortality rate, of 5% of lapse rate and 5% of ultimate loss rate.

Sensitivities to non-financial risks are presented excluding reinsurance contracts and assuming that all other variables remain unchanged.

		31 December 2023			
In millions of euros	Potential impon incom		Potential impact on equity		
Savings					
Mortality rates (1% increase/decrease)		-			
Lapse rates (5% increase/decrease)		-/+2			
Protection					
Ultimate loss rate (5% increase/decrease)		-/+94			

<sup>(2)</sup> Protection only



# 7. FINANCING AND GUARANTEE COMMITMENTS

# 7.a FINANCING COMMITMENTS GIVEN OR RECEIVED

In millions of euros	31 December 2023	31 December 2022 restated according to IFRS 17 and 9
Financing commitments given		
- to credit institutions	3,650	4,235
- to customers	365,821	382,746
Confirmed financing commitments	328,678	347,650
Other commitments given to customers	37,143	35,096
Total financing commitments given	369,471	386,981
of which stage 1	353,147	343,339
of which stage 2	14,857	18,745
of which stage 3	889	898
of which insurance activities	578	1,477
of which financing commitments given associated with assets held for sale	-	22,522
Financing commitments received		
- from credit institutions	69,596	66,554
- from customers	3,185	2,221
Total financing commitments received	72,781	68,775
of which financing commitments received associated with assets held for sale	-	9,272

# 7.b GUARANTEE COMMITMENTS GIVEN BY SIGNATURE

In millions of euros	31 December 2023	31 December 2022 restated according to IFRS 17 and 9
Guarantee commitments given		
- to credit institutions	63,132	60,357
- to customers	127,203	118,427
Property guarantees	2,403	2,285
Sureties provided to tax and other authorities, other sureties	66,791	65,294
Other guarantees	58,009	50,848
Total guarantee commitments given	190,335	178,784
of which stage 1	177,315	165,549
of which stage 2	11,701	12,120
of which stage 3	769	820
of which insurance activities	550	295

The Group's annual contribution to the European Union's Single Resolution Fund may be partly in the form of an irrevocable payment commitment (IPC) guaranteed by a cash deposit of the same amount. Where the resolution of an institution involves the fund, the fund may call all or part of the IPC received.

The irrevocable payment commitment is qualified as contingent liabilities. A provision is established if the probability of a commitment call by the fund exceeds 50%. Since this probability is estimated to be below this threshold, no provision was recognised by the Group at 31 December 2023.

These commitments amounted to EUR 1,261 million at 31 December 2023 (compared with EUR 969 million at 31 December 2022).

Cash provided as collateral is remunerated and recognised as a financial asset at amortised cost.



# 7.c SECURITIES COMMITMENTS

In connection with the settlement date accounting for securities, commitments representing securities to be delivered or securities to be received are the following:

In millions of euros	31 December 2023	31 December 2022 restated according to IFRS 17 and 9
Securities to be delivered	23,159	17,325
Securities to be received	21,384	17,263

# 7.d OTHER GUARANTEE COMMITMENTS

## Financial instruments given as collateral

In millions of euros	31 December 2023	31 December 2022 restated according to IFRS 17 and 9
Financial instruments (negotiable securities and private receivables) lodged with central banks and eligible for use at any time as collateral for refinancing transactions after haircut	87,881	132,938
- Used as collateral with central banks - Available for refinancing transactions	20,560 67,321	67,792 65,146
Securities sold under repurchase agreements	519,731	371,552
Other financial and similar assets pledged as collateral for transactions with credit institutions, financial customers or subscribers of covered bonds issued by the Group (1)	323,491	239,761

<sup>(1)</sup>Notably including "Société de Financement de l'Économie Française" and "Caisse de Refinancement de l'Habitat" financing.

The fair value of financial instruments given as collateral or transferred under repurchase agreements by the Group that the beneficiary is authorised to sell or reuse as collateral amounted to EUR 726,703 million at 31 December 2023 (EUR 523,321 million at 31 December 2022).

## • Financial instruments received as collateral

In millions of euros	31 December 2023	31 December 2022 restated according to IFRS 17 and 9
Financial instruments received as collateral (excluding repurchase agreements)	350,947	326,198
of which instruments that the Group is authorised to sell and reuse as collateral	187,021	192,274
Securities received under repurchase agreements	467,822	336,799

The fair value of financial instruments received as collateral or under repurchase agreements that the Group effectively sold or reused as collateral amounted to EUR 377,078 million at 31 December 2023 (compared with EUR 307,886 million at 31 December 2022).



# 8. SALARIES AND EMPLOYEE BENEFITS

# 8.a SALARY AND EMPLOYEE BENEFIT EXPENSE

In millions of euros	Year to 31 Dec. 2023	Year to 31 Dec. 2022 restated according to IFRS17 and 9
Fixed and variable remuneration, incentive bonuses and profit-sharing Employee benefit expense Pavroll taxes	13,445 3,856 474	12,995 3,429 453
Total salary and employee benefit expense for banking activities (note 3.f)	17,775	16,877
Salary and employee benefit expense of insurance activities (note 6.b)	778	728
Total salary and employee benefit expense	18,553	17,605

# 8.b Post-employment benefits

IAS 19 distinguishes between two categories of plans, each handled differently depending on the risk incurred by the entity. When the entity is only committed to paying a fixed amount, stated as a percentage of the beneficiary's annual salary, for example, to an external entity handling payment of the benefits based on the assets available for each plan member, it is described as a defined-contribution plan. Conversely, when the entity's obligation is to manage the financial assets funded through the collection of contributions from employees and to bear the cost of benefits itself or to guarantee the final amount subject to future events, it is described as a defined-benefit plan. The same applies if the entity entrusts management of the collection of premiums and payment of benefits to a separate entity but retains the risk arising from management of the assets and/or from future changes in the benefits.

## • Main Defined-contribution pension plans for Group entities

The BNP Paribas Group has implemented over the past few years a wide campaign of converting defined-benefit plans into defined-contribution plans.

Thus, in France, the BNP Paribas Group pays contributions to mandatory state and complementary pension schemes. BNP Paribas SA and certain subsidiaries have set up a complementary defined-contribution pension plan under a company-wide agreement. Under this plan, employees will receive an annuity or a lump sum on retirement in addition to the pension paid by mandatory schemes.

Since defined-benefit plans have been closed to new employees in most countries outside France, they are offered the benefit of joining defined-contribution pension plans.

In Italy, the plan introduced by BNL is funded by employer contributions (4.2% of salaries) and employee contributions (2% of salaries). Employees can also make additional voluntary contributions.

In the United Kingdom, the employer contributes 12% of salaries for the majority of employees; employees can make additional voluntary contributions.

In the US, the bank matches the voluntary contributions made by employees, within certain limits.

The amount paid into defined-contribution post-employment plans for the year ended 31 December 2023 was EUR 791 million, compared with EUR 720 million for the year ended 31 December 2022 (including amount paid by entities which are insurance companies).



The breakdown by major contributors is determined as follows:

Contribution amount In millions of euros	Year to 31 Dec. 2023	Year to 31 Dec. 2022 restated according to IFRS 17 and 9
France	386	353
Italy	106	90
UK	62	64
Türkiye	39	26
Hong Kong	29	26
Luxembourg	30	28
USA	27	25
Others	112	108
TOTAL	791	720

#### Main defined-benefit pension plans for Group entities and indemnities payable on retirement

#### Defined-benefit plans

In Belgium, BNP Paribas Fortis funds a defined-benefit plan, based on final salary and number of years of service, for its management and employees who joined the bank before its pension plans were harmonised on 1 January 2002. Actuarial liabilities under this scheme are pre-funded at 91% at 31 December 2023 (compared with 88% at 31 December 2022) through insurance companies.

BNP Paribas Fortis senior managers joining before 1 January 2015 are covered by a top-up pension plan, paying a lump sum based on the number of years of service and final salary. This plan is pre-funded at 94% at 31 December 2023 (90% at 31 December 2022) through insurance companies.

In Belgium, employees benefit from a defined-contribution scheme with a legal obligation for the employer to guarantee a minimum return on financial assets invested. Thus, a provision was recognised for these schemes, as this guarantee is not entirely covered by the insurance company.

In France, BNP Paribas pays a top-up banking industry pension arising from rights acquired to 31 December 1993 by retired employees and active employees in service at that date. At 31 December 2023, the Group's residual obligations for these employees were recognised on the balance sheet in full.

The defined-benefit plans previously granted to some Group senior managers have all been closed to new employees and converted into top-up type schemes. The amounts allocated to residual beneficiaries, subject to their presence within the Group at retirement, were fixed when these schemes were closed. At 31 December 2023, these pension plans were funded at 264% through insurance companies (221% at 31 December 2022).

In the United Kingdom, defined-benefit pension plans (pension funds) still exist but are closed to new employees. Under these plans, the defined pension is generally based on final salary and number of years of service. Pension schemes are managed by independent management bodies (Trustees). At 31 December 2023, obligations for all UK entities were 118% covered by financial assets, compared with 125% at 31 December 2022.

In Switzerland, liabilities relate to top-up pension plans based on the principle of defined-contribution schemes with guaranteed returns, paying an annuity under pre-defined terms. These schemes are managed by a foundation. At 31 December 2023, obligations were 111% covered by financial assets, compared with 121% at 31 December 2022.



In the United States, defined-benefit pension plans are based on annual vesting rights to a lump sum comprising a pension expressed as a percentage of annual salary and paying interest at a pre-defined rate. These plans are closed to new entrants and have offered almost no new vesting rights. At 31 December 2023, the obligation was 87% covered by financial assets, (85% at 31 December 2022).

In Germany, liabilities are mainly related to defined-benefit pension plans, closed to new employees. Under these plans, the defined pension is generally based on the number of years of service and final salary. They offer the payment of an annuity under pre-defined terms. At 31 December 2023, the obligation was 66% covered by financial assets, (70% at 31 December 2022).

In Türkiye, the main pension plan replaces the national pension scheme and should eventually be transferred to the Turkish State. This plan offers guarantees exceeding the minimal legal requirements. At the end of 2023, obligations under this plan are fully funded by financial assets held with an external foundation; these financial assets exceeding the related obligations, this surplus is not recognised as an asset by the Group.

# - Other post-employment benefits

Group employees also receive various other contractual post-employment benefits, such as indemnities payable on retirement, determined according to minimal legal requirements (Labour Code, collective agreements) or according to specific company-level agreements.

In France, the obligations for these benefits are funded through a contract held with a third-party insurer. At 31 December 2023, this obligation was 127% covered by financial assets, compared with 132% at 31 December 2022.

The law of 14 April 2023 changed the age and quarters criteria required to settle pension rights. The specificities of this law have been taken into account for the determination of the present value of the obligation under IFRS, with a decrease impact of its value of 22 million euros.

In other countries, the obligations of the Group related to other post-employment benefits are mainly concentrated in Italy, where vested rights up to 31 December 2006 were frozen.



# • Obligations under defined-benefit pension plans and indemnities payable on retirement

Assets and liabilities recognised on the balance sheet

In millions of euros, at 31 December 2023	Defined-benefit obligation arising from wholly or partially funded plans	Defined-benefit obligation arising from unfunded plans	Present value of defined- benefit obligation	Fair value of plan assets	Fair value of reimburse- ment rights <sup>(1)</sup>	Effect of asset ceiling	Net obligation	of which asset recognised in the balance sheet for defined- benefit plans	of which net assets of defined- benefit plans	of which fair value of reimburse- ment rights	of which obligation recognised in the balance sheet for defined-benefit plans
Belgium	2,830		2,830	(152)	(2,502)		176	(2,502)		(2,502)	2,678
UK	1,158		1,158	(1,365)			(207)	(209)	(209)		2
Switzerland	1,123		1,123	(1,251)		130	2				2
France	856	52	908	(1,134)			(226)	(331)	(331)		105
USA	146	1	147	(127)			20	(4)	(4)		24
Türkiye	235	43	278	(258)		22	42				42
Italy		164	164				164				164
Germany	129	49	178	(118)			60				60
Others	334	47	381	(269)	(1)	1	112	(9)	(8)	(1)	121
TOTAL	6,811	356	7,167	(4,674)	(2,503)	153	143	(3,055)	(552)	(2,503)	3,198

In millions of euros, at 31 December 2022 restated according to IFRS 17 and 9	Defined-benefit obligation arising from wholly or partially funded plans	Defined-benefit obligation arising from unfunded plans	Present value of defined- benefit obligation	Fair value of plan assets	Fair value of reimburse- ment rights <sup>(1)</sup>	Effect of asset ceiling	Net obligation	of which asset recognised in the balance sheet for defined- benefit plans	of which net assets of defined- benefit plans	of which fair value of reimburse- ment rights	of which obligation recognised in the balance sheet for defined-benefit plans
Belgium	2,738		2,738	(124)	(2,395)		219	(2,395)		(2,395)	2,614
UK	1,067		1,067	(1,334)			(267)	(267)	(267)		
Switzerland	979		979	(1,185)		208	2				2
France	845	62	907	(1,157)			(250)	(346)	(346)		96
USA	467	64	531	(458)			73	(24)	(24)		97
Türkiye	139	63	202	(295)		157	64				64
Italy		182	182				182				182
Germany	93	45	138	(98)			40	(7)	(7)		47
Others	379	51	430	(313)	(2)	2	117	(13)	(11)	(2)	130
TOTAL	6,707	467	7,174	(4,964)	(2,397)	367	180	(3,052)	(655)	(2,397)	3,232
of which continuing activities	6,391	404	6,795	(4,635)	(2,397)	367	130	(3,030)	(633)	(2,397)	3,160
of which discontinued activities	316	63	379	(329)		-	50	(22)	(22)	-	72

<sup>(1)</sup> The reimbursement rights are principally found on the balance sheet of the Group's insurance subsidiaries and associated companies - notably AG Insurance with respect to BNP Paribas Fortis' defined-benefit plan - to hedge their commitments to other Group entities that were transferred to them to cover the post-employment benefits of certain employee categories.



Change in the present value of the defined-benefit obligation including discontinued activities

In millions of euros	Year to 31 Dec. 2023	Year to 31 Dec. 2022 restated according to IFRS 17 and 9
Present value of defined-benefit obligation at start of period	7,174	9,060
Current service cost	181	215
Interest cost	236	100
Past service cost	(25)	(5)
Settlements	(15)	(11)
Actuarial (gains)/losses on change in demographic assumptions	(11)	10
Actuarial (gains)/losses on change in financial assumptions	203	(1,985)
Actuarial (gains)/losses on experience gaps	330	341
Actual employee contributions	24	23
Benefits paid directly by the employer	(87)	(101)
Benefits paid from assets/reimbursement rights	(453)	(489)
Exchange rate (gains)/losses on obligation	(41)	(25)
(Gains)/losses on obligation related to changes in the consolidation scope	(349)	41
Present value of defined-benefit obligation at end of period	7,167	7,174

- Change in the fair value of plan assets and reimbursement rights including discontinued activities

	Plan a	assets	Reimburse	ment rights
In millions of euros	Year to 31 Dec. 2023	Year to 31 Dec. 2022 restated according to IFRS 17 and 9	Year to 31 Dec. 2023	Year to 31 Dec. 2022 restated according to IFRS 17 and 9
Fair value of assets at start of period	4,964	6,082	2,397	2,932
Expected return on assets	169	99	84	13
Settlements	(14)	(21)		
Actuarial gains/(losses) on assets	10	(938)	99	(548)
Actual employee contributions	14	13	10	10
Employer contributions	60	54	131	198
Benefits paid from assets	(234)	(257)	(219)	(232)
Exchange rate gains/(losses) on assets	(36)	(64)		
Gains/(losses) on assets related to changes in the consolidation scope	(259)	(4)	1	24
Fair value of assets at end of period	4,674	4,964	2,503	2,397

- Components of the cost of defined-benefit plans

In millions of euros	Year to 31 Dec. 2023	Year to 31 Dec. 2022 restated according to IFRS 17 and 9
Service costs	155	220
Current service cost	181	215
Past service cost	(25)	(5)
Settlements	(1)	10
Net financial expense	1	6
Interest cost	236	100
Interest income on plan asset	18	18
Interest income on reimbursement rights	(169)	(99)
Expected return on asset ceiling	(84)	(13)
Total recognised in "Salary and employee benefit expense"	156	226
of which continuing activities	156	222
of which discontinued activities	-	4



- Other items recognised directly in equity

In millions of euros	Year to 31 Dec. 2023	Year to 31 Dec. 2022 restated according to IFRS 17 and 9
Actuarial (losses)/gains on plan assets or reimbursement rights	109	(1,486)
Actuarial (losses)/gains of demographic assumptions on the present value of obligations	11	(10)
Actuarial (losses)/gains of financial assumptions on the present value of obligations	(203)	1,985
Experience (losses)/gains on obligations	(330)	(341)
Variation of the effect of assets limitation	216	(263)
Total of other items recognised directly in equity	(197)	(115)
of which continuing activities	(197)	(127)
of which discontinued activities		12

- Main actuarial assumptions used to calculate obligations

In the eurozone, United Kingdom and United States, the Group discounts its obligations using the yields of high quality corporate bonds, with a term consistent with the duration of the obligations.

The ranges of rates used are as follows:

	31 Decer	nber 2023		n <b>ber 2022</b> g to IFRS 17 and 9
In %	Discount rate Compensation increase rate <sup>(1)</sup>		Discount rate	Compensation increase rate <sup>(1)</sup>
Belgium	3.00% / 3.60%	3.30% / 4.10%	1.90% / 3.80%	3.30% / 5.00%
UK	4.40% / 5.30%	2.00% / 3.40%	3.50% / 4.90%	2.00% / 3.30%
France	3.00% / 3.60%	2.90% / 3.10%	3.30% / 3.80%	2.10% / 3.65%
Switzerland	1.40% / 1.60%	1.80% / 2.00%	2.00% / 2.15%	1.75% / 2.00%
USA	4.70% / 5.30%	2.50%	4.90% / 5.00%	2.50%
Italy	3.00% / 3.60%	3.00% / 3.10%	1.90% / 3.60%	2.10% / 3.20%
Germany	3.20% / 3.70%	2.00% / 2.90%	2.30% / 3.80%	2.00% / 2.90%
Türkiye	23.10%	18.80%	10.60%	8.50%

<sup>(1)</sup> Including price increases (inflation)

Average discount rates weighted by obligation amounts are as follows:

- In the eurozone: 3.16% at 31 December 2023 (3.54% at 31 December 2022);
- In the United Kingdom: 4.51% at 31 December 2023 (4.78% at 31 December 2022);
- In Switzerland: 1.40% at 31 December 2023 (2.15% at 31 December 2022).

The impact of a 100-bps change in discount rates on the present value of post-employment benefit obligations is as follows:

	31 Decem	ber 2023	31 Decem restated according	
Change in the present value of obligations In millions of euros	Discount rate -100bps	Discount rate +100bps	Discount rate -100bps	Discount rate +100bps
Belgium	231	(168)	201	(175)
UK	170	(137)	187	(147)
France	88	(75)	92	(78)
Switzerland	148	(119)	133	(107)
USA	15	(13)	18	(15)
Italy	10	(9)	12	(11)
Germany	27	(21)	26	(20)
Türkiye	11	(9)	13	(10)



Inflation assumptions used for the valuations of the Group obligations are determined locally depending on the monetary area, except for the eurozone for which the assumption is determined centrally.

Average discount rates weighted by obligation amounts are as follows:

- In the eurozone: 2.27% at 31 December 2023 (2.43% at 31 December 2022);
- In the United Kingdom: 2.94% at 31 December 2023 (3.03% at 31 December 2022);
- In Switzerland: 1.25% at 31 December 2023 (1.25% at 31 December 2022).

The impact of a +100-bps increase in inflation rates on the present value of post-employment benefit obligations is as follows:

	31 December 2023	31 December 2022 restated according to IFRS 17 and 9
Change in the present value of obligations In millions of euros	Inflation rate +100bps	Inflation rate +100bps
Belgium	133	148
UK	100	126
France	88	92
Switzerland	8	8
Italy	7	8
Germany	16	14
Türkiye	11	12

Variation effects of discount and inflation rates presented above are not cumulative.

- Actual rate of return on plan assets and reimbursement rights over the period

	Year to 31	Dec. 2023	Year to 31 restated according	
In %	Range of value (reflecting the existence of several plans in the same country)	Weighted average rates	Range of value (reflecting the existence of several plans in the same country)	Weighted average rates
Belgium	-0.20% / 13.20%	6.45%	-18.75% / 6.30%	-12.65%
UK	-10.50% / 5.40%	0.50%	-38.30% / 0%	-34.60%
France	2.60%	2.60%	2.60%	2.60%
Switzerland	1.70% / 2.50%	2.50%	-15.85% / 1%	0.50%
USA	1.65% / 5.45%	5.25%	-29.75% / -16.75%	-28.90%
Germany	-2.85% / 11.50%	9.30%	-26.15% / 1.30%	-11.20%
Türkiye	44.90%	44.90%	40.80%	40.80%



#### Breakdown of plan assets

			31 Decem	31 December 2023				restate	31 Decemed according		7 and 9	
In %	Shares	Governme ntal bonds		Real- estate	Deposit account	Others	Shares	Governme ntal bonds	(-overnme	Real- estate	Deposit account	Others
Belgium	8%	46%	19%	1%	2%	24%	8%	48%	20%	1%	0%	23%
UK	12%	62%	16%	0%	2%	8%	7%	65%	13%	0%	2%	13%
France <sup>(1)</sup>	8%	59%	18%	13%	2%	0%	8%	60%	18%	13%	1%	0%
Switzerland	29%	0%	26%	25%	4%	16%	32%	0%	23%	21%	3%	20%
USA	17%	24%	45%	0%	13%	1%	19%	18%	58%	0%	1%	4%
Germany	22%	52%	0%	0%	0%	26%	25%	64%	0%	0%	3%	9%
Türkiye	0%	68%	0%	6%	21%	5%	0%	59%	0%	3%	30%	7%
Others	9%	22%	12%	1%	2%	54%	10%	18%	12%	2%	2%	57%
GROUP	12%	43%	19%	7%	3%	16%	12%	44%	18%	6%	2%	18%

<sup>(1)</sup>In France, the breakdown of plan assets reflects the breakdown of the general fund of the insurance company through which the Group's obligations are funded

The Group introduced an asset management governance for assets backing defined-benefit pension plan commitments, the main objectives of which are the management and control of the risks in terms of investment.

It sets out investment principles, in particular, by defining an investment strategy for plan assets, based on financial objectives and risk management, to specify the way in which plan assets have to be managed, via financial management servicing contracts.

The investment strategy is based on an assets and liabilities management analysis that should be realised at least every three years for plans with assets in excess of EUR 100 million.

#### Post-employment healthcare benefits

The Group offers some healthcare benefit plans for retired employees, mainly in Belgium.

The present value of post-employment healthcare benefit obligations stood at EUR 78 million at 31 December 2023, compared with EUR 83 million at 31 December 2022.

# 8.c OTHER LONG-TERM BENEFITS

BNP Paribas offers its employees various long-term benefits, mainly long-service awards, the ability to save up paid annual leave in time savings accounts, and certain guarantees protecting them in the event they become incapacitated. The net provision amounted to EUR 462 million at 31 December 2023 (EUR 453 million at 31 December 2022).

As part of the Group's variable compensation policy, annual deferred compensation plans are set up for certain high-performing employees or pursuant to special regulatory frameworks. Under these plans, payment is deferred over time and is subject to the performance achieved by the business lines, divisions and Group.

Since 2013, BNP Paribas has introduced a Group loyalty scheme with a cash payment, at the end of a three-year to four-year vesting period, which fluctuates according to the Group's intrinsic performance. The aim of this loyalty scheme is to make different categories of managerial staff partners in the Group's development and profitability objectives. These personnels are representative of the Group's talent and the breadth of its managerial framework i.e., senior managers, managers in key positions, line managers and experts, high-potential managers, high-performing young executives with good career development prospects and key contributors to the Group's results.



The amounts allocated under this plan are linked to changes in the Group's operational performance over the duration of the plan (for 80%) and to the achievement of the Group's Corporate Social Responsibility (CSR) targets (for 20%). These ten targets are in line with the four pillars on which the Group's CSR policy is based. In addition, the final payment is subject to continuous service within the Group between the grant date and the payment date, provided that the Group's operating income and pre-tax income for the year prior to payment are strictly positive. For employees subject to special regulatory frameworks, this loyalty scheme is adjusted in accordance with the CRD European Directive.

The net obligation related to deferred compensation plans and loyalty schemes amounts to EUR 1,033 million at 31 December 2023 (EUR 1,017 million at 31 December 2022).

In millions of euros	31 December 2023	<b>31 December 2022</b> restated according to IFRS 17 and 9
Net provisions for other long-term benefits	1,495	1,470
Asset recognised in the balance sheet under the other long-term benefits	(76)	(76)
Obligation recognised in the balance sheet under the other long-term benefits	1,571	1,546

# 8.d TERMINATION BENEFITS

BNP Paribas has implemented a number of voluntary redundancy plans and headcount adaptation plans for employees who meet certain eligibility criteria. The obligations to eligible active employees under such plans are provided for as soon as a bilateral agreement or a bilateral agreement proposal for a particular plan is made.

In 2023, BNP Paribas Personal Finance subgroup implemented a voluntary departure plan in France in respect of which a provision of EUR 215 million was established.

In millions of euros	31 December 2023	31 December 2022 restated according to IFRS 17 and 9
Provision for voluntary departure, early retirement plans, and headcount adaptation plans	482	270

# 8.e Share-based payments

As part of the Group's variable remuneration policy, deferred annual compensation plans offered to certain high-performing employees or set up pursuant to special regulatory frameworks may entitle beneficiaries to variable compensation settled in cash but linked to the share price, payable over several years.

- Variable compensation for employees, subject to special regulatory frameworks

Since the publication of the Decree by the French Ministry of Finance on 13 December 2010, and following the provisions of the European Directive CRD 4 of 26 July 2013, modified by the CRD 5 Directive of 20 May 2019, transposed into the French law in the Monetary and Financial Code by the Ordinance of 20 February 2014, and the Ordinance of 21 December 2020, as well as the Decrees and Orders of 3 November 2014 and 22 December 2020 and the delegated European regulation of 25 March 2021, the variable compensation plans apply to Group employees performing activities that may have a material impact on the Group's risk profile.



Under these plans, payment is deferred over time and is contingent on the performance achieved by the business lines, core businesses and Group.

Sums will mostly be paid in cash linked to the increase or decrease in the BNP Paribas share price.

- Deferred variable compensation for other Group employees

Sums due under the annual deferred compensation plans for high-performing employees are partly paid in cash linked to the increase or decrease in the BNP Paribas share price.

# • Expense of share-based payments

Expense / (revenue) in millions of euros	Year to 31 Dec. 2023	Year to 31 Dec. 2022 restated according to IFRS 17 and 9
Prior deferred compensation plans	48	(116)
Deferred compensation plans for the year	541	614
Total	589	498



# 9. ADDITIONAL INFORMATION

# 9.a Changes in Share Capital and Earnings per Share

At 31 December 2023, the share capital of BNP Paribas SA amounts to EUR 2,294,954,818 and was divided into 1,147,447,409 shares. The nominal value of each share is EUR 2 (compared to 1,234,331,646 at 31 December 2022).

# Ordinary shares issued by BNP Paribas and held by the Group

	Proprietary transactions		Trading trar	sactions <sup>(1)</sup>	Total		
	Number of shares	Carrying amount (in millions of euros)	Number of shares	Carrying amount (in millions of euros)	Number of shares	Carrying amount (in millions of euros)	
Shares held at 31 December 2021	721,971	38	-			38	
Net movements			159,670	8	159,670	8	
Shares held at 31 December 2022	721,971	38	159,670 8		881,641	46	
Acquisitions	86,854,237	5,000			86,854,237	5,000	
Capital decrease	(86,854,237)	(5,000)			(86,854,237)	(5,000)	
Net movements	,		64.888 5		64,888	5	
Shares held at 31 December 2023	721,971	38	224,558	13	946,529	51	

<sup>(1)</sup> Transactions realised in the framework of an activity of trading and arbitrage transactions on equity indices.

Throughout the year 2023, BNP Paribas SA bought back on the market then cancelled 86,854,237 of its own shares in accordance with the decision made by the Board of Directors on 6 February 2023.

At 31 December 2023, the Group holds 946,529 BNP Paribas shares representing an amount of EUR 51 million, which were deducted from equity.

#### Undated Super Subordinated Notes eligible as Tier 1 regulatory capital

BNP Paribas SA has issued Undated Super Subordinated Notes which pay a fixed, fixed adjustable or floating-rate coupon and are redeemable at the end of a fixed period and thereafter at each coupon date or every five years.

On 3 January 2022, BNP Paribas SA redeemed the July 2006 issue, for an amount of EUR 150 million. These notes paid a 5.45% fixed-rate coupon.

On 12 January 2022, BNP Paribas SA issued Undated Super Subordinated Notes for an amount of USD 1,250 million which pay a 4.625% fixed-rate coupon. These notes could be redeemed at the end of a period of 5 years. If the notes are not redeemed in 2027, a US 5-year Constant Maturity Treasury rate coupon will be paid half-yearly. This issue is eligible to Additional Tier 1 capital.

On 19 January 2022, BNP Paribas SA redeemed the June 2007 issue, for an amount of USD 1,100 million. These notes paid a 7.195% fixed-rate coupon.

On 14 March 2022, BNP Paribas SA redeemed the December 2016 issue, for an amount of USD 750 million. These notes paid a 6.75% fixed-rate coupon.



On 17 June 2022, BNP Paribas SA redeemed the June 2015 issue, for an amount of EUR 750 million, at the first call date. These notes paid a 6.125% fixed-rate coupon.

On 16 August 2022, BNP Paribas SA issued Undated Super Subordinated Notes for an amount of USD 2,000 million which pay a 7.75% fixed-rate coupon. These notes could be redeemed at the end of a period of 7 years. If the notes are not redeemed in 2029, a US 5-year Constant Maturity Treasury rate coupon will be paid half-yearly. This issue is eligible to Additional Tier 1 capital.

On 6 September 2022, BNP Paribas SA issued Undated Super Subordinated Notes for an amount of EUR 1,000 million which pay a 6.875% fixed-rate coupon. These notes could be redeemed at the end of a period of 7 years and 3 months. If the notes are not redeemed in 2029, a mid-swap rate EUR 5-year coupon will be paid half-yearly. This issue is eligible to Additional Tier 1 capital.

On 17 November 2022, BNP Paribas SA issued Undated Super Subordinated Notes for an amount of USD 1,000 million which pay a 9.25% fixed-rate coupon. These notes could be redeemed at the end of a period of 5 years. If the notes are not redeemed in 2027, a US 5-year Constant Maturity Treasury rate coupon will be paid half-yearly. This issue is eligible to Additional Tier 1 capital.

On 11 January 2023, BNP Paribas SA issued Undated Super Subordinated Notes for an amount of EUR 1,250 million which pay a 7.375% fixed-rate coupon. These notes could be redeemed at the end of a period of 7 years. If the notes are not redeemed in 2030, a mid-swap rate EUR 5-year coupon will be paid half-yearly. This issue is eligible to Additional Tier 1 capital.

On 28 February 2023, BNP Paribas SA issued Undated Super Subordinated Notes for an amount of SGD 600 million which pay a 5.9% fixed-rate coupon. These notes could be redeemed at the end of a period of 5 years. If the notes are not redeemed in 2028, a SGD SORA 5-year rate coupon will be paid half-yearly. This issue is eligible to Additional Tier 1 capital.

The following table summarises the characteristics of these various issues:

Date of issue	Currency	Amount (in millions of currency units)	Coupon payment date	Rate and term before 1st call date		Rate after 1st call date
August 2015	USD	1,500	semi-annual	7.375%	10 years	USD 5-year swap + 5.150%
November 2017	USD	750	semi-annual	5.125%	10 years	USD 5-year swap +2.838%
August 2018	USD	750	semi-annual	7.000%	10 years	USD 5-year swap + 3.980%
March 2019	USD	1,500	semi-annual	6.625%	5 years	USD 5-year swap + 4.149%
July 2019	AUD	300	semi-annual	4.500%	5.5 years	AUD 5-year swap + 3.372%
February 2020	USD	1,750	semi-annual	4.500%	10 years	US 5-year CMT + 2.944%
February 2021	USD	1,250	semi-annual	4.625%	10 years	US 5-year CMT + 3.340%
January 2022	USD	1,250	semi-annual	4.625%	5 years	US 5-year CMT + 3.196%
August 2022	USD	2,000	semi-annual	7.750%	7 years	US 5-year CMT + 4.899%
September 2022	EUR	1,000	semi-annual	6.875%	7.25 years	EUR 5-year Mid-swap + 4.645%
November 2022	USD	1,000	semi-annual	9.250%	5 years	US 5-year CMT + 4.969%
January 2023	EUR	1,250	semi-annual	7.375%	7 years	EUR 5-year Mid-swap + 4.631%
February 2023	SGD	600	semi-annual	5.900%	5 years	SGD SORA 5-year + 2.674%
Total euro-equivalent historical December 2023	value at 31	13,472	1)		j	

<sup>&</sup>lt;sup>(1)</sup> Net of shares held in treasury by Group entities

BNP Paribas has the option of not paying interest due on these Undated Super Subordinated Notes. Unpaid interest is not carried forward.

For notes issued before 2015, the absence of coupon payment is conditional on the absence of dividend payment on BNP Paribas SA ordinary shares or on Undated Super Subordinated Note equivalents during the previous year. Interest due is payable once dividend payment on BNP Paribas SA ordinary shares resumes.



The contracts relating to these Undated Super Subordinated Notes contain a loss absorption clause. Under the terms of this clause, in the event of insufficient regulatory capital, the nominal value of the notes may be reduced in order to serve as a new basis for the calculation of the related coupons until the capital deficiency is made up and the nominal value of the notes is increased to its original amount.

The proceeds from these issues are recorded in equity under "Capital and retained earnings". In accordance with IAS 21, issues denominated in foreign currencies are recognised at their historical value based on their translation into euros at the issue date. Interest on the instruments is treated in the same way as dividends.

At 31 December 2023, the BNP Paribas Group held EUR 12 million of Undated Super Subordinated Notes which were deducted from shareholders' equity.

#### · Earnings per share

Basic earnings per share are calculated by dividing the net income for the period attributable to holders of ordinary shares by the weighted average number of ordinary shares outstanding during the period. The net income attributable to ordinary shareholders is determined by deducting the net income attributable to holders of preferred shares.

Diluted earnings per share correspond to the net income for the period attributable to holders of ordinary shares, divided by the weighted average number of shares outstanding as adjusted for the maximum effect of the conversion of dilutive equity instruments into ordinary shares. In-the-money stock subscription options are taken into account in the diluted earnings per share calculation, as are performance shares granted under the Global Share-based Incentive Plan. Conversion of these instruments would have no effect on the net income figure used in this calculation. All stock option and performance share plans are expired.

	Year to 31 Dec. 2023	Year to 31 Dec. 2022 restated according to IFRS 17 and 9
Net profit used to calculate basic and diluted earnings per ordinary share (in millions of euros) (1)	10,298	9,273
Weighted average number of ordinary shares outstanding during the year	1,200,367,337	1,232,991,607
Effect of potentially dilutive ordinary shares	-	-
Weighted average number of ordinary shares used to calculate diluted earnings per share	1,200,367,337	1,232,991,607
Basic earnings per share (in euros)	8.58	7.52
of which continuing activities (in euros)	6.12	6.96
of which discontinued activities (in euros)	2.46	0.56
Diluted earnings per share (in euros)	8.58	7.52
of which continuing activities (in euros)	6.12	6.96
of which discontinued activities (in euros)	2.46	0.56

<sup>(1)</sup> The net profit used to calculate basic and diluted earnings per share is the net profit attributable to equity shareholders, adjusted for the remuneration on the Undated Super Subordinated Notes issued by BNP Paribas SA (treated as preferred share equivalents), which for accounting purposes is handled as dividends, as well as the related foreign exchange gain or loss impact recognised directly in shareholders' equity in case of repurchase.

The Board of directors will propose to the Annual General Meeting on 14 May 2024, a dividend per share of EUR 4.60 out of the 2023 net income (against EUR 3.90 out of the 2022 net income).

The proposed distribution amounted to EUR 5,274 million, against EUR 4,744 million paid in 2023.

This distribution will be raised to 60% of the 2023 net income with a share buyback programme of EUR 1,055 million, subject to the customary condition precedents, including European Central Bank authorisations.



# 9.b MINORITY INTERESTS

In millions of euros	Capital and retained earnings	Changes in assets and liabilities recognised directly in equity that will not be reclassified to profit or loss	Changes in assets and liabilities recognised directly in equity that may be reclassified to profit or loss	Minority interests
Balance at 31 December 2021	4,712	15	(106)	4,621
Impacts of IAS 29 1st application in Türkiye	(14)		62	48
Impacts of the transition to IFRS 17	(9)		21	12
Impacts of the transition to IFRS 9	17		(26)	(9)
Balance at 1 January 2022	4,706	15	(49)	4,672
Appropriation of net income for 2021	(133)			(133)
Increases in capital and issues	34			34
Impact of internal transactions on minority shareholders	2			2
Movements in consolidation scope impacting minority shareholders	(136)			(136)
Change in commitments to repurchase minority shareholders' interests	(157)			(157)
Other movements	(2)			(2)
Changes in assets and liabilities recognised directly in equity		6	87	93
Net income for 2022	400			400
Balance at 31 December 2022	4,714	21	38	4,773
Appropriation of net income for 2022	(179)			(179)
Increases in capital and issues	316			316
Share-based payment plans	1			1
Remuneration of undated super subordinated notes	(3)			(3)
Impact of internal transactions on minority shareholders	21			21
Movements in consolidation scope impacting minority shareholders	(90)			(90)
Acquisitions of additional interests or partial sales of interests	(12)			(12)
Change in commitments to repurchase minority shareholders' interests	(225)			(225)
Other movements				-
Changes in assets and liabilities recognised directly in equity		(5)	97	92
Net income for 2023	431			431
Balance at 31 December 2023	4,974	16	135	5,125



# Main minority interests

The assessment of the material nature of minority interests is based on the contribution of the relevant subsidiaries to the Group balance sheet (before elimination of intra-group balances and transactions) and to the Group profit and loss account.

	31 December 2023	Year to 31 Dec. 2023							
In millions of euros	Total assets before elimination of intra-group transactions	Revenues	Net income	Net income and changes in assets and liabilities recognised directly in equity	Minority shareholders' interest (%)	Net income attributable to minority interests	Net income and changes in assets and liabilities recognised directly in equity - attributable to minority interests	Dividends paid to minority	
Contribution of the entities belonging to the BGL BNP Paribas group	97,504	1,922	674	766	34%	230	260	137	
Other minority interests						201	263	45	
TOTAL						431	523	182	

	31 December 2022 restated according to IFRS 17 and 9	Vear to 31 Dec. 2022							
In millions of euros	Total assets before elimination of intra-group transactions	Revenues	Net income	Net income and changes in assets and liabilities recognised directly in equity	Minority shareholders' interest (%)	Net income attributable to minority interests	Net income and changes in assets and liabilities recognised directly in equity - attributable to minority interests	Dividends paid to minority shareholders	
Contribution of the entities belonging to the BGL BNP Paribas group	95,172	1,769	587	340	34%	189	128	81	
Other minority interests						211	365	52	
TOTAL						400	493	133	

There are no particular contractual restrictions on the assets of BGL BNP Paribas related to the presence of the minority shareholder.

# • Internal restructuring that led to a change in minority shareholders' interest in the equity of subsidiaries

	Year to 31	Dec. 2023	Year to 31 Dec. 2022 restated according to IFRS 17 and 9		
In millions of euros	Attributable to shareholders	Minority interests	Attributable to shareholders	Minority interests	
<b>TEB Finansman</b> Internal sale of BNPP Personal Finance to TEB Holding, raising the group interest rate at 72,5%.	(22)	22			
Others	1	(1)	1	2	
Total	(21)	21	1	2	



# Acquisitions of additional interests and partial sales of interests leading to changes in minority interests in the equity of subsidiaries

	Year to 31	Dec. 2023	Year to 31 Dec. 2022 restated according to IFRS 17 and 9		
In millions of euros	Attributable to shareholders	Minority interests	Attributable to shareholders	Minority interests	
Artigiancassa Spa Additional acquistion of 26,14 $\%$ of the total share, increasing the Group's share to 100 $\%$	5	(9)			
Dynamic Credit Group Additional acquistion of 25 $\%$ of the total share, increasing the Group's share to 73,65 $\%$	(3)	(4)			
Other	(1)	1			
Total	1	(12)	-	-	

#### Commitments to repurchase minority shareholders' interests

In connection with the acquisition of certain entities, the Group granted minority shareholders put options on their holdings.

The total value of these commitments, which are recorded as a reduction in shareholders' equity, amounts to EUR 510 million at 31 December 2023, compared with EUR 361 million at 31 December 2022.

## 9.C LEGAL PROCEEDINGS AND ARBITRATION

BNP Paribas (the "Bank") is party as a defendant in various claims, disputes and legal proceedings (including investigations by judicial or supervisory authorities) in a number of jurisdictions arising in the ordinary course of its business, including inter alia in connection with its activities as market counterparty, lender, employer, investor and taxpayer.

The related risks have been assessed by the Bank and are subject, where appropriate, to provisions disclosed in note 5.n "Provisions for contingencies and charges"; a provision is recognised when it is probable that an outflow of resources embodying economic benefits will be required to settle an obligation arising from a past event and a reliable estimate can be made of the amount of the obligation.

The main contingent liabilities related to pending legal, governmental, or arbitral proceedings as of 31 December, 2023 are described below. The Bank currently considers that none of these proceedings is likely to have a material adverse effect on its financial position or profitability; however, the outcome of legal or governmental proceedings is by definition unpredictable.

The Bank and certain of its subsidiaries are defendants in several actions pending before the United States Bankruptcy Court for the Southern District of New York brought by the Trustee appointed for the liquidation of Bernard L. Madoff Investment Securities LLC ("BLMIS"). These actions, known generally as "clawback claims", are similar to those brought by the BLMIS Trustee under the U.S. Bankruptcy Code and New York state law against numerous institutions, and seek recovery of amounts allegedly received by BNP Paribas entities from BLMIS or indirectly through BLMIS-related "feeder funds" in which BNP Paribas entities held interests.

As a result of certain decisions of the Bankruptcy Court and the United States District Court between 2016 and 2018, the majority of the BLMIS Trustee's actions were either dismissed or substantially narrowed. However, those decisions were either reversed or effectively overruled by subsequent decisions of the United States Court of Appeals for the Second Circuit issued on 25 February 2019 and 30 August 2021. As a result, the BLMIS Trustee refiled certain of these actions and, as of end May 2023, has asserted aggregate claims of approximately USD 1.2 billion. BNP Paribas has substantial and credible defenses to these actions and is defending against them vigorously.



Litigation was brought in Belgium by minority shareholders of the previous Fortis Group against the Société fédérale de Participations et d'Investissement, Ageas and BNP Paribas seeking (amongst other things) damages from BNP Paribas as restitution for part of the BNP Paribas Fortis shares that were contributed to BNP Paribas in 2009, on the ground that the transfer of these shares was null and void. On 29 April 2016, the Brussels Commercial court decided to stay the proceedings until the resolution of the pending Fortis criminal proceeding in Belgium. The criminal proceeding, in which the Public Prosecutor had requested a dismissal, is definitively closed, as the Council Chamber of the Brussels Court of first instance issued on 4 September 2020 a ruling (which since became final) that the charges were time-barred. Certain minority shareholders are continuing the civil proceedings against BNP Paribas and the Société fédérale de Participations et d'Investissement before the Brussels Commercial court; BNP Paribas continues to defend itself vigorously against the allegations of these shareholders.

On 26 February 2020, the Paris Criminal Court found BNP Paribas Personal Finance guilty of misleading commercial practice and concealment of this practice. BNP Paribas Personal Finance was ordered to pay a fine of EUR 187,500 and damages and legal fees to the civil plaintiffs. On 28 November 2023, the Court of Appeal of Paris upheld the Paris Criminal Court's decision relating to misleading commercial practice and the concealment of those practices. As for the damages owed to the civil plaintiffs, though the Court of Appeal of Paris adjusted the calculation methodology, the majority of the damages had already been paid by provisional enforcement of the Paris Criminal Court's judgment. An agreement was also entered into with the "Consommation Logement Cadre de Vie" association to settle the case with customers wishing to do so.

Like many other financial institutions in the banking, investment, mutual funds and brokerage sectors, the Bank has received or may receive requests for information from, or be subject to investigations by supervisory, governmental or self-regulatory agencies. The Bank responds to such requests and cooperates with the relevant authorities and regulators and seeks to address and remedy any issues that may arise.

In 2023, BNP Paribas premises (along with those of other financial institutions) were searched by the French financial prosecutor's office; BNP Paribas was informed that the office had opened a preliminary investigation relating to French securities transactions.

There are no other legal, governmental or arbitral proceedings (including any such proceedings which are pending or threatened) that could have, or during the last twelve months have had, significant effects on the Bank's financial condition or profitability.

# 9.d Business combinations and loss of control or significant influence

#### Operation of 2023

#### Partnership with Stellantis

On 3 April 2023, BNP Paribas Personal Finance became the exclusive partner of Stellantis captive company in its financing activities across three strategic markets: Germany, Austria and the United Kingdom.

This operation involved the purchase of three entities in these three countries, in conjunction with the sale of activities to various Stellantis joint ventures in France, Italy and Spain.

This restructuring increased the Group's balance sheet by EUR 8 billion, in particular in financial assets at amortised cost, and led to the recognition of a net gain on disposal of EUR 54 million and of a goodwill of EUR 143 million.



#### **Operations of 2022**

#### bpost bank

On 3 January 2022, BNP Paribas Fortis purchased the residual 50% stake in bpost bank.

The Group BNP Paribas took therefore exclusive control of this entity and fully consolidated it from the first quarter of 2022.

Consequently, this operation increased the Group's balance sheet by EUR 12 billion at the acquisition date, in particular EUR 11 billion in financial assets at amortised cost and led to the recognition of badwill of EUR 245 million in the profit and loss account.

# Axepta SpA

On 4 January 2022, Banca Nazionale del Lavoro sold 80% of its stake of Wordline Merchant Services Italia (ex-Axepta Spa).

The Group BNP Paribas lost exclusive control of this entity but kept a significant influence.

The disposal led to the recognition of a result of EUR 204 million on the line « Net gain on non-current assets ».

The residual stake of 20% was consolidated using the equity method for its remeasured value, including goodwill of EUR 41 million.

#### Floa

On 31 January 2022, BNP Paribas purchased 100% of Floa.

The Group BNP Paribas took exclusive control of this entity and fully consolidated it from the first quarter of 2022.

The Group's balance sheet increased by EUR 2 billion at the acquisition date, in particular in financial assets at amortised cost.

The goodwill related to this operation was EUR 122 million.

#### UkrSibbank

In the context of the conflict in Ukraine, the Group reassessed the nature of control over its subsidiary UkrSibbank and concluded to the loss of exclusive control, and the maintain of a significant influence. This situation led the Group to consolidate the entity using the equity method from 1 March 2022.

The loss of exclusive control involved the recognition of a loss on disposal of - EUR 159 million and the reclassification to the profit and loss account of cumulated changes in assets and liabilities for exchange differences of - EUR 274 million, in « Net gain on non-current assets ».

The Group's balance sheet decreased by EUR 2 billion at the date of loss of exclusive control, in particular in financial assets at amortised cost.

# Terberg Leasing Group BV

On 30 November 2022, Arval Service Lease purchased 100% of Terberg Leasing Group BV.

The Group BNP Paribas took exclusive control of these entities and fully consolidated them from the last quarter of 2022.

The Group's balance sheet increased by EUR 1 billion at the acquisition date, in particular in tangible assets.

The goodwill related to this operation was EUR 92 million.



# 9.e DISCONTINUED ACTIVITIES

On 18 December 2021, BNP Paribas concluded an agreement with BMO Financial Group for the sale of 100% of its retail and commercial banking activities in the United States, operated by the BancWest cash-generating unit, for a total consideration of USD 16.3 billion in cash.

The transaction was closed on 1 February 2023 following receipt of all regulatory approvals by BMO Financial Group.

The group of assets covered by the agreement comprises most of the entities of the homogeneous BancWest set.

As required by IFRS 5 related to groups of assets and liabilities held for sale, the Group's consolidated financial statements are adapted to present BancWest separately since December 2021:

- the assets are reclassified on a separate line of the balance sheet "Assets held for sale";
- the liabilities are also reclassified in a separate line "Liabilities associated with assets held for sale";
- amounts accounted for in equity for the revaluation of assets and liabilities are presented separately in the statement of net income and changes in assets and liabilities recognised directly in equity;
- revenues and expenses are reclassified in a separate line "Net income from discontinued activities" in the
  profit and loss statement. This income includes revenues and expenses from internal transactions with
  BancWest, provided that, following the sale, the Group will no longer receive these revenues or incur these
  expenses;
- The net change in cash and cash equivalents is isolated in the cash flow statement.

The disposal realised on 1 February 2023 resulted in EUR 87 billion decrease in "Assets held for sale".

The net capital gain on the disposal amounted to EUR 2.9 billion.