

**Final Terms dated 12 November 2013**



**LE GROUPE LA POSTE**

**LA POSTE**

**SERIES NO: 16**

**TRANCHE NO: 2**

**Issue of €250,000,000 2.75 per cent. Notes due November 2024 (the "Notes")  
to be assimilated (*assimilées*) and form a single series with the existing  
€750,000,000 2.75 per cent. Notes due November 2024 issued on 26 November 2012**

**Under the Euro 7,000,000,000  
Euro Medium Term Note Programme  
for the issue of Notes  
Due from one month to 30 years from the date of original issue**

**Issue Price: 101.231 per cent. of the Aggregate Nominal Amount of the Tranche plus accrued interest  
at a rate of 2.65959 per cent. of  
the Aggregate Nominal Amount of the Tranche  
for the period from, and including, 26 November 2012 to, but excluding, 14 November 2013**

**CRÉDIT AGRICOLE CIB  
NATIXIS**

## PART A – CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the “**Conditions**”), which are the 2012 EMTN Conditions. This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Directive 2003/71/EC as amended (which includes the amendments made by Directive 2010/73/EU to the extent that such amendments have been implemented in the relevant Member State of the European Economic Area) (the “**Prospectus Directive**”) and must be read in conjunction with the Base Prospectus dated 7 October 2013 which received visa no. 13-531 from the *Autorité des marchés financiers* (the “**AMF**”) on 7 October 2013, which constitutes a base prospectus for the purposes of the Prospectus Directive, including the 2012 EMTN Conditions which are incorporated by reference in the Base Prospectus. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms, the 2012 EMTN Conditions and the Base Prospectus dated 7 October 2013. The Base Prospectus is available for viewing on the website of the Issuer (<http://legroupe.laposte.fr/Finance>), on the website of the AMF ([www.amf-france.org](http://www.amf-france.org)) and copies may be obtained from the Issuer, on request, at 44, boulevard de Vaugirard 75015 Paris, France, during normal business hours.

<b>1</b>	Issuer:	La Poste
<b>2</b>	(i) Series Number:	16
	(ii) Tranche Number:	2
	(iii) Date on which the Notes become fungible:	The Notes will be assimilated ( <i>assimilées</i> ) and form a single series with the existing €750,000,000 2.75 per cent. Notes due November 2024 issued by the Issuer on 26 November 2012 (the “ <b>Existing Notes</b> ”) as from the date of assimilation which is expected to be on or about 40 calendar days after the Issue Date (the “ <b>Assimilation Date</b> ”).
<b>3</b>	Specified Currency or Currencies:	Euro (“€”)
<b>4</b>	Aggregate Nominal Amount:	
	(i) Series:	€1,000,000,000
	(ii) Tranche:	€250,000,000
<b>5</b>	Issue Price:	101.231 per cent. of the Aggregate Nominal Amount on this Tranche plus accrued interest at a rate of 2.75 per cent. <i>per annum</i> of such Aggregate Nominal Amount for the period from, and including, 26 November 2012 to, but excluding, the Issue Date (which corresponds to an effective rate of 2.65959 per cent. for that period).
<b>6</b>	Specified Denomination(s):	€100,000
<b>7</b>	(i) Issue Date:	14 November 2013
	(ii) Interest Commencement Date:	26 November 2012
<b>8</b>	Maturity Date:	26 November 2024

9	Interest Basis:	2.75 per cent. Fixed Rate (further particulars specified below)
10	Redemption Basis:	Subject to any purchase and cancellation or early redemption, the Notes will be redeemed on the Maturity Date at 100 per cent. of their nominal amount.
11	Change of Interest Basis:	Not Applicable
12	Put/Call Options:	Not Applicable
13	Dates of the corporate authorisations for issuance of Notes obtained:	Decision of the <i>Conseil d'Administration</i> of La Poste dated 26 September 2013 authorising the issue of the Notes.  Decision of Mr Philippe Wahl, <i>Président-Directeur Général</i> of La Poste dated 5 November 2013 deciding the issue of the Notes.

**PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE**

14	<b>Fixed Rate Note Provisions</b>	Applicable
	(i) Rate of Interest:	2.75 per cent. <i>per annum</i> payable in arrear on each Interest Payment Date
	(ii) Interest Payment Dates:	26 November in each year commencing on 26 November 2013
	(iii) Fixed Coupon Amount:	€2,750 per Specified Denomination
	(iv) Broken Amounts:	Not Applicable
	(v) Day Count Fraction (Condition 5(a)):	Actual/Actual-ICMA
	(vi) Determination Dates (Condition 5(a)):	26 November in each year
15	<b>Floating Rate Provisions</b>	Not Applicable
16	<b>Zero Coupon Note Provisions</b>	Not Applicable

**PROVISIONS RELATING TO REDEMPTION**

17	<b>Call Option</b>	Not Applicable
18	<b>Put Option</b>	Not Applicable
19	<b>Final Redemption Amount of each Note</b>	Specified Denomination
20	<b>Early Redemption Amount</b> Early Redemption Amount of each Note payable on redemption for taxation reasons (Condition 6(c)), for illegality (Condition 6(h)) or for an event of default (Condition 9):	€100,000 per Note of €100,000 Specified Denomination

**GENERAL PROVISIONS APPLICABLE TO THE NOTES**

21	Form of Notes:	Dematerialised Notes
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	(i) Form of Dematerialised Notes:	Bearer dematerialised form ( <i>au porteur</i> )
	(ii) Registration Agent:	Not Applicable
	(iii) Temporary Global Certificate:	Not Applicable
<b>22</b>	Financial Centre(s) (Condition 7(h)):	Not Applicable
<b>23</b>	Talons for future Coupons to be attached to Definitive Notes (and dates on which such Talons mature):	Not Applicable
<b>24</b>	Redenomination, renominatisation and reconventioning provisions:	Not Applicable
<b>25</b>	Purchase in accordance with Article L. 213-1 A and D. 213-1 A of the French <i>Code monétaire et financier</i> :	Not Applicable
<b>26</b>	Consolidation provisions:	Not Applicable
<b>27</b>	<i>Masse</i> (Condition 11):	Contractual <i>Masse</i> shall apply
		Name and address of the Representative:
		MASSQUOTE S.A.S.U.
		RCS 529 065 880 Nanterre
		Mailing address :
		33, rue Anna Jacquin
		92100 Boulogne Billancourt
		France
		Represented by its Chairman
		Name and address of the alternate Representative:
		Gilbert Labachotte
		8, Boulevard Jourdan
		75014 Paris
		The Representative will receive a remuneration of €400 (VAT excluded) per year.

## RESPONSIBILITY

The Issuer accepts responsibility for the information contained in these Final Terms.

Signed on behalf of LA POSTE:

Duly authorised by:



**Eric BOSDONNAT**

## PART B – OTHER INFORMATION

### 1 LISTING AND ADMISSION TO TRADING

- (i) Listing and admission to trading: Application has been made by the Issuer (or on its behalf) for the Notes to be admitted to trading on Euronext Paris with effect from 14 November 2013.
- (ii) Estimate of total expenses related to admission to trading: €11,400 (listing fees)

### 2 RATINGS

Ratings: The Notes are expected to be rated.  
S&P: A  
Fitch Ratings: AA-

Each of S&P and Fitch Ratings is established in the European Union and registered under Regulation (EC) No 1060/2009 (as amended) (the “CRA Regulation”). As such, each of S&P and Fitch Ratings is included in the list of credit rating agencies published by the European Securities and Markets Authority on its website ([www.esma-europa.eu/page/List-registered-and-certified-CRAs](http://www.esma-europa.eu/page/List-registered-and-certified-CRAs)) in accordance with CRA Regulation.

### 3 INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE

Save as discussed in “Subscription and Sale” so far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer.

### 4 REASONS FOR THE OFFER

Reasons for the offer: See "Use of Proceeds" wording in Base Prospectus.

### 5 YIELD

Indication of yield: 2.620 per cent. *per annum*

### 6 OPERATIONAL INFORMATION

ISIN Code: FR0011624212 until the Assimilation Date and thereafter FR0011360478

Common Code: 099276746 until the Assimilation Date and thereafter 085744232

Depositories:

- (i) Euroclear France to act as Central Depository: Yes
- (ii) Common Depository for Euroclear Bank S.A./N.V. and Clearstream, Luxembourg: No

Any clearing system(s) other than Euroclear and Clearstream, Luxembourg and the relevant identification number(s): Not Applicable

Delivery: Delivery against payment

Names and addresses of additional Paying Agent(s) (if any): Not Applicable

**7 DISTRIBUTION**

- (i) Method of distribution: Syndicated
- (ii) If syndicated:
  - (A) Names of Managers: **Crédit Agricole Corporate and Investment Bank  
NATIXIS**
  - (B) Stabilising Manager(s) if any: **Crédit Agricole Corporate and Investment Bank**
- (iii) If non-syndicated, name and address of Dealer: Not Applicable
- (iv) US Selling Restrictions (Categories of potential investors to which the Notes are offered): Reg. S Compliance Category 2 applies to the Notes; TEFRA not applicable