



## Press release

### SES AND CETEL INK NEW CAPACITY DEALS TO MEET GROWING CONNECTIVITY DEMANDS IN THE MIDDLE EAST

LUXEMBOURG, September 19, 2013 – SES (NYSE Euronext Paris and Luxembourg Stock Exchange: SESG) announced today that CETel has renewed a multi-year deal and signed a new multi-transponder capacity deal with SES to provide services to meet the escalating demand for VSAT services and corporate networks in the Middle East. Under the new contracts, CETel will be leasing 80 MHz capacity on SES' NSS-12 satellite to extend its VSAT networks for corporate and governmental networks across the region.

CETel, one of the leading teleport and satellite service providers in the Middle East, Africa and Europe, offers dedicated VSAT services for corporate and governmental networks and GSM backhaul services, as well as hub hosting and managed solutions, from their teleports. Its teleport is headquartered in Germany, with affiliate offices in the UAE.

“Demand for satellite capacity in the Middle East, Africa and South Asia has been increasing in the last few years,” said Guido Neumann, Managing Director of CETel. “We are pleased that we can rely on the global expertise of SES to provide reliable satellite capacity and offer flexible solutions for our customers in the region.”

“CETel was one of our first NSS-12 customers back in 2008. With this latest agreement, it reinforces our long-standing partnership with them and is a testament to the reliability of NSS-12's high-powered capabilities,” said Simon Gatty Saunt, Vice President of Data & Mobility services at SES.

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### **About SES**

SES is a world-leading satellite operator with a fleet of 53 geostationary satellites. The company provides satellite communications services to broadcasters, content and internet service providers, mobile and fixed network operators and business and governmental organisations worldwide.

SES stands for long-lasting business relationships, high-quality service and excellence in the broadcasting industry. The culturally diverse regional teams of SES are located around the globe and work closely with customers to meet their specific satellite bandwidth and service requirements.

SES (NYSE Euronext Paris and Luxembourg Stock Exchange: SESG) holds participations in Ciel in Canada and QuetzSat in Mexico, as well as a strategic participation in satellite infrastructure start-up O3b Networks. Further information under: [www.ses.com](http://www.ses.com).