

## Press release

### SES AND ARQIVA SIGN CAPACITY AGREEMENT FOR THE UK MARKET

Luxembourg / London, 20 September 2013 - SES (NYSE Euronext Paris and Luxembourg Stock Exchange: SESG) announced today that it has signed a new long-term multiple transponder contract with Arqiva to serve its television and radio customers in the UK and Ireland.

With its fleet positioned at 28.2 degrees East, SES has served more than 12 million satellite households in the UK and Ireland at year-end 2012.

“Our investment in the complete renewal of our fleet at the 28.2 degrees neighbourhood and our access to additional frequencies at this neighbourhood, give Arqiva an ideal base to serve its wide range of broadcasting clients and to address large audiences in the UK and Ireland,” said Ferdinand Kayser, Chief Commercial Officer of SES. “This new contract underlines the attractiveness of our satellite offering for the UK and Irish market and is a strong component of our long-standing partnership with our valued customer Arqiva.”

Barrie Woolston, Commercial Director, Satellite and Media for Arqiva said of the agreement, “Arqiva is dedicated to providing the very best service for our customers and this requires a global and flexible satellite solution. This new contract with SES will provide us the capacity to achieve this.”

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### About SES

SES is a world-leading satellite operator with a fleet of 53 geostationary satellites. The company provides satellite communications services to broadcasters, content and internet service providers, mobile and fixed network operators and business and governmental organisations worldwide.

SES stands for long-lasting business relationships, high-quality service and excellence in the broadcasting industry. The culturally diverse regional teams of SES are located around the globe and work closely with customers to meet their specific satellite bandwidth and service requirements.



SES (NYSE Euronext Paris and Luxembourg Stock Exchange: SESG) holds participations in Ciel in Canada and QuetzSat in Mexico, as well as a strategic participation in satellite infrastructure start-up O3b Networks. Further information under: [www.ses.com](http://www.ses.com).

### **About Arqiva**

Arqiva, the communications infrastructure and media services company, operates at the heart of the broadcast, satellite and mobile communications markets.

The company is at the forefront of network solutions and services in the digital world. Arqiva provides much of the infrastructure behind television, radio, satellite and wireless communications in the UK. Customers include major broadcasters such as the BBC, ITV, BSkyB and the independent radio groups, major telco providers including the UK's four mobile network operators, and the emergency services. See: [www.arqiva.com](http://www.arqiva.com).