

Press release

SES AND NAWRAS SIGN CAPACITY CONTRACT TO SERVE RURAL AREAS IN OMAN

Luxembourg, 11 March 2014 - SES (NYSE Euronext Paris and Luxembourg Stock Exchange: SESG) announced today that Nawras, one of the largest wireless operators in Oman, has signed a capacity agreement on the NSS-6 satellite. The capacity will allow Nawras to provide services such as high quality GSM backhaul and broadband across the Sultanate, including rural areas. Nawras is an integrated services telecommunications operator serving about two million customers throughout Oman.

NSS-6 is located at the 95 degrees East orbital position. The spacecraft's high-performance Ku-band beam is specifically devised to support key telecom infrastructure, enterprise and broadband networks across several regions, including the Middle East.

Wolfgang Wemhoff, CTO at Nawras, said, "Satellite is an important component in our network, as it caters for voice and Internet services in hard to reach locations. We have a trusted partner in SES, where we are assured of a robust and reliable service and the best technical solution, as well as a dedicated local team which understands the dynamics and specific requirements of our business here in Oman."

"We are very pleased that Nawras has selected SES as a partner to provide connectivity to rural areas of Oman," said Hussein Oteifa, General Manager Middle East at SES. "SES's satellites allow reliable connectivity, even across challenging geographical terrains, and we are delighted to deliver these best-in-class satellite services locally. Our local SES team worked closely with Nawras to ensure the solution meets their specific needs and technical requirements".

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About SES

SES is a world-leading satellite operator with a fleet of 55 geostationary satellites. The company provides satellite communications services to broadcasters, content and internet service providers, mobile and fixed network operators and business and governmental organisations worldwide.



SES stands for long-lasting business relationships, high-quality service and excellence in the broadcasting industry. The culturally diverse regional teams of SES are located around the globe and work closely with customers to meet their specific satellite bandwidth and service requirements.

SES (NYSE Euronext Paris and Luxembourg Stock Exchange: SESG) holds participations in Ciel in Canada and QuetzSat in Mexico, as well as a strategic participation in satellite infrastructure start-up O3b Networks. Further information under: www.ses.com.

About Nawras

Omani Qatari Telecommunications Company SAOG was founded and registered in the Sultanate of Oman in December 2004. It launched its service in March 2005 as the challenger mobile operator in Oman, operating under the name Nawras. Nawras was awarded the second fixed license in Oman in 2009, and launched its international gateway in April 2010, its corporate fixed and broadband services in May 2010, and its residential fixed and broadband services in June 2010.

Since 2010 Nawras has been an integrated services telecommunications operator and is currently serving over two million customers across the Sultanate. Following a successful IPO, Nawras has been listed on the Muscat Stock Market (MSM) under the “nwrs” ticker since 1 November 2010. Nawras is majority owned by Octopus and also has a number of significant Omani shareholders, which ensures that the company is strongly integrated into the Omani society.

Nawras has won a number of awards, including CommsMEA 2012 ‘Customer Service Provider of the Year’ award and Telecoms World Middle East Award 2012 for ‘Best Customer Strategy’. The company was also named the ‘Connection of Choice’ in both the ‘Popular Choice’ and ‘Top Management Choice’ telecom categories in BusinessToday’s Best Brands 2012 survey and awarded ‘Best Loyalty Programme’ by CMO Asia Awards 2012.