

## **Press release**

## SES AND ECHOSTAR TO BOOST STRATEGIC PARTNERSHIP AT 105 DEGREES WEST WITH NEW SATELLITE

Luxembourg, September 4, 2014 – SES S.A. (NYSE Euronext Paris and Luxembourg Stock Exchange: SESG) announces a new cornerstone in its strategic partnership with EchoStar Corporation (NASDAQ: SATS) at the orbital position of 105 degrees West with the procurement of the new SES-11 satellite, also to be known as EchoStar 105.

SES-11 will be manufactured by Airbus Defence and Space based on the highly reliable Eurostar E3000 platform. The satellite will be launched into space in Q4 2016.

SES-11 will carry 24 Ku-band transponders as well as 24 C-band transponders (36 MHz equivalent). The spacecraft will have a separated mass of approximately 5,400 kg and an end of life budget for the payloads of approximately 12 kW.

The spacecraft's Ku-band capacity will replace the existing SES satellite AMC-15 at 105 degrees West, an orbital position where Echostar has been SES's anchor customer since 2006. The spacecraft's C-band capacity will also allow SES to provide replacement capacity for AMC-18 at 105 degrees West.

"The market for 50-state transponder capacity in North America has demonstrated significant growth for EchoStar Satellite Services over the past five years - the acquisition of EchoStar 105 renews our commitment to the fixed satellite services market in North America," EchoStar Satellite Services President Anders Johnson said. "The replacement of AMC-15, with the increased capability offered by EchoStar 105, will allow us to meet the evolving demand from our customers for enterprise, broadcast, and government services applications. We are pleased to work with Airbus Defence and Space to provide our customers with new, high power satellite capacity at this established orbital slot."

Stated Martin Halliwell, Chief Technology Officer of SES: "SES-11 is the 6<sup>th</sup> large satellite contract with our longstanding partner EchoStar. The new spacecraft will offer comprehensive coverage of the Americas, including Hawaii, Mexico, and the Caribbean, from a well-established orbital position. Together with EchoStar we look forward to a successful mission in collaboration with our reliable industry partner Airbus Defence."

For further information please contact:

Yves Feltes Media Relations Tel. +352 710 725 311 Yves.Feltes@ses.com

## SES<sup>\*</sup>

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## About SES

SES is a world-leading satellite operator with a fleet of more than 50 geostationary satellites. The company provides satellite communications services to broadcasters, content and internet service providers, mobile and fixed network operators and business and governmental organisations worldwide.

SES stands for long-lasting business relationships, high-quality service and excellence in the broadcasting industry. The culturally diverse regional teams of SES are located around the globe and work closely with customers to meet their specific satellite bandwidth and service requirements.

SES (NYSE Euronext Paris and Luxembourg Stock Exchange: SESG) holds participations in Ciel in Canada and QuetzSat in Mexico, as well as a strategic participation in satellite infrastructure start-up O3b Networks. Further information under: <u>www.ses.com</u>.