



## Press release

### SES AND SAGENET/SPACENET INK NEW CAPACITY DEAL TO SERVE OIL AND GAS INDUSTRY IN THE US

Ku-band capacity on SES-1 is utilised to meet increased communications demands

Houston/ Luxembourg, November 6, 2014 – Global satellite operator SES (NYSE Euronext Paris and Luxembourg Stock Exchange: SESG) announced at the Oilcomm 2014 Conference today that it has signed a new capacity agreement with SageNet/Spacenet to help energy companies connect their mission-critical operations across the region.

As part of the deal, Tulsa, Oklahoma-based SageNet/Spacenet is using Ku-band capacity on the [SES-1](#) satellite to provide managed enterprise communications solutions for drilling rigs and electric and natural gas utilities. Employees aboard drilling rigs from across the U.S. are relying on this additional bandwidth for high-speed broadband and high-quality voice services to communicate with their colleagues.

“As the U.S. leads the way in global energy production, SageNet/Spacenet is ideally positioned to meet the needs of energy market leaders across North America,” said John Matlaga, Vice President of Enterprise and Mobility for SES in North America. “SES has the resources and the satellite coverage across our growing global fleet to help SageNet/Spacenet deliver the fast, secure and reliable connectivity energy companies require, everywhere and anywhere it’s needed,” noted Matlaga.

The agreement is the latest development in a productive and long-standing partnership between SageNet/Spacenet and SES to meet the communications demands for the oil and gas industry. SageNet/Spacenet utilises multiple satellites across the SES fleet to serve a broad range of markets – from retail to oil and gas exploration and production, as well as state lottery operations throughout the U.S.

“SES is our largest provider of satellite capacity and expertise, and we continue to elevate our energy focus with SES by our side,” said Brad Wise, President of SageNet/Spacenet and a pivotal architect behind the company’s Energy Group, a specialised business unit devoted solely to the global energy market. “We are serving many of the largest and most innovative energy companies in the world right here in North America, as evidenced by this agreement aimed at meeting the communications needs of some of the most remote locations on earth.”

The SageNet/Spacenet Energy Group provides end-to-end managed network services for energy market exploration, production and distribution operations. Hallmarks of the Energy Group’s offerings include ultra, high-speed 6x2 Mbps satellite communications, industry-leading Service Level Agreements, geographically diverse dual hubs with actively managed switchover, and SageNet/Spacenet’s Premium Customer Support (PCS) programme.

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### **About SageNet/Spacenet**

SageNet/Spacenet is a Managed Network Solutions partner who designs, implements, optimizes and monitors secure, high-availability communications networks for some of the nation's leading businesses including retail, healthcare and financial services, as well as energy companies, public utilities and government agencies.

A result of our merger in 2013, SageNet and Spacenet together offer a combined 45-year track record of proven-performance and customer satisfaction, and an industry-leading robust portfolio of products and services. Our integrated network infrastructure, dedicated personnel and innovative products and solutions suite sets a new standard among Managed Service Providers. Combining longstanding traditions of industry leadership, innovation, and exemplary customer support, we now manage communications at more than 160,000 locations. And, we deliver it all with the peace of mind that only a trusted, single point of accountability can provide. For more information, visit [www.sagenet.com](http://www.sagenet.com) or [www.spacenet.com](http://www.spacenet.com).

### **About SES**

SES is a world-leading satellite operator with a fleet of more than 50 geostationary satellites. The company provides satellite communications services to broadcasters, content and internet service providers, mobile and fixed network operators and business and governmental organisations worldwide.

SES stands for long-lasting business relationships, high-quality service and excellence in the broadcasting industry. The culturally diverse regional teams of SES are located around the globe and work closely with customers to meet their specific satellite bandwidth and service requirements.

SES (Euronext Paris and Luxembourg Stock Exchange: SESG) holds participations in Ciel in Canada and QuetzSat in Mexico, as well as a strategic participation in satellite infrastructure start-up O3b Networks. Further information under: [www.ses.com](http://www.ses.com).