



## Press release

### **AN OCEAN OF BANDWIDTH: KVH CONNECTS MORE SHIPS AT SEA WITH SES**

*Maritime leader taps more SES capacity to serve top maritime routes throughout the Americas*

Luxembourg/Princeton, March 17, 2015 - [SES](#) S.A. (NYSE Euronext Paris and Luxembourg Stock Exchange: SESG) today announced KVH Industries, Inc. (Nasdaq: KVHI), a leading global manufacturer of maritime communications solutions, has signed a new satellite capacity agreement to connect more ships traversing prime sea routes along the eastern coasts of Canada and the U.S. and throughout the Caribbean and the Gulf of Mexico.

Under the multi-year agreement, KVH will use 36 MHz of Ku-band capacity aboard the SES-4 satellite to expand high-speed Internet access and Voice over IP services across its mini-VSAT Broadband network to luxury, government and commercial vessels. This SES-4 capacity doubles the bandwidth currently available via the broad coverage of SES's AMC-21 satellite, which KVH has relied on for years to meet the growing regional demand for maritime connectivity.

KVH is experiencing increasing bandwidth demand from commercial vessels for a variety of applications, including machine-to-machine and remote operations monitoring, computer-based training, web-filing of maritime documentation, and crew welfare. With thousands of mini-VSAT Broadband systems already deployed, KVH is addressing evolving crew requirements at sea with its new IP-MobileCast content delivery service, which utilizes the satellite-delivered broadband connection and multicasting technology to deliver news, sports, movies, music and TV shows directly to the ship.

"The SES-4 capacity is greatly enhancing our mini-VSAT Broadband coverage along Eastern Canada, as well as complementing our existing AMC-21 bandwidth and reach across many of the prime waterways along the eastern seaboard and throughout the Caribbean and Gulf of Mexico," explained Brent Bruun, KVH Executive Vice President of Mobile Broadband. "Our strong relationship with a global satellite provider of SES's calibre is extremely important to us," he noted. "It is a key reason why our satellite network can respond to our customers' demands quickly and effectively, adding capacity where it is needed most."

"SES continues to make significant investments in high-powered mobility beams and high throughput satellite capabilities aimed at meeting the fast-growing demand for connectivity and mobile communications anywhere," said Elias Zaccack, Senior Vice President of the Americas region and Head of the Mobility Market Solutions Centre for SES, referring to the recently announced order of three new satellites by SES. "SES and KVH are elevating the world of maritime communications, putting everything - from streamlined operations management tools to all the entertainment conveniences of home - at the fingertips of ships' passengers and crew."



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### **About KVH Industries, Inc.**

KVH Industries is a leading provider of in-motion satellite TV and communications systems, having designed, manufactured, and sold more than 175,000 mobile satellite antennas for applications on vessels, vehicles, and aircraft. KVH is also a leading news, music, and entertainment content provider to many industries including maritime, retail, and leisure. Videotel™, a KVH company, is a leading provider of maritime training. KVH is based in Middletown, RI, with research, development, and manufacturing operations in Middletown, RI, and Tinley Park, IL. The company's global presence includes offices in Belgium, Brazil, Cyprus, Denmark, Hong Kong, Japan, the Netherlands, Norway, Singapore, and the United Kingdom. KVH and IP-MobileCast are trademarks of KVH Industries, Inc. mini-VSAT Broadband is a service mark of KVH Industries, Inc.

### **About SES**

SES (NYSE Euronext Paris and Luxembourg Stock Exchange: SESG) is the world-leading satellite operator with a fleet of more than 50 geostationary satellites. The company provides satellite communications services to broadcasters, content and internet service providers, mobile and fixed network operators and business and governmental organisations worldwide. SES stands for long-lasting business relationships, high-quality service and excellence in the satellite industry. The culturally diverse regional teams of SES are located around the globe and work closely with customers to meet their specific satellite bandwidth and service requirements. SES holds a participation in O3b Networks, a next generation satellite network combining the reach of satellite with the speed of fiber.

Further information under: [www.ses.com](http://www.ses.com).