



## Press release

### SES TECHCOM SERVICES AND NEWTEC EXPAND ASTRA CONNECT BROADBAND SERVICE

*Addition of Newtec Dialog<sup>®</sup> multiservice platform will extend current broadband offering in Africa and provide opportunities in new markets*

**LUXEMBOURG/CAPE TOWN, 18 November 2015** – SES Techcom Services, a subsidiary of world-leading satellite operator SES S.A. (NYSE Euronext Paris and Luxembourg Stock Exchange: SESG), announced today it will be expanding its Astra Connect broadband service in Africa for the Enterprise and Oil & Gas markets via the Newtec Dialog<sup>®</sup> multiservice platform on SES's ASTRA 2G satellite.

SES is extending its current relationship with long-term partner Newtec – a specialist in designing, developing and manufacturing equipment and technologies for satellite communications – by the new platform, which is due to be launched in Q1 2016 and will utilise the West Africa Ku-band beam of the ASTRA 2G satellite, located at 28.2 degrees East.

The platform will broaden SES Techcom Services' current portfolio and flexibly support different services, be it for consumer, Small Office, Home Office and SME customers, or for Enterprise and Oil & Gas customers. Newtec Dialog supports MF-TDMA and SCPC technologies, as well as Newtec's Mx-DMA™ technology, increasing bandwidth efficiency and service reliability for enterprise applications and enabling those services to run more cost-effectively and reliably than before.

“There are millions in Africa who remain unconnected today and at SES we are eager to connect them via satellite broadband services,” said Gerhard Bethscheider, Managing Director at SES Techcom Services. “By using Newtec's new platform, our broadband offerings are efficient and scalable, and can be offered cost-effectively to our customers.”

Newtec's CEO Serge Van Herck said, “As a multiservice platform, Newtec Dialog guarantees optimal modulation and bandwidth allocation, whether it is being used for enterprise, consumer broadband, cellular backhaul or mobility – and all of this combined in one single network. We are pleased it is meeting SES Techcom Services' needs and are grateful we are extending our partnership in this way.”

Astra Connect broadband service is part of the SES broadband product portfolio. Earlier today, SES announced the launch of SES Broadband, a flexible and customised high-speed broadband service in five African countries. See <http://www.ses.com/4233325/news/2015/21652523>.

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**About SES**

SES (NYSE Euronext Paris and Luxembourg Stock Exchange: SESG) is the world-leading satellite operator with a fleet of more than 50 geostationary satellites. The company provides satellite communications services to broadcasters, content and internet service providers, mobile and fixed network operators and business and governmental organisations worldwide.

SES stands for long-lasting business relationships, high-quality service and excellence in the satellite industry. The culturally diverse regional teams of SES are located around the globe and work closely with customers to meet their specific satellite bandwidth and service requirements.

SES holds a participation in O3b Networks, a next generation satellite network combining the reach of satellite with the speed of fibre. Further information available at: [www.ses.com](http://www.ses.com).

**About SES Techcom Services:**

SES Techcom Services is a 100% owned affiliate of SES, the world-leading satellite operator with a fleet of over 50 geostationary satellites, providing integrated end-to-end satellite solutions and operational services tailored to customers' needs worldwide. Services offered by SES Techcom Services, which is ISO 9001 certified, include the design and delivery of ground infrastructure and operational services, VSAT networks, broadband connectivity and turnkey teleport solutions. It also develops innovative solutions for e-government, e-health and e-education, as well as applications for worldwide emergency satellite communications, such as emergency.lu, which provides connectivity within 48 hours in times of humanitarian crisis <http://www.ses.com/techcom>

**About Newtec**

Newtec, [www.newtec.eu](http://www.newtec.eu), is specialized in designing, developing and manufacturing equipment and technologies for satellite communications. As a pioneer in the industry, Newtec is dedicated to creating new possibilities for the broadcast, consumer and enterprise VSAT, government and defence, cellular backhaul and trunking and mobility, offshore and maritime markets. Our products and technologies can be applied in a wide range of single and multiservice applications from DTH broadcasting, video contribution and distribution and disaster recovery and backbones for backhauling, to small and medium enterprises, SCADA networks, manned and unmanned aircrafts, trains, border control, Morale, Welfare and Recreation (MWR) and maritime.

For over 30 years, our dedicated team of specialists has set industry standards with the most efficient, scalable and economical technology solutions. New challenges and customer needs offer opportunities to explore new boundaries. This empowers us to work even harder, helping customers to perform their best so that, together, we can make the world a safer, more informed and connected place. As a result, more than 3 billion people watch TV every day thanks to Newtec technology.

Newtec is a European company founded in 1985. Through commercial offices in Sint-Niklaas (Belgium), Dubai (UAE), Singapore, Beijing (China), Sao Paulo (Brazil) and Stamford, CT (USA) as well as an extensive network of over 100 certified partners, Newtec can meet customer's needs worldwide.

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