



## Press release

### **SES AND GOGO SIGN MAJOR SATELLITE CAPACITY DEAL TO MEET GROWING DEMAND FOR INFLIGHT CONNECTIVITY OVER THE AMERICAS**

**GOGO LOCKS IN HTS CAPACITY ON THE SES-14 AND SES-15 HIGH THROUGHPUT SATELLITES, UNIQUELY POSITIONED TO OFFER SERVICE ACROSS NORTH AMERICA INCLUDING HAWAII ALASKA AND BEYOND**

LUXEMBOURG – 23 February 2016 – SES S.A. (NYSE Euronext Paris and Luxembourg Stock Exchange: SESG), one of the world's leading satellite operators, and Gogo (NASDAQ: GOGO) announced today a major satellite capacity deal in the aero market to meet the growing demand for high-speed inflight connectivity on travel routes over the Americas, Caribbean and North Atlantic.

Gogo has contracted major High Throughput Satellite (HTS) spot beam and wide beam capacity aboard two SES next-generation HTS satellites, SES-14 and SES-15, which are set for launch in 2017. The pair of advanced satellites will enable Gogo to support the next-generation, enhanced inflight entertainment and connectivity experience for airline passengers traveling routes over North America, including Alaska, Hawaii, Mexico and Canada, as well as Central America and the Caribbean. Gogo will also have access to HTS capacity on an additional satellite, SES-12, which is set to be launched in 2017 with high-powered spot beam and wide beam coverage over Asia, the Middle East, North Africa and Russia.

"SES is pleased to extend our longstanding relationship with Gogo, a leading provider of inflight connectivity," said Elias Zaccack, SES Senior Vice President, Commercial, Americas. "On board two new satellites, SES-14 and SES-15, we have one of the best hybrid HTS solutions in the world. It is ideally placed to meet the dynamic demands of airlines and their passengers, who expect high-performing connectivity anywhere they go. We offer the necessary global connectivity, from Hawaii to Rome and the Arctic Circle to Patagonia. We offer a fully redundant network at a competitive cost, using low weight and backwards compatible onboard equipment. We offer high quality gate-to-gate service with the best possible availability. Our HTS satellite constellation and customer solution thus offers unique features for aeronautical connectivity."

"Gogo is all about bringing the best passenger experience to our aviation partners. This important capacity deal with SES will dramatically increase the bandwidth needed to deliver the best passenger experience possible on flights over the U.S., Canada, Central America, the Caribbean and the North Atlantic Ocean region," said Anand Chari, Gogo's Chief Technology Officer. "Our new 2Ku inflight connectivity service was designed to take advantage of these high-powered HTS satellites. Once these advanced SES platforms are in orbit, our airline partners will be well positioned to meet their passengers' growing demand for a connected home or office experience in the sky."



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## **About SES**

SES (NYSE Euronext Paris and Luxembourg Stock Exchange: SESE) is the world-leading satellite operator with a fleet of more than 50 geostationary satellites. The company provides satellite communications services to broadcasters, content and internet service providers, mobile and fixed network operators and business and governmental organisations worldwide.

SES stands for long-lasting business relationships, high-quality service and excellence in the satellite industry. The culturally diverse regional teams of SES are located around the globe and work closely with customers to meet their specific satellite bandwidth and service requirements.

SES holds a participation in O3b Networks, a next generation satellite network combining the reach of satellite with the speed of fibre.

Further information available at: [www.ses.com](http://www.ses.com).

## **About Gogo**

With more than two decades of experience, Gogo is the leader in in-flight connectivity and wireless entertainment services for commercial and business fleets around the world. Gogo connects aircraft, providing its aviation partners with the world's most powerful network and platform to help optimize their operations. Gogo's superior technologies, best-in-class service, and global reach help planes fly smarter, our aviation partners perform better, and their passengers travel happier.

Today, Gogo has partnerships with 12 commercial airlines and is installed on more than 2,500 commercial aircraft. More than 6,800 business aircraft are also flying with its solutions, including the world's largest fractional ownership fleets. Gogo also is a factory option at every major business aircraft manufacturer. Gogo has more than 1,000 employees and is headquartered in Chicago, IL, with additional facilities in Broomfield, CO, and various locations overseas. Connect with us at [www.gogoair.com](http://www.gogoair.com) and [business.gogoair.com](http://business.gogoair.com)