



Press release

SES LAUNCHES MARITIME+ SERVICE IN EUROPE

New service will be SES's first Ka-band maritime offering, providing up to 8 Mbit/s and enhanced quality at a competitive price

LUXEMBOURG, 11 March 2016 – SES S.A. (NYSE Euronext Paris and Luxembourg Stock Exchange: SESE) today unveiled its first maritime Ka-band services under the SES Maritime+ service offering. This new service for the maritime and inland shipping mobility sector will use ASTRA 2E's and ASTRA 2G's Ka-band beams to drive efficiency and operational savings.

The new Ka-band service, to be launched in Q2 2016, combines SES Ka-band spot-beams, EPAK's DSI9 maritime antenna and Gilat Satellite Networks' broadband technology. The offering is based on SES Techcom Services' Astra Connect solution and will provide coverage over Europe, including the North Sea, the Irish Sea and inland waterways. It will target customers such as offshore wind farms, inland shipping companies, and supply ships for oil platforms.

“Our new offering for the mobility market is a highly cost-effective maritime Ka-band service, which is designed to deliver communications on the move and allows a wider range of customers to profit from maritime connectivity,” said Norbert Willems, Commercial Vice President at SES Techcom Services. “Providing connectivity at sea has become increasingly crucial. This new service not only meets this need, but also does so economically, thanks to the attractive price per megabit of our Ka-band offering.”

EPAK Managing Director Jochen Gruener added, “We are pleased to partner with SES in this initiative. Our DSI9 Ka-band terminal enables us to guarantee excellent network availability, even in the most challenging conditions.”

ENDS

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SES Pictures are available under <https://extranet.ses.com/18706236/pictures>

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About SES

SES (NYSE Euronext Paris and Luxembourg Stock Exchange: SESG) is the world-leading satellite operator with a fleet of more than 50 geostationary satellites. The company provides satellite communications services to broadcasters, content and internet service providers, mobile and fixed network operators and business and governmental organisations worldwide. SES stands for long-lasting business relationships, high-quality service and excellence in the satellite industry. The culturally diverse regional teams of SES are located around the globe and work closely with customers to meet their specific satellite bandwidth and service requirements. SES holds a participation in O3b Networks, a next generation satellite network combining the reach of satellite with the speed of fibre.

Further information available at: www.ses.com

About SES Techcom Services

SES Techcom Services is a 100% owned affiliate of SES, the world-leading satellite operator with a fleet of over 50 geostationary satellites, providing integrated end-to-end satellite solutions and operational services tailored to customers' needs worldwide. Services offered by SES Techcom Services, which is ISO 9001 certified, include the design and delivery of ground infrastructure and operational services, VSAT networks, broadband connectivity and turnkey teleport solutions. It also develops innovative solutions for e-government, e-health and e-education, as well as applications for worldwide emergency satellite communications.

Further information available at: www.ses.com/techcom

About EPAK

EPAK develops and manufactures fully automatic TVRO and VSAT satellite tracking antennas which are specifically designed for maritime use. The antennas provide strong and reliable TV and Internet connection to vessels on the move by keeping the antenna reflector adjusted automatically.

EPAK is a German manufacturer with a worldwide distribution network. Customers get one-stop-shop solutions and services including individual consultation, hardware installation, airtime management and technical support. The company prides itself on having a highly innovative and research-driven team with a strong engineering background. Keeping R&D and manufacturing competencies in-house allows EPAK to develop customer-tailored solutions and to be at the forefront of new technologies.

Further information available at: www.epak.de