

Press release

SES EXTENDS CAPACITY CONTRACT WITH K-NET IN WEST AFRICA

Multi-year contract renewal will build the strongest video neighbourhood in the region and continue to support the Ghana digital switchover process

LUXEMBOURG/ACCRA, 31 MAY 2016 – SES (Euronext Paris and Luxembourg Stock Exchange: SESG), a world-leading satellite operator, announced today that it has signed a multi-year renewal contract with K-NET, an ICT and Telecoms platform services company based in Ghana. This new extension agreement will continue to support the rollout of Ghana direct-to-home (DTH) and digital terrestrial television (DTT) services and, in addition, bring data services for corporate and GSM networks via SES's prime orbital position at 28.2 degrees East.

K-Net is SES's partner and teleport service provider in Ghana (<u>see press release from 24</u> <u>May 2016</u>). This renewal will ensure 100% coverage for DTH and DTT deployment in the region, which will allow the Ghanaian population to receive local and international content via a unified bouquet of high quality free-to-air (FTA) and free-to-view (FTV) channels.

"SES is proud to be K-NET's partner of choice over the years and at the forefront of the digital switchover process of one of the fastest developing nations in Africa. The service will provide 100% coverage for Ghana's digitalisation through DTH and DTT and gives viewers the opportunity to receive high quality TV throughout the country, regardless of their locations. It will also give them access to multiple local, regional and national channels," said Ibrahima Guimba-Saidou, Senior Vice President, SES Commercial in Africa.

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About SES

SES (Euronext Paris and Luxembourg Stock Exchange: SESG) is the world-leading satellite operator with a fleet of more than 50 geostationary satellites. The company



provides satellite communications services to broadcasters, content and internet service providers, mobile and fixed network operators and business and governmental organisations worldwide. SES stands for long-lasting business relationships, high-quality service and excellence in the satellite industry. The culturally diverse regional teams of SES are located around the globe and work closely with customers to meet their specific satellite bandwidth and service requirements. SES holds a participation in O3b Networks, a next generation satellite network combining the reach of satellite with the speed of fibre.More information on SES can be found at <u>www.ses.com</u>

About K-NET

K-NET, (www.knetgh.com) is an indigenous international Telecom platform service provider, Teleport Operator and system integrator headquartered in Accra, Ghana. KNET was founded in 1996 and is 100% Ghanaian owned. KNET operates a large MPLS core backbone network with several Point of Presence (POPs) throughout Ghana, interconnected using a combination of diverse fibre and high-capacity SDH microwave links. KNETs Network Operation Centre (NOC) and Teleport is located at McCarthy Hill in Accra, which has diverse connections to multiple international POPs. KNET provides last-mile connectivity to customer locations based on one of several access technologies, including fibre, DSL, point-to-point microwave, WiMAX and VSAT. The state-of-the-art McCarthy Hill Teleport hosts VSAT platforms, with capacity on the SES Astra 2F satellite, providing ubiquitous coverage over West and Central Africa. KNET specializes in the provision of high-reliability B2B network services for government, large corporate and small/medium enterprise clients. KNET also provides Ghana's main TV uplink facility from its McCarthy Hill teleport, from where it provides services to multiple television channel operators.