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## Press release

# **SES and Intersat to Provide Internet Connectivity Across Africa**

Leading African internet service provider renews, upgrades and activates new SES capacity contract, and utilises SES Enterprise+ Broadband service to connect Africa

LUXEMBOURG, 21 March 2017 - SES (Euronext Paris and Luxembourg Stock Exchange: SESG) and Intersat announced today that they have signed a multi-year agreement to deliver internet services across Africa. Intersat, one of the largest providers of internet solutions on the African continent, will be providing broadband connectivity to businesses and consumers via SES's NSS-12 satellite, located at 57 degrees East.

The latest agreement with SES includes a new C-band capacity lease, infrastructure services out of the SES Betzdorf teleport and a renewal of upgraded Ku-band capacity out of the SES Djibouti Teleport. Intersat will also use the SES Enterprise+ Broadband service to deliver high-speed broadband connectivity across Africa, serving industries such as banking, corporate customers, and internet service providers.

Launched in 2015, SES's Enterprise+ is a managed, ready-to-deploy, customised satellite connectivity solution providing carrier grade services and allowing a wide range of applications including connectivity for Enterprise Resource Planning (ERP), Virtual Private Networks (VPN), Voice over IP (VoIP) services, remote data traffic and video multi-casting.

“As demand for connectivity grows beyond big cities, communities need faster, more reliable broadband to support business growth, as well as healthcare and educational services. Our partnership with SES will further strengthen our collective ability to deliver this connectivity,” said Hanif Kassam, Executive Director at Intersat. “With the new and upgraded capacity and customised connectivity platform on NSS-12, combined with an extensive teleport infrastructure, we will be able to offer truly differentiated services to our customers.”

“We have been in partnership with Intersat for many years in various markets and sectors. The new agreement reaffirms how SES satellites' comprehensive coverage and SES's competitively priced flexible connectivity platform with a 'plug 'n' play' offering has enabled Intersat to expand their reach across East Africa,” said Ferdinand Kayser, Chief Commercial Officer at SES.

To learn more about SES Enterprise+ Broadband visit: <https://www.ses.com/what-we-do/enterprise/broadband>



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**About SES**

SES is the world-leading satellite operator and the first to deliver a differentiated and scalable GEO-MEO offering worldwide, with more than 50 satellites in Geostationary Earth Orbit (GEO) and 12 in Medium Earth Orbit (MEO). SES focuses on value-added, end-to-end solutions in four key market verticals (Video, Enterprise, Mobility and Government). It provides satellite communications services to broadcasters, content and internet service providers, mobile and fixed network operators, governments and institutions, and businesses worldwide. SES's portfolio includes the ASTRA satellite system, which has the largest Direct-to-Home (DTH) television reach in Europe, and O3b Networks, a global managed data communications service provider. Another SES subsidiary, MX1, is a leading media service provider and offers a full suite of innovative digital video and media services. Further information available at: [www.ses.com](http://www.ses.com)

**About Intersat**

Intersat is one of the largest and most respected providers of Internet solutions in Africa providing Internet via Satellite connectivity to some of the leading organizations, government institutions and the private sector. Intersat strives hard to stay at the cutting edge of technology, investing heavily in state-of-the-art services that make the service delivery better and faster. Further information under: <http://www.intersat.ae>