

Press release

Gogo and SES Sign Capacity Deals to Meet Surging Inflight Connectivity Demand in North America

Gogo secures capacity on 12 transponders across two SES satellites, enabling airlines to meet growing passenger demand for inflight connectivity over the US and Canada

LUXEMBOURG, 5 April 2017 -- SES (Euronext Paris and Luxembourg Stock Exchange: SESG) today announced new satellite capacity deals with Gogo (NASDAQ: GOGO) to meet the growing demand for high-speed inflight connectivity services on travel routes over the US and Canada. The new contracts with Gogo include capacity on 12 additional Ku-band transponders, as well as supporting ground infrastructure.

With these latest agreements, Gogo has now signed important capacity deals across 11 SES satellites around the world, including significant long-term agreements for Ku-band high throughput (HTS) capacity onboard two SES satellites (SES-14 and SES-15) scheduled for launch this year.

SES continues to build a global network of multi-layered, multi-band capacity to meet the specific needs and requirements of the evolving aeronautical market.

“We’ve always said that our 2Ku solution is the most future-proof solution on the market because it allows us to improve the experience without touching an aircraft. This latest capacity deal with SES allows us to add bandwidth over some of the busiest air travel routes over the US and Canada, where our airline customers continue to see passenger demand for high-speed connectivity on the rise,” said Anand Chari, Gogo’s Chief Technology Officer. “SES, with its global satellite fleet, intelligent ground infrastructure, and nimble approach to meeting our evolving needs, is playing a pivotal role in how we are leveraging satellites to meet the needs of global aviation.”

“SES has a robust, global network of multi-layered, multi-orbit and multi-band satellite capacity that is enabling leading inflight connectivity providers, such as Gogo, to create exciting new services. This allows airlines to offer their passengers a great connected experience anywhere they go,” noted Elias Zaccack, Senior Vice President of Global Mobility for SES. “This latest capacity agreement signals Gogo’s trust and confidence in SES’s global Mobility solutions to deliver the high-speed connectivity and high quality entertainment Gogo’s airlines customers are looking for.”



beyond frontiers

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About SES

SES is the world-leading satellite operator and the first to deliver a differentiated and scalable GEO-MEO offering worldwide, with more than 50 satellites in Geostationary Earth Orbit (GEO) and 12 in Medium Earth Orbit (MEO). SES focuses on value-added, end-to-end solutions in four key market verticals (Video, Enterprise, Mobility and Government). It provides satellite communications services to broadcasters, content and internet service providers, mobile and fixed network operators, governments and institutions, and businesses worldwide. SES's portfolio includes the ASTRA satellite system, which has the largest Direct-to-Home (DTH) television reach in Europe, and O3b Networks, a global managed data communications service provider. Another SES subsidiary, MX1, is a leading media service provider and offers a full suite of innovative digital video and media services. Further information available at: www.ses.com