



Press release

COMNET and SES Extend Network Services across Central America via SES-17 Satellite

Guatemalan service provider first to tap into high-throughput services delivered by SES's new, fully-digital geostationary satellite, addressing network requirements for multiple enterprise segments

Luxembourg, 3 May 2022 – SES and COMNET today announced that the two companies have extended their long-term partnership to jointly deliver high-performance, next-generation broadband services to enable applications supporting agriculture, trade, tourism, energy, financial, health and education sectors across Central America. The Guatemalan service provider will leverage SES-17 Ka-band satellite capacity and SES's managed services to offer a new QUANTTUM Ka enterprise solution, an extension to COMNET's QUANTTUM portfolio of broadband services.

In the last 15 years, [COMNET has been leveraging SES's extensive satellite fleet](#) and [managed services](#) in C-, Ku- and now Ka-band to provide reliable connectivity services to underserved areas in the isthmus. Powered by SES's first high-throughput geostationary (GEO) satellite operating in Ka-band, COMNET's QUANTTUM Ka solution will provide high-quality, reliable and fast internet connectivity services to help accelerate digital access in the region, especially as countries continue to adapt and respond to the pandemic. The solution will enable telemedicine, remote education and Internet of Things applications, while supporting business continuity with redundancy services to help mitigate the impact of natural disasters in a region prone to climate and geological events.

"The long-standing partnership between COMNET and SES maintains a virtuous cycle of innovation in satellite technologies that improve access to broadband internet connectivity with high availability and enhanced coverage," said Jorge Eskenasy, CEO at COMNET. "We are proud to be the first company in the region to provide Ka-band solutions via SES-17 in Central America."

"SES-17 is a very-high-throughput GEO satellite that incorporates cutting-edge technologies to deliver the best connectivity experience for our customers across the Americas. We're delighted to continue growing with COMNET as a strong partner, and to bring to market the unmatched capabilities of the most advanced and versatile satellite in SES's fleet," said Omar Trujillo, Vice President of Networks Sales for Americas at SES.

SES-17 was built by Thales Alenia Space and launched in October 2021 by Arianespace from the Europe's Spaceport in Kourou, French Guiana. Equipped with an all-electric propulsion system, the satellite will reach orbit as of mid-2022. It is a state-of-the-art satellite that provides comprehensive coverage across the Americas, the Caribbean and the Atlantic Ocean from its orbital slot of 67.1 degrees West.



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About SES

SES has a bold vision to deliver amazing experiences everywhere on earth by distributing the highest quality video content and providing seamless connectivity around the world. As the leader in global content connectivity solutions, SES operates the world's only multi-orbit constellation of satellites with the unique combination of global coverage and high performance, including the commercially-proven, low-latency Medium Earth Orbit O3b system. By leveraging a vast and intelligent, cloud-enabled network, SES is able to deliver high-quality connectivity solutions anywhere on land, at sea or in the air, and is a trusted partner to the world's leading telecommunications companies, mobile network operators, governments, connectivity and cloud service providers, broadcasters, video platform operators and content owners. SES's video network carries almost 8,400 channels and has an unparalleled reach of 366 million households, delivering managed media services for both linear and non-linear content. The company is listed on Paris and Luxembourg stock exchanges (Ticker: SESG). Further information is available at: www.ses.com.

About COMNET

COMNET is a leading Central American telecommunications company specialized in Internet and data connectivity for the enterprise and institutional markets. With presence in the region for more than 20 years, COMNET offers a suite of hybrid telecommunications including fiber optics, wireless, and satellite technologies to maximize coverage, bandwidth, and reliability. By introducing the concept of Real Redundancy to the market (fiber + satellite) it offers the highest uptime with unsurpassed customer support via the COMNET Technology Operations Center (CTC). COMNET provides a portfolio of connectivity, networking, and cloud solutions to customers in multiple industries such as agriculture, energy, construction, retail, banking, telecom, and government powered by the purpose to "Connect a Better World". For more information please visit: www.comnetsa.com