



BNP PARIBAS FORTIS SA/NV

CONSOLIDATED INTERIM FINANCIAL  
STATEMENTS

First half 2019



**BNP PARIBAS**  

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**FORTIS**

The bank  
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world

# INTRODUCTION

BNP Paribas Fortis is a limited liability company (naamloze vennootschap (NV)/société anonyme (SA)), incorporated and existing under Belgian law, having its registered office address at Warandeberg 3, 1000 Brussels and registered under number BE VAT 0403.199.702 (hereinafter referred to as the '**Bank**' or as '**BNP Paribas Fortis**').

This Financial Report of BNP Paribas Fortis SA/NV for the first half-year of 2019 includes the Interim Report of the Board of Directors, the Statement of the Board of Directors, the composition of the Board, the Consolidated Interim Financial Statements and the notes to the Consolidated Interim Financial Statements for the first half-year of 2019.

The BNP Paribas Fortis Consolidated Interim Financial Statements for the first half-year of 2019, including the 2018 comparative figures, have been prepared at 30 June 2019 in accordance with IAS 34 'Interim Financial Reporting' as adopted by the European Union. It includes condensed financial statements (balance sheet, profit and loss account, statement of net income and changes in fair value of assets and liabilities recognised directly in equity, statement of changes in shareholders' equity, minority interests and statement of cash flows) and selected explanatory notes. The BNP Paribas Fortis Consolidated Interim Financial Statements should be read in conjunction with the audited BNP Paribas Fortis Consolidated Financial Statements 2018, which are available on <http://www.bnpparibasfortis.com>.

As an issuer of listed debt instruments and in accordance with the EU Transparency Directive, BNP Paribas Fortis SA/NV is subject to obligations regarding periodic financial reporting, including half-yearly interim financial statements and an intermediate report by the Board of Directors.

All amounts in the tables of the Consolidated Interim Financial Statements are denominated in millions of euros, unless stated otherwise. Because figures have been rounded off, small discrepancies with previously reported figures may appear. Certain reclassifications have been made with regard to the prior *year's* Financial Statements in order to make them comparable for the year under review.

'BNP Paribas Fortis' refers in the Consolidated Interim Financial Statements to the BNP Paribas Fortis SA/NV consolidated situation unless stated otherwise.

All information contained in the BNP Paribas Fortis Interim Financial Statements for the first half-year of 2019 relates to the BNP Paribas Fortis statutory Consolidated Financial Statements and does not cover the contribution of BNP Paribas Fortis to the BNP Paribas Group consolidated results, which can be found on the BNP Paribas website: [www.bnpparibas.com](http://www.bnpparibas.com).

The BNP Paribas Fortis Interim Financial Statements for the first half-year of 2019 are available on the website: [www.bnpparibasfortis.com](http://www.bnpparibasfortis.com)

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# REPORT OF THE BOARD OF DIRECTORS

This section provides a summary of the evolutions in the first half-year of 2019 and elaborates on the following key developments:

1. Economic context;
2. Results of the first half-year of 2019 and the balance sheet as at 30 June 2019;
3. Status of liquidity and solvency;
4. Principal risks and uncertainties.

## Economic context

The most notable aspect of the first half of 2019 was the continuing fall in long-term interest rates practically right across the globe, leading to negative rates in some countries, including Belgium, for maturities of up to 10 years.

In fact, the world economy saw a general slowdown in the first six months of the year, due inter alia to the uncertainties arising from the trade conflict between the United States and China, which had a dampening effect on trade between most countries. Most seriously affected were countries that depend on exports for a large part of their growth, such as China and Germany, which in turn involved the entire euro zone in the process. The ugly events surrounding Brexit also chilled the economic atmosphere as it became clear over time that the salient issues would not be resolved by the fateful date of 29 March 2019, which was supposed to mark the start of the United Kingdom's exit process from the European Union.

Only in the United States did the economy continue on the right track, with a rise in GDP of over 3% during the first quarter of the year, compared with barely 1.2% in the euro zone and practically zero in Japan. Job creation in the States continued with surprising vigour, but even there the trade war is undermining the morale of company bosses and monetary policy is about to change course. Following nine consecutive rate rises since December 2015, the Fed Chairman has been putting out new signals and rate reductions are now widely anticipated. The 3-month interbank rate, which still stood at 2.6% in April this year, had fallen below the 2.3% level by July, which presaged a 25 bps cut in the Fed funds rate for the first time in more than a decade. This situation has led to a softening of long-term interest rates. The 10-year rate fell from over 3% at end 2018 to 2.1% at the end of the first half of 2019. As in Europe, the weakness in interest rates is beginning to negatively impact the profits of the major retail banks.

On the other hand, the financial environment remained, on the whole, extremely positive for stock markets, following a catastrophic end to the year 2018. Most markets managed to make up for the losses posted in the last quarter of the year within the space of barely a few weeks and records were successively broken throughout the first half of 2019. Since the start of the year, the S&P 500 Index has gained close to 20% in value, while in Europe the Euro-Stoxx 50 has put on 15%.

Dragged down by the depressed situation in Germany, economic activity slowed all over the euro zone, preventing the European Central Bank from changing the direction of its monetary policy. The policy rate remained negative and the ECB continued to inject liquidity into the banking system. Consequently, surplus liquidity has remained at a record high, close to €1.8 trillion. Inflation in Europe remains very weak, at under 1.5%, and it is highly unlikely that the ECB will envisage making the slightest change in the direction of its monetary policy. It is, however, abundantly clear that this policy of negative interest rates has – for some time already – been seriously weighing down results in the financial sector. Consequently, the ECB has had to plan a third round in a series of what it calls targeted longer-term refinancing operations (TLTROs), designed to compensate for the negative effects suffered by the most vulnerable euro zone banks. These interest-free loans will begin in September and are expected to run for at least three years, which means that interest rates will probably not rise again either in 2019 or 2020.

Belgium posted year-on-year growth of 1.2% during the first quarter, perfectly in line with the average for the euro zone as a whole. As in the other countries, business confidence among company bosses has fallen over time, for the same reasons. However, consumer confidence has held up somewhat better, probably because unemployment has continued to fall, reaching 5.5%. The Belgian economy is still faced with a serious labour shortage in a number of sectors, which explains the buoyant consumer confidence indicators. The tax reform initiated by the preceding government has without doubt also contributed to this sentiment.

We therefore expect to see growth close to 1% for the full year 2019, i.e. very close to the European average.

## Comments on the evolution of the results

BNP Paribas Fortis realised a net income attributable to equity holders of EUR 1,050 million in the first half of 2019, compared to EUR 934 million in the first half of 2018, up by EUR 116 million or 12%.

Please note that the comments in this section have been written by referring to the financial statements and the respective notes. For a business oriented analysis, please refer to the Press Release of BNP Paribas Fortis available on the corporate website. Beside the scope changes and the foreign exchange effect, which are taken into account in the below comments, other one-off results have been excluded to determine the underlying evolution shown in the Press Release. When excluding these one-off results, the underlying result for the first half of 2019 increased by 5% compared to the same period of 2018.

Operating income amounted to EUR 1,268 million in the first half of 2019, down by EUR (114) million or (8)% compared to EUR 1,382 million in the first half of 2018.

The decrease was the result of lower revenues by EUR (97) million or (2)%, lower costs by EUR 71 million or (3%) and an increase of the cost of risk by EUR (88) million or (+62%), compared to a very low level in the first half of 2018.

Non-operating items (share of earnings of equity-method entities and net gain on non-current assets) were up by EUR 150 million whereas the corporate income tax decreased by EUR 55 million, impacted by exceptional items in both years.

The comparison between the first half of 2019 and the first half of 2018 results was impacted by the following elements:

- the replacement of IAS 17 by IFRS 16 "Leases" as from 01 January 2019 that requests to the lessee to recognize all the leases in balance sheet, in the form of a right-of-use on the leased asset against a financial liability for the rent and other payments to be made over the leasing period. This accounting change did not prevent to compare both period, as only some captions of the profit and loss account were impacted. The rental expenses previously accounted for on a linear basis in operating expenses have been replaced by additional interest expenses in interest margin in relation with lease liabilities and by additional amortizing expenses in relation with rights-of-use;
- few material scope changes of which the sale of Von Essen Bank GmbH to the BNP Paribas German Branch in January 2019 and the transfer of assets and liabilities of the BNP Paribas Fortis Madrid Branch to BNP Paribas Madrid Branch in October 2018;
- foreign exchange variations, and more particularly the continuous depreciation of the Turkish lira against euro (from 4.95 EUR/TRY on average in the first half of 2018 to 6.35 EUR/TRY on average in the first half of 2019).

Based on the segment information, 52% of the revenues were generated by banking activities in Belgium, 26% by other domestic markets, 12% by banking activities in Turkey, 8% by banking activities in Luxembourg and 2% by other activities.

**Net interest income** reached EUR 2,364 million in the first half of 2019, a decrease of EUR (131) million or (5)% compared to the first half of 2018. Excluding the scope changes (EUR (63) million) and the foreign exchange effect in Turkey (EUR (106) million), net interest income increased by EUR 38 million mainly at Leasing Solutions and Personal Finance, both benefiting from a good volume growth.

It must also be noticed that IFRS 16 impacted the net interest income for EUR (9) million.

In Belgium, the net interest income decreased due to the persistently low interest rate environment. This was mainly demonstrated by less interest income on customer loans due to lower margins and lower indemnities on mortgage loans refinancing and despite an increase in volume (mainly term loans and mortgage loans). There was also less interest income on fixed-income securities impacted by sales and redemptions of securities with high yields whereas interests expenses increased on bonds issued (increase of volume). Finally, the lower interest expenses related to clients' deposits didn't offset the overall decrease of the net interest income.

In Luxembourg, the net interest income slightly increase due to a dynamic volume growth of term and mortgage loans.

Net interest income in Turkey dropped by (8)% largely due to the depreciating Turkish Lira. In local currency, net interest income increased by 18% mainly thanks to volume growth.

Net interest income at Leasing Solutions and Personal Finance benefited both from strong volume growth.

**Net commission income** amounted to EUR 642 million in the first half of 2019, down by EUR (65) million or (9)% compared to the first half of 2018. Excluding the scope changes (EUR (33) million) and the foreign exchange effect in Turkey (EUR (27) million), net commission income decreased only by EUR (5) million, mainly in Belgium following lower fees received on asset management and a rise in retrocession fees to independent agents due to the development of this network.

**Net results on financial instruments at fair value through profit or loss** stood at EUR 106 million, down by EUR (5) million compared to the first half of 2018. Excluding the foreign exchange effect (EUR 17 million), net results on financial instruments at fair value through profit or loss decreased by 22 million. This decrease was partially due to lower results in TEB in Turkey in a context of volatile market conditions.

**Net results on financial instruments at fair value through equity** amounted to EUR 85 million in the first half of 2019, increasing by EUR 26 million compared to the same period in 2018. The 2019 result was marked by higher capital gains than in 2018 on the disposal of fixed-income securities mainly in Belgium.

**Net income from other activities** totalled EUR 820 million in the first half of 2019, increasing by EUR 83 million (or 11%) compared to the first half of 2018.

This increase is mainly supported by the increase of revenues from Arval, in line with the growth of the financed fleet (+9%). The remaining increase was mostly due to a reversal of an impairment on investment properties held in France, based on an external valuation provided by an expert.

**Salary and employee benefit expenses** amounted to EUR (1,279) million in the first half of 2019, i.e. a slight increase of EUR (9) million compared to the same period in 2018. However, excluding the scope changes (EUR 20 million) and the foreign exchange effect of the Turkish lira (EUR 32 million), there was an increase of EUR (61) million.

This increase is explained by higher staff expenses in Turkey, following salary adjustment related to high inflation, by higher staff expenses in Luxembourg in line with new FTEs integrated from BNPP Wealth Management Luxembourg (ex-ABN AMRO Luxembourg) in November 2018 and finally by higher staff expenses in Arval in line with the growth of activity.

In Belgium, there were less staff expenses mainly due to lower FTEs more than counterbalanced by a provision booked in the context of the transformation of BNP Paribas Fortis organisational model.

**Other operating expenses** amounted to EUR (1,056) million in the first half of 2019, i.e. a decrease of EUR 119 million compared to the same period in 2018. Excluding the scope changes (EUR 23 million) and the foreign exchange impact of the Turkish lira (EUR 21 million), other operating expenses decreased by EUR 75 million.

It must also be noticed that rental expenses that are not anymore booked in this aggregate since the implementation of IFRS 16 explaining the decrease for EUR 52 million.

In Belgium, the decrease was mostly driven by lower marketing expenses, lower IT costs and consultant fees while banking taxes and levies decreased slightly from EUR (304) million in the first half of 2018 to EUR (298) million in the first half of 2019.

**Depreciation charges** stood at EUR (182) million in the first half of 2019, versus EUR (143) million compared to previous year, i.e. an increase of EUR (39) million.

It is explained by the depreciation of Right of Use tangible assets (IFRS 16) for EUR (38) million.

**Cost of risk** totalled EUR (229) million in the first half of 2019, i.e. an increase of EUR (88) million compared to the first half of 2018. Excluding the scope changes (EUR 15 million) and the foreign exchange impact of the Turkish lira (EUR 19 million), there was a net increase of EUR (122) million.

In Belgium, cost of risk increased mainly due to higher net dotations in stages 2 and 3, while net provision releases had been booked in the first half of 2018.

Outside Belgium, the cost of risk was higher in TEB due to continuing recession that impacted the loan portfolio.

Leasing also experienced an increase of the cost of risk due to a general downgrading of the quality of the loan portfolio whereas cost of risk at Arval decreased thanks to lower stage 3 provisions.

**Share of earnings of equity-method entities** amounted to EUR 120 million in the first half of 2019, compared to EUR 119 million during the same period in 2018.

**Net gain on non-current assets** amounted to EUR 150 million in the first half of 2019 versus EUR 1 million during the same period in 2018. This increase is mostly due to the sale of Von Essen Bank GmbH to BNP Paribas German Branch. This sale took place in the context for BNP Paribas Group of consolidation and growth of the consumer Finance business in Germany.

**Corporate income tax** in the first half of 2019 totalled EUR (287) million compared to EUR (342) million, a decrease of EUR 55 million explained by exceptional items in both periods. Excluding the share of earnings of equity-method entities (reported net of income taxes) and the gain on the sale of Von Essen Bank GmbH, the effective tax rate stood at 23% in the first half of 2019, compared to 25% in the same period in 2018.

**Net income attributable to minority interests** amounted to EUR 202 million in the first half of 2019, compared to EUR 227 million in the first half of 2018.

**Net income attributable to equity holders** totalled EUR 1,050 million in the first half of 2019, compared to EUR 934 million during the same period in 2018.

## Comments on the evolution of the balance sheet

The total balance sheet of BNP Paribas Fortis amounted to EUR 319.8 billion as at 30 June 2019, up by EUR 28.5 billion or 10% compared with EUR 291.3 billion at 31 December 2018.



In terms of scope changes, Von Essen Bank in Germany – which qualified at 31 December 2018 as a ‘disposal group’ as defined in IFRS 5 ‘Non-current Assets Held for Sale and Discontinued Operations’ – was effectively transferred to BNP Paribas Germany Branch in the beginning of 2019. This transfer has led to a decrease of 2.4 billion in the consolidated balance sheet, where the assets and liabilities were presented on the separate balance sheet lines – ‘Assets classified as held for sale’ and ‘Liabilities classified as held for sale’ at 31 December 2018. Excluding this scope change, the balance sheet would have increased by EUR 30.8 billion.

The application of IFRS 16 resulted in a limited increase of the balance sheet by 0.4 billion EUR since the standard requires the disclosure of the right-of-use of the leased assets on the asset side (Property, Plant and Equipment) and the related amount of rental debt on the liability side (Accrued Expenses and Other Liabilities). Comparative figures of 31 December 2018 were not adjusted.

No other material scope changes or changes in accounting standards took place in the first half of 2019.

In the first half of 2019, loans and advances to customer and deposits from customers showed continuous net growth. The net growth on loans and advances to customers amounted to EUR 3.8 billion mainly related to term and mortgage loans (at BNP Paribas Fortis and BGL BNP Paribas), consumer loans (Alpha Credit) and finance lease loans at Leasing Solutions entities. The net increase on deposits from customer, up by EUR 7.4 billion, was the result of significant inflow of liquidity deposited in current accounts, mostly in Belgium and Luxembourg.

In Turkey, the balance sheet was influenced in an important way by the adverse effect of depreciating Turkish lira which lost 8% of its value against the euro since 31 December 2018.

Based on the segment information, 67% of the assets were contributed by banking activities in Belgium, 15% by other domestic markets, 9% by banking activities in Luxembourg, 5% by banking activities in Turkey and 4% by segment Other.

## Assets

**Cash and amounts due from central banks** amounted to EUR 29.0 billion, up by EUR 24.3 billion compared to 31 December 2018. The variance was mainly due to the increase of overnight deposit placed at the central banks by BNP Paribas Fortis (+ EUR 15.3 billion) and BGL BNP Paribas (+ EUR 8.5 billion).

**Financial instruments at fair value through profit or loss** amounted to EUR 17.8 billion, up by EUR 2.3 billion compared to 31 December 2018. The evolution, which is mainly attributable to an increase in the fair value of derivatives following the continued decrease of the interest rate curve (EUR 2.7 billion), is partly compensated by the sale of some trading securities (EUR (0.6) billion).

**Financial assets at fair value through equity** stood at EUR 8.4 billion, EUR (2.4) billion lower than EUR 10.8 billion as at 31 December 2018. The decrease on debt securities (EUR (2.4) billion) was mainly related to the sale (EUR (2.7) billion) and arrival at maturity (EUR (0.8) billion) of government bonds, only partially compensated by new investments (EUR 1.3 billion).

**Financial assets at amortised cost** amounted to EUR 220.6 billion as at 30 June 2019, only slightly up by EUR 0.3 billion compared with EUR 220.3 billion as at 31 December 2018. The decrease in debt securities (EUR (2.8) billion) was more than compensated by a strong increase in lending activity. This was especially visible in Belgium where term loans (EUR 1.5 billion) and mortgage loans (EUR 0.9 billion) at BNP Paribas Fortis went up significantly, while consumer loans at Alpha Credit (EUR 0.4 billion) increased as well. Term and mortgage loans also increased at BGL BNP Paribas by 0.4 billion. The Finance lease loans increased by EUR 0.5 billion thanks to growing activities at Leasing Solutions.

Loans granted to credit institutions decreased by EUR (0.7) billion following a sharp decrease in reverse repo activity (EUR (4.6) billion), only partially compensated by more on-demand and term deposits from credit institutions (EUR 3.9 billion).

In Turkey, the volume of loans decreased mainly impacted by the adverse effect of the depreciating Turkish lira.

**Current and deferred tax assets** stayed stable at EUR 1.9 billion.

**Accrued income and other assets** stood at EUR 11.8 billion as at 30 June 2019, up by EUR 2.8 billion compared to EUR 9.0 billion at 31 December 2018. This evolution is mainly related to the increase in negative fair value of derivatives for which margin calls have to be posted (EUR 2.0 billion).

**Equity-method investments** amounted to EUR 3.9 billion at the end of 30 June 2019, stable compared to 31 December 2018.

**Property, plant and equipment and investment property** amounted to EUR 20.9 billion as at 30 June 2019, up by EUR 1.4 billion compared to EUR 19.5 billion at 31 December 2018. Excluding EUR 0.4 billion from the application of the IFRS 16 standard, the net growth is attributable to the good growth of the financed fleet of Arval.

**Assets classified as held for sale** stood at EUR 0 billion as at 30 June 2019 compared to EUR 2.4 billion at the end of 2018 as the assets and liabilities of Von Essen Bank were transferred to BNP Paribas Germany branch in the beginning of 2019.

Following the continued decrease of the interest rate curve, the fair value of the fixed-rate assets (fixed term loans, bonds, ...) increased (mainly in the captions **remeasurement adjustment on interest-rate risk hedged portfolios** and **debt securities at amortised cost**), compensated by a decrease in fair value of the **derivatives used for hedging purposes**.

## Liabilities and Equity

**Deposits from central banks** stood at EUR 4.2 billion, up by EUR 4.1 billion compared to EUR 0.1 billion at the end of previous year.

**Financial instruments at fair value through profit or loss** increased by EUR 5.4 billion totalling EUR 25.9 billion as at 30 June 2019 compared to EUR 20.5 billion at 31 December 2018. The evolution is mainly attributable to higher trading on repurchase activities for EUR 2.1 billion and the increase of the fair value of derivatives following the continued decrease of the interest rate curve (EUR 2.9 billion).

**Financial liabilities at amortised cost** amounted to EUR 241.5 billion as at 30 June 2019, up by EUR 17.1 billion compared with EUR 224.4 billion at 31 December 2018. The net increase was driven by higher deposits from credit institutions (EUR 8.8 billion) following higher repurchase activities and by higher debt securities following new issuances of commercial paper and covered bonds in Belgium (EUR 1.0 billion). An increase in commercial paper issued in the US market by BNP Paribas Fortis branch in New York (EUR 0.6 billion) contributed to a lesser extent to the growth of the financial liabilities.

In addition, the net growth on deposits from customers contributed for EUR 7.4 billion and was mainly attributable to an increase on current deposits (EUR 4.6 billion) and saving accounts (EUR 2.9 billion) mostly in Belgium and Luxemburg.

In Turkey, the higher level of mainly saving accounts was more than counterbalanced by a decrease in term deposits, both also negatively impacted by the adverse effect of the depreciating Turkish lira.

**Accrued expenses and other liabilities** increased by EUR 1.4 billion or 18%, amounting to EUR 9.3 billion as at 30 June 2019 compared with EUR 7.9 billion at 31 December 2018. Excluding the impact of the application of IFRS 16 (EUR 0.4 billion), the caption increased by EUR 1.0 billion, partly explained by the increase of margin calls due to external clients.

**Provisions for contingencies and charges** came in at EUR 4.4 billion, up by EUR 0.2 billion compared with the EUR 4.2 billion at 31 December 2018.

**Liabilities classified as held for sale** stood at EUR 0 billion as at 30 June 2019 compared to EUR 2.1 billion at the end of 2018 as the assets and liabilities of Von Essen Bank were transferred to BNP Paribas Germany branch in the beginning of 2019.

**Shareholders' equity** amounted to EUR 21.9 billion as at 30 June 2019, down by EUR (0.4) billion or (2)% compared with EUR 22.3 billion at 31 December 2018. Net income attributable to shareholders for the half year of 2019 contributed for EUR 1.0 billion, while the issuance of a subordinated Tier 1 debt instrument added another EUR 0.5 billion to the shareholders' equity. These movements were more than counterbalanced by the distribution of a dividend of EUR 1.8 billion EUR. Translation differences from foreign currencies impacted negatively the shareholders equity for EUR (0.1) billion, mainly due to the depreciating Turkish lira.

**Minority interests** stood at EUR 5.1 billion as at 30 June 2019, stable compared to the situation end 2018.

## Liquidity and solvency

BNP Paribas Fortis' liquidity remained sound, with customer deposits standing at EUR 182 billion and customer loans at EUR 183 billion.

Customer deposits consist of the 'due to customers' figure excluding 'repurchase agreements'. Customer loans are loans and receivables due from customers excluding 'securities classified as loans and receivables' and 'reverse repurchase agreements'.

BNP Paribas Fortis' solvency stood well above the minimum regulatory requirements. At 30 June 2019, BNP Paribas Fortis' phased-in Basel III Common Equity Tier 1 ratio (CET1 ratio, taking into account the CRD4 rules with application of the current transitional provisions) stood at 13.3%. Total risk-weighted assets amounted to EUR 137.1 billion at 30 June 2019, of which EUR 112.6 billion are related to credit risk, EUR 2.4 billion to market risk and EUR 12.9 billion to operational risk, while counterparty risk, securitisation and equity risk worked out at EUR 1.9 billion, EUR 0.4 billion and EUR 6.8 billion respectively.

# Principal risks and uncertainties

BNP Paribas Fortis' activities are exposed to a number of risks, such as credit risk, market risk, liquidity risk and operational risk. To ensure that these risks are identified and adequately controlled and managed, the Bank adheres to a number of internal control procedures and refers to a whole array of risk indicators, which are further described in the Chapter 'Risk management and capital adequacy' of the BNP Paribas Fortis Consolidated Financial Statements 2018 and in the BNP Paribas Fortis Pillar 3 disclosure 2018.

BNP Paribas Fortis is involved as a defendant in various claims, disputes and legal proceedings in Belgium and in some foreign jurisdictions, arising in the ordinary course of its banking business and following the restructuring of BNP Paribas Fortis and BNP Paribas Fortis Group in late September/early October 2008, as further described in Note 7.a 'Contingent liabilities: legal proceedings and arbitration' to the BNP Paribas Fortis Interim Financial Statements for the first half-year of 2019.

Events after the reporting period are further described in note 7.e 'Events after the reporting period' to the BNP Paribas Fortis Interim Financial Statements for the first half-year of 2019.

# STATEMENT OF THE BOARD OF DIRECTORS

In accordance with article 13 of the Royal Decree of 14 November 2007, we confirm that, to the best of our knowledge, as at 30 June 2019:

- a) the condensed set of financial statements, prepared in accordance with the applicable set of accounting standards, gives a true and fair view of the assets, liabilities, financial position of BNP Paribas Fortis and the undertakings included in the consolidation as of 30 June 2019 and of the result and cash-flows of the period then ended.
- b) the interim management report includes a fair review of the development, results and position of BNP Paribas Fortis and the undertakings included in the consolidation, together with a description of the principal risks and uncertainties with which they are confronted.
- c) The Board of Directors reviewed the BNP Paribas Fortis consolidated interim financial statements on 29 August 2019 and authorised their issue.

Brussels, 29 August 2019  
The Board of Directors of BNP Paribas Fortis

# COMPOSITION OF THE BOARD OF DIRECTORS

As at 18 April 2019, the composition of the board of directors is as follows:

DAEMS Herman

Chairman of the board of directors. Non-executive director.

Member of the board of directors since 14 May 2009.

The current board member mandate has been renewed on 21 April 2016.

It will expire at the end of the 2020 annual general meeting of shareholders.

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JADOT Maxime

Executive director. Chairman of the executive board.

Member of the board of directors (by co-optation) since 13 January 2011.

The current board member mandate has been renewed on 18 April 2019.

It will expire at the end of the 2023 annual general meeting of shareholders.

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DIERCKX Filip

Executive director. Vice chairman of the executive board.

Member of the board of directors since 28 October 1998.

The current board member mandate has been renewed on 20 April 2017.

It will expire at the end of the 2021 annual general meeting of shareholders.

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ANSEEUW Michael

Executive director.

Member of the board of directors since 19 April 2018.

The mandate will expire at the end of the 2022 annual general meeting of shareholders.

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d'ASPREMONT LYNDEN Antoinette

Independent non-executive director.

Member of the board of directors since 19 April 2012.

The current board member mandate has been renewed on 21 April 2016.

It will expire at the end of the 2020 annual general meeting of shareholders.

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AUBERNON Dominique

Non-executive director.

Member of the board of directors since 21 April 2016.

The mandate will expire at the end of the 2020 annual general meeting of shareholders.

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BEAUVOIS Didier

Executive director.

Member of the board of directors (by co-optation) since 12 June 2014.

The current board member mandate has been renewed on 18 April 2019. It will expire at the end of the 2023 annual general meeting of shareholders.

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BOOGMANS Dirk

Independent non-executive director.

Member of the board of directors since 1 October 2009.

The current board member mandate has been renewed on 21 April 2016.

It will expire at the end of the 2020 annual general meeting of shareholders.

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DECRAENE Stefaan  
Non-executive director.  
Member of the board of directors since 18 April 2013.  
The current board member mandate has been renewed on 20 April 2017.  
It will expire at the end of the 2021 annual general meeting of shareholders.

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DUTORDOIR Sophie  
Independent non-executive director.  
Member of the board of directors since 30 November 2010.  
The current board member mandate has been renewed on 18 April 2019.  
It will expire at the end of the 2023 annual general meeting of shareholders.

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LABORDE Thierry  
Non-executive director.  
Member of the board of directors (by co-optation) since 19 November 2015.  
The current board member mandate has been renewed on 18 April 2019.  
It will expire at the end of the 2023 annual general meeting of shareholders.

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MERLO Sofia  
Non-executive director.  
Member of the board of directors since 21 April 2016.  
The mandate will expire at the end of the 2020 annual general meeting of shareholders.

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VAN AKEN Piet  
Executive director.  
Member of the board of directors (by co-optation) since 3 June 2016.  
The board mandate has been confirmed on 8 December 2016.  
It will expire at the end of the 2020 annual general meeting of shareholders.

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VAN WAEYENBERGE Titia  
Independent non-executive director.  
Member of the board of directors since 18 April 2019.  
The mandate will expire at the end of the 2023 annual general meeting of shareholders.

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VARÈNE Thierry  
Non-executive director.  
Member of the board of directors since 14 May 2009.  
The current board member mandate has been renewed on 21 April 2016.  
It will expire at the end of the 2020 annual general meeting of shareholders.

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VERMEIRE Stéphane  
Executive director.  
Member of the board of directors since 19 April 2018.  
The mandate will expire at the end of the 2022 annual general meeting of shareholders.

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The BNP Paribas Fortis board of directors, which is responsible for setting general policy and supervising the activities of the executive board, is currently composed of sixteen (16) directors, of whom ten (10) are non-executive directors (four (4) of these appointed as independent directors in compliance with the criteria laid down in article 526ter of the Companies Code) and six (6) are executive directors.

**Accredited Statutory Auditor:**

PwC Bedrijfsrevisoren bcvba / PwC Reviseurs d'Entreprises scrl, represented by Mr. Damien WALGRAVE

# BNP PARIBAS FORTIS CONSOLIDATED INTERIM FINANCIAL STATEMENTS 30 JUNE 2019

Prepared in accordance with International  
Financial Reporting Standards as adopted  
by the European Union

# Profit and loss account for the first half of 2019

<i>In millions of euros</i>	Note	First half 2019	First half 2018
Interest income <sup>(1)</sup>	3.a	3,843	3,955
Interest expense <sup>(1)</sup>	3.a	(1,479)	(1,460)
Commission income	3.b	1,017	1,066
Commission expense	3.b	(375)	(359)
Net gain or loss on financial instruments at fair value through profit or loss	3.c	106	111
Net gain or loss on financial instruments at fair value through equity	3.d	85	59
Net gain or loss on the derecognition of financial assets at amortised cost		(3)	2
Income from other activities	3.e	5,515	5,222
Expense on other activities	3.e	(4,695)	(4,485)
<b>REVENUES</b>		<b>4,014</b>	<b>4,111</b>
Salary and employee benefit expenses		(1,279)	(1,270)
Other operating expenses	3.f	(1,056)	(1,175)
Depreciation, amortisation and impairment of property, plant and equipment and intangible assets	5.i	(182)	(143)
<b>GROSS OPERATING INCOME</b>		<b>1,497</b>	<b>1,523</b>
Cost of risk	3.g	(229)	(141)
<b>OPERATING INCOME</b>		<b>1,268</b>	<b>1,382</b>
Share of earnings of equity-method entities		120	119
Net gain on non-current assets		150	1
Goodwill	5.j	1	1
<b>PRE-TAX INCOME</b>		<b>1,539</b>	<b>1,503</b>
Corporate income tax	3.h	(287)	(342)
<b>NET INCOME</b>		<b>1,252</b>	<b>1,161</b>
<i>of which net income attributable to minority interests</i>		202	227
<b>NET INCOME ATTRIBUTABLE TO EQUITY HOLDERS</b>		<b>1,050</b>	<b>934</b>

<sup>(1)</sup> The requirements of IAS 1.82(a) are detailed under disclosure '3.a Net interest income'.



# Statement of net income and change in assets and liabilities recognised directly in equity

<i>In millions of euros</i>	First half 2019	First half 2018
<b>Net income for the period</b>	<b>1,252</b>	<b>1,161</b>
<b>Changes in assets and liabilities recognised directly in equity</b>	<b>(152)</b>	<b>(160)</b>
<b>Items that are or may be reclassified to profit or loss</b>	<b>(91)</b>	<b>(300)</b>
Changes in exchange rate items	(110)	(262)
Changes in fair value of financial assets at fair value through equity		
<i>Changes in fair value recognised in equity</i>	79	(58)
<i>Changes in fair value reported in net income</i>	(149)	(77)
Changes in fair value of investments of insurance activities		
<i>Changes in fair value recognised in equity</i>	2	-
<i>Changes in fair value reported in net income</i>	-	-
Changes in fair value of hedging instruments		
<i>Changes in fair value recognised in equity</i>	(85)	36
<i>Changes in fair value reported in net income</i>	(6)	(1)
Income tax	35	24
Changes in equity-method investments	143	38
<b>Items that will not be reclassified to profit or loss</b>	<b>(61)</b>	<b>140</b>
Changes in fair value of financial assets at fair value through equity		
<i>Changes in fair value recognised in equity</i>	10	107
<i>Items sold during the period</i>	-	-
Debt remeasurement effect arising from BNP Paribas Fortis issuer risk	7	26
Remeasurement gains (losses) related to post-employment benefit plans	(70)	17
Income tax	12	(11)
Changes in equity-method investments	(20)	1
<b>Total</b>	<b>1,100</b>	<b>1,001</b>
Attributable to equity shareholders	963	813
Attributable to minority interests	137	188

# Balance sheet at 30 June 2019

<i>In millions of euros</i>	Note	30 June 2019	31 December 2018
<b>Assets</b>			
Cash and balances at central banks		28,975	4,691
Financial instruments at fair value through profit or loss		17,762	15,474
<i>Securities</i>	5.a	2,200	2,825
<i>Loans and repurchase agreements</i>	5.a	6,147	5,966
<i>Derivative financial instruments</i>	5.a	9,415	6,683
Derivatives used for hedging purposes		2,381	1,361
Financial assets at fair value through equity		8,385	10,778
<i>Debt securities</i>	5.b	8,040	10,442
<i>Equity securities</i>	5.b	345	336
Financial assets at amortised cost		220,561	220,282
<i>Loans and advances to credit institutions</i>	5.d	27,386	28,105
<i>Loans and advances to customers</i>	5.d	183,090	179,267
<i>Debt securities</i>	5.d	10,085	12,910
Remeasurement adjustment on interest-rate risk hedged portfolios		2,188	1,142
Current and deferred tax assets	5.g	1,918	1,905
Accrued income and other assets	5.h	11,812	8,982
Equity-method investments		3,916	3,840
Property, plant and equipment and Investment property	5.i	20,852	19,454
Intangible assets		340	337
Goodwill	5.j	718	719
Non-current assets held for sale	5.m	-	2,355
<b>Total assets</b>		<b>319,808</b>	<b>291,320</b>
<b>Liabilities</b>			
Deposits from central banks		4,259	112
Financial instruments at fair value through profit or loss		25,883	20,467
<i>Securities</i>	5.a	513	158
<i>Deposits and repurchase agreements</i>	5.a	14,199	12,093
<i>Issued debt securities</i>	5.a	3,377	3,344
<i>Derivative financial instruments</i>	5.a	7,794	4,872
Derivatives used for hedging purposes		5,320	3,505
Financial liabilities at amortised cost		241,513	224,409
<i>Deposits from credit institutions</i>	5.e	42,668	33,844
<i>Deposits from customers</i>	5.e	181,774	174,389
<i>Debt securities</i>	5.f	14,231	13,229
<i>Subordinated debt</i>	5.f	2,840	2,947
Remeasurement adjustment on interest-rate risk hedged portfolios		1,309	581
Current and deferred tax liabilities	5.g	754	674
Accrued expenses and other liabilities	5.h	9,314	7,882
Provisions for contingencies and charges	5.k	4,440	4,211
Liabilities associated with non-current assets held for sale	5.m	-	2,099
<b>Total liabilities</b>		<b>292,792</b>	<b>263,940</b>
<b>Equity</b>			
<i>Share capital, additional paid-in capital and retained earnings</i>		21,641	21,042
<i>Net income for the period attributable to shareholders</i>		1,050	1,932
Total capital, retained earnings and net income for the period attributable to shareholders		22,691	22,974
Changes in assets and liabilities recognised directly in equity		(787)	(700)
<b>Shareholders' equity</b>		<b>21,904</b>	<b>22,274</b>
<b>Minority interests</b>	7.c	<b>5,112</b>	<b>5,106</b>
<b>Total equity</b>		<b>27,016</b>	<b>27,380</b>
<b>Total liabilities &amp; equity</b>		<b>319,808</b>	<b>291,320</b>

# Cash flow statement for the first half of 2019

<i>In millions of euros</i>	Note	First half 2019	First half 2018
<b>Pre-tax income</b>		<b>1,539</b>	<b>1,503</b>
<b>Non-monetary items included in pre-tax net income and other adjustments</b>		<b>2,877</b>	<b>2,925</b>
Net depreciation/amortisation expense on property, plant and equipment and intangible assets		1,931	1,836
Impairment of goodwill and other non-current assets		(26)	(7)
Net addition to provisions		210	21
Share of earnings of equity-method entities		(120)	(119)
Net expense (income) from investing activities		(150)	(1)
Net expense (income) from financing activities		(3)	(9)
Other movements		1,035	1,204
<b>Net decrease in cash related to assets and liabilities generated by operating activities</b>		<b>17,167</b>	<b>25,962</b>
Net decrease in cash related to transactions with customers and credit institutions		14,166	20,283
Net increase in cash related to transactions involving other financial assets and liabilities		6,785	8,191
Net decrease in cash related to transactions involving non-financial assets and liabilities		(3,626)	(2,392)
Taxes paid		(158)	(120)
<b>Net increase (decrease) in cash and equivalents generated by operating activities</b>		<b>21,583</b>	<b>30,390</b>
Net decrease in cash related to acquisitions and disposals of consolidated entities		424	(51)
Net increase (decrease) related to property, plant and equipment and intangible assets		14	(33)
<b>Net decrease in cash and equivalents related to investing activities</b>		<b>438</b>	<b>(84)</b>
Net decrease in cash and equivalents related to transactions with shareholders		(1,481)	(440)
Net increase in cash and equivalents generated by other financing activities		528	(107)
<b>Net decrease in cash and equivalents related to financing activities *</b>		<b>(953)</b>	<b>(547)</b>
<b>Effect of movement in exchange rates on cash and equivalents</b>		<b>(171)</b>	<b>(409)</b>
<b>Non-monetary impacts from non-current assets held for sale</b>		<b>27</b>	<b>(125)</b>
<b>Net decrease in cash and equivalents</b>		<b>20,924</b>	<b>29,225</b>
<b>Balance of cash and equivalent accounts at the start of the period</b>		<b>6,327</b>	<b>5,035</b>
Cash and amounts due from central banks		4,693	4,938
Due to central banks		(112)	(382)
On-demand deposits with credit institutions	5.d	3,048	2,002
On-demand loans from credit institutions		(1,302)	(1,523)
Deduction of receivables and accrued interest on cash and equivalents		-	-
<b>Balance of cash and equivalent accounts at the end of the period</b>		<b>27,251</b>	<b>34,260</b>
Cash and amounts due from central banks		28,982	36,063
Due to central banks		(4,259)	(3,787)
On-demand deposits with credit institutions	5.d	4,035	3,473
On-demand loans from credit institutions		(1,507)	(1,489)
Deduction of receivables and accrued interest on cash and equivalents		-	-
<b>Net decrease in cash and equivalents</b>		<b>20,924</b>	<b>29,225</b>
<b>Additional information:</b>			
Interest paid		(1,564)	(1,457)
Interest received		3,874	4,108
Dividend paid/received		(1,782)	(217)

\* Changes in liabilities arising from financing activities other than those arising from cash flows amount to EUR 32 million

# Statement of changes in shareholder's equity between 1 January 2018 and 30 June 2019

In million of euros	Capital and retained earnings				Changes in assets and liabilities recognised directly in equity that will not be reclassified to profit or loss				Changes in assets and liabilities recognised directly in equity that may be reclassified to profit or loss				Total Shareholders' equity	Minority interests (note 7.c)	Total consolidated equity	
	Share capital	Subordinated equity instruments	Non distributed reserves	Total capital and retained earnings	Financial instruments designated as at fair value through equity	Own-credit valuation adjustment of debt securities designated as at fair value through profit or loss	Remeasurement gains (losses) related to post-employment benefits plans	Total	Exchange rate	Financial instruments at fair value through equity	Financial investments of insurance activities	Derivatives used for hedging purposes				Total
<b>Capital and retained earnings at 1 January 2018</b>	11,905	- 11,043	22,948	188	(55)	(201)	(68)	(1,207)	312	696	51	(148)	22,732	5,407	28,139	
Other movements	-	-	(9)	(9)	-	-	-	-	-	-	-	-	(9)	(219)	(228)	
Dividends	-	-	-	-	-	-	-	-	-	-	-	-	-	(214)	(214)	
Changes in assets and liabilities recognised directly in equity	-	-	-	-	27	19	15	61	(166)	(96)	74	6	(182)	(121)	(39)	
<b>Net income for the first half of 2018</b>	-	-	934	934	-	-	-	-	-	-	-	-	934	227	1,161	
<b>Capital and retained earnings at 30 June 2018</b>	11,905	- 11,968	23,873	215	(36)	(186)	(7)	(1,373)	216	770	57	(330)	23,536	5,162	28,698	
Other movements	-	-	2	2	-	-	-	-	-	-	-	-	2	(68)	(66)	
Dividends	-	-	(1,899)	(1,899)	-	-	-	-	-	-	-	-	(1,899)	(61)	(1,960)	
Changes in assets and liabilities recognised directly in equity	-	-	-	-	(9)	6	(15)	(18)	(104)	(83)	(102)	(56)	(345)	(363)	(476)	
<b>Net income for the second half of 2018</b>	-	-	998	998	-	-	-	-	-	-	-	-	998	186	1,184	
<b>Capital and retained earnings at 31 December 2018</b>	11,905	- 11,069	22,974	206	(30)	(201)	(25)	(1,477)	133	668	1	(675)	22,274	5,106	27,380	
IFRS 16 impacts (see note 2.)	-	-	(22)	(22)	-	-	-	-	-	-	-	-	(22)	(8)	(30)	
<b>Capital and retained earnings at 1 January 2019</b>	11,905	- 11,047	22,952	206	(30)	(201)	(25)	(1,477)	133	668	1	(675)	22,252	5,098	27,350	
Other movements	-	-	(2)	(2)	-	-	-	-	-	-	-	-	(2)	47	45	
capital increase and issues	-	500	-	500	-	-	-	-	-	-	-	-	500	-	500	
Dividends	-	-	(1,809)	(1,809)	-	-	-	-	-	-	-	-	(1,809)	(170)	(1,979)	
Changes in assets and liabilities recognised directly in equity	-	-	-	-	6	6	(74)	(62)	(48)	(70)	158	(65)	(87)	(65)	(152)	
<b>Net income for the first half of 2019</b>	-	-	1,050	1,050	-	-	-	-	-	-	-	-	1,050	202	1,252	
<b>Capital and retained earnings at 30 June 2019</b>	11,905	500	10,286	22,691	212	(24)	(275)	(87)	(1,525)	63	826	(64)	(700)	21,904	5,112	27,016

# NOTES TO THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS 30 JUNE 2019

Prepared in accordance with International  
Financial Reporting Standards as adopted  
by the European Union

# 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES APPLIED BY BNP PARIBAS FORTIS

## 1.a Accounting standards

### 1.a.1 Applicable accounting standards

The consolidated financial statements of BNP Paribas Fortis have been prepared in accordance with international accounting standards (International Financial Reporting Standards – IFRS), as adopted for use in the European Union<sup>1</sup>. Accordingly, certain provisions of IAS 39 on hedge accounting have been excluded and certain recent texts have not yet undergone the approval process.

These condensed consolidated interim financial statements have been prepared in accordance with IAS 34 “Interim Financial Reporting”.

Since 1 January 2019, BNP Paribas Fortis applies IFRS 16 “Leases” adopted by the European Union on 31 October 2017.

IFRS 16 supersedes IAS 17 “Leases” and the interpretations relating to the accounting of such contracts. It defines new accounting principles applicable to lease contracts for the lessee that rely on both the identification of an asset and the control of the right to use the identified asset by the lessee.

The standard thus requires recognition in the balance sheet of the lessee of all lease contracts in the form of a right-of-use on the leased asset presented under fixed assets, along with the recognition of a financial liability for the rent and other payments to be made over the leasing period. The right-of-use assets are amortised on a straight-line basis and the financial liabilities are amortised on an actuarial basis over the lease period. The main change induced by this new standard is related to contracts which, under IAS 17, met the definition of operating leases, and as such, did not require recognition of the leased assets in the balance sheet.

The main impact in the profit and loss account is the replacement of rental expenses previously accounted for on a linear basis in operating expenses by additional interest expenses in Net Banking Income in relation with lease liabilities, and the recognition of additional amortizing expenses in relation with rights-of-use.

Detailed accounting principles applicable by BNP Paribas Fortis as lessee are presented in note 1.h.2.

The detail of the impacts of the first application of the standard is presented in note 2.

From the lessor’s point of view, the impact is limited, as the requirements of IFRS 16 remain mostly unchanged from IAS 17.

Since 1st January 2018, BNP Paribas Fortis has anticipated the application of amendments to IFRS 9: “Prepayment Features with Negative Compensation.”

The introduction of other standards, amendments and interpretations which are mandatory as of 1 January 2019 did not have an effect on the half-year condensed financial statements as of 30 June 2019.

BNP Paribas Fortis did not anticipate the application of the new standards, amendments, and interpretations adopted by the European Union, when the application in 2019 was optional.

### 1.a.2 New major accounting standards, published but not yet applicable

IFRS 17 “Insurance Contracts”, issued in May 2017, will replace IFRS 4 “Insurance Contracts” and will become mandatory for annual periods beginning on or after 1 January 2021<sup>2</sup>, after its adoption by the European Union for application in Europe.

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<sup>1</sup> Le The full standards adopted for use in the European Union can be found on the website of the European Commission at: [https://ec.europa.eu/info/business-economy-euro/company-reporting-and-auditing/company-reporting\\_en](https://ec.europa.eu/info/business-economy-euro/company-reporting-and-auditing/company-reporting_en)

<sup>2</sup> On 26 June 2019, the IASB published an exposure draft “Amendments to IFRS 17” including in particular the deferral of the mandatory initial application of IFRS 17 to 1 January 2022.

## 1.b Segment reporting

The Bank considers that within the legal and regulatory scope of BNP Paribas Fortis ('controlled perimeter'), the nature and financial effects of the business activities in which it engages and the economic environments in which it operates are best reflected through the following segments:

- Banking activities in Belgium
- Banking activities in Luxembourg
- Banking activities in Turkey
- Other Domestic Markets
- Other

Operating segments are components of BNP Paribas Fortis:

- that engage in business activities from which it may earn revenues and incur expenses;
- whose operating results are regularly reviewed by the Board of Directors of BNP Paribas Fortis in order to make decisions about resources to be allocated to that segment and to assess its performance;
- for which discrete financial information is available.

The Board of Directors of BNP Paribas Fortis is deemed to be the chief operating decision maker (CODM) within the meaning of IFRS 8 'Operating Segments', jointly overseeing the activities, performance and resources of BNP Paribas Fortis.

BNP Paribas Fortis, like many other companies with diverse operations, organises and reports financial information to the CODM in more than one way.

BNP Paribas Fortis and the legal entities that are part of the Group exercise management control over the full legal and regulatory scope, known as the 'controlled perimeter', including the establishment of appropriate governance structures and control procedures.

Within this organisational structure and in the context of the regulatory scope ('controlled perimeter') of BNP Paribas Fortis, the operating segments mentioned above are best aligned with the core principles and criteria for determining operating segments as defined in IFRS 8 'Operating Segments'.

Transactions or transfers between the operating segments are entered into under normal commercial terms and conditions as would be the case with non-related third parties.

## 1.c Consolidation

### 1.c.1 Scope of consolidation.

The consolidated financial statements of BNP Paribas Fortis include entities that are controlled by BNP Paribas Fortis, jointly controlled, and under significant influence, with the exception of those entities whose consolidation is regarded as immaterial to BNP Paribas Fortis. Companies that hold shares in consolidated companies are also consolidated.

Subsidiaries are consolidated from the date on which BNP Paribas Fortis obtains effective control. Entities under temporary control are included in the consolidated financial statements until the date of disposal.

### 1.c.2 Consolidation methods

#### Exclusive control

Controlled enterprises are fully consolidated. BNP Paribas Fortis controls a subsidiary when it is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

For entities governed by voting rights, BNP Paribas Fortis generally controls the entity if it holds, directly or indirectly, the majority of the voting rights (and if there are no contractual provisions that alter the power of these voting rights) or if the power to direct the relevant activities of the entity is conferred on it by contractual agreements.

Structured entities are defined as entities that are not governed by voting rights, such as when those voting rights relate to administrative tasks only, whereas the relevant activities are directed by means of contractual arrangements. They often have the following features or attributes: restricted activities, a narrow and well-defined objective and insufficient equity to permit them to finance their activities without subordinated financial support.

For these entities, the analysis of control shall consider the purpose and design of the entity, the risks to which the entity is designed to be exposed and to what extent BNP Paribas Fortis absorbs the related variability. The assessment of control shall consider all facts and circumstances able to determine BNP Paribas Fortis' practical ability to make decisions that could significantly affect its returns, even if such decisions are contingent on uncertain future events or circumstances.

In assessing whether it has power, BNP Paribas Fortis considers only substantive rights which it holds or which are held by third parties. For a right to be substantive, the holder must have the practical ability to exercise that right when decisions about the relevant activities of the entity need to be made.

Control shall be reassessed if facts and circumstances indicate that there are changes to one or more of the elements of control.

Where BNP Paribas Fortis contractually holds the decision-making power, for instance where BNP Paribas Fortis acts as fund manager, it shall determine whether it is acting as agent or principal. Indeed, when associated with a certain level of exposure to the variability of returns, this decision-making power may indicate that BNP Paribas Fortis is acting on its own account and that it thus has control over those entities.

Minority interests are presented separately in the consolidated profit and loss account and balance sheet within consolidated equity. The calculation of minority interests takes into account the outstanding cumulative preferred shares classified as equity instruments issued by subsidiaries, when such shares are held outside BNP Paribas Fortis.

As regards fully consolidated funds, units held by third-party investors are recognised as debts at fair value through profit or loss, inasmuch as they are redeemable at fair value at the subscriber's initiative.

For transactions resulting in a loss of control, any equity interest retained by BNP Paribas Fortis is remeasured at its fair value through profit or loss.

#### **Joint control**

Where BNP Paribas Fortis carries out an activity with one or more partners, sharing control by virtue of a contractual agreement which requires unanimous consent on relevant activities (those that significantly affect the entity's returns), BNP Paribas Fortis exercises joint control over the activity. Where the jointly controlled activity is structured through a separate vehicle in which the partners have rights to the net assets, this joint venture is accounted for using the equity method. Where the jointly controlled activity is not structured through a separate vehicle or where the partners have rights to the assets and obligations for the liabilities of the jointly controlled activity, the BNP Paribas Fortis accounts for its share of the assets, liabilities, revenues and expenses in accordance with the applicable IFRSs.

#### **Significant influence**

Companies over which BNP Paribas Fortis exercises significant influence or associates are accounted for by the equity method. Significant influence is the power to participate in the financial and operating policy decisions of a company without exercising control. Significant influence is presumed to exist when BNP Paribas Fortis holds, directly or indirectly, 20% or more of the voting rights of a company. Interests of less than 20% can be included in the consolidation scope if BNP Paribas Fortis effectively exercises significant influence. This is the case for example for entities developed in partnership with other associates, where BNP Paribas Fortis participates in strategic decisions of the enterprise through representation on the Board of Directors or equivalent governing body, or exercises influence over the enterprise's operational management by supplying management systems or senior managers, or provides technical assistance to support the enterprise's development.

Changes in the net assets of associates (companies accounted for under the equity method) are recognised on the assets side of the balance sheet under "Investments in equity-method entities" and in the relevant component of shareholders' equity. Goodwill recorded on associates is also included under "Investments in equity-method entities".

Whenever there is an indication of impairment, the carrying amount of the investment consolidated under the equity method (including goodwill) is subjected to an impairment test, by comparing its recoverable value (the higher of value-in-use and market value less costs to sell) to its carrying amount. Where appropriate, impairment is recognised under "Share of earnings of equity-method entities" in the consolidated income statement and can be reversed at a later date.

If BNP Paribas Fortis' share of losses of an equity-method entity equals or exceeds the carrying amount of its investment in this entity, BNP Paribas Fortis discontinues including its share of further losses. The investment is reported at nil value. Additional losses of the equity-method entity are provided for only to the extent that BNP Paribas Fortis has contracted a legal or constructive obligation, or has made payments on behalf of this entity.



Where BNP Paribas Fortis holds an interest in an associate, directly or indirectly through an entity that is a venture capital organisation, a mutual fund, an open-ended investment company or similar entity such as an investment-related insurance fund, it may elect to measure that interest at fair value through profit or loss.

Realised gains and losses on investments in consolidated undertakings are recognised in the profit and loss account under "Net gain on non-current assets".

The consolidated financial statements are prepared using uniform accounting policies for similar transactions and other events occurring in similar circumstances.

### 1.c.3 Consolidation rules

#### Elimination of intragroup balances and transactions

Intragroup balances arising from transactions between consolidated enterprises, and the transactions themselves (including income, expenses and dividends), are eliminated. Profits and losses arising from intragroup sales of assets are eliminated, except where there is an indication that the asset sold is impaired. Unrealised gains and losses included in the value of financial instruments at fair value through equity are maintained in the consolidated financial statements.

#### Translation of accounts expressed in foreign currencies

The consolidated financial statements of BNP Paribas Fortis are prepared in euros.

The financial statements of enterprises whose functional currency is not the euro are translated using the closing rate method. Under this method, all assets and liabilities, both monetary and non-monetary, are translated using the spot exchange rate at the balance sheet date. Income and expense items are translated at the average rate for the period.

The same method is applied to the financial statements of enterprises located in hyperinflationary economies, after adjusting for the effects of inflation by applying a general price index.

Differences arising from the translation of balance sheet items and profit and loss items are recorded in shareholders' equity under "Exchange differences" and in "Minority interests" for the portion attributable to outside investors. Under the optional treatment permitted by IFRS 1, BNP Paribas Fortis has reset to zero all translation differences, by booking all cumulative translation differences attributable to shareholders and to minority interests in the opening balance sheet at 1 January 2004 to retained earnings.

On liquidation or disposal of some or all of an interest held in a foreign enterprise located outside the euro zone, leading to a change in the nature of the investment (loss of control, loss of significant influence or loss of joint control without keeping a significant influence), the cumulative exchange difference at the date of liquidation or sale, determined according to the step method, is recognised in the profit and loss account.

Should the percentage of interest change without leading to a modification in the nature of the investment, the exchange difference is reallocated between the portion attributable to shareholders and that attributable to minority interests, if the entity is fully consolidated; if the entity is consolidated under the equity method, it is recorded in profit or loss for the portion related to the interest sold.

### 1.c.4 Business combination and measurement of goodwill

#### Business combinations

Business combinations are accounted for using the purchase method.

Under this method, the acquiree's identifiable assets and liabilities assumed are measured at fair value at the acquisition date except for non-current assets classified as assets held for sale, which are accounted for at fair value less costs to sell.

The acquiree's contingent liabilities are not recognised in the consolidated balance sheet unless they represent a present obligation on the acquisition date and their fair value can be measured reliably.

The cost of a business combination is the fair value, at the date of exchange, of assets given, liabilities incurred or assumed, and equity instruments issued to obtain control of the acquiree. Costs directly attributable to the business combination are treated as a separate transaction and recognised through profit or loss.

Any contingent consideration is included in the cost, as soon as control is obtained, at fair value on the date when control was acquired. Subsequent changes in the value of any contingent consideration recognised as a financial liability are recognised through profit or loss.

BNP Paribas Fortis may recognise any adjustments to the provisional accounting within 12 months of the acquisition date.

Goodwill represents the difference between the cost of the combination and the acquirer's interest in the net fair value of the identifiable assets and liabilities of the acquiree at the acquisition date. Positive goodwill is recognised in the acquirer's balance sheet, while negative goodwill is recognised immediately in profit or loss, on the acquisition date. Minority interests are measured at their share of the fair value of the acquiree's identifiable assets and liabilities. However, for each business combination, BNP Paribas Fortis can elect to measure minority interests at fair value, in which case a proportion of goodwill is allocated to them. To date, BNP Paribas Fortis has never used this latter option.

Goodwill is recognised in the functional currency of the acquiree and translated at the closing exchange rate.

On the acquisition date, any previously held equity interest in the acquiree is remeasured at its fair value through profit or loss. In the case of a step acquisition, the goodwill is therefore determined by reference to the acquisition-date fair value.

Since the revised IFRS 3 has been applied prospectively, business combinations completed prior to 1 January 2010 were not restated for the effects of changes to IFRS 3.

As permitted under IFRS 1, business combinations that took place before 1 January 2004 and were recorded in accordance with the previously applicable accounting standards (Belgian GAAP), had not been restated in accordance with the principles of IFRS 3.

## Measurement of goodwill

BNP Paribas Fortis tests goodwill for impairment on a regular basis.

### Cash-generating units

BNP Paribas Fortis has split all its activities into cash-generating units representing major business lines. This split is consistent with the organisational structure and management methods of BNP Paribas Fortis, and reflects the independence of each unit in terms of results and management approach. It is reviewed on a regular basis in order to take account of events likely to affect the composition of cash-generating units, such as acquisitions, disposals and major reorganisations.

Testing cash-generating units for impairment

Goodwill allocated to cash-generating units is tested for impairment annually and whenever there is an indication that a unit may be impaired, by comparing the carrying amount of the unit with its recoverable amount. If the recoverable amount is less than the carrying amount, an irreversible impairment loss is recognised, and the goodwill is written down by the excess of the carrying amount of the unit over its recoverable amount.

### Recoverable amount of a cash-generating unit

The recoverable amount of a cash-generating unit is the higher of the fair value of the unit less costs to sell, and its value in use.

Fair value is the price that would be obtained from selling the unit at the market conditions prevailing at the date of measurement, as determined mainly by reference to actual prices of recent transactions involving similar entities or on the basis of stock market multiples for comparable companies.

Value in use is based on an estimate of the future cash flows to be generated by the cash-generating unit, derived from the annual forecasts prepared by the unit's management and approved by the Executive Committee, and from analyses of changes in the relative positioning of the unit's activities on their market. These cash flows are discounted at a rate that reflects the return that investors would require from an investment in the business sector and region involved.

## Transactions under common control

Transfers of assets or exchange of shares between entities under common control do not fall within the scope of IFRS 3 'Business Combinations' or other IFRS standards. Therefore, based on IAS 8, which requires management to use its judgement in developing and applying an accounting policy that provides relevant and reliable financial statement information, BNP Paribas Fortis has decided to adopt a predecessor basis of accounting. Under this method, BNP Paribas Fortis, as acquiring party, recognises those assets and liabilities at their carrying amount as determined and reported by the transferring entity in the consolidated financial statements of BNP Paribas at the date of the transfer. Consequently, no new goodwill (other than the existing goodwill relating to either of the combining entities) is recognised. Any difference between the consideration paid/transferred and the share in the net assets measured at the predecessor carrying amount is presented as an adjustment in equity. This predecessor basis of accounting for the business combinations under common control is applied prospectively from the date of the acquisition.

## 1.d Translation of foreign currency transactions

The methods used to account for assets and liabilities relating to foreign currency transactions entered into by BNP Paribas Fortis, and to measure the foreign exchange risk arising on such transactions, depend on whether the asset or liability in question is classified as a monetary or a non-monetary item.

### Monetary assets and liabilities expressed in foreign currencies

Monetary assets and liabilities<sup>3</sup> expressed in foreign currencies are translated into the functional currency of the relevant entity at the closing rate. Foreign exchange differences are recognised in the profit and loss account, except for those arising from financial instruments designated as a cash flow hedge or a net foreign investment hedge, which are recognised in shareholders' equity.

### Non-monetary assets and liabilities expressed in foreign currencies

Non-monetary assets may be measured either at historical cost or at fair value. Non-monetary assets expressed in foreign currencies are translated using the exchange rate at the date of the transaction (i.e. date of initial recognition of the non-monetary asset) if they are measured at historical cost, and at the closing rate if they are measured at fair value.

Foreign exchange differences relating to non-monetary assets denominated in foreign currencies and recognised at fair value (equity instruments) are recognised in profit or loss when the asset is classified in 'Financial assets at fair value through profit or loss' and in equity when the asset is classified under 'Financial assets at fair value through equity.'

## 1.e Net interest income, commissions and income from other activities

### 1.e.1 Net interest income

Income and expenses relating to debt instruments measured at amortised cost and at fair value through shareholders' equity are recognised in the income statement using the effective interest rate method.

The effective interest rate is the rate that ensures the discounted value of estimated future cash flows through the expected life of the financial instrument or, when appropriate, a shorter period, is equal to the carrying amount of the asset or liability in the balance sheet. The effective interest rate measurement takes into account all fees received or paid that are an integral part of the effective interest rate of the contract, transaction costs, and premiums and discounts.

Commissions considered as an additional component of interest are included in the effective interest rate, and are recognised in the profit and loss account in "Net interest income". This category includes notably commissions on financing commitments when it is considered that the setting up of a loan is more likely than unlikely. Commissions received in respect of financing commitments are deferred until they are drawn and then included in the effective interest rate calculation and amortised over the life of the loan. Syndication commissions are also included in this category for the portion of the commission equivalent to the remuneration of other syndication participants.

### 1.e.2 Commissions and income from other activities

Commissions received with regards to banking and similar services provided (except for those that are integral part of the effective interest rate), revenues from property development and revenues from services provided in connection with lease contracts fall within the scope of IFRS 15 'Revenue from Contracts with Customers.'

This standard defines a single model for recognising revenue based on five-step principles. These five steps enable to identify the distinct performance obligations included in the contracts and allocate the transaction price among them. The income related to those performance obligations is recognised as revenue when the latter are satisfied, namely when the control of the promised goods or services has been transferred.

The price of a service may contain a variable component. Variable amounts may be recognised in the income statement only if it is highly probable that the amounts recorded will not result in a significant downward adjustment.

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<sup>3</sup> Monetary assets and liabilities are assets and liabilities to be received or paid in a fixed or determinable number of units of currency.

## Commissions

BNP Paribas Fortis records commission income and expenses in profit or loss:

- either over time as the service is rendered when the client receives continuous service. These include, for example, certain commissions on transactions with customers when services are rendered on a continuous basis, commissions on financing commitments that are not included in the interest margin, because the probability that they give rise to the drawing up of a loan is low, commissions on financial collateral, clearing commissions on financial instruments, commissions related to trust and similar activities, securities custody fees...
- Commissions received under financial guarantee commitments are deemed to represent the initial fair value of the commitment. The resulting liability is subsequently amortised over the term of the commitment, in Commission Income.
- or at a point in time when the service is rendered, in other cases. These include, for example, distribution fees received, loan syndication fees remunerating the arrangement service, advisory fees...

## Income from other activities

Regarding income from services provided in connection with lease contracts, BNP Paribas Fortis records them in profit or loss as the service is rendered, i.e. in proportion to the costs incurred for maintenance contracts.

# 1.f Financial assets and financial liabilities

Financial assets, except those relating to insurance activities (see note 1.f), are classified at amortised cost, at fair value through shareholders' equity or at fair value through profit or loss depending on the business model and the contractual features of the instruments at initial recognition.

Financial liabilities are classified at amortised cost or at fair value through profit or loss at initial recognition.

Financial assets and liabilities are recognised in the balance sheet when BNP Paribas Fortis becomes a party to the contractual provisions of the instrument. Purchases and sales of financial assets made within a period established by the regulations or by a convention in the relevant marketplace are recognised in the balance sheet at the settlement date.

## 1.f.1 Financial assets at amortised cost

Financial assets are classified at amortised cost if the following two criteria are met: the business model objective is to hold the instrument in order to collect the contractual cash flows and the cash flows consist solely of payments relating to principal and interest on the principal.

### Business model criterion

Financial assets are managed within a business model whose objective is to hold financial assets in order to collect cash flows through the collection of contractual payments over the life of the instrument.

The realisation of disposals close to the maturity of the instrument and for an amount close to the remaining contractual cash-flows, or due to an increase in the counterparty's credit risk is consistent with a business model whose objective is to collect the contractual cash flows ("collect"). Sales imposed by regulatory requirements or to manage the concentration of credit risk (without an increase in the asset's credit risk) are also consistent with this business model when they are infrequent or insignificant in value.

### Cash flow criterion

The cash flow criterion is satisfied if the contractual terms of the debt instrument give rise, on specified dates, to cash flows that are solely repayments of principal and interest on the principal amount outstanding.

The criterion is not met in the event of a contractual characteristic that exposes the holder to risks or to the volatility of contractual cash flows that are inconsistent with those of a non structured or 'basic lending' arrangement. It is also not satisfied in the event of leverage that increases the variability of the contractual cash flows.

Interest consists of consideration for the time value of money, for the credit risk, and for the remuneration of other risks (e.g. liquidity risk), costs (e.g. administration fees), and a profit margin consistent with that of a basic lending arrangement. The existence of negative interest does not call into question the cash flow criterion.

The time value of money is the component of interest - usually referred to as the 'rate' component - which provides consideration for only the passage of time. The relationship between the interest rate and the passage of time shall not be modified by specific characteristics that would likely call into question the respect of the cash flow criterion.

Thus, when the variable interest rate of the financial asset is periodically reset on a frequency that does not match the duration for which the interest rate is established, the time value of money may be considered as modified and, depending on the significance of that modification, the cash flow criterion may not be met. Some financial assets held by BNP Paribas Fortis present a mismatch between the interest rate reset frequency and the maturity of the index, or interest rates indexed on an average of benchmark rate. BNP Paribas Fortis has developed a consistent methodology for analysing this alteration of the time value of money.

Regulated rates meet the cash flow criterion when they provide a consideration that is broadly consistent with the passage of time and does not expose to risks or volatility in the contractual cash flows that would be inconsistent with those of a basic lending arrangement.

Some contractual clauses may change the timing or the amount of cash flows. Early redemption options do not call into question the cash flow criterion if the prepayment amount substantially represents the principal amount outstanding and the interest thereon, which may include a reasonable compensation for the early termination of the contract. For example, as regards loans to retail customers, the compensation limited to 6 months of interest or 3% of the capital outstanding is considered as reasonable. Actuarial penalties, corresponding to the discount value of the difference between the residual contractual cash-flows of the loan, and their reinvestment in a loan to a similar counterparty or in the interbank market for a similar residual maturity are also considered as reasonable, even when the compensation can be positive or negative (i.e. so called "symmetric" compensations). An option that permits the issuer or the holder of a financial instrument to change the interest rate from floating to fixed rate does not breach the cash flow criterion if the fixed rate is determined at origination, or if it represents the time value of money for the residual maturity of the instrument at the date of exercise of the option.

In the particular case of financial assets contractually linked to payments received on a portfolio of underlying assets and which include a priority order for payment of cash flows between investors ("tranches"), thereby creating concentrations of credit risk, a specific analysis is carried out. The contractual characteristics of the tranche and those of the underlying financial instruments portfolios must meet the cash flow criterion and the credit risk exposure of the tranche must be equal or lower than the exposure to credit risk of the underlying pool of financial instruments.

Certain loans may be "non-recourse", either contractually, or in substance when they are granted to a special purpose entity. That is in particular the case of numerous project financing or asset financing loans. The cash-flow criterion is met as long as these loans do not represent a direct exposure on the assets acting as collateral. In practice, the sole fact that the financial asset explicitly gives rise to cash-flows that are consistent with payments of principal and interest is not sufficient to conclude that the instrument meets the cash-flows criterion. In that case, the particular underlying assets to which there is limited recourse shall be analysed using the "look-through" approach. If those assets do not themselves meet the cash-flows criterion, an assessment of the existing credit enhancement has to be performed. The following aspects are considered: structuring and sizing of the transaction, own funds level of the structure, expected source of repayment, volatility of the underlying assets. This analysis is applied to "non-recourse" loans granted by BNP Paribas Fortis.

The "financial assets at amortised cost" category includes, in particular, loans granted by BNP Paribas Fortis, as well as, reverse repurchase agreements and securities held by BNP Paribas Fortis ALM Treasury in order to collect contractual flows and meeting the cash-flows criterion.

## Recognition

On initial recognition, financial assets are recognised at their fair value, including transaction costs directly attributable to the transaction as well as commissions related to the origination of the loans.

They are subsequently measured at amortised cost, including accrued interest and net of repayments of principal and interest during the past period. These financial assets are also subject from initial recognition, to the measurement of a loss allowance for expected credit losses (note 1.f.4).

Interest is calculated using the effective interest method determined at inception of the contract.

## 1.f.2 Financial assets at fair value through shareholders' equity

### Debt instruments

Debt instruments are classified at fair value through shareholders' equity if the following two criteria are met:

Business model criterion: Financial assets are held in a business model whose objective is achieved by both holding the financial assets in order to collect contractual cash flows and selling the financial assets ("collect and sale"). The latter is not incidental but is an integral part of the business model.

Cash flow criterion: The principles are identical to those applicable to financial assets at amortised cost.

The securities held by BNP Paribas Fortis ALM Treasury in order to collect contractual flows or to be sold and meeting the cash flow criterion are in particular classified in this category.

On initial recognition, financial assets are recognised at their fair value, including transaction costs directly attributable to the transaction. They are subsequently measured at fair value and changes in fair value are recognised, under a specific line of shareholders' equity entitled "Changes in assets and liabilities recognised directly in equity that may be reclassified to profit or loss". These financial assets are also subject to the measurement of a loss allowance for expected credit losses on the same approach as for debt instruments at amortised cost. The counterparty of the related impact in cost of risk is recognised in the same specific line of shareholders' equity. On disposal, changes in fair value previously recognised in shareholders' equity are reclassified to profit or loss.

In addition, interest is recognised in the income statement using the effective interest method determined at the inception of the contract.

## Equity instruments

Investments in equity instruments such as shares are classified on option, and on a case by case basis, at fair value through shareholders' equity (under a specific line). On disposal of the shares, changes in fair value previously recognised in equity are not recognised in profit or loss. Only dividends, if they represent remuneration for the investment and not repayment of capital, are recognised in profit or loss. These instruments are not subject to impairment.

Investments in mutual funds puttable to the issuer do not meet the definition of equity instruments. They do not meet the cash flow criterion either, and thus are recognised at fair value through profit or loss.

### 1.f.3 Financing and guarantee commitments

Financing and financial guarantee commitments that are not recognised as derivative instruments at fair value through profit or loss are presented in the note relating to Financing and guarantee commitments. They are subject to the measurement of a loss allowance for expected credit losses. These loss allowances are presented under "provisions for contingencies and charges".

### 1.f.4 Impairment of financial assets measured at amortised cost and debt instruments measured at fair value through shareholders' equity

The impairment model for credit risk is based on expected losses.

This model applies to loans and debt instruments measured at amortised cost or fair value through equity, to loan commitments and financial guarantee contracts that are not recognised at fair value, as well as to lease receivables, trade receivables and contract assets.

#### General model

BNP Paribas Fortis identifies three "stages" that correspond each to a specific status with regards to the evolution of counterparty credit risk since the initial recognition of the asset.

- 12-month expected credit losses ("stage 1"): If at the reporting date, the credit risk of the financial instrument has not increased significantly since its initial recognition, this instrument is impaired at an amount equal to 12-month expected credit losses (resulting from the risk of default within the next 12 months).
- Lifetime expected credit losses for non-impaired assets ("stage 2"): The loss allowance is measured at an amount equal to the lifetime expected credit losses if the credit risk of the financial instrument has increased significantly since initial recognition, but the financial asset is not considered credit impaired or doubtful.
- Lifetime expected credit losses for credit-impaired or doubtful financial assets ("stage 3"): the loss allowance is also measured for an amount equal to the lifetime expected credit losses.

This general model is applied to all instruments within the scope of IFRS 9 impairment, except for purchased or originated credit-impaired financial assets and instruments for which a simplified model is used (see below).

The IFRS 9 expected credit loss approach is symmetrical, i.e. if lifetime expected credit losses have been recognised in a previous reporting period, and if it is assessed in the current reporting period that there is no longer any significant increase in credit risk since initial recognition, the loss allowance reverts to a 12-months expected credit loss.

As regards interest income, under "stage" 1 and 2, it is calculated on the gross carrying amount. Under "stage 3", interest income is calculated on the amortised cost (i.e. the gross carrying amount adjusted for the loss allowance).

## Definition of default

The definition of default is aligned with the Basel regulatory default definition, with a rebuttable presumption that the default occurs no later than 90 days past-due.

The definition of default is used consistently for assessing the increase in credit risk and measuring expected credit losses.

## Credit-impaired or doubtful financial assets

### Definition

A financial asset is considered credit-impaired or doubtful and classified in "stage 3" when one or more events that have a detrimental impact on the estimated future cash flows of that financial asset have occurred.

At an individual level, objective evidence that a financial asset is credit-impaired includes observable data regarding the following events:

- the existence of accounts that are more than 90 days past due;
- knowledge or indications that the borrower meets significant financial difficulties, such that a risk can be considered to have arisen regardless of whether the borrower has missed any payments;
- concessions with respect to the credit terms granted to the borrower that the lender would not have considered had the borrower not been meeting financial difficulty (see section 'Restructuring of financial assets for financial difficulties').

### Specific cases of purchased or originated credit-impaired assets

In some cases, financial assets are credit-impaired at their initial recognition.

For these assets, there is no loss allowance accounted for at initial recognition. The effective interest rate is calculated taking into account the lifetime expected credit losses in the initial estimated cash flows. Any change in lifetime expected credit losses since initial recognition, positive or negative, is recognised as a loss allowance adjustment in profit or loss.

## Simplified model

The simplified approach consists in accounting for a loss allowance corresponding to lifetime expected credit losses since initial recognition, and at each reporting date.

BNP Paribas Fortis applies this model to trade receivables with a maturity shorter than 12 months.

## Significant increase in credit risk

Significant increase in credit risk may be assessed on an individual basis or on a collective basis (by grouping financial instruments according to common credit risk characteristics) taking into account all reasonable and supportable information and comparing the risk of default of the financial instrument at the reporting date with the risk of default of the financial instrument at the date of initial recognition.

Assessment of deterioration is based on the comparison of the probabilities of default or the ratings on the date of initial recognition with those existing at the reporting date.

There is also, according to the standard, a rebuttable presumption that the credit risk of an instrument has significantly increased since initial recognition when the contractual payments are more than 30 days past due.

In the consumer credit specialised business, a significant increase in credit risk is also considered when a past due event has occurred within the last 12 months, even if regularized since.

The principles applied to assess the significant increase in credit risk are detailed in note 3.g Cost of risk.

## Measurement of expected credit losses

Expected credit losses are defined as an estimate of credit losses (i.e. the present value of all cash shortfalls) weighted by the probability of occurrence of these losses over the expected life of financial instruments. They are measured on an individual basis, for all exposures.

In practice, for exposures classified in stage 1 and stage 2, expected credit losses are measured as the product of the probability of default ("PD"), loss given default ("LGD") and exposure at default ("EAD"), discounted at the effective interest rate of the exposure (EIR). They result from the risk of default within the next 12 months (stage 1), or from the risk of default over the maturity of the facility (stage 2). In the consumer credit specialised business, because of the specificity of credit exposures, the methodology used is based on the probability of transition to term forfeiture, and on discounted loss rates after term forfeiture. The measurement of these parameters is performed on a statistical basis for homogeneous populations.

For exposures classified in stage 3, expected credit losses are measured as the value, discounted at the effective interest rate, of all cash shortfalls over the life of the financial instrument. Cash shortfalls represent the difference between the cash-flows that are due in accordance with the contract, and the cash-flows that are expected to be received.

The methodology developed is based on existing concepts and methods (in particular the Basel framework) on exposures for which capital requirement for credit risk is measured according to the IRBA methodology. This method is also applied to portfolios for which capital requirement for credit risk is measured according to the standardised approach. Besides, the Basel framework has been adjusted in order to be compliant with IFRS 9 requirements, in particular the use of forward-looking information.

### **Maturity**

All contractual terms of the financial instrument (including prepayment, extension and similar options) over the life of the instrument are taken into account. In the rare cases where the expected life of the financial instrument cannot be estimated reliably, the residual contractual term must be used.

The Standard specifies that the maximum period to consider when measuring expected credit losses is the maximum contractual period. However, for revolving credit cards and overdrafts, in accordance with the exception provided by IFRS 9 for these products, the maturity considered for expected credit losses measurement is the period over which the entity is exposed to credit risk, which may extend beyond the contractual maturity (notice period). For revolving credits and overdrafts to non retail counterparties, the contractual maturity can be taken, for example if the next review date is the contractual maturity as they are individually managed.

### **Probabilities of Default (PD)**

The Probability of Default is an estimate of the likelihood of default over a given time horizon.

The measurement of expected credit losses requires the estimation of both 1 year probabilities of default and lifetime probabilities of default:

- 1-year PDs are derived from long term average regulatory “through the cycle” PDs to reflect the current situation (“point in time” or “PIT”);
- lifetime PDs are determined from the rating migration matrices reflecting the expected rating evolution of the exposure until maturity, and the associated probabilities of default.

### **Loss Given Default (LGD)**

The Loss Given Default is the difference between the contractual cash-flows and the expected cash-flows, discounted using the effective interest rate (or an approximation thereof) at the default date. The LGD is expressed as a percentage of the EAD.

The estimate of expected cash flows takes into account cash flows resulting from the sale of collateral held or other credit enhancements if they are part of the contractual terms and are not accounted for separately by the entity (for example, a mortgage associated with a residential loan), net of the costs of obtaining and selling the collateral.

The LGD used for IFRS 9 purpose is derived from the Basel LGD parameter. It is retreated from downturn and conservatism margins (in particular regulatory margins), except margins for model uncertainties.

### **Exposure At Default (EAD)**

The Exposure At Default (EAD) of an instrument is the anticipated outstanding amount owed by the obligor at the time of default. It is determined by the expected payment profile taking into account, depending on the product type: the contractual repayment schedule, expected early repayments and expected future drawings for revolving facilities.

### **Forward looking**

The amount of expected credit losses is measured on the basis of probability-weighted scenarios, in view of past events, current conditions and reasonable and supportable economic forecasts.

The principles applied to take into account forward looking information when measuring expected credit losses are detailed in note 3.g Cost of risk.

## **Write-offs**

A write-off consists in reducing the gross carrying amount of a financial asset when there is no longer reasonable expectations of recovering that financial asset in its entirety or a portion thereof, or when it has been fully or partially forgiven. The write-off is recorded when all other means available to the Bank for recovering the receivables or guarantees have failed, and also generally depends on the context specific to each jurisdiction.



If the amount of loss on write-off is greater than the accumulated loss allowance, the difference is an additional impairment loss posted in "cost of risk". For any receipt occurring when the financial asset (or part of it) is no longer recognised on the balance-sheet, the amount received is recorded as an impairment gain in Cost of risk.

## Recoveries through the repossession of the collateral

When a loan is secured by a financial or a non-financial asset serving as a guarantee and the counterparty is in default, BNP Paribas Fortis may decide to exercise the guarantee and, according to the jurisdiction, it may then become owner of the asset. In such a situation, the loan is written-off in counterparty of the asset received as collateral.

Once ownership of the asset is carried out, it is accounted for at fair value and classified according to the intent of use.

## Restructuring of financial assets for financial difficulties

A restructuring due to the borrower's financial difficulties is defined as a change in the terms and conditions of the initial transaction that BNP Paribas Fortis is considering only for economic or legal reasons related to the borrower's financial difficulties.

For restructurings not resulting in derecognition of the financial asset, the restructured asset is subject to an adjustment of its gross carrying amount, to reduce it to the discounted amount, at the original effective interest rate of the asset, of the new expected future flows. The change in the gross carrying amount of the asset is recorded in the income statement in Cost of risk.

The existence of a significant increase in credit risk for the financial instrument is then assessed by comparing the risk of default after the restructuring (under the revised contractual terms) and the risk of default at the initial recognition date (under the original contractual terms). In order to demonstrate that the criteria for recognising lifetime expected credit losses are no longer met, good quality payment behaviour will have to be observed over a certain period of time.

When the restructuring consists of a partial or total exchange against other substantially different assets (for example, the exchange of a debt instrument against an equity instrument), it results in the extinction of the original asset and the recognition of the assets remitted in exchange, measured at their fair value at the date of exchange. The difference in value is recorded in the income statement in Cost of risk.

Modifications of financial assets that are not due to the borrower's financial difficulties (i.e. commercial renegotiations) are generally analysed as the early prepayment of the former financial asset, which is then derecognised, followed by the set-up of a new financial asset at market conditions.

### 1.f.5 Cost of risk

Cost of risk includes the following items of income:

- Impairment gains and losses resulting from the accounting of loss allowances for 12-month expected credit losses and lifetime expected credit losses ('stage 1' and 'stage 2') relating to debt instruments measured at amortised cost or at fair value through shareholders' equity, loan commitments and financial guarantee contracts that are not recognised at fair value as well as lease receivables, contract assets and trade receivables;
- Impairment gains and losses resulting from the accounting of loss allowances relating to financial assets for which there is objective evidence of impairment ('stage 3'), write-offs on irrecoverable loans and amounts recovered on loans written-off;

It also includes expenses relating to fraud and to disputes inherent to the financing activity.

### 1.f.6 Financial instruments at fair value through profit or loss

#### Trading portfolio and other financial assets measured at fair value through profit or loss

The trading portfolio includes instruments held for trading (trading transactions), including derivatives.

Other financial assets measured at fair value through profit or loss include debt instruments that do not meet the "collect" or "collect and sale" business model criterion or that do not meet the cash-flow criterion, as well as equity instruments for which the fair value through shareholders' equity option has not been retained.

All those financial instruments are measured at fair value at initial recognition, with transaction costs directly posted in profit or loss. At reporting date, they are measured at fair value, with changes presented in "Net gain/loss on financial instruments at fair value through profit or loss". Income, dividends, and realised gains and losses on disposal related to held-for-trading transactions are accounted for in the same profit or loss account.

## Financial liabilities designated as at fair value through profit or loss

Financial liabilities are recognised under option in this category in the two following situations:

- for hybrid financial instruments containing one or more embedded derivatives which otherwise would have been separated and accounted for separately. An embedded derivative is such that its economic characteristics and risks are not closely related to those of the host contract;
- when using the option enables the entity to eliminate or significantly reduce a mismatch in the measurement and accounting treatment of assets and liabilities that would otherwise arise if they were to be classified in separate categories;

Changes in fair value due to the own credit risk are recognised under a specific heading of shareholders' equity.

### 1.f.7 Financial liabilities and equity instruments

A financial instrument issued or its various components are classified as a financial liability or equity instrument, in accordance with the economic substance of the legal contract.

Financial instruments issued by BNP Paribas Fortis are qualified as debt instruments if the entity in the Group of BNP Paribas Fortis issuing the instruments has a contractual obligation to deliver cash or another financial asset to the holder of the instrument. The same applies if BNP Paribas Fortis is required to exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavourable to BNP Paribas Fortis, or to deliver a variable number of BNP Paribas Fortis' own equity instruments.

Equity instruments result from contracts evidencing a residual interest in an entity's assets after deducting all of its liabilities.

#### Debt securities and subordinated debt

Debt securities and subordinated debt are measured at amortised cost unless they are recognised at fair value through profit or loss.

Debt securities are initially recognised at the issue value including transaction costs, and are subsequently measured at amortised cost using the effective interest method.

Bonds redeemable or convertible into own equity are hybrid instruments that may contain a debt component and an equity component, determined upon initial recognition of the transaction.

#### Equity instruments

The term "own equity instruments" refers to shares issued by BNP Paribas Fortis and by its fully consolidated subsidiaries. External costs that are directly attributable to an issue of new shares are deducted from equity net of all related taxes.

Own equity instruments held by BNP Paribas Fortis, also known as treasury shares, are deducted from consolidated shareholders' equity irrespective of the purpose for which they are held. Gains and losses arising on such instruments are eliminated from the consolidated profit and loss account.

When BNP Paribas Fortis acquires equity instruments issued by subsidiaries under the exclusive control of BNP Paribas Fortis, the difference between the acquisition price and the share of net assets acquired is recorded in retained earnings attributable to shareholders of BNP Paribas Fortis. Similarly, the liability corresponding to put options granted to minority shareholders in such subsidiaries, and changes in the value of that liability, are offset against minority interests, with any surplus offset against retained earnings attributable to BNP Paribas Fortis shareholders. Until these options have been exercised, the portion of net income attributable to minority interests is allocated to minority interests in the profit and loss account. A decrease in BNP Paribas Fortis' interest in a fully consolidated subsidiary is recognised in BNP Paribas Fortis' accounts as a change in shareholders' equity.

Financial instruments issued by BNP Paribas Fortis and classified as equity instruments (e.g. Undated Super Subordinated Notes) are presented in the balance sheet in 'capital and retained earnings.'

Distributions from a financial instrument classified as an equity instrument are recognised directly as a deduction from equity. Similarly, the transaction costs of an instrument classified as equity are recognised as a deduction from shareholders' equity.

Own equity instrument derivatives are treated as follows, depending on the method of settlement:

- as equity instruments if they are settled by physical delivery of a fixed number of own equity instruments for a fixed amount of cash or other financial asset. Such instruments are not revalued;
- as derivatives if they are settled in cash or by choice by physical delivery of the shares or in cash. Changes in value of such instruments are taken to the profit and loss account.

If the contract includes an obligation, whether contingent or not, for the bank to repurchase its own shares, the bank recognises the debt at its present value with an offsetting entry in shareholders' equity.

## 1.f.8 Hedge accounting

BNP Paribas Fortis retained the option provided by the standard to maintain the hedge accounting requirements of IAS 39 until the future standard on macro-hedging is entered into force. Furthermore, IFRS 9 does not explicitly address the fair value hedge of the interest rate risk on a portfolio of financial assets or liabilities. The provisions in IAS 39 for these portfolio hedges, as adopted by the European Union, continue to apply.

Derivatives contracted as part of a hedging relationship are designated according to the purpose of the hedge.

Fair value hedges are particularly used to hedge interest rate risk on fixed rate assets and liabilities, both for identified financial instruments (securities, debt issues, loans, borrowings) and for portfolios of financial instruments (in particular, demand deposits and fixed rate loans).

Cash flow hedges are particularly used to hedge interest rate risk on floating-rate assets and liabilities, including rollovers, and foreign exchange risks on highly probable forecast foreign currency revenues.

At the inception of the hedge, BNP Paribas Fortis prepares formal documentation which details the hedging relationship, identifying the instrument, or portion of the instrument, or portion of risk that is being hedged, the hedging strategy and the type of risk hedged, the hedging instrument, and the methods used to assess the effectiveness of the hedging relationship.

On inception and at least quarterly, BNP Paribas Fortis assesses, in consistency with the original documentation, the actual (retrospective) and expected (prospective) effectiveness of the hedging relationship. Retrospective effectiveness tests are designed to assess whether the ratio of actual changes in the fair value or cash flows of the hedging instrument to those in the hedged item is within a range of 80% to 125%. Prospective effectiveness tests are designed to ensure that expected changes in the fair value or cash flows of the derivative over the residual life of the hedge adequately offset those of the hedged item. For highly probable forecast transactions, effectiveness is assessed largely on the basis of historical data for similar transactions.

Under IAS 39 as adopted by the European Union, which excludes certain provisions on portfolio hedging, interest rate risk hedging relationships based on portfolios of assets or liabilities qualify for fair value hedge accounting as follows:

- the risk designated as being hedged is the interest rate risk associated with the interbank rate component of interest rates on commercial banking transactions (loans to customers, savings accounts and demand deposits);
- the instruments designated as being hedged correspond, for each maturity band, to a portion of the interest rate gap associated with the hedged underlying;
- the hedging instruments used consist exclusively of "plain vanilla" swaps;
- prospective hedge effectiveness is established by the fact that all derivatives must, on inception, have the effect of reducing interest rate risk in the portfolio of hedged underlying. Retrospectively, a hedge will be disqualified from hedge accounting once a shortfall arises in the underlying specifically associated with that hedge for each maturity band (due to prepayment of loans or withdrawals of deposits).

The accounting treatment of derivatives and hedged items depends on the hedging strategy.

In a fair value hedging relationship, the derivative instrument is remeasured at fair value in the balance sheet, with changes in fair value recognised in profit or loss in "Net gain/loss on financial instruments at fair value through profit or loss", symmetrically with the remeasurement of the hedged item to reflect the hedged risk. In the balance sheet, the fair value remeasurement of the hedged component is recognised in accordance with the classification of the hedged item in the case of a hedge of identified assets and liabilities, or under "Remeasurement adjustment on interest rate risk hedged portfolios" in the case of a portfolio hedging relationship.

If a hedging relationship ceases or no longer fulfils the effectiveness criteria, the hedging instrument is transferred to the trading book and accounted for using the treatment applied to this category. In the case of identified fixed-income instruments, the remeasurement adjustment recognised in the balance sheet is amortised at the effective interest rate over the remaining life of the instrument. In the case of interest rate risk hedged fixed-income portfolios, the adjustment is amortised on a straight-line basis over the remainder of the original term of the hedge. If the hedged item no longer appears in the balance sheet, in particular due to prepayments, the adjustment is taken to the profit and loss account immediately.

In a cash flow hedging relationship, the derivative is measured at fair value in the balance sheet, with changes in fair value taken to shareholders' equity on a separate line, "Changes in fair value recognised directly in equity". The amounts taken to shareholders' equity over the life of the hedge are transferred to the profit and loss account under "Net interest income" as and when the cash flows from the hedged item impact profit or loss. The hedged items continue to be accounted for using the treatment specific to the category to which they belong.

If the hedging relationship ceases or no longer fulfils the effectiveness criteria, the cumulative amounts recognised in shareholders' equity as a result of the remeasurement of the hedging instrument remain in equity until the hedged transaction itself impacts profit or loss, or until it becomes clear that the transaction will not occur, at which point they are transferred to the profit and loss account.

If the hedged item ceases to exist, the cumulative amounts recognised in shareholders' equity are immediately taken to the profit and loss account.

Whatever the hedging strategy used, any ineffective portion of the hedge is recognised in the profit and loss account under "Net gain/loss on financial instruments at fair value through profit or loss".

Hedges of net foreign currency investments in subsidiaries and branches are accounted for in the same way as cash flow hedges. Hedging instruments may be foreign exchange derivatives or any other non-derivative financial instrument.

## 1.f.9 Determination of fair value

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants in the principal market or most advantageous market, at the measurement date.

BNP Paribas Fortis determines the fair value of financial instruments either by using prices obtained directly from external data or by using valuation techniques. These valuation techniques are primarily market and income approaches encompassing generally accepted models (e.g. discounted cash flows, Black-Scholes model, and interpolation techniques). They maximize the use of observable inputs and minimize the use of unobservable inputs. They are calibrated to reflect current market conditions and valuation adjustments are applied as appropriate, when some factors such as model, liquidity and credit risks are not captured by the models or their underlying inputs but are nevertheless considered by market participants when setting the exit price.

The unit of measurement is generally the individual financial asset or financial liability but a portfolio-based measurement can be elected subject to certain conditions. Accordingly, BNP Paribas Fortis retains this portfolio-based measurement exception to determine the fair value when some group of financial assets and financial liabilities and other contracts within the scope of the standard relating to financial instruments with substantially similar and offsetting market risks or credit risks are managed on the basis of a net exposure, in accordance with the documented risk management strategy.

Assets and liabilities measured or disclosed at fair value are categorised into the three following levels of the fair value hierarchy:

- Level 1: fair values are determined using directly quoted prices in active markets for identical assets and liabilities. Characteristics of an active market include the existence of a sufficient frequency and volume of activity and of readily available prices.
- Level 2: fair values are determined based on valuation techniques for which significant inputs are observable market data, either directly or indirectly. These techniques are regularly calibrated and the inputs are corroborated with information from active markets.
- Level 3: fair values are determined using valuation techniques for which significant inputs are unobservable or cannot be corroborated by market-based observations, due for instance to illiquidity of the instrument and significant model risk. An unobservable input is a parameter for which there are no market data available and that is therefore derived from proprietary assumptions about what other market participants would consider when assessing fair value. The assessment of whether a product is illiquid or subject to significant model risks is a matter of judgment.

The level in the fair value hierarchy within which the asset or liability is categorised in its entirety is based upon the lowest level input that is significant to the entire fair value.

For financial instruments disclosed in Level 3 of the fair value hierarchy, a difference between the transaction price and the fair value may arise at initial recognition. This "Day One Profit" is deferred and released to the profit and loss account over the period during which the valuation parameters are expected to remain non-observable. When parameters that were originally non-observable become observable, or when the valuation can be substantiated in comparison with recent similar transactions in an active market, the unrecognised portion of the day one profit is released to the profit and loss account.

## 1.f.10 Derecognition of financial assets and financial liabilities

### Derecognition of financial assets

BNP Paribas Fortis derecognises all or part of a financial asset either when the contractual rights to the cash flows from the asset expire or when BNP Paribas Fortis transfers the contractual rights to the cash flows from the asset and substantially all the risks and rewards of ownership of the asset. Unless these conditions are fulfilled, BNP Paribas Fortis retains the asset in its balance sheet and recognises a liability for the obligation created as a result of the transfer of the asset.

### Derecognition of financial liabilities

BNP Paribas Fortis derecognises all or part of a financial liability when the liability is extinguished in full or in part.

### Repurchase agreements and securities lending/borrowing

Securities temporarily sold under repurchase agreements continue to be recognised in the BNP Paribas Fortis balance sheet in the category of securities to which they belong. The corresponding liability is recognised at amortised cost under the appropriate « Financial liabilities at amortised cost » category on the balance sheet, except in the case of repurchase agreements contracted for trading purposes, for which the corresponding liability is recognised in 'Financial liabilities at fair value through profit or loss.'

Securities temporarily acquired under reverse repurchase agreements are not recognised in the BNP Paribas Fortis balance sheet. The corresponding receivable is recognised at amortised cost under the appropriate « Financial assets at amortised cost » category in the balance sheet, except in the case of reverse repurchase agreements contracted for trading purposes, for which the corresponding receivable is recognised in 'Financial assets at fair value through profit or loss.'

Securities lending transactions do not result in derecognition of the lent securities, and securities borrowing transactions do not result in recognition of the borrowed securities on the balance sheet. In cases where the borrowed securities are subsequently sold by BNP Paribas Fortis, the obligation to deliver the borrowed securities on maturity is recognised on the balance sheet under 'financial liabilities at fair value through profit or loss.'

## 1.f.11 Offsetting financial assets and financial liabilities

A financial asset and a financial liability are offset and the net amount presented in the balance sheet if, and only if, BNP Paribas Fortis has a legally enforceable right to set off the recognised amounts, and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Repurchase agreements and derivatives that meet the two criteria set out in the accounting standard are offset in the balance sheet.

## 1.g Property, plant, equipment and intangible assets

Property, plant and equipment and intangible assets shown in the consolidated balance sheet are composed of assets used in operations and investment property. Rights-of-use related to leased assets (cf. note 1.h.2) are presented by the lessee within fixed assets in the same category as similar assets held.

Assets used in operations are those used in the provision of services or for administrative purposes, and include non-property assets leased by BNP Paribas Fortis as lessor under operating leases.

Investment property comprises property assets held to generate rental income and capital gains and is recognised at cost.

Property, plant and equipment and intangible assets are initially recognised at purchase price plus directly attributable costs, together with borrowing costs where a long period of construction or adaptation is required before the asset can be brought into service.

Software developed internally by BNP Paribas Fortis that fulfils the criteria for capitalisation is capitalised at direct development cost, which includes external costs and the labour costs of employees directly attributable to the project.

Subsequent to initial recognition, property, plant and equipment and intangible assets are measured at cost less accumulated depreciation or amortisation and any impairment losses.

The depreciable amount of property, plant and equipment and intangible assets is calculated after deducting the residual value of the asset. Only assets leased by BNP Paribas Fortis as the lessor under operating leases are presumed to have a residual value, as the useful life of property, plant and equipment and intangible assets used in operations is generally the same as their economic life.

Property, plant and equipment and intangible assets are depreciated or amortised using the straight-line method over the useful life of the asset. Depreciation and amortisation expense is recognised in the profit and loss account under "Depreciation, amortisation and impairment of property, plant and equipment and intangible assets".

Where an asset consists of a number of components which may require replacement at regular intervals, or which have different uses or generate economic benefits at different rates, each component is recognised separately and depreciated using a method appropriate to that component. BNP Paribas Fortis has adopted the component-based approach for property used in operations and for investment property.

The depreciation periods used for office property are as follows: 80 years or 60 years for the shell (for prime and other property respectively); 30 years for facades; 20 years for general and technical installations; and 10 years for fixtures and fittings.

Software is amortised, depending on its type, over periods of no more than 8 years in the case of infrastructure developments and 3 years or 5 years in the case of software developed primarily for the purpose of providing services to customers.

Software maintenance costs are expensed as incurred. However, expenditure that is regarded as upgrading the software or extending its useful life is included in the initial acquisition or production cost.

Depreciable property, plant and equipment and intangible assets are tested for impairment if there is an indication of potential impairment at the balance sheet date. Non-depreciable assets are tested for impairment at least annually, using the same method as for goodwill allocated to cash-generating units.

If there is an indication of impairment, the new recoverable amount of the asset is compared with the carrying amount. If the asset is found to be impaired, an impairment loss is recognised in the profit and loss account. This loss is reversed in the event of a change in the estimated recoverable amount or if there is no longer an indication of impairment. Impairment losses are taken to the profit and loss account in "Depreciation, amortisation and impairment of property, plant and equipment and intangible assets".

Gains and losses on disposals of property, plant and equipment and intangible assets used in operations are recognised in the profit and loss account in "Net gain on non-current assets".

Gains and losses on disposals of investment property are recognised in the profit and loss account in "Income from other activities" or "Expense on other activities".

## 1.h Leases

BNP Paribas Fortis' companies may either be the lessee or the lessor in a lease agreement.

### 1.h.1 BNP Paribas Fortis entity as lessor

Leases contracted by BNP Paribas Fortis as lessor are categorised as either finance leases or operating leases.

#### Finance leases

In a finance lease, the lessor transfers substantially all the risks and rewards of ownership of an asset to the lessee. It is treated as a loan made to the lessee to finance the purchase of the asset.

The present value of the lease payments, plus any residual value, is recognised as a receivable. The net income earned from the lease by the lessor is equal to the amount of interest on the loan, and is taken to the profit and loss account under "Interest income". The lease payments are spread over the lease term, and are allocated to reduction of the principal and to interest, such that the net income reflects a constant rate of return on the net investment outstanding in the lease. The rate of interest used is the rate implicit in the lease.

Impairments of lease receivables are determined using the same principles as applied to financial assets measured at amortised cost.

#### Operating leases

An operating lease is a lease under which substantially all the risks and rewards of ownership of an asset are not transferred to the lessee.

The asset is recognised under property, plant and equipment in the lessor's balance sheet and depreciated on a straight-line basis over its useful life. The depreciable amount excludes the residual value of the asset. The lease payments are taken to the profit and loss account in full on a straight-line basis over the lease term. Lease payments and depreciation expenses are taken to the profit and loss account under "Income from other activities" and "Expense on other activities".

## 1.h.2 BNP Paribas Fortis entity as lessee

Lease contracts concluded by BNP Paribas Fortis, with the exception of contracts whose term is shorter than or equal to 12 months and low-value contracts, are recognised in the balance-sheet in the form of a right-of-use on the leased asset presented under fixed assets, along with the recognition of a financial liability for the rent and other payments to be made over the leasing period. The right of use assets are amortised on a straight-line basis and the financial liabilities are amortised on an actuarial basis over the lease period. Dismantling costs corresponding to specific and significant fittings and fixtures are included in the initial right-of-use estimation, in counterparty of a provision liability.

The key hypothesis used by BNP Paribas Fortis for the measurement of rights of use and lease liabilities are the following:

- The lease term corresponds to the non-cancellable period of the contract, together with periods covered by an extension option if BNP Paribas Fortis is reasonably certain to exercise this option. In Belgium, the standard commercial lease contract is the so-called "three, six, nine" contract for which the maximum period of use is nine years, with a first non-cancellable period of three years followed by two optional extension periods of three years each; hence, depending on the assessment, the lease term can be of three, six or nine years. For contracts with no enforceable period and which are renewable tacitly, related right of use and lease liabilities are recognised based on the termination period if this period is more than twelve months. For contracts with an initial enforceable period of at least one year, which are renewable tacitly for this enforceable period or another enforceable period as long as the notice of termination has not been given, related right of use and lease liabilities are recognised at each date of renewal of an enforceable period.
- The discount rate used to measure the right of use and the lease liability is assessed for each contract as the interest rate implicit in the lease, if that rate can be readily determined, or more generally based on the incremental borrowing rate of the lessee at the date of signature. The incremental borrowing rate is determined considering the average term (duration) of the contract.

## 1.i Non-current assets held for sale and discontinued operations

Where BNP Paribas Fortis decides to sell non-current assets or a group of assets and liabilities and it is highly probable that the sale will occur within 12 months, these assets are shown separately in the balance sheet, on the line "Non-current assets held for sale". Any liabilities associated with these assets are also shown separately in the balance sheet, on the line "Liabilities associated with non-current assets held for sale". When BNP Paribas Fortis is committed to a sale plan involving loss of control of a subsidiary and the sale is highly probable within 12 months, all the assets and liabilities of that subsidiary are classified as held for sale.

Once classified in this category, non-current assets and the group of assets and liabilities are measured at the lower of carrying amount or fair value less costs to sell.

Such assets are no longer depreciated. If an asset or group of assets and liabilities becomes impaired, an impairment loss is recognised in the profit and loss account. Impairment losses may be reversed.

Where a group of assets and liabilities held for sale represents a cash generating unit, it is categorised as a "discontinued operation". Discontinued operations include operations that are held for sale, operations that have been shut down, and subsidiaries acquired exclusively with a view to resell.

In this case gains and losses related to discontinued operations are shown separately in the profit and loss account, on the line "Post-tax gain/loss on discontinued operations and assets held for sale". This line includes the post-tax profits or losses of discontinued operations, the post-tax gain or loss arising from remeasurement at fair value less costs to sell, and the post-tax gain or loss on disposal of the operation.

## 1.j Employee benefits

Employee benefits are classified in one of four categories:

- short-term benefits, such as salary, annual leave, incentive plans, profit-sharing and additional payments;
- long-term benefits, including compensated absences, long-service awards, and other types of cash-based deferred compensation;
- termination benefits;
- post-employment benefits.

### Short-term benefits

BNP Paribas Fortis recognises an expense when it has used services rendered by employees in exchange for employee benefits.

### Long-term benefits

These are benefits, other than short-term benefits, post-employment benefits and termination benefits. This relates, in particular, to compensation deferred for more than 12 months and not linked to the BNP Paribas share price, which is accrued in the financial statements for the period in which it is earned.

The actuarial techniques used are similar to those used for defined-benefit post-employment benefits, except that the revaluation items are recognised in the profit and loss account and not in equity.

### Termination benefits

Termination benefits are employee benefits payable in exchange for the termination of an employee's contract as a result of either a decision by BNP Paribas Fortis to terminate a contract of employment before the legal retirement age, or a decision by an employee to accept voluntary redundancy in exchange for these benefits. Termination benefits due more than 12 months after the balance sheet date are discounted.

### Post-employment benefits

In accordance with IFRS, BNP Paribas Fortis draws a distinction between defined-contribution plans and defined-benefit plans.

Defined-contribution plans do not give rise to an obligation for BNP Paribas Fortis and do not require a provision. The amount of the employer's contributions payable during the period is recognised as an expense.

Only defined-benefit schemes give rise to an obligation for BNP Paribas Fortis. This obligation must be measured and recognised as a liability by means of a provision.

The classification of plans into these two categories is based on the economic substance of the plan, which is reviewed to determine whether BNP Paribas Fortis has a legal or constructive obligation to pay the agreed benefits to employees.

Post-employment benefit obligations under defined-benefit plans are measured using actuarial techniques that take demographic and financial assumptions into account.

The net liability recognised with respect to post-employment benefit plans is the difference between the present value of the defined-benefit obligation and the fair value of any plan assets.

The present value of the defined-benefit obligation is measured on the basis of the actuarial assumptions applied by BNP Paribas Fortis, using the projected unit credit method. This method takes into account various parameters, specific to each country or entities of BNP Paribas Fortis, such as demographic assumptions, the probability that employees will leave before retirement age, salary inflation, a discount rate, and the general inflation rate.

When the value of the plan assets exceeds the amount of the obligation, an asset is recognised if it represents a future economic benefit for BNP Paribas Fortis in the form of a reduction in future contributions or a future partial refund of amounts paid into the plan.

The annual expense recognised in the profit and loss account under "Salaries and employee benefits", with respect to defined-benefit plans includes the current service cost (the rights vested by each employee during the period in return for service rendered), the net interests linked to the effect of discounting the net defined-benefit liability (asset), the past service cost arising from plan amendments or curtailments, and the effect of any plan settlements.



Remeasurements of the net defined-benefit liability (asset) are recognised in shareholders' equity and are never reclassified to profit or loss. They include actuarial gains and losses, the return on plan assets and any change in the effect of the asset ceiling (excluding amounts included in net interest on the defined-benefit liability or asset).

## 1.k Share-based payments

Share-based payment transactions are payments based on shares issued by BNP Paribas, whether the transaction is settled in the form of equity or cash of which the amount is based on trends in the value of BNP Paribas shares.

IFRS 2 requires share-based payments granted after 7 November 2002 to be recognised as an expense. The amount recognised is the value of the share-based payment granted to the employee.

BNP Paribas Fortis grants employees stock subscription option plans and deferred share-based or share price-linked cash-settled compensation plans, and also offers them the possibility to purchase specially-issued BNP Paribas shares at a discount, on condition that they retain the shares for a specified period.

### Stock option and share award plans

The expense related to stock option and share award plans is recognised over the vesting period, if the benefit is conditional upon the grantee's continued employment.

Stock options and share award expenses are recorded under salary and employee benefits expenses, with a corresponding adjustment to shareholders' equity. They are calculated on the basis of the overall plan value, determined at the date of grant by the Board of Directors.

In the absence of any market for these instruments, financial valuation models are used that take into account any performance conditions related to the BNP Paribas share price. The total expense of a plan is determined by multiplying the unit value per option or share awarded by the estimated number of options or shares awarded vested at the end of the vesting period, taking into account the conditions regarding the grantee's continued employment.

The only assumptions revised during the vesting period, and hence resulting in a remeasurement of the expense, are those relating to the probability that employees will leave BNP Paribas Fortis and those relating to performance conditions that are not linked to the price value of BNP Paribas shares.

### Share price-linked cash-settled deferred compensation plans

The expense related to these plans is recognised in the year during which the employee rendered the corresponding services.

If the payment of share-based variable compensation is explicitly subject to the employee's continued presence at the vesting date, the services are presumed to have been rendered during the vesting period and the corresponding compensation expense is recognised on a pro rata basis over that period. The expense is recognised under salary and employee benefits expenses with a corresponding liability in the balance sheet. It is revised to take into account any non-fulfilment of the continued presence or performance conditions and the change in BNP Paribas share price.

If there is no continued presence condition, the expense is not deferred, but recognised immediately with a corresponding liability in the balance sheet. This is then revised on each reporting date until settlement to take into account any performance conditions and the change in the BNP Paribas share price.

## 1.l Provisions recorded under liabilities

Provisions recorded under liabilities (other than those relating to financial instruments, employee benefits and insurance contracts) mainly relate to restructuring, claims and litigation, fines and penalties.

A provision is recognised when it is probable that an outflow of resources embodying economic benefits will be required to settle an obligation arising from a past event, and a reliable estimate can be made of the amount of the obligation. The amount of such obligations is discounted, where the impact of discounting is material, in order to determine the amount of the provision.

As regards the assessment of uncertainty over income tax treatments, BNP Paribas Fortis adopts the following approach:

- BNP Paribas Fortis assesses whether it is probable that a taxation authority will accept an uncertain tax treatment ;
- Any uncertainty shall be reflected when determining the taxable profit (loss) by considering either the most likely amount (having the higher probability of occurrence) or the expected value (sum of the probability-weighted amounts).

## 1.m Current and deferred taxes

The current income tax charge is determined on the basis of the tax laws and tax rates in force in each country in which BNP Paribas Fortis operates during the period in which the income is generated.

Deferred taxes are recognised when temporary differences arise between the carrying amount of an asset or liability in the balance sheet and its tax base.

Deferred tax liabilities are recognised for all taxable temporary differences other than:

- taxable temporary differences on initial recognition of goodwill;
- taxable temporary differences on investments in enterprises under the exclusive or joint control of BNP Paribas Fortis, where BNP Paribas Fortis is able to control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences and unused carryforwards of tax losses only to the extent that it is probable that the entity in question will generate future taxable profits against which these temporary differences and tax losses can be offset.

Deferred tax assets and liabilities are measured using the liability method, using the tax rate which is expected to apply to the period when the asset is realised or the liability is settled, based on tax rates and tax laws that have been or will have been enacted by the balance sheet date of that period. They are not discounted.

Deferred tax assets and liabilities are offset when they arise within the same tax group, they fall under the jurisdiction of a single tax authority, and there is a legal right to offset.

Current and deferred taxes are recognised as tax income or expenses in the profit and loss account, except for those relating to a transaction or an event directly recognised in shareholders' equity, which are also recognised in shareholders' equity. This concerns in particular the tax effect of coupons paid on financial instruments issued by BNP Paribas Fortis and qualified as equity instruments, such as Undated Super Subordinated Notes.

When tax credits on revenues from receivables and securities are used to settle corporate income tax payable for the period, the tax credits are recognised on the same line as the income to which they relate. The corresponding tax expense continues to be carried in the profit and loss account under "Corporate income tax".

## 1.n Cash flow statement

The cash and cash equivalents balance is composed of the net balance of cash accounts and accounts with central banks, and the net balance of interbank demand loans and deposits.

Changes in cash and cash equivalents related to operating activities reflect cash flows generated by the BNP Paribas Fortis' operations, including those relating to negotiable certificates of deposit.

Changes in cash and cash equivalents related to investing activities reflect cash flows resulting from acquisitions and disposals of subsidiaries, associates or joint ventures included in the consolidated group, as well as acquisitions and disposals of property, plant and equipment excluding investment property and property held under operating leases.

Changes in cash and cash equivalents related to financing activities reflect the cash inflows and outflows resulting from transactions with shareholders, cash flows related to bonds and subordinated debt, and debt securities (excluding negotiable certificates of deposit).

# 1.0 Use of estimates in the preparation of the financial statements

Preparation of the financial statements requires managers of core businesses and corporate functions to make assumptions and estimates that are reflected in the measurement of income and expense in the profit and loss account and of assets and liabilities in the balance sheet, and in the disclosure of information in the notes to the financial statements.

This requires the managers in question to exercise their judgement and to make use of information available at the date of the preparation of the financial statements when making their estimates. The actual future results from operations where managers have made use of estimates may in reality differ significantly from those estimates, mainly according to market conditions. This may have a material effect on the financial statements.

This applies in particular to:

- the analysis of the cash flow criterion for specific financial assets;
- the measurement of expected credit losses. This applies in particular to the assessment of significant increase in credit risk, the models and assumptions used to measure expected credit losses, the determination of the different economic scenarios and their weighting;
- the analysis of renegotiated loans, in order to assess whether they should be maintained on the balance-sheet or derecognised;
- the assessment of an active market, and the use of internally-developed models for the calculation of the fair value of financial instruments not quoted in an active market classified in “Financial assets at fair value through shareholders’ equity” or in “Financial instruments at fair value through profit or loss”, whether as assets or liabilities, and more generally calculations of the fair value of financial instruments subject to a fair value disclosure requirement;
- the assumptions applied to assess the sensitivity of the market value of financial instruments to each type of market risk, as well as the sensitivity of these valuations to the main unobservable inputs as disclosed in the notes to the financial statements;
- impairment testing on investments in equity-method entities;
- the appropriateness of the designation of certain derivative instruments such as cash flow hedges, and the measurement of hedge effectiveness;
- impairment tests performed on goodwill and intangible assets;
- the deferred tax assets;
- the measurement of uncertainty over income tax treatments and other provisions for contingencies and charges. In particular, while investigations and litigations are ongoing, it is difficult to foresee their outcome and potential impact. Provision estimation is established by taking into account all available information at the date of the preparation of the financial statements, in particular the nature of the dispute, the underlying facts, the ongoing legal proceedings and court decisions, including those related to similar cases. BNP Paribas Fortis may also use the opinion of experts and independent legal advisers to exercise its judgement.

## 2. EFFECT OF IFRS 16 FIRST TIME ADOPTION

As of 1 January 2019, BNP Paribas Fortis has applied the new accounting standard IFRS 16 « Leases ». BNP Paribas Fortis decided to apply the simplified retrospective transition requirement, with the cumulative effect in equity. This impact in equity results from the difference between:

- A right of use and its amortisation as if the standard had been applied since the origination of the contract, discounted at the standard first application date ;
- A lease liability discounted at the standard first application date.

The discount rate applied for the measurement of both the right of use and the lease liability is the incremental borrowing rate at the date of the initial application of the norm, based on the residual maturity of the contract at that date.

BNP Paribas Fortis has applied the main simplification measures offered by the standard when applying the simplified retrospective transition method, in particular the absence of accounting for a right-of-use for contracts whose residual maturity is lower than twelve months at transition date.

The lease contracts identified are essentially property leases. These leases encompass either commercial agencies for retail banking, or operating offices (office buildings, head offices...).

BNP Paribas Fortis made the choice not to apply the exemption to the accounting of initial deferred tax assets (DTA) and deferred tax liabilities (DTL) permitted by paragraphs 15 and 24 of IAS 12 "Income Taxes". Consequently, distinct deferred tax assets and deferred tax liabilities will be accounted for with regards to the balance-sheet amounts of rights of use and lease liabilities of the lessee.

The main impacts on the balance-sheet are a negative effect of EUR 30 million (net of tax) in equity, an increase of the fixed assets by EUR 412 million and the recognition of a lease liability of EUR 459 million and an increase of deferred tax assets by EUR 2 million after compensation of DTA and DTL in accordance with the principles detailed in section 1.m Current and deferred taxes.

The following table presents the balance sheet accounts impacted by the first application of IFRS 16.

<i>in millions of euros</i>	31 December 2018	Effect of the IFRS 16 adoption	1 January 2019
<b>Assets</b>			
Current and deferred tax assets	1,905	2	1,907
Equity-method investments	3,840	(1)	3,839
Property, plant and equipment and Investment property	19,454	412	19,866
<i>of which gross value</i>	28,569	861	29,430
<i>of which accumulated depreciation, amortisation and impairment</i>	(9,115)	(449)	(9,564)
Non-current assets held for sale	2,355	20	2,375
<b>TOTAL EFFECT ON ASSETS</b>		<b>433</b>	
<b>Liabilities</b>			
Financial liabilities at amortised cost	224,409	(11)	224,398
Current and deferred tax liabilities	674	(6)	668
Accrued expenses and other liabilities	7,882	459	8,341
Liabilities associated with non-current assets held for sale	2,099	21	2,120
<b>Total effect on liabilities</b>		<b>463</b>	
<b>Equity</b>			
Shareholders' equity	22,274	(22)	22,252
Minority interests	5,106	(8)	5,098
<b>Total effect on equity</b>		<b>(30)</b>	
<b>TOTAL EFFECT ON LIABILITIES &amp; EQUITY</b>		<b>433</b>	

# 3. NOTES TO THE PROFIT AND LOSS ACCOUNT FOR THE FIRST HALF OF 2019

## 3.a Net interest income

BNP Paribas Fortis includes in 'interest income' and 'interest expense' all income and expense calculated using the effective interest method (interest, fees and transaction costs) from financial instruments measured at amortised cost and financial instruments measured at fair value through equity..

These items also include the interest income and expense of non-trading financial instruments the characteristics of which do not allow for recognition at amortised cost or at fair value through equity, as well as of financial instruments that the Bank has designated as at fair value through profit or loss. The change in fair value on financial instruments at fair value through profit or loss (excluding accrued interest) is recognised under 'Net gain on financial instruments at fair value through profit or loss'.

Interest income and expense on derivatives accounted for as fair value hedges are included with the revenues generated by the hedged item. Similarly, interest income and expense arising from derivatives used to hedge transactions designated as at fair value through profit or loss is allocated to the same accounts as the interest income and expense relating to the underlying transactions.

In millions of euros	First half 2019			First half 2018		
	Income	Expense	Net	Income	Expense	Net
<b>Financial instruments at amortised cost</b>	<b>3,362</b>	<b>(1,164)</b>	<b>2,198</b>	<b>3,502</b>	<b>(1,079)</b>	<b>2,423</b>
Deposits, loans and borrowings	2,832	(998)	1,834	2,947	(946)	2,001
Repurchase agreements	23	(15)	8	23	(9)	14
Finance leases	436	(29)	407	407	(29)	378
Debt securities	71	-	71	125	-	125
Issued debt securities and subordinated debts	-	(122)	(122)	-	(95)	(95)
<b>Financial instruments at fair value through equity</b>	<b>63</b>	<b>-</b>	<b>63</b>	<b>21</b>	<b>-</b>	<b>21</b>
Debt securities	63	-	63	21	-	21
<b>Financial instruments at fair value through profit or loss (Trading securities excluded)</b>	<b>7</b>	<b>(23)</b>	<b>(16)</b>	<b>8</b>	<b>(38)</b>	<b>(30)</b>
Cash flow hedge instruments	241	(168)	73	212	(191)	21
Interest rate portfolio hedge instruments	170	(115)	55	212	(152)	60
Lease liabilities	-	(9)	(9)	-	-	-
<b>Net interest income</b>	<b>3,843</b>	<b>(1,479)</b>	<b>2,364</b>	<b>3,955</b>	<b>(1,460)</b>	<b>2,495</b>

Interest income on individually impaired loans amounted to EUR 35 million for the first half 2019, compared with EUR 33 million for the first half 2018.

## 3.b Commission income and expense

In millions of euros	First half 2019			First half 2018		
	Income	Expense	Net	Income	Expense	Net
Customer transactions	49	(55)	(6)	49	(48)	1
Securities and derivatives transactions	479	(116)	363	453	(98)	355
Financing and guarantee commitments	88	(6)	82	101	(4)	97
Asset management and other services	280	1	281	322	(8)	314
Others	121	(199)	(78)	141	(201)	(60)
<b>Net Commission income/expense</b>	<b>1,017</b>	<b>(375)</b>	<b>642</b>	<b>1,066</b>	<b>(359)</b>	<b>707</b>
<i>Of which net commission income related to trust and similar activities through which BNP Paribas Fortis holds or invests assets on behalf of clients, trusts, pension and personal risk funds or other institutions</i>	195	(2)	193	218	(8)	210
<i>Of which commission income and expense on financial instruments not measured at fair value through profit or loss</i>	187	(61)	126	215	(53)	162

## 3.c Net gain on financial instruments at fair value through profit or loss

Net gain on financial instruments measured at fair value through profit or loss includes all profit and loss items relating to financial instruments managed in the trading book, non-trading equity instruments that BNP Paribas Fortis did not choose to measure at fair value through equity, financial instruments that the Bank has designated as at fair value through profit or loss, as well as debt instruments whose cash flows are not solely repayments of principal and interest on the principal or whose business model is not to collect cash flows nor to collect cash flows and sell the assets.

These income items include dividends on these instruments and exclude interest income and expense from financial instruments designated as at fair value through profit or loss and instruments whose cash flows are not only repayments of principal and interest on the principal or whose business model is not to collect cash flows nor to collect cash flows and sell the assets, which are presented in 'interest income' (Note 3.a).

In millions of euros	First half 2019	First half 2018
<b>Trading Book</b>	<b>98</b>	<b>71</b>
Interest rate and credit instruments	103	(9)
Equity financial instruments	47	(27)
Foreign exchange financial instruments	(70)	93
Loans and repurchase agreements	16	14
Other financial instruments	2	-
<b>Financial instruments designated as at fair value through profit or loss</b>	<b>(77)</b>	<b>(8)</b>
<b>Other financial instruments at fair value through profit and loss</b>	<b>98</b>	<b>47</b>
Debt instruments	7	(1)
Equity instruments	91	48
<b>Impact of hedge accounting</b>	<b>(13)</b>	<b>1</b>
Fair value hedging derivatives	(608)	178
Hedged items in fair value hedge	595	(177)
<b>Net gain or loss on financial instruments at fair value through profit or loss</b>	<b>106</b>	<b>111</b>

Gains and losses on financial instruments designated as at fair value through profit or loss are mainly related to instruments whose changes in value may be compensated by changes in the value of economic hedging trading book instruments.

Net gains on the trading book in first half of 2019 and 2018 include a non-material amount related to the ineffective portion of cash flow hedges.

Potential sources of ineffectiveness can be the differences between hedging instruments and hedged items, notably generated by mismatches in the terms of hedged and hedging instruments, such as the frequency and timing of interest rates resetting, the frequency of payment and the discounting factors, or when hedging derivatives have a non-zero fair value at inception date of the hedging relationship. Credit valuation adjustments applied to hedging derivatives are also sources of ineffectiveness.

Cumulated changes in fair value related to discontinued cash flow hedge relationships, previously recognised in equity and included in the first half of 2019 profit and loss account were not material, whether the hedged item ceased to exist or not.

### 3.d Net gain on financial instruments at fair value through equity

In millions of euros	First half 2019	First half 2018
<b>Net gain on debt instruments at fair value through equity</b>	<b>82</b>	<b>54</b>
Debt securities <sup>(1)</sup>	82	54
<b>Net gain on equity instruments at fair value through equity</b>	<b>3</b>	<b>5</b>
Dividend income	3	5
<b>Net gain or loss on financial instruments at fair value through equity</b>	<b>85</b>	<b>59</b>

<sup>(1)</sup> Interest income from debt instruments is included in 'Net interest income' (note 3.a), and impairment losses related to potential issuer default are included in 'Cost of risk' (note 3.g)

Unrealised gains and losses on debt securities previously recorded under 'Changes in assets and liabilities recognised directly in equity that may be reclassified to profit or loss' and included in the pre-tax income, amount to a gain of EUR 149 million for the first half of 2019 compared with EUR 78 million for the first half of 2018.

### 3.e Net income from other activities

In millions of euros	First half 2019			First half 2018		
	Income	Expense	Net	Income	Expense	Net
Net income from investment property	47	(7)	40	27	(9)	18
Net income from assets held under operating leases	5,123	(4,380)	743	4,921	(4,236)	685
Other net income	345	(308)	37	274	(240)	34
<b>Total net income from other activities</b>	<b>5,515</b>	<b>(4,695)</b>	<b>820</b>	<b>5,222</b>	<b>(4,485)</b>	<b>737</b>

### 3.f Other operating expense

In millions of euros	First half 2019	First half 2018
External services and other operating expenses	(694)	(808)
Taxes and contributions <sup>(1)</sup>	(362)	(367)
<b>Other operating expenses</b>	<b>(1,056)</b>	<b>(1,175)</b>

<sup>(1)</sup> Contributions to European resolution funds, including exceptional contributions, amount to EUR (58) million for the first half of 2019 compared with EUR -68,5 million for the first half of 2018.

## 3.g Cost of risk

The group general model for impairment described in note 1.f.4 used by BNP Paribas Fortis relies on the following two steps:

- Assessing whether there has been a significant increase in credit risk since initial recognition; and
- Measuring impairment allowance as either 12-month expected credit losses or lifetime expected credit losses.

Both steps shall rely on forward looking information.

### Significant increase in credit risk

The assessment of increase in credit risk is done at instrument level based on indicators and thresholds that vary depending on the nature of the exposure and the type of the counterparty.

The internal credit rating methodology used by BNP Paribas Fortis is described in the Pillar 3 disclosure document (section 4.a Credit risk).

### Wholesale (Corporates/Financial institutions/Sovereigns) and bonds

The indicator used for assessing increase in credit risk is the internal counterparty rating of the obligor of the facility.

The deterioration in credit quality is considered significant, and the facility is therefore placed in stage 2, if the difference between the counterparty rating at origination and the one as at the reporting date is equal or superior to 3 notches (for instance, a downgrade from 4- to 5-).

The low risk expedient permitted by IFRS 9 (i.e. whereby bonds with an investment grade rating at reporting date are considered as stage 1, and bonds with a non-investment grade rating at reporting date are considered as stage 2) is used only for debt securities for which no ratings are available at acquisition date.

### SME Corporates facilities and Retail

As far as SME Corporates exposures are concerned, the indicator used for assessing increase in credit risk is also the internal counterparty rating of the obligor of the facility. Due to a higher volatility in the rating system applied, deterioration is considered significant, and the facility is therefore placed in stage 2, if the difference between the counterparty rating at origination and the one as at the reporting date is equal or superior to 6 notches.

For retail exposures, two alternative risk indicators of increase in credit risk can be taken into consideration:

- Probability of default (PD): Changes in the 1-year probability of default are considered as a reasonable approximation of changes in the lifetime probability of default. Deterioration in credit quality is considered significant, and the facility is therefore placed in stage 2, if the ratio 1 year PD at the reporting date/1 year PD at origination is higher than 4;
- Existence of a past due within the last 12 months: in the consumer credit specialised business, the existence of a past due that has occurred within the last 12 months, even if regularised since, is considered as a significant deterioration in credit risk and the facility is therefore placed into stage 2.

Furthermore, for all portfolios (except consumer credit specialised business):

- The facility is assumed to be in stage 1 when its rating is better than or equal to 4- (or its 1 year PD is below or equal to 0.25%) at reporting date, since changes in PD related to downgrades in this zone are less material, and therefore not considered as 'significant';
- When the rating is worse than or equal to 9+ (or the 1 year PD is above 10%) at reporting date considering the bank practice in terms of credit origination, it is considered as significantly deteriorated and therefore placed into stage 2 (as long as the facility is not credit-impaired).

### Forward Looking Information

BNP Paribas Fortis considers forward-looking information both when assessing significant increase in credit risk and when measuring Expected Credit Losses (ECL).

Regarding the assessment of significant increase in credit risk, beyond the rules based on the comparison of risk parameters between initial recognition and reporting date (cf. 'significant increase in credit risk' section), the determination of significant increase in credit risk is supplemented by the consideration of more systemic forward looking factors (such as macro-economic, sectorial or geographical risk drivers) that could increase the credit risk of some exposures. These factors can lead to tighten the transfer criteria into stage 2, resulting in an increase of ECL amounts for exposures deemed vulnerable to these risk drivers.



Regarding the measurement of expected credit losses, BNP Paribas Fortis has made the choice to use 3 macroeconomic scenarios by geographic area covering a wide range of potential future economic conditions:

- a baseline scenario, consistent with the scenario used for budgeting;
- an adverse scenario, corresponding to the scenario used quarterly in Group stress tests;
- a favourable scenario, allowing to capture situations where the economy performs better than anticipated.

The link between the macro-economic scenarios and the ECL measurement is mainly achieved through a modelling of internal rating (or risk parameter) migration matrices. The probabilities of default determined according to these scenarios are used to measure expected credit losses in each of these situations.

The weighting of the expected credit losses under each scenario is performed as follows:

- 50% for the baseline scenario;
- The weighting of the two alternative scenarios is computed using a relationship with the position in the credit cycle. In this approach, the adverse scenario receives a higher weight when the economy is in strong expansion than in lower growth period in anticipation of a potential downturn of the economy.

In addition, when appropriate, the ECL measurement can take into account scenarios of sale of the assets.

## Macro-economic scenarios

The three macro-economic scenarios correspond to:

- A baseline scenario which describes the most likely path of the economy over the projection horizon. This scenario is updated on a quarterly basis. It is designed by Group Economic Research in collaboration with various experts within the Group. Projections are provided for key markets of the Group, through main macro-economic variables (GDP and its components, unemployment rate, consumer prices, interest rates, foreign exchange rates, oil prices, real estate prices...) which are drivers for risk parameter models used downstream in the credit stress testing process;
- An adverse scenario which describes the impact of the materialisation of some of the risks weighing on the baseline scenario, resulting in a much less favourable economic path. The starting point is a shock on GDP. This shock on GDP is applied with variable magnitudes, but simultaneously among economies when the crisis considered is a global contemporaneous crisis. These assumptions are broadly consistent with those proposed by the regulators. Other variables (unemployment, inflation, interest rate) are deducted on the basis of econometric relationships and expert judgment;
- A favourable scenario which reflects the impact of the materialisation of some of the upside risks for the economy, resulting in a much more favourable economic path. To achieve an unbiased estimation of provisions, the favourable scenario is designed in such a way that the probability of the shock on GDP growth (on average over the cycle) is equal to the probability of the corresponding shock in the adverse scenario. The magnitude of favourable GDP shocks generally corresponds to 80%-95% of the magnitude of adverse GDP shocks. Other variables (unemployment, inflation, interest rate) are deducted in the same way as in the adverse scenario.

## Cost of risk for the period

<i>In millions of euros</i>	First half 2019	First half 2018
Net allowances to impairment	(220)	(139)
Recoveries on loans and receivables previously written off	19	15
Losses on irrecoverable loans	(28)	(17)
<b>Total cost of risk for the period</b>	<b>(229)</b>	<b>(141)</b>

## Cost of risk for the period by accounting category and asset type

<i>In millions of euros</i>	First half 2019	First half 2018
Cash and balances at central banks	-	-
Financial instruments at fair value through profit or loss	4	7
Financial assets at fair value through equity	-	(3)
Financial assets at amortised cost	(218)	(168)
<i>of which loans and receivable</i>	(217)	(169)
<i>of which debt securities</i>	(1)	1
Other assets	(1)	-
Financing and guarantee commitments and other items	(14)	23
<b>Total cost of risk for the period</b>	<b>(229)</b>	<b>(141)</b>
Cost of risk on unimpaired assets and commitments	(3)	12
<i>of which stage 1</i>	(4)	(14)
<i>of which stage 2</i>	1	26
Cost of risk on impaired assets and commitments - stage 3	(226)	(153)

## Credit risk impairment

Change in impairment by accounting category and asset type during the period

<i>In millions of euros</i>	31 December 2018	Net allowance to impairment	Impairment provisions used	Effect of exchange rate movements and other items	30 June 2019
<b>Assets impairment</b>					
Amounts due from central banks	10	3	-	(1)	12
Financial instruments at fair value through profit or loss	45	(11)	-	1	35
Impairment of financial assets at fair value through equity	36	-	-	-	36
Financial assets at amortised cost	2,914	218	(166)	(50)	2,916
<i>of which loans and receivables</i>	2,913	217	(166)	(50)	2,914
<i>of which debt securities</i>	1	1	-	-	2
Other assets	7	1	-	-	8
<b>Total impairment of financial assets</b>	<b>3,012</b>	<b>211</b>	<b>(166)</b>	<b>(50)</b>	<b>3,007</b>
<i>of which stage 1</i>	262	(1)	-	(3)	258
<i>of which stage 2</i>	436	(5)	-	(1)	430
<i>of which stage 3</i>	2,314	217	(166)	(46)	2,319
<b>Provisions recognised as liabilities</b>	-	-	-	-	-
Provisions for commitments	194	9	-	-	203
Other provisions	25	3	-	(3)	25
<b>Total provisions recognised for credit commitments</b>	<b>219</b>	<b>12</b>	<b>-</b>	<b>(3)</b>	<b>228</b>
<i>of which stage 1</i>	43	4	-	1	48
<i>of which stage 2</i>	39	4	-	(1)	42
<i>of which stage 3</i>	137	4	-	(3)	138
<b>Total impairment and provisions</b>	<b>3,231</b>	<b>223</b>	<b>(166)</b>	<b>(53)</b>	<b>3,235</b>

## Change in impairment of amortised cost financial assets during the period

<i>In millions of euros</i>	Impairment on assets subject to 12-month Expected Credit Losses (Stage 1)	Impairment on assets subject to lifetime Expected Credit Losses (Stage 2)	Impairment on doubtful assets (Stage 3)	Total
At 31 December 2018	247	415	2,252	2,914
<b>Net allowances to impairment</b>	(3)	(5)	226	218
Financial assets purchased or originated during the period	59	58	-	117
Financial assets derecognised during the period <sup>(1)</sup>	(25)	(43)	(121)	(189)
Transfer to Stage 2	(16)	145	(7)	122
Transfer to Stage 3	(1)	(65)	295	229
Transfer to Stage 1	9	(65)	(4)	(60)
Other allowances/reversals without stage transfer <sup>(2)</sup>	(29)	(35)	63	(1)
<b>Impairment provisions used</b>	-	-	(166)	(166)
<b>Effect of exchange rate movements and other items</b>	-	(3)	(47)	(50)
At 30 June 2019	244	407	2,265	2,916

<sup>(1)</sup> Including disposals

<sup>(2)</sup> Including amortisation

## 3.h Corporate income tax

<i>In millions of euros</i>	First half 2019	First half 2018
Net current tax expense	(186)	(269)
Net deferred tax expense	(101)	(73)
<b>Corporate income tax expense</b>	<b>(287)</b>	<b>(342)</b>

# 4. SEGMENT INFORMATION

## 4.a Operating segments

### Banking activities in Belgium

In Belgium, BNP Paribas Fortis offers a comprehensive package of financial services to private individuals, the self-employed, members of the professions and SMEs. The Bank also provides high net worth individuals, corporations and public and financial institutions with customised solutions, for which it is able to draw on the know-how and international network of the mother company, BNP Paribas.

In Retail & Private Banking (RPB), BNP Paribas Fortis has a solid footprint, serving 3.5 million individuals, professionals, SMEs and private banking customers. It has a very strong presence in the local market, through an extensive network of 640 branches, plus other channels such as ATMs and online banking facilities, including mobile banking. In its Retail banking activities, BNP Paribas Fortis operates under four complementary brands: the main brand BNP Paribas Fortis, plus Fintro, bpost bank/banque and Hello bank!, a 100% digital mobile banking service. In the insurance sector, BNP Paribas Fortis works in close cooperation with the Belgian market leader, AG Insurance.

Corporate Banking (CB) serves a wide range of clients, including small and medium-sized companies, Belgian and European corporates, financial institutions, institutional investors, public entities and local authorities. CB has a strong client base among large and medium-sized companies and is the market leader in these two categories, as well as a strong challenger in the public sector.

Providing a wide range of both traditional and bespoke specialised solutions and services, and drawing on the international network of the BNP Paribas Group in 72 countries, CB continues to meet the precise financing, transaction banking, investment banking and insurance needs of its clients.

### Banking activities in Luxembourg

BGL BNP Paribas ranks among the leading banks operating in the Luxembourg financial marketplace. It has made a significant contribution to the country's emergence as a major international financial centre and is deeply rooted in Luxembourg's economic, cultural, sporting and social life.

As a partner with a longstanding commitment to the national economy, BGL BNP Paribas offers a wide range of products both for individuals and for professional and institutional clients. Ranked as the number one bank for corporates and the number two bank for resident individuals in the Grand Duchy of Luxembourg, BGL BNP Paribas is also the leader in bancassurance, providing combined offerings of insurance and banking services.

### Banking activities in Turkey

BNP Paribas Fortis operates in Turkey via Türk Ekonomi Bankası (TEB), in which it has a 48.72% stake. Retail Banking products and services consist of debit and credit cards, personal loans, and investment and insurance products distributed through the TEB branch network and via internet and phone banking. Corporate banking services include international trade finance, asset and cash management, credit services, currency hedging, interest and commodity risk, plus factoring and leasing. Through its commercial and SME banking departments, the Bank offers an array of banking services to small and medium-sized enterprises.

### Other Domestic Markets

The operating segment 'Other Domestic Markets' mainly comprises BNP Paribas Leasing Solutions and Arval.

Fully owned by BNP Paribas Fortis, Arval specialises in full service vehicle leasing. Arval offers its customers – large international corporates, SMEs and professionals – tailored solutions that optimise their employees' mobility and outsource the risks associated with fleet management. Expert advice and service quality, which are the foundations of Arval's customer promise, are delivered in 29 countries.

Operating in 18 countries, BNP Paribas Leasing Solutions is a European leader in leasing for corporate and small business clients. It specialises in rental and finance solutions, ranging from professional equipment leasing to fleet outsourcing.

### Other

This segment mainly comprises BNP Paribas Asset Management, AG Insurance, Personal Finance and the foreign branch of BNP Paribas Fortis.

## 4.b Information by operating segment

### Income and expense by operating segment

In millions of euros	First half 2019						First half 2018					
	Banking activities in Belgium	Banking activities in Luxembourg	Banking activities in Turkey	Other Domestic Markets	Other	Total	Banking activities in Belgium	Banking activities in Luxembourg	Banking activities in Turkey	Other Domestic Markets	Other	Total
Revenues	2,063	332	474	1,055	90	4,014	2,127	305	534	966	179	4,111
Operating expense	(1,503)	(190)	(224)	(564)	(36)	(2,517)	(1,544)	(181)	(252)	(532)	(79)	(2,588)
Cost of risk	(26)	(2)	(119)	(74)	(8)	(229)	20	6	(84)	(58)	(25)	(141)
<b>Operating Income</b>	<b>534</b>	<b>140</b>	<b>131</b>	<b>417</b>	<b>46</b>	<b>1,268</b>	<b>603</b>	<b>130</b>	<b>198</b>	<b>376</b>	<b>75</b>	<b>1,382</b>
Non-operating items	155	-	1	1	114	271	8	-	-	(2)	115	121
<b>Pre-tax income</b>	<b>689</b>	<b>140</b>	<b>132</b>	<b>418</b>	<b>160</b>	<b>1,539</b>	<b>611</b>	<b>130</b>	<b>198</b>	<b>374</b>	<b>190</b>	<b>1,503</b>

### Assets and liabilities by operating segment

In millions of euros	30 June 2019						31 December 2018					
	Banking activities in Belgium	Banking activities in Luxembourg	Banking activities in Turkey	Other Domestic Markets	Other	Total	Banking activities in Belgium	Banking activities in Luxembourg	Banking activities in Turkey	Other Domestic Markets	Other	Total
<b>Assets</b>	<b>214,169</b>	<b>29,159</b>	<b>16,031</b>	<b>49,402</b>	<b>11,047</b>	<b>319,808</b>	<b>186,991</b>	<b>27,409</b>	<b>16,740</b>	<b>47,126</b>	<b>13,054</b>	<b>291,320</b>
<i>of which investments in associates and Joint ventures</i>	961	93	3	71	2,788	<b>3,916</b>	965	93	3	54	2,725	<b>3,840</b>
<b>Liabilities</b>	<b>200,741</b>	<b>23,570</b>	<b>14,628</b>	<b>45,793</b>	<b>8,060</b>	<b>292,792</b>	<b>173,431</b>	<b>21,819</b>	<b>15,285</b>	<b>43,521</b>	<b>9,884</b>	<b>263,940</b>

# 5. NOTES TO THE BALANCE SHEET AT 30 JUNE 2019

## 5.a Financial assets, financial liabilities and derivatives at fair value through profit or loss

### Financial assets and liabilities at fair value through profit or loss

Financial assets and financial liabilities at fair value through profit or loss consist of held-for-trading transactions - including derivatives -, of certain liabilities designated by the Bank as at fair value through profit or loss at the time of issuance and of non-trading instruments whose characteristics prevent their accounting at amortised cost or at fair value through equity.

In millions of euros	30 June 2019				31 December 2018			
	Trading Book	Financial instruments designated as at fair value through profit or loss	Other financial assets at fair value through profit or loss	Total	Trading Book	Financial instruments designated as at fair value through profit or loss	Other financial assets at fair value through profit or loss	Total
Securities	482	-	1,718	2,200	962	-	1,863	2,825
Loans and repurchase agreements	6,067	4	76	6,147	5,888	4	74	5,966
<b>FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS</b>	<b>6,549</b>	<b>4</b>	<b>1,794</b>	<b>8,347</b>	<b>6,850</b>	<b>4</b>	<b>1,937</b>	<b>8,791</b>
Securities	513	-	-	513	158	-	-	158
Deposits and repurchase agreements	14,011	188	-	14,199	11,899	194	-	12,093
Issued debt securities (note 5.f)	-	3,377	-	3,377	-	3,344	-	3,344
Of which subordinated debt	-	765	-	765	-	763	-	763
Of which non subordinated debt	-	2,612	-	2,612	-	2,581	-	2,581
<b>FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS</b>	<b>14,524</b>	<b>3,565</b>	<b>-</b>	<b>18,089</b>	<b>12,057</b>	<b>3,538</b>	<b>-</b>	<b>15,595</b>

Detail of these assets and liabilities is provided in note 5.c.

### Financial liabilities designated as at fair value through profit or loss

Financial liabilities designated as at fair value through profit or loss mainly consist of debt securities in issue, originated and structured on behalf of customers, where the risk exposure is managed in combination with the hedging strategy. These types of debt securities in issue contain significant embedded derivatives, whose changes in value may be compensated by changes in the value of economic hedging derivatives.

The redemption value of debt issued and designated as at fair value through profit or loss at 30 June 2019 was EUR 3 755 million (EUR 3 830 million at 31 December 2018).

### Other financial assets measured at fair value through profit or loss

Other financial assets at fair value through profit or loss are financial assets not held for trading:

- Debt instruments that do not meet the criteria defined by IFRS 9 to be classified as financial instruments at 'fair value through equity' or at 'amortised cost':
- Their business model is not to 'collect contractual cash flows' nor 'collect contractual cash flows and sell the instruments'; and/or
- Their cash flows are not solely repayments of principal and interest on the principal amount outstanding;
- Equity instruments that the Bank did not choose to classify as at 'fair value through equity'.

## Derivative financial instruments

The majority of derivative financial instruments held for trading are related to transactions initiated for trading purposes. They may result from market-making or arbitrage activities. BNP Paribas Fortis actively trades in derivatives. Transactions include trades in 'ordinary' instruments such as credit default swaps, and structured transactions with complex risk profiles tailored to meet the needs of its customers. The net position is in all cases subject to limits.

Some derivative instruments are also contracted to hedge financial assets or financial liabilities for which the Bank has not documented a hedging relationship, or which do not qualify for hedge accounting under IFRS.

<i>In millions of euros</i>	30 June 2019		31 December 2018	
	Positive market value	Negative market value	Positive market value	Negative market value
Interest rate derivatives	7,582	6,368	4,447	3,104
Foreign exchange derivatives	1,410	1,391	1,745	1,673
Credit derivatives	-	4	-	4
Equity derivatives	423	31	491	91
Other derivatives	-	-	-	-
<b>Derivative financial instruments</b>	<b>9,415</b>	<b>7,794</b>	<b>6,683</b>	<b>4,872</b>

The table below shows the total notional amount of trading derivatives. The notional amounts of derivative instruments are merely an indication of the volume of BNP Paribas Fortis' activities in financial instruments markets, and do not reflect the market risks associated with such instruments.

<i>In millions of euros</i>	30 June 2019				31 December 2018			
	Exchange-traded	Over-the-counter, cleared through central clearing houses	Over-the-counter	Total	Exchange-traded	Over-the-counter, cleared through central clearing houses	Over-the-counter	Total
Interest rate derivatives	38,211	37,580	925,661	1,001,452	30,387	37,644	774,726	842,757
Foreign exchange derivatives	98	-	125,379	125,477	-	-	109,816	109,816
Credit derivatives	-	-	40	40	-	-	70	70
Equity derivatives	39	-	2,228	2,267	344	-	2,134	2,478
Other derivatives	-	-	-	-	-	-	-	-
<b>Derivative financial instruments</b>	<b>38,348</b>	<b>37,580</b>	<b>1,053,308</b>	<b>1,129,236</b>	<b>30,731</b>	<b>37,644</b>	<b>886,746</b>	<b>955,121</b>

## 5.b Financial assets at fair value through equity

<i>In millions of euros</i>	30 June 2019		31 December 2018	
	Fair value	of which changes in value taken directly to equity	Fair value	of which changes in value taken directly to equity
<b>Debt securities</b>	<b>8,040</b>	<b>21</b>	<b>10,442</b>	<b>92</b>
Governments	3,777	41	5,616	112
Other public administrations	1,777	22	2,686	36
Credit institutions	1,326	(6)	942	(2)
Other	1,160	(36)	1,198	(54)
<b>Equity securities</b>	<b>345</b>	<b>280</b>	<b>336</b>	<b>271</b>
<b>Total financial assets at fair value through equity</b>	<b>8,385</b>	<b>301</b>	<b>10,778</b>	<b>363</b>

Debt securities at fair value through equity include EUR 0 million, actually EUR 11 million but fully impaired, classified as stage 3 at 30 June 2019 (unchanged compared to 31 December 2018). For these securities, the credit impairment recognised in the profit and loss account has been charged to the negative changes in value recognised in equity for EUR 11 million at 30 June 2019 (EUR 11 million at 31 December 2018).

The option to recognise certain equity instruments at fair value through equity was retained in particular for shares held through strategic partnerships and shares that the Bank is required to hold in order to carry out certain activities.

During the first half of 2019, the Bank did not sell any of these investments and no unrealised gains or losses were transferred to “retained earnings”.

## 5.c Measurement of the fair value of financial instruments

### Valuation process

BNP Paribas Fortis has retained the fundamental principle that it should have a unique and integrated processing chain for producing and controlling the valuations of financial instruments that are used for the purpose of daily risk management and financial reporting. All these processes are based on a common economic valuation which is a core component of business decisions and risk management strategies.

Economic value is composed of mid-market value, to which add valuation adjustments.

Mid-market value is derived from external data or valuation techniques that maximise the use of observable and market-based data. Mid-market value is a theoretical additive value which does not take account of i) the direction of the transaction or its impact on the existing risks in the portfolio, ii) the nature of the counterparties, and iii) the aversion of a market participant to particular risks inherent in the instrument, the market in which it is traded, or the risk management strategy.

Valuation adjustments take into account valuation uncertainty and include market and credit risk premiums to reflect costs that could be incurred in case of an exit transaction in the principal market. When valuation techniques are used for the purpose of deriving fair value, funding assumptions related to the future expected cash flows are an integral part of the mid-market valuation, notably through the use of appropriate discount rates. These assumptions reflect what the Bank anticipates as being the effective funding conditions of the instrument that a market participant would consider. This notably takes into account the existence and terms of any collateral agreement. In particular, for non- or imperfectly collateralized derivative instruments, they include an explicit adjustment to the interbank interest rate (Funding Valuation Adjustment – FVA).

Fair value generally equals the economic value, subject to limited adjustments, such as own credit adjustments, which are specifically required by IFRS standards.

The main valuation adjustments are presented in the section below.

### Valuation adjustments

Valuation adjustments retained by BNP Paribas Fortis for determining fair values are as follows:

**Bid/offer adjustments:** the bid/offer range reflects the additional exit cost for a price taker and symmetrically the compensation sought by dealers to bear the risk of holding the position or closing it out by accepting another dealer's price. BNP Paribas Fortis assumes that the best estimate of an exit price is the bid or offer price, unless there is evidence that another point in the bid/offer range would provide a more representative exit price.

**Input uncertainty adjustments:** when the observation of prices or data inputs required by valuation techniques is difficult or irregular, an uncertainty exists on the exit price. There are several ways to gauge the degree of uncertainty on the exit price such as measuring the dispersion of the available price indications or estimating the possible ranges of the inputs to a valuation technique.

**Model uncertainty adjustments:** these relate to situations where valuation uncertainty is due to the valuation technique used, even though observable inputs might be available. This situation arises when the risks inherent in the instruments are different from those available in the observable data, and therefore the valuation technique involves assumptions that cannot be easily corroborated.

**Credit valuation adjustment (CVA):** the CVA adjustment applies to valuations and market quotations whereby the credit worthiness of the counterparty is not reflected. It aims to account for the possibility that the counterparty may default and that BNP Paribas Fortis may not receive the full fair value of the transactions.



In determining the cost of exiting or transferring counterparty risk exposures, the relevant market is deemed to be an inter-dealer market. However, the determination of CVA remains judgemental due to i) the possible absence or lack of price discovery in the inter-dealer market, ii) the influence of the regulatory landscape relating to counterparty risk on the market participants' pricing behaviour and iii) the absence of a dominant business model for managing counterparty risk.

The CVA model is grounded on the same exposures as those used for regulatory purposes. The model attempts to estimate the cost of an optimal risk management strategy based on i) implicit incentives and constraints inherent in the regulations in force and their evolutions, ii) market perception of the probability of default and iii) default parameters used for regulatory purposes.

**Own-credit valuation adjustment for debts (OCA) and for derivatives (debit valuation adjustment - DVA):** OCA and DVA are adjustments reflecting the effect of credit worthiness of BNP Paribas Fortis, on respectively the value of debt securities designated as at fair value through profit or loss and derivatives. Both adjustments are based on the expected future liability profiles of such instruments. The own credit worthiness is inferred from the market-based observation of the relevant bond issuance levels. The DVA adjustment is determined after taking into account the Funding Valuation Adjustment (FVA).

Thus, the carrying value of debt securities designated as at fair value through profit or loss increased due to our own credit spread evolution by EUR 30 million as at 30 June 2019, compared with an increase in value of EUR 36 million as at 31 December 2018, i.e. a EUR (6) million variation recognised directly in equity that will not be reclassified to profit and loss.

## Instrument classes and classification within the fair value hierarchy for assets and liabilities measured at fair value

As explained in the summary of significant accounting policies (note 1.f.9), financial instruments measured at fair value are categorised into a fair value hierarchy consisting of three levels.

The disaggregation of assets and liabilities into risk classes is meant to provide further insight into the nature of the instruments:

- Securitised exposures are further broken down by collateral type;
- For derivatives, fair values are broken down by dominant risk factor, namely interest rate, foreign exchange, credit and equity. Derivatives used for hedging purposes are mainly interest rate derivatives.

<i>In millions of euros</i>	30 June 2019											
	Trading Book				Instruments at fair value through profit or loss not held for trading				Financial assets at fair value through equity			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
<b>Securities</b>	423	60	-	483	293	923	501	1,717	5,801	2,359	225	8,385
Governments	226	3	-	229	-	244	-	244	3,336	428	-	3,764
Asset Backed Securities	-	3	-	3	-	288	-	288	-	955	-	955
<i>Other Asset Backed Securities</i>	-	3	-	3	-	288	-	288	-	955	-	955
Other debt securities	157	54	-	211	-	366	64	430	2,345	976	-	3,321
Equities and other equity securities	40	-	-	40	293	25	437	755	120	-	225	345
<b>Loans and repurchase agreements</b>	-	6,020	46	6,066	-	4	77	81	-	-	-	-
Loans	-	27	-	27	-	4	77	81	-	-	-	-
Repurchase agreements	-	5,993	46	6,039	-	-	-	-	-	-	-	-
<b>Financial assets at fair value</b>	<b>423</b>	<b>6,080</b>	<b>46</b>	<b>6,549</b>	<b>293</b>	<b>927</b>	<b>578</b>	<b>1,798</b>	<b>5,801</b>	<b>2,359</b>	<b>225</b>	<b>8,385</b>
<b>Securities</b>	512	-	-	512	-	-	-	-	-	-	-	-
Governments	512	-	-	512	-	-	-	-	-	-	-	-
Other debt securities	-	-	-	-	-	-	-	-	-	-	-	-
Equities and other equity securities	-	-	-	-	-	-	-	-	-	-	-	-
<b>Borrowings and repurchase agreements</b>	-	13,974	38	14,012	-	188	-	188	-	-	-	-
Borrowings	-	19	-	19	-	188	-	188	-	-	-	-
Repurchase agreements	-	13,955	38	13,993	-	-	-	-	-	-	-	-
<b>Issued debt securities (Note 5.f)</b>	-	-	-	-	-	1,934	1,443	3,377	-	-	-	-
Subordinated debt (Note 5.f)	-	-	-	-	-	765	-	765	-	-	-	-
Non subordinated debt (Note 5.f)	-	-	-	-	-	1,169	1,443	2,612	-	-	-	-
<b>Financial liabilities at fair value</b>	<b>512</b>	<b>13,974</b>	<b>38</b>	<b>14,524</b>	<b>-</b>	<b>2,122</b>	<b>1,443</b>	<b>3,565</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

<i>In millions of euros</i>	31 December 2018											
	Trading Book				Instruments at fair value through profit or loss not held for trading				Financial assets at fair value through equity			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
<b>Securities</b>	554	408	-	962	249	1,115	499	1,863	8,884	1,674	220	10,778
Governments	467	3	-	470	-	246	-	246	5,305	304	-	5,609
Asset Backed Securities	-	3	-	3	-	349	-	349	-	1,104	-	1,104
<i>Other Asset Backed Securities</i>	-	3	-	3	-	349	-	349	-	1,104	-	1,104
Other debt securities	87	47	-	134	-	496	64	560	3,464	266	-	3,730
Equities and other equity securities	-	355	-	355	249	24	435	708	115	-	220	335
<b>Loans and repurchase agreements</b>	-	5,888	-	5,888	-	4	74	78	-	-	-	-
Loans	-	27	-	27	-	4	74	78	-	-	-	-
Repurchase agreements	-	5,861	-	5,861	-	-	-	-	-	-	-	-
<b>Financial assets at fair value</b>	<b>554</b>	<b>6,296</b>	<b>-</b>	<b>6,850</b>	<b>249</b>	<b>1,119</b>	<b>573</b>	<b>1,941</b>	<b>8,884</b>	<b>1,674</b>	<b>220</b>	<b>10,778</b>
<b>Securities</b>	158	-	-	158	-	-	-	-	-	-	-	-
Governments	158	-	-	158	-	-	-	-	-	-	-	-
Other debt securities	-	-	-	-	-	-	-	-	-	-	-	-
Equities and other equity securities	-	-	-	-	-	-	-	-	-	-	-	-
<b>Borrowings and repurchase agreements</b>	-	11,899	-	11,899	-	194	-	194	-	-	-	-
Borrowings	-	18	-	18	-	194	-	194	-	-	-	-
Repurchase agreements	-	11,881	-	11,881	-	-	-	-	-	-	-	-
<b>Issued debt securities (Note 5.f)</b>	-	-	-	-	-	2,064	1,280	3,344	-	-	-	-
Subordinated debt (Note 5.f)	-	-	-	-	-	763	-	763	-	-	-	-
Non subordinated debt (Note 5.f)	-	-	-	-	-	1,301	1,280	2,581	-	-	-	-
<b>Financial liabilities at fair value</b>	<b>158</b>	<b>11,899</b>	<b>-</b>	<b>12,057</b>	<b>-</b>	<b>2,258</b>	<b>1,280</b>	<b>3,538</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

In millions of euros	30 June 2019							
	Positive market value				Negative market value			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
Interest rate derivatives	-	7,513	69	7,582	-	6,313	55	6,368
Foreign exchange derivatives	-	1,395	14	1,410	-	1,382	10	1,391
Credit derivatives	-	-	-	-	-	4	-	4
Equity derivatives	-	423	-	423	-	31	-	31
Other derivatives	-	-	-	-	-	-	-	-
Derivative financial instruments not used for hedging purposes	-	9,331	83	9,415	-	7,730	65	7,794
Derivative financial instruments used for hedging purposes	-	2,381	-	2,381	-	5,320	-	5,320

In millions of euros	31 December 2018							
	Positive market value				Negative market value			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
Interest rate derivatives	-	4,386	61	4,447	1	3,062	41	3,104
Foreign exchange derivatives	-	1,730	15	1,745	-	1,660	13	1,673
Credit derivatives	-	-	-	-	-	4	-	4
Equity derivatives	-	491	-	491	-	91	-	91
Other derivatives	-	-	-	-	-	-	-	-
Derivative financial instruments not used for hedging purposes	-	6,607	76	6,683	1	4,817	54	4,872
Derivative financial instruments used for hedging purposes	-	1,361	-	1,361	-	3,505	-	3,505

Transfers between levels may occur when an instrument fulfils the criteria defined, which are generally market and product dependent. The main factors influencing transfers are changes in the observation capabilities, passage of time, and events during the transaction lifetime. The timing of recognising transfers is determined at the beginning of the reporting period.

During the first half of 2019, transfers between Level 1 and Level 2 were significant for fixed income securities (EUR 465 million from level 1 to level 2).

## Description of main instruments in each level

The following section provides a description of the instruments in each level in the hierarchy. It describes notably instruments classified in Level 3 and the associated valuation methodologies.

For main trading book instruments and derivatives classified in Level 3, further quantitative information is provided about the inputs used to derive fair value

### Level 1

This level encompasses all derivatives and securities that are listed on exchanges or quoted continuously in other active markets.

Level 1 includes notably equity securities and liquid bonds, short selling of these instruments, derivative instruments traded on organised markets (futures, options, ...). It includes shares of funds and UCITS, for which the net asset value is calculated on a daily basis, as well as debt representative of shares of consolidated funds held by third parties.

### Level 2

**The Level 2 stock of securities** is composed of securities which are less liquid than the Level 1 bonds. They are predominantly government bonds, corporate debt securities, mortgage backed securities, fund shares and short-term securities such as certificates of deposit. They are classified in Level 2 notably when external prices for the same security can be regularly observed from a reasonable number of market makers that are active in this security, but these prices do not represent directly tradable prices. This comprises amongst other, consensus pricing services with a reasonable number of contributors that are active market makers as well as indicative runs from active brokers and/or dealers. Other sources such as primary issuance market, collateral valuation and counterparty collateral valuation matching may also be used where relevant.

**Repurchase agreements** are classified predominantly in Level 2. The classification is primarily based on the observability and liquidity of the repo market, depending on the underlying collateral and the maturity of the repo transaction.

**Debts issued** designated as at fair value through profit and loss, are classified in the same level as the one that would apply to the embedded derivative taken individually. The issuance spread is considered observable.

**Derivatives** classified in Level 2 comprise mainly the following instruments:

- Vanilla instruments such as interest rate swaps, caps, floors and swaptions, credit default swaps, equity/foreign exchange (FX)/commodities forwards and options;
- Structured derivatives such as exotic FX options, mono- and multi-underlying equity/funds derivatives, single curve exotic interest rate derivatives and derivatives based on structured rates.

The above derivatives are classified in Level 2 when there is a documented stream of evidence supporting one of the following:

- Fair value is predominantly derived from prices or quotations of other Level 1 and Level 2 instruments, through standard market interpolation or stripping techniques whose results are regularly corroborated by real transactions;
- Fair value is derived from other standard techniques such as replication or discounted cash flows that are calibrated to observable prices, that bear limited model risk and enable an effective offset of the risks of the instrument through trading Level 1 or Level 2 instruments;
- Fair value is derived from more sophisticated or proprietary valuation techniques but is directly evidenced through regular back-testing using external market-based data.

Determining of whether an over-the-counter (OTC) derivative is eligible for Level 2 classification involves judgement. Consideration is given to the origin, transparency and reliability of external data used, and the amount of uncertainty associated with the use of models. It follows that the Level 2 classification criteria involve multiple analysis axis within an 'observability zone' whose limits are determined by i) a predetermined list of product categories and ii) the underlying and maturity bands. These criteria are regularly reviewed and updated, together with the applicable valuation adjustments, so that the classification by level remains consistent with the valuation adjustment policy.

### Level 3

**Securities** of the trading book mainly comprise units of funds and unlisted equity shares measured at fair value through profit or loss or through equity.

Unlisted private equities are systematically classified as Level 3, with the exception of UCITS with a daily net asset value which are classified in the Level 1 of the fair value hierarchy.

Shares and other unlisted variable income securities in level 3 are valued using one of the following methods: a share of revalued net book value, multiples of comparable companies, future cash flows method, multi-criteria approach.

**Repurchase agreements: mainly long-term or structured repurchase agreements on corporate bonds and ABSs:** The valuation of these transactions requires proprietary methodologies given the bespoke nature of the transactions and the lack of activity and price discovery in the long-term repo market. The curves used in the valuation are corroborated using available data such as the implied basis of the relevant benchmark bond pool, recent long-term repo trade data and price enquiry data. Valuation adjustments applicable to these exposures are commensurate with the degree of uncertainty inherent in the modelling choices and amount of data available.

**Debts issued** designated as at fair value through profit or loss, are classified in the same level as the one that would apply to the embedded derivative taken individually. The issuance spread is considered observable.

### Derivatives

**Vanilla derivatives** are classified in Level 3 when the exposure is beyond the observation zone for rate curves or volatility surfaces, or relates to less liquid markets such as tranches on old credit index series or emerging markets interest rates markets. The main instruments are:

- **Interest rate derivatives:** exposures mainly comprise swap products in less liquid currencies. Classification is driven by the lower liquidity of some maturities, while observation capabilities through consensus may be available. The valuation technique is standard, and uses external market information and extrapolation techniques;
- **Credit derivatives (CDS):** exposures mainly comprise CDSs beyond the maximum observable maturity and, to a much lesser extent, CDSs on illiquid or distressed names and CDSs on loan indices. Classification is driven by the lack of liquidity while observation capabilities may be available notably through consensus. Level 3 exposures also comprise CDS and Total Return Swaps (TRS) positions on securitised assets. These are priced along the same modelling techniques as the underlying bonds, taking into consideration the funding basis and specific risk premium;
- **Equity derivatives:** exposures essentially comprise long dated forward or volatility products or exposures where there is a limited market for optional products. The marking of the forward curves and volatility surfaces beyond the maximum observable maturity relies on extrapolation techniques. However, when there is no market for model input, volatility or forward is generally determined on the basis of proxy or historical analysis.

- Similarly, long-term transactions on equity baskets are also classified in Level 3, based on the absence of equity correlation observability on long maturities.

These vanilla derivatives are subject to valuation adjustments linked to uncertainty on liquidity, specialised by nature of underlying and liquidity bands.

**Structured derivatives** classified in Level 3 predominantly comprise structured derivatives of which hybrid products (FX/Interest Rates hybrids, Equity hybrids), credit correlation products, prepayment-sensitive products, some stock basket optional products and some interest rate optional instruments. The main exposures are described below, with insight into the related valuation techniques and on the source of uncertainty:

- **Structured interest rate options** are classified in Level 3 when they involve currencies where there is not sufficient observation or when they include a quanto feature where the pay-off is measured with a forex forward fixed rate (except for the main currencies). Long term structured derivatives are also classified in Level 3;
- **Hybrid FX/Interest rate products** essentially comprise a specific product family known as Power Reverse Dual Currency (PRDC). The valuation of PRDCs requires sophisticated modelling of joint behaviour of FX and interest rate, and is notably sensitive to the unobservable FX/ interest rate correlations. PRDCs valuations are corroborated with recent trade data and consensus data;
- **Securitisation swaps** mainly comprise fixed rate swaps, cross currency or basis swaps whose notional is indexed to the prepayment behaviour of some underlying portfolio. The estimation of the maturity profile of securitisation swaps is corroborated by statistical estimates using external historical data;
- **Forward volatility options** are generally products whose pay-off is indexed to the future variability of a rate index such as volatility swaps. These products involve material model risk as it is difficult to infer forward volatility information from the market-traded instruments. The valuation adjustment framework is calibrated to the uncertainty inherent in the product, and to the range of uncertainty from the existing external consensus data;
- **Inflation derivatives** classified in Level 3 mainly comprise swap products on inflation indices that are not associated with a liquid indexed bond market, optional products on inflation indices (such as caps and floors) and other forms of inflation indices involving optionality on the inflation indices or on the inflation annual rate. Valuation techniques used for inflation derivatives are predominantly standard market models. Proxy techniques are used for a few limited exposures. Although the valuations are corroborated through monthly consensus data, these products are classified as Level 3 due to their lack of liquidity and some uncertainties inherent in the calibration;
- The valuation of **bespoke CDOs** requires correlation of default events. This information is inferred from the active index tranche market through a proprietary projection technique and involves proprietary extrapolation and interpolation techniques. Multi-geography CDOs further require an additional correlation assumption. Finally, the bespoke CDO model also involves proprietary assumptions and parameters related to the dynamic of the recovery factor. CDO modelling, is calibrated on the observable index tranche markets, and is regularly back-tested against consensus data on standardised pools. The uncertainty arises from the model risk associated with the projection and geography mixing technique, and the uncertainty of associated parameters, together with the recovery modelling;
- **N to Default baskets** are other forms of credit correlation products, modelled through standard copula techniques. The main inputs required are the pair-wise correlations between the basket components which can be observed in the consensus and the transactions. Linear baskets are considered observable;
- **Equity and equity-hybrid correlation products** are instruments whose pay-off is dependent on the joint behaviour of a basket of equities/indices leading to a sensitivity of the fair value measurement to the correlation amongst the basket components. Hybrid versions of these instruments involve baskets that mix equity and non-equity underlyings such as commodity indices. Only a subset of the Equity/index correlation matrix is regularly observable and traded, while most cross-asset correlations are not active. Therefore, classification in Level 3 depends on the composition of the basket, the maturity, and the hybrid nature of the product. The correlation input is derived from a proprietary model combining historical estimators, and other adjustment factors, that are corroborated by reference to recent trades or external data. The correlation matrix is essentially available from consensus services, and when a correlation between two underlying instruments is not available, it might be obtained from extrapolation or proxy techniques.

These structured derivatives are subject to specific valuation adjustments to cover uncertainties linked to liquidity, parameters and model risk.

## Valuation adjustments (CVA, DVA and FVA)

The valuation adjustment for counterparty credit risk (CVA), own-credit risk for derivatives (DVA) and the explicit funding valuation adjustment (FVA) are deemed to be unobservable components of the valuation framework and therefore classified in Level 3. This does not impact, in general cases, the classification of individual transactions into the fair value hierarchy. However, a specific process allows to identify individual deals for which the marginal contribution of these adjustments and related uncertainty is significant. Are particularly concerned some insufficiently collateralized vanilla interest rate instruments with very long residual maturity.

The table below provides the range of values of main unobservable inputs for the valuation of level 3 financial instruments. The ranges displayed correspond to a variety of different underlying instruments and are meaningful only in the context of the valuation technique implemented by BNP Paribas Fortis. The weighted averages, where relevant and available, are based on fair values, nominal amounts or sensitivities.

The main unobservable parameters used for the valuation of debt issued in level 3 are equivalent to these of their economic hedge derivative. Information on those derivatives, displayed in the following table, is also applicable to these debts.

Risk classes	Balance Sheet valuation (In millions of euros)		Main product types composing the Level 3 stock within the risk class	Valuation technique used for the product types considered	Main unobservable inputs for the product types considered	Range of unobservable input across Level 3 population considered	Weighted average
	Asset	Liability					
Interest rate derivatives	69	55	Floors and caps on inflation rate or on the cumulative inflation (such as redemption floors), predominantly on European and Belgian inflation	Inflation pricing model	Volatility of cumulative inflation	0.7% - 9.9%	(a)
					Volatility of the year on year inflation rate	0.3% - 2.0%	
			Forward volatility products such as volatility swaps, mainly in euro	Interest rates option pricing model	Forward volatility of interest rates	0.3% - 0.6%	(a)

(a) No weighting since no explicit sensitivity is attributed to these inputs

## Table of movements in level 3 financial instruments

For Level 3 financial instruments, the following movements occurred during the first half of 2019:

	Financial Assets				Financial Liabilities		
	Financial instruments at fair value through profit or loss held for trading	Financial instruments designated as at fair value through profit or loss not held for trading	Financial assets at fair value through equity	TOTAL	Financial instruments at fair value through profit or loss held for trading	Financial instruments designated as at fair value through profit or loss not held for trading	TOTAL
<i>In millions of euros</i>							
<b>At 31 December 2018</b>	<b>76</b>	<b>573</b>	<b>220</b>	<b>869</b>	<b>54</b>	<b>1,280</b>	<b>1,334</b>
Purchases	-	38	-	<b>38</b>	-	-	-
Issues	-	-	-	-	-	102	<b>102</b>
Sales	-	(38)	-	<b>(38)</b>	-	-	-
Settlements <sup>(1)</sup>	17	(2)	1	<b>16</b>	47	(24)	<b>23</b>
Reclassifications	32	(6)	-	<b>26</b>	-	-	-
Transfers to level 3	-	3	-	<b>3</b>	-	56	<b>56</b>
Transfers from level 3	(17)	(1)	-	<b>(18)</b>	(1)	(9)	<b>(10)</b>
Gains or (losses) recognised in profit or loss with respect to transactions expired or terminated during the period	3	27	-	<b>30</b>	-	2	<b>2</b>
Gains or (losses) recognised in profit or loss with respect to unexpired instruments at the end of the period	18	-	-	<b>18</b>	3	36	<b>39</b>
Changes in fair value of assets and liabilities recognised directly in equity	-	-	-	-	-	-	-
- Items related to exchange rate movements	-	(16)	(1)	<b>(17)</b>	-	-	-
- Changes in assets and liabilities recognised in equity	-	-	5	<b>5</b>	-	-	-
<b>At 30 June 2019</b>	<b>129</b>	<b>578</b>	<b>225</b>	<b>932</b>	<b>103</b>	<b>1,443</b>	<b>1,546</b>

<sup>(1)</sup> For the assets, includes redemptions of principal, interest payments as well as cash inflows and outflows relating to derivatives. For the liabilities, includes principal redemptions, interest payments as well as cash inflows and outflows relating to derivatives the fair value of which is negative.

Transfers out of Level 3 of derivatives at fair value include mainly the update of the observability tenor of certain yield curves, and of market parameters related to repurchase agreements and credit transactions but also the effect of derivatives becoming only or mainly sensitive to observable inputs due to the shortening of their lifetime.

Transfers into Level 3 of instruments at fair value reflect the effect of the regular update of the observability zones.

Transfers have been reflected as if they had taken place at the beginning of the reporting period.

The Level 3 financial instruments may be hedged by other Level 1 and Level 2 instruments, the gains and losses of which are not shown in this table. Consequently, the gains and losses shown in this table are not representative of the gains and losses arising from management of the net risk on all these instruments.

## Sensitivity of fair value to reasonably possible changes in level 3 assumptions

The following table summarises those financial assets and financial liabilities classified as Level 3 for which alternative assumptions in one or more of the unobservable inputs would change fair value significantly.

The amounts disclosed are intended to illustrate the range of possible uncertainty inherent to the judgement applied when estimating Level 3 parameters, or when selecting valuation techniques. These amounts reflect valuation uncertainties that prevail at the measurement date, and even though such uncertainties predominantly derive from the portfolio sensitivities that prevailed at that measurement date, they are not predictive or indicative of future movements in fair value, nor do they represent the effect of market stress on the portfolio value.

In estimating sensitivities, BNP Paribas Fortis either remeasured the financial instruments using reasonably possible inputs, or applied assumptions based on the valuation adjustment policy.

For the sake of simplicity, the sensitivity on cash instruments that are not relating to securitised instruments was based on a uniform 1% shift in the price. More specific shifts were however calibrated for each class of the Level 3 securitised exposures, based on the possible ranges of the unobservable inputs.

For derivative exposures, the sensitivity measurement is based on the credit valuation adjustment (CVA), the explicit funding valuation adjustment (FVA) and the parameter and model uncertainty adjustments related to Level 3.

Regarding the credit valuation adjustment (CVA) and the explicit funding valuation adjustment (FVA), the uncertainty was calibrated based on prudent valuation adjustments described in the technical standard 'Prudent Valuation' published by the European Banking Authority. For other valuation adjustments, two scenarios were considered: a favourable scenario where all or portion of the valuation adjustment is not considered by market participants, and an unfavourable scenario where market participants would require twice the amount of valuation adjustments considered by BNP Paribas Fortis for entering into a transaction.

In millions of euros	30 June 2019		31 December 2018	
	Potential impact on income	Potential impact on equity	Potential impact on income	Potential impact on equity
Fixed-income securities	+/-1		+/-1	
Equities and other equity securities	+/-4	+/-2	+/-4	+/-2
Loans and repurchase agreements	+/-1		+/-1	
Derivative financial instruments	+/-19		+/-17	
Interest rate and foreign exchange derivatives	+/-19		+/-17	
Credit derivatives	+/-0		+/-0	
Equity derivatives	+/-0		+/-0	
Other derivatives	+/-0		+/-0	
<b>Sensitivity of Level 3 financial instruments</b>	<b>+/-25</b>	<b>+/-2</b>	<b>+/-23</b>	<b>+/-2</b>

## Deferred margin on financial instruments measured using techniques developed internally and based on inputs partly unobservable in active markets

Deferred margin on financial instruments ('Day One Profit') only concerns the scope of market activities eligible for Level 3.

The day one profit is calculated after setting aside valuation adjustments for uncertainties as described previously and released to profit or loss over the expected period for which the inputs will be unobservable.

The unamortised amount is included under 'Financial instruments at fair value through profit or loss' as a reduction in the fair value of the relevant transactions.

The deferred margin not taken to the profit and loss account but contained in the price of the derivatives sold to clients and measured using internal models based on non-observable parameters ('Day One Profit') is less than EUR 1 million.

## 5.d Financial assets at amortised cost

### Detail of loans and advances by nature

In millions of euros	30 June 2019			31 December 2018		
	Gross value	Impairment (note 3.g)	Carrying amount	Gross value	Impairment (note 3.g)	Carrying amount
<b>Loans and advances to credit institutions</b>	<b>27,471</b>	<b>(85)</b>	<b>27,386</b>	<b>28,193</b>	<b>(88)</b>	<b>28,105</b>
On demand accounts	4,036	(1)	4,035	3,048	(2)	3,046
Loans <sup>(1)</sup>	10,345	(84)	10,261	7,474	(86)	7,388
Repurchase agreements	13,090	-	13,090	17,671	-	17,671
<b>Loans and advances to customers</b>	<b>185,919</b>	<b>(2,829)</b>	<b>183,090</b>	<b>182,092</b>	<b>(2,825)</b>	<b>179,267</b>
On demand accounts	3,684	(198)	3,486	3,430	(193)	3,237
Loans to customers	164,297	(2,208)	162,089	161,229	(2,229)	159,000
Finance leases	17,938	(423)	17,515	17,433	(403)	17,030
Repurchase agreements	-	-	-	-	-	-
<b>Total loans and advances at amortised cost</b>	<b>213,390</b>	<b>(2,914)</b>	<b>210,476</b>	<b>210,285</b>	<b>(2,913)</b>	<b>207,372</b>

<sup>(1)</sup> Loans and advances to credit institutions include term deposits made with central banks, which amounted to EUR 465 million as at 30 June 2019 (EUR 1 274 million as at 31 December 2018).



## Detail of debt securities

In millions of euros	30 June 2019			31 December 2018		
	Gross value	Impairment (note 3.g)	Carrying amount	Gross value	Impairment (note 3.g)	Carrying amount
Governments	5,955	(2)	5,953	5,553	(1)	5,552
Other public administrations	2,727	-	2,727	2,915	-	2,915
Credit institutions	1,019	-	1,019	4,053	-	4,053
Other	386	-	386	390	-	390
<b>Total debt securities at amortised cost</b>	<b>10,087</b>	<b>(2)</b>	<b>10,085</b>	<b>12,911</b>	<b>(1)</b>	<b>12,910</b>

## Detail of loans and advances and debt securities by stage

In millions of euros	30 June 2019			31 December 2018		
	Gross value	Impairment (note 3.g)	Carrying amount	Gross value	Impairment (note 3.g)	Carrying amount
<b>Loans and advances to credit institutions</b>	<b>27,471</b>	<b>(85)</b>	<b>27,386</b>	<b>28,193</b>	<b>(88)</b>	<b>28,105</b>
Stage 1	27,304	(1)	27,303	27,992	(2)	27,990
Stage 2	96	(21)	75	99	(23)	76
Stage 3	71	(63)	8	102	(63)	39
<b>Loans and advances to customers</b>	<b>185,919</b>	<b>(2,829)</b>	<b>183,090</b>	<b>182,092</b>	<b>(2,825)</b>	<b>179,267</b>
Stage 1	158,476	(242)	158,234	155,033	(244)	154,789
Stage 2	22,799	(385)	22,414	22,388	(392)	21,996
Stage 3	4,644	(2,202)	2,442	4,671	(2,189)	2,482
<b>Debt securities</b>	<b>10,087</b>	<b>(2)</b>	<b>10,085</b>	<b>12,911</b>	<b>(1)</b>	<b>12,910</b>
Stage 1	10,087	(2)	10,085	12,911	(1)	12,910
Stage 2	-	-	-	-	-	-
Stage 3	-	-	-	-	-	-

## 5.e Financial liabilities at amortised cost due to credit institutions and customers

In millions of euros	30 June 2019	31 December 2018
<b>Deposits from credit institutions</b>	<b>42,668</b>	<b>33,844</b>
On demand accounts	1,507	1,302
Interbank borrowings <sup>(1) (2)</sup>	32,561	32,532
Repurchase agreements	8,600	10
<b>Deposits from customers</b>	<b>181,774</b>	<b>174,389</b>
On demand deposits	76,027	71,441
Savings accounts	82,987	80,061
Term accounts and short-term notes	22,757	22,884
Repurchase agreements	3	3

<sup>(1)</sup> Changes over the period include the effect of IFRS 16 first time adoption (see note 2.)

<sup>(2)</sup> Interbank borrowings from credit institutions include term deposits from central banks

## 5.f Debt securities and subordinated debt

This note covers all debt securities and subordinated debt measured at amortised cost and designated as at fair value through profit or loss.

## Debt securities measured at amortised cost

<i>In millions of euros</i>	30 June 2019	31 December 2018
Negotiable certificates of deposit and other debt securities	12,427	12,091
Bond issues	1,804	1,138
<b>Total debt securities at amortised cost</b>	<b>14,231</b>	<b>13,229</b>

## Debt securities and subordinated debt at fair value through profit and loss

<i>In millions of euros</i>	30 June 2019	31 December 2018
Debt securities	2,612	2,581
Subordinated debt	765	763
<b>Total debt securities and subordinated debt at fair value through profit or loss</b>	<b>3,377</b>	<b>3,344</b>

## Subordinated debt measured at amortised cost

<i>In millions of euros</i>	30 June 2019	31 December 2018
Redeemable subordinated debt	2,809	2,916
Undated subordinated debt	31	31
<b>Total subordinated debt measured at amortised cost</b>	<b>2,840</b>	<b>2,947</b>

The perpetual subordinated debt recognised at fair value through profit or loss mainly consists of Convertible And Subordinated Hybrid Equity linked Securities (CASHES) issued by BNP Paribas Fortis (previously Fortis Banque) in December 2007.

The CASHES are perpetual securities but may be exchanged for Ageas (previously Fortis SA/NV) shares at the holder's sole discretion at a price of EUR 239.40. However, as of 19 December 2014, the CASHES will be automatically exchanged into Ageas shares if their price is equal to or higher than EUR 359.10 for twenty consecutive trading days. The principal amount will never be redeemed in cash. The rights of the CASHES holders are limited to the Ageas shares held by BNP Paribas Fortis and pledged to them.

Ageas and BNP Paribas Fortis have entered into a Relative Performance Note (RPN) contract, the value of which varies contractually so as to offset the impact on BNP Paribas Fortis of the relative difference between changes in the value of the CASHES and changes in the value of the Ageas shares.

On 7 May 2015, BNP Paribas and Ageas reached a new agreement which allows BNP Paribas to purchase outstanding CASHES under the condition that these are converted into Ageas shares, leading to a proportional settlement of the RPN. The agreement between Ageas and BNP Paribas has expired on 31 December 2016.

On 24 July 2015, BNP Paribas obtained the prior agreement from the European Central Bank to proceed to purchase CASHES within a limit of EUR 200 million nominal amount. In 2016, this agreement has been used for EUR 164 million converted into Ageas shares.

On 8 July 2016, BNP Paribas obtained a new agreement from the European Central Bank to proceed to purchase CASHES within a limit of EUR 200 million nominal amount. This agreement superseded the previous one.

On 11 August 2017, the European Central Bank accepted the request formulated by BNP Paribas to cancel the agreement to purchase CASHES.

As at 30 June 2019, the subordinated liability is eligible to Tier 1 capital for EUR 205 million (considering the transitional period).

## 5.g Current and deferred taxes

<i>In millions of euros</i>	30 June 2019	31 December 2018
Current taxes	155	111
Deferred taxes <sup>(1)</sup>	1,763	1,794
<b>Current and deferred tax assets</b>	<b>1,918</b>	<b>1,905</b>
Current taxes	240	178
Deferred taxes <sup>(1)</sup>	514	496
<b>Current and deferred tax liabilities</b>	<b>754</b>	<b>674</b>

<sup>(1)</sup> Changes over the period include the effect of IFRS 16 first time adoption (see note 2.).

## 5.h Accrued income/expense and other assets/liabilities

<i>In millions of euros</i>	30 June 2019	31 December 2018
Guarantee deposits and bank guarantees paid	4,348	2,350
Collection accounts	97	61
Accrued income and prepaid expenses	906	736
Other debtors and miscellaneous assets	6,461	5,835
<b>Total accrued income and other assets</b>	<b>11,812</b>	<b>8,982</b>
Guarantee deposits received	941	484
Collection accounts	518	347
Accrued expense and deferred income	1,757	1,744
Lease liabilities <sup>(1)</sup>	437	-
Other creditors and miscellaneous liabilities <sup>(1)</sup>	5,661	5,307
<b>Total accrued expense and other liabilities</b>	<b>9,314</b>	<b>7,882</b>

<sup>(1)</sup> Changes over the period include the effect of IFRS 16 first time adoption (see note 2.).

## 5.i Property, plant, equipment and intangible assets used in operations, investment property

<i>In millions of euros</i>	30 June 2019			31 December 2018		
	Gross value	Accumulated depreciation, amortisation and impairment	Carrying amount	Gross value	Accumulated depreciation, amortisation and impairment	Carrying amount
<b>Investment property</b>	<b>474</b>	<b>(197)</b>	<b>277</b>	<b>471</b>	<b>(210)</b>	<b>261</b>
Land and buildings <sup>(1)</sup>	3,073	(1,746)	1,327	2,204	(1,248)	956
Equipment, furniture and fixtures	914	(695)	219	937	(700)	237
Plant and equipment leased as lessor under operating leases	25,826	(7,143)	18,683	24,416	(6,743)	17,673
Other property, plant and equipment	556	(210)	346	541	(214)	327
<b>Property, plant and equipment</b>	<b>30,369</b>	<b>(9,794)</b>	<b>20,575</b>	<b>28,098</b>	<b>(8,905)</b>	<b>19,193</b>
<i>of which right of use</i>	<i>897</i>	<i>(488)</i>	<i>409</i>	-	-	-
Purchased software	325	(283)	42	324	(273)	51
Internally-developed software	467	(291)	176	377	(251)	126
Other intangible assets	176	(54)	122	212	(52)	160
<b>Intangible assets</b>	<b>968</b>	<b>(628)</b>	<b>340</b>	<b>913</b>	<b>(576)</b>	<b>337</b>

<sup>(1)</sup> Changes over the period include the effect of IFRS 16 first time adoption (see note 2.).

## Investment property

Land and buildings leased by the bank as lessor under operating leases are recorded in 'Investment property'.

The estimated fair value of investment property accounted for at amortised cost at 30 June 2019 is EUR 347 million, compared with EUR 331 million at 31 December 2018.

## Operating leases

Operating leases and investment property transactions are in certain cases subject to agreements providing for the following minimum future payments:

<i>In millions of euros</i>	30 June 2019	31 December 2018
<b>Future minimum lease payments receivable under non-cancellable leases</b>	<b>6,626</b>	<b>6,484</b>
Payments receivable within 1 year	2,827	2,605
Payments receivable after 1 year but within 5 years	3,773	3,851
Payments receivable beyond 5 years	26	28

Future minimum lease payments receivable under non-cancellable leases are payments that the lessee is required to make during the lease term.

## Intangible assets

Other intangible assets include leasehold rights, goodwill and trademarks acquired by the bank.

## Depreciation, amortisation and impairment

The total depreciation, amortisation and impairment of property, plant and equipment and intangible assets for the first half 2019 was EUR (182) million, compared with EUR (143) million for the first half 2018.

The above mentioned amounts include a net charge to impairment provisions taken into account to the profit and loss account for the first half 2019 for EUR 4,7 million, compared with a net reversal to impairment provisions of EUR () million for the first half 2018.

## 5.j Goodwill

<i>In millions of euros</i>	First half 2019
<b>Carrying amount at start of period</b>	<b>719</b>
Acquisitions	(1)
Divestments	(28)
Impairment recognised during the period	-
Exchange rate adjustments	-
Other movements	28
<b>Carrying amount at end of period</b>	<b>718</b>
Gross value	897
Accumulated impairment recognised at the end of period	(179)

Goodwill by cash-generating unit is as follows:

In millions of euros	Carrying amount		Impairment recognised during the period	Acquisitions of the period
	30 June 2019	31 December 2018	First half 2019	First half 2019
<b>BNP Paribas Fortis in Belgium</b>	28	28	-	-
Alpha Credit	22	22	-	-
Factoring	6	6	-	-
<b>BNP Paribas Fortis in Luxembourg</b>	186	188	-	(1)
Leasing (BPLS)	148	149	-	-
Wealth Management	38	39	-	(1)
<b>BNP Paribas Fortis in other countries</b>	504	503	-	-
TEB Group	-	-	-	-
Arval	504	503	-	-
<b>Total goodwill</b>	<b>718</b>	<b>719</b>	<b>-</b>	<b>(1)</b>

## 5.k Provisions for contingencies and charges

In millions of euros	31 December 2018	Net additions to provisions	Provisions used	Changes in value recognised directly in equity	Effect of movements in exchange rates and other movements	30 June 2019
Provisions for employee benefits	3,511	110	(102)	224	2	3,745
Provisions for credit commitments (Note 3.g)	219	-	-	-	9	228
Provisions for litigation	105	(1)	(3)	-	16	117
Other provisions for contingencies and charges	376	56	(79)	-	(3)	350
<b>Total provisions for contingencies and charges</b>	<b>4,211</b>	<b>165</b>	<b>(184)</b>	<b>224</b>	<b>24</b>	<b>4,440</b>

## 5.l Offsetting of financial assets and liabilities

The following tables present the amounts of financial assets and liabilities before and after offsetting. This information, required by IFRS 7 aims to enable the comparability with the accounting treatment applicable in accordance with generally accepted accounting principles in the United States (US GAAP), which are less restrictive than IAS 32 as regards offsetting.

'Amounts set off on the balance sheet' have been determined according to IAS 32. Thus, a financial asset and a financial liability are offset and the net amount presented on the balance sheet when, and only when, BNP Paribas Fortis has a legally enforceable right to offset the recognised amounts and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously. The amounts offset derive mainly from repurchase agreements and derivative instruments traded with clearing houses.

The 'impacts of master netting agreements and similar agreements' are relative to outstanding amounts of transactions within an enforceable agreement, which do not meet the offsetting criteria defined by IAS 32. This is the case of transactions for which offsetting can only be performed in case of default, insolvency or bankruptcy of one of the contracting parties.

'Financial instruments given or received as collateral' include guarantee deposits and securities collateral recognised at fair value. These guarantees can only be exercised in case of default, insolvency or bankruptcy of one of the contracting parties.

Regarding master netting agreements, the guarantee deposits received or given in compensation for the positive or negative fair values of financial instruments are recognised in the balance sheet in 'Accrued income or expenses' and 'Other assets or liabilities'.

30 June 2019				Impact of Master Netting Agreements (MNA) and similar agreements	Financial instruments received as collateral	
<i>In millions of euros</i>	Gross amounts of financial assets	Gross amounts set off on the balance sheet	Net amounts presented on the balance sheet			Net amounts
<b>Assets</b>						
Financial instruments at fair value through profit or loss	20,198	(55)	20,143	(7,206)	(4,596)	8,341
<i>Securities</i>	2,200	-	2,200	-	-	2,200
<i>Loans and repurchase agreements</i>	6,202	(55)	6,147	(936)	(4,353)	858
<i>Derivative financial instruments (including derivatives used for hedging purposes)</i>	11,796	-	11,796	(6,270)	(243)	5,283
Financial assets at amortised cost	221,552	(991)	220,561	(1,994)	(9,268)	209,299
<i>of which repurchase agreements</i>	14,081	(991)	13,090	(1,994)	(9,268)	1,828
Accrued income and other assets	11,812	-	11,812	-	(3,545)	8,267
<i>of which guarantee deposits paid</i>	4,348	-	4,348	-	(3,545)	803
Other assets not subject to offsetting	67,292	-	67,292	-	-	67,292
<b>TOTAL ASSETS</b>	<b>320,854</b>	<b>(1,046)</b>	<b>319,808</b>	<b>(9,200)</b>	<b>(17,409)</b>	<b>293,199</b>

30 June 2019				Impact of Master Netting Agreements (MNA) and similar agreements	Financial instruments given as collateral	
<i>In millions of euros</i>	Gross amounts of financial liabilities	Gross amounts set off on the balance sheet	Net amounts presented on the balance sheet			Net amounts
<b>Liabilities</b>						
Financial instruments at fair value through profit or loss	31,258	(55)	31,203	(8,095)	(15,871)	7,237
<i>Securities</i>	513	-	513	-	-	513
<i>Deposits and repurchase agreements</i>	14,254	(55)	14,199	(1,825)	(12,356)	18
<i>Issued debt securities</i>	3,377	-	3,377	-	-	3,377
<i>Derivative financial instruments (including derivatives used for hedging purposes)</i>	13,114	-	13,114	(6,270)	(3,515)	3,329
Financial liabilities at amortised cost	242,504	(991)	241,513	(1,106)	(7,486)	232,921
<i>of which repurchase agreements</i>	9,594	(991)	8,603	(1,106)	(7,486)	11
Accrued expense and other liabilities	9,314	-	9,314	-	(522)	8,792
<i>of which guarantee deposits received</i>	941	-	941	-	(522)	419
Other liabilities not subject to offsetting	10,762	-	10,762	-	-	10,762
<b>TOTAL LIABILITIES</b>	<b>293,838</b>	<b>(1,046)</b>	<b>292,792</b>	<b>(9,201)</b>	<b>(23,879)</b>	<b>259,712</b>

31 December 2018				Impact of Master Netting Agreements (MNA) and similar agreements	Financial instruments received as collateral	
<i>In millions of euros</i>	Gross amounts of financial assets	Gross amounts set off on the balance sheet	Net amounts presented on the balance sheet			Net amounts
<b>Assets</b>						
Financial instruments at fair value through profit or loss	16,985	(150)	16,835	(5,251)	(4,812)	6,772
<i>Securities</i>	2,825	-	2,825	-	-	2,825
<i>Loans and repurchase agreements</i>	6,116	(150)	5,966	(1,124)	(4,525)	317
<i>Derivative financial instruments (including derivatives used for hedging purposes)</i>	8,044	-	8,044	(4,127)	(287)	3,630
Financial assets at amortised cost	220,320	(38)	220,282	(3,329)	(13,398)	203,555
<i>of which repurchase agreements</i>	17,671	-	17,671	(3,329)	(13,398)	944
Accrued income and other assets	8,982	-	8,982	-	(2,177)	6,805
<i>of which guarantee deposits paid</i>	2,350	-	2,350	-	(2,177)	173
Other assets not subject to offsetting	45,221	-	45,221	-	-	45,221
<b>TOTAL ASSETS</b>	<b>291,508</b>	<b>(188)</b>	<b>291,320</b>	<b>(8,580)</b>	<b>(20,387)</b>	<b>262,353</b>

31 December 2018				Impact of Master Netting Agreements (MNA) and similar agreements	Financial instruments given as collateral	Net amounts
<i>In millions of euros</i>	Gross amounts of financial liabilities	Gross amounts set off on the balance sheet	Net amounts presented on the balance sheet			
<b>Liabilities</b>						
Financial instruments at fair value through profit or loss	24,122	(150)	23,972	(8,575)	(9,504)	5,893
<i>Securities</i>	158	-	158	-	-	158
<i>Deposits and repurchase agreements</i>	12,243	(150)	12,093	(4,449)	(7,346)	298
<i>Issued debt securities</i>	3,344	-	3,344	-	-	3,344
<i>Derivative financial instruments (including derivatives used for hedging purposes)</i>	8,377	-	8,377	(4,126)	(2,158)	2,093
Financial liabilities at amortised cost	224,447	(38)	224,409	(5)	(8)	224,396
<i>of which repurchase agreements</i>	13	-	13	(5)	(8)	-
Accrued expense and other liabilities	7,882	-	7,882	-	(273)	7,609
<i>of which guarantee deposits received</i>	484	-	484	-	(273)	211
Other liabilities not subject to offsetting	7,678	-	7,678	-	-	7,678
<b>TOTAL LIABILITIES</b>	<b>264,129</b>	<b>(188)</b>	<b>263,941</b>	<b>(8,580)</b>	<b>(9,785)</b>	<b>245,576</b>

## 5.m Non-current assets classified as held for sale and discontinued operations

The assets and liabilities classified as held-for-sale relate to transactions approved by the Board of BNP Paribas Fortis and the Executive Committee of BNP Paribas for which the sale could not yet take place because of legal, regulatory and operational constraints.

As at 30 June 2019, no disposal group, as defined in IFRS 5 'Non-current Assets Held for Sale and Discontinued Operations' has been identified.

As at 31 December 2018, it referred to not-yet-transferred assets and liabilities of Von Essen Bank GmbH that would be sold to BNP Paribas SA. The legal transfer of Von Essen Bank GmbH assets and liabilities has been completed in January 2019 and generated a gain of 157.2 million.

Von Essen Bank GmbH qualified as a disposal group as defined in IFRS 5 'Non-current Assets Held for Sale and Discontinued Operations'. The assets and liabilities included in the subsidiary were reclassified and presented in separate line respectively in 'Assets classified as held for sale' and 'Liabilities classified as held for sale' in the 2018 consolidated balance sheet.

A disposal group shall be measured at the lower of its carrying amount and fair value less costs to sell. If the fair value less costs to sell is lower than the carrying amount, the expected loss is recognised under 'Net gain or loss on non-current assets'.

For this specific disposal group, the fair value was at least equal to the carrying amount, which means that no expected loss was recognised in the consolidated financial statements as at 31 December 2018.

<i>In millions of euros</i>	30 June 2019	31 December 2018
<b>ASSETS</b>		
Cash and balances at central banks	-	139
Financial assets at fair value through profit or loss	-	2
Financial assets at amortised cost	-	2,201
Accrued income and other assets	-	8
Property, plant and equipment	-	5
<b>TOTAL ASSETS</b>	<b>-</b>	<b>2,355</b>
<b>LIABILITIES</b>		
Financial liabilities at amortised cost	-	2,027
Current and deferred tax liabilities	-	17
Accrued expenses and other liabilities	-	34
Provisions for contingencies and charges	-	21





## 6. COMMITMENTS GIVEN OR RECEIVED

### 6.a Financing commitments given or received

Contractual value of financing commitments given and received by BNP Paribas Fortis:

<i>In millions of euros</i>	30 June 2019	31 December 2018
<b>Financing commitments given</b>		
- to credit institutions	250	285
- to customers	50,211	49,301
Confirmed financing commitments	36,778	35,698
Other commitments given to customers	13,433	13,603
<b>Total financing commitments given</b>	<b>50 461</b>	<b>49 586</b>
of which stage 1	46,953	45,748
of which stage 2	3,252	3,623
of which stage 3	256	215
<b>Financing commitments received</b>		
- from credit institutions	15,835	18,553
- from customers	219	163
<b>Total financing commitments received</b>	<b>16 054</b>	<b>18 716</b>

### 6.b Guarantee commitments given by signature

<i>In millions of euros</i>	30 June 2019	31 December 2018
<b>Guarantee commitments given</b>		
- to credit institutions	3,456	3,956
- to customers	15,727	15,526
Property guarantees	-	-
Sureties provided to tax and other authorities, other sureties	12,087	11,871
Other guarantees	3,640	3,655
<b>Total guarantee commitments given</b>	<b>19,183</b>	<b>19,482</b>
of which stage 1	17,900	18,157
of which stage 2	951	1,011
of which stage 3	332	314

### 6.c Securities commitments

In connexion with the settlement date accounting for securities, commitments representing securities to be delivered or securities to be received are the following:

<i>In millions of euros</i>	30 June 2019	31 December 2018
Securities to be delivered	174	240
Securities to be received	208	247

# 7. ADDITIONAL INFORMATION

## 7.a Contingent liabilities: legal proceedings and arbitration

BNP Paribas Fortis (and its consolidated subsidiaries) is involved as a defendant in various claims, disputes and legal proceedings in Belgium and in a number of foreign jurisdictions, arising in the ordinary course of its banking business, including inter alia in connection with its activities as lender, employer, investor and taxpayer.

BNP Paribas Fortis makes provisions for such matters when, in the opinion of its management and after consulting its legal advisors, it is probable that a payment will have to be made by BNP Paribas Fortis and when the amount can be reasonably estimated.

With respect to certain other claims and legal proceedings against BNP Paribas Fortis (and its consolidated subsidiaries) of which management is aware (and for which, according to the principles outlined above, no provision has been made), the management is of the opinion, after due consideration of appropriate advice, that, while it is often not feasible to predict or determine the ultimate outcome of all pending or threatened legal and regulatory proceedings, such proceedings are without legal merit, can be successfully defended or that the outcome of these actions is not expected to result in a significant loss in the BNP Paribas Fortis Consolidated Financial Statements.

Following the restructuring of Fortis (referring to both 'Fortis SA/NV' and 'Fortis N.V.' and currently 'Ageas SA/NV', hereafter 'Ageas') in late September and early October 2008, a number of claimants' organisations, and other parties, initiated, or threatened to initiate, legal action against various entities of the former Fortis Group and/or certain members of their Board of Directors and management in Belgium and in The Netherlands..

On 14 March 2016 Ageas and several claimants' organisations announced a settlement with respect to all civil proceedings related to the former Fortis group for the events in 2007 and 2008 (the 'Ageas Settlement') which they have asked the Amsterdam Court of Appeal to declare binding for all eligible Fortis shareholders in accordance with the Dutch Act on Collective Settlement of Mass Claims. The Amsterdam Court of Appeal has declared the Ageas Settlement binding in a judgment dated 13 July 2018.

BNP Paribas Fortis is one of the releasees under the Ageas Settlement. This means that each eligible shareholder will be deemed to have fully released BNP Paribas Fortis from any and all claims that such shareholder may have against BNP Paribas Fortis in relation to the 2007 and 2008 events as defined in the Ageas Settlement. Eligible shareholders had the right to opt-out from the Ageas Settlement during a period ending on 31 December 2018. After having opted-out these shareholders could proceed with legal actions against BNP Paribas Fortis. If this would be the case, it cannot be excluded that such legal proceedings would have monetary consequences.

On 21 December 2018 Ageas has announced that it waives its right to terminate the settlement, which has thus become final except for the shareholders that have opted-out. The Dutch procedures initiated by the claimants' organisations have been terminated on 6 February 2019.

The examining magistrate of the Court of First Instance in Brussels in charge since 2008 of investigating the case relating to the above-mentioned events has concluded his investigation. The Public Prosecutor has never asked the referral of the bank to the criminal court and he has stated on 20 December 2018 that he sees no reasons to request the Council's chamber of the Court to order a referral. It is therefore expected that these proceedings will be terminated but no timeframe can be given at this moment since the Council's chamber has not rendered a decision yet.

Certain holders of Mandatory Convertible Securities (hereafter 'MCS') filed two actions against the co-issuers of the MCS, including BNP Paribas Fortis, and against Bank of New York Corporate Trustee Services Ltd in its capacity of trustee, before the Commercial Court of Brussels, firstly claiming annulment of the MCS Notes conversion and the restitution of their MCS Notes and, secondly, claiming damages. On 23 March 2012 the Commercial Court of Brussels dismissed both actions. Certain holders then filed an appeal in June 2012 claiming damages for a provisional amount of EUR 1,285 million and the appointment of an expert. The Brussels Court of Appeal has on 1 February 2019 dismissed all these claims. An appeal before the Supreme court was lodged by the MCS-holders and notified to the bank on 10 July 2019.

Like many other companies in the banking, investment, mutual funds and brokerage sectors, BNP Paribas Fortis (and its consolidated subsidiaries) has received or may receive requests for information from supervisory, governmental or self-regulatory agencies. BNP Paribas Fortis responds to such requests, cooperates with the relevant regulators and other parties and helps to address any issues they might raise.

## 7.b Business combinations and other changes of the consolidation scope

### Operations realised in 2019

#### Sale of Von Essen Bank GmbH

VON ESSEN Bank GmbH provides retail banking services in Germany. It offers savings and investing products; loans and financing services, such as consumer credit, loan rescheduling, real estate credit, and credit remortgage and mortgage services; consumer loans; and property and energy financing services.

In the context of the growth and consolidation ambitions for the Consumer Finance business in Germany, VON ESSEN Bank, previously full consolidated, has been sold in January 2019 to BNP Paribas German Branch in order to be merged with this last one. This sale generated a gain of 157.2 million with an impact on the balance sheet of 2.3 billion.

#### Acquisition of the ING Asset Management portfolio company by TEB Portföy Yönetimi AS

In 2018, ING Bank decided to exit the asset management industry at a global level and sell, amongst others, ING Portföy Yönetimi A.A., its Turkish asset management company ("ING AM").

TEB, via its Turkish asset management company TEB Portföy Yönetimi AS, issued a non-binding offer to acquire ING AM in 2018 year-end and the acquisition has been finalized in April 2019.

Post-acquisition and subject to the regulatory approvals, ING AM will be merged into TEB AM resulting in significant labour cost synergies. It will also rank the combined company in the top 10 of Turkish asset managers.

The transaction does not generate a goodwill nor a material result impact.

### Operations realised in 2018

#### Integration of CMV Médiforce

CMV Médiforce offers specialized financing to medical professionals in France.

As at 3 January 2018, CMV Médiforce, previously held by BNP Paribas Personal Finance (80%) and BNP Paribas SA (20%), has been fully acquired by BNP Paribas Leasing Solutions and is fully consolidated.

The combination of CMV Médiforce and BNP Paribas Leasing Solutions that has also developed a medical business, would create a major player in France, through both vendor and direct channels, with a reinforced commercial set-up and cross-selling capacity. The acquisition being treated under 'pooling of interest', it does not trigger any result impact.

#### Consolidation of Belgian Mobile ID (BMID)

This entity is consolidated by equity method, following a capital increase subscribed by BNP Paribas Fortis giving 15% interest.

BMID is the company commercializing 'Itsme', the secure mobile App equivalent to a mobile-id card allowing users to authenticate their identification on web and mobile platforms such as banks, telecom providers, public services as well as commercial retailers.

#### Merger and consolidation of Bancontact Payconiq

This entity is consolidated by equity method following the merger of Payconiq Belgium and Bancontact as at June 29<sup>th</sup> 2018 and a capital increase subscribed by BNP Paribas Fortis giving 22.5% interest in the merged entity.

Bancontact is 'the' domestic debit card scheme in Belgium with a dominant market share in card transactions.

Payconiq Belgium offers a pure mobile payment App that does not require any special device such as a terminal at the merchant side, which makes it a very easy solution, notably for small shops.

From a commercial point of view, these entities offer complementary products and this merger should generate important development synergies (marketing, sales, IT developments...) and provide efficient, secured and friendly payment solutions to the whole market.

## Acquisition of Landkreditt Finans AS

Landkreditt Finans AS is a Norwegian company specialized in financing agricultural, forestry and construction equipment. Its acquisition is a strategic move for BNP Paribas Leasing Solutions SA in its development in Nordic countries. Following its acquisition completed on 2 July 2018, Landkreditt Finans AS, renamed BNP Paribas Leasing Solutions AS is fully consolidated. As result of the transaction, a goodwill is booked for EUR 17.4 million.

## Acquisition and merger of ABN AMRO Bank (Luxembourg) S.A.

As at 3 September 2018, ABN AMRO Bank (Luxembourg) S.A. and its fully owned subsidiary ABN AMRO Life S.A. have been acquired by BGL BNP Paribas. As part of this transaction, the insurance company has been taken over by Cardif Lux Vie and renamed Cardif Life.

ABN AMRO Bank (Luxembourg) S.A., renamed BNP Paribas Wealth Management Luxembourg S.A. in September 2018, offers private banking solutions (EUR 5.6 billion asset under management) and custodian and depository services for Private Equity and Investments Funds (EUR 2.2 billion asset under management). This transaction allows to strengthen BGL's leading position in Wealth Management in Luxembourg, especially in the significant European entrepreneur segment.

Finally, in November 2018, BNP Paribas Wealth Management Luxembourg S.A. has been merged into BGL BNP Paribas. The transaction as a whole generates a goodwill for EUR 39.2 million.

## Acquisition of the core banking activity of Raiffeisen Bank Polska

The Core banking activities of Raiffeisen Bank Polska (further referred to as 'The Core Bank'), includes all activities excluding the foreign currency retail mortgage loan portfolio and a limited number of other assets.

Corporate and retail gross loans of the Core Bank amount roughly to EUR 4.4 billion and customer deposits to EUR 8.2 billion at year-end 2017.

As at 31 October 2018, the Core Bank has been contributed in kind to Bank BGŻ BNP Paribas, the combined bank ranking as the sixth bank in the Polish market, with over 6% market share in loans and deposits (based on end 2017 data).

The expertise of the teams of the Core Bank, in particular in SME, Corporate banking and Factoring, in affluent/private banking, as well as its retail network, reinforce the role of Bank BGŻ BNP Paribas as a key player in the Polish banking sector.

Following this transaction and a related share purchase from BNP Paribas S.A., Bank BGŻ BNP Paribas is held at 24.07% as at 31 December 2018 against 28.35% as at 31 December 2017. The transaction as a whole does not generate a goodwill nor a material result impact.

## Acquisition of IKB Leasing Romania

IKB Leasing Finance IFN SA and IKB Leasing SRL (together 'IKB Leasing Romania') have been acquired by BNP Paribas Lease Group as at 27 November 2018.

IKB Leasing Romania is specialized in financing agricultural and industrial equipment for German based clients in the country. The acquisition of the third market player enables BNP Paribas Leasing Solutions to take a leading position on this market in Romania. IKB Leasing Finance IFN SA renamed RD Leasing IFN SA is fully consolidated and has a total balance sheet impact of EUR 0.2 billion. IKB Leasing S.R.L. renamed RD Renting SA is not consolidated.

## Disposal of activities from the BNP Paribas Fortis Madrid branch

The restructuring of the European branch network of BNP Paribas Group and BNP Paribas Fortis aims to optimize and create an efficient geographical position in Europe for the Corporate & Institutional Banking business (CIB), which will still benefit to corporate and institutional customers of BNP Paribas Fortis.

In this context, the BNP Paribas Fortis Madrid branch is the last European branch of BNP Paribas Fortis that has transferred to the BNP Paribas Madrid Branch most of its assets and liabilities, with an impact on the total balance sheet of EUR 0.4 billion.

## Changes in the consolidation scope

In 2018, following a deep analysis launched in September 2017, some entities entered the consolidation scope (of which Louveo, BNPP Lease Group GmbH & Co KG, BNPP Factor AB) with a total impact on the balance sheet of EUR 0.4 billion. For some entities the consolidation method changed from equity method to full consolidation (mainly in Arval and Leasing Solutions businesses) with a total impact on the balance sheet of EUR 0.9 billion.

## 7.c Minority interests

<i>In millions of euros</i>	Capital and retained earnings	Changes in assets and liabilities recognised directly in equity that will not be reclassified to profit or loss	Changes in assets and liabilities recognised directly in equity that may be reclassified to profit or loss	Minority interests
<b>Capital and retained earnings at 1 January 2018</b>	<b>5,696</b>	<b>(3)</b>	<b>(286)</b>	<b>5,407</b>
Other movements	(219)	-	-	(219)
Dividends	(214)	-	-	(214)
Changes in assets and liabilities recognised directly in equity	-	80	(119)	(39)
<b>Net income for the first half of 2018</b>	<b>227</b>	<b>-</b>	<b>-</b>	<b>227</b>
<b>Capital and retained earnings at 30 June 2018</b>	<b>5,490</b>	<b>77</b>	<b>(405)</b>	<b>5,162</b>
Other movements	(68)	-	-	(68)
Dividends	(61)	-	-	(61)
Changes in assets and liabilities recognised directly in equity	-	(22)	(91)	(113)
<b>Net income for the second half of 2018</b>	<b>186</b>	<b>-</b>	<b>-</b>	<b>186</b>
<b>Capital and retained earnings at 31 December 2018</b>	<b>5,547</b>	<b>55</b>	<b>(496)</b>	<b>5,106</b>
Impact of the application of IFRS 16 (note 2.b)	(10)	-	2	(8)
<b>Capital and retained earnings at 1 January 2019</b>	<b>5,537</b>	<b>55</b>	<b>(494)</b>	<b>5,098</b>
Other movements	47	-	-	47
Dividends	(170)	-	-	(170)
Changes in assets and liabilities recognised directly in equity	-	-	(65)	(65)
<b>Net income for the first half of 2019</b>	<b>202</b>	<b>-</b>	<b>-</b>	<b>202</b>
<b>Capital and retained earnings at 30 June 2019</b>	<b>5,616</b>	<b>55</b>	<b>(559)</b>	<b>5,112</b>

### Main minority interests

The assessment of the material nature of minority interests is based on the contribution of the relevant subsidiaries to the BNP Paribas Fortis' balance sheet (before elimination of intra-group balances and transactions) and to the BNP Paribas Fortis' profit and loss account.

<i>In millions of euros</i>	30 June 2019	First half 2019						
	Total assets before elimination of intra-group transactions	Revenues	Net income	Net income and changes in assets and liabilities recognised directly in equity	Interest (%)	Net income attributable to minority interests	Net income and changes in assets and liabilities recognised directly in equity - attributable to minority interests	Dividends paid to minority shareholders
Contribution of the entities belonging to the BGL BNP Paribas Group	57,115	749	232	263	50%	149	165	168
Other minority interests						53	(28)	2
<b>TOTAL</b>						<b>202</b>	<b>137</b>	<b>170</b>

	31 December 2018	First half 2018							
	Total assets before elimination of intra-group transactions	Revenues	Net income	Net income and changes in assets and liabilities recognised directly in equity	Interest (%)	Net income attributable to minority interests	Net income and changes in assets and liabilities recognised directly in equity - attributable to minority interests	Dividends paid to minority shareholders	
<i>In millions of euros</i>									
Contribution of the entities belonging to the BGL BNP Paribas Group	54,573	690	211	175	50%	146	204	199	
Other minority interests						81	(16)	18	
<b>TOTAL</b>						<b>227</b>	<b>188</b>	<b>217</b>	

## Internal restructuring that led to a change in minority **shareholders'** interest in the equity of subsidiaries

No significant internal restructuring operation occurred during first half 2019, nor during 2018.

## Commitments to repurchase minority **shareholders'** interests

In connection with the acquisition of certain entities, BNP Paribas Fortis granted minority shareholders put options on their holdings.

The total value of these commitments, which are recorded as a reduction in shareholders' equity, amounts to EUR 156 million at 30 June 2019, compared with EUR 218,0 million at 31 December 2018.

## 7.d Other related parties

Other related parties of the BNP Paribas Fortis comprise:

- BNP Paribas (and all its subsidiaries) which has control over BNP Paribas Fortis;
- Consolidated companies of BNP Paribas Fortis (including entities consolidated under the equity method);
- and entities managing post-employment benefit plans offered to BNP Paribas Fortis' employees.

Transactions between BNP Paribas Fortis and related parties are carried out on an arm's length basis.

## Relations between consolidated companies

A list of companies consolidated by BNP Paribas Fortis is provided in note 7.h 'Scope of consolidation'. Transactions and outstanding balances between fully-consolidated entities of BNP Paribas Fortis are eliminated.

## Outstanding balances of related party transactions

In millions of euros	30 June 2019			31 December 2018		
	Entities of the BNP Paribas Group	Joint ventures	Associates <sup>(1)</sup>	Entities of the BNP Paribas Group	Joint ventures	Associates <sup>(1)</sup>
<b>ASSETS</b>						
Demand accounts	3,078	3	14	2,135	2	21
Loans	9,954	62	303	23,261	59	295
Securities	105	-	64	3,117	-	64
Other assets	247	1	124	1,664	3	101
<b>Total assets</b>	<b>13,384</b>	<b>66</b>	<b>505</b>	<b>30,177</b>	<b>64</b>	<b>481</b>
<b>LIABILITIES</b>						
Demand accounts	629	80	422	469	88	354
Other borrowings	25,458	41	1,827	26,583	45	2,060
Other liabilities	456	1	29	283	-	59
<b>Total liabilities</b>	<b>26,543</b>	<b>122</b>	<b>2,278</b>	<b>27,335</b>	<b>133</b>	<b>2,473</b>
<b>FINANCING COMMITMENTS AND GUARANTEE COMMITMENTS</b>						
Financing commitments given	649	28	60	643	58	66
Guarantee commitments given	6,165	2,504	58	6,463	2,503	65
<b>Total</b>	<b>6,814</b>	<b>2,532</b>	<b>118</b>	<b>7,106</b>	<b>2,561</b>	<b>131</b>

<sup>(1)</sup> Including controlled but non material entities consolidated under the equity method.

BNP Paribas Fortis also carries out trading transactions with related parties involving derivatives (swaps, options and forwards, etc.) and financial instruments (equities, bonds, etc.).

## Related-party profit and loss items

In millions of euros	First half 2019			First half 2018		
	Entities of the BNP Paribas Group	Joint ventures	Associates <sup>(1)</sup>	Entities of the BNP Paribas Group	Joint ventures	Associates <sup>(1)</sup>
Interest income	440	1	6	504	(1)	3
Interest expense	(577)	(1)	(4)	(511)	-	(7)
Commission income	46	1	272	70	2	266
Commission expense	(65)	-	(4)	(63)	-	(3)
Services provided	1	-	1	3	-	4
Services received	(35)	-	(1)	(23)	-	(1)
Lease income	30	-	5	27	-	5
<b>Total</b>	<b>(160)</b>	<b>1</b>	<b>275</b>	<b>7</b>	<b>1</b>	<b>267</b>

<sup>(1)</sup> Including controlled but non material entities consolidated under the equity method

## BNP Paribas Fortis entities managing certain post-employment benefit plans offered to employees

BNP Paribas Fortis funds a number of pension schemes managed by AG Insurance in which BNP Paribas Fortis has a 25% equity interest.

## 7.e Events after the reporting period

There have been no material events since the balance sheet date that would require adjustments to the Consolidated Financial Statements as at 30 June 2019.

## 7.f Fair value of financial instruments carried at amortised cost

The information supplied in this note must be used and interpreted with the greatest caution for the following reasons:

- These fair values are an estimate of the value of the relevant instruments as at 30 June 2019. They are liable to fluctuate from day to day as a result of changes in various parameters, such as interest rates and credit quality of the counterparty. In particular, they may differ significantly from the amounts actually received or paid on maturity of the instrument. In most cases, the fair value is not intended to be realised immediately, and in practice might not be realised immediately. Consequently, this fair value does not reflect the actual value of the instrument to BNP Paribas Fortis as a going concern;
- Most of these fair values are not meaningful, and hence are not taken into account in the management of the commercial banking activities which use these instruments;
- Estimating a fair value for financial instruments carried at historical cost often requires the use of modelling techniques, hypotheses and assumptions that may vary from bank to bank. This means that comparisons between the fair values of financial instruments carried at historical cost as disclosed by different banks may not be meaningful;
- The fair values shown below do not include the fair values of finance lease transactions, non-financial instruments such as property, plant and equipment, goodwill and other intangible assets such as the value attributed to demand deposit portfolios or customer relationships. Consequently, these fair values should not be regarded as the actual contribution of the instruments concerned to the overall valuation of BNP Paribas Fortis.

At 30 June 2019 In millions of euros	Estimated fair value				Carrying value
	Level 1	Level 2	Level 3	Total	
<b>FINANCIAL ASSETS</b>					
Loans and advances to credit institutions and customers <sup>(1)</sup>	-	30,579	166,754	197,333	192,961
Debt securities at amortised cost (note 5.d)	8,517	1,592	-	10,109	10,085
<b>FINANCIAL LIABILITIES</b>					
Deposits from credit institutions and customers	-	224,797	-	224,797	224,442
Debt securities (note 5.f)	-	14,125	-	14,125	14,231
Subordinated debt (note 5.f)	-	2,841	-	2,841	2,840

At 31 December 2018 In millions of euros	Estimated fair value				Carrying value
	Level 1	Level 2	Level 3	Total	
<b>FINANCIAL ASSETS</b>					
Loans and advances to credit institutions and customers <sup>(1)</sup>	-	31,081	162,247	193,328	190,342
Debt securities at amortised cost (note 5.d)	8,219	4,664	-	12,883	12,910
<b>FINANCIAL LIABILITIES</b>					
Deposits from credit institutions and customers	-	208,697	-	208,697	208,233
Debt securities (note 5.f)	-	13,227	-	13,227	13,229
Subordinated debt (note 5.f)	-	2,951	-	2,951	2,947

<sup>(1)</sup> Finance leases excluded

The valuation techniques and assumptions used by BNP Paribas Fortis ensure that the fair value of financial assets and liabilities carried at amortised cost is measured on a consistent basis throughout the Bank. Fair value is based on prices quoted in an active market when these are available. In other cases, fair value is determined using valuation techniques such as discounting of estimated future cash flows for loans, liabilities and debt securities at amortised cost, or specific valuation models for other financial instruments as described in note 1., 'Summary of significant accounting policies applied by BNP Paribas Fortis'. The description of the fair value hierarchy levels is also presented in the accounting principles (note 1.f.9). In the case of loans, liabilities and debt securities at amortised cost that have an initial maturity of less than one year (including demand deposits) or of most regulated savings products, fair value equates to the carrying amount. These instruments have been classified in Level 2, except for loans to customers which are classified in Level 3.



## 7.g Sovereign risks

Sovereign risk is the risk of a State defaulting on its debt, i.e. a temporary or prolonged interruption of debt servicing (interest and/or principal). The Bank is thus exposed to credit, counterparty or market risk according to the accounting category of the financial asset issued by the Sovereign State.

Exposure to sovereign debt mainly consists of bonds.

The Bank holds sovereign bonds as part of its liquidity management process. Liquidity management is based amongst others, on holding bonds which are eligible as collateral for refinancing by central banks; a substantial share of this 'liquidity buffer' consists of highly rated debt securities issued by governments, supra-national authorities and agencies, representing a low level of risk. A part of this same portfolio has interest rate characteristics that contribute to the banking book interest rate risk hedging strategies.

BNP Paribas Fortis' sovereign bond portfolio is shown in the table below:

Banking book <i>In millions of euros</i>	30 June 2019	31 December 2018
<b>Eurozone</b>		
Belgium	5,444	6,856
Italy	1,194	1,137
Spain	735	662
The Netherlands	501	548
France	398	447
Austria	213	319
Luxembourg	196	197
Finland	52	52
Portugal	50	50
Ireland	-	87
<b>Total eurozone</b>	<b>8,783</b>	<b>10,355</b>
<b>Other countries in European Economic Area (EEA)</b>		
Czech Republic	51	50
Others	1	1
<b>Total other EEA</b>	<b>52</b>	<b>51</b>
<b>Other countries</b>		
Turkey	1,127	1,001
Others	12	7
<b>Total other countries</b>	<b>1,139</b>	<b>1,008</b>
<b>Total</b>	<b>9,974</b>	<b>11,414</b>

## 7.h Scope of consolidation

Name	Country	30 June 2019				31 December 2018			
		Method	Voting (%)	Interest (%)	Ref.	Method	Voting (%)	Interest (%)	Ref.
<b>Consolidating company</b>									
<b>BNP Paribas Fortis</b>	<b>Belgium</b>								
<b>Belgium</b>									
AG Insurance	Belgium	Equity	25%	25%		Equity	25%	25%	
Alpha Crédit SA	Belgium	Full	99.99%	99.99%		Full	99.99%	99.99%	
Arval Belgium NV SA	Belgium	Full	100%	99.99%		Full	100%	99.99%	
Bancontact Payconiq	Belgium	Equity	22.50%	22.50%		Equity	22.50%	22.50%	E1
Banking Funding Company SA	Belgium	Equity	33.52%	33.52%		Equity	33.52%	33.52%	
Belgian Mobile ID	Belgium	Equity	15%	15%		Equity	15%	15%	E3
BNP Paribas Fortis Factor NV SA	Belgium	Full	99.99%	99.99%		Full	99.99%	99.99%	
BNP Paribas Fortis Private Equity Belgium N.V.	Belgium	Full	99.99%	99.99%		Full	99.99%	99.99%	
BNP Paribas Fortis Private Equity Expansion	Belgium	Full	100%	99.99%		Full	100%	99.99%	
BNP Paribas Fortis Private Equity Management	Belgium	Full	100%	99.99%		Full	100%	99.99%	
BNPP Fortis Film Finance	Belgium	Full	99%	99%		Full	99%	99%	E1
BNP Paribas Lease Group Belgium	Belgium	Full	99.99%	25%		Full	99.99%	25%	
Bpost Banque - Bpost Bank	Belgium	Equity (1)	50%	50%		Equity (1)	50%	50%	
CNH Industrial Capital Europe Belgium Branch	Belgium	Full	100%	12.53%		Full	100%	12.53%	
Credissimo	Belgium	Full	100.00%	99.99%		Full	100.00%	99.99%	
Credissimo Hainaut SA	Belgium	Full	99.72%	99.72%		Full	99.72%	99.72%	
Crédit pour Habitations Sociales	Belgium	Full	81.66%	81.66%		Full	81.66%	81.66%	
Demetris N.V.	Belgium								S3
Eos Aremas Belgium S.A./N.V.	Belgium	Equity	49.97%	49.97%		Equity	49.97%	49.97%	
Epimede	Belgium	Equity	20%	20%		Equity	20%	20%	E1
Es-Finance	Belgium	Full	99.99%	99.99%		Full	99.99%	99.99%	
Favor Finance	Belgium								S3
Fortis Lease Belgium	Belgium	Full	100%	25%		Full	100%	25%	
FScholen	Belgium	Equity (1)	50%	50%		Equity (1)	50%	50%	
Gemma Frisius Fonds KU Leuven	Belgium	FV	40%	40%		FV	40%	40%	E1
Het Anker NV	Belgium	FV	27.82%	27.82%		FV	27.82%	27.82%	E1
Holding PCS	Belgium	FV	31.72%	31.72%		FV	31.72%	31.72%	E1
Immo Beaulieu	Belgium	Equity	25%	25%		Equity	25%	25%	E1
Immobilière Sauvenière S.A.	Belgium	Full	99.99%	99.99%		Full	99.99%	99.99%	D1
Isabel SA NV	Belgium	Equity	25.33%	25.33%		Equity	25.33%	25.33%	E1
Locadif	Belgium	Full	100%	99.99%		Full	100%	99.99%	
Microstart	Belgium	Full	70.25%	76.77%	V1	Full	59.78%	66.20%	E1
Novy Invest	Belgium	FV	33.69%	33.69%		FV	33.69%	33.69%	D1
Omega Invest	Belgium	FV	28.35%	28.35%		FV	28.35%	28.35%	E1
Penne International	Belgium	FV	74.90%	74.90%		FV	74.90%	74.90%	D1
Sowo Invest SA NV	Belgium	Full	87.50%	87.50%		Full	87.50%	87.50%	E1
Studio 100	Belgium	FV	32.47%	32.47%		FV	32.47%	32.47%	D1

## Belgium - Special Purpose Entities

Bass Master Issuer NV	Belgium	Full				Full				
BNPP B Institutional II - Treasury 17	Belgium									S3
Esmée Master Issuer	Belgium	Full				Full				
FL Zeebrugge	Belgium	Full				Full				D1

## Luxembourg

Arval Luxembourg SA	Luxembourg	Full	100%	99.99%		Full	100%	99.99%	
BGL BNP Paribas	Luxembourg	Full	50%	50%		Full	50%	50%	
BNP Paribas Fortis Funding S.A.	Luxembourg	Full	99.99%	99.99%		Full	99.99%	99.99%	
BNP Paribas Lease Group Luxembourg S.A.	Luxembourg	Full	100%	50%		Full	100%	50%	
BNP Paribas Leasing Solutions	Luxembourg	Full	50%	25%		Full	50%	25%	
Cardif Lux Vie	Luxembourg	Equity	33.33%	16.67%		Equity	33.33%	16.67%	V1
Cofhylux S.A.	Luxembourg	Full	100%	50%		Full	100%	50%	
Plagefin S.A.	Luxembourg	Full	100%	50%		Full	100%	50%	
Visalux	Luxembourg	Equity	23.86%	11.93%		Equity	23.86%	11.93%	E1

## Luxembourg- Special Purpose Entities

Elimmo S.A.R.L.	Luxembourg	Full				Full				E1
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## Rest of the world

Albury Asset Rentals Limited	United Kingdom									S1
All In One Vermietung GmbH	Austria	Full	100%	25%		Full	100%	25%		E1
Alpha Murcia Holding B.V.	The Netherlands									S1
Aprolis Finance	France	Full	51%	12.75%		Full	51%	12.75%		
Arius	France	Full	100%	25%		Full	100%	25%		
Artegy	France	Full	100%	25%		Full	100%	25%		
Artel	France	Full	100%	99.99%		Full	100%	99.99%		D1
Arval AB	Sweden	Full	100%	99.99%		Full	100%	99.99%		D1
Arval AS	Denmark	Full	100%	99.99%		Full	100%	99.99%		
Arval AS Norway	Norway	Full	100%	99.99%	E1					
Arval Austria GmbH	Austria	Full	100%	99.99%		Full	100%	99.99%		
Arval Benelux BV	The Netherlands	Full	100%	99.99%		Full	100%	99.99%		
Arval Brasil Ltda	Brazil	Full	99.99%	99.99%		Full	99.99%	99.99%		
Arval BV	The Netherlands	Full	100%	99.99%		Full	100%	99.99%		
Arval CZ SRO	Czech Republic	Full	100%	99.99%		Full	100%	99.99%		
Arval Deutschland GmbH	Germany	Full	100%	99.99%		Full	100%	99.99%		
Arval Fleet Services	France	Full	100%	99.99%		Full	100%	99.99%		
Arval Hellas Car Rental SA	Greece	Full	100%	99.99%		Full	100%	99.99%		D1
Arval India Private Ltd	India	Full	100%	99.99%		Full	100%	99.99%		D1
Arval Juitong	China									V2/S2
Arval Magyarorszag KFT	Hungary	Full	100%	99.99%		Full	100%	99.99%		D1
Arval Maroc SA	Morocco	Full	66.66%	66.66%		Full	66.66%	66.66%		D1
Arval LLC	Russia	Full	99.99%	99.99%		Full	99.99%	99.99%		
Arval Oy	Finland	Full	100%	99.99%		Full	100.00%	99.99%		
Arval Relsa SPA	Chile	Equity (1)	50%	49.99%		Equity (1)	50%	49.99%		E1
Arval Schweiz AG	Switzerland	Full	100%	99.99%		Full	100%	99.99%		
Arval Service Lease	France	Full	99.99%	99.99%		Full	99.99%	99.99%		
Arval Service Lease Aluger Operational Automoveis SA	Portugal	Full	99.99%	99.99%		Full	99.99%	99.99%		D1
Arval Service Lease Italia SPA	Italy	Full	100%	99.99%		Full	100%	99.99%		
Arval Service Lease Polska SP ZOO	Poland	Full	100%	99.99%		Full	100%	99.99%		
Arval Service Lease Romania SRL	Romania	Full	100%	99.99%		Full	100%	99.99%		D1
Arval Service Lease SA	Spain	Full	99.99%	99.99%		Full	99.99%	99.99%		

Arval Slovakia SRO	Slovakia	Full	100%	99,99%		Full	100%	99,99%	
Arval Trading	France	Full	100%	99,99%		Full	100%	99,99%	
Arval UK Group Ltd	United Kingdom	Full	100%	99,99%		Full	100%	99,99%	
Arval UK Leasing Services Ltd	United Kingdom	Full	100%	99,99%		Full	100%	99,99%	
Arval UK Ltd	United Kingdom	Full	100%	99,99%		Full	100%	99,99%	
BNPP Bank Polska SA	Poland	Equity	24.07%	24.07%		Equity	24.07%	24.07%	V3
Bantas Nakit AS	Turkey	Equity (1)	33.33%	16.67%		Equity (1)	33.33%	16.67%	E1
BGL BNP Paribas S.A. Zweigniederlassung Deutschland	Germany	Full	100%	50%		Full	100%	50%	
BNL Leasing SPA	Italy	Equity	26.17%	6.54%	E2				
BNP Paribas Commercial Finance Limited	United Kingdom	Full	100%	99,99%		Full	100%	99,99%	
BNP Paribas Factor A/S	Denmark	Full	100%	99,99%		Full	100%	99,99%	
BNP Paribas Factor Deutschland B.V.	The Netherlands								S4
BNP Paribas Factor Gmbh	Germany	Full	100%	99,99%		Full	100%	99,99%	
BNP Paribas Finansal Kiralama A.S.	Turkey	Full	99,99%	26.08%		Full	99,99%	26.08%	
BNP Paribas Fortis (Czech Republic branch)	Czech Republic								S1
BNP Paribas Fortis (Denmark branch)	Denmark								S1
BNP Paribas Fortis (Romania branch)	Romania	Full	100%	100%		Full	100%	100%	
BNP Paribas Fortis (Spain branch)	Spain	Full	100%	100%		Full	100%	100%	
BNP Paribas Fortis (U.S.A branch)	USA	Full	100%	100%		Full	100%	100%	
BNP Paribas Fortis Yatirimlar Holding AS	Turkey	Full	99,99%	99,99%		Full	99,99%	99,99%	
BNP Paribas Lease Group	France	Full	100%	25%		Full	100%	25%	
BNP Paribas Lease Group Ifn S.A.	Romania	Full	99.94%	24.99%		Full	99.94%	24.99%	
BNP Paribas Lease Group Leasing Solutions S.P.A.	Italy	Equity	26.17%	6.54%		Equity	26.17%	6.54%	
BNP Paribas Lease Group Milan Branch	Italy	Full	100%	25%		Full	100%	25%	
BNP Paribas Lease Group PLC	United Kingdom	Full	100%	25%		Full	100%	25%	
BNP Paribas Lease Group Rentals Limited	United Kingdom	Full	100%	25%		Full	100%	25%	
BNP Paribas Lease Group S.A. Zweigniederlassung Deutschland	Germany	Full	100%	25%		Full	100%	25%	
BNP Paribas Lease Group Sa Portugal Branch	Portugal	Full	100%	25%		Full	100%	25%	
BNP Paribas Lease Group Sa Sucursal En Espana	Spain	Full	100%	25%		Full	100%	25%	
BNP Paribas Lease Group Sp.Z.O.O	Poland	Full	100%	25%		Full	100%	25%	
BNP Paribas Leasing Solutions Limited	United Kingdom	Full	100%	25%		Full	100%	25%	
BNP Paribas Leasing Solutions N.V.	The Netherlands	Full	100%	25%		Full	100%	25%	
BNP Paribas Leasing Solutions Suisse SA	Switzerland	Full	100%	25%		Full	100%	25%	D1
BNPP Asset Management Holding	France	Equity	33.33%	30.85%		Equity	33.33%	30.85%	
BNPP Factor AB	Sweden	Full	100%	99,99%		Full	100%	99,99%	E1
BNPP Factor NV	The Netherlands	Full	100%	99,99%		Full	100%	99,99%	
BNPP Factoring Support	The Netherlands	Full	100%	99,99%		Full	100%	99,99%	
BNPP Fleet Holdings Ltd	United Kingdom	Full	100%	99,99%		Full	100%	99,99%	
BNPP Lease Group GmbH & Co KG	Austria	Full	100%	25%		Full	100%	25%	E1
BNPP Leasing Solution AS	Norway	Full	100%	25%		Full	100%	25%	E3
BNPP Rental Solutions Ltd	United Kingdom	Full	100%	25%		Full	100%	25%	
BNPP Rental Solutions SPA	Italy	Full	100%	25%		Full	100%	25%	D1
Cetelem Renting	France				S4	Full	100%	99,99%	E1
Claas Financial Services	France	Full	51%	12.75%		Full	51%	12.75%	
Claas Financial Services Germany Branch	Germany	Full	100%	12.75%		Full	100%	12.75%	
Claas Financial Services Italy Branch	Italy	Full	100%	12.75%		Full	100%	12.75%	
Claas Financial Services Ltd	United Kingdom	Full	51%	12.75%		Full	51%	12.75%	
Claas Financial Services Sas Branch In Poland	Poland	Full	100%	12.75%		Full	100%	12.75%	
Claas Financial Services, S.A.S., S.E. Spain Branch	Spain	Full	100%	12.75%		Full	100%	12.75%	
CMV Mediforce	France	Full	99,99%	25%		Full	99,99%	25%	E1
CNH Industrial Capital Europe Gmbh	Austria	Full	100%	12.53%		Full	100%	12.53%	
CNH Industrial Capital Europe	France	Full	50.10%	12.53%		Full	50.10%	12.53%	
CNH Industrial Capital Europe Bv	The Netherlands	Full	100%	12.53%		Full	100%	12.53%	

CNH Industrial Capital Europe Italy Branch	Italy	Full	100%	12.53%	Full	100%	12.53%	
CNH Industrial Capital Europe Ltd	United Kingdom	Full	100%	12.53%	Full	100%	12.53%	
CNH Industrial Capital Europe Poland Branch	Poland	Full	100%	12.53%	Full	100%	12.53%	
CNH Industrial Capital Europe S.A.S Germany Branch	Germany	Full	100%	12.53%	Full	100%	12.53%	
CNH Industrial Capital Europe Sucursal En Espana	Spain	Full	100%	12.53%	Full	100%	12.53%	
Cofiparc	France	Full	100%	99.99%	Full	100%	99.99%	
Commercial Vehicle Finance Limited	United Kingdom	Full	100%	25%	Full	100%	25%	
Folea Grundstücksverwaltungs und Vermietungs Gmbh & Co	Germany	Full	94%	1.50%	Full	94%	1.50%	D1
Fortis Lease	France	Full	99.99%	25%	Full	99.99%	25%	
Fortis Lease Deutschland Gmbh	Germany	Full	100%	25%	Full	100%	25%	
Fortis Lease Iberia SA	Spain	Full	100%	41.04%	Full	100%	41.04%	
Fortis Lease Portugal	Portugal	Full	100%	25%	Full	100%	25%	
Fortis Lease Uk Ltd	United Kingdom	Full	100%	25%	Full	100%	25%	D1
Fortis Vastgoedlease B.V.	The Netherlands	Full	100%	25%	Full	100%	25%	D1
Heffiq Heftruck Verhuur BV	The Netherlands	Full	50.05%	12.51%	Full	50.05%	12.51%	E1
Humberclyde Commercial Investments Limited	United Kingdom							S1
Inkasso Kodat Gmbh & Co. Kg	Germany							S3
JCB Finance	France	Full	100%	12.53%	Full	100%	12.53%	
JCB Finance Holdings Ltd	United Kingdom	Full	50.10%	12.53%	Full	50.10%	12.53%	
JCB Finance S.A.S. Italy Branch	Italy	Full	100%	12.53%	Full	100%	12.53%	
JCB Finance S.A.S. Zweigniederlassung Deutschland	Germany	Full	100%	12.53%	Full	100%	12.53%	
Louveo	France	Full	100%	99.99%	Full	100%	99.99%	E1
Manitou Finance Limited	United Kingdom	Full	51%	12.75%	Full	51%	12.75%	
MFF	France	Full	51%	12.75%	Full	51%	12.75%	
Public Location Longue Durée	France	Full	100%	99.99%	Full	100%	99.99%	
RD Leasing IFN SA	Romania	Full	100%	25.00%	Full	100%	25.00%	E3
Same Deutz Fahr Finance	France	Full	100%	25.00%	Full	100%	25.00%	
Same Deutz Fahr Finance Limited	-							S1
Teb Arval Arac Filo Kiralama A.S.	Turkey	Full	99.99%	74.99%	Full	99.99%	74.99%	
Teb Faktoring A.S.	Turkey	Full	100%	48.72%	Full	100%	48.72%	
Teb Holding A.S.	Turkey	Full	50%	49.99%	Full	50%	49.99%	
Teb Portfoy Yonetimi A.S.	Turkey	Full	79.64%	39.12%	Full	79.64%	39.12%	
Teb Sh A	Serbia	Full	100%	49.99%	Full	100%	49.99%	
Teb Yatirim Menkul Degerler A.S.	Turkey	Full	100%	48.72%	Full	100%	48.72%	
Turk Ekonomi Bankasi A.S.	Turkey	Full	76.22%	48.72%	Full	76.22%	48.72%	
Von Essen Bank GmbH	Germany				S2	Full	100%	100%

#### Rest of the world - Special Purpose Entities

Scaldis Capital Limited	Jersey	Full			Full			
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#### **New entries (E) in the scope of consolidation**

E1 Passing qualifying thresholds as defined by BNP Paribas Fortis (see note 1.c.1)

E2 Incorporation

E3 Purchase, gain of control or significant influence

#### **Removals (S) from the scope of consolidation**

S1 Cessation of activity (including dissolution, liquidation)

S2 Disposal, loss of control or loss of significant influence

S3 Entities removed from the scope because < qualifying thresholds (see note 1.c.1)

S4 Merger, Universal transfer of assets and liabilities

#### **Variance (V) in voting or ownership interest**

V1 Additional purchase

V2 Partial disposal

V3 Dilution

V4 Increase in %

#### **Miscellaneous**

D1 Consolidation method change not related to fluctuation in voting or ownership interest

Full - Full consolidation

Equity - Equity Method

FV - Investment in associates measured at Fair Value through P&L

(1) Jointly controlled entities under proportional consolidation for prudential purposes.

# REPORT OF THE ACCREDITED STATUTORY AUDITOR

# BNP Paribas Fortis SA/NV statutory auditor's report to the Board of Directors on the review of the Consolidated Interim Financial Statements for the six-month period ended 30 June 2019

## Introduction

We have reviewed the accompanying Consolidated Interim Financial Statements of BNP Paribas Fortis SA/NV ("the Company"). The Consolidated Interim Financial Statements comprise the profit and loss account for the first half of 2019, the statement of net income and change in assets and liabilities recognised directly in equity, the balance sheet at 30 June 2019, the cash flow statement for the first half of 2019, the statement of changes in shareholders' equity between 1 January 2018 and 30 June 2019, and notes 1 to 7.

The Board of Directors is responsible for the preparation and presentation of these Consolidated Interim Financial Statements in accordance with IAS 34, as adopted by the European Union. Our responsibility is to express a conclusion on the Consolidated Interim Financial Statements, based on our review.

## Scope of our review

We conducted our review in accordance with the International Standard on Review Engagements ('ISRE') 2410, "Review of interim financial information performed by the independent auditor of the entity". A review of interim financial information consists in making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the International Standards on Auditing ('ISA') and, consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying Consolidated Interim Financial Statements of BNP Paribas Fortis SA/NV have not been prepared, in all material respects, in accordance with IAS 34 as adopted by the European Union.

## Emphasis of Matter regarding certain pending legal proceedings

Without further qualifying our conclusion, we draw the attention to the fact that, as described in note 7.a to the Consolidated Interim Financial Statements, and as a result of 2008 events having impacted the Fortis group, a number of claimants have initiated legal actions against the former Fortis group, including BNP Paribas Fortis SA/NV and/or certain members of their boards of directors and management. The ultimate outcome of these matters and the potential consequences for the Company and its directors cannot presently be determined, and therefore no provisions have been recorded in the Consolidated Interim Financial Statements.

Sint-Stevens-Woluwe, 30 August 2019

## The Statutory Auditor

PwC Reviseurs **d'Entreprises** scrl/ Bedrijfsrevisoren cvba

Represented by

Damien Walgrave

Reviser d'Entreprises / Bedrijfsrevisor