MIFID II PRODUCT GOVERNANCE / PROFESSIONAL INVESTORS AND ELIGIBLE COUNTERPARTIES ONLY TARGET MARKET – Solely for the purposes of each manufacturer's product approval process, the target market assessment in respect of the Notes, taking into account the five categories referred to in item 18 of the Guidelines published by ESMA on 5 February 2018, has led to the conclusion that: (i) the target market for the Notes is eligible counterparties and professional clients only, each as defined in Directive 2014/65/EU, as amended ("MiFID II"); and (ii) all channels for distribution of the Notes to eligible counterparties and professional clients are appropriate. Any person subsequently offering, selling or recommending the Notes (a "distributor") should take into consideration the manufacturers' target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the manufacturers' target market assessment) and determining appropriate distribution channels.



# **BPCE**

# Legal Entity Identifier (LEI): 9695005MSX1OYEMGDF46

Euro 40,000,000,000
Euro Medium Term Note Programme
for the issue of Notes

SERIES NO: 2019-54
TRANCHE NO: 1
ZAR 100,000,000 7.25 per cent. Senior Preferred Notes due 28 November 2022
(the "Notes")

Dealer

J.P. Morgan Securities plc

#### PART A - CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the "Conditions") set forth in the base prospectus dated 21 November 2019 which received approval number n°19-539 from the *Autorité des marchés financiers* (the "AMF") on 21 November 2019 (the "Base Prospectus"), which constitutes a base prospectus for the purposes of the Prospectus Regulation.

This document constitutes the Final Terms of the Notes described herein for the purposes of the Prospectus Regulation and must be read in conjunction with such Base Prospectus in order to obtain all the relevant information. The Base Prospectus is available for viewing at the office of the Fiscal Agent or each of the Paying Agents and on the website of the AMF (www.amf-france.org) and copies may be obtained from BPCE, 50 avenue Pierre Mendès-France, 75013 Paris, France.

 1
 Issuer:
 BPCE

 2
 (i) Series Number:
 2019-54

(ii) Tranche Number: 1

3 Specified Currency or Currencies: South African Rand ("ZAR")

4 Aggregate Nominal Amount:

(i) Series: ZAR 100,000,000 (ii) Tranche: ZAR 100,000,000

5 Issue Price: 99.8135 per cent. of the Aggregate Nominal Amount

6 Specified Denomination(s): ZAR 2,000,000
7 (i) Issue Date: 28 November 2019

(ii) Interest Commencement Date: Issue Date

8 Interest Basis: 7.25 per cent. Fixed Rate

(further particulars specified below)

9 Maturity Date: 28 November 2022

10 Redemption Basis: Subject to any purchase and cancellation or early

redemption, the Notes will be redeemed on the Maturity Date at 100 per cent. of their nominal amount

11 Change of Interest Basis: Not Applicable

12 Put/Call Options: Not Applicable

13 (i) Status of the Notes: Senior Preferred Notes

(ii) Dates of the corporate authorisations for Decision of the *Directoire* of the Issuer dated 2 April

issuance of Notes obtained: 2019 and decision of Jean-Philippe Berthaut,

Responsible Emissions Groupe, dated 14 November

2019.

# PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

14 Fixed Rate Note Provisions Applicable

(i) Rate of Interest: 7.25 per cent. *per annum* payable annually in arrear on

each Interest Payment Date

(ii) Interest Payment Date(s): 28 November in each year commencing on 28

November 2020

(iii) Fixed Coupon Amounts: ZAR 145,000 per Note of ZAR 2,000,000 Specified

Denomination

(iv) Broken Amount(s): Not Applicable

(v) Day Count Fraction: Actual/Actual (ICMA), unadjusted

(vi) Resettable: Not Applicable

(vii) Determination Dates: 28 November in each year

(viii) Business Day Convention Following Business Day Convention

(ix) Party responsible for calculating Interest Not Applicable

Amounts (if not the Calculation Agent)

(x) Payments on Non-Business Days As per Conditions

15 Floating Rate Note Provisions Not Applicable

16 Zero Coupon Note Provisions Not Applicable

17 Inflation Linked Interest Note Provisions Not Applicable

#### PROVISIONS RELATING TO REDEMPTION

18 Call Option Not Applicable

19 Put Option Not Applicable

20 MREL/TLAC Disqualification Event Call Applicable

Option:

21 Final Redemption Amount of each Note ZAR 2,000,000 per Note of ZAR 2,000,000 Specified

Denomination

22 Inflation Linked Notes – Provisions relating Not Applicable

to the Final Redemption Amount:

23 Early Redemption Amount

(i) Early Redemption Amount(s) of each Senior Note payable on redemption upon the occurrence of an MREL/TLAC Disqualification Event (Condition 6(g)), if applicable, a Withholding Tax Event (Condition 6(i)(i)), a Gross-Up Event (Condition

6(i)(ii)) or for Illegality (Condition 6(l)):

(ii) Early Redemption Amount(s) of each Subordinated Note payable on redemption upon the occurrence of a Capital Event (Condition 6(h), a Withholding Tax Event (Condition 6(i)(ii), a Gross-Up Event (Condition 6(i)(iii)) or a Tax Deductibility Event (Condition 6(i)(iii)):

ZAR 2,000,000 per Note of per Note of ZAR 2,000,000 Specified Denomination

Not Applicable

(iii) Redemption for taxation reasons Yes permitted on days others than Interest Payment Dates (Condition 6(i)):

(iv) Unmatured Coupons to become void upon early redemption (Materialised Bearer Notes only) (Condition 7(f)): Not Applicable

## GENERAL PROVISIONS APPLICABLE TO THE NOTES

24 Form of Notes: Dematerialised Notes

(i) Form of Dematerialised Notes: Bearer form (au porteur)

(ii) Registration Agent: Not Applicable
 (iii) Temporary Global Certificate: Not Applicable
 (iv) Applicable TEFRA exemption: Not Applicable

25 Financial Centre(s): Not Applicable

Talons for future Coupons or Receipts to be Not Applicable attached to Definitive Notes (and dates on

which such Talons mature):

27 Details relating to Instalment Notes: amount Not Applicable

of each instalment, date on which each

payment is to be made:

28 Redenomination provisions: Not Applicable

29 Purchase in accordance with applicable Applicable

French laws and regulations:

30 Consolidation provisions: Not Applicable

31 Meeting and Voting Provisions (Condition Contractual *Masse* shall apply

11):

Name and address of the initial Representative:

As per Condition 11(c)

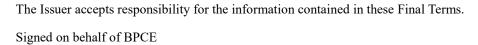
Name and address of the alternate Representative:

As per Condition 11(c)

The Representative will receive a remuneration of EUR 2,000 (excluding VAT) per year so long as any of the

Notes is outstanding.

# RESPONSIBILITY



Duly represented by: Roland CHARBONNEL, Director of Group Funding and Investor Relations Department

#### PART B - OTHER INFORMATION

## 1 LISTING AND ADMISSION TO TRADING

(i) Listing and Admission to trading Application has been made by the Issuer (or on its

behalf) for the Notes to be listed and admitted to trading on Euronext Paris with effect from the Issue Date.

(ii) Estimate of total expenses related to

admission to trading:

EUR 2,800

#### 2 RATINGS

Ratings: The Notes to be issued have been rated:

S&P: A+

S&P is established in the European Union and registered under Regulation (EC) No 1060/2009 as amended.

## 3 INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE

Save as discussed in "Subscription and Sale", so far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer.

#### 4 YIELD

Indication of yield: 7.321 per cent.

The yield is calculated at the Issue Date on the basis of the Issue Price. It is not an indication of future yield.

#### 5 OPERATIONAL INFORMATION

ISIN: FR0013462439 Common Code: 001346243

Depositaries:

(i) Euroclear France to act as Central

Depositary:

(ii) Common Depositary for Euroclear and No

Clearstream:

Any clearing system(s) other than Euroclear

and Clearstream and the relevant

identification number(s):

Not Applicable

Yes

Delivery: Delivery against payment

Names and addresses of additional Paying

Agent(s) (if any):

Not Applicable

#### 6 DISTRIBUTION

(i) Method of distribution: Non-syndicated

(ii) If syndicated:

(a) Names of Managers: Not Applicable

(b) Stabilising Manager(s) if any: Not Applicable

(iii) If non-syndicated, name and address of J.P. Morgan Securities plc

Dealer:

(iv) Prohibition of Sales to EEA Retail Investors:

Not Applicable

(v) US Selling Restrictions

Reg. S Compliance Category 2 applies to the Notes;

(vi) (Categories of potential investors to which the Notes are offered):

TEFRA not applicable