

**Dated 30 June 2017** 

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## INCOME STATEMENT AT 30 JUNE 2017

In euros	Notes	30/06/2017	30/06/2016
Interest and similar income	2.a	236 689 905	256 032 164
Interest and similar expenses	2.a	(236 303 786)	(255 805 076)
Revenues from variable-income securities			-
Commissions (income)	2.b	625 000	625 000
Commissions (expenses)	2.b	(226 992)	(264 209)
Gains or losses on transactions on trading portfolios		(1)	(1)
Gains or losses on transactions on investment portfolios and similar Other income from banking operations - (S)ingle (R)esolution (F)und	2.c	- 1 013 122	993 603
Other expenses on banking operations		-	-
NET BANKING INCOME		1 797 248	1 581 480
Labour costs Other administrative expenses Including (S)ingle (R)esolution (F)und (1)	2.c	- (1 426 564) (1 013 122)	(1 445 964) (993 603)
Amortisation and impairment charge on tangible and intangible fixed assets		-	-
GROSS OPERATING PROFIT		370 684	135 516
Cost of risk		-	
OPERATING PROFIT		370 684	135 516
Gains or losses on capitalised assets			
Net transfers to regulated provisions			
PROFIT ON ORDINARY ACTIVITIES BEFORE TA	Х	370 684	135 516
Net exceptional income/expense	_		
Corporate income tax	2.d	(115 896)	(38 003)
NET PROFIT		254 788	97 513

## **BALANCE SHEET AT 30 JUNE 2017**

In euros	Notes	30/06/2017	31/12/2016
ASSETS			
Cash, Central Banks, PO accounts		1 243	334 *
Treasury bills and similar securities  Loans and advances to banks	3.a	- 28 763 761 284	- 28 602 296 945
Transactions with clients	0.4	-	-
Bonds and other fixed-income securities		-	-
Equities and other variable-income securities Equity investments and other long-term securities	3.c	-	-
Interests in group companies	5.0	_	_
Lease financing with purchase option			
Intangible fixed assets		-	-
Tangible fixed assets Treasury shares		-	-
Other assets	3.b	832 357	652 619
Adjustment accounts	3.d	251 789 028	252 551 441
TOTAL ASSETS		29 016 383 913	28 855 501 338
LIABILITIES			
DEBTS			
Central Banks, PO accounts	3.a	-	-
Amounts due to banks Transactions with clients	3.a	320 000 000	1 970 000 000
Debt securities	3.e	28 308 075 983	26 500 137 086
Other liabilities	3.b	47 179	140 254
Adjustment accounts	3.d	61 352 527	58 568 146
Provisions for contingencies and charges Subordinated debt	3.f	40 034 116	40 036 531
TOTAL DEBTS		28 729 509 804	28 568 882 018
SHAREHOLDERS' EQUITY	4.b		
Share capital subscribed		285 000 000	285 000 000
Premium on shares		4 000 040	4 040 554
Reserves Retained earnings		1 036 216 583 104	1 019 551 266 452
Profit for the period		254 788	333 318
TOTAL SHAREHOLDERS' EQUITY		286 874 109	286 619 320
TOTAL LIABILITIES		29 016 383 913	28 855 501 338
OFF-BALANCE-SHEET ITEMS	Notes	30/06/2017	31/12/2016
COMMITMENTS GIVEN			
Finance commitments		-	-
Guarantee commitments		831 405	652 619
Commitments on securities COMMITMENTS RECEIVED		-	-
Finance commitments		-	_
Guarantee commitments		-	-
Commitments on securities		-	-

# 1.SUMMARY OF THE ACCOUNTING PRINCIPLES APPLIED BY BNP PARIBAS HOME LOAN SFH

The financial statements of BNP Paribas Home Loan SFH have been prepared in accordance with general accounting principles applicable in France to banks, as appearing in ANC Rule No. 2014-07 dated 26 November 2014.

The income statement dated 30 June 2017 and the related notes to the Financial Statements provide comparative information for 30 June 2016.

The method adopted for valuing items recorded in the accounting records is historical cost.

The main methods applied are as follows:

#### Loans and advances to banks and clients

Loans and advances to banks cover all loans and advances, including the subordinated type, made within the context of banking transactions to banks with the exception of those represented by certificates. They also include repo securities in any transaction medium and loans and advances relating to delivered repurchases. These are broken down into on-demand and term loans.

Loans and advances to banks and clients are stated in the balance sheet at face value plus accrued interest not yet due.

#### **Debt Securities**

Debt securities are recorded at amortized cost.

Premiums on shares or redemption of bond borrowings are amortised on an actuarial basis over the term of the borrowing.

## Derivative financial instruments held for hedging purposes

Following modification of the BNP Paribas rating and in accordance with the issue program documentation, on 13 January 2012 BNP Paribas Home Loan SFH installed contracts for hedging the rate risks with BNP Paribas SA within the framework of the "Hedging Strategy", after having obtained approval from the rating agencies.

Within that framework,

- the derivative financial instruments designated as hedging instruments for the Company's assets and liabilities represent 120,144,173 € and they are classified in category b), micro-hedging, in application of ANC rule No. 2014-07.
- the derivative financial instrument for hedging the underlying assets in terms of collateral and its mirror swap, representing -34,899,487,157 €, has been classified in category a), isolated open positions, in application of ANC rule No. 2014-07 and constitute a uniform whole.

The swaps held are held only for hedging purposes.

The income and charges relative to the forward derivative financial instruments used for hedging purposes, originally assigned to an identified element or to an identified uniform set of elements, are posted to earnings in a way symmetrical with the posting of the income and charges on the hedged elements and under the same accounting heading.

The charges and income relative to the forward financial instruments having the purpose of hedging and managing a global interest rate risk are entered prorata temporis under earning.

#### Recognition of income and charges

Interest and related commissions are recognised as they arise, on a prorata basis.

Commissions not similar in nature to interest and corresponding to the provision of services are recognised as of the date on which the services are provided or on a prorata basis for the duration of the service rendered when that service is continuous.

Income and charges in foreign currencies are stated at the converted value as of the date of the transaction.

### Foreign currency transactions

Receivables and liabilities denominated in foreign currencies are valued at the spot exchange rate as of the balance sheet date.

The conversion of these transactions denominated in foreign currencies as of the balance sheet date gives rise to a difference recognised through profit or loss.

Income and charges denominated in foreign currencies and relating to loans or borrowings are recorded in the income and charges accounts opened in each of the foreign currencies concerned, with the conversion being made at the monthly closeout dates.

## Information concerning transactions between affiliated parties

In the light of the company's business and of its capital link (subsidiary 99.99% held by BNP Paribas SA), the obligations of ANC No. 2014-07 concerning presentation of the information about affiliated parties are inapplicable.

# 2.NOTES ON THE INCOME STATEMENT AT 30 JUNE 2017

#### 2.a INTEREST MARGIN

Under the headings "Interest and similar income" and "Interest and similar expenses" BNP Paribas Home Loan SFH shows the calculated income on financial instruments

In euros	30/06/2017		30/06/2	016
	Income	Expenses	Income	Expenses
Banks Demand accounts, loans and borrowings	<b>236 689 905</b> 236 689 905	<b>(4 725 366)</b> (4 725 366)	<b>256 032 164</b> 256 032 164	<b>(2 224 585)</b> (2 224 585)
Debt securities		(231 578 420)		(253 580 491)
Bonds		(231 191 169)		(253 163 691)
Term subordinated debt		(387 251)		(416 800)
Interest income and expenses	236 689 905	(236 303 786)	256 032 164	(255 805 076)

Interest income and expenses on hedging derivatives are shown with the income from the items for which they contribute to hedging the risks

#### **2.b COMMISSIONS**

In euros	30/06/2017		30/06/2016	
iii euros	Income	Expenses	Income	Expenses
Banking and financial transactions	625 000	(226 992)	625 000	(264 209)
Securities trading	625 000	(226 992)	625 000	(264 209)
Commission income and expenses	625 000	(226 992)	625 000	(264 209)

#### 2.c OPERATING GENERAL EXPENSES & VARIOUS OPERATING INCOME

In euros	30/06/2017	30/06/2016
Other administrative expenses	(1 426 564)	(1 445 964)
Remuneration of intermediaries	(388 287)	(431 042)
Taxes and duties	(25 155)	(21 319)
Guarantee fund and (S)ingle (R)esolution (F)und	(1 013 122)	(993 603)
Total general operating expenses	(1 426 564)	(1 445 964)

In euros	30/06/2017	30/06/2016
Various operating income	1 013 122	993 603
Other various operating income (1)	1 013 122	993 603

#### 2.d CORPORATE INCOME TAX

In euros	30/06/2017	30/06/2016
Current tax for the period	(115 896)	(38 003)
Corporate income tax	(115 896)	(38 003)

## 3.NOTES ON THE BALANCE SHEET AT 30/06/2017

#### 3.a AMOUNTS DUE TO AND FROM BANKS

In euros	30/06/2017	31/12/2016
Loans and receivables	28 763 761 284	28 602 296 945
Ordinary debit accounts	14 496 786	13 927 522
Term accounts and loans	28 749 264 498	28 588 369 423
Loans and amounts due from banks	28 763 761 284	28 602 296 945
including associated receivables	275 807 863	311 993 907
In euros	30/06/2017	31/12/2016
Ordinary credit accounts	0	0

320 000 000 1 970 000 000 **Debts and borrowings** 320 000 000 Amounts due to banks 1970000000 including associated liabilities (1)

<sup>(1)</sup> European Rule No. 806/2014 of the Single Resolution Fund. 2017 call for fund in an amount 1 013 122 euros with reinvoicing to BNP PARIBAS pursuant to the 2017 Fee Letter

<sup>(1)</sup> Interest rates on collateral being negative, the interest was attached to assets in 2017 as well as 2016.

#### 3.b OTHER ASSETS AND LIABILITIES

In euros	30/06/2017	31/12/2016
Miscellaneous payables	832 357	652 619
Including (S)ingle (R)esolution (F)und	831 405	652 619
Other assets	832 357	652 619
Miscellaneous creditors	47 179	140 254
Other liabilities	47 179	140 254

As at 30/06/2017, no trade payables appeared in the BNP Paribas Home Loan SFH accounts

#### **3.c SECURITIES TRANSACTIONS**

In euros	30/06/2017 Net book value	31/12/2016 Net book value
Holdings including provisions	-	-
Other securities held long term including provisions		
Holdings and other securities held long term		

#### 3.d ADJUSTMENT ACCOUNTS

In euros	30/06/2017	31/12/2016
Accrued income	4 075 064	864 591
Other debit adjustment accounts Prepaid charges	247 713 964 247 713 964	251 686 849 251 686 849
Adjustment accounts – assets	251 789 028	252 551 441
Accrued expenses	3 031 765	1 284 927
Other credit adjustment accounts	58 320 762	57 283 219
prepaid income Other adjustment accounts	58 320 762 -	57 283 219 -
Adjustment accounts – liabilities	61 352 527	58 568 146

The adjustment accounts – assets include the zero-coupon bond redemption premiums still to be spread out for **203.7** M $\in$  in 2017 (206 M $\in$  in 2016).

#### **3.e DEBT SECURITIES**

In euros	30/06/2017	31/12/2016
Bonds	28 068 518 629	26 221 437 510
Associated liabilities	239 557 354	278 699 576
Debt securities	28 308 075 983	26 500 137 086

#### 3.f SUBORDINATED DEBT

In euros	30/06/2017	31/12/2016	
Repayable subordinated debt	40 000 000	40 000 000	
Associated liabilities	34 116	36 531	
Subordinated debt	40 034 116	40 036 531	

## 4. ADDITIONAL INFORMATION

#### 4.a CHANGES IN SHARE CAPITAL IN EUROS

	Number of shares				
	at the beginning of the accounting period	created during the accounting period	dilling the	at the end of the accounting period	Nominal value
Ordinary shares	28 500 000			28 500 000	10 euros
Redeemed shares					
Preferred shares without voting					
rights					
Preferred shares					
Partnership shares					
Investment certificates					

#### 4.b CHANGES IN SHAREHOLDERS' EQUITY

in euros	31/12/2016	Increases in accounts	Decreases in accounts	30/06/2017	
Equity	285 000 000		-	285 000 000	
- Legal reserve	1 019 551	16 666		1 036 216	
Retained earnings	266 452	316 652		583 104	
Profit for the period	333 318	254 788	(333 318)	254 788	
Shareholders' equity	286 619 321	588 106	(333 318)	286 874 109	

#### 4.c NOTIONAL ON FINANCIAL INSTRUMENTS

In euros	30/06/2017	31/12/2016		
Exchange rate derivatives Interest-rate derivatives	240 288 346 -	240 288 346		
OTC financial forward instruments	240 288 346	240 288 346		

The net valuation of the swaps as of 30/06/2017 is zero

The capital gain on the issuers' swaps before allowing for the borrowers' swaps on the issues as of 30/06/2017 is 29 106 072

#### 4.d AGING OF APPLICATIONS AND SOURCES OF FUNDS

		Remaining term					
In euros	Up to 3 months	3 months - 1 year	1 year - 5 years	Over 5 years	Total		
APPLICATIONS							
Demand receivables	14 498 029	0	0	0	14 498 029		
Term receivables	645 000 000	23 500 000	15 186 956 635	12 618 000 000	28 473 456 635		
SOURCES							
Amounts due to banks	320 000 000	-			320 000 000		
Debt securities	0	23 500 000	15 186 956 634	12 858 061 995	28 068 518 629		
Transactions with clients Subordinated debt	-	-	15 000 000	25 000 000	40 000 000		

### Table of earnings for the last five financial years

Indicator	31/12/2013	31/12/2014	31/12/2015	31/12/2016	30/06/2017
Financial position at the end of the year					
Share capital	285 000 000	285 000 000	285 000 000	285 000 000	285 000 000
Number of existing ordinary shares	28 500 000	28 500 000	28 500 000	28 500 000	28 500 000
Number of convertible bonds	None	None	None	None	None
Actual operating earnings					
Net banking income	2 441 122	1 629 368	2 134 976	2 335 795	1 797 248
Earnings before taxes, depreciation and amortisation	1 585 288	808 228	149 842	499 583	370 684
Corporate income tax	(586 991)	(297 442)	(56 813)	(166 265)	(115 896)
Earnings after taxes, depreciation and amortisation	998 297	510 786	93 029	333 318	254 788
Distributed earnings	1 140 000	570 000	=	-	=
Earnings per share					
Earnings after taxes, but before depreciation and amortisation	0.04	0.02	0.00	0.01	0.01
Earnings after taxes, depreciation and amortisation	0.04	0.02	0.00	0.01	0.01
Dividend paid per share	0.04	0.02	0	0	0
Personnel					
Number of employees	None	None	None	None	None
Payroll costs	None	None	None	None	None
Total fringe benefits paid (social security, welfare initiatives, etc.)	None	None	None	None	None

#### **BNP PARIBAS HOME LOAN SFH**

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STATUTORY AUDITORS' REVIEW REPORT ON THE 2017 INTERIM FINANCIAL INFORMATION

#### PricewaterhouseCoopers Audit

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This is a free translation into English of the Statutory Auditors' review report issued in French and is provided solely for the convenience of English speaking readers. This report should be read in conjunction with, and construed in accordance with, French law and professional auditing standards applicable in France.

## STATUTORY AUDITORS' REVIEW REPORT ON THE 2017 INTERIM FINANCIAL INFORMATION

#### BNP PARIBAS HOME LOAN SFH

1 Boulevard Haussmann 75009 Paris

In compliance with the assignment entrusted to us by your General Shareholders' Meeting and in accordance with the requirements of article L. 451-1-2 III of the French Monetary and Financial Code (code monétaire et financier), we hereby report to you on:

- the review of the accompanying interim financial statements of 2017, for the six months ended 30, June 2017;
- the verification of the information contained in the half-year management report.

These interim financial statements are the responsibility of the Board of Directors. Our role is to express a conclusion on these financial statements based on our review.

#### I - Conclusion on the financial statements

We conducted our review in accordance with professional standards applicable in France. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with professional standards applicable in France and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements do not give a true and fair view of the assets and liabilities and of the financial position of the Company at 30 June 2017, and of the results of its operations for the six months then ended in accordance with French accounting principles.

#### II - Specific verification

We have also verified the information given in the half-year management report on the interim financial statements subject to our review.

## BNP PARIBAS HOME LOAN SFH STATUTORY AUDITORS' REVIEW REPORT ON THE 2017 INTERIM FINANCIAL INFORMATION

We have no matters to report as to its fair presentation and consistency with the interim financial statements.

Neuilly-sur-Seine, 18 September 2017

French original signed by The Statutory Auditors

PricewaterhouseCoopers Audit

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