

Base Prospectus dated 22 October 2013



LA BANQUE POSTALE

€ 10,000,000,000

Euro Medium Term Note Programme

Under the Euro Medium Term Note Programme described in this Base Prospectus (the "**Programme**"), La Banque Postale (the "**Issuer**" or "**La Banque Postale**"), subject to compliance with all relevant laws, regulations and directives, may from time to time issue Euro Medium Term Notes (the "**Notes**"). The aggregate nominal amount of Notes outstanding will not at any time exceed € 10,000,000,000 (or the equivalent in other currencies at the date of issue of any Notes).

This Base Prospectus supersedes and replaces the Base Prospectus dated 28 June 2012 as supplemented and shall be in force for a period of one year as of 22 October 2013.

Application has been made to the *Autorité des marchés financiers* (the "**AMF**") in France for approval of this Base Prospectus in its capacity as competent authority pursuant to Article 212-2 of its *Règlement Général* which implements Directive 2003/71/EC of 4 November 2003 (as amended by Directive 2010/73/EC (to the extent that such amendments have been implemented in the relevant Member State of the European Economic Area) (the "**2010 PD Amending Directive**") on the prospectus to be published when securities are offered to the public or admitted to trading (the "**Prospectus Directive**").

Application may be made for Notes issued under the Programme during a period of 12 months from the date of this Base Prospectus to be listed and/or admitted to trading on Euronext Paris and/or on the Regulated Market (as defined below) in another Member State of the European Economic Area ("**EEA**"). Euronext Paris is a regulated market for the purposes of the Markets in Financial Instruments Directive 2004/39/EC (a "**Regulated Market**"). However, Notes may be issued pursuant to the Programme which are not admitted to trading on any Regulated Market. The relevant final terms (the "**Final Terms**") (a form of which is contained herein) in respect of the issue of any Notes will specify whether or not such Notes will be admitted to trading, and, if so, the relevant Regulated Market.

In the case of any Notes which are to be admitted to trading on a Regulated Market within the European Economic Area in circumstances which require the publication of a prospectus under the Prospectus Directive, the minimum denomination shall be € 100,000 (or its equivalent in any other currency as at the date of issue of the Notes).

This Base Prospectus constitutes a base prospectus for the purposes of article 5.4 of the Prospectus Directive.

Notes may be issued either in dematerialised form ("**Dematerialised Notes**") or in materialised form ("**Materialised Notes**") as more fully described herein. Dematerialised Notes will at all times be in book-entry form in compliance with Articles L.211-3 and R.211-1 of the French *Code monétaire et financier*. No physical documents of title will be issued in respect of the Dematerialised Notes.

Dematerialised Notes may, at the option of the Issuer, be in bearer dematerialised form (*au porteur*) inscribed as from the issue date in the books of Euroclear France ("**Euroclear France**") (acting as central depository) which shall credit the accounts of Account Holders (as defined in "Terms and Conditions of the Notes — Form, Denomination(s), Title and Redenomination") including Euroclear Bank S.A./N.V. ("**Euroclear**") and the depository bank for Clearstream Banking, société anonyme ("**Clearstream, Luxembourg**") or in registered dematerialised form (*au nominatif*) and, in such latter case, at the option of the relevant Noteholder (as defined in "Terms and Conditions of the Notes — Form, Denomination(s), Title and Redenomination"), in either fully registered form (*au nominatif pur*), in which case they will be inscribed either with the Issuer or with the registration agent (designated in the relevant Final Terms) for the Issuer, or in administered registered form (*au nominatif administré*) in which case they will be inscribed in the accounts of the Account Holders designated by the relevant Noteholders.

Materialised Notes will be in bearer materialised form only and may only be issued outside France. A temporary global certificate in bearer form without interest coupons attached (a "**Temporary Global Certificate**") will initially be issued in connection with Materialised Notes. Such Temporary Global Certificate will be exchanged for Definitive Materialised Notes in bearer form with, where applicable, coupons for interest attached, on or after a date expected to be on or about the 40th day after the issue date of the Notes (subject to postponement as described in "Temporary Global Certificates issued in respect of Materialised Bearer Notes") upon certification as to non U.S. beneficial ownership as more fully described herein.

Temporary Global Certificates will (a) in the case of a Tranche (as defined in "Terms and Conditions of the Notes — Form, Denomination(s), Title and Redenomination") intended to be cleared through Euroclear and/or Clearstream, Luxembourg, be deposited on the issue date with a common depository on behalf of Euroclear and/or Clearstream, Luxembourg and (b) in the case of a Tranche intended to be cleared through a clearing system other than or in addition to Euroclear and/or Clearstream, Luxembourg or delivered outside a clearing system, be deposited as agreed between the Issuer and the relevant Dealer (as defined below).

The final terms of the relevant Notes will be determined at the time of the offering of each Tranche based on then prevailing market conditions and will be set out in the relevant Final Terms.

The long term debt of the Issuer has been assigned a rating of A+ (with a negative outlook) by Standard & Poor's Ratings Services, a division of The McGraw Hill Companies, Inc. ("**S&P**") on 3 July 2013 and A+ (with a stable outlook) by Fitch Ratings Ltd ("**Fitch**") on 27 July 2013. Notes issued under the Programme may be unrated or rated differently from the current ratings of the Issuer. The rating of Notes (if any) will be specified in the Final Terms. Each of S&P and Fitch is established in the European Union and is registered under Regulation (EC) No. 1060/2009 on credit ratings agencies, as amended by Regulation (EU) No. 513/2011 (the "**CRA Regulation**"). Each of S&P and Fitch is included in the list of credit rating agencies registered in accordance with the CRA Regulation published on the European Securities and Markets Authority's website (www.esma.europa.eu/page/List-registered-and-certified-CRAs) as of the date of this Base Prospectus. A rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, change or withdrawal at any time by the assigning rating agency.

This Base Prospectus and the documents incorporated by reference in this Base Prospectus will be available on the websites of the Issuer (www.labanquepostale.fr) and the AMF (www.amf-france.org). The Final Terms related to the Notes listed and admitted to trading on any Regulated Market in the EEA will be published on the website of the AMF.

Prospective investors should have regard to the factors described under the section headed "Risk factors" in this Base Prospectus.

Arranger

BNP PARIBAS

Dealers

**Barclays
BNP Paribas
CITIGROUP
Crédit Agricole CIB
Deutsche Bank
HSBC**

**J.P. Morgan
NATIXIS
Nomura
Société Générale Corporate & Investment Banking
The Royal Bank of Scotland
UBS Investment Bank**

This Base Prospectus (together with any supplements to this Base Prospectus published from time to time (each a "Supplement" and together the "Supplements")) constitutes a base prospectus for the purposes of Article 5.4 of the Prospectus Directive in respect of, and for the purpose of giving information with regard to, the Issuer, the Issuer and its consolidated subsidiaries taken as a whole ("La Banque Postale Group") which is necessary to enable investors to make an informed assessment of the assets and liabilities, financial position, profit and losses and prospects of the Issuer.

This Base Prospectus should be read and construed in conjunction with any Supplement that may be published from time to time and with all documents incorporated by reference (see "Information Incorporated by Reference") and in relation to any Series (as defined herein) of Notes, should be read and construed together with the relevant Final Term(s) (the Base Prospectus and the Final Terms being together, the "Prospectus").

Certain information contained in this Base Prospectus and/or documents incorporated herein by reference has been extracted from sources specified in the sections where such information appears. The Issuer confirms that such information has been accurately reproduced and that, so far as it is aware and is able to ascertain from information published by the above sources, no facts have been omitted which would render the information reproduced inaccurate or misleading. The Issuer has also identified the source(s) of such information.

No person has been authorised to give any information or to make any representation other than those contained in this Base Prospectus in connection with the issue or sale of the Notes and, if given or made, such information or representation must not be relied upon as having been authorised by the Issuer or any of the Dealers or the Arranger (each as defined at the end of this Base Prospectus). Neither the delivery of this Base Prospectus nor any sale made in connection herewith shall, under any circumstances, create any implication that there has been no change in the affairs of the Issuer or La Banque Postale Group since the date hereof or the date upon which this Base Prospectus has been most recently amended or supplemented or that there has been no adverse change in the financial position of the Issuer or La Banque Postale Group since the date hereof or the date upon which this Base Prospectus has been most recently amended or supplemented or that any other information supplied in connection with the Programme is correct as of any time subsequent to the date on which it is supplied or, if different, the date indicated in the document containing the same.

The distribution of this Base Prospectus and the offering or sale of the Notes in certain jurisdictions may be restricted by law. Persons into whose possession this Base Prospectus comes are required by the Issuer, the Dealers and the Arranger to inform themselves about and to observe any such restriction. The Notes have not been and will not be registered under the United States Securities Act of 1933, as amended (the "Securities Act") or with any securities regulatory authority of any state or other jurisdiction of the United States and may include Materialised Notes in bearer form that are subject to U.S. tax law requirements. Subject to certain exceptions, Notes may not be offered, sold or, in the case of Materialised Notes in bearer form, delivered within the United States or to or for the account or benefit of U.S. persons (as defined in Regulation S under the Securities Act ("Regulation S")) or, in the case of Materialised Notes in bearer form, the U.S. Internal Revenue Code of 1986, as amended (the "U.S. Internal Revenue Code" and the regulations thereunder)). For a description of certain restrictions on offers and sales of Notes and on distribution of this Base Prospectus, see "Subscription and Sale".

This Base Prospectus does not constitute an offer of, or an invitation by or on behalf of the Issuer or the Dealers or the Arranger to subscribe for, or purchase, any Notes.

The Arranger and the Dealers have not separately verified the information contained in this Base Prospectus. None of the Dealers or the Arranger makes any representation, express or implied, or

accepts any responsibility, with respect to the accuracy or completeness of any of the information in this Base Prospectus. Neither this Base Prospectus nor any other financial statements or any other information incorporated by reference are intended to provide the basis of any credit or other evaluation and should not be considered as a recommendation by any of the Issuer, the Arranger or the Dealers that any recipient of this Base Prospectus or any other financial statements or any other information incorporated by reference should purchase the Notes. Each potential purchaser of Notes should determine for itself the relevance of the information contained in this Base Prospectus and its purchase of Notes should be based upon such investigation as it deems necessary. None of the Dealers or the Arranger undertakes to review the financial condition or affairs of the Issuer during the life of the arrangements contemplated by this Base Prospectus nor to advise any investor or potential investor in the Notes of any information coming to the attention of any of the Dealers or the Arranger.

In connection with the issue of any Tranche (as defined below), the Dealer or Dealers (if any) named as the stabilising manager(s) (the "Stabilising Manager(s)") (or persons acting on behalf of any Stabilising Manager(s)) in the applicable Final Terms may over-allot Notes or effect transactions with a view to supporting the market price of the Notes at a level higher than that which might otherwise prevail. However, there is no assurance that the Stabilising Manager(s) (or persons acting on behalf of a Stabilising Manager) will undertake stabilisation action. Any stabilisation action may begin on or after the date on which adequate public disclosure of the final terms of the offer of the relevant Tranche is made and, if begun, may be ended at any time, but it must end no later than the earlier of 30 days after the issue date of the relevant Tranche and 60 days after the date of the allotment of the relevant Tranche. Any stabilisation action or over-allotment must be conducted by the relevant Stabilising Manager(s) (or person(s) acting on behalf of any Stabilising Manager(s)) in accordance with all applicable laws and rules.

In this Base Prospectus, unless otherwise specified or the context otherwise requires, references to "€", "Euro", "EUR" or "euro" are to the single currency introduced at the start of the third stage of European economic and monetary union pursuant to the Treaty on the Functioning of the European Union, as amended, references to "£", "pounds sterling", "GBP" and "Sterling" are to the lawful currency of the United Kingdom, references to "\$", "USD" and "U.S. Dollars" are to the lawful currency of the United States of America.

In this Base Prospectus, any discrepancies in any table between totals and the sums of the amounts listed in such table are due to rounding.

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RISK FACTORS

Prior to making an investment decision, prospective investors in the Notes offered hereby should consider carefully, among other things and in light of their financial circumstances and investment objectives, all the information of this Base Prospectus and, in particular, the risks factors set forth below. Each of the risks highlighted below could have a material adverse effect on the business, operations, financial conditions or prospects of the Issuer or La Banque Postale Group, which in turn could have a material adverse effect on the amount of principal and interest which investors will receive in respect of the Notes. In addition, each of the risks highlighted below could adversely affect the trading price of the Notes or the rights of investors under the Notes and, as a result, investors could lose some or all of their investment. This section is not intended to be exhaustive and prospective investors should make their own independent evaluation of all risk factors and should read the detailed information set out elsewhere in this Base Prospectus. Words and expressions defined in the section entitled "Terms and Conditions of the Notes" herein shall have the same meanings in this section.

The order in which the following risks factors are presented is not an indication of the likelihood of their occurrence.

I. RISK RELATING TO THE NOTES

The following paragraphs describe some risk factors that are material to the Notes to be offered and/or admitted to trading in order to assess the market risk associated with these Notes.

General

There are certain factors which are material for the purpose of assessing the risks associated with an investment in Notes issued under the Programme. Such factors will vary depending on the type of Notes issued, in particular in relation to Notes, the interest and/or redemption amount of which is linked to the value of an inflation index (the "**Inflation Linked Notes**").

Assessment of Investment Suitability

Each potential investor in the Notes must determine the suitability of that investment in light of its own circumstances. In particular, each potential investor should:

- have sufficient knowledge and experience to make a meaningful evaluation of the Notes, the merits and risk of investing in the Notes and the information contained or incorporated by reference in the Base Prospectus or any applicable supplement;
- have access to, and knowledge of, appropriate analytical tools to evaluate, in the context of its particular financial situation, an investment in the Notes and the impact the Notes will have on its overall investment portfolio;
- have sufficient financial resources and liquidity to bear all of the risks of an investment in the Notes, including Notes with principal or interest payable in one or more currencies, or where the currency for principal or interest payments is different from the potential investor's currency.

Some Notes are complex financial instruments. A potential investor should not invest in Notes which are complex financial instruments unless it has the expertise (either alone or with a financial adviser) to evaluate how the Notes will perform under changing conditions, the resulting effects on the value of the Notes and the impact this investment will have on the potential investor's overall investment portfolio. Some Notes which are complex financial instruments may be redeemable at an amount below par in which case investors may lose the value of part or their entire investment.

The trading market for debt securities may be volatile and may be adversely impacted by many events.

The market for debt securities is influenced by the economic and market conditions, interest rates, currency exchange rates and inflation rates in Europe and other industrialised countries and areas. There can be no assurance that events in France, Europe or elsewhere will not cause market volatility or that such volatility will not adversely affect the price of Notes or that economic and market conditions will not have any other adverse effect.

An active trading market for the Notes may not develop.

There can be no assurance that an active trading market for the Notes will develop, or, if one does develop, that it will be maintained. If an active trading market for the Notes does not develop or is not maintained, the market or trading price and liquidity of the Notes may be adversely affected. If additional and competing products are introduced in the markets, this may adversely affect the value of the Notes. It is not possible to predict the price at which Notes will trade in the secondary market. The Issuer may, but is not obliged to, list Notes on a stock exchange. Also, to the extent Notes of a particular issue are redeemed in part, the number of Notes of such issue outstanding will decrease, resulting in a diminished liquidity for the remaining Notes of such issue. A decrease in the liquidity of an issue of Notes may cause, in turn, an increase in the volatility associated with the price of such issue of Notes.

A credit rating reduction may result in a reduction in the trading value of Notes

The value of the Notes is expected to be affected, in part, by investors' general appraisal of the creditworthiness of the Issuer and La Banque Postale Group. Such perceptions are generally influenced by the ratings accorded to the outstanding Notes of the Issuer by standard statistical rating services, such as S&P and Fitch. A reduction in, or a placing on credit watch of the rating, if any, accorded to outstanding debt securities of the Issuer and/or La Banque Postale Group by one of these or other rating agencies could result in a reduction in the trading value of the Notes.

The Notes may be redeemed prior to maturity.

The Final Terms for a particular issue of Notes may provide for early redemption at the option of the Issuer. As a consequence of an early redemption, the yields received upon redemption may be lower than expected, and the redeemed face amount of the Notes may be lower than the purchase price for the Notes paid by the Noteholder. The Noteholder may thus not receive the total amount of the capital invested. In addition, investors that choose to reinvest monies they receive through an early redemption may be able to do so only in securities with a lower yield than the redeemed Notes.

In the event that the Issuer would be required to pay additional amounts in respect of any Notes due to any withholding as provided in Condition 8 of the Terms and Conditions of the Notes, the Issuer may and, in certain circumstances, shall redeem all of the Notes then outstanding in accordance with the Terms and Conditions of the Notes.

A Noteholder's actual yield on the Notes may be reduced from the stated yield by transaction costs.

When Notes are purchased or sold, several types of incidental costs (including transaction fees and commissions) are incurred in addition to the current price of the security. These incidental costs may significantly reduce or even exclude the profit potential of the Notes. For instance, credit institutions as a rule charge their clients for own commissions which are either fixed minimum commissions or pro-rata commissions depending on the order value. To the extent that additional – domestic or foreign – parties are involved in the execution of an order, including but not limited to domestic dealers or brokers in foreign markets, Noteholders must take into account that they may also be charged for the brokerage fees, commissions and other fees and expenses of such parties (third party costs).

In addition to such costs directly related to the purchase of securities (direct costs), Noteholders must also take into account any follow-up costs (such as custody fees). Investors should inform themselves about any

additional costs incurred in connection with the purchase, custody or sale of the Notes before investing in the Notes.

A Noteholder's effective yield on the Notes may be diminished by the tax impact on that Noteholder of its investment in the Notes.

Payments of interest on the Notes, or profits realised by the Noteholder upon the sale or repayment of the Notes, may be subject to taxation in its home jurisdiction or in other jurisdictions in which it is required to pay taxes. The tax impact on an individual Noteholder in respect of any Notes may differ also in respect of Inflation Linked Notes. The Issuer advises all investors to contact their own tax advisors for advice on the tax impact of an investment in the Notes.

Change in value of Fixed Rate Notes

Investors in Fixed Rate Notes are exposed to the risk that subsequent changes in interest rates may adversely affect the value of the Notes.

Investors will not be able to calculate in advance their rate of return on Floating Rate Notes.

A key difference between Floating Rate Notes and Fixed Rate Notes is that interest income on Floating Rate Notes cannot be anticipated. Due to varying interest income, investors are not able to determine a definite yield of Floating Rate Notes at the time they purchase them, so that their return on investment cannot be compared with that of investments having longer fixed interest periods. If the terms and conditions of the Notes provide for frequent interest payment dates, investors are exposed to the reinvestment risk if market interest rates decline. That is, investors may reinvest the interest income paid to them only at the relevant lower interest rates then prevailing. In addition, the Issuer's ability to issue Fixed Rate Notes may affect the market value and secondary market (if any) of the Floating Rate Notes (and *vice versa*).

Fixed to Floating Rate Notes may have a less favorable spread than the prevailing spreads on comparable floating rate securities tied to the same reference rate

Fixed to floating rate Notes initially bear interest at a fixed rate; conversion from a fixed rate to a floating rate then takes place following the occurrence of a Trigger Event. The conversion of the interest rate will affect the secondary market and the market value of the Notes since the conversion may lead to a lower overall cost of borrowing. If a fixed rate is converted to a floating rate, the spread on the fixed to floating rate Notes may be less favorable than then prevailing spreads on comparable floating rate Notes tied to the same reference rate. In addition, the new floating rate at any time may be lower than the rates on other Notes.

Floating to Fixed Rate Notes may have a lower new fixed rate

Floating to fixed rate Notes initially bear interest at a floating rate; conversion from a floating rate to a fixed rate then takes place following the occurrence of a Trigger Event. The new fixed rate may be lower than the then prevailing rates on other Notes.

Zero Coupon Notes are subject to higher price fluctuations than non-discounted notes.

Changes in market interest rates generally have a substantially stronger impact on the prices of zero coupon notes than on the prices of ordinary notes because the discounted issue prices are substantially below par. If market interest rates increase, zero coupon notes can suffer higher price losses than other notes having the same maturity and credit rating.

Inflation Linked Notes and Notes linked to formulas contained in the Technical Annex with a multiplier or other leverage factor can be particularly volatile investments

Inflation Linked Notes and Notes linked to formulas contained in the Technical Annex can be volatile investments. If they are structured to include multipliers or other leverage factors, or caps or floors, or any combination of those features, their market values may be even more volatile than those for securities that do not include those features.

Additional factors relating to Inflation Linked Notes

The Issuer may issue Notes with principal or interest determined by reference to the rate of inflation in a country or in the European Monetary Union ("**Inflation Linked Notes**"), where interest amounts and/or principal are dependent upon the performance of an inflation index, which will be one of (i) the consumer price index (excluding tobacco) for all households in France or the relevant substitute index, as calculated and published monthly by the *Institut National de la Statistique et des Etudes Economiques* ("**INSEE**") (the "**CPI**"), or (ii) the harmonised index of consumer prices (excluding tobacco), or the relevant substitute index, measuring the rate of inflation in the European Monetary Union as calculated and published monthly by Eurostat (the "**HICP**").

Neither the current nor the historical levels of any of the inflation indices should be taken as an indication of future performance of such index during the term of any Inflation Linked Notes.

Inflation Linked Notes are not in any way sponsored, endorsed, sold or promoted by the INSEE or Eurostat, as the case may be, and the INSEE or Eurostat makes no warranty or representation whatsoever, express or implied, either as to the results to be obtained from the use of any of the inflation indices and/or the figure at which such indices stand at any particular time. The inflation indices are determined, composed and calculated by the INSEE or Eurostat, as the case may be, without regard to the Issuer or the Notes. The INSEE or Eurostat, as the case may be, is not responsible for or has not participated in the determination of the timing of, prices of, or quantities of the Inflation Linked Notes to be issued or in the determination or calculation of the interest payable under such Notes.

None of the Issuer, the Dealer(s) or any of their respective affiliates makes any representation as to the inflation indices. Any of such persons may have acquired, or during the term of the Notes may acquire, non-public information with respect to any of the inflation indices that is or may be material in the context of Inflation Linked Notes. The issue of Inflation Linked Notes will not create any obligation on the part of any such persons to disclose to the holders of the Notes or any other party such information (whether or not confidential).

Investments in Inflation Linked Notes entail significant risks and may not be appropriate for investors lacking financial expertise. Prospective investors should consult their own financial, tax and legal advisors as to the risks entailed by an investment in such Notes and the suitability of such Notes in light of their particular circumstances and ensure that its acquisition is fully consistent with their financial needs and investment policies, is lawful under the laws of the jurisdiction of its incorporation and/or in which it operates, and is a suitable investment for it to make. The Issuer believes that such Notes should only be purchased by investors who are, or who are purchasing under the guidance of, financial institutions or other professional investors that are in a position to understand the special risks that an investment in these instruments involves, in particular relating to options and derivatives and related transactions, and should be prepared to sustain a total loss of the purchase price of their Notes.

Inflation Linked Notes are securities which do not provide for predetermined redemption amounts and/or interest payments but amounts due in respect of principal and/or interest will be dependent upon the performance of one or more inflation indices, which themselves may contain substantial credit, interest rate, foreign exchange, time value, political and/or other risks.

An investment in Inflation Linked Notes therefore entails significant risks that are not associated with similar investments in a conventional fixed or floating rate debt security. These risks include, among other things, the possibility that:

- Such inflation indices may be subject to significant changes, whether due to the composition of any such inflation index itself, or because of fluctuations in value of the inflation indices;
- the resulting interest rate will be less (or may be more) than that payable on a conventional debt security issued by the Issuer at the same time;
- the holder of an Inflation Linked Note could lose all or a substantial portion of the principal of such Note;

it may not be possible for investors to hedge their exposure to these various risks relating to Inflation Linked Notes. In addition, the value of Inflation Linked Notes on the secondary market is subject to greater levels of risk than is the value of other Notes and the market price of such Notes may be very volatile. The secondary market, if any, for Inflation Linked Notes will be affected by a number of factors, independent of the creditworthiness of the Issuer and the value of the applicable inflation index, including the volatility of the applicable inflation index, the time remaining to the maturity of such Notes, the amount outstanding of such Notes and market interest rates. The value of the applicable inflation index depends on a number of interrelated factors, including economic, financial and political events, over which the Issuer has no control.

The Redemption Amount may be significantly less than the value of an investment in the Notes

Each Noteholder linked to an inflation index may receive a Redemption Amount in respect of any Inflation Linked Notes. The Redemption Amount may be significantly less than the value of the Noteholder's investment in such Notes.

Post-issuance information

Applicable Final Terms may specify that the Issuer will not provide post-issuance information if not otherwise required by all applicable laws and regulations. In such an event, investors will not be entitled to obtain such information from the Issuer.

Potential conflicts of interest

The Calculation Agent may be an affiliate of the Issuer, potential conflicts of interest may exist between the Calculation Agent and holders of such Notes, including with respect to certain determinations and judgments that the Calculation Agent must make. The Calculation Agent is obligated to carry out its duties and functions as Calculation Agent in good faith and using its reasonable judgement.

Modification and waivers

The conditions of the Notes contain provisions for calling meetings of Noteholders to consider matters affecting their interests generally. These provisions permit defined majorities to bind all Noteholders including Noteholders who did not attend or were not represented at the relevant meeting and Noteholders who voted in a manner contrary to the majority.

Withholding taxes – Exceptions to the gross-up obligation

In cases mentioned in Condition 8(b), paragraphs (i) to (iv), if French law should require that any payments in respect of any Note be subject to deduction or withholding in respect of any taxes or duties whatsoever, the Issuer will not pay any additional amounts as shall result in receipt by the Noteholder of such amounts as would have been received by them had no such withholding or deduction been required. Therefore, in such cases, the corresponding risk shall be borne by the Noteholders.

Change of law

The Terms and Conditions of the Notes are based on French law in force as at the date of this Base Prospectus. No assurance can be given as to the impact of any possible decision or change to French law or the official application or interpretation of French law after the date of this Base Prospectus.

French Insolvency Law

Under French insolvency law, holders of debt securities are automatically grouped into a single assembly of holders (the "**Assembly**") in order to defend their common interests if a preservation (*procédure de sauvegarde*), accelerated financial preservation (*procédure de sauvegarde accélérée*), or a judicial reorganisation procedure (*procédure de redressement judiciaire*) is opened in France with respect to the Issuer.

The Assembly comprises holders of all debt securities issued by the Issuer (including the Notes), whether or not under a debt issuance programme (EMTN) and regardless of their governing law.

The Assembly deliberates on the proposed safeguard (*projet de plan de sauvegarde*), draft accelerated financial safeguard plan (*projet de plan de sauvegarde financière accélérée*) or draft judicial reorganisation plan (*projet de plan de redressement*) applicable to the Issuer and may further agree to:

- increase the liabilities (*charges*) of holders of debt securities (including the Noteholders) by rescheduling due payments and/or partially or totally writing off receivables in the form of debt securities;
- establish an unequal treatment between holders of debt securities (including the Noteholders) as appropriate under the circumstances; and/or
- decide to convert debt securities (including the Notes) into securities that give or may give right to share capital.

Decisions of the Assembly will be taken by a two-third majority (calculated as a proportion of the debt securities held by the holders attending such Assembly or represented thereat). No quorum is required to convoke the Assembly.

For the avoidance of doubt, the provisions relating to the Representation of the Noteholders described in this Base Prospectus will not be applicable to the extent they are not in compliance with compulsory insolvency law provisions that apply in these circumstances.

No voting rights

The Notes do not give the Noteholders the right to vote at meetings of the shareholders of the Issuer.

No legal and tax advice

Each prospective investor should consult its own advisers as to legal, tax and related aspects investment in the Notes.

Taxation

Potential purchasers and sellers of the Notes should be aware that they may be required to pay taxes or documentary charges or duties in accordance with the laws and practices of the country where the Notes are transferred or other jurisdictions. In some jurisdictions, no official statements of the tax authorities or court decisions may be available for financial instruments such as the Notes. Potential investors are advised not to rely upon the tax summary contained in this Base Prospectus and/or in the Final Terms but to ask for their own tax adviser's advice on their individual taxation with respect to the acquisition, holding, sale and redemption of the Notes. Only these advisors are in a position to duly consider the specific

situation of the potential investor. This investment consideration has to be read in connection with the taxation sections of this Base Prospectus.

EU Savings Directive

On 3 June 2003, the European Council of Economics and Finance Ministers adopted a directive 2003/48/EC regarding the taxation of savings income in the form of interest payments (the "**Savings Directive**"). The Savings Directive requires Member States, subject to a number of conditions being met, to provide to the tax authorities of other Member States details of payments of interest and other similar income made by a paying agent located within their jurisdiction to an individual resident in that other Member State or to "residual entities" established in that other Member State, except that, for a transitional period, Luxembourg and Austria will instead withhold an amount on interest payments unless the relevant beneficial owner of such payment elects otherwise (see "**Taxation – EU Taxation**"). In April 2013, the Luxembourg Government announced its intention to abolish the withholding system with effect from 1 January 2015, in favour of automatic information exchange under the Savings Directive. The European Commission has proposed certain amendments to the Savings Directive which may amend or broaden the scope of the requirements described above.

If a payment were to be made or collected through a Member State which has opted for a withholding system and an amount of, or in respect of, tax were to be withheld from that payment, neither the Issuer nor any Paying Agent nor any other person would be obliged to pay additional amounts with respect to any Note as a result of the imposition of such withholding tax. The Issuer will be required to maintain a Paying Agent in a Member State that will not be obliged to withhold or deduct tax pursuant to the Savings Directive.

The proposed financial transactions tax ("FTT")

The European Commission has published a proposal for a Directive for a common FTT in Belgium, Germany, Estonia, Greece, Spain, France, Italy, Austria, Portugal, Slovenia and Slovakia (the "**participating Member States**").

The proposed FTT has very broad scope and could, if introduced in its current form, apply to certain dealings in the Notes (including secondary market transactions) in certain circumstances. The issuance and subscription of Notes should, however, be exempt.

Under current proposals the FTT could apply in certain circumstances to persons both within and outside of the participating Member States. Generally, it would apply to certain dealings in the Notes where at least one party is a financial institution, and at least one party is established in a participating Member State. A financial institution may be, or be deemed to be, "established" in a participating Member State in a broad range of circumstances, including (a) by transacting with a person established in a participating Member State or (b) where the financial instrument which is subject to the dealings is issued in a participating Member State.

The FTT proposal remains subject to negotiation between the participating Member States and is the subject of legal challenge. It may therefore be altered prior to any implementation, the timing of which remains unclear. Additional EU Member States may decide to participate. Prospective holders of the Notes are advised to seek their own professional advice in relation to the FTT.

U.S. Foreign Account Tax Compliance Withholding

The U.S. "Foreign Account Tax Compliance Act" (or "**FATCA**") imposes a new reporting regime and, potentially, a 30% withholding tax with respect to (i) certain payments from sources within the United States, (ii) "foreign passthru payments" made to certain non-U.S. financial institutions that do not comply with this new reporting regime, and (iii) payments to certain investors that do not provide identification information with respect to interests issued by a participating non-U.S. financial institution. Whilst the

Notes are in global form and held within the clearing systems, in all but the most remote circumstances, it is not expected that FATCA will affect the amount of any payment received by the clearing systems. However, FATCA may affect payments made to custodians or intermediaries in the subsequent payment chain leading to the ultimate investor if any such custodian or intermediary generally is unable to receive payments free of FATCA withholding. It also may affect payment to any ultimate investor that is a financial institution that is not entitled to receive payments free of withholding under FATCA, or an ultimate investor that fails to provide its broker (or other custodian or intermediary from which it receives payment) with any information, forms, other documentation or consents that may be necessary for the payments to be made free of FATCA withholding. Investors should choose the custodians or intermediaries with care (to ensure each is compliant with FATCA or other laws or agreements related to FATCA) and provide each custodian or intermediary with any information, forms, other documentation or consents that may be necessary for such custodian or intermediary to make a payment free of FATCA withholding. The Issuer's obligations under the Notes are discharged once it has paid the clearing systems, and the Issuer has therefore no responsibility for any amount thereafter transmitted through the clearing systems and custodians or intermediaries. Prospective investors should refer to the section "*Taxation – Foreign Account Tax Compliance Act.*"

Legislation Affecting Dividend Equivalent Payments

The United States Hiring Incentives to Restore Employment Act (the "HIRE Act") treats a "dividend equivalent" payment as a dividend from sources within the United States. Under the HIRE Act, unless reduced by an applicable tax treaty with the United States, such payments generally would be subject to U.S. withholding tax. A "dividend equivalent" payment is (i) a substitute dividend payment made pursuant to a securities lending or a sale-repurchase transaction that (directly or indirectly) is contingent upon, or determined by reference to, the payment of a dividend from sources within the United States, (ii) a payment made pursuant to a "specified notional principal contract" that (directly or indirectly) is contingent upon, or determined by reference to, the payment of a dividend from sources within the United States, and (iii) any other payment determined by the IRS to be substantially similar to a payment described in the preceding clauses (i) and (ii). Beginning 1 January 2014, a dividend equivalent payment includes a payment made pursuant to any notional principal contract that falls into one of the seven categories specified by the IRS unless otherwise exempted by the IRS. Where the securities reference an interest in a fixed basket of securities or an index, such fixed basket or index will be treated as a single security. Where the securities reference an interest in a basket of securities or an index that may provide for the payment of dividends from sources within the United States, absent final guidance from the IRS, it is uncertain whether the IRS would determine that payments under the securities are substantially similar to a dividend. If the IRS determines that a payment is substantially similar to a dividend, it may be subject to U.S. withholding tax, unless reduced by an applicable tax treaty. If withholding is so required, the Issuer will not be required to pay any additional amounts with respect to amounts so withheld.

In addition, "dividend equivalent" payments made after 30 June 2014 and payments on Notes after 31 December 2016 that gave rise to "dividend equivalent" payments may be subject to withholding under FATCA.

Implementation of capital adequacy risk-weighted asset framework may result in changes to the risk-weighting of the Notes

In June 1999, the Basel Committee on Banking Supervision (the "**Basel Committee**") issued proposals for the reform of the 1988 Basel Capital Accord and proposed a new capital adequacy framework which would place enhanced emphasis on risk sensitivity and market discipline. On 26 June 2004, the Basel Committee published a new Capital Accord under the title "Basel II International Convergence of Capital Measurement and Capital Standards: a Revised Framework" ("**Basel II**"), an updated version of which was published in November 2005. Basel II was implemented under EU legislation by virtue of the directives no. 2006/48 of the European Parliament and of the Council relating to the taking up and pursuit of the

business of credit institutions and no. 2006/49 (the "**Capital Requirements Directives**", as amended from time to time) both dated 14 June 2006. In France, the provisions of the Capital Requirements Directives providing for a new solvency ratio were implemented in particular under the *arrêté* dated 20 February 2007 and the *ordonnance* no. 2007-571 dated 19 April 2007. In addition, the *arrêté* dated 25 August 2010 transposing the Capital Requirements Directives, which has entered into effect on 31 December 2010, amended the French prudential control requirements applicable to credit institutions and investment firms.

On 17 December 2009, the Basel Committee has published for consultation a package of proposals for new capital and liquidity requirements intended to reinforce capital standards and to establish minimum liquidity standards for credit institutions. On 16 December 2010 and 13 January 2011, the Basel Committee has approved significant changes to Basel II ("**Basel III**"), including new capital and liquidity standards for credit institutions. Those measures are expected to be implemented by relevant authorities starting from 1 January 2013 with full implementation on 1 January 2019.

In particular, the changes introduced by Basel III refer to, amongst other things:

- a complete review of the capital standards;
- the introduction of a leverage ratio; and
- the introduction of short-term and longer-term standards for funding liquidity (referred to as the "Liquidity Coverage Ratio" and the "Net Stable Funding Ratio").

The European authorities have indicated that they support the work of the Basel Committee on the approved changes in general. The Basel III reforms have not yet been implemented by relevant authorities in the European Union. The Capital Requirements Directive ("**CRD IV**") and an accompanying regulation (the "**Capital Requirement Regulation**" or "**CRR**") were published in the Official Journal of the European Union on 27 June 2013 and must be applied from 1 January 2014.

The implementation of Basel II and Basel III has and will continue to bring about a number of substantial changes to the current capital requirements, prudential oversight and risk-management systems, including those of the Issuer. The direction and the magnitude of the impact of Basel II and Basel III will depend on the particular asset structure of each bank and its precise impact on the Issuer cannot be quantified with certainty at this time. The Issuer may operate its business in ways that are less profitable than its present operation in complying with the new guidelines resulting from the transposition of CRD IV.

In addition, the implementation of Basel II and Basel III could affect the risk weighting of the notes in respect of certain investors to the extent that those investors are subject to the new guidelines resulting from the implementation of the Capital Requirements Directives. Accordingly, recipients of this Base Prospectus should consult their own advisers as to the consequences and effects that the implementation of CRD IV could have on them.

EU Crisis Management Directive

The European Commission has published proposals for a crisis management directive which is intended to enable a range of actions to be taken by relevant regulatory authorities in relation to credit institutions and investment firms which are considered to be at risk of failing. The full scope of the directive and its impact on the Issuer is currently unclear but the implementation of the directive or the taking of any action under it could materially affect the value of any Notes.

On 6 June 2012, the European Commission published a draft legislative proposal for a directive providing for the establishment of an EU-wide framework for the recovery and resolution of credit institutions and investment firms (the "**Crisis Management Directive**" or "**CMD**"). The stated aim of the draft CMD is to provide resolution authorities with common tools and powers to address banking crises pre-emptively in order to safeguard financial stability and minimise taxpayers' contributions to bank bail-outs and/or exposure to losses. The powers provided to authorities in the draft CMD are divided into three categories:

(i) preparatory steps and plans to minimise the risks of potential problems (preparation and prevention); (ii) in the event of incipient problems, powers to arrest a firm's deteriorating situation at an early stage so as to avoid insolvency (early intervention); and (iii) if insolvency of a firm presents a concern as regards the general public interest, a clear means to reorganise or wind down the firm in an orderly fashion while preserving its critical functions and limiting to the maximum extent any exposure of taxpayers to losses.

The draft CMD currently contains four resolution tools and powers:

- (i) *sale of business* – enables resolution authorities to direct the sale of the firm or the whole or part of its business on commercial terms without requiring the consent of the shareholders or complying with the procedural requirements that would otherwise apply;
- (ii) *bridge institution* - enables resolution authorities to transfer of all or part of the business of the firm to a "bridge bank" (a public controlled entity);
- (iii) *asset separation* - enables resolution authorities to transfer impaired or problem assets to an asset management vehicle to allow them to be managed and worked out over time; and
- (iv) *bail-in* - gives resolution authorities the power to write-down the claims of unsecured creditors of a failing institution and to convert debt claims to equity (subject to certain parameters as to which liabilities would be eligible for the bail-in tool).

The draft CMD currently contemplates that it will be implemented in Member States with effect from 1 January 2015, except for the bail in tool, which is contemplated to be implemented by 1 January 2018.

The powers currently set out in the draft CMD would impact how credit institutions and investment firms are managed as well as, in certain circumstances, the rights of creditors. However, the proposed directive is not in final form and changes may be made to it in the course of the legislative process. In addition, certain proposals contained in the draft CMD are already included in the French Monetary and Financial Code and it is currently unclear to what extent, the provisions of the French Monetary and Financial Code will be amended once the draft CMD is implemented.

In addition, the banking law dated 26 July 2013 on separation and regulation of banking activities (*loi de séparation et de régulation des activités bancaires*) that anticipates the implementation of the CMD, has entered into force in France.

It is not yet possible to assess the full impact of the draft CMD on the Issuer and there can be no assurance that, once it is implemented, the fact of its implementation or the taking of any actions currently contemplated in it would not adversely affect the rights of holders of Notes, the price or value of their investment in the Notes and/or the ability of the Issuer to satisfy its obligations under the Notes.

II. RISK RELATING TO THE ISSUER AND ITS OPERATIONS

Despite the risk management measures and procedures implemented by the Issuer certain risks may affect the Issuer's or La Banque Postale Group's profitability and its capacity, sometimes to a material extent, to perform its obligations under any Notes issued under the Programme. The risks described below are those identified by the Issuer that could have an adverse effect on the Issuer's or La Banque Postale Group's situation. Additional risks, which are either not currently known or not considered likely to materialise, as at the date of this Base Prospectus may also exist, such additional risks could materially and adversely affect the Issuer's or La Banque Postale Group's business, financial condition or the results of their respective operations. The occurrence of one or more of these risks could also have an adverse effect on the Issuer's or La Banque Postale Group's situation.

Risks relating to the general economic situation

- Due to the fact that the Issuer offers services to the general public, it is exposed to the general risk of a deterioration in its situation as a result of economic recessions, slowdown of the French, European or world economy, fluctuations in unemployment rates and the consumer credit trend and price competition in the market segments where the Issuer is active or large-scale natural disasters and armed conflict. Actual or potential such adverse changes have resulted and could result in particular from a deterioration in credit market conditions, regional or global recessions, fluctuations in commodity prices, increases or decreases in interest rates and inflation or deflation.
- Adverse changes in market or economic conditions could create a challenging operating environment for financial institutions in the future. Such adverse changes could result, in particular, from high volatility in commodities prices (including oil), increases in interest rates, adverse geopolitical events (such as natural disasters, acts of terrorism and military conflicts), or a deterioration in credit market conditions. The Issuer faces a number of specific risks, with respect to adverse future market or economic conditions. Financial markets in France, in Europe and elsewhere may decline or experience increased volatility, which could lead to a decline in capital markets transactions, cash inflows and commissions. Adverse economic conditions could reduce demand for loans by borrowers or increase the rate of defaults by borrowers. These developments would adversely affect the Issuer's net banking income. Revenues and profitability could also be depressed by market losses in the Issuer's securities portfolio or proprietary positions, all resulting from adverse market and/or economic developments.
- In response to the financial crisis, governments and regulators have enacted legislation and taken measures to help stabilise the financial system and increase the flow of credit to the economy. These measures have included the purchase or guarantee of distressed or illiquid assets; government guarantees of debt issued by financial institutions; recapitalisation through the purchase of securities issues by financial institutions. There can be no assurance as to the actual impact that these measures and related actions will have on the financial markets generally and on the Issuer or La Banque Postale Group specifically.
- Certain countries in Europe and in particular certain countries in the euro zone currently have large sovereign debts and/or fiscal deficits and this has led to uncertainties in the markets as to whether or not the governments of those countries will be able to pay in full and on time the amounts due in respect of those debts. These concerns have led to significant spikes in secondary market yields for sovereign debt of the affected countries and also to significant exchange rate volatility, especially with respect to the Euro. Further, the continued concern about the fiscal positions of the governments of the affected countries has also raised concerns regarding the exposures of banks to such countries, especially banks domiciled within Europe. These concerns may lead to such banks being unable to obtain funding in the interbank market or inter bank funding may become available only at elevated interest rates, which may cause such banks to suffer liquidity stress and potentially insolvency. If this were to happen, investors may suffer market value losses in respect of the Notes.

Regulatory, legal and tax risk

- The Issuer is also exposed to the risk of regulatory changes. Regulatory risk is the risk of non-compliance or inability to comply fully with applicable regulations. Any general changes to regulatory requirements in particular with respect to prudential rules in relation to capital adequacy or financial reporting, could entail costs which may have a negative impact on profitability.
- The Issuer's or La Banque Postale Group's activity may be affected, even to a major extent, by measures or decisions in particular disciplinary, tax, administrative or judicial measures or decisions taken by the regulatory authorities, governments or courts. Such measures or decisions may also affect the reputation and impair the competitiveness of the Issuer or La Banque Postale Group.

The failure to manage the risks associated with changes in taxation rates or law, or misinterpretation of the law, could materially and adversely affect the Issuer's or La Banque Postale Group's results of operations, financial condition and prospects.

The nature and impact of future changes in regulatory, legal and tax rules and regulatory action are unpredictable and are beyond the Issuer's or La Banque Postale Group's control. Such changes could include but are not limited to, the following:

- (i) general changes in regulatory requirements such as prudential rules relating to capital adequacy (including recent changes made to implement the Basel III process or other capital requirement rules);
- (ii) changes in government or regulatory policy that may significantly influence investor decisions in particular in France;
- (iii) changes in rules and procedures relating to internal control;
- (iv) changes in pricing practices and in the competitive environment;
- (v) any adverse change in the political environment creating instability or an uncertain legal situation capable of affecting the demand for the products and services offered by the Issuer or La Banque Postale Group; and
- (vi) exchange controls.

Long term debt rating of the Issuer

The long term debt of the Issuer has been assigned a rating of A+ (with a negative outlook) by S&P on 3 July 2013 and A+ (with a stable outlook) by Fitch on 27 July 2013.

In determining the rating assigned to the long term debt of the Issuer, these rating agencies consider and will continue to review various indicators of La Banque Postale Group's performance, La Banque Postale Group's profitability and the ability of the Issuer to maintain its consolidated capital ratios within certain target levels. If the Issuer fails to achieve or maintain any or a combination of more than one of the indicators, including if the Issuer is unable to maintain its consolidated capital ratios within certain target levels, this may result in a downgrade of the ratings assigned by S&P and Fitch.

A rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, change or withdrawal at any time by the assigning rating agency at any time. A credit rating assigned to the Issuer or any Notes may not reflect all the risks associated with an investment in those Notes.

Market activity related risks

(i) Credit and counterparty risks

Credit risk refers to the risk that a debtor (the State, corporate entity or physical person) will be unable to meet its financial obligations. Market activity risk refers to the risk of default by, on the one hand, issuers on securities purchased for their own account or for balance sheet management purposes and, on the other hand, default by counterparties on cash or securities lending transactions entered into for cash management purposes.

Counterparty risk means the risk of a transaction counterparty defaulting prior to final settlement of all cash flows under the transaction. The Issuer is also exposed to this risk due to its frequent activity in over-the-counter markets.

(ii) Market risks

Market risk for the trading portfolio of the Issuer is the risk of suffering loss caused by fluctuations in the price of financial instruments as a result of fluctuations in interest rates, credit spreads, exchange rate or raw materials prices, stock markets and more generally variations in market parameters. In particular, the Issuer is exposed to a declining interest rate, due to its high proportion of Fixed rate sight deposits ("*dépôts à vue*").

For the banking portfolio, market risks mean the risk of exposure to changes in interest rates and/or credit risk as a result of all balance sheet and off-balance sheet transactions with the exception, if applicable, of "Held For Trading" portfolio transactions. This definition therefore includes the interest rate risk and/or credit risk borne by "Available For Sale" and "Held To Maturity" securities subscribed to guarantee the Issuer's clients' cash deposits and accounts.

Liquidity of financial instruments also constitutes an important part of market risk because insufficient liquidity can render it difficult or even impossible to trade an asset at its market value.

(iii) Liquidity risk

For the Issuer liquidity risk means the risk of not being able to meet its commitments notably to its depositors or of not being able to finance itself at an acceptable cost.

Due to the structure of its balance sheet made up in the majority of on demand financial resources set against instruments with various maturities, the Issuer is exposed to liquidity risk. This liquidity risk specifically results from putting its sources of funding, which consist mainly of demand deposits, to longer-term use, either in the form of home loans, or in the form of debt securities. In addition, the Issuer's businesses are subject to inherent risks concerning liquidity, particularly if the availability of traditional sources of funding such as retail deposits or the access to wholesale money market continues to be limited or becomes more limited.

(iv) Hedging risk

If any of the variety of instruments and strategies that the Issuer uses to hedge its exposure to various types of risk in its businesses is not effective, the Issuer may incur losses. Many strategies are based on historical trading patterns and correlations and may turn out to be wrong or not sufficient. Accordingly, the hedge may only be partial or the strategies used may not protect against all future risks or may not be fully effective in mitigating the Issuer's risk exposure in all markets environments or against all types of risk in the future.

Credit risk on retail clients

- In the context of its property lending, current account overdraft facilities and consumer credit for retail clients, the Issuer is also exposed to credit risk as a result of clients being unable to reimburse their debts.

Operational risk

- Operational risk is the risk of suffering loss as a result of an operational malfunction, unsuitable procedures, inadequate systems, human error or external events (such as a natural disaster, terrorist attack or other serious situations) which do not relate to a credit, market or liquidity risk.
- Operational risk includes notably the risk of failure of the Issuer's IT or communications systems which could lead to errors in or interruptions of the client management, accounting or deposit taking systems and in general affect activities of the Issuer. In particular, an interruption in or a breach of the Issuer's information systems, or those of third parties, may result in lost business and other losses. As with most other banks, the Issuer relies heavily on communications and information systems to conduct its business, as its activities require it to process a large number of increasingly complex transactions. Any failure or interruption or breach in security of these systems could result in failures or interruptions in customer relationship management, deposit, trading and/or loan organisation systems. If, for example, the Issuer information systems failed, even for a short period of time, it would be unable to serve some customers' needs in a timely manner and could thus lose their business. Likewise, a temporary shutdown of the Issuer's information systems, despite back-up recovery systems and contingency plans, could result in considerable information retrieval and verification costs, and even a decline in its proprietary businesses if, for instance, such a shutdown occurs during the implementation of its hedging policies. The inability of the Issuer's systems to accommodate an increasing volume of transactions could also constrain its ability to expand its businesses. The Issuer also faces the risk of operational failure or termination of any of the clearing agents, exchanges, clearing houses, depositaries or other financial intermediaries or outside vendors it uses to execute or facilitate its securities transactions. As its interconnectivity with its customers grows, the Issuer may also increasingly face the risk of operational failure with respect to its customers' systems. The Issuer cannot provide assurances that such failures or interruptions in its systems or in those of such other parties will not occur or, if they do occur, that they will be adequately addressed.

Insurance risk

- Insurance risk is the risk of a negative impact on profits caused by the differential between forecast and actual disaster events. In spite of the great care exercised by the Issuer over its insurance policy, it cannot guarantee that such risk will not materialise. Furthermore, unforeseen and therefore uninsured events may occur, which would affect the Issuer's profits.

Risks relating to the competitive environment

- The Issuer's principal activities all face fierce competition. If competition continues to intensify in France, in particular in response to competitor behaviour, consumer demand, technological changes, which is the Issuer's principal market, this could negatively impact on its profits should the Issuer not manage to maintain its competitiveness.

Risks related to the Issuer and its industry

- (i) The Issuer may incur significant losses on its trading and investment activities due to market fluctuations and volatility

The Issuer's business is centered on retail banking in France.

However, the Issuer may from time to time maintain trading and investment positions in the debt, asset management, currency and equity markets, and in other assets. These positions could be

adversely affected by volatility, i.e. the degree to which prices fluctuate over a particular period in a particular market, regardless of market levels. Volatility trends that prove substantially different from the Issuer's expectations may also lead to losses relating to a broad range of other trading and hedging products the Issuer may use, including swaps, forwards and futures, options and structured products.

- (ii) The Issuer may generate lower revenues from brokerage and other commission and fee based businesses during market downturns.

Market downturns are likely to lead to a decline in the volume of transactions that the Issuer executes for its clients and, therefore, to a decline in its net banking income from this activity. In addition, because the fees that the Issuer charges for managing its clients' portfolios are in many cases based on the value or performance of those portfolios, a market downturn that reduces the value of its clients' portfolios or increases the amount of withdrawals would reduce the revenues the Issuer receives from its asset management, insurance and other banking businesses. Even in the absence of a market downturn, below-market performance by La Banque Postale Group's mutual funds may result in increased withdrawals and reduced inflows, which would reduce the revenues the Issuer receives from its asset management division, through La Banque Postale Asset Management (LBP-AM) sub-group. Likewise, below-market performance by La Banque Postale Group's life insurance products may result in lower revenues received from its insurance division.

Risks related to the retaining existing clients and attracting new clients

A key part of La Banque Postale Group's strategy involves growing in all its retail banking activities. This involves maintaining existing clients as much as attracting new clients. If La Banque Postale Group is not successful in retaining and strengthening customer relationships, it will not be able to deliver on its strategy and may lose market share, incur losses on some or all of its activities or fail to attract new and retain existing clients, which could have a material adverse effect on its business, financial condition and results of operations.

Other risks

- (i) The Issuer's ability to attract and retain qualified employees is critical to the success of its business and failure to do so may materially affect its performance.

The Issuer's employees are its most important resource and, in many areas of the financial services industry, competition for qualified personnel is intense. The Issuer's results depend on its ability to attract new employees and to retain and motivate its existing employees. This may impact the Issuer's ability to take advantage of business opportunities or potential efficiencies.

- (ii) Future events may be different than those reflected in the management assumptions and estimates used in the preparation of the Issuer's financial statements, which may cause unexpected losses in the future.

Pursuant to IFRS rules and interpretations in effect as at the present date, the Issuer is required to use certain estimates in preparing its financial statements, including accounting estimates to determine loan loss reserves, reserves related to future litigation, and the fair value of certain assets and liabilities, among other items. Should the Issuer's estimated values for such items prove substantially inaccurate, particularly because of significant and unexpected market movements, or if the methods by which such values were determined are revised in future IFRS rules or interpretations, the Issuer may experience unexpected losses.

- (iii) Significant interest rate changes could adversely affect the Issuer's net banking income or profitability.

The amount of net interest income earned by the Issuer during any given period significantly affects its overall net banking income and profitability for that period. In addition, significant changes in credit spreads, such as the widening of spreads experienced recently, can impact the results of operations of

the Issuer. Interest rates are highly sensitive to many factors beyond the Issuer's control. Changes in market interest rates could affect the interest rates charged on interest-earning assets differently than the interest rates paid on interest-bearing liabilities. Any adverse change in the yield curve could cause a decline in the Issuer's net interest income from lending activities. In addition, decreases in the interest rates at which long-term lending is made and long term assets are purchased and maturity mismatches may adversely affect the Issuer's profitability. Decreasing or low interest rates over the long term may create a less favourable environment for certain of the Issuer businesses.

- (iv) Unforeseen events can interrupt the Issuer's operations and cause substantial losses and additional costs.

Unforeseen events like severe natural disasters, pandemics, terrorist attacks or other states of emergency can lead to an abrupt interruption of the Issuer's operations and, to the extent not partially or entirely covered by insurance, can cause substantial losses. Such losses can relate to property, financial assets, trading positions and key employees. Such unforeseen events may additionally disrupt the Issuer's infrastructure, or that of third parties with which it conducts business, and can also lead to additional costs (such as relocation costs of employees affected) and increase the Issuer's costs (such as insurance premiums). Such events may also make insurance coverage for certain risks unavailable and thus increase the Issuer's global risk.

- (v) The Issuer's profitability and business prospects could be adversely affected by reputational and legal risk.

Various issues may give rise to reputational risk and cause harm to the Issuer and its business prospects. These issues include inappropriately dealing with potential conflicts of interest, legal and regulatory requirements, ethical issues, money laundering laws, information security policies and sales and trading practices. Failure to address these issues appropriately could also give rise to additional legal risk to the Issuer, which could increase the number of litigation claims and the amount of damages asserted against the Issuer, or subject the Issuer to regulatory sanctions.

- (vi) The Issuer may be exposed to declining property values on the collateral supporting real estate lending and to the capacity of its guarantors to fulfil their obligations (in particular regarding *crédit logement*);

- (vii) The Issuer may expand its client product offering in particular towards corporates and local authorities which may have an impact on the risk weighting.

INFORMATION INCORPORATED BY REFERENCE

This Base Prospectus should be read and construed in conjunction with the sections referred to in the table below included in:

- The *Document de Référence* 2011 in French language of the Issuer, which received visa n° R.12-0018 from the AMF on 3 May 2012 and which includes the audited consolidated annual financial statements of the Issuer for the financial year ended 31 December 2011 and the related statutory auditors' report (the "**2011 Reference Document**"), with the exception of Chapter 11 of the Document de Référence 2011 relating to La Banque Postale Chairman's declaration of responsibility regarding the content of the Document de Référence, which is hereby explicitly excluded from the scope of incorporation to this Base Prospectus;
- The *Document de Référence* 2012 in French language of the Issuer, which received visa n° R.13-010 from the AMF on 28 March 2013, and which includes the audited consolidated annual financial statements of the Issuer for the financial year ended 31 December 2012 and the related statutory auditors' report (the "**2012 Reference Document**"), with the exception of Chapter 11 of the Document de Référence 2012 relating to La Banque Postale Chairman's declaration of responsibility regarding the content of the Document de Référence, which is hereby explicitly excluded from the scope of incorporation to this Base Prospectus; and
- The *Actualisation du Document de Référence 2012 et Rapport Financier Semestriel déposée auprès de l'AMF le 02 août 2013* in French language of the Issuer, which received visa n° D13-0122-A01 from the AMF on 2 August 2013 and which includes the unaudited consolidated financial statements of the Issuer for the six-month period ended 30 June 2013 (the "**Update to the 2012 Reference Document**"),

which have been previously published or are published simultaneously with this Base Prospectus and shall be incorporated in, and form part of, this Base Prospectus.

Such information shall be deemed to be incorporated in, and form part of this Base Prospectus, save that any statement contained in the information which is deemed to be incorporated by reference herein shall be deemed to be modified or superseded for the purpose of this Base Prospectus to the extent that a statement contained herein modifies or supersedes such earlier statement (whether expressly, by implication or otherwise). Any statement so modified or superseded shall not be deemed, except as so modified or superseded, to constitute a part of this Base Prospectus.

This Base Prospectus, the 2011 Reference Document, the 2012 Reference Document and the Update to the 2012 Reference Document will be available on the websites of the Issuer (www.labanquepostale.fr) and the AMF (www.amf-france.org). The Final Terms related to the Notes listed and admitted to trading on any Regulated Market in the EEA will be published on the website of the AMF at (www.amf-france.org). This Base Prospectus, the 2011 Reference Document, 2012 Reference Document and the Update to the 2012 Reference Document will also be available during usual business hours on any weekday (except Saturdays, Sundays and public holidays) for inspection and collection free of charge, at the specified office of the Fiscal Agent so long as any of the Notes are outstanding.

The free English translations of the 2011 Reference Document, the 2012 Reference Document and the Update to the 2012 Reference Document are available on, and may be obtained without charge from, the website of the Issuer (www.labanquepostale.fr).

For the purposes of the Prospectus Directive, the information incorporated by reference in this Base Prospectus is set out in the following cross-reference table:

Annex XI of the European Regulation 809/2004/EC of 29 April 2004	Page / Paragraph (of the Base Prospectus unless otherwise stated)
1. PERSONS RESPONSIBLE	
<p>1.1. All persons responsible for the information given in the Registration Document and, as the case may be, for certain parts of it, with, in the latter case, an indication of such parts. In the case of natural persons including members of the issuer's administrative, management or supervisory bodies indicate the name and function of the person; in case of legal persons indicate the name and registered office.</p>	Responsibility statement, p. 142
<p>1.2. A declaration by those responsible for the registration document that, having taken all reasonable care to ensure that such is the case, the information contained in the registration document is, to the best of their knowledge, in accordance with the facts and contains no omission likely to affect its import. As the case may be, declaration by those responsible for certain parts of the registration document that, having taken all reasonable care to ensure that such is the case, the information contained in the part of the registration document for which they are responsible is, to the best of their knowledge, in accordance with the facts and contains no omission likely to affect its import.</p>	Responsibility statement, p. 142
2. STATUTORY AUDITORS	
<p>2.1. Names and addresses of the issuer's auditors for the period covered by the historical financial information (together with their membership in a professional body).</p>	Description of the Issuer §2 (Statutory Auditors and publication of accounts), p. 77 and 78
<p>2.2. If auditors have resigned, been removed or not been re-appointed during the period covered by the historical financial information, details if material.</p>	Description of the Issuer §2 (Statutory Auditors and publication of accounts), p. 77 and 78
3. RISK FACTORS	
<p>3.1. Prominent disclosure of risk factors that may affect the issuer's ability to fulfil its obligations under the securities to investors in a section headed "Risk Factors".</p>	Risk Factors, p. 15 to 20
4. INFORMATION ABOUT THE ISSUER	
<p>4.1. <u>History and development of the Issuer:</u></p> <p>4.1.1. the legal and commercial name of the issuer;</p> <p>4.1.2. the place of registration of the issuer and its registration number;</p>	<p>Description of the Issuer, p. 76</p> <p>Description of the</p>

<p>4.1.3. the date of incorporation and the length of life of the issuer, except where indefinite;</p> <p>4.1.4. the domicile and legal form of the issuer, the legislation under which the issuer operates, its country of incorporation, and the address and telephone number of its registered office (or principal place of business if different from its registered office);</p> <p>4.1.5. Any recent events particular to the issuer which are to a material extent relevant to the evaluation of the issuer's solvency.</p>	<p>Issuer, p. 76</p> <p>Description of the Issuer, p. 76</p> <p>Description of the Issuer, p. 76</p> <p>Recent Developments p. 107 and 108</p>
<p>5. BUSINESS OVERVIEW</p>	
<p>5.1. Principal activities:</p> <p>5.1.1. A brief description of the issuer's principal activities stating the main categories of products sold and/or services performed;</p> <p>5.1.2. An indication of any significant new products and/or activities.</p> <p>5.1.3. Principal markets A brief description of the principal markets in which the issuer competes.</p> <p>5.1.4. The basis for any statements in the registration document made by the issuer regarding its competitive position.</p>	<p>Description of the Issuer, §4 (Principal Activities), p. 79 to 87</p>
<p>6. ORGANISATIONAL STRUCTURE</p>	
<p>6.1. If the issuer is part of a group, a brief description of the group and of the issuer's position within it.</p> <p>6.2. If the issuer is dependent upon other entities within the group, this must be clearly stated together with an explanation of this dependence.</p>	<p>Description of the Issuer, §6 (Corporate structure chart and Shareholders) p. 88 to 94</p>
<p>7. TREND INFORMATION</p>	
<p>7.1. Include a statement that there has been no material adverse change in the prospects of the issuer since the date of its last published audited financial statements. In the event that the issuer is unable to make such a statement, provide details of this material adverse change.</p>	<p>General Information §5 (Material adverse change) p. 140</p>
<p>7.2. Information on any known trends, uncertainties, demands, commitments or events that are reasonably likely to have a material effect on the issuer's prospects for at least the current financial year.</p>	<p>N/A</p>
<p>8. PROFIT FORECASTS OR ESTIMATES</p>	

<p>If an issuer chooses to include a profit forecast or a profit estimate the registration document must contain the information items 8.1 and 8.2:</p>		
<p>8.1. A statement setting out the principal assumptions upon which the issuer has based its forecast, or estimate. There must be a clear distinction between assumptions about factors which the members of the administrative, management or supervisory bodies can influence and assumptions about factors which are exclusively outside the influence of the members of the administrative, management or supervisory bodies; be readily understandable by investors; be specific and precise; and not relate to the general accuracy of the estimates underlying the forecast.</p>	N/A	
<p>8.2. A report prepared by independent accountants or auditors stating that in the opinion of the independent accountants or auditors the forecast or estimate has been properly compiled on the basis stated and that the basis of accounting used for the profit forecast or estimate is consistent with the accounting policies of the issuer.</p>	N/A	
<p>8.3. The profit forecast or estimate must be prepared on a basis comparable with the historical financial information.</p>	N/A	
<p>9. ADMINISTRATIVE, MANAGEMENT, AND SUPERVISORY BODIES</p>		
<p>9.1. Names, business addresses and functions in the issuer of the following persons, and an indication of the principal activities performed by them outside the issuer where these are significant with respect to that issuer:</p> <p>(a) members of the administrative, management or supervisory bodies;</p> <p>(b) partners with unlimited liability, in the case of a limited partnership with a share capital.</p>	<p>Description of the Issuer, §7 (Administrative, Management and Supervisory Bodies) p. 94 to 102</p>	
<p>9.2. <u>Administrative, Management, and Supervisory bodies conflicts of interests</u></p> <p>Potential conflicts of interests between any duties to the issuing entity of the persons referred to in item 9.1 and their private interests and or other duties must be clearly stated. In the event that there are no such conflicts, make a statement to that effect.</p>	<p>Description of the Issuer, §7.3 (Conflicts of interest or declaration of no-conflict of interest) p. 102</p>	
<p>10. MAJOR SHAREHOLDERS</p>		
<p>10.1. To the extent known to the issuer, state whether the issuer is directly or indirectly owned or controlled and by whom, and describe the nature of such control, and describe the measures in place to ensure that such control is not abused.</p> <p>10.2. A description of any arrangements, known to the issuer, the operation of which may at a subsequent date result in a change in control of the issuer.</p>	<p>Description of the Issuer, §6 (Corporate structure chart and Shareholders) p. 88 to 94</p>	
<p>11. FINANCIAL INFORMATION CONCERNING THE ISSUER'S ASSETS AND LIABILITIES, FINANCIAL POSITION AND PROFITS AND LOSSES</p>	<p>Pages of the 2012</p>	<p>Pages of the 2011</p>

	Reference Document	Reference Document
<p>11.1. <u>Historical Financial Information</u></p> <p>Audited historical financial information covering the latest 2 financial years</p> <p>(a) the consolidated balance sheet</p> <p>(b) the income statement;</p> <p>(c) Statement of net profit and gains and losses recognised directly in equity capital;</p> <p>(d) Statement of changes in equity capital;</p> <p>(e) Cash Flow statement;</p> <p>(f) Notes to the consolidated financial statements.</p>	<p>105</p> <p>104</p> <p>106</p> <p>107</p> <p>108</p> <p>109 to 163</p>	<p>91</p> <p>90</p> <p>92</p> <p>93</p> <p>94</p> <p>95 to 161</p>
<p>11.2. <u>Financial statements</u></p> <p>If the issuer prepares both own and consolidated financial statements, include at least the consolidated financial statements in the registration document.</p>	104 to 204	90 to 201
<p>11.3. <u>Auditing of historical annual financial information</u></p> <p>11.3.1. A statement that the historical financial information has been audited. If audit reports on the historical financial information have been refused by the statutory auditors or if they contain qualifications or disclaimers, such refusal or such qualifications or disclaimers must be reproduced in full and the reasons given.</p> <p>11.3.2. An indication of other information in the registration document which has been audited by the auditors.</p> <p>11.3.3. Where financial data in the registration document is not extracted from the issuer's audited financial statements state the source of the data and state that the data is unaudited.</p>	<p>164 to 165</p> <p>205 to 206</p> <p>N/A</p> <p>N/A</p>	<p>162 to 163</p> <p>202 to 203</p> <p>N/A</p> <p>N/A</p>
<p>11.4. <u>Age of latest financial information</u></p>		
<p>11.4.1. The last year of audited financial information may not be older than 18 months from the date of the registration document.</p>	p. 103 to 206 of the 2012 Reference Document	
<p>11.5. <u>Interim and other financial information</u></p>		
<p>11.5.1 If the issuer has published quarterly or half yearly financial information since the date of its last audited financial statements, these must be included in the registration document. If the quarterly or half yearly financial information has been reviewed or audited the audit or review report must also be included. If the quarterly or half yearly financial information is unaudited or has not been reviewed state that fact.</p>	p. 22 to 58 of the Update to the 2012 Reference Document	
<p>11.5.2. If the registration document is dated more than nine months after the end of the last audited financial year, it must contain interim financial information, covering at</p>	p. 22 to 58 of the Update to the 2012	

<p>least the first six months of the financial year. If the interim financial information is unaudited state that- fact.</p> <p>The interim financial information must include comparative statements for the same period in the prior financial year, except that the requirement for comparative balance sheet information may be satisfied by presenting the years end balance sheet.</p>	Reference Document
<p><u>11.6. Legal and arbitration proceedings</u></p> <p>Information on any governmental, legal or arbitration proceedings (including any such proceedings which are pending or threatened of which the issuer is aware), during a period covering at least the previous 12 months which may have, or have had in the recent past, significant effects on the issuer and/or group's financial position or profitability, or provide an appropriate negative statement.</p>	Description of the Issuer, §8 (Legal and arbitration proceedings) p. 102 and 103
<p><u>11.7. Significant change in the issuer's financial position</u></p> <p>A description of any significant change in the financial position of the group which has occurred since the end of the last financial period for which either audited financial information or interim financial information have been published, or an appropriate negative statement.</p>	N/A
<p>12. MATERIAL CONTRACTS</p> <p>A brief summary of all material contracts that are not entered into in the ordinary course of the issuer's business, which could result in any group member being under an obligation or entitlement that is material to the issuer's ability to meet its obligation to security holders in respect of the securities being issued.</p>	Description of the Issuer, §9 (Material Contracts) p. 103
<p>13 THIRD PARTY INFORMATION AND STATEMENT BY EXPERTS AND DECLERATIONS OF ANY INTEREST</p>	
<p>13.1 Where a statement or report attributed to a person as an expert is included in the Registration Document, provide such person's name, business address, qualifications and material interest if any in the issuer. If the report has been produced at the issuer's request a statement to that effect that such statement or report is included, in the form and context in which it is included, with the consent of that person who has authorized the contents of that part of the Registration Document.</p>	N/A
<p>13.2 Where information has been sourced from a third party, provide a confirmation that this information has been accurately reproduced and that as far as the issuer is aware and is able to ascertain from information published by that third party, no facts have been omitted which would render the reproduced information inaccurate or misleading In addition, the issuer shall identify the source(s) of the information.</p>	N/A
<p>14. DOCUMENTS ON DISPLAY</p> <p>A statement that for the life of the registration document the following documents (or copies thereof), where applicable, may be inspected:</p> <p>(a) The memorandum and articles of association of the issuer;</p>	General Information §7 (Documents available) p. 140

(b) all reports, letters, and other documents, historical financial information, valuations and statements prepared by any expert at the issuer's request any part of which is included or referred to in the registration document;

(c) the historical financial information of the issuer or, in the case of a group, the historical financial information of the issuer and its subsidiary undertakings for each of the two financial years preceding the publication of the registration document.

An indication of where the documents on display may be inspected, by physical or electronic means.

Any information not listed in the cross-reference list but included in the documents incorporated by reference is given for information purposes only.

SUPPLEMENT TO THE BASE PROSPECTUS

If at any time during the duration of the Programme there is a significant new factor, material mistake or inaccuracy relating to information contained in this Base Prospectus which is capable of affecting significantly the assessment of any Notes and whose inclusion in or removal from this Base Prospectus is necessary for the purpose of allowing an investor to make an informed assessment of the assets and liabilities, financial position, profits and losses and prospects of the Issuer, and the rights attaching to the Notes, the Issuer shall be required to prepare a Supplement to the Base Prospectus pursuant to the provisions of Article 16 of the Prospectus Directive and Article 212-25 of the AMF *Règlement Général* or publish a replacement Base Prospectus for use in connection with any subsequent listing and admission to trading on a regulated market, submit such supplement to the Base Prospectus to the AMF for approval and supply each Dealer, Euronext Paris and the AMF with such number of copies of such supplement to the Base Prospectus as may reasonably be requested.

In accordance with and pursuant to Article 16.2 of the Prospectus Directive, investors who have already agreed to purchase or subscribe for Notes before any supplement is published have the right, exercisable within two working days after the publication of this supplement, to withdraw their acceptances.

COMMISSION REGULATION (EC) No 809/2004 OF 29 APRIL 2004

This Base Prospectus has been drawn in accordance with Directive 2003/71/EC of 4 November 2003, as amended, on the prospectus to be published when securities are offered to the public or admitted to trading and in particular with Annexes XI, XII and XIII of the Commission Regulation (EC) No 809/2004 of 29 April 2004, as amended.

TERMS AND CONDITIONS OF THE NOTES

The following is the text of the terms and conditions that, subject to completion in accordance with the provisions of the Technical Annex and Part A of the relevant Final Terms, shall be applicable to the Notes. In the case of Dematerialised Notes, the text of the terms and conditions will not be endorsed on physical documents of title but will be constituted by the following text as completed by the Technical Annex and Part A of the relevant Final Terms. In the case of Materialised Notes, either (i) the full text of these terms and conditions together with the relevant provisions of the Technical Annex and Part A of the Final Terms or (ii) these terms and conditions as so completed (and subject to simplification by the deletion of non-applicable provisions), shall be endorsed or attached on Definitive Materialised Bearer Notes. All capitalised terms that are not defined in these Conditions will have the meanings given to them in the Technical Annex and Part A of the relevant Final Terms. References in the Conditions to "Notes" are to the Notes of one Series only, not to all Notes that may be issued under the Programme.

An amended and restated agency agreement dated 22 October 2013 has been agreed between La Banque Postale (the "**Issuer**"), BNP Paribas Securities Services as fiscal agent and, unless otherwise specified in the applicable Final Terms, as calculation agent, (as amended or supplemented from time to time, the "**Agency Agreement**") in relation to the Notes. The fiscal agent, the paying agent(s), the redenomination agent, the consolidation agent and the calculation agent(s) for the time being (if any) are referred to below respectively as the "**Fiscal Agent**", the "**Paying Agent(s)**" (which expression shall include the Fiscal Agent), the "**Redenomination Agent**", the "**Consolidation Agent**" and the "**Calculation Agent(s)**". References below to "**Conditions**" are, unless the context requires otherwise, to the numbered paragraphs below. References herein to "**these Terms and Conditions**" shall, where the context admits, include the Technical Annex (the "**Technical Annex**") set out at the end of these Conditions and shall be deemed to form part hereof.

Copy of the Agency Agreement is available for inspection during normal business hours at the specified offices of the Fiscal Agent.

For the purpose of these Terms and Conditions, "**Regulated Market**" means any regulated market situated in a Member State of the European Economic Area ("**EEA**") as defined in the Markets in Financial Instruments Directive 2004/39/EC.

1 Form, Denomination(s), Title and Redenomination

(a) **Form:** Notes may be issued either in dematerialised form ("**Dematerialised Notes**") or in materialised form ("**Materialised Notes**").

(i) Title to Dematerialised Notes will be evidenced in accordance with Articles L.211-3 and R.211-1 of the French *Code monétaire et financier* by book entries (*inscriptions en compte*). No physical document of title (including *certificats représentatifs* pursuant to Article R.211-7 of the French *Code monétaire et financier*) will be issued in respect of the Dematerialised Notes.

Dematerialised Notes are issued, at the option of the Issuer and as specified in the relevant final terms (the "**Final Terms**"), in either bearer dematerialised form (*au porteur*), which will be inscribed in the books of Euroclear France ("**Euroclear France**") (acting as central depository) which shall credit the accounts of Account Holders, or in registered dematerialised form (*au nominatif*) and, in such latter case, at the option of the relevant Noteholder in either administered registered form (*au nominatif administré*) inscribed in the books of an Account Holder or in fully registered form (*au nominatif pur*) inscribed in an account in the books of Euroclear France maintained by the Issuer or the registration agent (designated in the relevant Final Terms) acting on behalf of the Issuer (the "**Registration Agent**").

For the purpose of these Conditions, "**Account Holder**" means any intermediary institution entitled to hold, directly or indirectly, accounts on behalf of its customers with Euroclear France, and includes Euroclear Bank S.A./N.V. ("**Euroclear**") and the depositary bank for Clearstream Banking, société anonyme ("**Clearstream, Luxembourg**").

- (ii) Materialised Notes are issued in bearer form ("**Materialised Bearer Notes**"). Materialised Bearer Notes are serially numbered and are issued with coupons (the "**Coupons**" and each, a "**Coupon**") and, where appropriate, a talon (the "**Talons**" and each a "**Talon**") attached, save in the case of Zero Coupon Notes in which case references to interest (other than in relation to interest due after the Maturity Date), Coupons and Talons in these Conditions are not applicable.

In accordance with Articles L.211-3 and R.211-1 of the French Code monétaire et financier, securities (such as the Notes) which are governed by French law and are in materialised form must be issued outside the French territory.

- (b) **Denomination(s)**: Notes shall be issued in the specified denomination(s) as set out in the relevant Final Terms (the "**Specified Denomination(s)**") save that the minimum denomination of each Note admitted to trading on a Regulated Market in circumstances which require the publication of a Base Prospectus under the Directive 2003/71/EC as amended by Directive 2010/73/EC to the extent that such amendments have been implemented in a Member State of the European Economic Area (the "**Prospectus Directive**") will be € 100,000 (or, if the Notes are denominated in a currency other than euro, the equivalent amount in such currency at the issue date) or such other higher amount as may be allowed or required from time to time by the relevant central bank (or equivalent body) or any laws or regulations applicable to the relevant Specified Currency. Dematerialised Notes shall be issued in one Specified Denomination only.

- (c) **Title:**

- (i) Title to Dematerialised Notes in bearer dematerialised form (*au porteur*) and in administered registered form (*au nominatif administré*) shall pass upon, and transfer of such Notes may only be effected through, registration of the transfer in the accounts of Account Holders. Title to Dematerialised Notes in fully registered form (*au nominatif pur*) shall pass upon, and transfer of such Notes may only be effected through, registration of the transfer in the accounts of the Issuer or the Registration Agent.
- (ii) Title to Materialised Bearer Notes in definitive form having, where appropriate, Coupons and/or a Talon attached thereto on issue ("**Definitive Materialised Bearer Notes**"), shall pass by delivery.
- (iii) Except as ordered by a court of competent jurisdiction or as required by law, the holder of any Note (as defined below), Coupon or Talon shall be deemed to be and may be treated as its absolute owner for all purposes, whether or not it is overdue and regardless of any notice of ownership, or an interest in it, any writing on it or its theft or loss and no person shall be liable for so treating the holder.
- (iv) In these Conditions, "**holder of Notes**" or "**holder of any Note**", or "**Noteholder**" means (i) in the case of Dematerialised Notes, the person whose name appears in the account of the relevant Account Holder or the Issuer or the Registration Agent (as the case may be) as being entitled to such Notes and (ii) in the case of Materialised

Notes, the bearer of any Definitive Materialised Bearer Note and the Coupons ("**Couponholder**"), or Talon relating to it.

(d) **Redenomination**

- (i) The Issuer may (if so specified in the relevant Final Terms), on any Interest Payment Date, without the consent of the holder of any Note, Coupon or Talon, by giving at least 30 days' notice in accordance with Condition 14 and on or after the date on which the European Member State in whose national currency the Notes are denominated has become a participating Member State in the single currency of the European Economic and Monetary Union (as provided in the Treaty establishing the European Community (the "**EC**"), as amended from time to time (the "**Treaty**")), or events have occurred which have substantially the same effects (in either case, "**EMU**"), redenominate all, but not some only, of the Notes of any Series into Euro and adjust the aggregate principal amount and the Specified Denomination(s) set out in the relevant Final Terms accordingly, as described below. The date on which such redenomination becomes effective shall be referred to in these Conditions as the "**Redenomination Date**".
- (ii) The redenomination of the Notes pursuant to Condition 1(d) shall be made by converting the principal amount of each Note from the relevant national currency into Euro using the fixed relevant national currency Euro conversion rate established by the Council of the European Union pursuant to applicable regulations of the Treaty and rounding the resulting figure to the nearest Euro 0.01 (with Euro 0.005 being rounded upwards). If the Issuer so elects, the figure resulting from conversion of the principal amount of each Note using the fixed relevant national currency Euro conversion rate shall be rounded down to the nearest Euro. The Euro denominations of the Notes so determined shall be notified to Noteholders in accordance with Condition 14. Any balance remaining from the redenomination with a denomination higher than Euro 0.01 shall be paid by way of cash adjustment rounded to the nearest Euro 0.01 (with Euro 0.005 being rounded upwards). Such cash adjustment will be payable in Euro on the Redenomination Date in the manner notified to Noteholders by the Issuer. For the avoidance of doubt, the minimum denomination of each redenominated Note admitted to trading on a Regulated Market in circumstances which require the publication of a Base Prospectus under the Prospectus Directive shall not be less than € 100,000 (or, if the Notes are denominated in a currency other than euro, the equivalent amount in such currency at the issue date).
- (iii) Upon redenomination of the Notes, any reference in the relevant Final Terms to the relevant national currency shall be construed as a reference to Euro.
- (iv) The Issuer may, with the prior approval of the Redenomination Agent and the Consolidation Agent, in connection with any redenomination pursuant to this Condition or any consolidation pursuant to Condition 13, without the consent of the holder of any Note, Coupon or Talon, make any changes or additions to these Conditions or Condition 13 (including, without limitation, any change to any applicable business day definition, business day convention, principal financial centre of the country of the Specified Currency, interest accrual basis or benchmark), taking into account market practice in respect of redenominated euromarket debt obligations and which it believes are not prejudicial to the interests of such holders. Any such changes or additions shall, in the absence of manifest error, be binding on the holders of Notes, Coupons and Talons and shall be notified to Noteholders in accordance with Condition 14 as soon as practicable thereafter.

- (v) Neither the Issuer nor any Paying Agent shall be liable to the holder of any Note, Coupon or Talon or other person for any commissions, costs, losses or expenses in relation to or resulting from the credit or transfer of Euro or any currency conversion or rounding effected in connection therewith.
- (e) **Method of Issue:** The Notes will be issued on a syndicated or non-syndicated basis. The Notes will be issued in series (each a "**Series**") having one or more issue dates and on terms otherwise identical (or identical other than in respect of the first payment of interest), the Notes of each Series being intended to be fungible with all other Notes of that Series. Each Series may be issued in tranches (each a "**Tranche**") on the same or different issue dates. The specific terms of each Tranche (except the issue date, issue price, first payment of interest and nominal amount of the Tranche, which will be identical to the terms of other Tranches of the same Series) will be set out in the relevant Final Terms.

2 Conversion and Exchanges of Notes

(a) Dematerialised Notes

- (i) Dematerialised Notes issued in bearer dematerialised form (*au porteur*) may not be converted into Dematerialised Notes in registered dematerialised form, whether in fully registered form (*au nominatif pur*) or in administered registered form (*au nominatif administré*).
- (ii) Dematerialised Notes issued in registered dematerialised form (*au nominatif*) may not be converted into Dematerialised Notes in bearer dematerialised form (*au porteur*).
- (iii) Dematerialised Notes issued in fully registered form (*au nominatif pur*) may, at the option of the Noteholder, be converted into Notes in administered registered form (*au nominatif administré*), and vice versa. The exercise of any such option by such Noteholder shall be made in accordance with Article R.211-4 of the French *Code monétaire et financier*. Any such conversion shall be effected at the cost of such Noteholder.

(b) Materialised Notes

Materialised Bearer Notes of one Specified Denomination may not be exchanged for Materialised Bearer Notes of another Specified Denomination.

3 Status of the Notes

The Notes and (if applicable) the relative Coupons are direct, unconditional, unsecured and unsubordinated obligations of the Issuer and rank and will rank *pari passu* among themselves and at least *pari passu* with all other direct, unconditional, unsecured and unsubordinated indebtedness of the Issuer (save for statutorily preferred exceptions).

4 Negative Pledge

So long as any of the Notes or Coupons on Notes remains outstanding, the Issuer will not create or permit to subsist any mortgage, charge, pledge, lien or other security interest upon the whole or any part of its undertaking, revenues or assets, present or future, in order to secure any Indebtedness, without at the same time according to the Notes the same, or substantially the same, security.

For the purposes of this Condition 4 and Condition 9: "**Indebtedness**" means any indebtedness of the Issuer which is in the form of or represented by any bond (*obligation*) or note or any other security which is, or is capable of being, listed, quoted or traded on any stock exchange or in any securities market (including, without limitation, any over-the-counter market).

5 Interest and other Calculations

- (a) **Definitions:** In these Conditions, unless the context otherwise requires, the following defined terms shall have the meanings set out below. Certain defined terms contained in the June 2013 FBF Master Agreement relating to transactions on forward financial instruments as supplemented by the Technical Schedules published by the Fédération Bancaire Française ("**FBF**") (together the "**FBF Master Agreement**") and in the 2006 ISDA Definitions published by the International Swaps and Derivatives Association, Inc. ("**ISDA**"), have either been used or reproduced in this Condition 5.

"**Business Day**" means:

- (i) in the case of Euro, a day on which the Trans European Automated Real Time Gross Settlement Express Transfer (known as TARGET2) System or any successor thereto (the "**TARGET System**") is operating (a "**TARGET Business Day**"); and/or
- (ii) in the case of a specified currency other than Euro, a day (other than a Saturday or Sunday) on which commercial banks and foreign exchange markets settle payments in the principal financial centre for that currency; and/or
- (iii) in the case of a specified currency and/or one or more Business Centre(s) specified in the relevant Final Terms (the "**Business Centre(s)**"), a day (other than a Saturday or a Sunday) on which commercial banks and foreign exchange markets settle payments in such currency in the Business Centre(s) or, if no currency is indicated, generally in each of the Business Centres so specified.

"**Day Count Fraction**" means, in respect of the calculation of an amount of interest on any Note for any period of time (from and including the first day of such period to but excluding the last) (whether or not constituting an Interest Period or Interest Accrual Period, the "**Calculation Period**");

- (i) if "**Actual/365 — FBF**" is specified in the relevant Final Terms, the fraction whose numerator is the actual number of days elapsed during the Calculation Period and whose denominator is 365. If part of that Calculation Period falls in a leap year, Actual /365 — FBF shall mean the sum of (i) the fraction whose numerator is the actual number of days elapsed during the non-leap year and whose denominator is 365 and (ii) the fraction whose numerator is the number of actual days elapsed during the leap year and whose denominator is 366;
- (ii) if "**Actual/365**" or "**Actual/Actual — ISDA**" is specified in the relevant Final Terms, the actual number of days in the Calculation Period divided by 365 (or, if any portion of that Calculation Period falls in a leap year, the sum of (A) the actual number of days in that portion of the Calculation Period falling in a leap year divided by 366 and (B) the actual number of days in that portion of the Calculation Period falling in a non-leap year divided by 365);
- (iii) if "**Actual/Actual-ICMA**" is specified in the relevant Final Terms:
 - (A) if the Calculation Period is equal to or shorter than the Determination Period during which it falls, the number of days in the Calculation Period divided by the product of (x) the number of days in such Determination Period and (y) the number of Determination Periods normally ending in any year; and
 - (B) if the Calculation Period is longer than one Determination Period, the sum of:

the number of days in such Calculation Period falling in the Determination Period in which it begins divided by the product of (1) the number of days in such Determination Period and (2) the number of Determination Periods normally ending in any year; and

the number of days in such Calculation Period falling in the next Determination Period divided by the product of (1) the number of days in such Determination Period and (2) the number of Determination Periods normally ending in any year;

in each case where:

"Determination Period" means the period from and including a Determination Date in any year to but excluding the next Determination Date; and

"Determination Date" means the date specified in the relevant Final Terms or, if none is so specified, the Interest Payment Date;

- (iv) if **"Actual/365 (Fixed)"** is specified in the relevant Final Terms, the actual number of days in the Calculation Period divided by 365;
- (v) if **"Actual/360"** is specified in the relevant Final Terms, the actual number of days in the Calculation Period divided by 360;
- (vi) if **"30/360"**, **"360/360"** or **"Bond Basis"** is specified in the relevant Final Terms, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

$$\text{Day Count Fraction} = \frac{[360 \times (Y_2 - Y_1)] + [30 \times (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

"Y₁" is the year, expressed as a number, in which the first day of the Calculation Period falls;

"Y₂" is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

"M₁" is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

"M₂" is the calendar month, expressed as number, in which the day immediately following the last day included in the Calculation Period falls;

"D₁" is the first calendar day, expressed as a number, of the Calculation Period, unless such number would be 31, in which case D₁ will be 30; and

"D₂" is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless such number would be 31 and D₁ is greater than 29, in which case D₂ will be 30;

- (vii) if **"30E/360"** or **"Eurobond Basis"** is specified in the relevant Final Terms, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

$$\text{Day Count Fraction} = \frac{[360 \times (Y_2 - Y_1)] + [30 \times (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

"**Y₁**" is the year, expressed as a number, in which the first day of the Calculation Period falls;

"**Y₂**" is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

"**M₁**" is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

"**M₂**" is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

"**D₁**" is the first calendar day, expressed as a number, of the Calculation Period, unless such number would be 31, in which case **D₁** will be 30; and

"**D₂**" is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless such number would be 31, in which case **D₂** will be 30;

- (viii) if "**30E/360 (ISDA)**" is specified in the relevant Final Terms, the number of days in the Calculation Period divided by 360, calculated on a formula basis as follows:

$$\text{Day Count Fraction} = \frac{[360 \times (Y_2 - Y_1)] + [30 \times (M_2 - M_1)] + (D_2 - D_1)}{360}$$

where:

"**Y₁**" is the year, expressed as a number, in which the first day of the Calculation Period falls;

"**Y₂**" is the year, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

"**M₁**" is the calendar month, expressed as a number, in which the first day of the Calculation Period falls;

"**M₂**" is the calendar month, expressed as a number, in which the day immediately following the last day included in the Calculation Period falls;

"**D₁**" is the first calendar day, expressed as a number, of the Calculation Period, unless (i) that day is the last day of February or (ii) such number would be 31, in which case **D₁** will be 30; and

"**D₂**" is the calendar day, expressed as a number, immediately following the last day included in the Calculation Period, unless (i) that day is the last day of February but not the Maturity Date or (ii) such number would be 31, in which case **D₂** will be 30.

"**Euro-zone**" means the region comprised of member states of the European Union that have adopted or adopt the single currency in accordance with the Treaty establishing the European Community, as amended.

"**FBF Definitions**" means the definitions set out in the June 2013 FBF Master Agreement relating to transactions on forward financial instruments as supplemented by the Technical Schedules (*Additifs Techniques*) as published by the *Fédération Bancaire Française* (together the FBF Master Agreement) as may be supplemented or amended as at the Issue Date.

"Interest Accrual Period" means the period beginning on (and including) the Interest Commencement Date and ending on (but excluding) the first Interest Period Date and each successive period beginning on (and including) an Interest Period Date and ending on (but excluding) the next succeeding Interest Period Date.

"Interest Amount" means the amount of interest payable calculated in accordance with these Terms and Conditions, and in the case of Fixed Rate Notes, means the Fixed Coupon Amount or Broken Amount as specified in the relevant Final Terms (a copy of which may be obtained at the registered office of the Issuer during usual business hours), as the case may be.

"Interest Commencement Date" means the Issue Date or such other date as may be specified in the relevant Final Terms.

"Interest Determination Date" means, with respect to a Rate of Interest and Interest Accrual Period, the date specified as such in the relevant Final Terms or, if none is so specified, (i) the day falling two TARGET Business Days prior to the first day of such Interest Accrual Period if the Specified Currency is Euro or (ii) the first day of such Interest Accrual Period if the Specified Currency is Sterling or (iii) the day falling two Business Days in the city specified in the Final Terms for the Specified Currency prior to the first day of such Interest Accrual Period if the Specified Currency is neither Sterling nor Euro.

"Interest Payment Date" means the date(s) specified in the relevant Final Terms.

"Interest Period" means the period beginning on (and including) the Interest Commencement Date and ending on (but excluding) the first Interest Payment Date and each successive period beginning on (and including) an Interest Payment Date and ending on (but excluding) the next succeeding Interest Payment Date.

"Interest Period Date" means each Interest Payment Date unless otherwise specified in the relevant Final Terms.

"ISDA Definitions" means the 2006 ISDA Definitions (a copy of which may be obtained at the registered office of the Issuer during usual business hours), as published by the International Swaps and Derivatives Association, Inc., as may be supplemented or amended as at the Issue Date.

"Margin" means for an Interest Accrual Period, the percentage or figures with respect to the applicable Interest Accrual Period specified in the applicable Final Terms, it being specified that such margin can have a positive or a negative value or be equal to zero.

"Rate of Interest" means the rate of interest payable from time to time in respect of the Notes specified in the relevant Final Terms and calculated in accordance with the provisions of these Conditions.

"Reference Banks" means, in the case of a determination of LIBOR, the principal London office of four major banks in the London inter-bank market and, in the case of a determination of EURIBOR, the principal Euro-zone office of four major banks in the Euro-zone inter-bank market, in each case selected by the Calculation Agent with the approval of the Issuer or as specified in the relevant Final Terms.

"Reference Rate" means the rate specified as such in the relevant Final Terms which shall be either LIBOR, EURIBOR, EONIA, CMS Rate or TEC10 (or any successor or replacement rate).

"Relevant Screen Page" means such page, section, caption, column or other part of a particular information service as may be specified in the relevant Final Terms or such other

page, section, caption, column or other part as may replace it on that information service or on such other information service, in each case as may be nominated by the person or organisation providing or sponsoring the information appearing there for the purpose of displaying rates or prices comparable to that Reference Rate.

"Specified Currency" means the currency specified as such in the relevant Final Terms or, if none is specified, the currency in which the Notes are denominated.

- (b) **Interest on Fixed Rate Notes:** Each Fixed Rate Note bears interest on its outstanding nominal amount from the Interest Commencement Date at the rate per annum (expressed as a percentage) equal to the Rate of Interest, such interest being payable in arrear or in advance as specified in the applicable Final Terms on each Interest Payment Date.

If a Fixed Coupon Amount or a Broken Amount is specified in the relevant Final Terms, the amount of interest payable on each Interest Payment Date will amount to the Fixed Coupon Amount or, if applicable, the Broken Amount so specified and in the case of the Broken Amount will be payable on the particular Interest Payment Date(s) specified in the relevant Final Terms.

- (c) **Interest on Floating Rate Notes and Inflation Linked Notes**

(i) *General:* The underlying of the Notes may be a FBF Rate, an ISDA Rate, a Reference Rate (being either LIBOR, EURIBOR, EONIA, CMS Rate or TEC10) or an inflation index (being either CPI or the HICP), all as defined below. Information regarding each of these underlyings can be found: (i) with respect to the FBF Rate in Condition 5(c)(iii)(A), (ii) with respect to the ISDA Rate in Condition 5(c)(iii)(B), with respect to LIBOR and EURIBOR in Condition 5(c)(iii)(C), with respect to EONIA in Condition 5(c)(iii)(C)(d), with respect to CMS Rate in Condition 5(c)(iii)(C)(e), with respect to TEC10 in Condition 5(c)(iii)(C)(f), with respect to CPI in Condition 5(c)(iv)(A) and with respect to HICP in Condition 5(c)(iv)(B).

(ii) *Interest Payment Dates:* Each Floating Rate Note and Inflation Linked Notes bears interest on its outstanding nominal amount from the Interest Commencement Date at the rate per annum (expressed as a percentage) equal to the Rate of Interest, such interest being payable in arrear or in advance, as specified in the applicable Final Terms on each Interest Payment Date. Such Interest Payment Date(s) is/are either shown in the relevant Final Terms as Specified Interest Payment Dates or, if no Specified Interest Payment Date(s) is/are shown in the relevant Final Terms, Interest Payment Date shall mean each date which falls the number of months or other period shown in the relevant Final Terms as the Interest Period after the preceding Interest Payment Date or, in the case of the first Interest Payment Date, after the Interest Commencement Date.

(iii) *Business Day Convention:* If any date referred to in these Conditions that is specified to be subject to adjustment in accordance with a Business Day Convention would otherwise fall on a day that is not a Business Day, then, if the Business Day Convention specified is (A) the Floating Rate Business Day Convention, such date shall be postponed to the next day that is a Business Day unless it would thereby fall into the next calendar month, in which event (x) such date shall be brought forward to the immediately preceding Business Day and (y) each subsequent such date shall be the last Business Day of the month in which such date would have fallen had it not been subject to adjustment, (B) the Following Business Day Convention, such date shall be postponed to the next day that is a Business Day, (C) the Modified Following Business Day Convention, such date shall be postponed to the next day that is a

Business Day unless it would thereby fall into the next calendar month, in which event such date shall be brought forward to the immediately preceding Business Day or (D) the Preceding Business Day Convention, such date shall be brought forward to the immediately preceding Business Day.

- (iv) *Rate of Interest for Floating Rate Notes:* The Rate of Interest in respect of Floating Rate Notes for each Interest Accrual Period shall be determined according to the provisions below relating to either FBF Determination or ISDA Determination or Screen Rate Determination, depending upon which is specified in the relevant Final Terms.

(A) **FBF Determination for Floating Rate Notes**

Where FBF Determination is specified in the relevant Final Terms as the manner in which the Rate of Interest is to be determined, the Rate of Interest for each Interest Accrual Period shall be determined by the Calculation Agent as a rate equal to the relevant FBF Rate plus or minus (as indicated in the relevant Final Terms) the Margin (if any). For the purposes of this sub-paragraph (A), "**FBF Rate**" for an Interest Accrual Period means a rate equal to the Floating Rate that would be determined by the Calculation Agent under a Transaction under the terms of an agreement incorporating the FBF Definitions and under which:

- (a) the Floating Rate is as specified in the relevant Final Terms; and
- (b) the relevant Floating Rate Determination Date (*Date de Détermination du Taux Variable*) is the first day of that Interest Accrual Period unless otherwise specified in the relevant Final Terms.

For the purposes of this sub-paragraph (A), "Floating Rate" (*Taux Variable*), "Calculation Agent" (*Agent*), "Floating Rate Determination Date" (*Date de Détermination du Taux Variable*) and "Transaction" (*Transaction*) have the meanings given to those terms in the FBF Definitions, provided that "Euribor" means the rate calculated for deposits in euro which appears on Reuters Page EURIBOR01, as more fully described in the relevant Final Terms.

(B) **ISDA Determination for Floating Rate Notes**

Where ISDA Determination is specified in the relevant Final Terms as the manner in which the Rate of Interest is to be determined, the Rate of Interest for each Interest Accrual Period shall be determined by the Calculation Agent as a rate equal to the relevant ISDA Rate plus or minus (as indicated in the relevant Final Terms) the Margin (if any). For the purposes of this sub-paragraph (B), "**ISDA Rate**" for an Interest Accrual Period means a rate equal to the Floating Rate that would be determined by the Calculation Agent under a Swap Transaction under the terms of an agreement incorporating the ISDA Definitions and under which:

- (a) the Floating Rate Option is as specified in the relevant Final Terms;
- (b) the Designated Maturity is a period specified in the relevant Final Terms; and

- (c) the relevant Reset Date is the first day of that Interest Accrual Period or such other date as specified in the relevant Final Terms.

For the purposes of this sub-paragraph (B), "**Floating Rate**", "**Calculation Agent**", "**Floating Rate Option**", "**Designated Maturity**", "**Reset Date**" and "**Swap Transaction**" have the meanings given to those terms in the ISDA Definitions.

(C) **Screen Rate Determination for Floating Rate Notes**

- (a) Where Screen Rate Determination is specified in the relevant Final Terms as the manner in which the Rate of Interest is to be determined and the Reference Rate in respect of the Floating Rate Notes is specified as being EURIBOR or LIBOR (as the case may be), the Rate of Interest for each Interest Accrual Period will, subject as provided below, be either:
 - (1) the offered quotation; or
 - (2) the arithmetic mean of the offered quotations, (expressed as a percentage rate per annum) for the Reference Rate which appears or appear, as the case may be, on the Relevant Screen Page as at either 11.00 a.m. (London time in the case of LIBOR or Brussels time in the case of EURIBOR) on the Interest Determination Date in question plus or minus (as indicated in the relevant Final Terms) the Margin (if any) as determined by the Calculation Agent. If five or more of such offered quotations are available on the Relevant Screen Page, the highest (or, if there is more than one such highest quotation, one only of such quotations) and the lowest (or, if there is more than one such lowest quotation, one only of such quotations) shall be disregarded by the Calculation Agent for the purpose of determining the arithmetic mean of such offered quotations.
- (b) if the Relevant Screen Page is not available or, if sub-paragraph (C)(a)(1) applies and no such offered quotation appears on the Relevant Screen Page, or, if sub-paragraph (C)(a)(2) applies and fewer than three such offered quotations appear on the Relevant Screen Page, in each case as at the time specified above, subject as provided below, the Calculation Agent shall request, if the Reference Rate is LIBOR, the principal London office of each of the Reference Banks or, if the Reference Rate is EURIBOR, the principal Euro-zone office of each of the Reference Banks, to provide the Calculation Agent with its offered quotation (expressed as a percentage rate per annum) for the Reference Rate if the Reference Rate is LIBOR, at approximately 11.00 a.m. (London time), or if the Reference Rate is EURIBOR, at approximately 11.00 a.m. (Brussels time) on the Interest Determination Date in question. If two or more of the Reference Banks provide the Calculation Agent with such offered quotations,

the Rate of Interest for such Interest Period shall be the arithmetic mean of such offered quotations as determined by the Calculation Agent; and

- (c) if paragraph (b) above applies and the Calculation Agent determines that fewer than two Reference Banks are providing offered quotations, subject as provided below, the Rate of Interest shall be the arithmetic mean of the rates per annum (expressed as a percentage) as communicated to (and at the request of) the Calculation Agent by the Reference Banks or any two or more of them, at which such banks were offered, if the Reference Rate is LIBOR, at approximately 11.00 a.m. (London time) or, if the Reference Rate is EURIBOR, at approximately 11.00 a.m. (Brussels time) on the relevant Interest Determination Date, deposits in the Specified Currency for a period equal to that which would have been used for the Reference Rate by leading banks in, if the Reference Rate is LIBOR, the London inter-bank market or, if the Reference Rate is EURIBOR, the Euro-zone inter-bank market, as the case may be, or, if fewer than two of the Reference Banks provide the Calculation Agent with such offered rates, the offered rate for deposits in the Specified Currency for a period equal to that which would have been used for the Reference Rate, or the arithmetic mean of the offered rates for deposits in the Specified Currency for a period equal to that which would have been used for the Reference Rate, at which, if the Reference Rate is LIBOR, at approximately 11.00 a.m. (London time) or, if the Reference Rate is EURIBOR, at approximately 11.00 a.m. (Brussels time), on the relevant Interest Determination Date, any one or more banks (which bank or banks is or are in the opinion of the Issuer suitable for such purpose) informs the Calculation Agent it is quoting to leading banks in, if the Reference Rate is LIBOR, the London inter-bank market or, if the Reference Rate is EURIBOR, the Euro-zone inter-bank market, as the case may be, provided that, if the Rate of Interest cannot be determined in accordance with the foregoing provisions of this paragraph, the Rate of Interest shall be determined as at the last preceding Interest Determination Date (though substituting, where a different Margin or Maximum or Minimum Rate of Interest is to be applied to the relevant Interest Accrual Period from that which applied to the last preceding Interest Accrual Period, the Margin or Maximum or Minimum Rate of Interest relating to the relevant Interest Accrual Period, in place of the Margin or Maximum or Minimum Rate of Interest relating to that last preceding Interest Accrual Period).

- (d) Where Screen Rate Determination is specified in the applicable Final Terms as the manner in which the Rate of Interest is to be determined and the Reference Rate in respect of the Floating Rate Notes is specified as being EONIA, the Rate of Interest for each Interest Accrual Period will, subject as provided below, be the rate of return of a daily compound interest investment (with the arithmetic mean of the daily rates of the day-to-day Euro-zone

interbank euro money market as reference rate for the calculation of interest) plus or minus (as indicated in the applicable Final Terms) the Margin (if any) and will be calculated by the Calculation Agent on the Interest Determination Date as follows, and the resulting will be rounded, if necessary, to the nearest one ten-thousandth of a percentage point, with 0.00005 being rounded upwards:

$$\left[\prod_{i=1}^{d_o} \left(1 + \frac{EONIA_i \times n_i}{360} \right) - 1 \right] \times \frac{360}{d}$$

Where:

"**i**" is a series of whole numbers from one to d_o , each representing the relevant TARGET Business Day in chronological order from, and including, the first TARGET Business Day in the relevant Interest Accrual Period;

"**d_o**" for any Interest Accrual Period, is the number of TARGET Business Days in the relevant Interest Accrual Period;

"**EONIA_i**", for any day "**i**" in the relevant Interest Accrual Period, is a reference rate equal to the overnight rate as calculated by the European Central Bank and appearing on the Reuters Screen EONIA Page or such other page or service as may replace such page for the purposes of displaying Euro overnight index average rate of leading reference banks for deposits in Euro (the "**EONIA Page**") in respect of that day provided that, if, for any reason, by 11.00 a.m. (Brussels time) on any such day "**i**", no rate is published on the EONIA Page, the Calculation Agent will request any four major banks selected by it (but which shall not include the Calculation Agent) in the Euro-zone inter-bank market to provide it with their respective quotations of the rates offered by such banks at approximately 11.00 a.m. (Brussels time) on such day "**i**" to prime banks in the Euro-zone inter-bank market for Euro overnight index average rate for deposits in Euro in an amount that is, in the reasonable opinion of the Calculation Agent, representative for a single transaction in the relevant market at the relevant time. The applicable reference rate for such day "**i**" shall be the arithmetic mean (rounded if necessary, to the nearest hundredth of a percentage point, with 0.005 being rounded upwards) of at least two of the rates so quoted, it being provided that if less than two rates are provided to the Calculation Agent, the applicable reference rate shall be determined by the Calculation Agent after consultation of an independent expert;

"**n_i**" is the number of calendar days in the relevant Interest Accrual Period on which the rate is EONIA_i; and

"**d**" is the number of calendar days in the relevant Interest Accrual Period.

- (e) Where Screen Rate Determination is specified in the applicable Final Terms as the manner in which the Rate of Interest is to be

determined and the Reference Rate in respect of the Floating Rate Notes is specified as being CMS Rate, the Rate of Interest for each Interest Accrual Period will, subject as provided below, be determined by the Calculation Agent by reference to the following formula:

CMS Rate + Margin

If the Relevant Screen Page is not available at the Specified Time on the relevant Interest Determination Date: (i) the Calculation Agent shall request each of the CMS Reference Banks to provide the Calculation Agent with its quotation for the Relevant Swap Rate at approximately the Specified Time on the relevant Interest Determination Date; (ii) if at least three of the CMS Reference Banks provide the Calculation Agent with such quotations, the CMS Rate for such Interest Accrual Period shall be the arithmetic mean of such quotations, eliminating the highest quotation (or, in the event of equality, one of the highest quotations and the lowest quotation (or, in the event of equality, one of the lowest quotations) and (iii) if on any Interest Determination Date less than three or none of the CMS Reference Banks provides the Calculation Agent with such quotations as provided in the preceding paragraph, the CMS Rate shall be determined by the Calculation Agent on such commercial basis as considered appropriate by the Calculation Agent in its absolute discretion, in accordance with the then prevailing standard market practice.

For the purposes of this sub-paragraph (e):

"**CMS Rate**" shall mean the applicable swap rate for swap transactions in the Reference Currency with a maturity of the Designated Maturity, expressed as a percentage, which appears on the Relevant Screen Page as at the Specified Time on the relevant Interest Determination Date in question, all as determined by the Calculation Agent.

"**CMS Reference Banks**" means (i) where the Reference Currency is Euro, the principal office of five leading swap dealers in the inter-bank market, (ii) where the Reference Currency is Sterling, the principal London office of five leading swap dealers in the London inter-bank market, (iii) where the Reference Currency is United States dollars, the principal New York City office of five leading swap dealers in the New York City inter-bank market, or (iv) in the case of any other Reference Currency, the principal Relevant Financial Centre office of five leading swap dealers in the Relevant Financial Centre inter-bank market, in each case selected by the Calculation Agent.

"**Reference Currency**" means the currency specified as such in the applicable Final Terms.

"**Reference Financial Centre**" means, with respect to a Reference Currency, the financial centre specified as such in the applicable Final Terms.

"Designated Maturity", "Margin", "Specified Time" and "Relevant Screen Page" shall have the meaning given to those terms in the applicable Final Terms.

"Relevant Swap Rate" means:

- (A) where the Reference Currency is Euro, the mid-market annual swap rate determined on the basis of the arithmetic mean of the bid and offered rates for the annual fixed leg, calculated on a 30/360 day count basis, of a fixed-for-floating euro interest rate swap transaction with a term equal to the Designated Maturity commencing on the first day of the relevant Interest Accrual Period and in a Representative Amount with an acknowledged dealer of good credit in the swap market, where the floating leg, in each case calculated on an Actual/360 day count basis, is equivalent to EUR-EURIBOR-Reuters (as defined in the 2006 ISDA Definitions, as published by the International Swaps and Derivatives Association, Inc. and as amended and updated as at the Issue Date of the first Tranche of the Notes (the "ISDA Definitions")) with a designated maturity determined by the Calculation Agent by reference to the then prevailing standard market practice or the ISDA Definitions;
- (B) where the Reference Currency is Sterling, the mid-market semi-annual swap rate determined on the basis of the arithmetic mean of the bid and offered rates for the semi-annual fixed leg, calculated on an Actual/365 (Fixed) day count basis, of a fixed-for-floating Sterling interest rate swap transaction with a term equal to the Designated Maturity commencing on the first day of the relevant Interest Accrual Period and in a Representative Amount with an acknowledged dealer of good credit in the swap market, where the floating leg, in each case calculated on an Actual/365 (Fixed) day count basis, is equivalent (A) if the Designated Maturity is greater than one year, to GBP-LIBOR-BBA (as defined in the ISDA Definitions) with a designated maturity of six months or (B) if the Designated Maturity is one year or less, to GBP-LIBOR-BBA with a designated maturity of three months;
- (C) where the Reference Currency is United States dollars, the mid-market semi-annual swap rate determined on the basis of the mean of the bid and offered rates for the semi-annual fixed leg, calculated on a 30/360 day count basis, of a fixed-for-floating United States dollar interest rate swap transaction with a term equal to the Designated Maturity commencing on the first day of the relevant Interest Accrual Period and in a

Representative Amount with an acknowledged dealer of good credit in the swap market, where the floating leg, calculated on an Actual/360 day count basis, is equivalent to USD-LIBOR-BBA (as defined in the ISDA Definitions) with a designated maturity of three months; and

(D) where the Reference Currency is any other currency of if the Final Terms specify otherwise, the mid-market swap rate as determined in accordance with the applicable Final Terms.

"Representative Amount" means an amount that is representative for a single transaction in the relevant market at the relevant time, as determined by the Calculation Agent.

(f) Where Screen Rate Determination is specified in the applicable Final Terms as the manner in which the Rate of Interest is to be determined and the Reference Rate in respect of the Floating Rate Notes is specified as being TEC10, the Rate of Interest for each Interest Accrual Period will, subject as provided below, be determined by the Calculation Agent by reference to the following formula:

TEC10 + Margin.

"TEC10" means the offered quotation (expressed as a percentage rate per annum) for the EUR-TEC10-CNO¹, calculated by the *Comité de Normalisation Obligataire* ("**CNO**"), which appears on the Relevant Screen Page, being the caption "TEC10" on the Reuters Screen CNOTEC10 Page or any successor page, as at 10.00 a.m. Paris time on the Interest Determination Date in question.

If, on any Interest Determination Date, TEC10 does not appear on Reuters Screen CNOTEC10 Page or any successor page, (i) it shall be determined by the Calculation Agent on the basis of the mid-market prices for each of the two reference OAT (*Obligation Assimilable du Trésor*) which would have been used by the *Comité de Normalisation Obligataire* for the calculation of the relevant rate, quoted in each case by five *Spécialistes en Valeurs du Trésor* at approximately 10:00 a.m. Paris time on the Interest Determination Date in question; (ii) the Calculation Agent will request each *Spécialiste en Valeurs du Trésor* to provide a quotation of its price; and (iii) TEC10 will be the redemption yield of the arithmetic mean of such prices as determined by the Calculation Agent after discarding the highest and lowest of such quotations. The above mentioned redemption yield shall be determined by the Calculation Agent in accordance with the formula that would have been used by the *Comité de*

¹ All potential users of the EUR-TEC10-CNO must first enter into a trademark licence agreement available from the CNO.

Normalisation Obligatoire for the determination of the relevant rate.

For information purposes only, the EUR-TEC10-CNO, established in April 1996, is the percentage yield (rounded to the nearest second decimal point, 0.005 per cent. being rounded upwards) of a notional 10 year French Treasury Bond (Obligation Assimilable du Trésor, "OAT") corresponding to the linear interpolation between the yield to maturity of the two actual OATs (the "Reference OATs") whose periods to maturity are closest in duration to the notional 10 year OAT, one Reference OAT's duration being of less than 10 years and the other Reference OAT's duration being greater than 10 years.

(v) Rate of Interest for Inflation Linked Notes:

(A) Consumer Price Index (CPI)

Where the consumer price index (excluding tobacco) for all households in France, as calculated and published by the *Institut National de la Statistique et des Etudes Economiques* (the "INSEE") ("CPI") is specified as the Index in the relevant Final Terms, this Condition 5(c)(iv)(A) shall apply. Terms defined herein shall have the meanings set out below only when this Condition 5(c)(iv)(A) shall apply.

The Rate of Interest in respect of Inflation Linked Notes indexed to the CPI (the "**CPI Linked Interest**") applicable from time to time for each Interest Accrual Period (as specified in the relevant Final Terms) will be equal to the fixed rate per annum specified in the relevant Final Terms multiplied by the Inflation Index Ratio (as defined below).

The **CPI Linked Interest** will be determined by the Calculation Agent on the following basis:

- (1) On the fifth Business Day before each Interest Payment Date (an "**Interest Determination Date**") the Calculation Agent will calculate the Inflation Index Ratio.

For the purpose of this Condition 5(c)(iv)(A), the "**Inflation Index Ratio**" or "**IIR**" is the ratio between (i) the CPI Daily Inflation Reference Index (as defined below) applicable on any Interest Payment Date, as the case may be and (ii) the base reference defined as the CPI Daily Inflation Reference Index (as defined below) applicable on the date specified in the applicable Final Terms (the "**Base Reference**"). Notwithstanding Condition 5(g)(iii), the IIR will be rounded if necessary to six significant figures (with halves being rounded up).

"**CPI Daily Inflation Reference Index**" means (i) in relation to the first day of any given calendar month, the CPI Monthly Reference Index of the third month preceding such month, and (ii) in relation to a day D (other than the first day) in any given calendar month ("M"), the linear interpolation of the CPI Monthly Reference Index pertaining respectively to the third calendar month preceding such month ("M – 3") and the second calendar month preceding such

month ("M - 2") calculated in accordance with the following formula:

CPI Daily Inflation Reference Index=

$$\text{CPI Monthly Reference Index}_{M-3} + \frac{D-1}{ND_M} \times (\text{CPI Monthly Reference Index}_{M-2} - \text{CPI Monthly Reference Index}_{M-3})$$

With:

"**ND_M**": number of days in the relevant month M and, in the case of payment of principal or interest, shall be equal to 31;

"**D**": actual day of payment in the relevant month M and, in the case of payment of principal or interest, shall be equal to 25;

"**CPI Monthly Reference Index_{M-2}**": the level of the CPI Monthly Reference Index published in relation to month M - 2;

"**CPI Monthly Reference Index_{M-3}**": the level of the CPI Monthly Reference Index published in relation to month M - 3.

Notwithstanding Condition 5(g)(iii), the CPI Daily Inflation Reference Index will be rounded if necessary to six significant figures (with halves being rounded up).

For information purposes, such CPI Daily Inflation Reference Index appears on the Agence France Trésor Reuters page OATINFLATION01 or on Bloomberg FRCPXTOB Index <GO> pages and on the website www.aft.gouv.fr. In the case of doubt in the interpretation of the methods used to calculate the Inflation Index Ratio, such methods shall be interpreted by reference to the procedures selected by the French Treasury (Trésor) for its obligations assimilables du Trésor indexées sur l'inflation.

"**CPI Monthly Reference Index**" means the definitive consumer price index excluding tobacco for all households in France, as calculated and published monthly by the INSEE as such index may be adjusted or replaced from time to time as provided herein.

- (2) The calculation method described below is based on the recommendation issued by the French Bond Association (*Comité de Normalisation Obligataire* – www.cnofrance.org) in its December 2010 Paper entitled "Inflation Indexed Notes" (*Obligations et autres instruments de taux d'intérêt en euro, Normes et usages des marchés de capitaux – Chapitre II: Les obligations indexées sur l'inflation*). In the case of any conflict between the calculation method provided below and the calculation method provided by the French Bond Association (*Comité de Normalisation Obligataire*), the calculation method provided by the French Bond Association (*Comité de Normalisation Obligataire*) shall prevail.
- (3)
 - (i) If the CPI Monthly Reference Index is not published in a timely manner, a substitute CPI Monthly Reference Index

(the "**Substitute CPI Monthly Reference Index**") shall be determined by the Calculation Agent in accordance with the following provisions:

- (x) If a provisional CPI Monthly Reference Index (*indice provisoire*) has already been published, such index shall automatically be used as the Substitute CPI Monthly Reference Index. Such provisional CPI Monthly Reference Index would be published under the heading "*indice de substitution*". Once the definitive CPI Monthly Reference Index is released, it shall automatically apply from the day following its release to all calculations taking place from this date.
- (y) If no provisional CPI Monthly Reference Index is available, a substitute index shall be calculated on the basis of the most recently published figure adjusted as set out in the following formula:

Substitute CPI Monthly Reference Index_M=

$$\text{CPI Monthly Reference Index}_{M-1} \times \frac{\text{CPI Monthly Reference Index}_{M-1}}{\text{CPI Monthly Reference Index}_{M-13}} \times \frac{1}{12}$$

- (ii) In the event INSEE decides to proceed with one or more base changes for the purpose of calculating the CPI Monthly Reference Index, the two CPI Monthly Reference Indexes which have been calculated on a different basis will be chained on the basis of the December CPI Monthly Reference Index of the last year of joint publications, which corresponds to the CPI Daily Inflation Reference Index for 1st March of the following year. Such chaining will be carried out in accordance with the following equation:

$$\text{Key} = \frac{\text{CPI Monthly Reference Index}^{\text{pertaining to December calculated on the new basis}}}{\text{CPI Monthly Reference Index}^{\text{pertaining to December calculated on the previous basis}}}$$

Such that:

$$\text{CPI Monthly Reference Index}^{\text{Date D New Basis}} = \text{CPI Monthly Reference Index}^{\text{Date D Previous Basis}} \times \text{Key}$$

(B) Harmonised Index of Consumer Prices (HICP)

Where the harmonised index of consumer prices (excluding tobacco) measuring the rate of inflation in the European Monetary Union as calculated and published monthly by Eurostat (the "**HICP**") is specified as

the Index in the relevant Final Terms, this Condition 5(c)(iv)(B) shall apply. Terms defined herein shall have the meanings set out below only when this Condition 5(c)(iv)(B) shall apply.

The Rate of Interest in respect of Inflation Linked Notes indexed to the HICP (“**HICP Linked Interest**”) applicable from time to time for each Interest Accrual Period (as specified in the relevant Final Terms) will be equal to the fixed rate per annum specified in the relevant Final Terms multiplied by the Inflation Index Ratio (as defined below).

The HICP Linked Interest will be determined by the Calculation Agent on the following basis:

- (1) On the fifth Business Day before each Interest Payment Date (an “**Interest Determination Date**”) the Calculation Agent will calculate the Inflation Index Ratio.

For the purpose of this Condition 5(c)(iv)(B), the “**Inflation Index Ratio**” or “**IIR**” is the ratio between (i) the HICP Daily Inflation Reference Index (as defined below) applicable on any Interest Payment Date or the redemption date, as the case may be and (ii) the base reference defined as the HICP Daily Inflation Reference Index (as defined below) applicable on the date specified in the applicable Final Terms (the “**Base Reference**”). Notwithstanding Condition 5(g)(iii), the IIR will be rounded if necessary to six significant figures (with halves being rounded up).

“**HICP Daily Inflation Reference Index**” means (i) in relation to the first day of any given calendar month, the HICP Monthly Reference Index of the third calendar month preceding such month, and (ii) in relation to a day D (other than the first day) in any given month (“M”), the linear interpolation of the HICP Monthly Reference Index pertaining respectively to the third calendar month preceding such month (“M – 3”) and the second calendar month preceding such month (“M – 2”) calculated in accordance with the following formula:

HICP Daily Inflation Reference Index =

$$\text{HICP Monthly Reference Index}_{M-3} + \frac{D-1}{ND_M} \times (\text{HICP Monthly Reference Index}_{M-2} - \text{HICP Monthly Reference Index}_{M-3})$$

With:

“**ND_M**”: number of days in the relevant month M and, in the case of payment of principal or interest, shall be equal to 31;

“**D**”: actual day of payment in the relevant month M and, in the case of payment of principal or interest, shall be equal to 25;

“**HICP Monthly Reference Index_{M-2}**”: the level of the HICP Monthly Reference Index published in relation to month M - 2;

“**HICP Monthly Reference Index_{M-3}**”: the level of the HICP Monthly Reference Index published in relation to month M - 3.

Notwithstanding Condition 5(g)(iii), the HICP Daily Inflation Reference Index will be rounded if necessary to six significant figures (with halves being rounded up).

For information purposes, such HICP Daily Inflation Reference Index appears on the Agence France Trésor Reuters page OATEI01, on the website www.aft.gouv.fr and on Bloomberg page CPTFEMU Index <GO>.

"**HICP Monthly Reference Index**" means to the harmonised index of consumer prices excluding tobacco measuring the rate of inflation in the European Monetary Union excluding tobacco as calculated and published by Eurostat as such index may be adjusted or replaced from time to time as provided herein. The first publication or announcement of a level of such index for a given month shall be final and conclusive and later revisions to the level for such month will not be used in any calculations.

(2)

(i) If the HICP Monthly Reference Index is not published in a timely manner, a substitute HICP Monthly Reference Index (the "**Substitute HICP Monthly Reference Index**") shall be determined by the Calculation Agent in accordance with the following provisions:

(x) If a provisional HICP Monthly Reference Index has already been published by Eurostat, such index shall automatically be used as the Substitute HICP Monthly Reference Index. Once the definitive HICP Monthly Reference Index is released, it shall automatically apply from the day following its release to all calculations taking place from this date.

(y) If no provisional HICP Monthly Reference Index is available, a substitute index shall be calculated on the basis of the most recently published figure adjusted as set out in the following formula:

Substitute HICP Monthly Reference Index_M =

$$\text{HICP Monthly Reference Index}_{M-1} \times \frac{\text{HICP Monthly Reference Index}_{M-1}}{\text{HICP Monthly Reference Index}_{M-1} \times \frac{1}{12}}$$

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(ii) In the event Eurostat decides to proceed with one or more base changes for the purpose of calculating the HICP Monthly Reference Index, the two HICP Monthly Reference Indexes which have been calculated on a different basis will be chained on the basis of the

December HICP Monthly Reference Index of the last year of joint publications, which corresponds to the HICP Daily Inflation Reference Index for 1st March of the following year. Such chaining will be carried out in accordance with the following equation:

$$\text{Key} = \frac{\text{HICP Monthly Reference Index}^{\text{pertaining to December}}_{\text{calculated on the new basis}}}{\text{HICP Monthly Reference Index}^{\text{pertaining to December}}_{\text{calculated on the previous basis}}}$$

Such that:

$$\text{HICP Monthly Reference Index}^{\text{Date D New Basis}} = \text{HICP Monthly Reference Index}^{\text{Date D Previous Basis}} \times \text{Key}$$

- (d) **Zero Coupon Notes:** Where a Note the Interest Basis of which is specified to be Zero Coupon and is repayable prior to the Maturity Date is not paid when due, the amount due and payable prior to the Maturity Date shall be the Early Redemption Amount of such Note. As from the Maturity Date, the Rate of Interest for any overdue principal of such a Note shall be a rate per annum (expressed as a percentage) equal to the Amortisation Yield (as described in Condition 6(f)(i)).
- (e) **Interest determined in accordance with a formula:** The Interest Amount in respect of the Notes payable on any Interest Payment Date shall, if so specified in the Final Terms, be determined in accordance with one of the formulas contained in the Technical Annex which is supplemental to these Conditions.
- (f) **Accrual of interest:** Interest shall cease to accrue on each Note on the due date for redemption unless (i) in the case of Dematerialised Notes, on such due date or (ii) in the case of Materialised Notes, upon due presentation, payment is improperly withheld or refused, in which event interest shall continue to accrue (as well after as before judgment) at the Rate of Interest in the manner provided in this Condition 5 to the Relevant Date (as defined in Condition 8).
- (g) **Margin, Maximum/Minimum Rates of Interest and Redemption Amounts and Rounding:**
- (i) If any Margin is specified in the relevant Final Terms (either (x) generally, or (y) in relation to one or more Interest Accrual Periods), an adjustment shall be made to all Rates of Interest, in the case of (x), or the Rates of Interest for the specified Interest Accrual Periods, in the case of (y), calculated in accordance with (c) above by adding (if a positive number) or subtracting the absolute value (if a negative number) of such Margin, subject always to the next paragraph.
 - (ii) If any Maximum or Minimum Rate of Interest or Redemption Amount is specified in the relevant Final Terms, then any Rate of Interest or Redemption Amount shall be subject to such maximum or minimum, as the case may be.
 - (iii) For the purposes of any calculations required pursuant to these Conditions (unless otherwise specified), (x) all percentages resulting from such calculations shall be rounded, if necessary, to the nearest one hundred-thousandth of a percentage point (with halves being rounded up), (y) all figures shall be rounded to seven significant figures (with halves being rounded up) and (z) all currency amounts that fall due and payable shall be rounded to the nearest unit of such currency (with halves being rounded up), save in the case of yen, which shall be rounded down to the nearest yen.

For these purposes "**unit**" means the lowest amount of such currency that is available as legal tender in the country(ies) of such currency.

- (h) **Calculations:** The amount of interest payable in respect of any Note for any period shall be calculated by multiplying the product of the Rate of Interest and the outstanding nominal amount of such Note by the Day Count Fraction, unless an Interest Amount is specified in respect of such period, in which case the amount of interest payable in respect of such Note for such period shall equal such Interest Amount (or be calculated in accordance with the relevant formula set out in the Technical Annex). Where any Interest Period comprises two or more Interest Accrual Periods, the amount of interest payable in respect of such Interest Period shall be the sum of the amounts of interest payable in respect of each of those Interest Accrual Periods.
- (i) **Determination and Publication of Rates of Interest, Interest Amounts, Final Redemption Amounts, Optional Redemption Amounts and Early Redemption Amounts:** The Calculation Agent shall, as soon as practicable on such date as the Calculation Agent may be required to calculate any rate or amount, obtain any quotation or make any determination or calculation, determine such rate and calculate the Interest Amounts in respect of each Specified Denomination of the Notes for the relevant Interest Accrual Period, calculate the Final Redemption Amount, Optional Redemption Amount or Early Redemption Amount, obtain such quotation or make such determination or calculation, as the case may be, and cause the Rate of Interest and the Interest Amounts for each Interest Accrual Period and the relevant Interest Payment Date and, if required to be calculated, the Final Redemption Amount, Optional Redemption Amount or Early Redemption Amount to be notified to the Fiscal Agent, the Issuer, the Fiscal Agent, the Paying Agent(s), the Noteholders, any other Calculation Agent appointed in respect of the Notes that is to make a further calculation upon receipt of such information and, if the Notes are admitted to trading on a Regulated Market and the rules of, or applicable to, such Regulated Market so require, such Regulated Market as soon as possible after their determination but in no event later than (i) the commencement of the relevant Interest Period, if determined prior to such time, in the case of notification to such Regulated Market of a Rate of Interest and Interest Amount, or (ii) in all other cases, the fourth Business Day after such determination. Where any Interest Payment Date or Interest Period Date is subject to adjustment pursuant to Condition 5(c)(ii), the Interest Amounts and the Interest Payment Date so published may subsequently be amended (or appropriate alternative arrangements made by way of adjustment) without notice in the event of an extension or shortening of the Interest Period. The determination of any rate or amount, the obtaining of each quotation and the making of each determination or calculation by the Calculation Agent(s) shall (in the absence of manifest error) be final and binding upon all parties.
- (j) **Calculation Agent:** The Issuer shall use its best efforts to procure that there shall at all times one or more Calculation Agent(s) if provision is made for them in the relevant Final Terms and for so long as any Note is outstanding (as defined below). Where more than one Calculation Agent is appointed in respect of the Notes, references in these Conditions to the Calculation Agent shall be construed as each Calculation Agent performing its respective duties under the Conditions. If the Calculation Agent is unable or unwilling to act as such or if the Calculation Agent fails duly to establish the Rate of Interest for an Interest Period or Interest Accrual Period or to calculate any Interest Amount, Final Redemption Amount, Early Redemption Amount or Optional Redemption Amount, as the case may be, or to comply with any other requirement, the Issuer shall appoint a leading bank or investment banking firm engaged in the interbank market (or, if appropriate, money, swap or over-the-counter index options market) that is most closely connected with the calculation or determination to be

made by the Calculation Agent (acting through its principal Paris office or any other office actively involved in such market) to act as such in its place. The Calculation Agent may not resign its duties without a successor having been appointed as aforesaid. So long as the Notes are admitted to trading on a Regulated Market and the rules of, or applicable to, that Regulated Market so require, notice of any change of Calculation Agent shall be given in accordance with Condition 14.

For the purpose of this Condition:

"**outstanding**" means, in relation to the Notes of any Series, all the Notes issued other than (a) those that have been redeemed in accordance with these Conditions, (b) those in respect of which the date for redemption has occurred and the redemption moneys (including all interest accrued on such Notes to the date for such redemption and any interest payable after such date) have been duly paid (i) in the case of Dematerialised Notes in bearer form and in administered registered form, to the relevant Account Holders on behalf of the Noteholder as provided in Condition 7(a), (ii) in the case of Dematerialised Notes in fully registered form, to the account of the Noteholder as provided in Condition 7(a) and (iii) in the case of Materialised Notes, to the relevant account with, or, by check drawn on, a Bank as provided in Condition 7(b) and remain available for payment against presentation and surrender of Bearer Materialised Notes and/or Coupons, as the case may be, (c) those which have become void or in respect of which claims have become prescribed, (d) those which have been purchased and that are held or have been cancelled as provided in these Conditions, (e) in the case of Materialised Notes (i) those mutilated or defaced Bearer Materialised Notes that have been surrendered in exchange for replacement Bearer Materialised Notes, (ii) (for the purpose only of determining how many such Bearer Materialised Notes are outstanding and without prejudice to their status for any other purpose) those Bearer Materialised Notes alleged to have been lost, stolen or destroyed and in respect of which replacement Bearer Materialised Notes have been issued and (iii) any Temporary Global Certificate to the extent that it shall have been exchanged for one or more Definitive Materialised Bearer Notes, pursuant to its provisions.

6 Redemption, Purchase and Options

- (a) **Final Redemption:** Unless previously redeemed, purchased and cancelled as provided below, each Note shall be finally redeemed on the Maturity Date specified in the relevant Final Terms at its Final Redemption Amount which is (i) its nominal amount; (ii) an amount determined in accordance with Condition 6(e), if specified as applicable in the relevant Final Terms; or (iii) an amount determined in accordance with the Technical Annex, if Zero Coupon French Inflation or Zero Coupon HICP Inflation is specified as applicable in the relevant Final Terms.
- (b) **Redemption for Taxation Reasons**
 - (i) If in respect of the Notes the Issuer would, as a result of any change in, or in the official interpretation or administration of, any laws or regulations of the Republic of France or any other authority thereof or therein be required to pay additional amounts as provided in Condition 8, the Issuer may at its option at any time (in the case of Notes other than Floating Rate Notes) or on any Interest Payment Date (in the case of Floating Rate Notes), on giving not more than 45 nor less than 15 days' notice to the Noteholders (in accordance with Condition 14) which notice shall be irrevocable, redeem all, but not some only, of the Notes at their Early Redemption Amount (as defined below) together with interest accrued to the date fixed for redemption, provided that the due date for redemption of which notice hereunder may be given

shall be no earlier than the latest practicable date upon which the Issuer could make payment without withholding for such taxes.

- (ii) If the Issuer would, on the next due date for payment of any amount in respect of the Notes, be prevented by French law from making such payment notwithstanding the undertaking to pay additional amounts as provided in Condition 8, then the Issuer shall forthwith give notice of such fact to the Fiscal Agent and shall, at any time (in the case of Notes other than Floating Rate Notes) or on any Interest Payment Date (in the case of Floating Rate Notes) redeem all, but not some only, of the Notes then outstanding at their Early Redemption Amount (as defined below) together with interest accrued to the date fixed for redemption, upon giving not less than 7 nor more than 45 days' prior notice to the Noteholders (in accordance with Condition 14), provided that the due date for redemption of which notice hereunder shall be given shall be no earlier than the latest practicable date on which the Issuer could make payment of the full amount of interest payable in respect of the Notes or, if such date is already past, as soon as practicable thereafter.

(c) **Redemption at the Option of the Issuer and Partial Redemption:**

If a Call Option is specified in the relevant Final Terms, the Issuer may, subject to compliance by the Issuer with all relevant laws, regulations and directives and on giving not less than 15 nor more than 30 days' irrevocable notice in accordance with Condition 14 to the Noteholders (or such other notice period as may be specified in the relevant Final Terms), redeem all, or, if so provided, some, of the Notes on any Optional Redemption Date, as the case may be. Any such redemption of Notes shall be at their Optional Redemption Amount being the nominal amount together with interest accrued to the date fixed for redemption (including, where applicable, any Arrears of Interest), if any. Any such redemption or exercise must relate to Notes of a nominal amount at least equal to the Minimum Redemption Amount to be redeemed specified in the relevant Final Terms and no greater than the Maximum Redemption Amount to be redeemed specified in the relevant Final Terms.

All Notes in respect of which any such notice is given shall be redeemed on the date specified in such notice in accordance with this Condition.

In the case of a partial redemption in respect of Materialised Notes, the notice to holders of such Materialised Notes shall also contain the number of the Definitive Materialised Bearer Notes to be redeemed which shall have been drawn in such place and in such manner as may be fair and reasonable in the circumstances, taking account of prevailing market practices, subject to compliance with any applicable laws and stock exchange or other relevant authority requirements.

In the case of a partial redemption in respect of Dematerialised Notes, the redemption may be effected by reducing the nominal amount of all such Dematerialised Notes in a Series in proportion to the aggregate nominal amount redeemed.

So long as the Notes are admitted to trading on Euronext Paris, the Issuer shall, once in each year in which there has been a partial redemption of the Notes, cause to be published in accordance with Articles 221-3 and 221-4 of the *Règlement Général* of the *Autorité des marchés financiers* and on the website of any other competent authority and/or Regulated Market of the EEA Member State where the Notes are listed and admitted to trading, a notice specifying the aggregate nominal amount of Notes outstanding and, in the case of Materialised Notes a list of any Definitive Materialised Bearer Notes drawn for redemption but not surrendered.

(d) **Redemption at the Option of the Noteholders**

If a Put Option is specified in the relevant Final Terms, the Issuer shall, at the option of the Noteholder, upon the Noteholder giving not less than 15 nor more than 30 days' notice to the Issuer (or such other notice period as may be specified in the relevant Final Terms) redeem such Note on the Optional Redemption Date(s) at its Optional Redemption Amount being the nominal amount together with interest accrued to the date fixed for redemption.

To exercise such option the Noteholder must deposit with any Paying Agent at its specified office during usual business hours a duly completed option exercise notice (the "**Exercise Notice**") in the form obtainable during usual business hours from any Paying Agent or the Registration Agent, as the case may be, within the notice period. Such notice shall, in the case of Materialised Bearer Notes, have attached to it such Note (together with all unmatured Coupons and unexchanged Talons). In the case of Dematerialised Notes, the Noteholder shall transfer, or cause to be transferred, the Dematerialised Notes to be redeemed to the account of the Fiscal Agent specified in the Exercise Notice. No option so exercised and, where applicable, no Note so deposited or transferred may be withdrawn without the prior consent of the Issuer.

(e) **Redemption of Inflation Linked Notes:** If Condition 6(e) is specified as applicable in the relevant Final Terms, the Final Redemption Amount in respect of Inflation Linked Notes will be determined by the Calculation Agent on the following basis:

Final Redemption Amount = IIR x nominal amount of the Notes

If the Final Redemption Amount calculated as set out above is below par, the Notes will be redeemed at par.

For the purpose of this Condition 6(e) only, "**IIR**" means the ratio determined on the fifth Business Day before the Maturity Date between (i) if the CPI is specified as the Index applicable in the Final Terms, the CPI Daily Inflation Reference Index (as defined in Condition 5(c)(v)(A)) on the Maturity Date and the Base Reference on the date specified in the relevant Final Terms or (ii) if the HICP is specified as the Index applicable in the Final Terms, the HICP Daily Inflation Reference Index (as defined in Condition 5(c)(v)(B)) on the Maturity Date and the Base Reference on the date specified in the relevant Final Terms.

(f) **Early Redemption Amount:**

(i) Zero Coupon Notes:

(A) The Early Redemption Amount payable in respect of any Zero Coupon Note (other than a Note in relation to which Zero Coupon French Inflation or Zero Coupon HICP Inflation is specified as applicable in the relevant Final Terms), upon redemption of such Note pursuant to Condition 6(b) or upon it becoming due and payable as provided in Condition 9 shall be the Amortised Nominal Amount (calculated as provided below) of such Note.

(B) Subject to the provisions of sub-paragraph (C) below, the Amortised Nominal Amount of any such Note shall be the scheduled Final Redemption Amount of such Note on the Maturity Date discounted at a rate per annum (expressed as a percentage) equal to the Amortisation Yield (which, if none is shown in the relevant Final Terms, shall be such rate as would produce an Amortised Nominal Amount equal to the issue price of the Notes if they were discounted back to their issue price on the Issue Date) compounded annually.

- (C) If the Early Redemption Amount payable in respect of any such Note upon its redemption pursuant to Condition 6(b) or upon it becoming due and payable as provided in Condition 9 is not paid when due, the Early Redemption Amount due and payable in respect of such Note shall be the Amortised Nominal Amount of such Note as defined in sub-paragraph (B) above, except that such sub-paragraph shall have effect as though the date on which the Amortised Nominal Amount becomes due and payable were the Relevant Date. The calculation of the Amortised Nominal Amount in accordance with this sub-paragraph shall continue to be made (both before and after judgment) until the Relevant Date, unless the Relevant Date falls on or after the Maturity Date, in which case the amount due and payable shall be the scheduled Final Redemption Amount of such Note on the Maturity Date together with any interest that may accrue in accordance with Condition 5(d).

Where such calculation is to be made for a period of less than one year, it shall be made on the basis of the Day Count Fraction specified in the relevant Final Terms.

(ii) **Other Notes:**

The Early Redemption Amount payable in respect of any Note (other than Notes described in (i) above), upon redemption of such Note pursuant to Condition 6(b), or upon it becoming due and payable as provided in Condition 9 shall be the nominal amount together with interest accrued to the date fixed for redemption.

- (g) **Purchases:** The Issuer shall have the right at all times to purchase Notes (provided that, in the case of Materialised Notes, all unmatured Coupons and unexchanged Talons relating thereto are attached thereto or surrendered therewith) in the open market or otherwise at any price, subject to the applicable laws and/or regulations. All Notes so purchased by the Issuer may be held and resold in accordance with Article L.213-1 A of the French *Code monétaire et financier* for the purpose of enhancing the liquidity of the Notes.
- (h) **Cancellation:** All Notes purchased and cancelled at the option of the Issuer shall be cancelled, in the case of Dematerialised Notes, by transfer to an account in accordance with the rules and procedures of Euroclear France and, in the case of Materialised Bearer Notes, by surrendering to the Fiscal Agent the Temporary Global Certificate and the Definitive Materialised Bearer Notes in question together with all unmatured Coupons and all unexchanged Talons and, in each case, if so transferred or surrendered, shall be cancelled together with, in the case of Dematerialised Notes, all rights relating to payment of interest and other amounts relating to such Dematerialised Notes and, in the case of Materialised Notes, all unmatured Coupons and unexchanged Talons attached thereto or surrendered therewith. Any Notes so cancelled or, where applicable, transferred or surrendered for cancellation may not be re-issued or resold and the obligations of the Issuer in respect of any such Notes shall be discharged.
- (i) **Illegality:** If, by reason of any change in French law, or any change in the official application of such law, becoming effective after the date on which agreement is reached to issue the first Tranche of the Notes, it will become unlawful for the Issuer to perform or comply with one or more of its obligations under the Notes, the Issuer will, subject to having given not more than 45 nor less than 30 days' notice to the Noteholders (which notice shall be irrevocable), in accordance with Condition 14, redeem all, but not some only, of the Notes at their Early Redemption Amount together with any interest accrued to the date set for redemption.

7 Payments and Talons

- (a) **Dematerialised Notes:** Payments of principal and interest in respect of Dematerialised Notes shall (in the case of Dematerialised Notes in bearer dematerialised form or administered registered form) be made by transfer to the account denominated in the relevant currency of the relevant Account Holders for the benefit of the Noteholders and, (in the case of Dematerialised Notes in fully registered form), to an account denominated in the relevant currency with a Bank (as defined below) designated by the Noteholders. All payments validly made to such Account Holders will be an effective discharge of the Issuer in respect of such payments.
- (b) **Materialised Bearer Notes:** Payments of principal and interest in respect of Materialised Bearer Notes shall, subject as mentioned below, be made against presentation and surrender during usual business hours of the relevant Materialised Bearer Notes (in the case of all payments of principal and, in the case of interest, as specified in Condition 7(f)(vi)) or Coupons (in the case of interest, save as specified in Condition 7(f)(vi)), as the case may be, at the specified office of any Paying Agent outside the United States by a cheque payable in the relevant currency drawn on, or, at the option of the Noteholder, by transfer to an account denominated in such currency with, a Bank.

"Bank" means a bank in the principal financial centre for such currency or, in the case of Euro, in a city in which banks have access to the TARGET System.

- (c) **Payments in the United States:** Notwithstanding the foregoing, if any Materialised Bearer Notes are denominated in U.S. Dollars, payments in respect thereof may be made at the specified office of any Paying Agent in New York City in the same manner as aforesaid if (i) the Issuer shall have appointed Paying Agents with specified offices outside the United States with the reasonable expectation that such Paying Agents would be able to make payment of the amounts on the Notes in the manner provided above when due, (ii) payment in full of such amounts at all such offices is illegal or effectively precluded by exchange controls or other similar restrictions on payment or receipt of such amounts and (iii) such payment is then permitted by United States law, without involving, in the opinion of the Issuer, any adverse tax consequence to the Issuer.
- (d) **Payments Subject to Fiscal and other Laws:** All payments are subject in all cases to (i) any applicable fiscal or other laws, regulations and directives in the place of payment but without prejudice to the provisions of Condition 8 and (ii) any withholding or deduction required pursuant to an agreement described in Section 1471(b) of the U.S. Internal Revenue Code of 1986 (the "**Code**") or otherwise imposed pursuant to Sections 1471 through 1474 of the Code, any regulations or agreements thereunder, any official interpretations thereof, or (without prejudice to Condition 8) any law implementing an intergovernmental approach thereto. No commission or expenses shall be charged to the Noteholders or Couponholders in respect of such payments.
- (e) **Appointment of Agents:** The Fiscal Agent, the Paying Agent(s), the Calculation Agent, the Redenomination Agent and the Consolidation Agent initially appointed by the Issuer and their respective specified offices are listed below. The Fiscal Agent, the Paying Agent(s), the Redenomination Agent, the Consolidation Agent and the Registration Agent act solely as agents of the Issuer and the Calculation Agent(s) act(s) as independent experts(s) and, in each case such, do not assume any obligation or relationship of agency for any Noteholder or Couponholder. The Issuer reserves the right at any time to vary or terminate the appointment of the Fiscal Agent, any other Paying Agent, the Redenomination Agent, the Consolidation Agent and the Registration Agent or the Calculation Agent(s) and to appoint additional or other Paying Agents, provided that the Issuer shall at all times maintain (i) a Fiscal Agent, (ii) one or more Calculation Agent(s) where the Conditions so require, (iii) a Redenomination

Agent and a Consolidation Agent where the Conditions so require, (iv) Paying Agent having specified offices in at least two European cities, so long as the rules of, or applicable to, the relevant Regulated Market so require) (v) in the case of Materialised Notes, a Paying Agent with a specified office in a European Union Member State (which may be any of the Paying Agents referred to in (iv) above) that will not be obliged to withhold or deduct tax pursuant to any law implementing European Council Directive 2003/48/EC of 3 June 2003 on taxation of savings income in the form of interest payments, or any other Directive implementing the conclusions of the ECOFIN Council meeting of 26-27 November 2000 on the taxation of savings income (vi) in the case of Dematerialised Notes, in fully registered form, a Registration Agent and (vii) such other agents as may be required by any other Regulated Market on which the Notes may be admitted to trading.

In addition, the Issuer shall forthwith appoint a Paying Agent in New York City in respect of any Materialised Bearer Notes denominated in U.S. Dollars in the circumstances described in paragraph (c) above.

On a redenomination of the Notes of any Series pursuant to Condition 1(d) with a view to consolidating such Notes with one or more other Series of Notes, in accordance with Condition 13, the Issuer shall ensure that the same entity shall be appointed as both Redenomination Agent and Consolidation Agent in respect of both such Notes and such other Series of Notes to be so consolidated with such Notes.

Notice of any such change or any change of any specified office shall promptly be given to the Noteholders in accordance with Condition 14.

(f) **Unmatured Coupons and unexchanged Talons**

- (i) Upon the due date for redemption, Materialised Bearer Notes which comprise Fixed Rate Notes they should be surrendered for payment together with all unexpired Coupons (if any) relating thereto, failing which an amount equal to the face value of each missing unexpired Coupon (or, in the case of payment not being made in full, that proportion of the amount of such missing unexpired Coupon that the sum of principal so paid bears to the total principal due) shall be deducted from the Final Redemption Amount, Amortised Nominal Amount, Early Redemption Amount or Optional Redemption Amount, as the case may be, due for payment. Any amount so deducted shall be paid in the manner mentioned above against surrender of such missing Coupon within a period of 10 years from the Relevant Date for the payment of such principal (whether or not such Coupon has become void pursuant to Condition 10).
- (ii) Upon the due date for redemption of any such Materialised Bearer Note comprising a Floating Rate Note or Inflation Linked Notes, unexpired Coupons relating to such Note (whether or not attached) shall become void and no payment shall be made in respect of them.
- (iii) Upon the due date for redemption of any Materialised Bearer Note, any unexpired Talon relating to such Note (whether or not attached) shall become void and no Coupon shall be delivered in respect of such Talon.
- (iv) Where any Materialised Bearer Note that provides that the relative unexpired Coupons are to become void upon the due date for redemption of those Notes is presented for redemption without all unexpired Coupons, and where any Bearer Note is presented for redemption without any unexpired Talon relating to it,

redemption shall be made only against the provision of such indemnity as the Issuer may require.

- (v) If the due date for redemption of any Materialised Bearer Note is not a due date for payment of interest, interest accrued from the preceding due date for payment of interest or the Interest Commencement Date, as the case may be, shall only be payable against presentation (and surrender if appropriate) of the relevant Definitive Materialised Bearer Note. Interest accrued on a Materialised Bearer Note that only bears interest after its Maturity Date shall be payable on redemption of such Note against presentation of the relevant Materialised Bearer Notes.
- (g) **Talons:** On or after the Interest Payment Date for the final Coupon forming part of a Coupon sheet issued in respect of any Materialised Bearer Note, the Talon forming part of such Coupon sheet may be surrendered at the specified office of the Fiscal Agent in exchange for a further Coupon sheet (and if necessary another Talon for a further Coupon sheet) (but excluding any Coupons that may have become void pursuant to Condition 10).
- (h) **Non-Business Days:** If any date for payment in respect of any Note or Coupon is not a business day, the Noteholder shall not be entitled to payment until the next following business day nor to any interest or other sum in respect of such postponed payment. In this paragraph, "**business day**" means a day (other than a Saturday or a Sunday) (A) (i) in the case of Dematerialised Notes, on which Euroclear France is open for business or (ii) in the case of Materialised Notes, on which banks and foreign exchange markets are open for business in the relevant place of presentation, in such jurisdictions as shall be specified as "**Financial Centres**" in the relevant Final Terms and (B) (i) (in the case of a payment in a currency other than Euro), where payment is to be made by transfer to an account maintained with a bank in the relevant currency, on which foreign exchange transactions may be carried on in the relevant currency in the principal financial centre of the country of such currency or (ii) (in the case of a payment in Euro), which is a TARGET Business Day.

8 Taxation

- (a) **Taxation:** All payments of principal, interest and other revenues by or on behalf of the Issuer in respect of the Notes shall be made free and clear of, and without withholding or deduction for, any taxes, duties, assessments or governmental charges of whatever nature imposed, levied, collected, withheld or assessed by or within France or any authority therein or thereof having power to tax, unless such withholding or deduction is required by law.
- (b) **Additional Amounts:** If French law should require that payments of principal or interest in respect of any Note or Coupon be subject to deduction or withholding in respect of any taxes or duties whatsoever, the Issuer will, to the fullest extent then permitted by law, pay such additional amounts as shall result in receipt by the Noteholders or, if applicable the Couponholders, as the case may be, of such amounts as would have been received by them had no such withholding or deduction been required, except that no such additional amounts shall be payable with respect to any Note or Coupon, as the case may be:
 - (i) **Other connection:** to, or to a third party on behalf of, a Noteholder or, if applicable, a Couponholder, as the case may be, who is liable to such taxes, duties, assessments or governmental charges in respect of such Note or Coupon by reason of his having some connection with the Republic of France other than the mere holding of the Note or Coupon; or
 - (ii) **Presentation more than 30 days after the Relevant Date:** in the case of Materialised Notes, more than 30 days after the Relevant Date except to the extent

that the Noteholder or, if applicable, a Couponholder, as the case may be, would have been entitled to such additional amounts on presenting it for payment on the thirtieth such day; or

- (iii) **Payment to individuals or residual entities:** where such withholding or deduction is imposed on a payment to an individual or a residual entity and is required to be made pursuant to European Council Directive 2003/48/EC of 3 June 2003 or any EU Directive implementing the conclusions of the ECOFIN Council Meeting of 26-27 November 2000 on the taxation of savings income, or any law implementing or complying with, or introduced in order to conform to, such Directive; or
- (iv) **Payment by another paying agent:** in respect of Definitive Materialised Notes in bearer form, presented for payment by or on behalf of a holder of any Note or Coupon, as the case may be, who would be able to avoid such withholding or deduction by presenting the relevant Note or Coupon, to another paying agent in a Member State of the European Union.

As used in these Conditions, "**Relevant Date**" in respect of any Note or Coupon means the date on which payment in respect of it first becomes due or (if any amount of the money payable is improperly withheld or refused) the date on which payment in full of the amount outstanding is made or, in the case of Materialised Notes (if earlier) the date seven days after that on which notice is duly given to the Noteholders that, upon further presentation of the Note or Coupon being made in accordance with the Conditions, such payment will be made, provided that payment is in fact made upon such presentation.

References in these Conditions to (i) "**principal**" shall be deemed to include any premium payable in respect of the Notes, all Final Redemption Amounts, Early Redemption Amounts, Optional Redemption Amounts, Amortised Nominal Amounts and all other amounts in the nature of principal payable pursuant to Condition 6 or any amendment or supplement to it, (ii) "**interest**" shall be deemed to include all Interest Amounts and all other amounts payable pursuant to Condition 5 or any amendment or supplement to it and (iii) "**principal**" and/or "**interest**" shall be deemed to include any additional amounts that may be payable under this Condition.

- (c) **Supply of Information:** Each Noteholder shall be responsible for supplying to the relevant Paying Agent, in a timely manner, any information as may be required in order to comply with the identification and reporting obligations imposed on it by the European Council Directive 2003/48/EC or any European Directive implementing the conclusions of the ECOFIN Council Meeting of 26-27 November 2000 on the taxation of savings income or any law implementing or complying with, or introduced in order to conform to such Directive.

9 Events of Default

The holder of any Note may give written notice to the Issuer and the Fiscal Agent that the Note is, and it shall accordingly forthwith become, immediately due and repayable at its Early Redemption Amount, together, if appropriate, with interest accrued to the date of repayment, in any of the following events ("**Events of Default**"):

- (i) the Issuer fails to pay any amount payable in respect of the Notes or any of them when due and payable and such default is not remedied within 30 days after the relevant due date; or
- (ii) the Issuer fails to perform or observe any of its other obligations under the Notes and such default is not remedied within 45 days after notice of such default has been given to the Fiscal Agent by any Noteholder; or

- (iii) any indebtedness of the Issuer in excess of € 50,000,000, or any guarantee by the Issuer of any such indebtedness shall become due and is not paid on the date which is the later of (i) its stated maturity, and (ii) the expiry of applicable grace periods (the term "indebtedness" as used herein shall mean any note or other debt instrument issued by the Issuer or any credit facility granted to the Issuer by banks); or
- (iv) the Issuer sells, transfers or otherwise disposes of, directly or indirectly, the whole or a substantial part of its assets, or the Issuer enters into, or commences any proceedings in furtherance of, forced or voluntary liquidation or dissolution, except in the case of a disposal, dissolution, liquidation, merger (fusion-absorption) or other reorganisation in which all of or substantially all of the Issuer's assets are transferred to a legal entity which simultaneously assumes all of the Issuer's debt and liabilities including the Notes and whose main purpose is the continuation of, and which effectively continues, the Issuer's activities; or
- (v) the Issuer makes any proposal for a general moratorium in relation to its debt or applies for, or is subject to, the appointment of a mandataire ad hoc or enters into a conciliation procedure (*procédure de conciliation*) or a judgement is issued for the judicial liquidation (*liquidation judiciaire*) or the transfer of the whole of the business (*cession totale de l'entreprise*) of the Issuer, or, to the extent permitted by applicable law, if the Issuer is subject to any other insolvency or bankruptcy proceedings or makes any conveyance, assignment or other arrangement for the benefit of its creditors or enters into a composition with its creditors.

10 Prescription

Claims against the Issuer for payment in respect of the Notes and Coupons (which for this purpose shall not include Talons) shall be prescribed and become void unless made within 10 years (in the case of principal) or five years (in the case of interest) from the appropriate Relevant Date in respect of them.

11 Representation of Noteholders

In respect of the representation of the Noteholders, the following shall apply:

- (a) if the relevant Final Terms specifies "Full *Masse*", the Noteholders will, in respect of all Tranches in any Series, be grouped automatically for the defence to their common interest in a *Masse* and the provisions of the French *Code de commerce* relating to the *Masse* shall apply in accordance with the below provisions of this Condition 11 (a).

The names and addresses of the initial Representative of the *Masse* and its alternated will be set out in the relevant Final Terms. The Representative appointed in respect of the first Tranche of any Series of Notes will be the representative of the single *Masse* of all Tranches in such Series.

The Representative will be entitled, if any, to such remuneration in connection with its functions or duties as set out in the relevant Final Terms.

In the event of death, retirement or revocation of appointment of the Representative, such Representative will be replaced by another Representative. In the event of the death, retirement or revocation of appointment of the alternate Representative, an alternate will be elected by the general meeting to the Noteholders (the "**General Meeting**").

In accordance with Article R. 228-71 of the French *Code de commerce*, the right of each Noteholder to participate in General Meetings will be evidenced by the entries in the books of the relevant Account Holder of the name of such Noteholder as of 0:00, Paris time, on the third business day in Paris preceding the date set for the meeting of the relevant General Meeting.

The place where a General Meeting shall be held will be set out in the notice convening such General Meeting; or

- (b) if the relevant Final Terms specifies "Contractual *Masse*", the Noteholders will, in respect of all Tranches in any Series, be grouped automatically for the defence of their common interests in a *Masse* which will be subject to the below provisions of this Condition 11(b).

The *Masse* will be governed by the provisions of the French Code de commerce with the exception of Articles L.228-48, L.228-59, L.228-71, R.228-63, R.228-67 and R.228-69 and the second sentence of Article L.228-65 II subject to the following provisions:

(i) **Legal Personality**

The *Masse* will be a separate legal entity and will act in part through a representative (the "**Representative**") and in part through the General Meeting.

The *Masse* alone, to the exclusion of all individual Noteholders, shall exercise the common rights, actions and benefits which now or in the future may accrue respectively with respect to the Notes.

(ii) **Representative**

The office of Representative may be conferred on a person of any nationality who agrees to perform such function. However, the following persons may not be chosen as Representatives:

- the Issuer, the members of its Executive Board (*Directoire*), the members of its Supervisory Board (*Conseil de surveillance*), its general managers (*directeurs généraux*), its statutory auditors, or its employees as well as their ascendants, descendants and spouse; or
- companies guaranteeing all or part of the obligations of the Issuer, their respective managers (*gérants*), general managers (*directeurs généraux*), members of their Board of Directors (*Conseil d'administration*), Executive Board (*Directoire*), or Supervisory Board (*Conseil de surveillance*), their statutory auditors, or employees as well as their ascendants, descendants and spouse; or
- companies holding 10 per cent. or more of the share capital of the Issuer or companies having 10 per cent. or more of their share capital held by the Issuer; or
- persons to whom the practice of banker is forbidden or who have been deprived of the right of directing, administering or managing an enterprise in whatever capacity.

The names and addresses of the initial Representative of the *Masse* and its alternate will be set out in the relevant Final Terms. The Representative appointed in respect of the first Tranche of any Series of Notes will be the Representative of the single *Masse* of all Tranches in such Series.

The Representative will be entitled, if any, to such remuneration in connection with its functions or duties as set out in the relevant Final Terms.

In the event of death, retirement or revocation of appointment of the Representative, such Representative will be replaced by another Representative. In the event of the death, retirement or revocation of

appointment of the alternate Representative, an alternate will be elected by the General Meeting.

All interested parties will at all times have the right to obtain the names and addresses of the initial Representative and the alternate Representative at the head office of the Issuer and the specified offices of any of the Paying Agents.

(iii) **Powers of Representative**

The Representative shall (in the absence of any decision to the contrary of the General Meeting) have the power to take all acts of management necessary in order to defend the common interests of the Noteholders.

All legal proceedings against the Noteholders or initiated by them, must be brought by or against the Representative.

The Representative may not be involved in the management of the affairs of the Issuer.

(iv) **General Meeting**

A General Meeting may be held at any time, on convocation either by the Issuer or by the Representative. One or more Noteholders, holding together at least one-thirtieth of the principal amount of the Notes outstanding, may address to the Issuer and the Representative a demand for convocation of the General Meeting. If such General Meeting has not been convened within two months after such demand, the Noteholders may commission one of their members to petition a competent court in Paris to appoint an agent (*mandataire*) who will call the General Meeting.

Notice of the date, time, place and agenda of any General Meeting will be published as provided under Condition 14.

Each Noteholder has the right to participate in a General Meeting in person, by proxy, by correspondence, or if the *statuts* of the Issuer so specify, by videoconference or by any other means of telecommunications allowing the identification of participating Noteholders². Each Note carries the right to one vote or, in the case of Notes issued with more than one Specified Denomination, one vote in respect of each multiple of the lowest Specified Denomination comprised in the principal amount of the Specified Denomination of such Note.

(v) **Powers of the General Meetings**

The General Meeting is empowered to deliberate on the dismissal and replacement of the Representative and the alternate Representative and also may act with respect to any other matter that relates to the common rights, actions and benefits which now or in the future may accrue with respect to the Notes, including authorising the Representative to act at law as plaintiff or defendant.

The General Meeting may further deliberate on any proposal relating to the modification of the Conditions including any proposal, whether for arbitration or settlement, relating to rights in controversy or which were the subject of judicial decisions, it being specified, however, that the General Meeting may not increase the

² At the date of this Base Prospectus, the *statuts* of the Issuer do not contemplate the right for a Noteholder to participate in a General Meeting by videoconference or any other means of telecommunication allowing the identification of the participating Noteholders.

liabilities (*charges*) of the Noteholders, nor establish any unequal treatment between the Noteholders, nor decide to convert Notes into shares.

General Meetings may deliberate validly on first convocation only if Noteholders present or represented hold at least one fifth of the principal amount of the Notes then outstanding. On second convocation, no quorum shall be required. Decisions at meetings shall be taken by a simple majority of votes cast by Noteholders attending such General Meetings or represented thereat.

In accordance with Article R.228-71 of the French *Code de commerce*, the rights of each Noteholder to participate in General Meetings will be evidenced by the entries in the books of the relevant Account Holder of the name of such Noteholder on the third business day in Paris preceding the date set for the meeting of the relevant General Meeting at zero hours, Paris time

Decisions of General Meetings must be published in accordance with the provisions set forth in Condition 14.

(vi) **Information to Noteholders**

Each Noteholder or Representative thereof will have the right, during the 15-day period (on first convocation) or 10-day period (on second convocation) preceding the holding of each General Meeting, to consult or make a copy of the text of the resolutions which will be proposed and of the reports which will be presented at the General Meeting, all of which will be available for inspection by the relevant Noteholders at the registered office of the Issuer, at the specified offices of any of the Paying Agents during usual business hours and at any other place specified in the notice of the General Meeting.

(vii) **Expenses**

The Issuer will pay all expenses relating to the operation of the *Masse*, including expenses relating to the calling and holding of General Meetings and, more generally, all administrative expenses resolved upon by the General Meeting, it being expressly stipulated that no expenses may be imputed against interest payable under the Notes.

(c) **Single *Masse***

The holders of Notes of the same Series, and the holders of Notes of any other Series which have been assimilated with the Notes of such first mentioned Series in accordance with Condition 13, shall, for the defence of their respective common interests, be grouped in a single *Masse*. The Representative appointed in respect of the first Tranche of any Series of Notes will be the Representative of the single *Masse* of all such Series.

For the avoidance of doubt, in this Condition 11, the term "outstanding " shall not include those Note purchased by the Issuer in accordance with Article L. 213-1 A of the French *Code monétaire et financier* that are held by it and not cancelled.

12 **Replacement of definitive Notes, Coupons and Talons**

If, in the case of any Materialised Bearer Notes, a Definitive Materialised Bearer Note, Coupon or Talon is lost, stolen, mutilated, defaced or destroyed, it may be replaced, subject to applicable laws, regulations and Regulated Market regulations, at the specified office of the Fiscal Agent or such other Paying Agent as may from time to time be designated by the Issuer for the purpose and notice of whose designation is given to Noteholders, in each case on payment by the claimant of the fees and costs incurred in connection therewith and on such terms as to evidence, security and indemnity (which may

provide, *inter alia*, that if the allegedly lost, stolen or destroyed Definitive Materialised Bearer Note, Coupon or Talon is subsequently presented for payment or, as the case may be, for exchange for further Coupons, there shall be paid to the Issuer on demand the amount payable by the Issuer in respect of such Definitive Materialised Bearer Notes, Coupons or further Coupons) and otherwise as the Issuer may require. Mutilated or defaced Materialised Bearer Notes, Coupons or Talons must be surrendered before replacements will be issued.

13 Further Issues and Consolidation

- (a) **Further Issues:** The Issuer may from time to time, without the consent of the Noteholders or Couponholders create and issue further notes to be assimilated (*assimilées*) and form a single series with the Notes provided such Notes and the further notes carry rights identical in all respects (or in all respects save for the principal amount thereof and the first payment of interest in the relevant Final Terms) and that the terms of such further notes provide for such assimilation and references in these Conditions to "Notes" shall be construed accordingly, provided that any further Notes issued after 30 June 2014 do not cause holders of Notes to become subject to any United States reporting obligation or any United States withholding tax which holders of Notes would otherwise not have been subject to had the Issuer not issued the further Notes.
- (b) **Consolidation:** The Issuer may, with the prior approval (which shall not be unreasonably withheld) of the Redenomination and Consolidation Agent, from time to time on any Interest Payment Date occurring on or after the Redenomination Date on giving not less than 30 days' prior notice to the Noteholders in accordance with Condition 14, without the consent of the Noteholders or Couponholders, consolidate the Notes of one Series with the Notes of one or more other Series issued by it, whether or not originally issued in one of the European national currencies or in Euro, provided such other Notes have been redenominated in Euro (if not originally denominated in Euro) and which otherwise have, in respect of all periods subsequent to such consolidation, the same terms and conditions as the Notes.

14 Notices

- (a) Notices to the holders of Dematerialised Notes in registered form (*au nominatif*) shall be valid if either, (i) they are mailed to them at their respective addresses, in which case they will be deemed to have been given on the fourth weekday (being a day other than a Saturday or a Sunday) after the mailing, or, (ii) at the option of the Issuer, they are published (a) so long as such Notes are listed and admitted to trading on Euronext Paris, in a leading daily newspaper of general circulation in France (which is expected to be *Les Échos*) or, (b) in a leading daily newspaper of general circulation in Europe (which is expected to be the Financial Times) or (c) they are published in accordance with Articles 221-3 and 221-4 of the *Règlement Général* of the *Autorité des marchés financiers* and so long as such Notes are listed and admitted to trading on any Regulated Market, in a leading daily newspaper with general circulation in the city/ies where the Regulated Market on which such Notes is/are listed and admitted to trading.
- (b) Notices to the holders of Materialised Bearer Notes and Dematerialised Notes in bearer form (*au porteur*) shall be valid if published (a) so long as such Notes are admitted to trading on Euronext Paris, in a leading daily newspaper of general circulation in France (which is expected to be *Les Échos*) or, (b) in a daily leading newspaper of general circulation in Europe (which is expected to be the Financial Times) or (c) they are published in accordance with Articles 221-3 and 221-4 of the *Règlement Général* of the *Autorité des marchés financiers* and so long as such Notes are listed and admitted to trading on any Regulated Market, in a leading daily newspaper with general circulation in the city/ies where the Regulated Market on which such Notes is/are listed and admitted to trading.

- (c) If any such publication is not practicable, notice shall be validly given if published in another leading daily English language newspaper with general circulation in Europe. Any such notice shall be deemed to have been given on the date of such publication or, if published more than once or on different dates, on the date of the first publication as provided above. Holders of Coupons shall be deemed for all purposes to have notice of the contents of any notice given to the holders of Materialised Bearer Notes in accordance with this Condition.
- (d) Notices required to be given to the holders of Dematerialised Notes (whether in registered or in bearer form) pursuant to these Conditions may be given by delivery of the relevant notice to Euroclear France, Euroclear, Clearstream, Luxembourg and any other clearing system through which the Notes are for the time being cleared in substitution for the mailing and publication as required by Conditions 14 (a), (b) and (c) above; except that (i) so long as such Notes are listed on any stock exchange(s) and the rules applicable to that stock exchange so require, notices shall also be published in a daily newspaper with general circulation in the city/ies where the stock exchange(s) on which such Notes is/are listed and (ii) notices relating to the convocation and decision(s) of the General Meetings pursuant to Condition 11 shall also be published in a leading newspaper of general circulation in Europe.

15 **Governing Law and Jurisdiction**

- (a) **Governing Law:** The Notes (and, where applicable, the Coupons and the Talons) and any non-contractual obligations arising out of or in connection with them are governed by, and shall be construed in accordance with, French law.
- (b) **Jurisdiction:** Any claim against the Issuer in connection with any Notes, Coupons or Talons shall be brought exclusively before any competent court of the jurisdiction of the Paris Court of Appeal.

TECHNICAL ANNEX

The provisions below are supplemental to the Conditions. In case of any inconsistency between the provisions of this Technical Annex and the Conditions, the provisions of this Technical Annex shall prevail. The capitalised terms not defined below shall have the meaning ascribed to them in the Conditions.

Definitions Schedule

"**CMSnY**" is determined as provided in Condition 5(c)(iv)(C)(e), subject to the following modifications: "Interest Determination Date" shall be deemed to be a reference to "Reset Date i", "Designated Maturity" shall be replaced by "n", the Relevant Screen Page shall be "Reuters page ISDAFIX2", the Specified Time shall be "11:00 am Frankfurt Time" and the Reference Currency shall be "Euro".

"**CPI**" is determined as provided in Condition 5(c)(v)(A), subject to the following modification: "Interest Determination Date" shall be deemed to be a reference to "Reset Date i".

"**EONIA**" is determined as provided in Condition 5(c)(iv)(C)(d), subject to the following modification: "Interest Determination Date" shall be deemed to be a reference to "Reset Date i".

"**Euribor n M**" is determined as provided in Conditions 5(c)(iv)(C)(a), 5(c)(iv)(C)(b) and 5(c)(iv)(C)(c), subject to the following modification: "Interest Determination Date" shall be deemed to be a reference to "Reset Date i".

"**HICP**" is determined as provided in Condition 5(c)(v)(B), subject to the following modification: "Interest Determination Date" shall be deemed to be a reference to "Reset Date i".

"**i**" means a number which corresponds to an item specified as such in the relevant Final Terms.

"**Interest Payment Date i**" means a date corresponding to an i number as specified in the relevant Final Terms.

"**Interest Payment Dates**" means each Interest Payment Date i.

"**Max(...;...;...)**" means the mathematical highest term of the series of numbers between the parenthesis.

"**Min(...;...;...)**" means the mathematical smallest term of the series of numbers between the parenthesis.

"**n**" means the maturity specified in the relevant Final Terms.

"**OIS (D, M)**" means the daily capitalization of EONIA between the dates D and M. D and M are the days of a calendar month specified in the relevant Final Terms.

Where

- T1, ... Ti, Tn are TARGET business days between D et M excluded.
- $OIS(D, M) = \left[\left[1 + EONIA(D) * (T1 - D) / 360 \right] - 1 \right] * 360 / T1 - D * \dots * \left[\left[1 + EONIA(Ti) * (Ti + 1 - Ti) / 360 \right] - 1 \right] * 360 / Ti + 1 - Ti * \dots * \left[\left[1 + EONIA(Tn) * (M - Tn) / 360 \right] - 1 \right] * 360 / M - Tn$

"**Reset Date i**" means a date corresponding to an i number as specified in the relevant Final Terms.

"**Reset Dates**" means each Reset Date i.

"**TEC10**" is determined as provided in Condition 5(c)(iii)(C)(f), subject to the following modification: "Interest Determination Date" shall be deemed to be a reference to "Reset Date i".

"**Trigger Event**" means an event specified as such in the relevant Final Terms and the occurrence of which will lead to a change in the interest payable under the Notes as specified in the relevant Final terms. Such event (i)

will occur automatically at dates set out in the relevant Final Terms or (ii) may occur at dates specified in the relevant Final Terms on which the Issuer may elect to change the interest payable under the Notes.

"**Trigger Date**" means dates specified in the relevant Final Terms when a Trigger Event specified in the relevant Final Terms may occur.

"**YoY HICPI**" means the HICP rate with 6 decimals rounded to the nearest digit.

"**YoY CPI**" means the CPI rate with 6 decimals rounded to the nearest digit.

"+" means the mathematical sign for addition.

"-" means the mathematical sign for subtraction.

"*" means the mathematical sign for multiplication.

"/" means the mathematical sign for division.

A. Formulas applicable to the Interest Amount

<p>CMSnY Range Accrual</p>	<p>If CMSnY Range Accrual is specified as applicable in the relevant Final Terms, the Interest Amount payable on each Interest Payment Date <i>i</i> shall be calculated in accordance with the following formula:</p> $\text{Specified Denomination} * X * \text{CMSnY} * N_i / N_{Ti} * \text{DCF}_i$ <p>Where</p> <ul style="list-style-type: none"> • <i>X</i> is an annual interest rate specified as a percentage in the relevant Final Terms • CMSnY <i>i</i> is the value of CMSnY on Reset Date <i>i</i>. • BH and BL are annual interest rates specified as a percentage in the relevant Final Terms • If BH and BL are specified as applicable in the relevant Final Terms, <i>N_i</i> is the number of TARGET Business Days between Interest Payment Date <i>i-1</i> (included) and Interest Payment Date <i>i</i> (excluded) when the CMSnY is equal to or higher than BL and lower than BH. If BL is specified as not applicable in the relevant Final Terms, <i>N_i</i> is the number of TARGET Business Days between Interest Payment Date <i>i-1</i> (included) and Interest Payment Date <i>i</i> (excluded) when the CMSnY is equal to or lower than BH. • If BH is specified as not applicable in the relevant Final Terms, <i>N_i</i> is the number of TARGET Business Days between Interest Payment Date <i>i-1</i> (included) and Interest Payment Date <i>i</i> (excluded) when the CMSnY is equal to or higher than BL. • <i>N_{Ti}</i> is the number of TARGET Business Days between Interest Payment Date <i>i-1</i> (included) and Interest Payment Date <i>i</i> (excluded). • <i>DCF_i</i> means the Day Count Fraction relating to the period commencing on (and including) the Interest Payment Date <i>i-1</i> to (but excluding) the Interest Payment Date <i>i</i> as specified in the relevant Final Terms.
<p>CMSnY Floater</p>	<p>If CMSnY Floater is specified as applicable in the relevant Final Terms, the Interest Amount payable on each Interest Payment Date <i>i</i> shall be calculated in accordance with the following formula:</p> $\text{Specified Denomination} * (A * \text{CMSnY } i + B) * \text{DCF}_i$ <p>Where</p> <ul style="list-style-type: none"> • <i>A</i> and <i>B</i> are numbers, <i>A</i> being positive, <i>B</i> either positive or negative, specified in the relevant Final Terms. • CMSnY <i>i</i> is the value of CMSnY on Reset Date <i>i</i>.

	<ul style="list-style-type: none"> • DCF_i means the Day Count Fraction relating to the period commencing on (and including) the Interest Payment Date i-1 to (but excluding) the Interest Payment Date i as specified in the relevant Final Terms.
CMSnY Reverse Floater	<p>If CMSnY Reverse Floater is specified as applicable in the relevant Final Terms, the Interest Amount payable on each Interest Payment Date i shall be calculated in accordance with the following formula:</p> <p style="text-align: center;">Specified Denomination * (B - A * CMSnY_i) * DCF_i</p> <p>Where</p> <ul style="list-style-type: none"> • A is a positive percentage and B is positive number specified in the relevant Final Terms. • CMSnY_i is the value of CMSnY on Reset Date i. • DCF_i means the Day Count Fraction relating to the period commencing on (and including) the Interest Payment Date i-1 to (but excluding) the Interest Payment Date i as specified in the relevant Final Terms.
Capped/Floored CMS Floater	<p>If Capped/Floored CMS Floater is specified as applicable in the relevant Final Terms, the Interest Amount payable on each Interest Payment Date i shall be calculated in accordance with the following formula:</p> <p style="text-align: center;">Specified Denomination * R_i * DCF_i</p> <p>Where</p> <ul style="list-style-type: none"> • C and F are annual interest rates specified as percentages in the relevant Final Terms. • CMSnY_i is the value of CMSnY on Reset Date i. • R_i is equal to: Max[F; Min(CMSnY_i; C)]. • DCF_i means the Day Count Fraction relating to the period commencing on (and including) the Interest Payment Date i-1 to (but excluding) the Interest Payment Date i as specified in the relevant Final Terms.
Capped/Floored CMSnY Reverse Floater	<p>If Capped/Floored CMSnY Reverse Floater is specified as applicable in the relevant Final Terms, the Interest Amount payable on each Interest Payment Date i shall be calculated in accordance with the following formula:</p> <p style="text-align: center;">Specified Denomination * R_i * DCF_i</p> <p>Where</p> <ul style="list-style-type: none"> • C and F are annual interest rates specified as percentages in the relevant Final Terms. • A is a positive percentage and B is positive number specified in the relevant Final Terms. • CMSnY_i is the value of CMSnY on Reset Date i. • R_i is equal to: Max[F; Min(B - A * CMSnY_i; C)]. • DCF_i means the Day Count Fraction relating to the period commencing on (and including) the Interest Payment Date i-1 to (but excluding) the Interest Payment Date i as specified in the relevant Final Terms.
Tec10 Floater	<p>If TEC10 Floater is specified as applicable in the relevant Final Terms, the Interest Amount payable on each Interest Payment Date i shall be calculated in accordance with the following formula:</p> <p style="text-align: center;">Specified Denomination * (TEC10 + B) * DCF_i</p> <p>Where</p> <ul style="list-style-type: none"> • B is a number either positive or negative, specified in the relevant Final Terms. • TEC10 is the value of TEC10 on Reset Date i. • DCF_i means the Day Count Fraction relating to the period commencing on (and including) the Interest Payment Date i-1 to (but excluding) the Interest Payment Date i as specified in the relevant

	Final Terms.
Capped/Floored TEC10 Floater	<p>If Capped/Floored TEC10 Floater is specified as applicable in the relevant Final Terms, the Interest Amount payable on each Interest Payment Date i shall be calculated in accordance with the following formula:</p> $\text{Specified Denomination} * R_i * DCF_i$ <p>Where</p> <ul style="list-style-type: none"> • C and F are annual interest rates specified as percentages in the relevant Final Terms. • $TEC10_i$ is the value of TEC10 on Reset Date i. • R_i is equal to: $\text{Max}[F; \text{Min}(TEC10_i; C)]$. <p>$DCF_i$ means the Day Count Fraction relating to the period commencing on (and including) the Interest Payment Date $i-1$ to (but excluding) the Interest Payment Date i as specified in the relevant Final Terms.</p>
Euribor Floater	<p>If Euribor Floater is specified as applicable in the relevant Final Terms, the Interest Amount payable on each Interest Payment Date i shall be calculated in accordance with the following formula:</p> $\text{Specified Denomination} * (A * \text{Euribor } n M_i + B) * DCF_i$ <p>Where</p> <ul style="list-style-type: none"> • A is a percentage and B is a number, A being positive, B either positive or negative, specified in the relevant Final Terms. • $\text{Euribor } n M_i$ is the value of Euribor $n M$ on Reset Date i. • DCF_i means the Day Count Fraction relating to the period commencing on (and including) the Interest Payment Date $i-1$ to (but excluding) the Interest Payment Date i as specified in the relevant Final Terms.
Capped/Floored Euribor Floater	<p>If Capped/Floored Euribor Floater is specified as applicable in the relevant Final Terms, the Interest Amount payable on each Interest Payment Date i shall be calculated in accordance with the following formula:</p> $\text{Specified Denomination} * R_i * DCF_i$ <p>Where</p> <ul style="list-style-type: none"> • C and F are annual interest rates specified as percentages in the relevant Final Terms. • $\text{Euribor } n M_i$ is the value of Euribor $n M$ on Reset Date i. • R_i is equal to: $\text{Max}[F; \text{Min}(\text{Euribor } n M_i; C)]$. • DCF_i means the Day Count Fraction relating to the period commencing on (and including) the Interest Payment Date $i-1$ to (but excluding) the Interest Payment Date i as specified in the relevant Final Terms.
Euribor Reverse Floater	<p>If Euribor Reverse Floater is specified as applicable in the relevant Final Terms, the Interest Amount payable on each Interest Payment Date i shall be calculated in accordance with the following formula:</p> $\text{Specified Denomination} * (B - A * \text{Euribor } n M_i) * DCF_i$ <p>Where</p> <ul style="list-style-type: none"> • A is a positive percentage and B is positive number specified in the relevant Final Terms. • $\text{Euribor } n M_i$ is the value of Euribor $n M$ on Reset Date i. • DCF_i means the Day Count Fraction relating to the period commencing on (and including) the Interest Payment Date $i-1$ to (but excluding) the Interest Payment Date i as specified in the relevant Final Terms.
Capped/Floored Euribor Reverse Floater	<p>If Capped/Floored Euribor Reverse Floater is specified as applicable in the relevant Final Terms, the Interest Amount payable on each Interest Payment Date i shall be calculated in accordance with the following formula:</p>

	<p>Specified Denomination * R_i * DCF_i</p> <p>Where</p> <ul style="list-style-type: none"> • C and F are annual interest rates specified as percentages in the relevant Final Terms. • A is a positive percentage and B is positive number specified in the relevant Final Terms. • • Euribor n M i is the value of Euribor n M on Reset Date i. • R_i is equal to: $\text{Max}[F; \text{Min}(B - A * \text{Euribor n M } i; C)]$. • DCF_i means the Day Count Fraction relating to the period commencing on (and including) the Interest Payment Date i-1 to (but excluding) the Interest Payment Date i as specified in the relevant Final Terms.
Spread Floater	<p>If Spread Floater is specified as applicable in the relevant Final Terms, the Interest Amount payable on each Interest Payment Date i shall be calculated in accordance with the following formula:</p> <p>Specified Denomination * R_i * DCF_i</p> <p>Where</p> <ul style="list-style-type: none"> • A and B are percentages and C is a number specified in the relevant Final Terms. • VR1 and VR2 are either Euribor n M or CMSmY on the Reset Date i, as specified in the relevant Final Terms. • R_i is equal to $A * VR1 + B * VR2 + C$. • DCF_i means the Day Count Fraction relating to the period commencing on (and including) the Interest Payment Date i-1 to (but excluding) the Interest Payment Date i as specified in the relevant Final Terms.
OIS Floater	<p>If OIS Floater is specified as applicable in the relevant Final Terms, the Interest Amount payable on each Interest Payment Date i shall be calculated in accordance with the following formula:</p> <p>Specified Denomination * $(A * OIS_i + B) * DCF_i$</p> <p>Where</p> <ul style="list-style-type: none"> • A is a percentage and B is a number, A being positive, B either positive or negative as specified in the relevant Final Terms. • OIS_i is equal to the value of the OIS on the Reset Date i being the daily capitalization of the EONIA between D and M that are specified in the relevant Final Terms. DCF_i means the Day Count Fraction relating to the period commencing on (and including) the Interest Payment Date i-1 to (but excluding) the Interest Payment Date i as specified in the relevant Final Terms.
Variable Rate to Fixed Formula	<p>If Variable Rate to Fixed Formula is specified as applicable in the relevant Final Terms, the Interest Amount payable on each Interest Payment Date i shall be calculated in accordance with the following formula:</p> <p>Specified Denomination * R_i * DCF_i</p> <p>Where</p> <ul style="list-style-type: none"> • F is an annual interest rate specified as percentages in the relevant Final Terms. • A is a percentage and B is a number, A being positive, B either positive or negative, specified in the relevant Final Terms. • Euribor n M i is the value of Euribor n M on Reset Date i. • R_i is equal to: <ul style="list-style-type: none"> - $A * \text{Euribor M } i + B$ if Reset Date i falls on or before the Trigger Date or if the Trigger Event has not occurred on the Trigger Date or

	<p>- F if Reset Date i falls after the Trigger Date and the Trigger Event has occurred.</p> <ul style="list-style-type: none"> • DCFi means the Day Count Fraction relating to the period commencing on (and including) the Interest Payment Date i-1 to (but excluding) the Interest Payment Date i as specified in the relevant Final Terms.
Fixed Rate to Variable Formula	<p>If Fixed Rate to Variable Formula is specified as applicable in the relevant Final Terms, the Interest Amount payable on each Interest Payment Date i shall be calculated in accordance with the following formula:</p> <p>Specified Denomination * Ri * DCFi</p> <p>Where</p> <ul style="list-style-type: none"> • F is an annual interest rate specified as a percentage in the relevant Final Terms. • A is a percentage and B is a number, A being positive, B either positive or negative, specified in the relevant Final Terms. • Euribor n M i is the value of Euribor n M on Reset Date i. • Ri is equal to: <ul style="list-style-type: none"> - F if Reset Date i falls on or before the Trigger Date or if the Trigger Event has not occurred on the Trigger Date or - A * Euribor M i + B if Reset Date i is greater than the Trigger Date and the Trigger Event has occurred. • DCFi means the Day Count Fraction relating to the period commencing on (and including) the Interest Payment Date i-1 to (but excluding) the Interest Payment Date i as specified in the relevant Final Terms.
YoY French Inflation	<p>If YoY French Inflation is specified as applicable in the relevant Final Terms, the Interest Amount payable on each Interest Payment Date i shall be calculated in accordance with the following formula:</p> <p>Specified Denomination * (A * YoY CPI I i + B) * DCFi</p> <p>Where</p> <ul style="list-style-type: none"> • A is a percentage and B is a number, A being positive, B either positive or negative as specified in the relevant Final Terms. • YoY CPI I i is the YoY CPI I value for the Reset Date i as specified in the relevant Final Terms. • DCFi means the Day Count Fraction relating to the period commencing on (and including) the Interest Payment Date i-1 to (but excluding) the Interest Payment Date i as specified in the relevant Final Terms.
YoY HICP Inflation	<p>If YoY HICP Inflation is specified as applicable in the relevant Final Terms, the Interest Amount payable on each Interest Payment Date i shall be calculated in accordance with the following formula:</p> <p>Specified Denomination * (A * YoY HICP I i + B) * DCFi</p> <p>Where</p> <ul style="list-style-type: none"> • A is a percentage and B is a number, A being positive, B either positive or negative as specified in the relevant Final Terms. • YoY HICP I i is the YoY HICP I value for the Reset Date i as specified in the relevant Final Terms. • DCFi means the Day Count Fraction relating to the period commencing on (and including) the Interest Payment Date i-1 to (but excluding) the Interest Payment Date i as specified in the relevant Final Terms.
B. Formulas applicable to the Final Redemption Amount	
Zero Coupon French	If Zero Coupon French Inflation is specified as applicable in the relevant Final

Inflation	<p>Terms, the Final Redemption Amount payable on the Maturity Date shall be the amount determined in accordance with the following formula:</p> <p>Specified Denomination * (CPI T / CPI 0 – 1 + A)</p> <p>Where</p> <ul style="list-style-type: none"> • A is a number, either positive or negative as specified in the relevant Final Terms. • CPI T is the value of the CPI on the Maturity Date. • CPI 0 is the value of the CPI on the Issue Date as specified in the relevant Final Terms. • The ratio CPI T / CPI 0 is calculated with 6 decimals rounded to the nearest digit.
Zero Coupon HICP Inflation	<p>If Zero Coupon HICP Inflation is specified as applicable in the relevant Final Terms, the Final Redemption Amount payable on the Maturity Date shall be the amount determined in accordance with the following formula:</p> <p>Specified Denomination * (HICP T / HICP 0 – 1 + A)</p> <p>Where</p> <ul style="list-style-type: none"> • A is a number, either positive or negative as specified in the relevant Final Terms. • HICP T is the value of the HICP on the Maturity Date. • HICP 0 is the value of the HICP on the Issue Date as specified in the relevant Final Terms. • The ratio HICP T / HICP 0 is calculated with 6 decimals rounded to the nearest digit.

TEMPORARY GLOBAL CERTIFICATES ISSUED IN RESPECT OF MATERIALIZED BEARER NOTES

Temporary Global Certificates

A Temporary Global Certificate, without interest Coupons, will initially be issued in connection with Materialised Bearer Notes. Upon the initial deposit of such Temporary Global Certificate with a common depositary for Euroclear and Clearstream, Luxembourg (the "**Common Depositary**"), Euroclear or Clearstream, Luxembourg will credit the accounts of each subscriber with a nominal amount of Notes equal to the nominal amount thereof for which it has subscribed and paid.

The Common Depositary may also credit with a nominal amount of Notes the accounts of subscribers with (if indicated in the relevant Final Terms) other clearing systems through direct or indirect accounts with Euroclear and Clearstream, Luxembourg held by such other clearing systems. Conversely, a nominal amount of Notes that is initially deposited with any other clearing system may similarly be credited to the accounts of subscribers with Euroclear, Clearstream, Luxembourg or other clearing systems.

Exchange

Each Temporary Global Certificate issued in respect of Notes will be exchangeable, free of charge to the holder, on or after its Exchange Date (as defined below):

- (i) if the relevant Final Terms indicates that such Temporary Global Certificate is issued in compliance with the C Rules or in a transaction to which TEFRA is not applicable, in whole, but not in part, for the Definitive Materialised Bearer Notes; and
- (ii) otherwise, in whole but not in part upon certification as to non-U.S. beneficial ownership (a form of which shall be available at the specified offices of any of the Paying Agents) for Definitive Materialised Bearer Notes.

Delivery of Definitive Materialised Bearer Notes

On or after its Exchange Date, the holder of a Temporary Global Certificate may surrender such Temporary Global Certificate to or to the order of the Fiscal Agent. In exchange for any Temporary Global Certificate, the Issuer will deliver, or procure the delivery of, an equal aggregate nominal amount of duly executed and authenticated Definitive Materialised Bearer Notes. In this Base Prospectus, "**Definitive Materialised Bearer Notes**" means, in relation to any Temporary Global Certificate, the Definitive Materialised Bearer Notes for which such Temporary Global Certificate may be exchanged (if appropriate, having attached to them all Coupons and a Talon). Definitive Materialised Bearer Notes will be security printed in accordance with any applicable legal and Regulated Market requirements. Forms of such Definitive Materialised Bearer Notes shall be available at the specified offices of any of the Paying Agent(s).

Exchange Date

"**Exchange Date**" means, in relation to a Temporary Global Certificate, the day falling after the expiry of 40 days after its issue date, provided that, in the event any further Materialised Notes are issued prior to such day pursuant to Condition 14(a), the Exchange Date for such Temporary Global Certificate shall be postponed to the day falling after the expiry of 40 days after the issue of such further Materialised Notes.

USE OF PROCEEDS

The net proceeds of the issue of the Notes will be applied by the Issuer for general corporate purposes. If in respect of any particular issue, there is a particular identified use of proceeds, this will be stated in the applicable Final Terms.

DESCRIPTION OF THE ISSUER

- La Banque Postale ("**La Banque Postale**" or the "**Issuer**") is a French law *société anonyme à Directoire et Conseil de Surveillance* (limited company with an Executive Board and Supervisory Board), registered with the companies and commercial registry of Paris under no. 421 100 645. It is governed by the laws and regulations applicable to commercial companies and to credit institutions currently in force, but also by the provisions of the loi no 2005-516 du 20 mai 2005 relative à la régulation des activités postales (law regulating postal service activities – the "**RAP law**") and the provisions of the loi n°83-675 du 26 juillet 1983 relative à la démocratisation du secteur public (law relating to the democratisation of the public sector – the "**DSP law**") and the provisions of the loi no 90-568 du 2 juillet 1990 relative à l'organisation du service public de la poste et à France Télécom (law relating to the organisation of the public service of La Poste) as amended by the loi n°2010-123 du 9 février 2010 relative à l'entreprise publique La Poste et aux activités postales (law relating to public utility company La Poste and to postal services - the "**LP law**").
- La Banque Postale is authorised to act as a bank and to provide investment services by the *Autorité de Contrôle Prudentiel et de Résolution* (the "**ACPR**", formerly the *Autorité de Contrôle Prudentiel*– "**ACP**").
- The Issuer's share capital as at the date of this Base Prospectus is €3,185,734,830 divided into 27,702,042 shares of one single category, all fully paid up.
- The head office of the Issuer is located at 115, rue de Sèvres, 75275 Paris Cedex 06 (telephone number: +33(0) 1 57 75 60 00).

1. HISTORY AND INCORPORATION OF LA BANQUE POSTALE

- La Banque Postale was created on 31 December 2005 by the transformation of the company Efiposte, an investment business created in 2000 to manage the funds deposited by customers with La Poste group's (the "**Group**"). La Banque Postale has been incorporated for a term ending on 10 December 2097. It was created pursuant to the RAP law which provided for the establishment by La Poste of a subsidiary and for the transfer to such subsidiary of all assets, rights and obligations relating to La Poste's financial services business including those relating to the accounts, savings accounts and contracts opened or entered into by La Poste.
- The RAP law also invested La Poste and its subsidiaries, including La Banque Postale, with a mission to provide services of general public interest in addition to its competitive business. The public interest mission of La Banque Postale is to "propose and offer services to as many people as possible" notably the "*Livret A*"³, an interest bearing regulated and tax exempted savings account.
- In 2009, La Banque Postale created La Banque Postale Financement in partnership with Société Générale (65-35 per cent.). La Banque Postale Financement obtained its licence to offer consumer credit from the CECEI in April 2009. In August 2010, La Banque Postale obtained the authorisation of the Minister for Economy, Industry and Employment to prepare an offer of financial products and services to corporate entities. On 5 September 2011, the ACP granted La Banque Postale a licence to offer financing services to corporate entities. Such offer is mainly carried out by La Banque Postale's 100 per cent. subsidiary, La Banque Postale Crédit Entreprises with the exception of syndicated loans, advances on subsidies and overdraft facilities which are carried out by La Banque Postale.
- On 27 March 2013, La Banque Postale and la Caisse des Dépôts et Consignations created a joint-venture which provides services relating to the marketing of loans granted by La Banque Postale

³ This provision is codified in Article L.518-25 of the French *Code monétaire et financier*.

to local authorities and to public health care institutions and loans which are to be re-financed by la Société de Financement Locale (SFIL). This subsidiary, “La Banque Postale Collectivités Locales”, which is 65% held by La Banque Postale and 35% held by la Caisse des Dépôts et Consignations, is an intermediary in banking transactions (*intermédiaire en opérations de banque*) and accommodates the call centre and the research department. The creation of this subsidiary marks the end of the implementation of the state’s local public sector financing scheme. In the longer term, La Banque Postale will extend its range of financing services to all local public sector players (semi-public companies, local public companies and public health institutions) and will offer debt and service management solutions, thereby truly fulfilling its role as the “Bank for all local communities”.

- On 2 April 2013, BPE was acquired from Crédit Mutuel Arkéa. BPE has a wealth management platform as well as a range of products and financial services relating to loan offers and savings management. This acquisition allows La Banque Postale to consolidate the service offered to its high-net-worth customers, offering them a complete range of products and services tailored to their needs.

- La Banque Postale in a few key figures as at 31 December 2012 (except more recent figures at 30 June 2013 as specified below, as the case may be):

- 10.6 million (30 June 2013) active customers;
- 446,000 corporate clients (companies and voluntary organisations);
- 11.6 million postal current accounts;
- 9,700 advisers and customer service managers;
- 720 specialist real estate advisers, 810 specialist private wealth advisers and 67 private wealth management advisers;
- 7.2 million bank cards (30 June 2013), and 6,700 automated teller machines and cash dispensers;
- total consolidated balance sheet standing at €205 billion (30 June 2013);
- At the date of this Base Prospectus, La Banque Postale’s credit ratings: A+ (with a negative outlook) by S&P and A+ (with a stable outlook) by Fitch;
- total consolidated shareholders' equity group share as at 30 June 2013 of €6.4 billion; and
- 31,000 people, including La Banque Postale and its subsidiaries’ 3,400 employees (30 June 2013), and over 28,000 La Poste employees, working exclusively in the name and on behalf of La Banque Postale, in bank back-offices (Financial Centres), IT, or in the advisory and marketing businesses, mainly within the Post Offices.

2. STATUTORY AUDITORS AND PUBLICATION OF ACCOUNTS

- The statutory auditors of the Issuer were PricewaterhouseCoopers, KPMG Audit and Mazars for the financial year ended on 31 December 2011, and PricewaterhouseCoopers and KPMG Audit for the financial year ended on 31 December 2012.

- The statutory auditors of the Issuer are currently:

PricewaterhouseCoopers Audit

KPMG Audit

A department of KPMG S.A.

Represented by Agnès Hussherr

Represented by Isabelle Goalec

63, rue de Villiers
92200 Neuilly-sur-Seine

1, Cours Valmy
92923 Paris - La Défense Cedex

- PricewaterhouseCoopers Audit and KPMG Audit - a department of KPMG S.A., were respectively re-appointed and appointed for a six year term in 2010. Mazars' mandate has expired at the Ordinary General Meeting held to approve the accounts for the financial year ending on 31 December 2011 and has not been renewed.

- These auditors are duly authorised as *commissaires aux comptes* and member of the *compagnie régionale des commissaires aux comptes de Versailles* and are placed under the authority of the *Haut Conseil du Commissariat aux Comptes*.

- La Banque Postale publishes audited non-consolidated and consolidated financial statements annually and it also publishes semi-annual consolidated financial statements subject to a limited review by the auditors. Each financial year begins on 1 January and ends on 31 December.

3. CORPORATE OBJECTS

- The corporate objects of La Banque Postale both in France and abroad as set out in article 2 of its by-laws are essentially:

- banking activities (deposit taking from the public, lending transactions, providing customers with and managing means of payment),
- operations connected to banking activities including, in particular, foreign exchange transactions, purchase and sale of securities, advice and assistance in relation to portfolio asset management and financial planning,
- the provision of investment services for receipt-transmission of orders for third parties, execution of orders for third parties, own account trading, underwriting and placement in relation to all types of financial instruments,
- services connected to investment services including notably custody and administration of financial instruments, making loans available to investors to enable them to enter into transactions relating to financial instruments where La Banque Postale acts as lender and underwriting related services,
- account-keeping/custody activities,

- but excluding:

- consumer credit transactions not linked to either regulated saving scheme (*Livret de Développement Durable* and *Prêt Epargne Logement*) or overdraft facilities except when they relate to repair, improvement or maintenance works on a building or a plot of land,
- leasing transactions, discounting transactions and factoring transactions,
- finance transactions for entities whose main purpose is either market transactions, securitisation or acquisition,

- however:

- it may provide consumer credit to employees of companies of the Group,
- it may grant professional micro-credits for the financing of projects geared towards the creation of enterprises or real employment, private micro-credits for the financing of personal projects and social micro-credits to people in great financial difficulties.

- Consumer credit, leasing transactions, discounting transactions are made by subsidiaries of La Banque Postale.

4. PRINCIPAL ACTIVITIES⁴

- La Banque Postale Group's core businesses are retail banking, insurance and asset management.

4.1 Retail Banking

The retail banking business is mainly constituted by the activities of La Banque Postale and La Banque Postale Financement. The net banking income of the retail banking sector stands at € 5,015 million, while its contribution to the net revenues of the Group is € 326 million.

(a) Description of banking activities

La Banque Postale carries on all retail banking activities. It is particularly active in the savings, housing loans and means of payment sectors.

(i) Retail deposit taking

Funds received from the public break down as follows:

- On La Banque Postale's balance sheet:
 - Current accounts (€45.2 billion – representing a market share of 15.4 per cent. (source: Banque de France));
 - Regulated savings: *Livret A* and Sustainable Development Account (*Livret de Développement Durable* or *LDD* – (€68.2 billion – representing a market share of nearly 20 per cent. of overall transferred balances in the French savings funds (source: Banque de France)) Housing Savings Account (*Compte Epargne Logement* or *CEL* – €6.3 billion), Housing Savings Plan (*Plan d'Epargne Logement* or *PEL* – €20.2 billion) and People Savings Account (*Livret d'Epargne Populaire* or *LEP* – €9.4 billion).

The *Livret A* is an interest bearing regulated and tax exempted savings account: the amount that can be deposited is capped, the rate of interest paid to the customer, set by the State, may be revised up to four times each year. Interest paid on savings is net of tax and social security contributions. La Banque Postale remains a player in the *Livret A* deposit market, where its position has not been called into question by the generalisation of the distribution of these accounts in 2009; and
 - Other savings products (€7.3 billion) including Young Persons Savings Accounts (*Livrets Jeunes*), Peoples Savings Plans (*Plans d'Epargne Populaire* or *PEP*) and Savings Accounts (which include two savings accounts known as "*Livret B*" and "*Compte sur livret*").

⁴ All of the figures in this section 4 are figures as at 31 December 2012 taken from the Issuer's consolidated accounts.

- La Banque Postale's Off-Balance Sheet
 - Life Insurance (revenues of over €9.6 billion and an outstanding policy balance of €116.5 billion): life insurance contracts are managed almost exclusively by CNP Assurances, a subsidiary of La Banque Postale.
 - Undertakings for the collective investment of transferable securities (Organismes de Placement Collectif en Valeurs Mobilières, "OPCVM"): OPCVM distributed through La Banque Postale's network are managed principally by the La Banque Postale Group's management company known as La Banque Postale Asset Management and its subsidiaries.
- La Banque Postale also offers employee savings products which amounted to €485 million in funds gathered.
- Lastly, La Banque Postale also offers its major corporate customers customised product ranges, which are primarily based on term account-type platforms, or on the issue of certificates of deposit. This range accounted for €2 billion in deposits in 2012.

(ii) Credit

La Banque Postale offers to its customers:

(A) Property loans

La Banque Postale's outstanding property loans are of an amount of almost €45.0 billion at the end of the 2012 fiscal year, a 7.8 per cent. increase over the previous year. With 720 specialist real-estate advisers (*Conseillers spécialisés en immobilier*, "CSI"), La Banque Postale is one of the rare banking networks to have a dedicated real estate sales force.

For its young customers, whom La Banque Postale has made a priority in terms of its commercial development, the Pactys Avenir range provides a home and ancillary loan at a preferential rate to young people under 36, for the purchase of a main home.

La Banque Postale, which is recognised as an essential player in the market, brought the management of the new zero-rated loans, which was previously sub-contracted to Crédit Foncier de France, in-house in 2011.

(B) Credit to corporate clients

La Banque Postale has been offering its corporate customers a range of products since 2011, primarily via its new dedicated subsidiary, La Banque Postale Crédit Entreprises. This range includes equipment leasing (since October 2011), and cash facilities (since November 2011). The end of 2012 saw the roll-out of financial leases and leases with an option to purchase available to all corporate and institutional bank customers of La Banque Postale. Property leasing has been available since July 2012.

(C) Credit to the local public sector

As mentioned above, on 27 March 2013, La Banque Postale and la Caisse des Dépôts et Consignations created a joint-venture which provides services relating to the marketing of loans granted by La Banque Postale to local authorities and to public health care institutions and loans which are to be re-financed by la Société de Financement Locale (SFIL). This subsidiary, “La Banque Postale Collectivités Locales”, which is 65% held by La Banque Postale and 35% held by la Caisse des Dépôts et Consignations, is an intermediary in banking transactions (*intermédiaire en opérations de banque*) and accommodates the call centre and the research department. The creation of this subsidiary marks the end of the implementation of the state’s local public sector financing scheme.

(D) overdraft facilities

(E) deferred debit cards

(F) consumer credit

Total consumer credit funding reached €2.6 billion at the end of 2012.

Since 3 December 2012, La Banque Postale has offered, as part of a national pilot scheme, a renewable credit line that broadens the La Banque Postale Financement product range.

This consumer credit offering was created in the spirit of the new law No. 2010-737 of 1 July 2010 on the reform of consumer credit (*Loi portant réforme du crédit à la consommation*), known as the *Loi Lagarde*, and is based on the La Banque Postale’s values, especially transparency for customers and management of over-indebtedness.

La Banque Postale offers, in particular:

- responsible practices, offering customers loans suited to their needs;
- informative practices, accompanied by clear and transparent documentation;
- guidance (assistance with budgeting) available throughout the term of the loan;
- socially responsible practices, including monitoring by a Support Unit located in the customer relationship centre and partnerships.

(G) High-net-worth customers

On 2 April 2013, BPE was acquired from Crédit Mutuel Arkéa. BPE has a wealth management platform as well as a range of products and financial services relating to loan offers and savings management. This acquisition allows La Banque Postale to consolidate the service offered to its high-net-worth customers,

offering them a complete range of products and services tailored to their needs. BPE represents a total balance sheet of almost €3 billion, a net banking income of approximately €56 million per year (before the split of the wealth management business), and about 200 employees and 33 branches throughout France. The total amount of outstanding loans from BPE is €2.5 billion.

(iii) Means of Payment

- (A) La Banque Postale distributes payment cards (7 million as at 31 December 2012) and packages combining several banking products (5.9 million in 2012) such as, for example, a current account, means of payment (bank card, cheque book), insurance covering loss or theft of means of payment, multimedia facilities (Internet, telephone) to allow accounts to be consulted at any time.
- (B) In addition, La Banque Postale holds 50 per cent. of the company SAS Titres Cadeaux, a joint-venture with Natixis, whose object is to create, promote, issue, distribute, process and reimburse all gift vouchers and other special payment vouchers that are not subject to the banking monopoly as defined by the French *Code monétaire et financier*, and which entitle the holder to purchase specific items or services from a list of stores or other businesses.
- (C) La Banque Postale is authorised to issue *Chèques Emploi-Service Universel* ("**CESU**"), a system which facilitates payment by individual employers of salaries and related social charges of house employees. It also holds 16.66 per cent. of the economic interest grouping, GIE CESU, an organisation established with five other partners to process and reimburse CESU.

(b) Activities connected to banking activities

La Banque Postale carries out the following activities connected to banking activities:

- (i) Foreign exchange transactions
- (ii) Business Advisory Services
 - **Cash management:** La Banque Postale's range of collective investment schemes (OPCVM) is growing with investment terms ranging from a few days to eight years and thus meeting the requirements of its favoured customers (funds for Low Rent Housing (*Habitations à Loyer Modéré* – "**HLM**"), ethical funds for religious associations, etc.). La Banque Postale also offers alternative management services. In addition, La Banque Postale markets term deposit accounts.
 - **Employee financial engineering:** This activity allows the implementation of employee savings schemes with specific products for each client segment.
 - **Money flows:** La Banque Postale is positioned as one of the specialists of large-scale money processing whether for cash collection (bank giro transfer slips, direct debits or international money orders) or for cash payment (bank transfers and cheque payment letters).

(iii) Brokerage online

La Banque Postale's financial information internet portal, Easybourse, offers an online brokerage platform for customers wishing for their own independent management of their market investments. Easybourse provides an easy access to foreign stock markets, to a wide range of financial products and instruments, to deferred and extended settlement services as well as to information through articles, theme files and experts' interviews.

(iv) Social micro-credit

La Banque Postale, the natural pioneer of the development of this activity in France, received, in May 2007, the approval of the "*Fonds de Cohésion Sociale*" (Fund for social cohesion) to be a beneficiary of the guarantee of such fund. In this context, La Banque Postale has entered into ninety-five agreements relating to micro-credit with regional associations. It also participates with Ingeus to the "*Espoir Banlieues*" plan for the specialised support of unemployed youth in difficult areas and is a partner of the *Union nationale des centres communaux d'action sociale* (National union of local social aid centres).

(c) Other activities: Transfers of funds

The fund transfer business is buoyant, based on two businesses:

(i) Money orders

La Banque Postale inherited from La Poste the management of the international money order business within Universal Postal Union.

(ii) Western Union Transfers

La Banque Postale sells some Western Union money transfer products.

4.2 Asset Management

The Asset Management business represents € 119.9 million in net banking income, while its contribution to the net revenues of the Group is € 29.8 million. It now offers a complete range of placement offers for assets diversification on the equity market, the debt market, the money market, the property market as well as socially responsible investments.

(a) Asset Management

La Banque Postale has an important private banking client base. A special sales team of advisers specialising in asset management (*Conseillers Spécialisés en Patrimoine*, "**CSPs**") is dedicated to this area of business, 810 CSPs throughout France with an additional sales team of 67 wealth management advisers (*Conseillers en Gestion de Patrimoine*, "**CGPs**") dedicated to clients with the highest amounts of assets. They are run centrally by a service forming part of the Sales and Marketing division whose principal task is to organise and develop wealth management services throughout the network.

The CSPs and CGPs may offer the full range of La Banque Postale's products, starting with La Banque Postale's OPCVM. As regards life insurance contracts, advisers promote CNP Assurances' products.

Innovative Technologies Mutual Funds (*Fonds Communs de Placement en Innovation* or *FCPI*), Non-Trading Property Investment Companies (*Sociétés Civiles*

de Placement Immobilier or *SCPI*) and Real Estate Investment Schemes (*Organismes de Placements Collectifs en Immobilier* or *OPCI*) complete the traditional range.

In this respect, the business of La Banque Postale Gestion Privée has been set up with a double goal:

- managing discretionary portfolio mandates for high net worth clients; and
- supervising and training CGPs.

In order to assist its customers with the utmost level of professionalism, La Banque Postale, through La Banque Postale Gestion Privée, established a joint venture (51-49 per cent.) with Oddo et Cie, in October 2007. La Banque Postale has held a 100% stake in La Banque Postale Gestion Privée since 27 June 2013, following the purchase of the 49% share in the subsidiary previously held by Oddo & Cie. As at 31 December 2012, the total assets under management of La Banque Postale Gestion Privée amounted to €1.6 billion in approximately 17,000 investment mandates.

In addition, La Banque Postale holds a majority participation of 91 per cent. in Tocqueville Finance, a portfolio management company specialising in "value" management managing as at 31 December 2012 € 1.1 billion and in Xange Private Equity, a capital investment management company, managing as at 31 December 2012 around € 329 million in capital venture and development investments.

(b) Related investment services

(i) Receipt and transmission of orders for third parties

La Banque Postale carries on receipt and transmission of orders activity for third parties, either addressed directly to it or received through agents of La Poste. The financial instruments which La Banque Postale processes are, principally, shares, bonds, La Banque Postale OPCVM, other OPCVM and La Banque Postale Business Investment Mutual Funds (*Fonds Communs de Placement d'Entreprise* or "**FCPE**") listed on regulated markets.

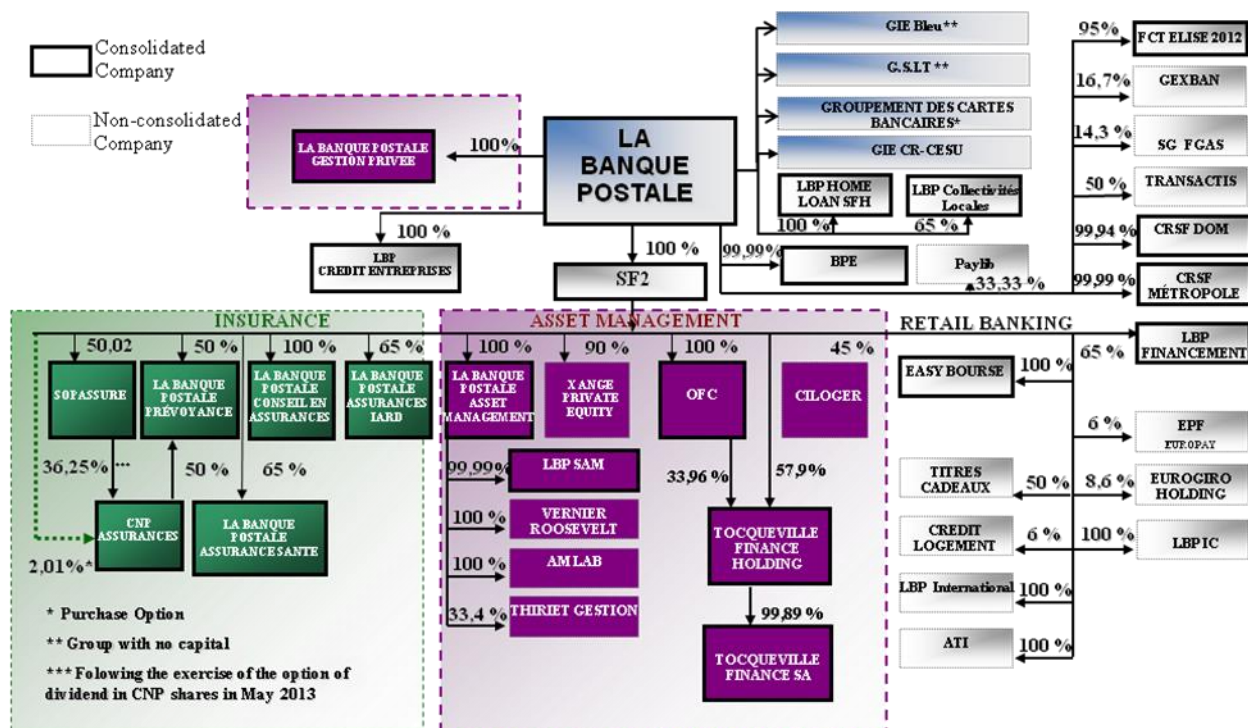
(ii) Execution of orders on behalf of third parties

(iii) Underwriting

(iv) Own account trading

(v) Portfolio management on behalf of third parties

La Banque Postale, through the SF2 company (see structure chart below), holds 100 per cent. of La Banque Postale Asset Management which is a management company authorised by the AMF, but it does not directly carry on management activity for third parties.



as at the date of this Base Prospectus

(vi) Related services

La Banque Postale carries on the account keeping/custody activity previously conducted by La Poste. The financial instruments for which this service is offered are shares, bonds, La Banque Postale OPCVM, other OPCVM and La Banque Postale FCPE listed on regulated markets.

4.3 Insurance Activities

The Insurance business represents € 107 million in net banking income, while its contribution to the net revenues of the Group is € 218.5 million after the equity consolidation of CNP Assurances.

Life Insurance: La Banque Postale is a major player in this market representing 8.5 per cent. of the market in the individual life insurance sector (source: Banque de France).

Life insurance also includes a full range of products to prepare for retirement.

La Banque Postale markets CNP Assurances' life insurance and capitalisation products, and accounts for 37 per cent. of the CNP Assurances' Group revenues. CNP Assurances also contributes €176 million to La Banque Postale's net profit. This contribution to the La Banque Postale Group's net profit accounted for 30.7 per cent. of total net profit as at 31 December 2012.

Contingency Insurance: The main business activities of La Banque Postale Prévoyance (formerly Assurposte), which was founded in 1998 and is jointly owned by La Banque Postale and CNP Assurances, are developing personal and collective contingency insurance products that are suited to La Banque Postale's customers and to their requirements.

In accordance with La Banque Postale's positioning, the products developed and provided by La Banque Postale Prévoyance are based on the values of accessibility, transparency and service.

La Banque Postale Prévoyance has put together a full range of contingency insurance products, which covers all the protection required to face the vicissitudes of life (death, dependency, funeral, non-work accident guarantee, etc.) and offers a wide portfolio of services other than financial services. Its insurance products were also singled out in 2012. A Label of Excellence was awarded at the beginning of the year by Les Dossiers de l'Épargne and Sérénia, the new-generation life insurance policy of La Banque Postale Prévoyance, was awarded a prize at Actifs du Patrimoine 2012.

Total revenues from all (personal and collective) contingency products that are managed by La Banque Postale Prévoyance amounted to €435 million in 2012. With over 2.6 million personal contingency policies in its portfolio, La Banque Postale Prévoyance continues to confirm its presence on the contingency insurance market. Its growth has also been boosted by loan insurance policies, which are attached to La Banque Postale's home loan offers.

Health Insurance: La Banque Postale has established a joint-venture with La Mutuelle Générale (65/35), La Banque Postale Assurance Santé in 2010 which offers a wide range of health insurance products. The offer was rolled out gradually and has been marketed since 5 December 2011.

Payment Insurance: The division includes the brokerage activities of La Banque Postale Conseil en Assurances (formerly, Sogerco), an insurance broking firm that is wholly-owned by La Banque Postale. This company operates mainly in the means of payment insurance sector, primarily through the Alliatys product, and also stands out by offering products dedicated to postmen and women, while broadening its growth drivers to include companies, mobile telephony and rental risk insurance. The subsidiary also manages all the insurance and assistance services for the five million payment cards owned by private individuals and companies.

Casualty Insurance: La Banque Postale Assurances IARD, a subsidiary founded in 2009 and in which La Banque Postale and Groupama hold respective interests of 65% and 35%, brought its first casualty insurance products to market in 2011, via a range that is based on Car, Comprehensive Home, and Legal Protection insurance.

The policies provide guarantees that focus on simplicity, accessibility and trust. La Banque Postale's casualty insurance products are sold across all channels (Post Office networks, telephone). La Banque Postale IARD exceeded the threshold of 520,000 policies in the portfolio in 2012.

In-home assistance: In December 2010, La Banque Postale took over the distribution of the La Poste Group's in-home assistance services, via the launch of a turn-key range. This range was rounded out in 2011, and is now available via all the distribution channels.

5. SUBSIDIARIES AND PRINCIPAL SHAREHOLDINGS

5.1 Main subsidiaries and shareholdings

Besides the creation of La Banque Postale Financement, La Banque Postale Assurances IARD and Banque Postale Assurance Santé and the acquisition of Tocqueville and Xange Private Equity, La Banque Postale has two main subsidiaries: La Banque Postale Asset Management and La Banque Postale Prévoyance.

(a) La Banque Postale Asset Management

La Banque Postale Asset Management is the 100 per cent. asset management subsidiary of La Banque Postale. It has developed two lines of investment management for third parties:

- (i) investment management for the general public with a wide range of open ended investment trusts (*SICAV*) and mutual funds (*FCP*) in the traditional categories of shares, bonds, diversified, guaranteed, monetary and dynamic monetary.
- (ii) investment management for institutional clients and businesses with specific OPCVM products, ranges of products reserved for a particular type of client (*HLM*, for example, with our top category products), alternative management or venture capital funds of funds, dedicated funds or management mandates for specific purposes and FCPE.

In 2012 La Banque Postale Asset Management recorded a net banking income of €86.4 million and net earnings of €26.3 million.

(b) La Banque Postale Prévoyance

La Banque Postale Prévoyance, a joint subsidiary of La Poste and CNP Assurances (50 per cent. each) offers a range of providential products. La Banque Postale Prévoyance achieved net earnings of €17 million in 2012.

(c) La Banque Postale Crédits Entreprises

Since the approval of its subsidiary La Banque Postale Crédit Entreprises by the ACP on 5 September 2011, La Banque Postale can provide credit to any company. The end of the year 2012 saw the roll-out of financial leases and leases with option to purchase offered to all corporates and institutional banks' customers of La Banque Postale. Property leasing has been available since July 2012.

(d) Shareholding in CNP Assurances

La Banque Postale holds 20.15 per cent. of the share capital of CNP Assurances through the holding company Sopassure. CNP Assurances is the top ranking insurer for individuals in France and has recorded an annual turnover of €26.5 billion in 2012. Its net earnings for 2012 were €951 million (source: CNP Assurances 2012 annual report).

(e) La Banque Postale Home Loan SFH

La Banque Postale Home Loan SFH is a French special-purpose financial institution, 100% owned by LBP and under the oversight of the ACPR, the French banking regulator. Its exclusive activity is to finance a portion of LBP's residential guarantee and mortgage loan book through the issuance of *Obligations de Financement de l'Habitat* (OFH) benefiting from a statutory priority in right of payment (the "*Privilège*"). The size of the programme is € 10bn.

5.2 Shareholder relations

Pursuant to Article 16 of the RAP Law, and to its enactment decree of 30 August 2005, La Poste, a Public Industrial and Commercial Company (*Etablissement Public Industriel et Commercial* - EPIC) transferred all the assets, rights and obligations relating to its financial services to La Banque Postale, with effect from 31 December 2005. Equity interests were included in the transfer, with the exception, where appropriate, of those required by La Poste for its directly managed businesses. As a result of these transactions, La Poste holds all of the capital of La Banque Postale (except for the shares held by the members of the Supervisory Board, which amounts to less than 0.01% of the capital). The aforementioned Article 16 expressly provides that La Poste must own a majority interest in the Bank's share capital.

La Poste is La Banque Postale's main service provider, and La Banque Postale uses La Poste's resources to conduct its business. Various agreements have been reached between La Poste and La Banque Postale in this respect, and pursuant to Article 16 of the RAP Law. The main agreements were authorised by La Banque Postale's Supervisory Board, in accordance with the provisions of Article L. 225-86 of the French *Code de commerce*. Members of the La Poste's Executive Committee did not take part in the vote. These agreements are updated regularly, depending on the trends observed and presented to the Supervisory Board for its approval.

As a subsidiary of the La Poste Group, La Banque Postale must obtain prior authorisation from the Board of Directors of La Poste to carry out certain transactions such as acquisitions, investments, disposals of assets, strategic partnership transactions, and other significant investments and divestments. It must also request prior authorisation for any borrowing that might have a material impact on the consolidated balance sheet of the La Poste Group or on the issue of debt securities or hybrid capital eligible to Tier 1 or Tier 2 greater than a determined amount.

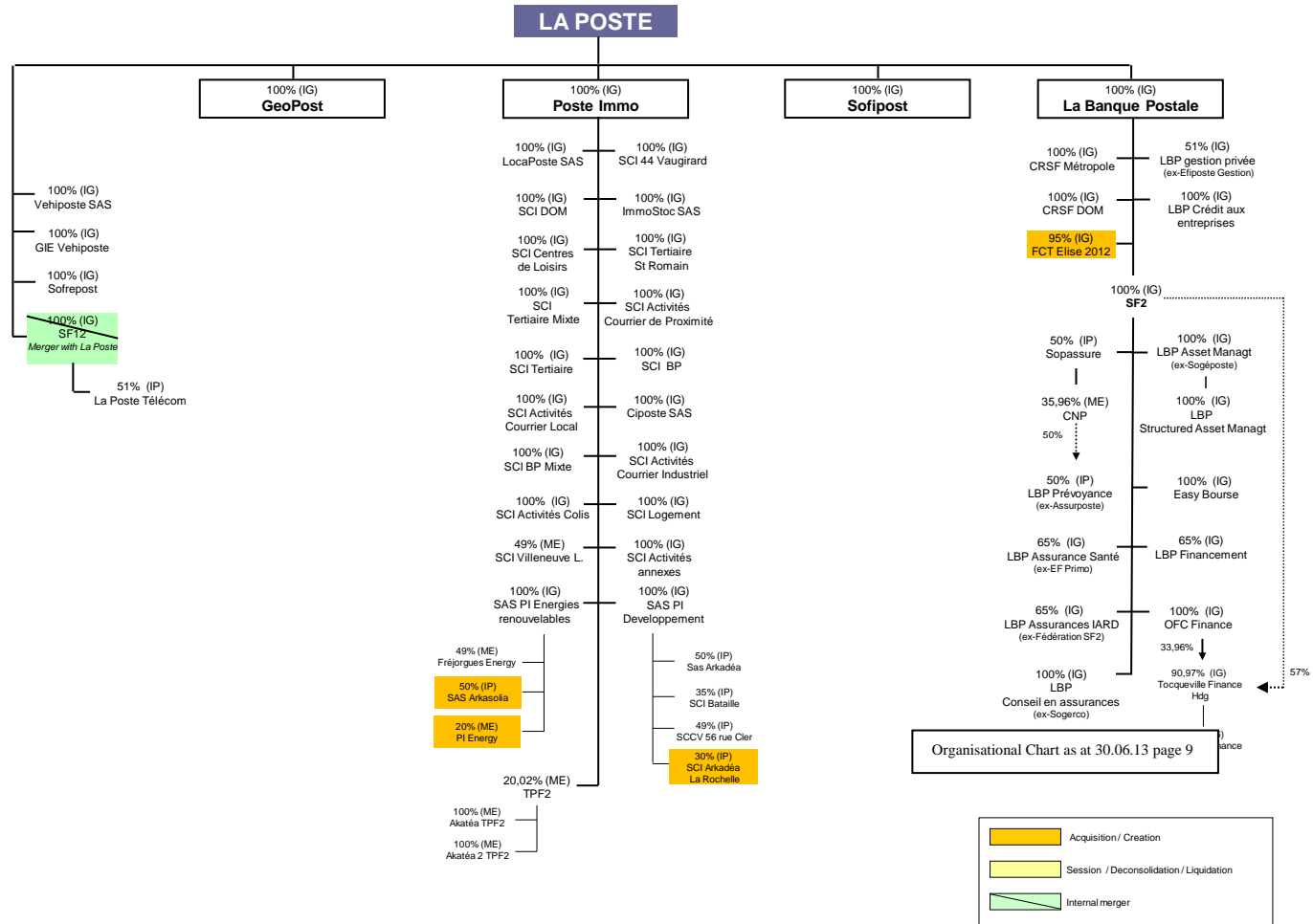
6. CORPORATE STRUCTURE CHART AND SHAREHOLDERS

6.1 Corporate structure chart

- As at the date of this Base Prospectus, La Banque Postale is a 100 per cent. subsidiary of La Poste. Pursuant to the RAP law, La Poste must hold at least "the majority of the share capital" of La Banque Postale.
- In accordance with French law, notably the requirement to obtain an express legislative authorisation for each guarantee, the Notes do not benefit from any guarantee of any kind, direct or indirect, from the French State.
- To the knowledge of the Issuer, no arrangements exist that, if implemented, may lead to a change of control of La Banque Postale at a future date.
- The Issuer's equity securities are not currently traded on any regulated market.
- The corporate structure chart below shows the companies held, directly or indirectly, by La Poste as well as the percentage shareholdings as at 31 December 2012.

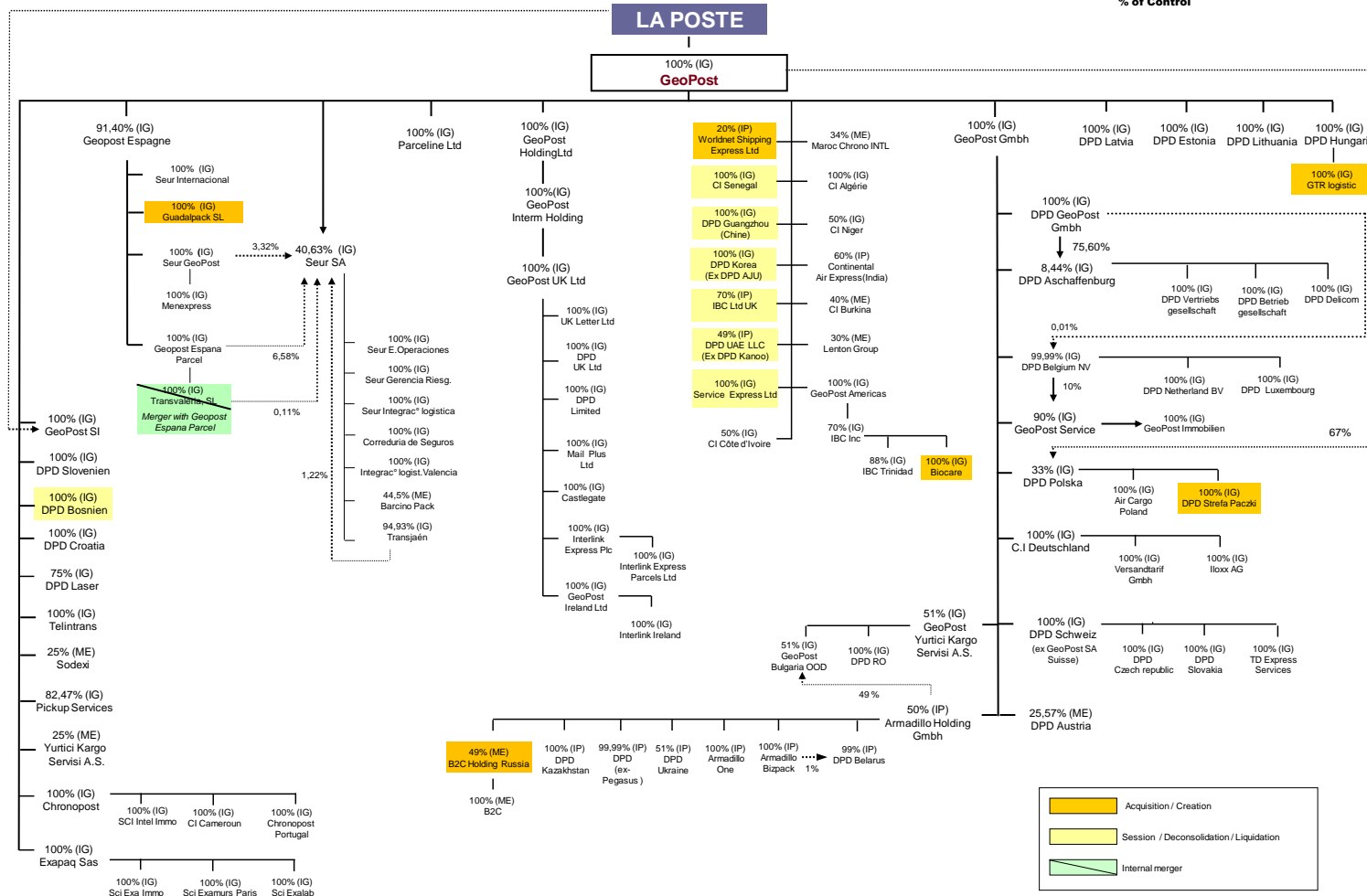
ORGANISATION CHART

Scope of consolidation at 31 december 2012
% of Control

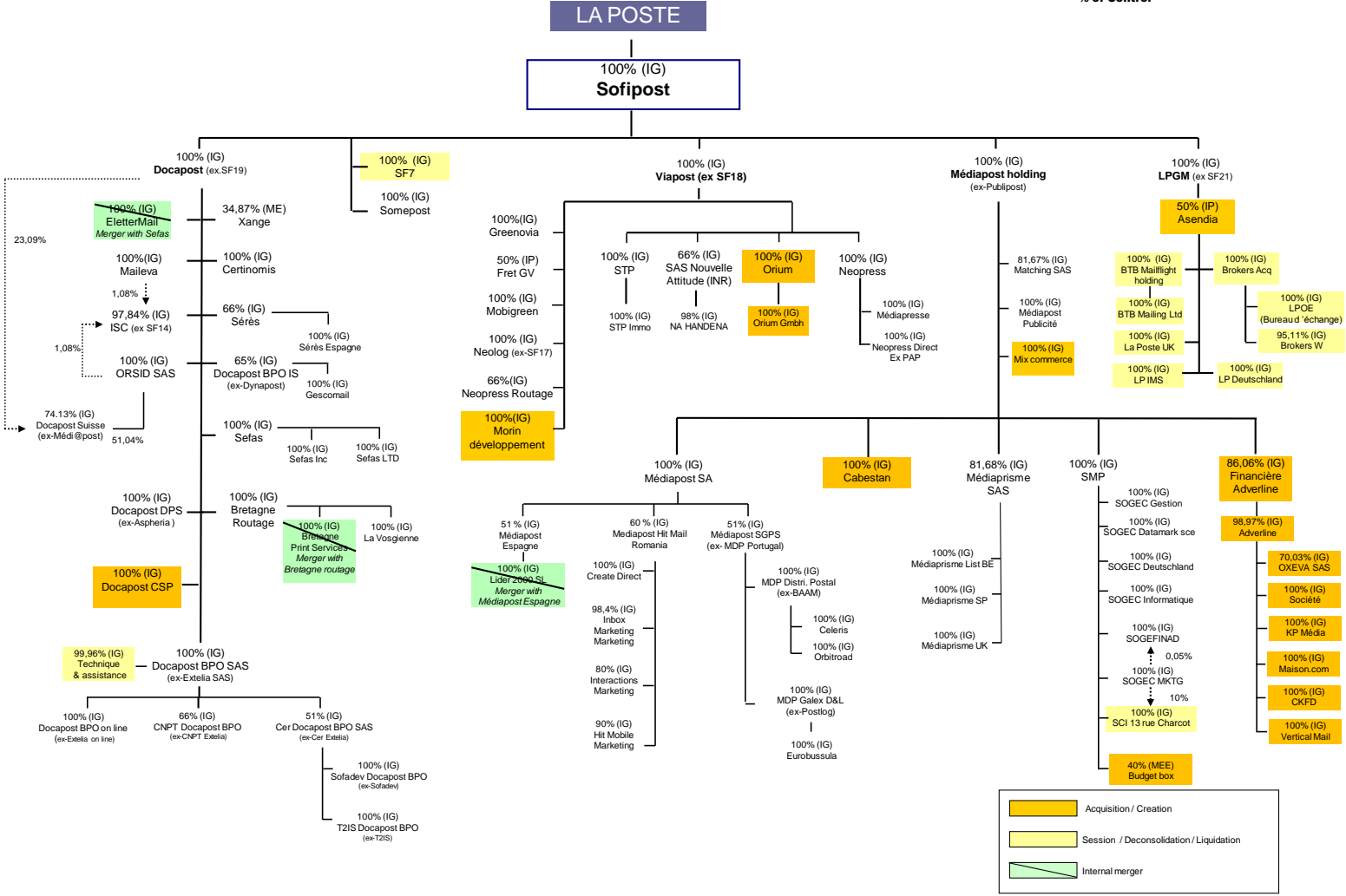


Scope of consolidation at 31 december 2012

% of Control



Scope of consolidation at 31 december 2012
% of Control



6.2 Shareholders – description of La Poste (source: La Poste)

La Poste is registered with the Paris Trade and Companies Register under the number Paris B 356 000 000. La Poste registered office is located 44 boulevard de Vaugirard, 75757 cedex 15, France (phone number: 33 1 55 44 00 00).

La Poste is a limited liability company (*société anonyme*) created pursuant to Law no. 2010-123 of 9 February 2010. Until 1st March 2010, La Poste was a public entity (*établissement public*) created pursuant to Law 90-568 of 2 July 1990.

Following its change of legal form into a *société anonyme* on 1 March 2010, the share capital was set at one billion euros (€1,000,000,000). Becoming a *société anonyme* paved the way for a €2.7 billion capital increase, to which the French government and Caisse des Depots et Consignations committed to subscribe, contributing €1.2 billion and €1.5 billion respectively.

A subscription agreement setting out the terms of the transaction and the commitments of each party was signed with the French government, Caisse des Depots and La Poste on 11 February 2011. The Extraordinary General Meeting of 6 April 2011 approved the capital increase of €2.7 billion, with release of a first tranche of €1.050 billion in April 2011. The next €1.050 billion tranche was released in April 2012 and €600 million equity warrants were exercised in April 2013.

At 31 December 2012, the share capital stood at €3.4 billion. Article 1 of Act 2010-123 of 9 February 2010 provides that the share capital of La Poste shall be held by the French government and by other public sector legal entities except for the portion that may be held under employee shareholding arrangements. In accordance with the provisions of this Article, the share capital is held by the French government – the majority shareholder – and by Caisse des Depots et Consignations at the date of this Base Prospectus.

The relations between La Poste and the French government were given contractual form in July 2008, for a period running until 2012, under a service maintenance agreement besides the Board of Directors' adoption of the strategic plan. This agreement sets out the respective commitments of La Poste and the French government for the considered period of time, formalising the four public service missions entrusted to La Poste: Universal Postal Service, press transportation and delivery, banking accessibility and regional planning and development. A new contract for the 2013-2017 period is being formalised between the French government and La Poste.

La Poste Group's operating revenue amounted to €21.658 billion in 2012, up 1.5% from 2011 published results. The Group has three major activities:

- Mail;
- Parcels - Express; and
- Banking activities (La Banque Postale).

In addition to these businesses, La Poste has the largest local branch network in France to provide its services to the population. This network is referred to in the segment reporting as La Poste Retail Brand. Since March 2011, the Group has also launched a mobile telephone services business, under the brand La Poste Mobile.

- (a) Mail: In accordance with its obligations as "universal service operator", La Poste guarantees everywhere in France the collection, sorting, transport and delivery of mail six days a week. Mail consolidated revenue was €11.410 billion, down 1.4%. Volume

continued to decline, decreasing 5.9% in 2012 as compared with 3% in 2011 but was partly offset by the 1.7% price increase (including the deferral of the July 2011 (+1.7%) and the increase in press tariffs on 1 January 2012), and the positive impact of the elections. Mail benefited from an active innovation policy and the renewal of the product range.

La Poste launched the Lettre Verte in December 2011 (an environmentally-friendly way of sending mail), Itinovia (mail management), Reverso (marketing communications) and Destineo Découverte (for SMEs) in 2012. Revenue at Sofipost, which comprises the four Mail subsidiaries (Mediapost, Docapost, Viapost and La Poste Global Mail), contributed €1.137 billion to the Group's revenue. In 2012, Orium and Morin Logistic were acquired and Asendia (cross-border mail) was launched as a joint-venture between Swiss Post and La Poste. Service quality, measured by an independent organisation, reached a record high in 2012. Results were 87.9% on next-day delivery for the priority letter, surpassing the 85% objective cited in the public service contract and 0.7 points more than in 2011, which was the best performance ever recorded.

- (b) **Parcels - Express:** This Division combines the activities of transport and delivery of parcels and express deliveries in France and Europe. La Poste is the second largest European express operator. In 2012, Parcels-Express posted €5.58 billion in revenues, an increase of 7.3%, or 4.3% on comparable data. Geopost, positioned on the Express market in France and Europe, recorded a 5.5% revenue increase based on comparable data. Volumes grew 6.4% in total, and everywhere except in southern Europe, which has been affected by the economic crisis. On the domestic parcel market, ColiPoste posted a 1.4% increase in revenue, to €1.554 billion. This performance was mainly due to a positive volume effect of 1.8%. Coliposte's D+2 delivery performance was 94%, vs. 92,9% in 2011. In 2012, the Parcels-Express acquired several businesses including (i) Guadalpack, a Seur franchisee, (ii) an additional interest in Seur SA, which resulted in the Group acquiring exclusive control over the company, and (iii) exclusive control over IBC Inc.
- (c) **La Banque Postale**
- (d) **La Poste Retail Brand** gathers together all of the postal outlets. Through its 17,041 outlets, La Poste Retail Brand plays a key role in distributing to the general public the products offered by the various Group business lines, and has an essential role in providing advice and selling financial products and services on behalf of La Banque Postale. As of 31 December 2012, the La Poste Retail Brand accounted for 18.1% of Mail's revenue, 28% of that of ColiPoste and 10.8% of Chronopost's, and completed 7.1 million banking advice appointments. In 2012, La Poste Retail Brand posted a €4,231 million in sales. To improve the service provided to its customers, the Retail Brand has installed a pool of 17,469 automated telling machines over the past few years (including 3,448 in 2012). Although the current public service agreement has set a target waiting time of below 7 minutes across all transactions in all post offices, the waiting time was assessed at 4 minutes and 58 seconds in November 2012 (half-year assessment carried out by Ipsos).

7. ADMINISTRATIVE, MANAGEMENT AND SUPERVISORY BODIES

La Banque Postale is managed by a *Directoire* (Executive Board), which carries out its functions under the supervision of a *Conseil de Surveillance* (Supervisory Board). The members of the Supervisory Board

and Executive Board may be contacted at the Issuer's registered office at 115, rue de Sèvres in Paris (75275 Paris cedex 06).

NB. Terms of office and positions held in companies whose shares are traded on regulated markets are identified by an asterisk ().*

7.1 List of members of the Supervisory Board

- **Mr Philippe Wahl, who was appointed on 15 October 2013 as Chairman of the Supervisory Board and member of the Appointments and Remuneration Committee of La Banque Postale:**

Within La Poste Group:

- Director since 1st August 2013, Chairman and Chief Executive Officer since 26 September 2013 of La Poste (a limited company);
- Director of Sopassure (a limited company);
- Director of the Envol Campus of La Banque Postale (non-profit association);

Resignations of these mandates on 15 October 2013 with effect on next board meeting of each company:

- Chairman and Executive Officer of SF2 (a limited company);
- Chairman of the Board of Directors of La Banque Postale Assurance Santé (a limited company);
- Chairman of the Board of Directors, member and Chairman of the Appointments and Remuneration Committee of La Banque Postale Prévoyance (a limited company);
- Chairman of the Board of Directors and Chairman of the Appointments & Remunerations Committee of La Banque Postale Assurance IARD (a limited company);
- Director since 29 January 2013 and member of the Audit Committee since 31 January 2013 of Société de Financement Local (a limited company);
- Vice-Chairman of the board of the directors since 18 April 2013 of the Envol Campus of La Banque Postale (non-profit association)

Outside La Poste Group:

- Director and member of the Audit Committee of CNP Assurances* (a limited company);
- Member of Institut Montaigne Management Committee;

Resignations of these mandates on 15 October 2013 with effect on next board meeting of each company:

- Member of the Supervisory Board of the Fonds de Garantie des Dépôts;
- Member of the Board of Directors of the Paris Europlace (non-profit association);
- Vice-Chairman of the French Banking Association;

- Member of the French Banking Federation’s Executive Committee.
- **Ms Nathalie Andrieux, Member of the Supervisory Board of La Banque Postale, appointed on 15 February 2013, and reappointed for a five-year term on 27 February 2013. Member of La Banque Postale’s strategy committee since 27 February 2013:**

Within La Poste Group:

- Executive Director & Head of Digital Technology of La Poste (a limited company);
- Chair of Médiapost (a simplified joint-stock company);
- Chair of Médiapost Holding (a simplified joint-stock company);
- Chair of Médiapost Publicité (a simplified joint-stock company);
- Director of Maileva (a limited company);
- Chair of SMP (a simplified joint-stock company);
- Director of Médiapost Hit Mail (limited company, Romania);
- Director of Médiapost SGPS (limited company, Portugal);
- Director of Médiapost Spain (limited company, Spain);
- Permanent representative of SMP, Chair of Financière Soceg Marketing (a simplified joint-stock company);
- Permanent representative of Financière Adverline, Chair of Adverline (a simplified joint-stock company);
- Chair of Financière Adverline (a simplified joint-stock company);
- Chair of the Board of Directors of Mix Commerce (a limited company);
- Chair of Média Prisme (a simplified joint-stock company);
- Chair of Cabestan (a simplified joint-stock company);
- Chair of Matching (a simplified joint-stock company).

Outside La Poste Group:

- Member of the Supervisory Board and Audit Committee of Lagardère (a limited share partnership).
- **Mr Didier Brune, Head of La Poste SA’s European and National Regulatory Affairs, and member of the Supervisory Board of La Banque Postale, who was appointed on 12 December 2005 and reappointed for a five-year term on 27 February 2013:**
- Head of European and National Regulatory Affairs of La Poste (a limited company).
- **Mr Marc-André Feffer, Vice-Chairman of the Supervisory Board, who was appointed on 12 December 2005 and reappointed for a five-year term on 27**

February 2008 and 27 February 2013. Chairman of La Banque Postale's Strategy Committee:

Within La Poste Group:

- Executive Director responsible for strategy and for international, legal and regulatory affairs for La Poste (a limited company);
- Director of Sopassure (a limited company);
- Director of GeoPost (a limited company);
- Chairman of the Board of Directors of Poste Immo (a limited company);
- Chairman of the Supervisory Board of XAnge Capital (a limited company with executive and supervisory boards);
- Non-voting Director of Sofipost (a limited company);
- Member of the Supervisory Board of Vehiposte (a simplified joint stock company).

Outside La Poste Group:

- Permanent representative of Sopassure on the Board of Directors and member of the Strategy Committee of CNP Assurances (a limited company)*.
- **Mr Xavier Girre, member of the supervisory Board and member of the Audit Committee of La Banque Postale since 7 March 2012 and reappointed for a five-year term on 27 February 2013:**

Within La Poste Group:

- Executive Director – Head of Finance of La Poste (a limited company), member of the Policy Committee (Coliposte);
- Director and Member of the Audit Committee of Geopost (a limited company);
- Director and Member of the Audit Committee of La Poste Immo (a limited company);
- Director, Member of the Audit Committee and Member of the Strategy Committee of Sofipost (a limited company);
- Member of the Supervisory Committee of Vehiposte (a simplified joint-stock company);
- Member of the LP/SFR Strategy Committee of La Poste Telecom (a simplified joint-stock company);
- Director of Asendia Holding (Swiss company);
- Director of Asendia Management (a simplified joint-stock company).

Outside La Poste Group:

- Director of RATP (Industrial and Commercial public company) since 12 September 2013.

- **Mr Jean-Robert Larangé, Head of Banking Services and Multi-Channel Distribution (Retail Department), member of the Supervisory Board elected by the employees since 27 February 2008 and reappointed for a five-year term on 11 February 2013.**
- **Mr Bernard Haurie, member of the Supervisory Board of La Banque Postale since 3 October 2012 and reappointed for a five-year term on 27 February 2013.**

Within La Poste Group:

- Strategy Director of La Poste (a limited company);
- Director of Sofipost (a limited company);
- Member of the Supervisory Board of Xange Capital (a limited company);
- Chair of the Board of Directors of Certinomis (a limited company);
- Director of Maileva (a limited company).

Outside La Poste Group:

- Head of IE-Club (Non-profit Association).
- **Mr Georges Lefebvre, Permanent Representative of La Poste, on the Supervisory Board of La Banque Postale since 12 December 2005 and reappointed for a five-year term on 27 February 2008 and 27 February 2013. Member of the Appointments and Remuneration Committee of La Banque Postale:**

Within La Poste Group:

- Managing Director of La Poste (a limited company);
- Director and member of the Appointments and Remuneration Committee of Geopost (a limited company);
- Director and member of the Appointments and Remuneration Committee of Poste Immo (a limited company);
- Director and member of the Appointments and Remuneration Committee of Sofipost (a limited company);
- Chairman of the following UCITs: LBPAM Actions Europe Monde, LBPAM Profil 50, LBPAM Actions 80 and LBPAM Profil 15;
- Member of the Supervisory Committee of Vehiposte (a simplified joint-stock company).
- **Mr Sylvain de Forges, member of the Supervisory Board of La Banque Postale, who was appointed on 12 December 2005 and was reappointed for a five-year term on 27 February 2008 and 27 February 2013. Member of the Strategy and the Appointments and Remuneration Committees of La Banque Postale:**

Outside La Poste Group:

- Executive Director of SGAM AG2R La Mondiale;
- Executive Director of La Mondiale (a medical assistance company);

- Permanent Representative of La Mondiale, Chairman of APREP Diffusion (a simplified joint-stock company);
- Permanent Representative of La Mondiale on the Board of Directors of La Mondiale Europartner (a limited company);
- Director and Executive Director of La Mondiale Participations (a limited company);
- Permanent Representative of La Mondiale on the Supervisory Board of Arial Assurance (a limited company);
- Permanent Representative of La Mondiale on the Board of Director of La Mondiale Direct (a limited company);
- Chairman of La Mondiale Partenaire (a limited company);
- Director and member of the Strategy Committee of La Monnaie de Paris (a public industrial and commercial company);
- Chairman of La Mondiale Cash EIG;
- Director of La Mondiale Groupe EIG;
- Director of La Mondiale corporate fundation (foundation) (Fondation) ;
- Chairman of the supervisory board of Agicam (a limited Company).
- **Mr Steeve Maigne, Head of Quality (*Représentation Territoriale de la Banque Ile de France*), and member of the Supervisory Board elected by the employees on 27 February 2008 and reappointed for a five-year term on 11 February 2013. Member of the Audit Committee of La Banque Postale.**
- **Mrs Christiane Marcellier, member of the Supervisory Board of La Banque Postale, appointed on 23 September 2001, and reappointed for a five-year term on 27 February 2013. Member of the Audit, Strategy and Appointments and Remuneration Committees of La Banque Postale since 5 October 2011.**

Within La Poste Group:

- Member of the Supervisory Board, Chair of the Audit Committee and member of the Appointments and Remuneration Committee of La Banque Postale Asset Management (a limited company with an executive board).

Outside La Poste Group:

- Director of Axa Assurances IARD (a mutual insurance company);
- Director and member of the audit and remuneration committees of GFI Informatique (a limited company);
- Director of Financière holding CEP (a simplified joint-stock company).
- **Ms Maryvonne Michelet, lawyer (Legal Department) and employee-elected member of the Supervisory Board of La Banque Postale since 27 February 2008, reappointed for a five-year term on 11 February 2013. Member of La Banque Postale’s Audit Committee since 27 February 2013.**

- **Ms Françoise Paget Bitsch, banking supervisor (*Représentation Territoriale de la Banque Méditerranée*) and employee-elected member of the Supervisory Board of La Banque Postale since 11 March 2009, reappointed for a five-year term on 11 February 2013. Member of La Banque Postale’s Strategy Committee.**
- **Mr Didier Ribadeau Dumas, member of the Supervisory Board of La Banque Postale, who was appointed on 13 February 2006 and reappointed for a five-year term on 27 February 2008 and 27 February 2013. Chairman of the Audit Committee and Chairman of the Strategy and Appointments & Remuneration Committees of La Banque Postale since 25 August 2011:**

Outside La Poste Group:

- Managing Partner of Sauvigny (a limited property investment partnership);
- Permanent representative of ABC Arbitrage;
- Director of ABC Asset Management (a limited company);
- Director of ABC Arbitrage (a limited company);
- Director of La Mondiale (a medical assistance company);
- Director of AG2R La Mondiale (SGAM).
- **Ms Hélène Wolff, Head of Quality Assurance (Retail Banking Business Department), employee-elected member of the Supervisory Board of La Banque Postale, appointed on 26 October 2006 and reappointed for a five-year term on 11 February 2013. Member of La Banque Postale’s Strategy Committee since 27 February 2013. Member of La Banque Postale’s Appointments & Remuneration Committee since 31 July 2013.**

7.2 List of members of the Executive Board

- **Mr Rémy Weber, Chairman of the Executive Board of La Banque Postale, who was appointed on 15 October 2013.**

Within La Poste Group:

- Executive Director and Head of Financial Services of La Poste (a limited company) ;
- Chairman of the Supervisory Board and of the Remunerations Committee of La Banque Postale Asset Management (a limited company with executive and supervisory board) since 17 October 2013;
- Representative of La Banque Postale, and Managing Director of the CRSF DOM and CRSF METROPOLE (limited property investment partnerships) since 15 October 2013.
- **Mr Marc Batave, Secretary General and member of the Executive Board of La Banque Postale, who was appointed on 9 January 2013 and renewed on 27 February 2013 for a five-year term.**

Within La Poste Group:

- SF2’s permanent representative on the Board of Directors of Tocqueville Finance SA (a limited company) since 16 January 2013;

- SF2’s permanent representative on the Board of Directors of Tocqueville Finance Holding (a simplified joint-stock company), since 16 January 2013;
- Director and Chairman of the Financial Committee of La Banque Postale Assurances IARD (a limited company), since 18 January 2013;
- Permanent representative of La Banque Postale on the Supervisory Board of Xange Private Equity (a limited company with executive and supervisory boards), since 24 January 2013, Chairman of the Directors Committee and Audit Committee of La Banque Postale Crédit Entreprises (a simplified joint-stock company) since 30 January 2013;
- Permanent representative of La Banque Postale on the Board of Directors of La Banque Postale Home Loan SFH (a limited company), since 7 February 2013;
- Chairman of the Board of Directors of Titres-Cadeaux (a simplified joint-stock company), since 19 February 2013;
- Vice-Chairman of the Board of Transactis (a simplified joint-stock company) since 25 February 2013;
- Member of Supervisory Board of La Banque Postale Gestion Privée (a limited company with executive and supervisory boards), since 26 February 2013;
- Permanent Representative of La Banque Postale on the Board of Directors, and Chairman of Audit Committee and member of the Appointments and Remunerations Committee of BPE (a limited company) since 2 May 2013;
- Director of La Banque Postale Collectivités Locales (a limited company) since 5 April 2013;
- Member of the Supervisory Board of La Banque Postale Financement (a limited company with executive and supervisory boards) since 19 July 2013;
- Permanent Representative of La Banque Postale on the Board of Directors of OCBF (non-profit association) since 24 January 2013;
- Permanent Representative of La Banque Postale, member of the Policy Committee of l’Adresse Musée de La Poste (non-profit association) since 24 January 2013.
- **Mr Yves Brassart, Head of Finance and Strategy and member of the Executive Board of La Banque Postale, who was appointed on 9 January 2013 and renewed on 27 February 2013 for a five-year term.**

Within La Poste Group:

- Director of SF2 (a limited company);
- Member of the Supervisory Board and member of the Audit Committee of La Banque Postale Asset Management (a limited company with executive and supervisory boards);
- Director of Préviposte (a limited company);
- Permanent representative of SF2 on the Board of Directors, and, Chairman of the Audit Committee, members of the Financial Committee and Independence Committee of La Banque Postale Prévoyance (a limited company);

- Permanent representative of SF2 on the Supervisory Board, member of the Audit Committee, and, Chairman of the Appointments and Remunerations Committee of La Banque Postale Financement (a limited company with an executive and supervisory board);
- Director and member of the Audit Committee of La Banque Postale Assurances IARD (a limited company);
- Chairman of Issy La Banque Postale (a simplified joint-stock company);
- Chairman of Auxiliaire Transactions Immobilières (a simplified joint-stock company);
- Chairman of Galliéni SF2-5 and Galliéni SF2-6 (simplified joint-stock companies);
- Member of the Directors Committee and Audit Committee of La Banque Postale Crédit Entreprises (a simplified joint-stock company);
- Chairman of the "LBPAM Obli Monde" Mutual Fund;
- Chairman of the board of directors of La Banque Postale Home Loan SFH (a limited company) since 7 February 2013.

7.3 Conflicts of interest or declaration of no-conflict of interest

The Issuer certifies that, to the best of its knowledge, there are no potential conflicts of interest between the duties of its corporate officers towards the Issuer and their private interests and other duties.

8. LEGAL AND ARBITRATION PROCEEDINGS

- Concerning interchange fees, the situation is as follows:
 - - Cheque Image Exchange (*Echange Image Chèque*) (EIC) commissions.
 - On 20 September 2010, the French Competition Authority (*Autorité de la Concurrence*) imposed a fine of €384.9 million for anticompetitive practices for Cheque Image Exchange commissions on 11 retail banks and the *Banque de France*. The share of the fine assigned to La Banque Postale amounted to €32.9 million.
 - On 23 February 2012, the Court of Appeal of Paris (*Cour d'Appel de Paris*) annulled the French Competition Authority's decision, deeming that no collusion had been established. The amount of the fine was returned to La Banque Postale. On 23 March 2012, the President of the French Competition Authority lodged an appeal before the French Supreme Court (*Cour de Cassation*). The proceedings are ongoing.
 - - Commissions on other means of payment (primarily withdrawals).
 - On 27 February 2009, the French Trade and Retail Federation (*Fédération du Commerce et de la Distribution*), followed by the European Means of Payment Users Defence Association (*l'Association de défense des utilisateurs de moyens de paiement européens*) on 28 July 2011, opposed the introduction of commissions on other means of payment by 11 banks, including La Banque Postale and the *Banque de France*, before the French Competition Authority.
 - On 5 July 2012, the French Competition Authority issued a decision accepting the undertakings made by the 11 banks.

- Save as disclosed above, the Issuer is not aware of any other legal, governmental or arbitration proceedings, pending or threatened, which may have significant effects on the Issuer and/or La Banque Postale Group's financial position.

9. MATERIAL CONTRACTS

- The resources of La Poste are available to La Banque Postale through various services contracts.

9.1 Legal Framework

Pursuant to Article 16 of the RAP Law, La Banque Postale must use La Poste's resources to carry out its corporate objects and enter into agreements with La Poste for this purpose (within the meaning of article L.518-25 paragraph 2 of the French *Code monétaire et financier*). Consequently services contracts have been entered into which govern how the activities of La Banque Postale will be subcontracted to La Poste, acting as agent of La Banque Postale in its name and on its behalf.

The central agreements govern relations between La Banque Postale and La Poste with respect to the core businesses of La Banque Postale. These contracts have a term of several years (generally ten) and are intended to give La Banque Postale and La Poste economic visibility and stability.

In addition, ancillary contracts deal with the operational aspects of other activities in relation to which La Banque Postale has total freedom to contract with other services providers than La Poste. However, from the outset, La Banque Postale chose La Poste as its partner for such activities to ensure continuity of service and to maintain good labour relations.

These agreements belong to two common rules categories:

- Secondment of La Poste staff to La Banque Postale; and
- Provision of services.

9.2 Secondment of La Poste staff to La Banque Postale

This involves the staff of the Financial Services (*Centres Financiers*), of the National Centres (*Centres Nationaux*), the staff of the Financial Services Information Systems Division of the La Poste Retail Brand Commercial Chain (*Chaîne Commerciale Enseigne La Poste*) of the La Poste Retail Brand.

The La Poste staff used by La Banque Postale implements La Banque Postale's policies in the name and on behalf of La Banque Postale. These staff members are managed by the postal services hierarchy in accordance with human resources rules of the Group and also with specific rules made by La Banque Postale in line with conduct of banking activities requirements (training, recruitment, etc.).

La Banque Postale bears the entire cost relating to such staff members including training, support and property related costs.

La Banque Postale establishes a forecast of the number of staff it will require thus ensuring a degree of foreseeability in the required resources and social security charges. La Poste owes La Banque Postale a duty to use reasonable endeavours to make such staff members available.

9.3 Provision of services

La Poste acts as a service provider on behalf of La Banque Postale. Agreements for each activity lay down the services to be provided, the unitary price, the manner and quality of services. Pricing of the services must, *ad minima*, cover La Poste's costs.

The main services contract covers over-the-counter services. It is signed for a ten-year term with fixed prices for three years to ensure economic visibility for both parties. These over-the-counter services are governed by common rules and include notably banking and financial transactions (negotiation and granting of loans, managing loans, transactions including the negotiation of cash deposits, current accounts, payments, transfers, debts, cheques and other commercial instruments, with the exception of debt recovery etc).

La Poste is entirely responsible for managing its personnel. La Banque Postale lays down the qualifications required for counter staff to carry out over-the-counter transactions in the name and on behalf of La Banque Postale.

Similar agreements of a shorter duration have been agreed for other activities carried on by the Group (operational management of automatic banking or telling machines, printing of cheque payment letters, stocking financial centres with supplies and printed forms, ...).

9.4 Principle of responsibility

La Banque Postale is responsible for the proper execution of its banking, financial and insurance transactions with its customers. La Poste is responsible to La Banque Postale for the operations it carries out for and on behalf of La Banque Postale. The respective role and responsibility of La Banque Postale and of La Poste for each matter are allocated at the outset.

10. GOVERNANCE, CONTROL AND RISK MANAGEMENT

10.1 Governance

La Banque Postale's system of governance is based on a *Conseil de surveillance* (Supervisory Board) and a *Directoire* (Executive Board). It also relies on three Supervisory Board committees and eleven internal Executive Board committees.

(a) Supervisory Board Committees

- The Supervisory Board has three committees whose task is to prepare and simplify its work:
- The *Comité stratégique* (Strategic Committee):
 - studies the multi-year strategic plan and monitors its implementation;
 - monitors the progress of major strategic projects; and
 - examines the methods adopted by the Issuer and its subsidiaries' for carrying out strategic operations.
- The *Comité d'audit* (Audit Committee):
 - ensures that all information supplied is clear and understandable and assesses the relevance of the accounting methods applied;
 - assesses the quality of internal controls; and

- validates the Issuer's internal control Charter.
 - The *Comité de nomination-rémunération* (Appointment and Remuneration Committee):
 - proposes criteria to the Supervisory Board for the remuneration of corporate officers;
 - prepares corporate officers' performance appraisals;
 - prepares decisions relating to potential additional remuneration based on the value of the company;
 - organises the procedure for selection of independent directors; and
 - analyses the remuneration practices and policies of financial markets professionals.
- (b) Internal Executive Board Committees

There are eleven such committees:

- the *Comité opérationnel* (Operational Committee);
- the *Comité exécutif* (Executive Committee);
- the *Comité de direction* (Management Committee);
- the *Comité des risques* (Risks Committee);
- the *Comité de conformité et déontologie* (Compliance and Ethics Committee);
- the *Comité ALM* (Asset and Liability Management Committee);
- the *Comité stratégique des systèmes d'information* (Strategic Information Systems Committee);
- the *Comité marketing et commercial* (Marketing and Commercial Committee);
- the *Comité qualité client* (Customer Quality Control Committee);
- the *Comité développement responsable* (Responsible Development Committee); and
- the *Comité de coordination du contrôle interne* (Internal Control Coordination Committee).

10.2 Internal Control

- In addition to the Audit Committee, internal control and risk management are the responsibility of the following committees:
 - (a) The Compliance and Ethics Committee
 - The Compliance and Ethics Committee under the management of the Head of Compliance, reports to La Banque Postale's Executive Board. Its mission is to:

- ensure that actions taken with regard to laws and regulations relating to banking and finance activities are coherent and effective, in particular with respect to money laundering and financing of terrorism;
- coordinate internal control activities;
- validate the banking ethics policy and ensure it is implemented; and
- examine the annual internal control reports and the reports prepared by the head of investment services and banking ethics compliance.

(b) **The Risks Committee**

The Risks Committee reports to La Banque Postale's Executive Board. This committee's task is to:

- define the credit, market and operational risks management policy;
- examine appreciable risks and approve the main (credit and market) commitments; and
- validate risk management measures (delegations and limits) and collect compliance information.

10.3 Risk Management

Management and supervision of market, credit and operational risks at La Banque Postale are the responsibility of the Risks Department. By virtue of its direct attachment to the Executive Board, this Department is independent from La Banque Postale's operational entities.

Risks relating to market activities which are monitored by the Market and Counterparty Risks Department, are controlled on a daily basis which allows risk exposure levels to be assessed at all times.

Retail client credit risk management is based on:

- lending criteria and allocation procedures in accordance with pre-determined rules for commitments;
- a duly documented delegation system; and
- automatic filtering and scoring systems which simplify the allocation procedure.

Control procedures complete this loans portfolio related credit risk management system. Its purpose is to maintain the quality of the loans portfolio despite the growth in size of outstanding funds and the introduction of new products.

Operational risks are controlled regularly at different hierarchical levels to minimise La Banque Postale's exposure.

RECENT DEVELOPMENTS

1. Prudential capital Increase of La Banque Postale – 4 July 2013

In line with the development of La Banque Postale and in preparation for the strengthening of solvency requirements imposed by the “Basel III” regulation, at its 4 July 2013 board meeting, the Group approved a 1 billion euro increase in the prudential capital of La Banque Postale to be introduced by the end of the year.

This increase in prudential capital will be generated by 0.2 billion euros of contributions in kind and 0.8 billion euros of hybrid securities to be held entirely by La Poste SA.

2. La Banque Postale has announced the success of the initial covered bond issue launched by La Banque Postale Home Loan SFH – 4 September 2013

La Banque Postale Home Loan SFH’s initial issue on 11 September 2013 amounted to €1 billion with a maturity of 7 years. The yield on this issue was 1.962%, which is equivalent to the swap rate plus 16 basis points. This issue was rated AAA by Standard & Poor’s Rating Services,

La Banque Postale Home Loan SFH, a refinancing vehicle set up in 2013, is wholly owned by La Banque Postale.

The aim is to support La Banque Postale’s commercial expansion in the French home loan market. The bonds issued by La Banque Postale Home Loan SFH are guaranteed by a portfolio of home loans granted by La Banque Postale to its customers. The strength and regional diversification of this portfolio reflect the quality of La Banque Postale’s home loans, and the Group’s local anchoring.

The transaction was heavily oversubscribed, and generated in a few minutes a total order book of around €3 billion from over 120 investors (asset managers, insurance companies, banks and central banks, and pension funds) from many European and Asian countries. The most heavily represented areas were Germany and Austria (32%), France (24%), Benelux (12%), the Nordic countries (10%), and the United Kingdom and Ireland (9%).

The success of this issue underlines the quality of La Banque Postale’s creditworthiness, and will enable the Group to boost its position as a major player in the French residential property financing market.

3. BNP Paribas, La Banque Postale and Société Générale launch Paylib in France – 17 September 2013

A new simple and secure online payment service using PC, smartphone or tablet

On 17 September 2013, BNP Paribas, La Banque Postale and Société Générale announced the launch of Paylib in France, a new simple and secure Internet payments solution. In jointly creating Paylib, the three banks are responding to customer demands for ease of use and security, providing a new way to make online payments from a PC, a smartphone or a tablet, without the need to type in card details.

Internet payments: a common practice with a need for permanent security

Given the continuous growth in e-commerce and m-commerce, BNP Paribas, La Banque Postale and Société Générale commissioned IFOP⁵ in August this year to carry out a survey of practices and perceptions in France regarding Internet payments. Online shopping is now an everyday part of consumer behaviour in France. 8 out of 10 French consumers make payments from their computer, 24% from a tablet⁶ and 14% from a smartphone⁷. However, payment security remains a primary source of concern, with 33% of those surveyed expressing little or no confidence in Internet-based transactions.

In jointly launching Paylib, the three banks are providing a solution to this key customer requirement. The new system does not require the customer to enter his/her card details and the bank supervises and ensures the security of the transaction process. 83% of those polled by IFOP agreed that this new way of making online payments is a good alternative to the other payment systems which exist today.

4. Rémy Weber has been appointed chairman of La Banque Postale's executive board – 15 October 2013

La Banque Postale Supervisory Board, on the recommendation of Philippe Wahl, Chairman and Chief Executive Officer of Le Groupe La Poste, appointed Rémy Weber Chairman of La Banque Postale's Executive Board.

Rémy Weber has also been appointed Senior Vice President of Le Groupe La Poste and member of the Executive Board.

La Banque Postale Supervisory Board also renewed Marc Batave and Yves Brassart as members of the Executive Board.

⁵ IFOP opinion survey methodology: The survey was carried out by IFOP on behalf of BNP Paribas, Banque Postale and Société Générale. The interviews took place between 28 and 30 August 2013 based on a self-administered online questionnaire, among a representative sample of the French population consisting of 1,006 adults aged 18 and over. In order to ensure a representative sample, IFOP used the quota method, based on the gender, age and occupation of each person polled, following stratification by region and category of urban area.

⁶ % figures are for answers given by those who said that they are using the device in question.

⁷ % figures are for answers given by those who said that they are using the device in question.

TAXATION

EU TAXATION

The following is a summary limited to certain tax considerations applicable in the European Union relating to the Notes that may be issued under the Programme and specifically contains information on taxes on the income from the Notes withheld at source. Each prospective holder or beneficial owner of Notes should consult its tax advisor as to the tax consequences of any investment in or ownership and disposition of the Notes.

On 3 June 2003, the European Council of Economic and Finance Ministers adopted the Directive 2003/48/EC on the taxation of savings income (the "**Savings Directive**"). Pursuant to the Savings Directive and subject to a number of conditions being met, Member States are required, since 1 July 2005, to provide to the tax authorities of another Member State, *inter alia*, details of payments of interest within the meaning of the Savings Directive (interests, premiums or other debt income) made by a paying agent located within their jurisdiction to, or for the benefit of, an individual resident in that other Member State or to "residual entities" established in that other Member State (the "**Disclosure of Information Method**").

For these purposes, the term "paying agent" is defined widely and includes in particular any economic operator who is responsible for making interest payments, within the meaning of the Savings Directive, for the immediate benefit of individuals.

However, throughout a transitional period, certain Member States (the Grand-Duchy of Luxembourg and Austria), instead of using the Disclosure of Information Method used by other Member States, unless the relevant beneficial owner of such payment elects for the Disclosure of Information Method, withhold an amount on interest payments. In April 2013, the Luxembourg Government announced its intention to abolish the withholding system with effect from 1 January 2015, in favour of the Disclosure of Information Method under the Savings Directive. The rate of such withholding tax equals 35 per cent. until the end of the transitional period.

Such transitional period will end at the end of the first full fiscal year following the later of (i) the date of entry into force of an agreement between the European Community, following a unanimous decision of the European Council, and the last of Switzerland, Liechtenstein, San Marino, Monaco and Andorra, providing for the exchange of information upon request as defined in the OECD Model Agreement on Exchange of Information on Tax Matters released on 18 April 2002 (the "**OECD Model Agreement**") with respect to interest payments within the meaning of the Savings Directive, in addition to the simultaneous application by those same countries of a withholding tax on such payments at the rate applicable for the corresponding periods mentioned above and (ii) the date on which the European Council unanimously agrees that the United States of America is committed to exchange of information upon request as defined in the OECD Model Agreement with respect to interest payments within the meaning of the Savings Directive.

A number of non-EU countries and dependent or associated territories have agreed to adopt similar measures (transitional withholding or exchange of information) with effect since 1 July 2005.

The European Commission has proposed certain amendments to the Savings Directive which may, if implemented, amend or broaden the scope of the requirements described above.

FRANCE

The following is a summary limited to certain tax considerations in France relating to the Notes that may be issued under the Programme and specifically contains information on taxes on the income from the Notes withheld at source relevant for Noteholders who do not concurrently hold shares of the Issuer. Each prospective holder or

beneficial owner of Notes should consult its tax advisor as to the tax consequences of any investment in or ownership and disposition of the Notes.

EU Savings Directive

The Savings Directive was implemented into French law under Article 242 *ter* of the French *Code général des impôts*, which imposes on paying agents based in France an obligation to report to the French tax authorities certain information with respect to interest payments made to beneficial owners domiciled in another Member State, including, among other things, the identity and address of the beneficial owner and a detailed list of the different categories of interest paid to that beneficial owner.

Withholding Tax

Notes which are not assimilated (*assimilables*) with Notes issued before 1 March 2012

Following the introduction of the French *loi de finances rectificative pour 2009* no. 3 (n° 2009-1674 dated 30 December 2009 applicable as from 1 March 2010) (the "**Law**"), payments of interest and other revenues made by the Issuer with respect to Notes issued on or after 1 March 2010 (other than Notes (described below) which are assimilated (*assimilables*) and form a single series with Notes issued prior to 1 March 2010 having the benefit of Article 131 *quater* of the French *Code général des impôts*) will not be subject to the withholding tax set out under Article 125 A III of the French *Code général des impôts* unless such payments are made outside France in a non-cooperative State or territory (*Etat ou territoire non coopératif*) within the meaning of Article 238-0 A of the French *Code général des impôts* (a "**Non-Cooperative State**"). If such payments under the Notes are made in a Non-Cooperative State, a 75 per cent. withholding tax will be applicable (subject to certain exceptions and to the more favourable provisions of an applicable double tax treaty) by virtue of Article 125 A III of the French *Code général des impôts*.

Furthermore, according to Article 238 A of the French *Code général des impôts*, interest and other revenues on such Notes will no longer be deductible from the Issuer's taxable income, if they are paid or accrued to persons domiciled or established in a Non-Cooperative State or paid in such a Non-Cooperative State. Under certain conditions, any such non-deductible interest and other revenues may be recharacterised as constructive dividends pursuant to Article 109 of the French *Code général des impôts*, in which case such non-deductible interest and other revenues may be subject to the withholding tax set out under Article 119 bis of the French *Code général des impôts*, at a rate of 30 per cent. or 75 per cent. subject to the more favourable provisions of a tax treaty, if applicable.

Notwithstanding the foregoing, the Law provides that neither the 75 per cent. withholding tax set out under Article 125 A III of the French *Code général des impôts* nor the non-deductibility provided under Article 238 A of the French *Code général des impôts* will apply in respect of a particular issue of Notes if the Issuer can prove that the principal purpose and effect of such issue of Notes was not that of allowing the payments of interest or other revenues to be made in a Non-Cooperative State (the "**Exception**"). Pursuant to the *Bulletin Officiel des Finances Publiques-Impôts* BOI-INT-DG-20-50 no. 990, BOI-RPPM-RCM-30-10-20-50 no. 70, BOI-INT-DG-20-50 no. 550, BOI-ANNX-000364 no. 20 and BOI-ANNX-000366 no. 90 dated 12 September 2012, an issue of Notes will benefit from the Exception without the Issuer having to provide any proof of the purpose and effect of such issue of Notes, if such Notes are:

- (i) offered by means of a public offer within the meaning of Article L.411-1 of the French *Code monétaire et financier* or pursuant to an equivalent offer in a State other than in a Non-Cooperative State. For this purpose, an "equivalent offer" means any offer requiring the registration or submission of an offer document by or with a foreign securities market authority; or

- (ii) admitted to trading on a regulated market or on a French or foreign multilateral securities trading system provided that such market or system is not located in a Non-Cooperative State, and the operation of such market is carried out by a market operator or an investment services provider, or by such other similar foreign entity, provided further that such market operator, investment services provider or entity is not located in a Non-Cooperative State; or
- (iii) admitted, at the time of their issue, to the clearing operations of a central depository or of a securities clearing and delivery and payments systems operator within the meaning of Article L.561-2 of the French *Code monétaire et financier*, or of one or more similar foreign depositories or operators provided that such depository or operator is not located in a Non-Cooperative State.

Notes which are to be assimilated (*assimilables*) with Notes issued before 1 March 2010

Payments of interest and other revenues with respect to Notes which are issued on or after 1 March 2010 and which are to be assimilated (*assimilables*) and form a single series with Notes issued before 1 March 2010 and having the benefit of Article 131 *quater* of the French *Code général des impôts*, will continue to be exempt from the withholding tax set out under Article 125 A III of the French *Code général des impôts*.

Notes issued before 1 March 2010, whether denominated in Euro or in any other currency, and constituting *obligations* under French law, or *titres de créances négociables* within the meaning of the *Bulletin Officiel des Finances Publiques-Impôts* BOI-RPPM-RCM-30-10-30-30 dated 12 September 2012, or other debt securities issued under French or foreign law and considered by the French tax authorities as falling into similar categories, are deemed to be issued outside the Republic of France for the purpose of Article 131 *quater* of the French *Code général des impôts*, in accordance with the above mentioned regulations.

In addition, interest and other revenues paid by the Issuer on Notes issued on or after 1 March 2010 and which are to be assimilated (*assimilables*) and form a single series with Notes issued before 1 March 2010 will not be subject to the deductibility exclusion of Article 238 A of the French *Code général des impôts* and will not be subject to the withholding tax set out in Article 119 *bis* of the French *Code général des impôts* solely on account of their being paid in a Non-Cooperative State or accrued or paid to persons established or domiciled in a Non-Cooperative State.

Payments to French resident individuals

Pursuant to Article 9 of the 2013 French Finance Law (*loi n°2012-1509 du 29 décembre 2012 de finances pour 2013*) subject to certain limited exceptions, interest and similar income received from 1 January 2013 by individuals who are fiscally domiciled in France are subject to a 24 per cent. withholding tax, which is deductible from their personal income tax liability in respect of the year in which the payment has been made. Social contributions (CSG, CRDS and other related contributions) are also levied by way of withholding tax at an aggregate rate of 15.5 per cent. on interest and similar income paid to individuals fiscally domiciled in France.

HONG-KONG

The statements below regarding taxation are based on the law and practice of Hong Kong at the date of this Base Prospectus and are subject to any subsequent changes in law or practice (which could be made on a retrospective basis). The following statements do not purport to be a comprehensive description of all of the tax considerations that may be relevant to a decision to purchase, own or dispose of the Notes and may not apply equally to all persons. Prospective purchasers of the Notes are advised to consult their own tax advisers concerning the tax consequences of their ownership of the Notes.

Withholding Tax

No withholding tax is payable in Hong Kong in respect of payments of principal or interest on the Notes or in respect of any capital gains arising from the sale of the Notes.

Profits Tax

Hong Kong profits tax is chargeable on every person carrying on a trade, profession or business in Hong Kong in respect of profits arising in or derived from Hong Kong from such trade, profession or business (excluding profits arising from the sale of capital assets).

Under the Inland Revenue Ordinance (Cap. 112) of Hong Kong, as it is currently applied by the Inland Revenue Department, interest on the Notes may be deemed to be profits arising in or derived from Hong Kong from a trade, profession or business carried on in Hong Kong in the following circumstances:

- (i) interest on the Notes is derived from Hong Kong and is received by or accrues to a company, carrying on a trade, profession or business in Hong Kong; or
- (ii) interest on the Notes is derived from Hong Kong and is received by or accrues to a person, other than a company, carrying on a trade, profession or business in Hong Kong and is in respect of the funds of that trade, profession or business; or
- (iii) interest on the Notes is received by or accrues to a financial institution (as defined in the Inland Revenue Ordinance) and arises through or from the carrying on by the financial institution of its business in Hong Kong.

Sums received by or accrued to a financial institution by way of gains or profits arising through or from the carrying on by the financial institution of its business in Hong Kong from the sale, disposal or redemption of Notes will be subject to profits tax.

Sums derived from the sale, disposal or redemption of Bearer Notes will be subject to Hong Kong profits tax where received by or accrued to a person, other than a financial institution, who carries on a trade, profession or business in Hong Kong and the sum has a Hong Kong source. Similarly, such sums in respect of Registered Notes received by or accrued to either the aforementioned person and/or a financial institution will be subject to Hong Kong profits tax if such sums have a Hong Kong source.

The source of such sums will generally be determined by having regard to the manner in which the Notes are acquired and disposed.

Stamp Duty

Stamp duty will not be payable on the issue of Bearer Notes provided either:

- (i) such Bearer Notes are denominated in a currency other than the currency of Hong Kong and are not repayable in any circumstances in the currency of Hong Kong; or
- (ii) such Bearer Notes constitute loan capital (as defined in the Stamp Duty Ordinance (Cap. 117) of Hong Kong).

If stamp duty is payable, it is payable by the Issuer on issue of Bearer Notes at a rate of 3 per cent. of the market value of the Notes at the time of issue.

No stamp duty will be payable on any subsequent transfer of Bearer Notes.

No stamp duty is payable on the issue of Registered Notes. Stamp duty may be payable on any transfer of Registered Notes if the relevant transfer is required to be registered in Hong Kong. Stamp duty will, however, not be payable on any transfers of Registered Notes provided that either:

- (i) the Registered Notes are denominated in a currency other than the currency of Hong Kong and are not repayable in any circumstances in the currency of Hong Kong; or
- (ii) the Registered Notes constitute loan capital (as defined in the Stamp Duty Ordinance (Cap. 117) of Hong Kong).

If stamp duty is payable in respect of the transfer of Registered Notes it will be payable at the rate of 0.2 per cent. (of which 0.1 per cent. is payable by the seller and 0.1 per cent. is payable by the purchaser) normally by reference to the value of the consideration. If, in the case of either the sale or purchase of such Registered Notes, stamp duty is not paid, both the seller and the purchaser may be liable jointly and severally to pay any unpaid stamp duty and also any penalties for late payment. If stamp duty is not paid on or before the due date (two days after the sale or purchase if effected in Hong Kong or 30 days if effected elsewhere) a penalty of up to 10 times the duty payable may be imposed. In addition, stamp duty is payable at the fixed rate of HK\$5 on each instrument of transfer executed in relation to any transfer of the Registered Notes if the relevant transfer is required to be registered in Hong Kong.

Estate Duty

No estate duty will be payable in respect of Bearer Notes and Registered Notes in Hong Kong.

JAPAN

The payment of principal and interest in respect of the Notes issued by an Issuer to a non-resident of Japan or a non-Japanese corporation will, under Japanese tax laws currently in effect, not be subject to any Japanese income or corporation tax unless the receipt of the relevant payment is the income of such non-resident or non-Japanese corporation from sources in Japan.

Gains derived from the sale outside Japan of Notes by a non-resident of Japan or a non-Japanese corporation are in general not subject to Japanese income or corporation taxes. Gains derived from the sale in Japan of Notes by a non-resident of Japan or a non-Japanese corporation are in general not subject to Japanese income or corporation taxes except where such seller is a non-Japanese corporation which has a permanent establishment in Japan.

Japanese inheritance and gift taxes at progressive rates may be payable by an individual having domicile in Japan or Japanese national, who has acquired Notes as legatee, heir or donee.

No stamp, issue, registration or similar taxes or duties will, under present Japanese law, be payable by Noteholders in connection with the issue of the Notes.

PEOPLES REPUBLIC OF CHINA (PRC)

The following summary describes the principal PRC tax consequences of ownership of the Notes by beneficial owners who, or which, are residents of mainland China for PRC tax purposes. These beneficial owners are referred to as PRC holders in this "PRC Taxation" section. If you are considering the purchase of the Notes, you should consult your own tax advisors with regard to the application of PRC tax laws to your particular situations as well as any tax consequences arising under the laws of any other tax jurisdiction.

If the holder of the Notes is a PRC entity or individual who, or which, is a resident of mainland China ("**PRC Resident**"), for PRC tax purposes, pursuant to the PRC Enterprise Income Tax Law and the PRC Individual Income Tax Law and their implementation rules, an income tax shall be levied on both capital gains and payment

of interest gained by a PRC resident in respect of the Notes. The current rates of such income tax are twenty per cent. (20%) (for individual PRC resident) and twenty five per cent. (25%) (for any enterprise incorporated in the PRC).

Moreover, the PRC Enterprise Tax Law provides that, if an enterprise incorporated outside the PRC has its "de facto management organisation" located within the PRC, the enterprise may be recognised as a "PRC Resident Enterprise" thus may be subject to the enterprise income tax at the rate of twenty five per cent. (25%) on its worldwide income. Under the Implementation Rules for the PRC Enterprise Tax Law, "de facto management bodies" is defined as the bodies that have material and overall management control over the business, personnel, accounts and properties of an enterprise. In April 2009, the PRC tax authority promulgated a circular to clarify the criteria for determining whether the "de facto management bodies" are located within the PRC for enterprises incorporated overseas with controlling shareholders being PRC enterprises. If any holder of the Notes is determined as a PRC Resident Enterprise because its "de facto management body" is located in the territory of the PRC, the interest and capital gains paid to such holders may be subject to an enterprise income tax at a rate of twenty five per cent. (25%).

SINGAPORE

The statements below are general in nature and do not purport to comprehensively address the Singapore tax treatment for all kinds of Notes or all holders of the Notes.

The statements are based on certain aspects of current tax laws in Singapore, announced budget measures that may not have been enacted and administrative guidelines issued by the relevant authorities applicable as at the date of this Base Prospectus and are subject to the enactment of such budget measures and any changes in such laws, announced budget measures or administrative guidelines, or the interpretation of those laws, budget measures or guidelines, occurring after such date, which changes could be made on a retroactive basis

Investors and prospective investors in the Notes should consult their own tax advisers regarding the tax consequences to them of the acquisition, holding or disposal of any Notes. In particular, additional or complex tax considerations may apply in relation to structured Notes issued under the Programme. Prospective purchasers of the Notes are advised to consult their own tax advisers concerning the tax consequences of their ownership of the Notes.

General

Individual taxpayers who are Singapore tax residents are subject to Singapore income tax on income accruing in or derived from Singapore. Foreign-sourced income received in Singapore on or after 1 January 2004 by a Singapore tax resident individual (except for income received through a partnership in Singapore) is exempt from Singapore income tax if the Comptroller of Income Tax of Singapore (the "**Comptroller**") is satisfied that the tax exemption would be beneficial to the individual.

Non-resident individuals, subject to certain exemptions, are subject to Singapore income tax on income accruing in or derived from Singapore.

An individual is a tax resident in Singapore in a year of assessment if in the preceding year such individual was physically present in Singapore or exercised an employment in Singapore (other than as a director of a company) for 183 days or more, or if such individual resides in Singapore.

Corporate taxpayers are subject to Singapore income tax on income accruing in or derived from Singapore and, subject to certain exceptions, on foreign-sourced income received or deemed to be received in Singapore.

Qualifying Debt Securities Scheme

If the dealers for more than half of the issue of a tranche of Notes are: (i) financial sector incentive (bond market) companies for the purposes of the ITA or (ii) financial institutions in Singapore where their staff based in Singapore have a leading and substantial role in the distribution of the Notes; that tranche of Notes (the "**Relevant Notes**") issued between the date of this Base Prospectus to 31 December 2013 will constitute "qualifying debt securities" ("**QDS**") for the purpose of the ITA to which the following treatment shall apply.

Subject to certain conditions having been fulfilled (including the furnishing to the Comptroller and the Monetary Authority of Singapore by the Issuer (or such other person as the Comptroller may direct) of a Return on Debt Securities for the Relevant Notes within a specified period and such other particulars in connection with the Relevant Notes as the Comptroller may require), interest, discount income (excluding discount income from secondary trading), redemption premium, break cost and prepayment fee (collectively, the "**Qualifying Income**") from the Relevant Notes derived by any company or a body of persons as defined in the ITA) in Singapore is subject to tax at a concessionary rate of 10%.

The 10% concessionary tax rate for QDS as described above will not apply to companies that hold the Financial Sector Incentive (Standard-Tier) Companies or which are otherwise subject to a special tax regime. Such companies will enjoy a 12% tax rate instead.

Holders of the Notes who may be subject to the tax treatment for FSI-STs or which are otherwise subject to any special tax regime should consult their own accounting and tax advisers regarding the Singapore income tax consequences of their acquisition, holding or disposal of the Relevant Notes.

However, notwithstanding the foregoing:

- (a) if during the primary launch of the Relevant Notes, the Relevant Notes are issued to fewer than four persons and 50% or more of the issue of the principal amount of the Relevant Notes is beneficially held or funded, directly or indirectly, by related parties of the Issuer, the Relevant Notes would not qualify as "qualifying debt securities"; and
- (b) even though Relevant Notes are "qualifying debt securities", if, at any time during the tenure of the Relevant Notes, 50% or more of the principal amount of the Relevant Notes is held beneficially or funded, directly or indirectly, by any related party(ies) of the Issuer, Qualifying Income derived from the Relevant Notes held by:
 - (i) any related party of the Issuer; or
 - (ii) any other person where the funds used by such person to acquire the Relevant Notes are obtained, directly or indirectly, from any related party of the Issuer,

shall not be eligible for the tax exemption or concessionary tax rate described above.

The term "related party", in relation to a person, means any other person who, directly or indirectly, controls that person, or is controlled, directly or indirectly, by that person, or where he and that other person, directly or indirectly, are under the control of a common person.

The terms "break cost", "prepayment fee" and "redemption premium" are defined in the ITA in relation to debt securities and qualifying debt securities, as follows:

"break cost" means any fee payable by the issuer of the securities on the early redemption of the securities, the amount of which is determined by any loss or liability incurred by the holder of the securities in connection with such redemption;

"prepayment fee" means any fee payable by the issuer of the securities on the early redemption of the securities, the amount of which is determined by the terms of the issuance of the securities; and

"redemption premium", means any premium payable by the issuer of the securities on the redemption of the securities upon their maturity.

These terms have the same meanings in this Singapore tax disclosure as in the ITA.

Notwithstanding that the Issuer is permitted to make payments of Qualifying Income in respect of the Relevant Notes without deduction or withholding for tax under Section 45 or Section 45 A of the ITA, any person whose Qualifying Income derived from the Relevant Notes is not exempt from tax is required to include such income in a return if income made under the ITA.

The Qualifying Debt Securities Plus Scheme ("**QDS+ Scheme**")

Under the QDS+ Scheme, subject to certain conditions and qualifications, income tax exemption is granted on Qualifying Income derived from by any investor (including Singaporean investors) from qualifying debt securities (excluding Singapore Government Securities) which:

- (a) are issued during the period from 16 February 2008 to 31 December 2013;
- (b) have an original maturity of not less than 10 years;
- (c) cannot be redeemed, called, exchanged or converted within 10 years from the date of their issue; and
- (d) cannot be re-opened with a resulting tenure of less than 10 years to the original maturity date.

Capital Gains

Any gains considered to be in the nature of capital made from the sale of the Notes will not be taxable in Singapore. However, any gains from the sale of the Notes which are gains from any trade, business, profession or vocation carried on by that person, if accruing in or derived from Singapore, may be taxable as such gains are considered revenue in nature.

Taxpayers who adopt FRS 39 for tax purposes may be required to recognise gains or losses (not being gains or losses in the nature of capital) on the Notes, irrespective of disposal, in accordance with FRS 39. Please see the section below on "Adoption of FRS 39 Treatment for Singapore Income Tax Purposes".

Adoption of FRS 39 Treatment for Singapore Income Tax Purposes

On 30 December 2005, the Inland Revenue Authority of Singapore issued a circular entitled "Income Tax Implications Arising from the Adoption of FRS 39 – Financial Instruments: Recognition and Measurement" (the "**FRS 39 Circular**"). The Income Tax Act has since been amended to give legislative effect to the FRS 39 Circular.

The FRS 39 Circular generally applies, subject to certain "opt-out" provisions, to taxpayers who are required to comply with FRS 39 for financial reporting purposes.

Holders of the Notes who may be subject to the tax treatment under the FRS 39 Circular should consult their own accounting and tax advisers regarding the Singapore income tax consequences of their acquisition, holding or disposal of the Notes.

FOREIGN ACCOUNT TAX COMPLIANCE ACT

Sections 1471 through 1474 of the U.S. Internal Revenue Code of 1986 ("**FATCA**") impose a new reporting regime and potentially a 30% withholding tax with respect to certain payments to (i) any non-U.S. financial institution (a "foreign financial institution", or "**FFI**" (as defined by FATCA)) that does not become a

"**Participating FFI**" by entering into an agreement with the U.S. Internal Revenue Service ("**IRS**") to provide the IRS with certain information in respect of its account holders and investors or is not otherwise exempt from or in deemed compliance with FATCA and (ii) any investor (unless otherwise exempt from FATCA) that does not provide information sufficient to determine whether the investor is a U.S. person or should otherwise be treated as holding a "United States account" of the Issuer (a "**Recalcitrant Holder**"). The Issuer will be classified as an FFI.

The new withholding regime will be phased in beginning 1 July 2014 for payments from sources within the United States and will apply to "**foreign passthru payments**" (a term not yet defined) no earlier than 1 January 2017. This withholding would potentially apply to payments in respect of (i) any Notes characterized as debt (or which are not otherwise characterized as equity and have a fixed term) for U.S. federal tax purposes that are issued on or after the "**grandfathering date**", which is the later of (a) 1 July 2014 and (b) the date that is six months after the date on which final U.S. Treasury regulations defining the term foreign passthru payment are filed with the Federal Register, or which are materially modified on or after the grandfathering date and (ii) any Notes characterized as equity or which do not have a fixed term for U.S. federal tax purposes, whenever issued.

The United States and a number of other jurisdictions have announced their intention to negotiate intergovernmental agreements to facilitate the implementation of FATCA (each, an "**IGA**"). Pursuant to FATCA and the "Model 1" and "Model 2" IGAs released by the United States, an FFI in an IGA signatory country could be treated as a "**Reporting FI**" not subject to withholding under FATCA on any payments it receives. Further, an FFI in a Model 1 IGA jurisdiction would generally not be required to withhold under FATCA or an IGA (or any law implementing an IGA) (any such withholding being "**FATCA Withholding**") from payments it makes. The Model 2 IGA leaves open the possibility that a Reporting FI might in the future be required to withhold as a Participating FFI on foreign passthru payments and payments that it makes to Recalcitrant Holders. Under each Model IGA, a Reporting FI would still be required to report certain information in respect of its account holders and investors to its home government or to the IRS. The United States and France are finalizing negotiations on an IGA.

If the Issuer becomes a Participating FFI under FATCA the Issuer and financial institutions through which payments on the Notes are made may be required to withhold FATCA Withholding if (i) any FFI through or to which payment on such Notes is made is not a Participating FFI, a Reporting FI, or otherwise exempt from or in deemed compliance with FATCA or (ii) an investor is a Recalcitrant Holder.

Whilst the Notes are in global form and held within the clearing systems, it is expected that FATCA will not affect the amount of any payments made under, or in respect of, the Notes by the Issuer, any paying agent and the clearing systems, given that each of the entities in the payment chain beginning with the Issuer and ending with the clearing systems is a major financial institution whose business is dependent on compliance with FATCA and that any alternative approach introduced under an IGA will be unlikely to affect the Notes.

FATCA is particularly complex and its application is uncertain at this time. The above description is based in part on regulations, official guidance and model IGAs, all of which are subject to change or may be implemented in a materially different form. Prospective investors should consult their tax advisers on how these rules may apply to payments they may receive in connection with the Notes.

TO ENSURE COMPLIANCE WITH IRS CIRCULAR 230, EACH TAXPAYER IS HEREBY NOTIFIED THAT: (A) ANY TAX DISCUSSION HEREIN IS NOT INTENDED OR WRITTEN TO BE USED, AND CANNOT BE USED BY THE TAXPAYER FOR THE PURPOSE OF AVOIDING U.S. FEDERAL INCOME TAX PENALTIES THAT MAY BE IMPOSED ON THE TAXPAYER; (B) ANY SUCH TAX DISCUSSION WAS WRITTEN TO SUPPORT THE PROMOTION OR MARKETING OF THE TRANSACTIONS OR MATTERS ADDRESSED HEREIN; AND (C) THE TAXPAYER SHOULD SEEK

ADVICE BASED ON THE TAXPAYER'S PARTICULAR CIRCUMSTANCES FROM AN INDEPENDENT TAX ADVISER.

SUBSCRIPTION AND SALE

Summary of Dealer Agreement

Subject to the terms and on the conditions contained in an amended and restated dealer agreement dated 22 October 2013 (as amended or supplemented from time to time, the "**Dealer Agreement**") between the Issuer, the Permanent Dealers and the Arranger, the Notes will be offered on a continuous basis by the Issuer to the Permanent Dealers. However, the Issuer has reserved the right to sell Notes directly on its own behalf to Dealers that are not Permanent Dealers. The Notes may be resold at prevailing market prices, or at prices related thereto, at the time of such resale, as determined by the relevant Dealer. The Notes may also be sold by the Issuer through the Dealers, acting as agents of the Issuer. The Dealer Agreement also provides for Notes to be issued in syndicated Tranches that are jointly and severally underwritten by two or more Dealers.

The Issuer will pay each relevant Dealer a commission as agreed between them in respect of Notes subscribed by it. The Issuer has agreed to reimburse the Arranger for its expenses incurred in connection with the Programme and the Dealers for certain of its activities in connection with the Programme.

The Issuer has agreed to indemnify the Dealers against certain liabilities in connection with the offer and sale of the Notes. The Dealer Agreement entitles the Dealers to terminate any agreement that they make to subscribe Notes in certain circumstances prior to payment for such Notes being made to the Issuer.

Selling Restrictions

France

Each of the Dealers and the Issuer has represented and agreed that (i) it has not offered or sold and will not offer or sell, directly or indirectly, any Notes to the public in France and offers and sales of Notes will be made in France only to (a) providers of investment services relating to portfolio management for the account of third parties, and/or (b) qualified investors (*investisseurs qualifiés*), to the exclusion of any individual, all as defined in, and in accordance with, Articles L.411-1, L.411-2 and D.411-1 of the French *Code monétaire et financier* and (ii) it has not distributed or caused to be distributed and will not distribute or cause to be distributed to the public in France, this Base Prospectus, the relevant Final Terms or any other offering material relating to the Notes other than to investors to whom offers and sales of Notes in France may be made as described above.

United States

The Notes have not been and will not be registered under the U.S. Securities Act of 1933 as amended (the "**Securities Act**") and may not be offered or sold within the United States or to, or for the account or benefit of, U.S. persons except in certain transactions exempt from the registration requirements of the Securities Act. Terms used in this paragraph have the meanings given to them by Regulation S ("**Regulation S**").

Materialised Bearer Notes are subject to U.S. tax law requirements and may not be offered, sold or delivered within the United States or its possessions or to a United States person, except in certain transactions permitted by U.S. tax regulations. Terms used in this paragraph have the meanings given to them by the U.S. Internal Revenue Code of 1986, as amended and regulations thereunder.

Each Dealer has agreed and each further Dealer appointed under the Programme will be required to agree that, except as permitted by the Dealer Agreement, it will not offer, sell or, in the case of Materialised Bearer Notes, deliver Notes, (i) as part of their distribution at any time or (ii) otherwise until 40 days after the completion of the distribution of any identifiable Tranche as determined, and certified to the Fiscal Agent by the relevant Dealer, or in the case of Notes issued on a syndicated basis, the Lead Manager, within the United States or to, or for the account or benefit of, U.S. persons, and it will have sent to each dealer to which it sells

Notes during the distribution compliance period a confirmation or other notice setting forth the restrictions on offers and sales of the Notes within the United States or to, or for the account or benefit of, U.S. persons. Terms used in the preceding sentence have the meanings given to them by Regulation S.

The Notes are being offered and sold outside the United States to non-U.S. persons in reliance on Regulation S.

In addition, until 40 days after the commencement of the offering of any identifiable tranche of Notes, an offer or sale of Notes within the United States by any dealer (whether or not participating in the offering of such tranche of Notes) may violate the registration requirements of the Securities Act.

This Base Prospectus has been prepared by the Issuer for use in connection with the offer and sale of the Notes outside the United States. The Issuer and the Dealers reserve the right to reject any offer to purchase the Notes, in whole or in part, for any reason. This Base Prospectus does not constitute an offer to any person in the United States. Distribution of this Base Prospectus by any non-U.S. person outside the United States to any U.S. person or to any other person within the United States, is unauthorised and any disclosure without the prior written consent of the Issuer of any of its contents to any such U.S. person or other person within the United States, is prohibited.

United Kingdom

Each Dealer has represented, warranted and agreed that:

- (i) it has only communicated or caused to be communicated and will only communicate or cause to be communicated any invitation or inducement to engage in investment activity (within the meaning of section 21 of the Financial Services and Markets Act 2000 (the "FSMA")) received by it in connection with the issue or sale of any Notes in circumstances in which section 21(1) of the FSMA does not apply to the Issuer; and
- (ii) it has complied and will comply with all applicable provisions of the FSMA with respect to anything done by it in relation to such Notes in, from or otherwise involving the United Kingdom.

Hong Kong

Each Dealer has represented and agreed that and each further Dealer appointed under the Programme will be required to represent and agree that:

- (a) it has not offered or sold and will not offer or sell in Hong Kong, by means of any document, any Notes (except for Notes which are a "structured product" as defined in the Securities and Futures Ordinance (Cap. 571) of Hong Kong) other than (i) to "professional investors" as defined in the Securities and Futures Ordinance and any rules made under that Ordinance or (ii) in other circumstances which do not result in the document being a "prospectus" as defined in the Companies Ordinance (Cap. 32) of Hong Kong or which do not constitute an offer to the public within the meaning of that Ordinance; and
- (b) it has not issued or had in its possession for the purposes of issue, and will not issue or have in its possession for the purposes of issue, whether in Hong Kong or elsewhere, any advertisement, invitation or document relating to the Notes, which is directed at, or the contents of which are likely to be accessed or read by, the public of Hong Kong (except if permitted to do so under the securities laws of Hong Kong) other than with respect to Notes which are or are intended to be disposed of only to persons outside Hong Kong or only to "professional investors" as defined in the Securities and Futures Ordinance and any rules made under that Ordinance.

Japan

The Notes have not been and will not be registered under the Financial Instruments and Exchange Act of Japan (Act No. 25 of 1948, as amended; the "**FIEA**") and each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it will not offer or sell any Notes, directly or indirectly, in Japan or to, or for the benefit of, any resident of Japan (as defined under Item 5, Paragraph 1, Article 6 of the Foreign Exchange and Foreign Trade Act (Act No. 228 of 1949, as amended)), or to or for the benefit of others for re-offering or resale, directly or indirectly, in Japan or to, or for the benefit of, a resident of Japan except pursuant to an exemption from the registration requirements of, and otherwise in compliance with, the FIEA and any other applicable laws, regulations and ministerial guidelines of Japan.

Peoples Republic of China

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that neither it nor any of its affiliates has offered or sold or will offer or sell any of the Notes in the People's Republic of China (excluding Hong Kong, Macau and Taiwan) (the "**PRC**") as part of the initial distribution of the Notes. This Base Prospectus does not constitute an offer to sell or the solicitation of an offer to buy any securities in the PRC to any person to whom it is unlawful to make the offer or solicitation in the PRC.

The Issuer does not represent that this Base Prospectus or any Final Terms may be lawfully distributed, or that any Notes may be lawfully offered, in compliance with any applicable registration or other requirements in the PRC, or pursuant to an exemption available thereunder, or assume any responsibility for facilitating any such distribution or offering. In particular, no action has been taken by the Issuer which would permit a public offering of any Notes or distribution of this document in the PRC. Accordingly, the Notes are not being offered or sold within the PRC by means of this Base Prospectus, any Final Terms or any other document. Neither this Base Prospectus or any Final Terms, nor any advertisement or other offering material may be distributed or published in the PRC, except under circumstances that will result in compliance with any applicable laws and regulations.

Singapore

This Base Prospectus has not been registered as a prospectus with the Monetary Authority of Singapore and the Notes will be offered pursuant to exemptions under the Securities and Futures Act, Chapter 289 of Singapore (the "**Securities and Futures Act**"). Accordingly, the Notes may not be offered or sold or made the subject of an invitation for subscription or purchase, nor may this Base Prospectus or any other document or material in connection with the offer or sale, or invitation for subscription or purchase of any Notes be circulated or distributed, whether directly or indirectly, to any person in Singapore other than (a) to an institutional investor pursuant to Section 274 of the Securities and Futures Act, Chapter 289 of Singapore (b) to a relevant person under Section 275(1) of the Securities and Futures Act or to any person pursuant to Section 275(1A) of the Securities and Futures Act, and in accordance with the conditions specified in Section 275 of the Securities and Futures Act, or (c) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the Securities and Futures Act.

Where the Notes are subscribed or purchased under Section 275 of the Securities and Futures Act by a relevant person who is:

- (a) a corporation (which is not an accredited investor (as defined in Section 4A of the Securities and Futures Act)) the sole business of which is to hold investments and the entire share capital of which is owned by one or more individuals, each of whom is an accredited investor; or
- (b) a trust (where the trustee is not an accredited investor) whose sole purpose is to hold investments and each beneficiary is an individual who is an accredited investor,

shares, debentures and units of shares and debentures of that corporation or the beneficiaries' rights and interest in that trust shall not be transferred within 6 months after that corporation or that trust has acquired the Notes pursuant to an offer under Section 275 of the Securities and Futures Act except:

- (i) to an institutional investor or to a relevant person defined in Section 275(2) of the Securities and Futures Act, or to any person arising from an offer referred to in Section 275(1A) or Section 276(4)(i)(B) of the Securities and Futures Act;
- (ii) where no consideration is or will be given for the transfer;
- (iii) where the transfer is by operation of law; or
- (iv) pursuant to Section 276(7) of the Securities and Futures Act.

Where any tranche of Notes are issued in Singapore Dollars and have a denomination of less than S\$200,000, please refer to the applicable Final Terms for certain additional disclosures made pursuant to Regulation 6 of the Banking Regulations made under the Banking Act, Chapter 19 of Singapore.

General

These selling restrictions may be modified by the agreement of the Issuer and the Dealers following a change in a relevant law, regulation or directive. Any such modification or supplement will be set out in a Supplement to the Base Prospectus.

No action has been taken in any jurisdiction that would permit an offer to the public of any of the Notes, or possession or distribution of the Base Prospectus or any other offering material or any Final Terms, in any country or jurisdiction where action for that purpose is required.

Each Dealer has agreed that it will, to the best of its knowledge, comply with all relevant laws, regulations and directives in each jurisdiction in which it purchases, offers, sells or delivers Notes or has in its possession or distributes the Base Prospectus, any other offering material or any Final Terms and neither any of the Issuer nor any other Dealer shall have responsibility thereof.

Each of the Dealers and the Issuer has represented and agreed that Materialised Notes may only be issued outside France.

**PRO FORMA FINAL TERMS FOR USE IN CONNECTION WITH ISSUES OF NOTES
WITH A DENOMINATION OF AT LEAST € 100,000 TO BE ADMITTED TO TRADING
ON A REGULATED MARKET**

Final Terms dated [●]

La Banque Postale

**Issue of [Aggregate Nominal Amount of Tranche] [Title of Notes]
under the
€ 10,000,000,000 Euro Medium Term Note Programme
of La Banque Postale**

SERIES NO: [●]

TRANCHE NO: [●]

PART A – CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions and the Technical Annex set forth in the Base Prospectus dated 22 October 2013 which received visa no. 13-568 from the *Autorité des marchés financiers* (the "AMF") on 22 October 2013 [and the supplement[s] to the Base Prospectus dated [●] which received visa no. [●] from the AMF on [●]] which [together] constitute[s] a base prospectus for the purposes of the Directive 2003/71/EC, as amended by Directive 2010/73/EC (to the extent that such amendments have been implemented in a Member State of the European Economic Area) (the "**Prospectus Directive**"). This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with such Base Prospectus [as so supplemented]. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus [as so supplemented]. The Base Prospectus [and the supplement to the Base Prospectus] [is] [are] available for viewing free of charge on the website of the AMF "(www.amf-france.org)", on the website of the Issuer "(www.labanquepostale.fr)" and for inspection at the specified offices of the Paying Agent(s).

[Include whichever of the following apply or specify as "Not Applicable" (N/A). Note that the numbering should remain as set out below, even if "Not Applicable" is indicated for individual paragraphs or subparagraphs. Italics denote guidance for completing the Final Terms.]

[In respect of any tranche of Notes issued in Singapore Dollars with a denomination of less than S\$200,000, the following information is provided pursuant to Regulation 6 of the Banking Regulations made under the Banking Act, Chapter 19 of Singapore:

(a) the place of booking of the Notes is [●];

(b) the branch or office of the Issuer at which the tranche of the Notes is booked is not subject to regulation or supervision in Singapore;

(c) the tranche of Notes is [not secured by any means] OR [secured by [please describe the nature of the security, the name of the mortgagor, chargor or guarantor and whether such person is regulated by the Monetary Authority of Singapore]].]

1 Issuer:

La Banque Postale

- 2 (i) Series Number: [●]
(ii) Tranche Number: [●] *(If fungible with an existing Series, details of that Series, including the date on which the Notes become fungible.)*
- 3 Specified Currency or Currencies: [●]
- 4 Aggregate Nominal Amount of Notes admitted to trading: [●]
(i) Series: [●]
(ii) Tranche: [●]
- 5 Issue Price: [●] per cent. of the Aggregate Nominal Amount [plus accrued interest from [insert date] *(in the case of fungible issues only, if applicable)*]
- 6 Specified Denomination(s): [●] *(one denomination only for Dematerialised Notes)*
- 7 (i) Issue Date: [●]
(ii) Interest Commencement Date: [●] [Specify/Issue Date/Not Applicable]
- 8 Maturity Date: *[Specify date or (for Floating Rate Notes) Interest Payment Date falling in or nearest to the relevant month and year]*
- 9 Interest Basis/Rate of Interest: [[●] per cent. Fixed Rate]
[EURIBOR/LIBOR/EONIA/CMS Rate/TEC10] [+/- [●] per cent. Floating Rate]
[Fixed/Floating Rate]
[Zero Coupon]
[Inflation Linked Interest]
(further particulars specified below)
- 10 Redemption/Payment Basis: * [Redemption at par]
[Inflation Linked Redemption]
- (N.B. If the Final Redemption Amount is different from 100 per cent. of the nominal value, the Notes will be derivative securities for the purposes of the Prospectus Directive and the requirements of Annex XII to the Prospectus Directive Regulation will apply.)*
- 11 Change of Interest or Redemption/Payment Basis: [Applicable *(for Fixed/Floating Rate Notes)*]/Not Applicable][Specify details for convertibility of Notes into another interest or redemption/payment basis]
- 12 Put/Call Options: [Issuer Call/Noteholder Put]
[(further particulars specified below)]

* Notes (including Notes denominated in Sterling) in respect of which the issue proceeds are to be accepted by the Issuer in the United Kingdom or whose issue otherwise constitutes a contravention of section 19 of the FSMA and which have a maturity of less than one year must (a) have a minimum redemption value of £100,000 (or its equivalent in other currencies) and be sold only to "professional investors" (or another application exemption from section 19 of the FSMA must be available) and (b) provide that no part of any such Notes may be transferred unless the redemption value of that part is not less than £100,000 (or its equivalent in other currencies).

- 13 (i) Status of the Notes: Senior
- (ii) Date of corporate authorisations for the issuance of Notes obtained: [●]

PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

- 14 Fixed Rate Note Provisions [Applicable/Not applicable]
(If not applicable, delete the remaining sub-paragraphs of this paragraph)
- (i) Rate[(s)] of Interest: [●] per cent. per annum [payable [annually/semi-annually/quarterly/monthly] in [arrear/advance]]
- (ii) Interest Payment Date(s): [●] in each year [adjusted in accordance with] commencing on [●] and ending on [●] / [the Maturity Date]
- (iii) Fixed Coupon Amount[(s)]: [●] per [●] in Aggregate Nominal Amount
- (iv) Broken Amount[(s)]: *[Insert particulars of any Initial or Final Broken Amounts of interest which do not correspond with the Fixed Coupon Amount(s)]*
- (v) Day Count Fraction (Condition 5(a)): [Actual/365 – FBF / Actual/365 / Actual/Actual-ICMA / Actual/365 (Fixed) / Actual/360 / 30/360 / 30E/360 / 30E/360 (ISDA)]
- (vi) Determination Date(s): [●] in each year *(insert regular interest payment dates, ignoring issue date or maturity date in the case of a long or short first or last coupon. N.B. only relevant where Day Count Fraction is Actual/Actual (ICMA))*
- 15 Floating Rate Note Provisions [Applicable/Not applicable]
(If not applicable, delete the remaining sub-paragraphs of this paragraph)
- (i) Interest Period(s): [●]
- (ii) Specified Interest Payment Dates: [●]
- (iii) First Interest Payment Date: [●]
- (iv) Interest Period Date: [●] *(Not applicable unless different from Interest Payment Dates)*
- (v) Business Day Convention: [Floating Rate Convention/ Following Business Day Convention/ Modified Following Business Day Convention/ Preceding Business Day Convention]
- (vi) Business Centre(s): [●]
- (vii) Manner in which the Rate(s) of Interest is/are to be determined: [Screen Rate Determination/FBF Determination/ISDA Determination]

(viii)	Party responsible for calculating the Rate(s) of Interest and Interest Amount(s) (if not the Fiscal Agent):	[●]
(ix)	Screen Rate Determination:	
	— Reference Rate:	[EURIBOR/LIBOR/EONIA/CMS Rate/TEC10]
	— Interest Determination Date(s):	[[●] [TARGET] Business Days in <i>[specify city]</i> for <i>[specify currency]</i> prior to <i>[the first day in each Interest Accrual Period/each Interest Payment Date]</i>]
	— Relevant Screen Page:	[●]
(x)	FBF Determination:	[●]
	— Floating Rate:	[●]
	— Floating Rate Determination Date (<i>Date de Détermination du Taux Variable</i>):	[●]
(xi)	ISDA Determination:	
	— Floating Rate Option:	[●]
	— Designated Maturity:	[●]
	— Reset Date:	[●]
(xii)	Margin(s):	[[+/-] [●] per cent. per annum]/[Not applicable]
(xiii)	Minimum Rate of Interest:	[Not Applicable][[●] per cent. per annum]
(xiv)	Maximum Rate of Interest:	[Not Applicable][[●] per cent. per annum]
(xv)	Day Count Fraction:	[Actual/365 – FBF / Actual/365 / Actual/Actual-ICMA / Actual/365 (Fixed) / Actual/360 / 30/360 / 30E/360 / 30E/360 (ISDA)]
16	Zero Coupon Note Provisions	[Applicable / Not Applicable] <i>(If not applicable, delete the remaining sub-paragraphs of this paragraph)</i>
(i)	Amortisation Yield	[●] per cent. per annum

	(Condition 6(e)(i)):	
	(ii) Day Count Fraction (Condition 5(a)):	[Actual/365 – FBF / Actual/365 / Actual/Actual-ICMA / Actual/365 (Fixed) / Actual/360 / 30/360 / 30E/360 / 30E/360 (ISDA)]
17	Inflation Linked Notes:	[Applicable/Not Applicable] (<i>If not applicable, delete the remaining sub-paragraphs of this paragraph</i>)
	(i) Index:	[CPI/HICP]
	(ii) Calculation Agent responsible for calculating the interest due (if not the Calculation Agent):	[•]
	(iii) Interest Period(s):	[•]
	(iv) Interest Payment Dates:	[•]
	(v) Interest Determination Date:	[•]
	(vi) Base Reference:	[CPI/HICP] Daily Inflation Reference Index applicable on [specify date] (amounting to: [•])
	(vii) Rate of Interest:	[•] per cent. per annum multiplied by the Inflation Index Ratio
	(viii) Day Count Fraction:	[Actual/365 – FBF / Actual/365 / Actual/Actual-ICMA / Actual/365 (Fixed) / Actual/360 / 30/360 / 30E/360 / 30E/360 (ISDA)]
	(ix) Business Centre(s):	[•]
	(x) Minimum Rate of Interest:	[Not Applicable]/[•] per cent. per annum
	(xi) Maximum Rate of Interest:	[Not Applicable]/[•] per cent. per annum
18	Interest linked to a formula:	[Not Applicable/Please refer to the Technical Annex attached to these Final Terms]
	(i) Interest Period(s):	[•]
	(ii) Business Day Convention:	[Floating Rate Convention/ Following Business Day Convention/ Modified Following Business Day Convention/ Preceding Business Day Convention]/Not Applicable
	(iii) Business Centre(s):	[•]/Not Applicable
	(iv) Interest Determination Date(s):	[[•] [TARGET] Business Days in [specify city] for [specify currency] prior to [the first day in each Interest Accrual Period/each Interest Payment Date]] / [•]
	(v) Calculation Agent	

responsible for [●]
calculating the interest
due (if not the
Calculation Agent):

PROVISIONS RELATING TO REDEMPTION

- 19 Issuer Call Option [Applicable/Not Applicable]
(If not applicable, delete the remaining sub-paragraphs of this paragraph)
- (i) Optional Redemption Date(s): [●]
- (ii) Optional Redemption Amount of each Note: [●] per Note of [●] Specified Denomination
- (iii) If redeemable in part: [●]
- (a) Minimum Redemption Amount: [[●] per Specified Denomination] / [Not Applicable]
- (b) Maximum Redemption Amount: [[●] per Specified Denomination] / [Not Applicable]
- (iv) Notice period (if other than as set out in the Conditions): [●]
- 20 Noteholder Put Option [Applicable/Not Applicable]
(If not applicable, delete the remaining sub-paragraphs of this paragraph)
- (i) Optional Redemption Date(s): [●]
- (ii) Optional Redemption Amount each Note: [●] [●] per Note of [●] Specified Denomination
- (iii) Notice period: [●]
- 21 Final Redemption Amount of each Note: [[●] per Note of [[●] Specified Denomination/As provided below for Inflation Linked Notes, *as the case may be*/As provided in the Technical Annex attached to these Final Terms]
- Inflation Linked Notes – Provisions relating to the Final Redemption Amount (Condition 6(e)): [Applicable / Not Applicable]
(If not applicable, delete the remaining sub-paragraphs of this paragraph)

- (i) Index: [CPI/HICP]
- (ii) Final Redemption Amount in respect of Inflation Linked Notes: [Condition 6(e) applies]
- (iii) Base Reference: [CPI/HICP] Daily Inflation Reference Index applicable on [specify date] (amounting to [●])
- (iv) Inflation Index Ratio: [●]
- (v) Party responsible for calculating the Rate of Interest and/or Interest Amount(s) (if not the Calculation Agent): [●]

- 22 Early Redemption Amount
 Early Redemption Amount(s) payable on redemption for taxation reasons or for or an event of default: [●]

GENERAL PROVISIONS APPLICABLE TO THE NOTES

- 23 Form of Notes: [Dematerialised Notes/Materialised Notes]
(Materialised Notes are only in bearer form)
[Delete as appropriate]
- (i) Form of Dematerialised Notes: [Not Applicable/if Applicable specify whether]
 [Bearer dematerialised form (*au porteur*)/ [fully/administered] Registered dematerialised form (*au nominative [pur/administré]*)]
 - (ii) Registration Agent: [Not Applicable/Applicable (if applicable please give name and details)]
(Note that a Registration Agent must be appointed in relation to Registered Dematerialised Notes only)
 - (iii) Temporary Global Certificate: [Not Applicable/Temporary Global Certificate exchangeable for Definitive Materialised Bearer Notes on [●] (the "**Exchange Date**"), being 40 days after the Issue Date subject to postponement as provided in the Temporary Global Certificate]
- 24 Financial Centre(s) or other special provisions relating to payments dates: [Not Applicable/give details. Note that this paragraph relates to the date and place of payment, and not interest period end dates, to which sub-paragraphs 16(v) and 18(ix) relate)]
- 25 Talons for future Coupons to be attached to Definitive Notes (and dates on which such Talons mature): [Yes/No/Not Applicable. If yes, give details]
- [Not Applicable/give details]
- 26 Redenomination, [Not Applicable/The provisions [in Condition 1(d)] apply]

renominalisation and
reconventioning provisions:

- 27 Consolidation provisions: [Not Applicable/The provisions [in Condition 14(b)] apply]
- 28 *Masse* (Condition 11): [[Full *Masse*]/[Contractual *Masse*] shall apply] (*Note that: (i) in respect of any Tranche of Notes issued outside France, Condition 10(a)(ii) (Contractual Masse) may be elected by the Issuer, and (ii) in respect of any Tranche of Notes issued inside France, Condition 10(a)(i) (Full Masse) shall apply.*)
- Name and address of the Representative: [●]
- Name and address of the alternate Representative: [●]
- The Representative will receive no remuneration/The Representative will receive a remuneration of [●].

PURPOSE OF FINAL TERMS

These Final Terms comprise the final terms required for issue [and] [admission to trading on [*specify relevant regulated market*] of the Notes described herein] pursuant to the € 10,000,000,000 Euro Medium Term Notes Programme of the Issuer.

RESPONSIBILITY

The Issuer accepts responsibility for the information contained in these Final Terms. [[●] has been extracted from [●]. The Issuer confirms that such information has been accurately reproduced and that, so far as it is aware, and is able to ascertain from information published by [●], no facts have been omitted which would render the reproduced information inaccurate or misleading.]*

Signed on behalf of the Issuer

By:
Duly authorised

* To be added only where information provided by third parties is added to the Final Terms.

PART B – OTHER INFORMATION

1 LISTING AND ADMISSION TO TRADING

- (i) Listing: [Euronext Paris/other (specify)/none]
- (ii) Admission to trading [Application has been made for the Notes to be admitted to trading on *[specify relevant regulated market]* with effect from [●.] / [Application is expected to be made by the Issuer (or on its behalf) for the Notes to be admitted to trading on *[specify relevant regulated market]* with effect from [●.] / [Not Applicable.]
- [(Where documenting a fungible issue need to indicate that original securities are already listed and admitted to trading.)]*
- (iii) Estimate of total expenses related to admission to trading: [●]
- (iv) Additional publication of Base Prospectus and Final Terms [●] *(See Condition 15 which provides that the Base Prospectus and Final Terms of Notes admitted to trading on any regulated market of the EEA will be published on the website of the Autorité des marchés financiers. Please provide for additional methods of publication in respect of an admission to trading on a regulated market other than the Autorité des marchés financiers)*

2 RATINGS AND EURO EQUIVALENT

Ratings:

[Not Applicable] [The Notes to be issued [have been rated] [are expected to be rated] [●] by [Standard & Poor's Ratings Services, a division of The McGraw Hill Companies, Inc. ("S&P")/ Fitch Ratings Ltd ("Fitch")].

Each of S&P and Fitch is established in the European Union and is registered under Regulation (EC) No 1060/2009 (as amended) (the "**CRA Regulation**"). Each of S&P and Fitch is included in the list of registered credit rating agencies published by the European Securities and Markets Authority on its website (www.esma.europa.eu/page/List-registered-and-certified-CRAs) in accordance with the CRA Regulation.

(The above disclosure should reflect the rating allocated to Notes of the type being issued under the Programme generally or, where the issue has been specifically rated, that rating.)

Euro equivalent:

[Not Applicable/Euro [●]] *(Only applicable for Notes not denominated in Euro)*. The aggregate principal amount of Notes issued has been converted into Euro at the rate of [●], producing a sum of:[●]

3 NOTIFICATION

The *Autorité des marchés financiers* in France [has been requested to provide/has provided - include first alternative for an issue which is contemporaneous with the establishment or update of the Programme and the

second alternative for subsequent issues] the [include names of competent authorities of host Member States] with [a] certificate[s] of approval attesting that the Base Prospectus [and the Supplement[s]] [has/have] been drawn up in accordance with the Prospectus Directive.]

4 INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE

Need to include a description of any interest, including conflicting ones, that is material to the issue/offer, detailing the persons involved and the nature of the interest. May be satisfied by the inclusion of the following statement: ["Save as discussed in "Subscription and Sale", so far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer. "]/[•]

[(When adding any other description, consideration should be given as to whether such matters described constitute "significant new factors" and consequently trigger the need for a supplement to the Base Prospectus under Article 16 of the Prospectus Directive.)]

5 [FIXED RATE NOTES ONLY - YIELD

Indication of yield: [•]

6 [FLOATING RATE NOTES ONLY - HISTORIC INTEREST RATES, DESCRIPTION OF THE UNDERLYING, MARKET OR SETTLEMENT DISRUPTION AND ADJUSTMENT RULES

Details of historic [LIBOR/EURIBOR/EONIA/CMS Rate/TEC10] rates can be obtained from [Reuters].]

7 [Inflation Linked Notes only – PERFORMANCE OF INDEX AND OTHER INFORMATION CONCERNING THE UNDERLYING

(i) Name of underlying index: [•]

(ii) Information about the index, its volatility and past and future performance can be obtained: [•]

– The Issuer [intends to provide post-issuance information [specify what information will be reported and where it can be obtained]] [does not intend to provide post-issuance information].

8 [DERIVATIVES ONLY - REASONS FOR THE OFFER, USE OF PROCEEDS, TOTAL NET PROCEEDS AND TOTAL EXPENSES*]

[(i)] Reasons for the offer and use of proceeds: [•] *(When different from making profit and/or hedging certain risks / See "Use of Proceeds" in the Base Prospectus)*

[(ii)] Total net proceeds: [•]

[(iii)] Estimated total expenses: [•]

(N.B.: (i) above is required where the reasons for the offer are different from making profit and/or hedging certain risks regardless of the minimum denomination of the securities and where this is the case disclosure of net proceeds and total

* Required for derivative securities to which Annex XII to the Prospectus Directive Regulation applies.

expenses at (ii) and (iii) above are also required.])

9 Distribution

- (i) [Method of distribution: [Syndicated/Non-syndicated]
- (ii) If syndicated, names of Managers: [Not Applicable/give names]
- (iii) Stabilising Manager(s) (if any): [Not Applicable/give name]
- (iv) If non-syndicated, name of Dealer: [Not Applicable/give name]
- (v) U.S. selling restrictions: [Reg S Compliance Category; TEFRA C/TEFRA D/TEFRA not applicable]

10 [DERIVATIVES ONLY - OTHER

- Date of underwriting agreement: [●]
- Name and address of Calculation Agent: [●]
- Other markets on which securities of the same class of the Notes to be admitted to trading are already admitted to trading: [●]
- [Information on taxes on the income from the Notes withheld at source in the country where admission to trading (other than in France) is sought: [●]]

11 OPERATIONAL INFORMATION

- (i) ISIN Code: [●]
- (ii) Common Code: [●]
- (iii) Any clearing system(s) other than Euroclear France, Euroclear Bank S.A./N.V. and Clearstream Banking, *société anonyme* and the relevant identification number(s): [Not Applicable/give name(s) and number(s)]
- (iv) Delivery: Delivery [against/free of] payment
- (v) Names and addresses of initial Paying Agent(s): Principal Paying Agent and Paris Paying Agent
BNP Paribas Securities Services
(affiliated with Euroclear France under number 29106)
Les Grands Moulins de Pantin
9 rue du Débarcadère
93500 Pantin
France
- (vi) Names and addresses of additional Paying Agent(s): [●]

Agent(s) (if any):

- (vii) Name and address of the entities which have a firm commitment to act as intermediaries in secondary trading, providing liquidity through bid and offer rates and description of the main terms of their commitment. [Not Applicable/give names(s), address(es) and description]

TECHNICAL ANNEX TO THE FINAL TERMS

Definitions

"n" means [●] / Not Applicable.

"Interest Payment Dates" means [●].

"Reset Dates" means [●] / Not Applicable.

"Trigger Event" means [*specify dates and if automatic conversion or following conversion by the Issuer*] / Not Applicable.

"Trigger Date" means [●] / Not Applicable.

"i" means [●].

A. Formulas applicable to the Interest Amount

1. CMSnY Range Accrual: [Applicable/Not applicable] (*If not applicable, delete the items below*)

"X" means [●]% per annum.

"BH" means [●]% per annum.

"BL" means [●]% per annum.

"DCFi" means [●].

2. CMSnY Floater: [Applicable/Not applicable] (*If not applicable, delete the items below*)

"A" means [●].

"B" means [●].

"DCFi" means [●].

3. CMSnY Reverse Floater: [Applicable/Not applicable] (*If not applicable, delete the items below*)

"A" means [●].

"B" means [●].

"DCFi" means [●].

4. Capped/Floored CMSnY Floater: [Applicable/Not applicable] (*If not applicable, delete the items below*)

"C" means [●]% per annum.

"F" means [●]% per annum.

"DCFi" means [●].

5. Capped/Floored CMSnY Reverse Floater: [Applicable/Not applicable] *(If not applicable, delete the items below)*

"C" means [●]% per annum.

"F" means [●]% per annum.

"A" means [●].

"B" means [●].

"DCFi" means [●].

6. TEC10 Floater: [Applicable/Not applicable] *(If not applicable, delete the items below)*

"B" means [●].

"DCFi" means [●].

7. Capped/Floored TEC10 Floater: [Applicable/Not applicable] *(If not applicable, delete the items below)*

"C" means [●]% per annum.

"F" means [●]% per annum.

"DCFi" means [●].

8. Euribor Floater: [Applicable/Not applicable] *(If not applicable, delete the items below)*

"A" means [●].

"B" means [●].

"DCFi" means [●].

9. Capped/Floored Euribor Floater: [Applicable/Not applicable] *(If not applicable, delete the items below)*

"C" means [●]% per annum.

"F" means [●]% per annum.

"DCFi" means [●].

10. Euribor Reverse Floater: [Applicable/Not applicable] *(If not applicable, delete the items below)*

"A" means [●].

"B" means [●].

"DCFi" means [●].

11. Capped/Floored Euribor Reverse Floater: [Applicable/Not applicable] *(If not applicable, delete the items below)*

"C" means [●]% per annum.

"F" means [●]% per annum.

"A" means [●].

"B" means [●].

"DCFi" means [●].

12. Spread Floater: [Applicable/Not applicable] *(If not applicable, delete the items below)*

"VR1" means [Euribor n M/CMSmY].

"VR2" means [Euribor n M/CMSmY].

"A" means [●].

"B" means [●].

"C" means [●].

"DCFi" means [●].

13. OIS Floater: [Applicable/Not applicable] *(If not applicable, delete the items below)*

"A" means [●].

"B" means [●].

"D" means [●].

"M" means [●].

"DCFi" means [●].

14. Variable Rate to Fixed Formula: [Applicable/Not applicable] *(If not applicable, delete the items below)*

"F" means [●]% per annum.

"A" means [●].

"B" means [●].

"DCFi" means [●].

15. Fixed Rate to Variable Formula: [Applicable/Not applicable] *(If not applicable, delete the items below)*

"F" means [●]% per annum.

"A" means [●].

"B" means [●].

"DCF_i" means [●].

16. YoY French Inflation: [Applicable/Not applicable] *(If not applicable, delete the items below)*

"YoY CPI I" i means [●].

"A" means [●].

"B" means [●].

"DCF_i" means [●].

17. YoY HICP Inflation: [Applicable/Not applicable] *(If not applicable, delete the items below)*

"HICP I" i means [●].

"A" means [●].

"B" means [●].

"DCF_i" means [●].

B. Formulas applicable to the Final Redemption Amount

1. Zero Coupon French Inflation: [Applicable/Not applicable] *(If not applicable, delete the items below)*

"CPI T" means the value of the CPI Index on *[specify the Maturity Date]*.

"CPI 0" means [●].

"A" means [●].

2. Zero Coupon HICP Inflation: [Applicable/Not applicable] *(If not applicable, delete the items below)*

"HICP T" means the value of the HICP Index on *[specify the Maturity Date]*.

"HICP 0" means [●].

"A" means [●].

GENERAL INFORMATION

1. Listing and admission to trading

This Base Prospectus has received visa no 13-568 on 22 October 2013 from the AMF.

Application may be made for Notes issued under the Programme during a period of 12 months from the date of this Base Prospectus to be listed and admitted to trading on Euronext Paris or any other Regulated Market.

2. Corporate authorisations

The Issuer has obtained all necessary corporate and other consents, approvals and authorisations in France in connection with the establishment and update of the Programme.

Any drawdown of Notes under the Programme, to the extent that such Notes constitute *obligations*, requires the prior authorisation of the Executive Board (*Directoire*) of the Issuer which may delegate its powers to any person.

Any drawdown of Notes under the Programme, to the extent that such Notes do not constitute *obligations*, falls within the general powers of the *Président* of the Executive Board (*Directoire*) of the Issuer or a *directeur général* of the Issuer.

For this purpose, by a decision dated 27 May 2013, the Executive Board (*Directoire*) of the Issuer has authorised the issue, under the Programme, up to € 500,000,000 of *obligations* and assimilated securities (*obligations ou titres assimilés ou assimilables*), and the Executive Board (*Directoire*) of the Issuer has delegated to each of Mr. Yves Brassart, member of the Executive Board (*Directoire*) of the Issuer and Mr. Stéphane Magnan, *Directeur des Opérations Financières* of the Issuer, acting alone, the authority to issue *obligations* and assimilated securities (*obligations ou titres assimilés ou assimilables*) within the limits fixed by the Executive Board (*Directoire*) of the Issuer and determine the terms and conditions of the *obligations* and assimilated securities (*obligations ou titres assimilés ou assimilables*), which authority will, unless previously cancelled, expire on 27 May 2014 (exclusive).

3. Clearing

Notes will be accepted for clearance through the Euroclear and Clearstream, Luxembourg systems which are entities in charge of keeping the records. The Common Code and the International Securities Identification Number (ISIN) or the identification number for any other relevant clearing system for each Series of Notes will be set out in the relevant Final Terms.

The address of Euroclear is 1 boulevard du Roi Albert II, 1210 Bruxelles, Belgium and the address of Clearstream, Luxembourg is 42 avenue John Fitzgerald Kennedy, L- 1855 Luxembourg, Grand Duchy of Luxembourg.

Dematerialised Notes will be inscribed in the books of Euroclear France (acting as central depository). Dematerialised Notes which are in registered form (*au nominatif*) will be also inscribed either with the Issuer or with the registration agent.

The address of Euroclear France is 66 rue de la Victoire, 75009 Paris, France.

4. Significant change

Except as disclosed in this Base Prospectus, there has been no significant change in the financial position of the Issuer or La Banque Postale Group since the date of its last published interim consolidated financial statements.

5. Material adverse change

Except as disclosed in this Base Prospectus, there has been no material adverse change in the prospects of the Issuer since the date of its last published audited consolidated financial statements.

6. Litigation

Except as disclosed in this Base Prospectus, neither the Issuer nor any member of La Banque Postale Group is or has been involved in any governmental, legal or arbitration proceedings (including any such proceedings which are pending or threatened of which the Issuer is aware), during a period covering at least the previous twelve (12) months which may have, or have had in the recent past, significant effects on the Issuer and/or La Banque Postale Group's financial position or profitability.

7. Documents available

For a period of 12 months following the date of this Base Prospectus, the following documents will be available, during usual business hours on any weekday (Saturdays and public holidays excepted), for inspection at, or in the case of the documents referred to at (iii) and (iv) below may be obtained from, the office of the Fiscal Agent:

- (i) the Agency Agreement;
- (ii) the by-laws (*statuts*) of the Issuer;
- (iii) Final Terms for Notes that are listed on Euronext Paris or any other stock exchange;
- (iv) a copy of this Base Prospectus together with any Supplement to this Base Prospectus or further Base Prospectus and any document incorporated by reference in such documents; and
- (v) the annual audited consolidated financial statements of the Issuer for the financial years ended 31 December 2011 and 2012.

This Base Prospectus and Final Terms relating to Notes listed and admitted to trading on any Regulated Market in the EEA are also available on the websites of the AMF (www.amf-france.org) and of the Issuer (www.labanquepostale.fr). The French version and a free English translation of the 2011 Reference Document and the 2012 Reference Document as well as any historical financial information of the Issuer and press releases are available on the website of the Issuer (www.labanquepostale.fr).

8. Auditors

KPMG Audit - a department of KPMG SA, PwC Audit and Mazars have audited and rendered an unqualified audit report on the consolidated financial statements of the Issuer for the year ended 31 December 2011. KPMG Audit - a department of KPMG SA and PwC Audit have audited and rendered an unqualified audit report on the consolidated financial statements of the Issuer for the year ended 31 December 2012. The French auditors carry out their duties in accordance with the principles of *Compagnie Nationale des Commissaires aux Comptes* (CNCC).

9. Rating

The long term debt of the Issuer has been assigned a rating of A+ (with a negative outlook) by S&P on 3 July 2013 and A+ (with a stable outlook) by Fitch on 27 July 2013. Notes issued under the Programme may be unrated or rated differently from the current ratings of the Issuer or of its long term debt. The rating (if any) of Notes to be issued under the Programme will be specified in the applicable Final Terms.

Each of S&P and Fitch is established in the European Union and is registered under the CRA Regulation. Each of S&P and Fitch is included in the list of registered credit rating agencies published by the European Securities and Markets Authority on its website (www.esma.europa.eu/page/List-registered-and-certified-CRAs) in accordance with the CRA Regulation as of the date of this Base Prospectus.

10. Information concerning the underlying

In respect of derivatives securities as defined in Article 15.2 of Commission Regulation no. 809/2004, the Final Terms will indicate whether or not the Issuer intends to provide post-issuance information concerning the underlying. If the Issuer intends to report such information, the Final Terms will specify what information will be reported and where such information can be obtained.

11. Yield

In relation to any Tranche of Fixed Notes, an indication of the yield in respect of such Notes will be specified in the applicable Final Terms. The yield is calculated at the Issue Date of the Notes on the basis of the relevant Issue Price. The yield indicated will be calculated as the yield to maturity as at the Issue Date of the Notes and will not be an indication of future yield.

RESPONSIBILITY STATEMENT

I hereby certify, having taken all reasonable care to ensure that such is the case, that, to the best of my knowledge, the information contained in this Base Prospectus is in accordance with the facts and contains no omission likely to affect its import.

La Banque Postale

115, rue de Sèvres
75275 Paris Cedex 06
France

Represented by Mr. Marc Batave

Membre du Directoire (Member of the Executive Board)

Dated 22 October 2013



In accordance with Articles L. 412-1 and L. 621-8 of the French *Code monétaire et financier* and with the General Regulations (*Règlement général*) of the French *Autorité des marchés financiers* ("**AMF**"), in particular Articles 211-1 to 216-1, the AMF has granted to this Base Prospectus the *visa* n°13-568 on 22 October 2013. This Base Prospectus has been prepared by the Issuer and its signatories assume responsibility for it. This document may only be used for the purposes of a financial transaction if completed by Final Terms. In accordance with Article L. 621-8-1-I of the French *Code monétaire et financier*, the *visa* has been granted following an examination by the AMF of "whether the document is complete and comprehensible, and whether the information in it is coherent". It does not imply that the AMF has verified the accounting and financial data set out in it. This *visa* has been granted subject to the publication of Final Terms in accordance with Article 212-32 of the AMF's General Regulations, setting out the terms of the securities being issued.

Registered Office of the Issuer

La Banque Postale
115, rue de Sèvres
75275 Paris Cedex 06
France

Arranger

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London NW1 6AA
United Kingdom

Dealers

Barclays Bank PLC
5 The North Colonnade
Canary Wharf
London E14 4BB
United Kingdom

BNP Paribas
10 Harewood Avenue
London NW1 6AA
United Kingdom

Citigroup Global Markets Limited
Citigroup Centre
Canada Square
Canary Wharf
London E14 5LB
United Kingdom

Crédit Agricole Corporate and Investment Bank
9, quai du Président Paul Doumer
92920 Paris la Défense
France

Deutsche Bank AG, London Branch
Winchester House
1 Great Winchester Street
London EC2N 2DB
United Kingdom

HSBC France
103 avenue des Champs Elysées
75008 Paris
France

J.P. Morgan Securities plc
25 Bank Street
Canary Wharf
London E14 5JP
United Kingdom

NATIXIS
30 avenue Pierre Mendès France
75013 Paris
France

Nomura International plc
1 Angel Lane
London EC4R 3AB
United Kingdom

Société Générale
29 boulevard Haussmann
75009 Paris
France

The Royal Bank of Scotland plc
135 Bishopsgate
London EC2M 3UR
United Kingdom

UBS Limited
1 Finsbury Avenue
London EC2M 2PP
United Kingdom

**Fiscal Agent, Principal Paying Agent,
Redenomination Agent, Consolidation Agent
and Calculation Agent**

BNP Paribas Securities Services

9, rue du Débarcadère
93500 Pantin
France

Auditors to the Issuer

PricewaterhouseCoopers Audit

63 rue de Villiers
92208 Neuilly-sur-Seine cedex
France

KPMG Audit

A department of KPMG S.A.
1 cours Valmy
92923 La Défense Cedex
France

Legal Advisers

To the Issuer

Allen & Overy LLP

52, avenue Hoche
CS 90005
75379 Paris Cedex 08
France

To the Dealers

Linklaters LLP

25, rue de Marignan
75008 Paris
France