#### FINAL TERMS FOR NOTES

#### FINAL TERMS DATED 30 MARCH 2018

### **BNP Paribas Fortis Funding**

(incorporated in Luxembourg)

(as Issuer)

#### **BNP Paribas Fortis SA/NV**

(incorporated in Belgium)

(as Guarantor)

Issue of minimum EUR 1,000,000 and maximum EUR 100,000,000
Index Linked Redemption Amount Notes due 11 May 2027
(Commercial name: BNP Paribas Fortis Funding Human Capital Lock Note 2027)

under the Note, Warrant and Certificate Programme

of BNP Paribas Issuance B.V., BNP Paribas and BNP Paribas Fortis Funding

Any person making or intending to make an offer of the Notes may only do so:

- (i) in those Non-exempt Offer Jurisdictions mentioned in Paragraph 80 of Part A below, provided such person is a Manager or an Authorised Offeror (as such term is defined in the Base Prospectus) and that the offer is made during the Offer Period specified in that paragraph and that any conditions relevant to the use of the Base Prospectus are complied with; or
- (ii) otherwise in circumstances in which no obligation arises for the Issuer, the Guarantor or any Manager to publish a prospectus pursuant to Article 3 of the Prospectus Directive or to supplement a prospectus pursuant to Article 16 of the Prospectus Directive, in each case, in relation to such offer.

None of the Issuer, the Guarantor or any Manager has authorised, nor do they authorises, the making of any offer of Notes in any other circumstances.

Investors should note that if a supplement to or an updated version of the Base Prospectus referred to below is published at any time during the Offer Period (as defined below), such supplement or updated base prospectus as the case may be, will be published and made available in accordance with the arrangements applied to the original publication of these Final Terms. Any investors who have indicated acceptances of the Offer (as defined below) prior to the date of publication of such supplement or updated version of the Base Prospectus, as the case may be (the "**Publication Date**"), have the right within two working days of the Publication Date to withdraw their acceptances.

## PART A - CONTRACTUAL TERMS

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the "Conditions") set forth under the sections entitled "Terms and Conditions of the Notes" and Annex 1 – Additional Terms and Conditions for Payouts, Annex 6 – Additional Terms and Conditions for Commodity Securities, in the Base Prospectus dated 7 June 2017 which received visa n°17-262 from the Autorité des marchés financiers ("AMF") on 7 June 2017 and any Supplement(s) thereto approved and published on or before the date of these Final Terms (copies of which are available as described below), which together constitute a base prospectus for the purposes of the Directive 2003/71/EC (the "Prospectus Directive") (the "Base Prospectus"). This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive, and must be read in conjunction with the Base Prospectus. Full information on the Issuer, the Guarantor and the offer of the Notes is only available on the basis of the

combination of these Final Terms and the Base Prospectus. The Base Prospectus and these Final Terms (in each case, together with any documents incorporated therein by reference) are available for viewing at, and copies may be obtained free of charge from, BNP Paribas Securities Services, Luxembourg Branch (in its capacity as Principal Paying Agent), 60, avenue J.F. Kennedy, L-1855 Luxembourg, and (save in respect of the Final Terms) on the websites www.bp2f.lu and www.invest.bnpparibas.com.

The Base Prospectus and these Final Terms will also be available on the AMF website www.amf-france.org. A copy of these Final Terms and the Base Prospectus will be sent free of charge by the Issuer to any investor requesting such documents. A summary of the Securities (which comprises the Summary in the Base Prospectus as amended to reflect the provisions of these Final Terms) is annexed to these Final Terms.

| 1. | (i) | Issuer: | BNP Paribas Fortis Funding |
|----|-----|---------|----------------------------|
|    |     |         |                            |

(ii) Guarantor: BNP Paribas Fortis SA/NV

2. Trade Date: 21 February 2018

3. (i) Series Number: N158

(ii) Tranche Number: 1

**4.** (i) Specified Currency: EUR

(ii) Settlement Currency EUR

(iii) Specified Exchange Rate: Not applicable

(iv) Settlement Currency Exchange Rate: Not applicable

(v) Settlement Currency Exchange Rate Not applicable

Observation Date:

(vi) Reference Jurisdiction: Not applicable

(vii) FX Settlement Disruption Event Not applicable Determination:

**5.** Aggregate Nominal Amount:

(i) Series: Minimum EUR 1,000,000 and maximum EUR

100,000,000.

(ii) Tranche: Minimum EUR 1,000,000 and maximum EUR

100,000,000.

**6.** Issue Price of Tranche: 100 per cent. of the Aggregate Nominal Amount of the

applicable Tranche.

7. Minimum Trading Size: EUR 1,000

**8.** (i) Specified Denomination: EUR 1,000

(ii) Calculation Amount: EUR 1,000

9. (i) Issue Date and Interest 11 May 2018

Commencement Date:

(i) Interest Commencement Date Not applicable different from the Issue Date): 10. Maturity Date: 11 May 2027 (the "Scheduled Maturity Date") Business Day Convention for Maturity Date: Following 11. Form of Notes: Bearer Notes 12. **Interest Basis:** Non-interest bearing 13. Coupon Switch: Not applicable 14. Redemption/Payment Basis: Index Linked Redemption Unwind Costs: Not Applicable Essential Trigger: Applicable 15. Put/Call Options: Not applicable 16. Exchange Rate: Not applicable **17.** Strike Date: 30 April 2018 18. Strike Price: Not applicable 19. Averaging: Averaging applies to the Securities. The Averaging Dates are the SPS Valuation Dates as defined under item 46 below. In the event that an Averaging Date is a Disrupted Day, Postponement (as defined in Condition 13) will apply 20. Observation Dates: Not applicable 21. Observation Period: Not applicable 22. Illegality (Condition 10.1) and Force Majeure Illegality: Monetisation Option applicable (Condition 10.2): Protected Amount: 100 per cent. of the Specified Denomination Force Majeure: redemption in accordance with Condition 10.2(a)23. Additional Disruption Events and Optional Disruption (a) Additional Events: Change Additional Disruption Events: Law/Hedging Disruption does not apply to the Securities. Optional Additional Disruption Events: The (b) following Optional Additional Disruption Events apply to the Securities: Extraordinary External Event

Jurisdiction Event

Hedging Arrangements: Not applicable

(c) Redemption:

Delayed Redemption on Occurrence of an Additional Disruption Event and/or Optional Additional Disruption

Event: Not applicable

Monetisation Option: Applicable

Protected Amount: 100 per cent. of the Specified

Denomination

**24.** Knock-in Event: Not applicable

**25.** Knock-out Event: Not applicable

**26.** Tax Gross-up: Condition 6.3 (*No Gross-up*) applicable

**27.** Method of distribution: Non-syndicated

#### PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

**28.** Interest: Not applicable

**29.** Fixed Rate Provisions: Not applicable

**30.** Floating Rate Provisions: Not applicable

**31.** Screen Rate Determination: Not applicable

**32.** ISDA Determination: Not applicable

**33.** FBF Determination: Not applicable

**34.** Zero Coupon Provisions: Not applicable

**35.** Index Linked Interest Provisions: Not applicable

**36.** Share Linked Interest Provisions Not applicable

**37.** Inflation Linked Interest Provisions: Not applicable

**38.** Commodity Linked Interest Provisions: Not applicable

**39.** Fund Linked Interest Provisions: Not applicable

**40.** ETI Linked Interest Provisions: Not applicable

**41.** Foreign Exchange (FX) Rate Linked Interest Not applicable

Provisions:

42. Underlying Interest Rate Linked Interest Not applicable

Provisions:

**43.** Debt Linked Interest Provisions: Not applicable

**44.** Additional Business Centre(s) (Condition 3.13): Not applicable

#### PROVISIONS RELATING TO REDEMPTION

**45.** Final Redemption Amount: Final Payout

**46.** Final Payout:

**SPS Payouts** 

Option Max Securities
Vanilla Call/Put Securities:

Constant Percentage  $1 + \underset{a=1}{\overset{A}{\text{Max}}} \left( \left[ \text{Additional Final Payout } \right]_a \right)$ 

Where:

"A" is the number specified as such below

Constant Percentage 1 means 100%

A means 3

[Additional Final Payout]<sub>1</sub> means SPS Fixed Percentage Securities

**SPS Fixed Percentage Securities** means Constant Percentage 1

Constant Percentage 1 means 0%

[Additional Final Payout]<sub>2</sub> means Vanilla Call Securities Vanilla Call Securities means Constant Percentage 1 + Gearing \* Max (Final Redemption Value – Strike Percentage; Floor Percentage)

Constant Percentage 1 means 0%

Gearing means 100%

**Strike Percentage** means 100%

Floor Percentage means -100%

Final Redemption Value means Underlying Reference Value

Strike Price Closing Value: Applicable

Underlying Reference Value means in respect of an Underlying Reference and a SPS Valuation Date, (i) the Underlying Reference Closing Price Value for such Underlying Reference in respect of such SPS Valuation Date (ii) divided by the relevant Underlying Reference Strike Price.

**Underlying Reference** means the Solactive Human Capital World MV Index (Bloomberg: SOHUMAN Index).

**Underlying Reference Closing Price Value** means, in respect of a SPS Valuation Date, the **Closing Level** in respect of such day.

**Underlying Reference Strike Price** means, in respect of an Underlying Reference, the Underlying Reference Closing Price Value for such Underlying Reference on the Strike Date.

SPS Valuation Date: means SPS Redemption Valuation

Date

**SPS Redemption Valuation Date** means the 30 April 2019 [Additional Final Payout]<sub>3</sub> means Vanilla Call Securities

Vanilla Call Securities means Constant Percentage 1 + Gearing \* Max (Final Redemption Value – Strike Percentage; Floor Percentage)

**Constant Percentage** 1 means 0%

Gearing means 100%

Strike Percentage means 100%

Floor Percentage means -100%

**Final Redemption Value** means Average Underlying Reference Value

Strike Price Closing Value: Applicable

Average Underlying Reference Value means, in respect of an Underlying Reference and a SPS Valuation Period, the arithmetic average of the Underlying Reference Value for such Underlying Reference for all the SPS Valuation Dates in such SPS Valuation Period.

**Underlying Reference** means the Solactive Human Capital World MV Index (Bloomberg: SOHUMAN Index)

**Underlying Reference Value** means in respect of an Underlying Reference and a SPS Valuation Date, (i) the Underlying Reference Closing Price Value for such Underlying Reference in respect of such SPS Valuation Date (ii) divided by the relevant Underlying Reference Strike Price.

**Underlying Reference Closing Price Value** means, in respect of a SPS Valuation Date, the **Closing Level** in respect of such day.

**Underlying Reference Strike Price** means, in respect of an Underlying Reference, the Underlying Reference Closing Price Value for such Underlying Reference on the Strike Date.

**SPS Valuation Period:** means SPS Redemption Valuation Period

**SPS Redemption Valuation Period** means from and including 30 April 2025 to and including 30 April 2027

**SPS Valuation Dates** means **SPS Redemption Valuation Dates** 

**SPS Redemption Valuation Dates** means Averaging Dates

| 1 | 30 April 2025     |
|---|-------------------|
| 2 | 30 May 2025       |
| 3 | 30 June 2025      |
| 4 | 30 July 2025      |
| 5 | 1 September 2025  |
| 6 | 30 September 2025 |
| 7 | 30 October 2025   |
| 8 | 1 December 2025   |

| 9  | 30 December 2025  |  |  |
|----|-------------------|--|--|
| 10 | 30 January 2026   |  |  |
| 11 | 2 March 2026      |  |  |
| 12 | 30 March 2026     |  |  |
| 13 | 30 April 2026     |  |  |
| 14 | 1 June 2026       |  |  |
| 15 | 30 June 2026      |  |  |
| 16 | 30 July 2026      |  |  |
| 17 | 31 August 2026    |  |  |
| 18 | 30 September 2026 |  |  |
| 19 | 30 October 2026   |  |  |
| 20 | 30 November 2026  |  |  |
| 21 | 30 December 2026  |  |  |
| 22 | 1 February 2027   |  |  |
| 23 | 1 March 2027      |  |  |
| 24 | 30 March 2027     |  |  |
| 25 | 30 April 2027     |  |  |

Strike Date: 30 April 2018

Addional Final Payout means each Final Payout specified as such in the applicable Final Terms for the relevant Sum Securities or Option Max Securities and if Payout FX Conversion is specified as applicable in the applicable Final Terms, converted into the Payout Currency at the Payout FX Value, in each case specified in the applicable Final Terms

**47.** Automatic Early Redemption: Not applicable

**48.** Issuer Call Option: Not applicable

**49.** Noteholder Put Option: Not applicable

**50.** Aggregation: Not applicable

**51.** Index Linked Redemption Amount: Applicable

(i) Index/Basket of Indices: Solactive Human Capital World MV Index

(Bloomberg:SOHUMAN Index)

Solactive Human Capital World MV Index is a Multi-

Exchange Index.

(ii) Index Currency: EUR

(iii) Screen Page: None. Specifications and information relevant for calculating the Index are made available on the website of the Index Sponsor <a href="https://www.solactive.com/wp-content/uploads/2017/09/Solactive-Human-Capital-Index-content/uploads/2017/09/So

MV-Guideline\_20170912-2.pdf.

| (iv)             | Redemption Valuation Date:                                   | 30 April 2027  |  |  |
|------------------|--|--|--|--|
| (v)              | Exchange Business Day:                                       | Single Index Basis   |  |  |
| (vi)             | Scheduled Trading Day:                                       | Single Index Basis   |  |  |
| (vii)            | Exchange(s) and Index Sponsor:                               | (A) the relevant Exchanges are all Exchanges   |  |  |
|                  |  | (B) the relevant Index Sponsor is Solactive AG   |  |  |
| (viii)           | Related Exchange:  | All Exchanges  |  |  |
| (ix)             | Settlement Price:  | Official opening level   |  |  |
| (x)              | Weighting:   | Not applicable   |  |  |
| (xi)             | Valuation Time:  | Scheduled Closing Time   |  |  |
| (xii)            | Index Correction Period:                                     | As per Conditions  |  |  |
| (xiii)           | Specified Maximum Days of Disruption:                        | Specified Maximum Days of Disruption will be equal to eight  |  |  |
| (xiv)            | Redemption on the Occurrence of Index Adjustment Event:      | Delayed Redemption on Occurrence of an Index<br>Adjustment Event: Not applicable   |  |  |
|                  |  | Monetisation Option: Applicable  |  |  |
|                  |  | Protected Amount: 100 per cent. of the Specified Denomination  |  |  |
|                  |  | If the Calculation Agent determines an Index Adjustment Event constitutes a force majeure, Index Security Condition 3.2(c)(vi) applies |  |  |
| (xv)             | Additional provisions applicable to Custom Indices:          | Not applicable   |  |  |
| (xvi)            | Additional provisions applicable to Futures Price Valuation: | Not applicable   |  |  |
| Share I          | Linked Redemption Amount:                                    | Not applicable   |  |  |
| Inflatio         | on Linked Redemption Amount:                                 | Not applicable   |  |  |
| Commo            | odity Linked Redemption Amount:                              | Not applicable   |  |  |
| Fund L           | inked Redemption Amount:                                     | Not applicable   |  |  |
| Credit           | Linked Redemption Amount:                                    | Not applicable   |  |  |
| ETI Liı          | nked Redemption Amount:                                      | Not applicable   |  |  |
| Foreign<br>Redem | n Exchange (FX) Rate Linked ption Amount:                    | Not applicable   |  |  |

52.

53.

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**56.** 

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**59.** Underlying Interest Rate Linked Redemption Not applicable Amount:

**60.** Debt Linked Redemption Amount: Not applicable

**61.** Early Redemption Amount: Calculation Amount x 100 per cent.

**62.** Provisions applicable to Physical Delivery: Not applicable

**63.** Hybrid Securities: Not applicable

**64.** Variation of Settlement:

(i) Issuer's option to vary settlement: The Issuer does not have the option to vary settlement in

respect of the Notes.

(ii) Variation of Settlement of Physical

Delivery Notes:

Not applicable

(iii) Issuer's option to substitute: Not applicable

**65.** CNY Payment Disruption Event: Not applicable

#### GENERAL PROVISIONS APPLICABLE TO THE NOTES

**66.** Form of Notes: Bearer Notes:

New Global Note: Yes

Temporary Bearer Global Note exchangeable for a Permanent Bearer Global Note which is exchangeable for definitive Bearer Notes only upon an Exchange Event.

67. Financial Centre(s) or other special provisions relating to Payment Days for the purposes of

Condition 4(a):

Not applicable

**68.** Talons for future Coupons or Receipts to be attached to definitive Notes (and dates on which

such Talons mature):

**69.** Details relating to Notes redeemable in instalments: amount of each instalment, date on

which each payment is to be made:

Not applicable

**70.** Redenomination, renominalisation and Not a

reconventioning provisions:

Not applicable

**71.** Masse (Condition 12) Not applicable

**72.** Calculation Agent: BNP Paribas Fortis SA/NV

Calculation Agent address for the purpose of the Noteholder Account Information Notice: Montagne du Parc, 3

B-1000 Brussels

**73.** Principal Paying Agent:

BNP Paribas Securities Services, Luxembourg Branch

**74.** Governing law:

English law

**75.** Identification information of Holders as provided by Condition 1 in relation to French Law Notes:

Not applicable

#### DISTRIBUTION

76. (i) If syndicated, names and addresses of Managers and underwriting commitments/quotas (material features) (specifying Lead Manager):

Not applicable

(i) Date of Subscription Agreement:

Not applicable

(ii) Stabilisation Manager (if any):

Not applicable

- 77. Total commission and concession:
- 1. **Fees included in the Issue Price**, linked to the structuration of the Notes and borne by the investors:
  - **Upfront fee**: 1.93% of the subscribed nominal amount of Notes.
  - Recurring annual fees: 0.35% of the subscribed nominal amount of Notes, i.e. a maximum of 3.15% if the Notes are held until the scheduled Maturity Date.
- 2. Fees and other costs not included in the Issue Price, and borne by the investors:
  - Entry Fee: 2% of the subscribed nominal amount of Notes, payable upfront by the non Qualified Investors (as defined under item 7 Part B) to the distributor(s).

Other costs may be charged to the investors by BNP Paribas Fortis SA/NV and/or any intermediary, in particular but not limited to, costs for the agency services, the currency exchange services, the holding of the Notes on a securities account, the marketing of the Notes and/or investment advice services, if any.

**78.** U.S. Selling Restrictions:

Reg. S Compliance Category 2; TEFRA D

**79.** Additional U.S. Federal income tax considerations:

Not applicable

**80.** Non-exempt Offer:

Applicable

(i) Non-exempt Offer Jurisdictions:

An offer of the Notes may be made by BNP Paribas Fortis SA/NV (the Initial Authorised Offeror) together with any

financial intermediaries granted General Consent, being persons to whom the Issuer has given consent, the Authorised Offerors) other than pursuant to Article 3(2) of the Prospectus Directive in Belgium (the Public Offer Jurisdictions). See further Paragraph 9 of Part B below.

(ii) Offer Period:

From 31 March 2018 at 9.00 a.m. (Brussels time) until and including 27 April 2018 at 4.00 p.m. (Brussels time). The offer is subject to the conditions specified under Part B.

(iii) Financial intermediaries granted specific consent to use the Base Prospectus in accordance with the Conditions in it:

BNP Paribas Fortis SA/NV

(iv) General Consent:

Not applicable

(v) Other Authorised Offeror Terms:

Not applicable

(vi) Prohibition of Sales to EEA Retail Investors:

(a) Selling Restriction:

Not applicable

(b) Legend:

Not applicable

## PROVISIONS RELATING TO COLLATERAL AND SECURITY

**81.** Secured Securities other than Nominal Value Not applicable Repack Securities:

**82.** Nominal Value Repack Securities:

Not applicable

## RESPONSIBILITY

The Issuer accepts responsibility for the information contained in these Final Terms.

Signed on behalf of the Issuer:

By:

Duly authorised

#### PART B - OTHER INFORMATION

## 1. Listing and Admission to trading

- (i) Listing and admission to The Notes are unlisted. trading:
- (ii) Estimate of total expenses Not applicable related to admission to trading:

#### 2. Ratings

The Notes have not been rated.

## 3. Interests of Natural and Legal Persons Involved in the Offer

"Save as discussed in the "Potential Conflicts of Interest" paragraph in the "Risk Factors" in the Base Prospectus, so far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer."

## 4. Reasons for the Offer, Estimated Net Proceeds and Total Expenses

(i) Reasons for the offer See "Use of Proceeds" wording in base Prospectus

(ii) Estimated net proceeds: Not applicable

(iii) Estimated total expenses: Not applicable

## 5. Performance of Commodity and Other Information concerning the Underlying Reference

The Notes have a tenor of 9 years. The redemption amount of the Notes (being at least equal to 100% of the Calculation Amount) depends on the evolution of the Underlying Reference being the Solactive Human Capital World MV Index (Bloomberg: SOHUMAN Index), as specified under Part A, with a potential amount above the par value (paid at maturity). On the redemption date, the potential additional amount to be paid will be equal to the positive evolution of the Underlying Reference calculated on the final redemption date. If this evolution at maturity is lower than the evolution of the Underlying Reference at the end of year 1 (30 April 2019), the final redemption amount will be calculated on the evolution of the Underlying Reference at the end of the first year.

Information on the Underlying Reference can be obtained from <a href="https://www.solactive.com/wp-content/uploads/2017/09/Solactive-Human-Capital-Index-MV-Guideline\_20170912-2.pdf">https://www.solactive.com/wp-content/uploads/2017/09/Solactive-Human-Capital-Index-MV-Guideline\_20170912-2.pdf</a>

The Sohuman Index is an innovative SRI index developed with Solactive that is composed of stocks with a higher than average people score based on the analysis of Vigeo. It excludes companies involved in alcohol, weapons, gambling, nuclear activities, pornography, tobacco or in controversies about the environment or human and labour rights. The remaining stocks are then filtered to ensure the final selection is suitable for equity index investing: bias is towards high liquidity stocks, high dividend stocks, minimum expected volatility portfolio and sectorial and geographical diversification.

The Issuer does not intend to provide post-issuance information regarding, the Underlying (including information about corporate actions or other events affecting the underlying and adjustments or substitutions to the underlying resulting therefrom), except if required by any applicable laws and regulations.

None of the Issuer, the Calculation Agent or the Principal Security Agent accepts responsibility for the

calculation, maintenance or publication of the Index or any successor index.

The issue of the Securities is not sponsored, endorsed, sold, or promoted by any index to which the return on the Securities is linked (an "Index", including any successor index) or any index sponsor of an Index to which the return on the Securities is linked (an "Index Sponsor") and no Index Sponsor makes any representation whatsoever, whether express or implied, either as to the results to be obtained from the use of an Index and/or the levels at which an Index stands at any particular time on any particular date or otherwise. No Index or Index Sponsor shall be liable (whether in negligence or otherwise) to any person for any error in an Index and Index Sponsor is under no obligation to advise any person of any error therein.

No Index Sponsor is making any representation whatsoever, whether express or implied, as to the advisability of purchasing or assuming any risk in connection with the Securities. Neither the Issuer nor the Guarantor shall have any liability for any act or failure to act by an Index Sponsor in connection with the calculation, adjustment or maintenance of an Index. Except as disclosed prior to the Issue Date, neither the Issuer, the Guarantor nor the affiliates has any affiliation with or control over an Index or Index Sponsor or any control over the computation, composition or dissemination of an Index. Although the Calculation Agent will obtain information concerning an Index from publicly available sources it believes reliable, it will not independently verify this information. Accordingly, no representation, warranty or undertaking (express or implied) is made and no responsibility is accepted by the Issuer, the Guarantor, their affiliates or the Calculation Agent as to the accuracy, completeness and timeliness of information concerning an Index.

# 6. Operational Information

(i) ISIN: XS1783223974

(ii) Common Code: 178322397

(iii) Any clearing system(s) other Not applicable than Euroclear and

Clearstream, Luxembourg and Euroclear France approved by the Issuer and the Principal Paying Agent and the relevant identification number(s):

number(s):

(iv) Delivery: Delivery against payment

(v) Additional Paying Agent(s) Not applicable

(if any):

(vi) CMU Instrument No.: Not applicable

(vii) CMU Lodging Agent: Not applicable

(viii) CMU Paying Agent: Not applicable

(ix) Intended to be held in a No manner which would allow Eurosystem eligibility:

## 7. Public Offers

Offer Price: The Offer Price (also called subscription price) for the investor that

are not Qualified Investors is equal to 102% of the subscribed nominal amount of Notes (ie. Issue Price + Entry Fee (as defined under item 77 of Part A).

"Qualified Investors" shall mean investors who are professional clients (client professionnel/professionele cliënt) or eligible counterparty (contrepartie éligible/in aanmerking komende tegenpartij) as defined in the Belgian Prospectus Law of 16 June 2006 (as amended from time to time). The Qualified Investors may bear a lower Entry Fee (as defined under item 77 of Part A) depending on (i) the evolution of the credit quality of the Issuer (credit spread), (ii) the evolution of interest rates, (iii) the success (or lack of success) of the placement of the Notes, and (iv) the amount of Notes purchased by an investor, each as determined by each relevant distributor (including BNP Paribas Fortis SA/NV) in its sole discretion.

Conditions to which the offer is subject:

The Offer of the Notes is conditional on its issue.

The Issuer reserves the right for any reason to early terminate the Offer Period and/or cancel the issuance of the Notes. In particular the offer of the Notes may be cancelled if the minimum amount is not placed and/or if market conditions are likely, in the opinion of the Issuer, to prejudice the success of the offering and distribution of Notes or the dealing of the Notes in the secondary market or for any other reason as decided by the Issuer.

Description of the application process:

An offer to the public will be made in Belgium from (and including) 31 March 2018 at 9.00 a.m. to (and including) 27 April 2018 at 4.00 p.m. (Brussels time). The Issuer reserves the right for any reason to early terminate the Offer Period.

Details of the minimum and/or maximum amount of application:

Total amount of the offer:

Minimum EUR 1,000,000 and maximum EUR 100,000,000 based on the need of the Issuer and on the demand from the investors.

Minimum subscription amount per investor: EUR 1,000.

Description of possibility to reduce subscriptions and manner for refunding excess amount paid by applicants: In the case of early termination of the Offer Period due to an oversubscription of the Notes, a proportional reduction of the subscriptions received by the Authorised Offerors will be applied. Any payments made in connection with the subscription of Notes not alloted will be refunded within seven (7) Brussels Business Days (i.e., days on which banks are open for general business in Brussels) after the date of payment and the relevant applicants shall not be entitled to any interest in respect of such payments.

By subscribing to or otherwise acquiring the Notes, the holders of the Notes are deemed to have knowledge of all the Terms and Conditions of the Notes and to accept the said Terms and Conditions. Details of the method and time limits for paying up and delivering the Notes: The Notes will be issued on the Issue Date against payment to the Issuer of the net subscription moneys. Investors will be notified by the relevant Authorised Offeror of their allocations of Notes and the settlement arrangements in respect thereof.

Manner and date in which results of the offers are to be made public: The results of the offer of the Notes will be published as soon as possible after the end of the Offer Period on the website <a href="https://www.bnpparibasfortis.be">www.bnpparibasfortis.be</a>

Procedure for exercise of any right of pre-emption, negotiability of subscription rights and treatment of subscription rights not exercised:

Not applicable

Process for notification to applicants of the amount allotted and the indication whether dealing may begin before notification is made: Not applicable

No dealings in the Notes on a regulated market for the purposes of the Markets in Financial Instruments Directive 2004/39/EC may take place prior to the Issue Date.

Amount of any expenses and taxes specifically charged to the subscriber or purchaser:

See item 77 above

#### ISSUE SPECIFIC SUMMARY SERIES N158 - XS1783223974

Summaries are made up of disclosure requirements known as "Elements". These Elements are numbered in Sections A -E(A.1-E.7). This Summary contains all the Elements required to be included in a summary for this type of Securities, and Issuer and Guarantor. Because some Elements are not required to be addressed, there may be gaps in the numbering sequence of the Elements. Even though an Element may be required to be inserted in the summary because of the type of Securities, and Issuer and Guarantor(s), it is possible that no relevant information can be given regarding the Element. In this case a short description of the Element should be included in the summary explaining why it is not applicable.

Section A - Introduction and warnings

| Element | Title   |  |
|---------|---|--|
| A.1     | Warning that the summary should be read as an introduction and provision as to claims | • This summary should be read as an introduction to the Base Prospectus and the applicable Final Terms. In this summary, unless otherwise specified and except as used in the first paragraph of Element D.3, "Base Prospectus" means the Base Prospectus of BNPP B.V. and BP2F dated 7 June 2017 as supplemented from time to time under the Note, Warrant and Certificate Programme of BNPP B.V., BNPP and BP2F. In the first paragraph of Element D.3, "Base Prospectus" means the Base Prospectus of BNPP B.V. and BP2F dated 7 June 2017 under the Note, Warrant and Certificate Programme of BNPPB.V., BNPP and BP2F.  |
|         |   | <ul> <li>Any decision to invest in any Securities should be based on a<br/>consideration of the Base Prospectus as a whole, including any<br/>documents incorporated by reference and the applicable Final<br/>Terms.</li> </ul>   |
|         |   | • Where a claim relating to information contained in the Base<br>Prospectus and the applicable Final Terms is brought before a<br>court in a Member State of the European Economic Area, the<br>plaintiff may, under the national legislation of the Member State<br>where the claim is brought, be required to bear the costs of<br>translating the Base Prospectus and the applicable Final Terms<br>before the legal proceedings are initiated.   |
|         |   | • No civil liability will attach to the Issuer or the Guarantor in any such Member State solely on the basis of this summary, including any translation hereof, unless it is misleading, inaccurate or inconsistent when read together with the other parts of the Base Prospectus and the applicable Final Terms or, following the implementation of the relevant provisions of Directive 2010/73/EU in the relevant Member State, it does not provide, when read together with the other parts of the Base Prospectus and the applicable Final Terms, key information (as defined in Article 2.1(s) of the Prospectus Directive) in order to aid investors when considering whether to invest in the |

| Element | Title  |   |
|---------|--|---|
|         |  | Securities.   |
| A.2     | Consent as to use the<br>Base Prospectus, period<br>of validity and other<br>conditions attached | Consent: Subject to the conditions set out below, the Issuer consents to the use of the Base Prospectus in connection with a Non-exempt Offer of Securities by BNP Paribas Fortis   |
|         |  | Offer period: The Issuer's consent referred to above is given for Non-exempt Offers of Securities from 31 March 2018 (9:00 a.m.) until 27 April 2018 (4:00 p.m.) (the "Offer Period").  |
|         |  | Conditions to consent: The conditions to the Issuer's consent are that such consent (a) is only valid during the Offer Period; and (b) only extends to the use of the Base Prospectus to make Non-exempt Offers of the relevant Tranche of Securities in Belgium.   |
|         |  | AN INVESTOR INTENDING TO PURCHASE OR PURCHASING ANY SECURITIES IN A NON-EXEMPT OFFER FROM AN AUTHORISED OFFEROR WILL DO SO, AND OFFERS AND SALES OF SUCH SECURITIES TO AN INVESTOR BY SUCH AUTHORISED OFFEROR WILL BE MADE, IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE OFFER IN PLACE BETWEEN SUCH AUTHORISED OFFEROR AND SUCH INVESTOR INCLUDING ARRANGEMENTS IN RELATION TO PRICE, ALLOCATIONS, EXPENSES AND SETTLEMENT. THE RELEVANT INFORMATION WILL BE PROVIDED BY THE AUTHORISED OFFEROR AT THE TIME OF SUCH OFFER. |

Section B - Issuer and Guarantor

| Element | Title   |   |
|---------|---|---|
| B.1     | Legal and commercial name of the Issuer                     | BNP Paribas Fortis Funding (" <b>BP2F</b> " or the " <b>Issuer</b> ").  |
| B.2     | Domicile/ legal form/ legislation/ country of incorporation | The Issuer was incorporated as a <i>société anonyme</i> under the laws of the Grand Duchy of Luxembourg and has its registered office at 19, rue Eugène Ruppert L-2453 Luxembourg, Grand Duchy of Luxembourg.   |
| B.4b    | Trend Information   | Macroeconomic environment   |
|         |   | BP2F is dependent upon BNPPF. BP2F is 99.995% owned by BNPPF and is specifically involved in the issuance of securities such as notes, warrants or certificates or other obligations which are developed, set up and sold to investors via intermediaries, including BNPPF. BP2F enters into hedging transactions with BNPPF and with other entities of the BNP Paribas Group. As a consequence, the Trend Information with respect to BNPPF shall also apply to BP2F. BP2F may also enter into hedging transactions with third parties not belonging to the BNP Paribas Group. |

| Element | Title   |  |                                |                  |
|---------|---|--|--------------------------------|------------------|
| B.5     | Description of the Group  | BNP Paribas Fortis Funding is a subsidiary of BNP Paribas Fortis SA/NV and acts as a financing vehicle for BNP Paribas Fortis SA/NV and the companies controlled by BNP Paribas Fortis SA/NV. BNP Paribas Fortis SA/NV is in turn a subsidiary of BNP Paribas which is the ultimate holding company of a group of companies and manages financial operations for those subsidiary companies (together the "BNPP Group"). |                                |                  |
| B.9     | Profit forecast or estimate   | Based on its unaudited consolidated financial statements, the BNP Paribas Group generated 7,759 million euros in net income attributable to equity holders for the year ending 31 December 2017.   |                                |                  |
| B.10    | Audit report qualifications   | * *  | re no qualifications in any an | *                |
| B.12    | Selected historical key fi  | nancial information:   |                                |                  |
|         | <b>Comparative Annual F</b>   | inancial Data:   |                                |                  |
|         |   |  | 31/12/2016                     | 31/12/2015       |
|         |   |  | (audited)                      | (audited)        |
|         |   |  | EUR                            | EUR              |
|         | Selected items of the Ba  | alance Sheet   |                                |                  |
|         | Assets  Financial Fixed assets (Amounts owed to affiliated undertakings)  Current assets (Amounts owed by affiliated undertakings becoming due and payable within one year) |  |                                |                  |
|         |   |  | 4,426,422,094.46               | 5,330,470,857.50 |
|         |   |  | 153,507,240.70                 | 220,350,481.43   |
|         | Total assets  |  | 4,662,647,188.60               | 5,635,897,264.08 |
|         | Liabilities   |  |                                |                  |
|         | Capital and reserves  |  | 4,224,001.83                   | 5,588,464.52     |
|         | Non-convertible loans   |  |                                |                  |
|         | - becoming due a  | and payable within one   | 752,685,671.21                 | 1,634,464,655.25 |
|         | - becoming due and payable after more than one year   |  | 3,661,534,069.09               | 3,581,863,768.11 |
|         | Charges & Income: sel   | ected items  |                                |                  |
|         | Income from other in  | vestments and loans  | 92,606,975.73                  | 114,658,978.06   |

| Element | Title                                  |  |  |   |  |
|---------|--|--|--|---|--|
|         | forming part of the fixed              | assets   |  |   |  |
|         | Other interest receivable              | and similar income   | 481,287,152.78   | 339,986,639.27  |  |
|         | Interest payable and sim               | ilar expenses  | -551,328,725.34  | -420,151,803.54   |  |
|         | Profit for the financial year          | ear  | 135,537.31   | 677,297.99  |  |
|         | Statements of no signifi               | cant or material advers  | e change   |   |  |
|         | _                                      | =  | nancial or trading position of period for which audited finan  | =   |  |
|         | _                                      | •  | nancial or trading position of nge in the prospects of BP2F  |   |  |
| B.13    | Events impacting the Issuer's solvency | there have not been an   | Not applicable, as at 7 June 2017 and to the best of the Issuer's knowledge, there have not been any recent events which are to a material extent relevant to the evaluation of the Issuer's solvency since 31 December 2016 |   |  |
| B.14    | Dependence upon other group entities   | =  | The Issuer is dependent upon BNPP and other members of the BNPP Group. See also Element B.5 above.   |   |  |
| B.15    | Principal activities                   | The Issuer's main object is to act as a financing vehicle to BNP Paribas Fortis SA/NV and its affiliates. In order to implement its main object, BP2F may issue bonds or similar securities, raise loans, with or without a guarantee and in general have recourse to any sources of finance. BP2F can carry out any operation it perceives as being necessary to the accomplishment and development of its business, whilst staying within the limits of the Luxembourg law of 10 August 1915 on commercial companies (as amended). |  |   |  |
| B.16    | Controlling shareholders               | BNP Paribas Fortis S. Issuer.  | A/NV holds 99.995 per cent.  | of the share capital of the   |  |
| B.17    | Solicited credit ratings               | BP2F's senior unsecured credit ratings are A with a stable outlook (Standard & Poor's Credit Market Services France SAS), A2 with a stable outlook (Moody's France SAS) and A+ with a stable outlook (Fitch Ratings Limited) and BP2F's short-term credit ratings are A-1 (Standard & Poor's Credit Market Services France SAS), P-1 (Moody's France SAS) and F1 (Fitch Ratings Limited).  |  |   |  |
|         |  | The Securities have not been rated.  |  |   |  |
| B.18    | Description of the Guarantee           | Paribas Fortis SA/NV law deed of guarantee (the "Guarantee"). Tand unsecured obligation present and future of  | e unconditionally and irrevo<br>("BNPPF" or the "Guaranto<br>e executed by the Guarantor<br>The obligations under the Guarantor<br>cons of BNPPF and will rank putstanding unsecured and uncotions as may from time to       | or") pursuant to an English on or around 7 June 2017 arantee are unsubordinated pari passu with all its other insubordinated obligations, |  |

| Element Title  |   |  |  |  |
|--|---|--|--|--|
|  |   | Belgian law.   |  |  |
| B.19   | Information about the Guarantor                             | See below  |  |  |
| B.19/ B.1  | Legal and commercial name of the Guarantor                  | BNP Paribas Fortis SA/NV, acting under the commercial name of BNI Paribas Fortis   |  |  |
| B.19/ B.2  | Domicile/ legal form/ legislation/ country of incorporation | The Guarantor was incorporated as a public company with limited liability ("société anonyme/naamloze vennootschap") under the laws of Belgium with its registered office at 1000 Brussels, Montagne du Parc 3 and is a credit institution governed by the Belgian Law of 25 April 2014 on the status and supervision of credit institutions (the "Belgian Banking Law").   |  |  |
| B.19/B.4b  | Trend information   | Macroeconomic environment.   |  |  |
|  |   | Market and Macroeconomic conditions affect BNPPF's results. The nature of BNPPF's business makes it particularly sensitive to market and macroeconomic conditions in Europe, which have been at times challenging and volatile in recent years.  |  |  |
| growth in the advanced economies. Three major transit the global outlook: declining economic growth in Comprises that rose in 2016, and a second tightening of United States in the context of a resilient domestic recent that the central banks of several large developed coun accommodative monetary policies. IMF economic for recovery in global activity, no significant improvements |   | In 2016, global growth stabilised slightly above 3%, despite a much lower growth in the advanced economies. Three major transitions continue to affect the global outlook: declining economic growth in China, fluctuating energy prices that rose in 2016, and a second tightening of monetary policy in the United States in the context of a resilient domestic recovery. It should be noted that the central banks of several large developed countries continue to maintain accommodative monetary policies. IMF economic forecasts for 2017 point to a recovery in global activity, no significant improvement in growth in the euro zone and Japan, and a slowdown in the United Kingdom.   |  |  |
| limited, the vulnerability of these economies may gene   |   | While the exposure of the BNP Paribas Group in emerging countries is limited, the vulnerability of these economies may generate disruptions in the global financial system that could affect the BNP Paribas Group (including BNPPF) and potentially alter its results.  |  |  |
|  |   | A broad increase in the foreign exchange liabilities of the economies of many emerging market economies was observed in 2016, at a time when debt levels (in both foreign and local currency) were already high. The private sector was the main source of the increase in this debt. Furthermore, the prospect of a gradual increase in US key rates (the Federal Reserve Bank made its first increase in December 2015, and a second in December 2016) and increased financial volatility stemming from concerns about growth and mounting geopolitical risk in emerging markets have contributed to a tightening of external financial conditions, increased capital outflows, further currency depreciations in many emerging markets and heightened risks for banks. These factors could result in further downgrades of sovereign ratings. |  |  |
|  |   | There is still a risk of disturbances in global markets (rising risk premiums, erosion of confidence, declining growth, deferral or slower pace of   |  |  |

| Element | Title |   |
|---------|-------|---|
| Diement |       | normalisation of monetary policies, declining liquidity in markets, asset valuation problems, decline in credit supply and disorderly deleveraging) that could affect all banking institutions.   |
|         |       | Despite the upturn since mid-2016, interest rates remain low, which may continue to encourage excessive risk-taking among some players in the financial system: increased maturities of financing and assets held, less stringent policy for granting loans, increase in leveraged financing.   |
|         |       | Some players (insurance companies, pension funds, asset managers, etc.) entail an increasingly systemic dimension and in the event of market turbulence (linked for instance to a sudden rise in interest rates and/or a sharp price correction) they may decide to unwind large positions in an environment of relatively weak market liquidity.   |
|         |       | Recent years have also seen an increase in debt (public and private, in both developed and emerging countries). The resulting risk could materialise either in the event of a spike in interest rates or a further negative growth shock  |
|         |       | Laws and Regulations Applicable to Financial Institutions.  |
|         |       | Laws and regulations applicable to financial institutions that have an impact on BNPPF have significantly evolved in the wake of the global financial crisis. The measures that have been proposed and/or adopted in recent years include more stringent capital and liquidity requirements (particularly for large global banking groups such as the BNP Paribas Group), taxes on financial transactions, restrictions and taxes on employee compensation, limits on the types of activities that commercial banks can undertake and ring-fencing or even prohibition of certain activities considered as speculative within separate subsidiaries, restrictions on certain types of financial products, increased internal control and reporting requirements, more stringent conduct of business rules, mandatory clearing and reporting of derivative transactions, requirements to mitigate risks in relation to over-the-counter derivative transactions and the creation of new and strengthened regulatory bodies.  |
|         |       | The measures that were recently adopted, or in some cases proposed and still under discussion, that have or are likely to affect BNPPF, include in particular the EU Directive and Regulation on prudential requirements "CRD IV" dated 26 June 2013 and many of whose provisions have been applicable since 1 January 2014; the proposals of technical regulatory and execution rules relating to the Directive and Regulation CRD IV published by the EBA; the Belgian Banking Law dated 25 April 2014 replacing the previous law of 1993 and introducing important changes; the Belgian Royal Decree dated 22 February 2015 determining the entry into force of the Belgian Banking Law provisions relating to resolution (including the establishment of a Belgian Resolution Authority) and creating two preferential rights on the bank's movables; and the Belgian Royal Decree dated 18 December 2015 amending the law of 25 April 2014 on the status and supervision of credit institutions and the Royal Decree of 26 December 2015 amending the law of 25 April 2014 on the status and supervision for credit institutions and |

| Element    | Title                       |   |   |                              |
|------------|-----------------------------|---|---|------------------------------|
|            |                             | recovery of group failures, both Royal Decrees being ratified by the Act of 27 June 2016; the public consultation for the reform of the structure of the EU banking sector of 2013 and the European Commission's proposed regulation on structural measures designed to improve the strength of EU credit institutions of 29 January 2014; Regulation (EU) 2016/1011 of the European Parliament and of the Council of 8 June 2016 on indices used as benchmarks in financial instruments and financial contracts or to measure the performance of investment funds and amending Directives 2008/48/EC and 2014/17/EU and Regulation (EU) No596/2014; the European Single Supervisory Mechanism; the European Single Resolution Mechanism dated 15 July 2014 and the European Directive on Bank Recovery and Resolution dated 15 May 2014; the European Directive on Revised Deposit Guarantee Schemes dated 16 April 2014; the final rule for the regulation of foreign banks imposing certain liquidity, capital and other prudential requirements adopted by the U.S. Federal Reserve; the proposal of the U.S. Federal Reserve relating to liquidity ratios of large banks; and the "Volcker" Rule imposing certain restrictions on investments in or sponsorship of hedge funds and private equity funds and proprietary trading activities (of U.S. banks and to some extent non-U.S. banks) that was recently adopted by the U.S. regulatory authorities. More generally, regulators and legislators in any country may, at any time, implement new or different measures that could have a significant impact on the financial system in general or BNPPF in particular. |   |                              |
| B.19/B.5   | Description of the Group    |   | 99.995 per cent. of the share up. See Element B.5 above.                                | capital of the Issuer and is |
| B.19/B.9   | Profit forecast or estimate | Group generated 7,75  | ed consolidated financial sta<br>59 million euros in net inco<br>ding 31 December 2017. |                              |
| B.19/ B.10 | Audit report qualifications | = =   | are no qualifications in any auncluded in the Base Prospectu                            | =                            |
| B.19/ B.12 | Selected historical key fi  |   |   |                              |
|            | Consolidated Compara        | tive Annual Financial   | Data – In millions of EUR   |                              |
|            |                             |   | 31/12/2016 (audited)  | 31/12/2015* (audited)        |
|            | Revenues                    |   | 7,300   | 7,235                        |
|            | Cost of risk                |   | (434)   | (431)                        |
|            | Net Income                  |   | 2,216   | 2,016                        |
|            | Net Income attributable     | to shareholders   | 1,727   | 1,575                        |
|            | Total Consolidated Bala     | nce Sheet   | 297,790   | 273,683                      |
|            | Shareholders' equity        |   | 21,120  | 18,754                       |

| Element | Title  |                           |                           |  |
|---------|--|---------------------------|---------------------------|--|
|         | Consolidated loans and receivables due from customers  | 171,329                   | 176,640                   |  |
|         | Consolidated items due to customers  | 163,316                   | 176,161                   |  |
|         | Tier 1 Capital   | 20,171                    | 18,401                    |  |
|         | Tier 1 Ratio   | 13.9%                     | 14.4%                     |  |
|         | Total Capital  | 22,376                    | 21,215                    |  |
|         | Total Capital Ratio  | 15.4%                     | 16.6%                     |  |
|         | Comparative Interim Financial Data for the si  | x-month period ended 30 J | une 2017 – In millions of |  |
|         |  | 30/06/2017<br>(unaudited) | 30/06/2016<br>(unaudited) |  |
|         | Revenues   | 4,172                     | 3,631                     |  |
|         | Gross operating income   | 1,628                     | 1,373                     |  |
|         | Cost of risk   | (134)                     | (215)                     |  |
|         | Net income   | 1,279                     | 1,244                     |  |
|         | Net income attributable to shareholders  | 1,052                     | 1,019                     |  |
|         |  | 30/06/2017<br>(unaudited) | 31/12/2016<br>(audited)   |  |
|         | Total consolidated Balance Sheet   | 300,884                   | 297,790                   |  |
|         | Consolidated loans and receivables due from customers  | 175,907                   | 171,329                   |  |
|         | Shareholders' equity   | 21,872                    | 21,120                    |  |
|         | Consolidated items due to customers  | 168,794                   | 163,316                   |  |
|         | Debt securities  | 14,076                    | 13,539                    |  |
|         | Subordinated debt  | 4,104                     | 4,348                     |  |
|         | Common Equity Tier 1 Ratio   | 13.6%                     | 13.9%                     |  |
|         | Statements of no significant or material adverse change  |                           |                           |  |
|         | There has been no significant change in the financial or trading position of BNPPF since 30 Jur (being the end of the last financial period for which interim financial statements have been put and no material adverse change in the prospects of BNPPF since 31 December 2016 (being the the last financial period for which audited financial statements have been published). |                           |                           |  |

| Element    | Title                                     |   |
|------------|---|---|
| B.19/ B.13 | Events impacting the Guarantor's solvency | Not applicable, as at 13 September 2017 and to the best of the Guarantor's knowledge, there have not been any recent events which are to a material extent relevant to the evaluation of the Guarantor's solvency since 30 June 2017.   |
| B.19/ B.14 | Dependence upon other Group entities      | The Guarantor is dependent upon BNPP and other members of the BNPP Group.  See also Element B.5 above.  |
| B.19/ B.15 | Principal activities                      | The Guarantor's object is to carry on the business of a credit institution, including brokerage and transactions involving derivatives. It is free to carry out all businesses and operations which are directly or indirectly related to its purpose or which are of a nature that benefit the realisation thereof. BNPPF is free to hold shares and share interests within the limits set by the legal framework for banks.   |
| B.19/ B.16 | Controlling shareholders                  | BNP Paribas holds 99.93 per cent. of the share capital of the Guarantor.  |
| B.19/ B.17 | Solicited credit ratings                  | BNPPF's long-term credit ratings are A with a stable outlook (Standard & Poor's Credit Market Services France SAS), A2 with a stable outlook (Moody's France SAS) and A+ with a stable outlook (Fitch Ratings Limited) and BNPPF's short-term credit ratings are A-1 (Standard & Poor's Credit Market Services France SAS), P-1 (Moody's France SAS) and F1 (Fitch Ratings Limited).  A security rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time by the assigning rating agency. |

# **Section C– Securities**

| Element | Title                             |  |
|---------|-----------------------------------|--|
| C.1     | Type and class of Securities/ISIN | The Securities are notes ("Notes") and are issued in Series on 11 May 2018.  The Series Number of the Securities is N158. The Tranche number is 1.  Commercial name of the issue: BNP Paribas Fortis Funding Human Capital Lock Note 2027  The ISIN is: XS1783223974  The Common Code is: 178322397  The Mnemonic Code is: Not Applicable  The Notes are governed by English law.  The Securities are cash settled Securities. |

| '), with Specified   |
|--|
| Currency"), and yable in EUR (the  |
| fering and selling and Area, Belgium, Spain, the United Directive and the offered or sold.   |
| ns and conditions  |
|  |
| t, unconditional,<br>ne Issuer and rank<br>applicable laws)<br>nally and rateably<br>and unsubordinated<br>a similar nature of   |
|  |
| eduction for or on<br>or any political<br>hereof having the<br>antor) Belgium or<br>therein or thereof<br>is required by law.<br>The case may<br>es, be required to  |
| or other laws and without prejudice eduction required the U.S. Internal osed pursuant to a greements the prejudice to the intergovernmental quired pursuant to   |
| there is required the strength of the strength |

| Element | Title               |  |
|---------|---------------------|--|
| Element | THE                 | pursuant to Section 871(m) of the Code imposed with respect to any amounts to be paid on the Securities, the Issuer shall be entitled to withhold on any "dividend equivalent" payment (as defined for purposes of Section 871(m) of the Code) at a rate of 30 per cent.   |
|         |                     | Negative pledge  |
|         |                     | The terms of the Securities will not contain a negative pledge provision.  |
|         |                     | Events of Default  |
|         |                     | The terms of the Notes will contain events of default including non-payment, non-performance or non-observance of the Issuer's or Guarantor's obligations in respect of the Securities; the insolvency or winding up of the Issuer or Guarantor; or default by the Issuer or Guarantor in payment on other loan indebtedness of or assumed or guaranteed by the Issuer or Guarantor of at least EUR 50,000,000 or its equivalent in any other currency.  |
|         |                     | Meetings   |
|         |                     | The terms of the Securities will contain provisions for calling meetings of holders of such Securities to consider matters affecting their interests generally. These provisions permit defined majorities to bind all holders, including holders who did not attend and vote at the relevant meeting and holders who voted in a manner contrary to the majority.  |
|         |                     | Governing law  |
|         |                     | The Securities,, the Note Agency Agreement (as amended, supplemented and/or restated from time to time), the Deed of Covenant (as amended, supplemented and/or restated from time to time), the English law Guarantees in respect of the Notes, the Notes, the Receipts and the Coupons and any non-contractual obligations arising out of or in connection with the Note Agency Agreement (as amended, supplemented and/or restated from time to time), the Deed of Covenant (as amended, supplemented and/or restated from time to time), the English law Guarantees, the Notes (except as aforesaid), the Receipts and the Coupons are governed by, and shall be construed in accordance with, English law. |
| C.9     | Interest/Redemption | Interest   |
|         |                     | The Securities do not bear or pay interest.  |
|         |                     | Redemption   |
|         |                     | Unless previously redeemed, each Security will be redeemed on 11 May 2027 as set out in Element C.18.  |
|         |                     | Representative of Holders  |
|         |                     | No representative of the Holders has been appointed by the Issuer.   |

| Element | Title  |  |  |
|---------|--|--|--|
|         |  | Please also refer to item C.8 above for rights attaching to the Securities.  |  |
| C.10    | Derivative component in the interest payment   | Not applicable   |  |
|         |  | Please also refer to Elements C.9 above and C.15 below.  |  |
| C.11    | Admission to Trading   | The Securities are not intended to be admitted to trading on any market.   |  |
| C.15    | How the value of the investment in the derivative securities is affected by the value of the underlying assets | The amount payable in respect of redemption is calculated by reference to the Underlying Reference(s). See item C.9 above and C.18 below.                                      |  |
| C.16    | Maturity of the derivative Securities  | The Maturity Date of the Securities is 11 May 2027.  |  |
| C.17    | Settlement Procedure   | This Series of Securities is cash settled.   |  |
| C.18    | Return on derivative securities  | The Issuer does not have the option to vary settlement.  See Element C.8 above for the rights attaching to the Securities.  See Element C.9 above for information on interest. |  |
|         |  | Final Redemption   |  |
|         |  | Unless previously redeemed or purchased and cancelled, each Security will be redeemed by the Issuer on the Maturity Date at the Final Redemption Amount equal to:              |  |
|         |  | Calculation Amount multiplied by SPS Vanilla Products  |  |
|         |  | Option Max Securities: Vanilla Call/Put Spread Securities:   |  |
|         |  | Constant Percentage $1 + \underset{a=1}{\text{Max}} \left( \left[ \text{Additional Final Payout } \right]_a \right)$   |  |
|         |  | Where:   |  |
|         |  | "A" is the number specified as such below  Constant Percentage 1 means 100%  A means 3   |  |
|         |  | [Additional Final Payout] <sub>1</sub> means SPS Fixed Percentage Securities  SPS Fixed Percentage Securities means Constant Percentage 1  Constant Percentage 1 means 0%      |  |
|         |  | [Additional Final Payout] <sub>2</sub> means Vanilla Call Securities   |  |
|         |  | Vanilla Call Securities means Constant Percentage 1 + Gearing * Max (Final Redemption Value – Strike Percentage; Floor Percentage)   |  |
|         |  | Constant Percentage 1 means 0% Gearing means 100%  |  |

| Element | Title |   |  |   |  |
|---------|-------|---|--|---|--|
|         |       | Strike Percen   | tage means 100%                          |   |  |
|         |       | Floor Percen  | tage means -100%                         |   |  |
|         |       | Final Redem   | ption Value means Underlying             | g Reference Value   |  |
|         |       | Strike Price (  | Closing Value: Applicable                |   |  |
|         |       | Underlying F  | Reference Value means in res             | spect of an Underlying Reference                                |  |
|         |       |   | · · · · · · · · · · · · · · · · · · ·    | ng Reference Closing Price Value                                |  |
|         |       |   |  | of such SPS Valuation Date (ii)                                 |  |
|         |       | divided by the relevant Underlying Reference Strike Price.  |  |   |  |
|         |       |   |  | Human Capital World MV Index                                    |  |
|         |       |   | SOHUMAN Index).                          |   |  |
|         |       |   | _  | due means, in respect of a SPS                                  |  |
|         |       |   | e, the Closing Level in respec           | -   |  |
|         |       |   |  | ns, in respect of an Underlying                                 |  |
|         |       |   | · -                                      | Closing Price Value for such                                    |  |
|         |       |   | eference on the Strike Date.             |   |  |
|         |       |   | n Date: means SPS Redempti               |   |  |
|         |       | _   | tion Valuation Date means th             | =   |  |
|         |       |   | 'inal Payout] <sub>3</sub> means Vanilla |   |  |
|         |       |   |  | rcentage 1 + Gearing * Max (Final                               |  |
|         |       | -   | Value – Strike Percentage; Floo          | or Percentage)  |  |
|         |       |   | Constant Percentage 1 means 0%           |   |  |
|         |       | Gearing means 100%  |  |   |  |
|         |       | Strike Percentage means 100% Floor Percentage means -100%   |  |   |  |
|         |       |   | _  | In 1. 1 in a Defense at Well a                                  |  |
|         |       | _   | ption Value means Average U              | Inderlying Reference Value                                      |  |
|         |       |   | Closing Value: Applicable                | in  |  |
|         |       | _   | · -                                      | eans, in respect of an Underlying                               |  |
|         |       |   |  | the arithmetic average of the erlying Reference for all the SPS |  |
|         |       |   | es in such SPS Valuation Perio           | • •   |  |
|         |       | Underlying Reference means the Solactive Human Capital World MV Index   |  |   |  |
|         |       |   |  |   |  |
|         |       | (Bloomberg: SOHUMAN Index)  |  |   |  |
|         |       | Underlying Reference Value means in respect of an Underlying Reference  |  |   |  |
|         |       | and a SPS Valuation Date, (i) the Underlying Reference Closing Price Value  |  |   |  |
|         |       | for such Underlying Reference in respect of such SPS Valuation Date (ii)  |  |   |  |
|         |       | divided by the relevant Underlying Reference Strike Price.  Underlying Reference Closing Price Value means, in respect of a SPS |  |   |  |
|         |       | Valuation Date, the <b>Closing Level</b> in respect of such day.  |  |   |  |
|         |       | Underlying Reference Strike Price means, in respect of an Underlying  |  |   |  |
|         |       |   |  | Closing Price Value for such                                    |  |
|         |       |   | eference on the Strike Date.             | <i>5</i> 12 1222 207 3001                                       |  |
|         |       | SPS Valuation Period: means SPS Redemption Valuation Period   |  |   |  |
|         |       | SPS Redemption Valuation Period means from and including 30 April   |  |   |  |
|         |       | 2025 to and including 30 April 2027   |  |   |  |
|         |       | SPS Valuation Dates means SPS Redemption Valuation Dates  |  |   |  |
|         |       |   | tion Valuation Dates means A             |   |  |
|         |       | 1   | 30 April 2025                            |   |  |
|         |       | 2   | 30 May 2025                              | 1   |  |
|         | l .   |   | 201121 2020                              | 1   |  |

| Element | Title                                   |                                      |  |  |
|---------|---|--------------------------------------|--|--|
|         |   | 3                                    | 30 June 2025   |  |
|         |   | 4                                    | 30 July 2025   |  |
|         |   | 5                                    | 1 September 2025   |  |
|         |   | 6                                    | 30 September 2025  |  |
|         |   | 7                                    | 30 October 2025  |  |
|         |   | 8                                    | 1 December 2025  |  |
|         |   | 9                                    | 30 December 2025   |  |
|         |   | 10                                   | 30 January 2026  |  |
|         |   | 11                                   | 2 March 2026   |  |
|         |   | 12                                   | 30 March 2026  |  |
|         |   | 13                                   | 30 April 2026  |  |
|         |   | 14                                   | 1 June 2026  |  |
|         |   | 15                                   | 30 June 2026   |  |
|         |   | 16                                   | 30 July 2026   |  |
|         |   | 17                                   | 31 August 2026   |  |
|         |   | 18                                   | 30 September 2026  |  |
|         |   | 19                                   | 30 October 2026  |  |
|         |   | 20                                   | 30 November 2026   |  |
|         |   | 21                                   | 30 December 2026   |  |
|         |   | 22                                   | 1 February 2027  |  |
|         |   | 23                                   | 1 March 2027   |  |
|         |   | 24                                   | 30 March 2027  |  |
|         |   | 25                                   | 30 April 2027  |  |
|         |   | Strike Date                          | : 30 April 2018  |  |
|         |   | applicable Securities a applicable I | Final Terms for the relevant nd if Payout FX Conversion is                               | Payout specified as such in the Sum Securities or Option Max is specified as applicable in the Payout Currency at the Payout FX le Final Terms |
| C.19    | Final reference price of the Underlying |                                      |  | will be determined in accordance<br>nent C.9 and Element C.18 above  |
| C.20    | Underlying Reference                    |                                      | ying Reference is Solactive H: SOHUMAN Index).   | uman Capital World MV Index  |
|         |   | https://www                          | on the Underlying Refer<br>solactive.com/wp-content/uploa<br>x-MV-Guideline_20170912-2.p | ads/2017/09/Solactive-Human-   |

# Section D - Risks

| Element | Title                    |  |
|---------|--------------------------|--|
| D.2     | Key risks regarding the  | Prospective purchasers of the Securities should be experienced with respect to |
|         | Issuer and the Guarantor | options and options transactions and should understand the risks of            |

| Element | Title |   |
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| Domont  |       | transactions involving the Securities. An investment in the Securities presents certain risks that should be taken into account before any investment decision is made. Certain risks may affect the Issuer's ability to fulfil its obligations under the Securities or the Guarantor's ability to perform its obligations under the Guarantee, some of which are beyond its control. In particular, the Issuer and the Guarantor, together with the BNPP Group, are exposed to the risks associated with its activities, as described below: |
|         |       | Issuer  |
|         |       | The following is a summary of some of the additional investment considerations relating to the business of BP2F:  |
|         |       | (1) Operational Risk - operational risk concerns the risk of loss resulting from inadequate or failed internal processes or systems, human error, external events or changes in the competitive environment that damage the franchise or operating economics of a business.   |
|         |       | In order to mitigate operational risks, in 2013 BP2F hired two part time employees of BNP Paribas Fortis SA/NV.   |
|         |       | (2) Legal Risk and Tax Risk – BP2F may face legal risks and tax risks.  |
|         |       | In case of any potential legal risk, BP2F will request advice from the legal department of BNPPF and external legal advisors, if required by an executive manager of BP2F or by a member of the board of directors.   |
|         |       | In case of any potential tax risk, BP2F will request advice from the tax specialists of its parent company and advice from external tax advisors if required by a member of the board of directors.   |
|         |       | (3) Liquidity Risk – liquidity risk concerns the risk that BP2F, though solvent, either does not have sufficient financial resources available to meet its obligations when they fall due, or can secure or sell its assets only at excessive cost.   |
|         |       | (4) Financial Risk – financial risk encompasses two types of risk:  |
|         |       | the credit risk - the risk that a borrower or counterparty will no longer be able to repay its debt; and  |
|         |       | • the market risk – the potential loss resulting from unfavourable market movements, which can arise from trading or holding positions in financial instruments.  |
|         |       | (5) Settlement Risk – settlement risk is the risk the BP2F takes by being responsible for cash management on a daily basis by monitoring the cash balances of BP2F.   |
|         |       | BP2F has implemented a payment procedure approved by the board of directors and agreed by BGL BNP Paribas S.A. to mitigate this risk.   |

| Element | Title |   |  |
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|         |       | (a)   | The primary credit protection for Securities issued by BP2F will derive from the guarantees given by BNPPF.  |
|         |       | (b)   | BP2F's ability to perform its obligations in respect of the structured return on structured securities may depend on the ability of its hedging counterparties to meet their obligations under any hedge.  |
|         |       | (c)   | BP2F's ability to make payments under the Securities may depend<br>on the operating performance of those companies to which the<br>proceeds of the Securities are lent.  |
|         |       | (d)   | The financial condition of the operating companies to which the proceeds of the Notes are lent may deteriorate and this may affect BP2F's ability to make payments under the Securities which it issues.   |
|         |       | (e)   | During deteriorating or challenging economic conditions BP2F may find it difficult to raise further finance.   |
|         |       | (f)   | Transfer pricing tax rules in Luxembourg generate additional costs, which may vary from time to time.  |
|         |       | Guaran  | tor  |
|         |       |   | lowing is a summary of some of the investment considerations relating usiness of BNPPF:  |
|         |       | Ten ma  | in categories of risk are inherent in BNPPF's activities:  |
|         |       | The pro   | Credit Risk – Credit risk is the potential that a bank borrower or party will fail to meet its obligations in accordance with agreed terms. bability of default and the expected recovery on the loan or receivable went of default are key components of the credit quality assessment;   |
|         |       | transact<br>derivati<br>counter<br>amount<br>parame | Counterparty Credit Risk – Counterparty credit risk is the credit risk led in payment or transactions between counterparties. Those ions include bilateral contracts such as over-the-counter (OTC) wes contracts which potentially expose BNPPF to the risk of party default, as well as contracts settled through clearing houses. The of this risk may vary over time in line with changing market ters which then impacts the replacement value of the relevant ions or portfolio; |
|         |       |   | Securitisation – Securitisation means a transaction or scheme, y the credit risk associated with an exposure or pool of exposures is d, having the following characteristics:  |
|         |       |   | <ul> <li>payments made in the transaction or scheme are dependent<br/>upon the performance of the exposure or pool of exposures;</li> </ul>  |
|         |       |   | • the subordination of tranches determines the distribution of   |

| Element | Title |  |
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|         |       | losses during the life of the risk transfer.   |
|         |       | Any commitment (including derivatives and liquidity lines) granted to a securitisation operation must be treated as a securitisation exposure. Most of these commitments are held in the prudential banking book;  |
|         |       | (4) <i>Market Risk</i> – Market risk is the risk of incurring a loss of value due to adverse trends in market prices or parameters, whether directly observable or not.  |
|         |       | Observable market parameters include, but are not limited to, exchange rates, prices of securities and commodities (whether listed or obtained by reference to a similar asset), prices of derivatives, and other parameters that can be directly inferred from them, such as interest rates, credit spreads, volatilities and implied correlations or other similar parameters.                   |
|         |       | Non-observable factors are those based on working assumptions such as parameters contained in models or based on statistical or economic analyses, non-ascertainable in the market.  |
|         |       | In fixed income trading books, credit instruments are valued on the basis of bond yields and credit spreads, which represent market parameters in the same way as interest rates or foreign exchange rates. The credit risk arising on the issuer of the debt instrument is therefore a component of market risk known as issuer risk.   |
|         |       | Liquidity is an important component of market risk. In times of limited or no liquidity, instruments or goods may not be tradable or may not be tradable at their estimated value. This may arise, for example, due to low transaction volumes, legal restrictions or a strong imbalance between demand and supply for certain assets.   |
|         |       | The market risk related to banking activities encompasses the risk of loss on equity holdings on the one hand, and the interest rate and foreign exchange risks stemming from banking intermediation activities on the other hand;   |
|         |       | (5) Operational Risk – Operational risk is the risk of incurring a loss due to inadequate or failed internal processes, or due to external events, whether deliberate, accidental or natural occurrences. Management of operational risk is based on an analysis of the "cause – event – effect" chain.  |
|         |       | Internal processes giving rise to operational risk may involve employees and/or IT systems. External events include, but are not limited to floods, fire, earthquakes and terrorist attacks. Credit or market events such as default or fluctuations in value do not fall within the scope of operational risk.  |
|         |       | Operational risk encompasses fraud, human resources risks, legal risks, non-compliance risks, tax risks, information system risks, conduct risks (risks related to the provision of inappropriate financial services), risk related to failures in operating processes, including loan procedures or model risks, as well as any potential financial implications resulting from the management of |

| Element | Title |   |
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|         |       | reputation risks;   |
|         |       | (6) Compliance and Reputation Risk – Compliance risk is the risk of legal, administrative or disciplinary sanctions, of significant financial loss or reputational damage that a bank may suffer as a result of failure to comply with national or European laws and regulations, codes of conduct and standards of good practice applicable to banking and financial activities, or instructions given by an executive body, particularly in application of guidelines issued by a supervisory body. |
|         |       | This risk is a sub-category of operational risk. However, as certain implications of compliance risk involve more than a purely financial loss and may actually damage the institution's reputation, BNPPF treats compliance risk separately.   |
|         |       | Reputation risk is the risk of damaging the trust placed in a corporation by its customers, counterparties, suppliers, employees, shareholders, supervisors and any other stakeholder whose trust is an essential condition for the corporation to carry out its day-to-day operations.   |
|         |       | Reputation risk is primarily contingent on all the other risks borne by BNPPF;  |
|         |       | (7) Concentration Risk – Concentration risk and its corollary, diversification effects, are embedded within each risk, especially for credit, market and operational risks using the correlation parameters taken into account by the corresponding risk models.  |
|         |       | It is assessed at consolidated Group level and at financial conglomerate level;   |
|         |       | (8) Banking Book Interest Rate Risk – Banking book interest rate risk is the risk of incurring losses as a result of mismatches in interest rates, maturities and nature between assets and liabilities. For banking activities, this risk arises in non-trading portfolios and primarily relates to global interest rate risk;   |
|         |       | (9) Strategic and Business Risks – Strategic risk is the risk that BNPPF's share price may fall because of its strategic decisions.   |
|         |       | Business risk is the risk of incurring an operating loss due to a change in the economic environment leading to a decline in revenue coupled with insufficient cost-elasticity.   |
|         |       | These two types of risk are monitored by the board of directors; and  |
|         |       | (10) Liquidity Risk – In accordance with regulations, the liquidity risk is defined as the risk that a bank will be unable to honour its commitments or unwind or settle a position due to the situation on the market or idiosyncratic factors, within a given time frame and at a reasonable price or cost.   |

| Element | Title |     |   |
|---------|-------|-----|---|
| Element | Title | (a) | Difficult market and economic conditions including, without limitation, concerns regarding the ability of certain countries in the eurozone to refinance their debt obligations, could in the future have a material adverse effect on the operating environment for financial institutions and hence on BNPPF's financial condition, results of operations and cost of risk. |
|         |       | (b) | Legislative action and regulatory measures taken in response to the global financial crisis may materially impact BNPPF and the financial and economic environment in which it operates.  |
|         |       | (c) | BNPPF's access to and cost of funding could be adversely affected<br>by a further deterioration of the euro zone sovereign debt crisis,<br>worsening economic conditions, a ratings downgrade, increases in<br>credit spreads or other factors.   |
|         |       | (d) | The prolonged low interest rate environment carries inherent systemic risks.  |
|         |       | (e) | The soundness and conduct of other financial institutions and market participants could adversely affect BNPPF.   |
|         |       | (f) | BNPPF may incur significant losses on its trading and investment activities due to market fluctuations and volatility.  |
|         |       | (g) | A substantial increase in new provisions or a shortfall in the level of previously recorded provisions could adversely affect BNPPF's results of operations and financial condition.  |
|         |       | (h) | BNPPF may generate lower revenues from brokerage and other commission and fee-based businesses during market downturns.   |
|         |       | (i) | BNPPF's hedging strategies may not prevent losses.  |
|         |       | (j) | Significant interest rate changes could adversely affect BNPPF's revenues or profitability.   |
|         |       | (k) | Protracted market declines can reduce liquidity in the markets, making it harder to sell assets and possibly leading to material losses.  |
|         |       | (1) | BNPPF is subject to extensive and evolving regulatory regimes in the countries and regions in which it operates.  |
|         |       | (m) | Notwithstanding BNPPF's risk management policies, procedures and methods, it could still be exposed to unidentified or unanticipated risks, which could lead to material losses.  |
|         |       | (n) | While each of BNPPF's businesses manages its operational risks, these risks remain an inherent part of all of BNPPF's businesses.   |

| Element | Title                             |  |   |
|---------|-----------------------------------|--|---|
|         |                                   | (0)  | BNPPF has significant counterparty risk exposure and exposure to systemic risks.  |
|         |                                   | (p)  | BNPPF's competitive position could be harmed if its reputation is damaged.  |
|         |                                   | (q)  | An interruption in or a breach of BNPPF's information systems may result in material losses of client or customer information, damage to BNPPF's reputation and lead to financial losses.                                       |
|         |                                   | (r)  | Litigation or other proceedings or actions may adversely affect BNPPF's business, financial condition and results of operations.  |
|         |                                   | (s)  | Uncertainty linked to fair value accounting and use of estimates.   |
|         |                                   | (t)  | A deterioration of the credit rating of BNP Paribas of its debt quality could adversely affect BNPPF.   |
|         |                                   | (u)  | Unforeseen external events can interrupt BNPPF's operations and cause substantial losses and additional costs.  |
|         |                                   | (v)  | BNPPF may incur substantial fines and other administrative and criminal penalties for non-compliance with applicable laws and regulations, and may also incur losses in related (or unrelated) litigation with private parties. |
|         |                                   | (w)  | Intense competition in the financial services industry could adversely affect BNPPF revenues and profitability.   |
|         |                                   | (x)  | Adjustments to the carrying value of BNPPF's securities and derivatives portfolios and BNPPF's own debt could have an impact on its net income and shareholders' equity.  |
|         |                                   | (y)  | The expected changes in accounting principles relating to financial instruments may have an impact on BNPPF's balance sheet and regulatory capital ratios and result in additional costs.                                       |
|         |                                   | (z)  | Risks related to the implementation of BNPP Group's strategic plans.  |
| D.3     | Key risk regarding the Securities | In addition to the risks (including the risk of default) that may affect the Issuer's ability to fulfil its obligations under the Securities or the Guarantor's ability to perform its obligations under the Guarantee, there are certain factors which are material for the purposes of assessing the risks associated with Securities issued under the Base Prospectus, including: |   |
|         |                                   | Market Risks   |   |
|         |                                   | Securities are unsecured obligations;  |   |
|         |                                   |  | ties including leverage involve a higher level of risk and whenever re losses on such Securities those losses may be higher than those of a   |

| Element | Title |   |
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| Liement | Title | similar security which is not leveraged   |
|         |       | the trading price of the Securities is affected by a number of factors including, but not limited to, (in respect of Securities linked to an Underlying Reference) the price of the relevant Underlying Reference(s), time to redemption and volatility and such factors mean that the trading price of the Securities may be below the Final Redemption Amount or value of the Entitlement   |
|         |       | exposure to the Underlying Reference in many cases will be achieved by the relevant Issuer entering into hedging arrangements and, in respect of Securities linked to an Underlying Reference, potential investors are exposed to the performance of these hedging arrangements and events that may affect the hedging arrangements and consequently the occurrence of any of these events may affect the value of the Securities;  |
|         |       | the collateral associated with one or more series of Secured Securities may be insufficient to fully mitigate a Holder's credit risk on the Issuer;   |
|         |       | Holders will be exposed to the credit risk on, among others, the Swap Counterparty and the issuer of the relevant Reference Collateral Assets and potential investors are exposed to the performance of these entities and associated hedging arrangements and events that may affect these entities and associated hedging arrangements and consequently the occurrence of any of these events may affect the value of the Securities;   |
|         |       | there are specific risks in relation to Securities linked to an Underlying Reference from an emerging or developing market (including, without limitation, risks associated with political and economic uncertainty, adverse governmental policies, restrictions on foreign investment and currency convertibility, currency exchange rate fluctuations, possible lower levels of disclosure and regulation and uncertainties as to status, interpretation and applicable of laws, increased custodian costs and administrative difficulties and higher probability of the occurrence of a disruption or adjustment event). Securities traded in emerging or developing countries tend to be less liquid and the prices of such securities more volatile. There are also specific risks in relation to dynamic securities which are intrinsically more complex making their evaluation difficult in terms of risk at the time of the purchase as well as thereafter |
|         |       | Holder Risks  |
|         |       | the Securities may have a minimum trading amount and if, following the transfer of any Securities, a Holder holds fewer Securities than the specified minimum trading amount, such Holder will not be permitted to transfer their remaining Securities prior to redemption without first purchasing enough additional Securities in order to hold the minimum trading amount;   |
|         |       | the meetings of Holders provisions permit defined majorities to bind all Holders;   |
|         |       | in certain circumstances Holders may lose the entire value of their   |

| Element | Title |  |
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|         |       | investment;  |
|         |       | Issuer/Guarantor Risks   |
|         |       | a reduction in the rating, if any, accorded to outstanding debt securities of the Issuer or Guarantor by a credit rating agency could result in a reduction in the trading value of the Securities;  |
|         |       | certain conflicts of interest may arise (see Element E.4 below);   |
|         |       | in certain circumstances (including, without limitation, as a result of restrictions on currency convertibility and/or transfer restrictions), it may not be possible for the Issuer to make payments in respect of the Securities in the Settlement Currency specified in the applicable Final Terms. In these circumstances, the payment of principal and/or interest may occur at a different time and/or made in USD and the market price of such Securities may be volatile;    |
|         |       | Legal Risks  |
|         |       | the occurrence of an additional disruption event or optional additional disruption event may lead to an adjustment to the Securities, early redemption or may result in the amount payable on scheduled redemption being different from the amount expected to be paid at scheduled redemption and consequently the occurrence of an additional disruption event and/or optional additional disruption event may have an adverse effect on the value or liquidity of the Securities; |
|         |       | in certain circumstances settlement may be postponed or payments made in USD if the Settlement Currency specified in the applicable Final Terms is not freely transferable, convertible or deliverable;  |
|         |       | expenses and taxation may be payable in respect of the Securities;   |
|         |       | the Securities may be redeemed in the case of illegality or impracticability and such redemption may result in an investor not realising a return on an investment in the Securities;  |
|         |       | any judicial decision or change to an administrative practice or change to English law or French law, as applicable, after the date of the Base Prospectus could materially adversely impact the value of any Securities affected by it;   |
|         |       | Secondary Market Risks   |
|         |       | the only means through which a Holder can realise value from the Security prior to its Maturity Date, is to sell it at its then market price in an available secondary market and that there may be no secondary market for the Securities (which could mean that an investor has to wait until redemption of the Securities to realise a greater value than its trading value);   |
|         |       | an active secondary market may never be established or may be illiquid and this may adversely affect the value at which an investor may sell its Securities  |

| Element | Title        |  |
|---------|--------------|--|
|         |              | (investors may suffer a partial or total loss of the amount of their investment);  |
|         |              | for certain issues of Securities, BNP Paribas Arbitrage S.N.C. is required to act as market-maker. In those circumstances, BNP Paribas Arbitrage S.N.C. will endeavour to maintain a secondary market throughout the life of the Securities, subject to normal market conditions and will submit bid and offer prices to the market. The spread between bid and offer prices may change during the life of the Securities. However, during certain periods, it may be difficult, impractical or impossible for BNP Paribas Arbitrage S.N.C. to quote bid and offer prices, and during such periods, it may be difficult, impracticable or impossible to buy or sell these Securities. This may, for example, be due to adverse market conditions, volatile prices or large price fluctuations, a large marketplace being closed or restricted or experiencing technical problems such as an IT system failure or network disruption; |
|         |              | Risks Relating to Underlying Reference Asset(s)  |
|         |              | In addition, there are specific risks in relation to Securities which are linked to an Underlying Reference (including Hybrid Securities) and an investment in such Securities will entail significant risks not associated with an investment in a conventional debt security. Risk factors in relation to Underlying Reference linked Securities include:  |
|         |              | exposure to one or more index, adjustment events and market disruption or failure to open of an exchange which may have an adverse effect on the value and liquidity of the Securities   |
|         |              | Risks relating to specific types of products   |
|         |              | The following risks are associated with SPS Products   |
|         |              | Vanilla Products   |
|         |              | Investors may be exposed to a partial or total loss of their investment. The return depends on the performance of the Underlying Reference(s).   |
| D.6     | Risk warning | See Element D.3 above.   |
|         |              | In the event of the insolvency of the Issuer or if it is otherwise unable or unwilling to repay the Securities when repayment falls due, an investor may lose all or part of his investment in the Securities.   |
|         |              | If the Guarantor is unable or unwilling to meet its obligations under the Guarantee when due, an investor may lose all or part of his investment in the Securities.  |

# Section E – Offer

| Element | Title |  |
|---------|-------|--|

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|---------|---|---|
| Element | Title   |   |
| E.2b    | Reasons for the offer and use of proceeds                               | The net proceeds from each issue of Securities by BP2F will be applied by BP2F for its general corporate purposes.  |
| E.3     | Terms and conditions of the offer                                       | The Notes are offered as a Non-Exempt Offer in Belgium.  The Issue Price of the Notes is 100 per cent. per Specified Denomination.  |
| E.4     | Interest of natural and<br>legal persons involved in<br>the issue/offer | The Issue Price includes structuring fees borne by the investors. The distributor(s) (including BNP Paribas Fortis SA/NV) will also charge the non-qualified investors with an entry fee equal to 2 per cent. of the purchased nominal amount of Notes and other services costs may be charged to the investors, depending on the services they may get from BNP Paribas Fortis SA/NV or/and any intermediary.  Other than as mentioned above, so far as the Issuer is aware, no person involved in the issue of the Securities has an interest material to the offer, including conflicting interests. |
| E.7     | Expenses charged to the investor by the Issuer                          | Nihil   |