

Press release Boulogne Billancourt, 12 February 2009

## SUSTAINED PROFITABLE GROWTH IN A TURBULENT ECONOMIC ENVIRONMENT

Quarterly financial information on Q1 2008/2009.

The 2008/2009 first quarter consolidated revenue (October - December 2008) is at €97.8M, up by 15.7% compared to the 2007/2008 first quarter revenue. At constant scope and exchange rate, growth is established at 22.6%.

Evolution of consolidated revenue by Strategic Business Area:

in M€*	Q1 2008/2009	Q1 2007/2008	Variation (%)
TELCO	48.7	36.4	+33.8%
ACCESS**	32.6	31.7	+2.8%
MULTIMEDIA**	16.5	14.2	+16.2%
Core activities	97.8	82.3	+18.8%
Discontinued activities	-	2.2	
TOTAL	97.8	84.5	15.7%

Despite a turbulent economical environment, the Group continues to progress in all the Business Areas.

- The TELCO business, retreated with the integration of the Montauban activities acquired since July 2008, enjoyed a 23% growth rate;
- Excluding the On-Site specific operations realised last year in France and Norway, the growth rate in the ACCESS Business Area would have been 10.3%, particularly strong in France and Italy;
- Growth rate is strong in all countries for the MULTIMEDIA Business Area at 16.2%.

## **Results**

The 2008/2009 first quarter operating income confirms the trend observed in the second half of 2007/2008 and has improved significantly compared to the 2007/2008 first quarter result.

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<sup>\*</sup> Non audited

<sup>\*\*</sup> After reclassification of an On-site activity for €1.8M in Q1 2007/2008

Despite the pressure on prices, the current business dynamics as well as our efforts on productivity improvement coupled with the results of past restructuring allows confirming annual guidance of €375M\*\*\* revenue target and operating income (before amortization of goodwill) above €12.5M (vs. €350 M and €11.4 M in 2007/2008)

Last, the second quarter financial result will benefit from the drop of interest rates and from the successful settlement on swap financial instruments contracted last year.

## Cash situation

During the quarter, the downgrading of the Group's position by some Credit rating companies has strongly impacted the Working Capital Requirement.

Therefore, the cash situation, as of December  $31^{\rm st}$  2008, makes it essential to improve the Group's Balance Sheet through the capital increase proposed to the next Shareholders Meeting on the  $20^{\rm th}$  of March.

About ANOVO: With revenue of €350 million and 5,700 employees (2007/2008), ANOVO is the leading pan-European provider of maintenance and customisation services for the digital technologies used by major Telecommunications and Multimedia companies to deliver Triple Play (Voice/Data/Image) solutions. ANOVO has more than 20 Centres of Excellence, and handles a high product turnover with an acknowledged level of quality. For more information, please visit our website www.a-novo.com.

Compartment C of Eurolist by Euronext<sup>™</sup> Paris - ISIN FR0010698217 (consolidated shares) ISIN: FR0004152593 (non consolidated shares), FR0000181174 (OCEANE convertible bonds)

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<sup>\*\*\*</sup> At constant exchange rate