



The patient → Doctors → **LVL Médical** → The patient

## LVL MÉDICAL GROUPE

### → 1<sup>st</sup> Quarter Turnover

The LVL Médical Group's growth accelerated in the first quarter of 2008/09. Total consolidated turnover was 32,067 K€ as at 31/12/2008, against 27,142 K€ as at 31/12/2007, i.e. a growth rate of 18.1%.

1 <sup>st</sup> Quarter Turnover K€	France	Germany	Group
2009	21,063	11,004	<b>32,067</b>
2008	18,796	8,346	<b>27,142</b>
Change	12.1%	31.8%	<b>18.1%</b>

### En France

Turnover amounted to 21,063 K€ as at 31/12/2008, up 12.1% compared to the previous year. With turnover of 7,282 K€ as at 31/12/2008, the perfusion/nutrition/insulin therapy activities showed growth of 23.3% compared to the previous year. The respiratory assistance activities (turnover of 13,517 K€ as at 31/12/2008), on the other hand, saw growth of 7.7% compared to the previous year.

### Germany

The turnover of the home-based nursing care activities was 11,004 K€ as at 31/12/08, against 8,346 K€ as at 31/12/2007, i.e. a growth rate of 31.8%. On a like-for-like basis, the growth rate of these activities would have been 8.7%. This performance level is a direct

result of management's desire to see its German businesses contribute to consolidated Group turnover on an increasingly significant basis.

### → Withdrawal from Home-Care services

On January 1<sup>st</sup> 2009, LVL Médical sold the Home-Care services activity of its Saint-Etienne agency, which accounted for turnover of 1,1 M€. That divestment finalises the LVL Group's withdrawal from Home-Care services, whose operating margins were lower than those of the other French businesses.

### → Acquisition in Germany

On January 23<sup>rd</sup> 2009, the Group acquired (with retroactive effect from January 1<sup>st</sup> 2009) 100% of the shares of HeiLoMed, which generates a turnover of 1,6 M€ and operating margins which are higher than those of the LVL Médical Group's German businesses, through the intermediary of its German subsidiary, Bonitas. This Pflegedienst (home-based nursing care company), whose main area of activity is the management of patients in intensive care, is based in Memmingen in Bavaria, 30 km from Laupheim, where Bonitas already has a presence. This proximity will promote operational synergies.



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Founded in 1989, LVL Médical Groupe has become, over the years, a leader in the medical service fields of respiratory assistance, perfusion, nutrition, insulin therapy and home-based medical care in France.

In Germany, the Group is a leading provider of home-based nursing care services and of intensive care services both in the home and in purpose-built units.

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