



Sales in the third quarter of 2009

In EUR m – non-audited	2009	2008	Variation
First half of 2009	106.4	104.3	+2%
Third quarter of 2009	52.0	53.6	-3%
9 months (cumulative)	158.4	157.9	+0.3%

Over 9 months, pro forma organic sales were at EUR 149.9 m, a fall of 5%.

Product sales were down 3.6% as of 30 September 2009, whereas service and maintenance activities increased by 7.7%.

The Group therefore confirms its forecast of a fall in sales of around 5% this year.

With exchange rates not having had any impact in Q3, the gross margin should remain stable as long as the relationships between the Swiss franc, the euro, the US dollar and the pound sterling remain more-or-less unchanged.

The cost-cutting measures implemented in Q1 have been bearing fruit since July, and monthly costs will now be identical to those of the financial year 2008.

The economic situation seems to be stabilizing in many countries, but the delay of several months between project, order and implementation will postpone any positive impact on volumes until the second half of 2010 at the earliest.

In spite of this, the Group's financial structure has become more stable, with liabilities as of 30 September 2009 standing at EUR 12.6 m (vs EUR 14.8 m on 30 June) and cash rising to EUR 19.7 m (compared with EUR 14.1 m three months earlier). The Group therefore finds itself in a positive position, with net cash of EUR 7.1 m compared with EUR -0.7 m on 30 June.

Next press release: full-year sales figures, 28 January 2010 (after trading).

About agta record

Ranking among the top players on the European market in automatic pedestrian doors, **agta record** calls on its integrated technological and commercial know-how. The group's extensive expertise covers the design, production, marketing, installation and maintenance of a large range of automatic doors.

Based in Switzerland, **agta record** is present in 40 countries throughout the world through its subsidiaries.

agta record is listed on **Euronext Paris – foreign stocks**

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