



Paris, February 15, 2010

Revenue for the 2009 financial year¹: €1,630 million

Organic growth of +0.9% in fourth quarter 2009 revenue

- As expected, fourth quarter revenue recovered relative to the third quarter, with organic growth of +0.9%.
- Consolidated revenue for the financial year 2009 amounted to €1,630 million, a like-for-like decline of -3.1% on 2008, slightly better than the -3.5% indicated on November 12, 2009.
- The operating margin² for the financial year 2009 should exceed the previous guidance.

2009 consolidated revenue

In €million	12 months 2008	12 months 2009	Growth
Revenue	1765.7	1630.0	-7.7%
Currency variation	-83.8		
Change in consolidation scope	-		
Pro-forma revenue	1681.9	1630.0	-3.1%

2009 revenue by geographic area

In €million	12 months 2008*	12 months 2009	Organic growth
France	535.9	507.3	-5.3%
United Kingdom	662.4	638.7	-3.6%
Germany	241.6	236.1	-2.3%
Other Europe	242.0	247.9	2.5%
Total	1681.9	1630.0	-3.1%

* Like-for-like revenue (base 2009)

2009 revenue by business line

In €million	12 months 2008**	12 months 2009	Organic growth
Managed Services and Business Process Outsourcing	618.8	586.6	-5.2%
Consulting and Systems Integration	1063.1	1043.4	-1.9%

** Like-for-like revenue, restated for contracts recodification (base 2009)

¹ Audit of the annual financial statements in progress.

² Before amortization of intangible assets arising from business combinations. The operating margin is the Group's key indicator. It is defined as the difference between revenue and operating costs, the latter being equal to the total cost of services rendered (costs necessary for the implementation of projects), sales costs and general and administrative costs.



Activity in the fourth quarter 2009

Revenue in the fourth quarter 2009 by geographic area

In € million	Q4 2008*	Q4 2009	Organic growth
France	144.9	140.4	-3.1%
United Kingdom	168.4	176.7	4.9%
Germany	61.8	62.5	1.1%
Other Europe	72.5	72.0	-0.7%
Total	447.6	451.6	0.9%

* Like-for-like revenue (base 2009)

For the fourth quarter 2009, in a market which remained uncertain, the Group posted an improved revenue performance with organic growth of +0.9% relative to the fourth quarter 2008. Effective intercontract management was reflected in an average intercontract rate for the fourth quarter 2009 below that of the same period in the previous year. At December 31, 2009, the annual book to bill ratio stood at 1.03.

In the United Kingdom, the Group benefited from the postponement in the start-up of a number of contracts from the third to the fourth quarter. Revenue growth thus recovered strongly to +4.9% (excluding currency effect). In an environment which remains challenging, the pipeline to revenue and the book to bill ratios remained solid at end December 2009 and similar to those of the previous year.

In France, the first encouraging results of the measures in place for the past year were confirmed. Firstly, the revenue trend in the fourth quarter of 2009 (-3.1%), which was better than the two previous quarters, continued to improve in the fourth quarter of the year and was slightly positive in December. Secondly, the intercontract rate was maintained below the level of the same period in the previous year. Lastly, commercial activity saw an improvement and the year closed with positive momentum both in terms of new orders and pipeline, which is encouraging for 2010.

In Germany, the fourth quarter growth rate of +1.1% confirmed the improvement already witnessed during the third quarter 2009 compared to the first half. This excellent performance needs to be seen within the context of a marked decline in the consultancy market and reflects the quality of the Group's positioning and its development model in Germany.

In Other Europe, growth remained dynamic in Scandinavia (+6.9% at constant exchange rates) while the environment in Spain remained difficult. For the full year 2009, the zone, comprising 7 countries, posted an organic growth of +2.5%.

The full year results for 2009 will be announced on March 15, 2010 after the market close and discussed at a SFAF meeting on March 16, 2010.

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