

## New acceleration in revenue confirmed at end-September 2010

Revenue – IFRS – in € million Pre-audit figures	2009 consolidated	2009 proforma	2010 consolidate d	Proforma growth
First quarter	27.5	48.1	51.6	+ 7.3 %
Second quarter	26.9	47.7	60.5	+ 26.7 %
Third quarter	22.9	44.9	58.5	+ 30.2 %
9 months	77.3	140.7	170.6	+ 21.2 %
Average US dollar exchange rate	1.3594	1.3594	1.3135	

2009 proforma revenues include the revenues generated by the Ingredients Division of Natraceutical Group which was consolidated as of January 1, 2010.

**Avignon - 19 October 2010.** Naturex's figures for the first nine months of 2010 are a tangible confirmation of the extremely dynamic activity and new scope that make it today's global leader in specialty plant-based natural ingredients.

At € 58.5 million, group revenues for the third quarter were 2.6 times higher than the figure reported for the same period in 2009, amounting to an increase of 20.8% at constant scope and in constant currencies over the quarter.

Revenues for the first nine months of the year also grew 16.7% at constant scope and in constant currencies, coming in at € 170.6 million compared to a figure of € 77.3 million one year earlier.

Once again, each business and region contributed to the group's performance. *Food & Beverage* now accounts for 60.1% of group sales, *Nutrition & Health* for 33.4% and *Personal Care* for 1.2%. Europe and Africa account for 52.7% of group revenues, North and South America for 36.5 %, and the Asia/Pacific region for 10.8%.

Bolstered by this success, Naturex has confirmed the new targets for 2010 that were presented in September. Today, the group is aiming for sales growth of 10% to 15% at constant scope and in constant currencies (5% to 10% previously), and a 2.5 to 3 point increase in its operating margin on the proforma figure for 2009 (9% of revenue).

Naturex will publish its results for the third quarter of 2010 on Tuesday 9 November after the close of trading.

If you would like to receive financial information about Naturex by e-mail, go to: www.actusnews.com

NATUREX has been listed on segment B of Euronext Paris since October 1996. Number of shares: 6,410,931 (4,884,298 ordinary shares and 1,526,633 preferential shares). ISIN: FR0000054694 – Reuters: NATU.PA – Bloomberg: NRX:FP.

www.naturex.com

## About Naturex:

Naturex is the global leader in specialty plant-based natural ingredients. The company produces and markets natural ingredients for the food, nutraceutical, pharmaceutical and cosmetic industries. The group has three strategic divisions: Food & Beverage, Nutrition & Health and Personal Care.

Naturex's sound performance is linked to the fast-growing demand for natural ingredients and its capacity to provide manufacturers with the means to meet the requirements of their end consumers. Its strength lies in its ability to position itself on specific products which constitute niche markets.



Based in Avignon, the group employs around 900 people and realizes over 90% of its sales overseas. Naturex has production units across Europe (France, Italy, Spain, the United Kingdom and Switzerland), as well as in Morocco, the United States, Brazil and Australia. It also has 15 sales offices located in Europe, the United States and Asia.

Naturex contacts:	Actus contacts:		
Jacques Dikansky President and CEO Tel. +33 (0)4 90 23 96 89 naturex@naturex.com	Laurence Marquézy Investor Relations Tel. + 33 (0)1 72 74 82 23 Imarquezy@actus.fr		
Thierry Lambert Vice-President and CFO Tel. +33 (0)4 90 23 96 89 t.lambert@naturex.com	Anne Catherine Bonjour Press Relations Tel. + 33 (0)1 53 67 36 93 acbonjour@actus.fr		

## **Annexes**

Revenue – IFRS – in € million Pre-audit figures	Q1 2009 consolidated	Q1 2009 proforma	Q1 2010 consolidate d
Europe/Africa	9.8	23.6	27.3
Americas	17.0	19.5	18.1
Asia/Pacific	0.7	5.0	6.3
Total	27.5	48.1	51.6
	Q2 2009 consolidated	Q2 2009 proforma	Q2 2010 consolidate d
Europe/Africa	9.8	23.9	32.9
Americas	16.3	18.4	22.4
Asia/Pacific	0.8	5.5	5.2
Total	26.9	47.7	60.5
	Q3 2009 consolidated	Q3 2009 proforma	Q3 2010 consolidate d
Europe/Africa	7.2	21.8	29.7
Americas	14.9	17.7	21.7
Asia/Pacific	0.8	5.4	7.1
Total	22.9	44.9	58.5
	9M 2009 consolidated	9M 2009 proforma	9M 2010 consolidate d
Europe/Africa	26.8	69.2	89.9
Americas	48.2	55.7	62.2



Asia/Pacific	2.3	15.8	18.5
Total	77.3	140.7	170.6
Revenue – IFRS – in € million	Q1 2009 consolidated	Q1 2009	Q1 2010 consolidated
Pre-audit figures	consolidated	proforma	consolidated
Food & Beverage	7.9	27.9	30.3
Nutrition & Health	17.8	17.9	18.4
Personal Care	0.4	0.4	0.7
Miscellaneous (toll extraction)	1.4	1.9	2.2
Total	27.5	48.1	51.6
	Q2 2009 consolidated	Q2 2009 proforma	Q2 2010 consolidated
Food & Beverage	7.9	28.4	36.4
Nutrition & Health	17.6	17.5	19.8
Personal Care	0.3	0.3	0.6
Miscellaneous (toll extraction)	1.2	1.5	3.7
Total	26.9	47.7	60.5
	Q3 2009 consolidated	Q3 2009 proforma	Q3 2010 consolidated
Food & Beverage	7.2	28.6	35.9
Nutrition & Health	14.2	14.4	18.7
Personal Care	0.4	0.4	0.8
Miscellaneous (toll extraction)	1.1	1.5	3.2
Total	22.9	44.9	58.5
	9M 2009 consolidated	9M 2009 proforma	9M 2010 consolidated
Food & Beverage	23.0	84.9	102.6
Nutrition & Health	49.6	49.8	56.9
Personal Care	1.0	1.0	2.0
Miscellaneous (toll extraction)	3.7	4.9	9.1
Total	77.3	140.7	170.6