## Steria to Deliver Cloud Computing Services Based on VMware Cloud Infrastructure Solutions

***Steria virtualizes its own datacenter with VMware software to offer dynamic, cloud-based services to public and private sector organizations***

**November 18, 2010** —Steria and VMware today announced a technology partnership that will enable Steria to deliver dynamic, cloud-based IT services to its European customers.

Steria, which provides high added-value services built on the most innovative technologies, is today one of the first European cloud computing companies to offer its clients an immediate cloud solution.

Steria has selected VMware technologies to further strengthen its own virtualized infrastructure and further build out its cloud services offering. As a result, Steria will be able to speed up the transformation of its clients' information systems into agile, cloud environments that deliver resources on demand and provide better SLAs for end users. The agreement includes the deployment of VMware vSphere™ 4.1, the latest version of the award-winning VMware virtualization platform, in addition to consulting services and training.

VMware technology is now one of the cornerstones of Steria's On Command Infrastructure solution, a flexible and secure platform which allows customers to pay for the computing power they use, when they need it.

VMware vSphere 4.1 enables the deployment of solid cloud computing foundations by bringing together an open-ended pool of IT resources accessible on demand; driving performance through advanced automation and management tools. VMware vSphere is an open platform that maximizes interconnections to existing systems and provides the freedom to migrate between clouds.

*"This partnership is a strategic component of our On Command Infrastructure solution recently jointly announced with Cisco. More than a simple technological choice, this partnership is the culmination of strategic discussions with VMware regarding the provision of virtualization and cloud solutions which fulfill the requirements of both clients and their markets. This agreement further strengthens Steria's ability to manage complex large-scale projects"* stated Karine Brunet, Steria Group's Director of Industrialized Service Lines.

*"We are excited to partner with Steria to enable the agility and performance of cloud computing for customers. Leveraging the VMware cloud infrastructure platform, Steria can significantly reduce the cost and complexity of customer environments to deliver IT as a service."* – Carl Eschenbach, Executive Vice President, Global Field Operations VMware.

**About Steria**

Steria delivers IT enabled business services which help organisations in the public and private sectors operate more efficiently and profitably. By combining in depth understanding of our clients' businesses with expertise in IT and business process outsourcing, we take on our clients' challenges and develop innovative solutions to address them. Through our highly collaborative consulting style, we work with our clients to transform their business, enabling them to focus on what they do best. Our 18,300 people, working across 16 countries, support the systems, services and processes that make today's world turn, touching the lives of millions around the globe each day.

Founded in 1969, Steria has offices in Europe, India, North Africa and SE Asia and a 2009 revenue of €1,63 billion. 19.7% of Steria's capital is owned by its employees. Headquartered in Paris, Steria is listed on the Euronext Paris market.

**About VMware**

VMware delivers virtualization and cloud infrastructure solutions that enable IT organizations to energize businesses of all sizes. With the industry leading virtualization platform – VMware vSphere™ – customers rely on VMware to reduce capital and operating expenses, improve agility, ensure business continuity, strengthen security and go green. With 2009 revenues of $2 billion, more than 190,000 customers and 25,000 partners, VMware is the leader in virtualization which consistently ranks as a top priority among CIOs. VMware is headquartered in Silicon Valley with offices throughout the world and can be found online at www.vmware.com.

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