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Steria wins major contract with the Norwegian Armed Forces

Steria has won a framework agreement to an estimated value of €49 million (NOK 400 million) with the Norwegian Armed Forces.

"This is a highly important agreement for Steria and allows us to continue our strategic partnership with the Norwegian Armed Forces. Winning such a demanding contract holds a great deal of prestige," says Trygve Solem, Director of Business Development at Steria Norway.

The framework agreement involves services to further develop the secure ICT platforms being used by the Armed Forces. This involves securing solutions that are as cost-effective as possible that will meet the Armed Force's requirements relating to availability, functionality and security.

The framework agreement is valid for two years, with the option to extend the contract for up to another two years, and entails further development of the Armed Forces' secure ICT platforms. Steria will help the Armed Forces with secure operational environments on all grading levels, from operative systems and security functionality to ordinary office support applications.

"We will also be delivering development services in IP and Ethernet based networks and platform-associated core services such as search, voice, portal services and training services," adds Solem Trygve.

Steria won the framework agreement in a tender including several of Norway's major IT consultancy companies as competitors. Price and quality were prioritised equally in the Armed Forces' evaluation of the tenders received.

About Steria: www.steria.com

Steria delivers IT enabled business services which help organisations in the public and private sectors operate more efficiently and profitably. By combining in depth understanding of our clients' businesses with expertise in IT and business process outsourcing, we take on our clients' challenges and develop innovative solutions to address them. Through our highly collaborative consulting style, we work with our clients to transform their business, enabling



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them to focus on what they do best. Our 18,300 people, working across 16 countries, support the systems, services and processes that make today's world turn, touching the lives of millions around the globe each day.

Founded in 1969, Steria has offices in Europe, India, North Africa and SE Asia and a 2009 revenue of €1,63 billion. 19.7% of Steria's capital is owned by its employees. Headquartered in Paris, Steria is listed on the Euronext Paris market.

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