



## First half-year 2011

### Growth in sales and profitability continues despite strong Swiss Franc

#### Group key figures (January – June)

in MEUR	30.06.2011	%	30.06.2010	%	Variance
<b>Turnover</b>	<b>112.1</b>	100.0%	106.0	100.0%	<b>+5.8%</b>
Work in progress	1.9		1.2		
<b>Gross profit</b>	<b>79.8</b>	71.2%	74.2	70.0%	<b>+7.5%</b>
Personnel expenses	52.4	46.8%	49.9	47.1%	<b>+5.1%</b>
Structure cost	20.1	17.9%	18.6	17.6%	<b>+7.7%</b>
<b>EBIT</b>	<b>6.8</b>	6.1%	5.1	4.8%	<b>+33.0%</b>
Financial result	-0.6		-1.2		
<b>Profit for the period</b>	<b>4.6</b>	4.1%	3.1	3.0%	<b>+45.7%</b>

During the first six months of 2011, sales (+5.8%) grew less than order intake (+8.9%), but faster than personnel expenses (+5.1%) thanks to a cautious hiring policy.

Order backlog is 29% higher than at the end of 2010.

The higher gross margin is a result of increased sourcing and assembly in Asia, favourable product-mix and higher sales prices.

The Group was able to balance the strengthening of the Swiss Franc almost entirely with increased purchasing in EUR and USD.

The balance sheet continues to be very solid as evidenced by the gearing which improved to -9.6%.

**Hubert JOUFFROY, Chairman of the Board, phone +33 (0)6 07 44 56 12,  
and Stefan RIVA, CEO, phone +41 (0)44 954 92 89,  
are available to answer questions on 8 September.**

#### Half-Year Financial Report

The complete half-year financial report as well as all financial information is published online in the shareholders' section of the Group website [www.agta-record.com](http://www.agta-record.com). The Group also publishes all relevant financial information online via the accredited media publisher: [www.actusnews.com](http://www.actusnews.com).

**Next media release:** 3rd quarter turnover, on 27 October 2011 (after trading).

## About agta record

Ranking among the top players in the global market for automatic pedestrian doors, **agta record** calls on its integrated technological and commercial know-how. The Group's extensive expertise covers the design, production, marketing, installation and maintenance of a large range of automatic doors.

Based in Switzerland, **agta record** is present with subsidiaries in 50 countries around the world.

**agta record is listed on Euronext Paris – foreign stocks**

**ISIN : CH0008853209**

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### Contacts:

#### **agta record**

Hubert Jouffroy – Chairman of the Board

#### **Actus Lyon**

Amalia Naveira – Investor Relations - Tél : +33 (0)4 72 18 04 97 - [anaveira@actus.fr](mailto:anaveira@actus.fr)

Marie-Claude Triquet – Press Relations - Tél : +33 (0)4 72 18 04 93 - [mctriquet@actus.fr](mailto:mctriquet@actus.fr)