

## HALF-YEAR RESULTS

2012 half-year results (as at March 31<sup>st</sup>) for HOMAIR Vacances are summarised below:

(EUR k)	<u>31/03/2011</u>	<u>31/03/2012</u>	<u>Evolution (%)</u>
Net sales	48	158	ns
EBITDA	(16 569)	(19 877)	-20%

These results illustrate the highly seasonal pattern of HOMAIR Vacances' business model. As every year, Group sales are almost entirely booked during the second half of the fiscal year (i.e. April 1<sup>st</sup> until September 30<sup>th</sup>). For the record, the Group booked €61.7m net sales for the entire 2011 exercise, i.e. the first half only represented 0.1% of the annual sales.

As a consequence they are primarily an indicator of operating costs' evolution during this period and do not allow to extrapolate the Group's yearly performance.

Next press release:

Bookings as of May 31<sup>st</sup>: June 6<sup>th</sup>, 2012 (after market closes)

**ISIN code:** FR0010307322

**Ticker:** ALHOM

**Corporate website:** [www.homair-finance.com](http://www.homair-finance.com)

**E-commerce website:** [www.homair.com](http://www.homair.com)

### **Homair Vacances: a leading specialist in mobile-home holidays**

The Group is the French leader of the mobile home holiday market in which it operates exclusively. In 2011, the Group reported revenue of €61.7 million, with c. 8,000 mobile-homes spread across 135 selected or company-operated campsites.

The Company has leveraged its French and British customer base to expand its holiday parks offer in major Southern European countries (Spain, Italy, Portugal and Croatia). It sells holidays in France and Great Britain, but also in Belgium, the Netherlands, Germany, Denmark Italy and Spain.

Note: fiscal year-end is September 30<sup>th</sup> ("year n" refers to fiscal year ended September 30<sup>th</sup>, n).

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## **CONTACTS**

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