Fehraltorf, 5 September 2012



# First half-year 2012

## Better performance than expected

The Board of Directors of agta record approved the consolidated financial statements for the first six months of 2012 on 3 September 2012 based on a review by its auditors (KPMG).

in MEUR	30.06.2012	%	30.06.2011	%	Variation
Turnover	121.7	100.0%	112.1	100.0%	+8.6%
Gross profit	88.5	72.7%	79.8	71.2%	+10.9%
Personnel expenses	57.0	46.8%	52.4	46.7%	+8.8%
Structure cost	20.7	17.0%	19.3	17.2%	+7.3%
EBIT	9.5	7.8%	6.8	6.1%	+39.7%
Financial result	0.0		-0.6		
Profit for the period	7.3	6.0%	4.6	4.1%	+58.7%

Group key figures (January – June)

During the first six months of 2012, product sales grew 7.4%. The gross margin benefited from a strong performance in maintenance sales (+10.3%) and increased sourcing in Asia. Personnel expenses are well under control despite a higher than expected use of external labour.

The impact of exchange rate movements was limited as the Swiss Franc was staying on an elevated level.

The gearing improved to -18.1% based on EUR 37.6 m of liquidity and EUR 9.3 m of interest-bearing debt.

In the second half of 2012, growth is likely to be less strong. Our expectations for operational profit remain unchanged.

Hubert JOUFFROY, Chairman of the Board, phone +33 (0) 6 07 44 56 12, and Stefan RIVA, CEO, phone +41 (0) 44 954 92 89, are available to answer questions on 6 September.

Half-Year Financial Report

The complete half-year financial report as well as all financial information is published online in the shareholders' section of the Group website

## http://shareholders.agta-record.com.

The Group also publishes all relevant financial information online via the accredited media publisher: <u>www.actusnews.com</u>.

Next media release: 3rd quarter turnover, on 25 October 2012 (after trading).

## About agta record

Ranking among the top players in the global market for automatic pedestrian doors, **agta record** calls on its integrated technological and commercial know-how. The Group's extensive expertise covers the design, production, marketing, installation and maintenance of a large range of automatic doors.

Based in Switzerland, **agta record** is present with subsidiaries in 50 countries around the world.

### agta record is listed on Euronext Paris - foreign stocks

### ISIN : CH0008853209

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