

Press release Paris, 2 October 2012

Consulting Firms Solucom and Stance Conclude their Alliance

Solucom and Stance have concluded their alliance as announced on 27 September 2012.

According to the terms of the agreement, Solucom acquired a majority shareholding (71%) in Stance and in that of its subsidiary Hekla (100%), which specialises in project management support. The remainder of the company's share capital will be acquired in cash by 1st July 2013.

The deal is largely financed in cash, with the balance made up of Solucom shares.

Stance and its subsidiary Hekla will be incorporated into the accounts of Solucom as of 1st October

Stance, annual revenues over € 6 million

Created in 2005 and now having around thirty consultants, Stance assists businesses with their transformation projects, from the upstream reviews through to the direction of the program and the management of change.

Following a completely successful initial development stage, Stance now has a solid well-established position. In 2011, the company achieved consolidated sales revenues of more than €6 million. During the last three financial years, Stance has achieved double-digit annual growth in sales and an operating margin of more than 15%.

Click here to see the Press Release of 27 September 2012: <u>Solucom and Stance sign an agreement with a view to becoming an indispensable player in the transformation of businesses</u>

Next financial release: Revenues H1 2012/13, October 24, 2012

About Solucom

Solucom is a management and IT consulting firm.

Solucom's customers are among the top 200 large companies and public bodies. For them, Solucom is capable of mobilizing and combining the skills of over 1,000 staff members.

Our mission statement? To place innovation at the heart of business lines, target and steer transformations that are sources of added value, and turn the information system into an actual asset designed to serve corporate strategies.

Solucom is listed on NYSE Euronext Paris.

Solucom has been granted the innovative company award from OSEO Innovation. Solucom is based in Bordeaux, Lyon, Nantes, Marseille and Paris.





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