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Press Release

Paris, France, October 30, 2012

Third quarter 2012 revenue: €448 million
Organic growth: +2.5%

- **Over the first nine months of 2012, consolidated revenue increased by 7.6% (+3% on a like-for-like basis)**
- **During the third quarter, revenue growth was 8.7% (+2.5% on a like-for-like basis)**
- **At September 30, 2012, the book to bill ratio stood at 0.98 (1.0 at September 30, 2011)**

First nine months 2012 consolidated revenue

In € million	**9 months 2011**	**9 months 2012**	**reported growth**	**Organic growth**
Revenue	1277.3	1374.5	7.6%	
Change in consolidation scope	17.8			
Currency variation	38.9			
Pro-forma revenue	1334.0	1374.5		3.0%

First nine months 2012 revenue by geographical region

In € million	9 months 2011*	**9 months 2012**	**Organic growth**
United Kingdom	539.1	**550.1**	**2.0%**
France	401.0	**434.1**	**8.3%**
Germany	178.5	**175.5**	**-1.7%**
Other Europe	215.4	**214.8**	**-0.3%**
Total	1334.0	**1374.5**	**3.0%**

First nine months 2012 revenue by business

In € million	9 months 2011*	**9 months 2012**	**Organic growth**
Infrastructure Management and Business Process Outsourcing	524.2	**573.4**	**9.4%**
Consulting and Systems Integration	809.8	**801.0**	**-1.1%**

* Like-for-like revenue (base 2012)

Activity for the third quarter 2012

Third quarter revenue 2012 by geographical region

In € million	Q3 2011*	**Q3 2012**	**Organic growth**
United Kingdom	182.8	**180.9**	**-1.0%**
France	130.8	**138.8**	**6.1%**
Germany	58.7	**60.6**	**3.3%**
Other Europe	65.0	**67.6**	**4.1%**
Total	437.1	**447.9**	**2.5%**

*Like-for-like revenue (base 2012)

Over the third quarter 2012, organic revenue growth was 2.5%. In a difficult environment overall, the trend was positive in the Public (+2%), Insurance (+6%) and Utilities/Transport/Telecommunications (+10%) sectors. For its part, the Banking sector posted negative growth of 2%.

At September 30 2012, the book to bill ratio stood at 0.98 (1.0 at September 30, 2011) and the pipeline amounted to 2.1 times projected revenue, a level similar to that of September 30, 2011.

In the United Kingdom, third quarter revenue which was relative to a high base (+6.4% in the third quarter 2011) contracted by 1.0% on a like-for-like basis. The Public sector continued to be positively oriented (+2%) as was the Utilities/Transport/Telecommunications sector (+1%) while the Banking sector remained in decline. At September 30, 2012, the book to bill ratio amounted to 0.9, identical to its level on the same date of the previous year.

In France, the organic revenue growth for the quarter remained, at +6.1%, well above average for the market, underpinned by the Banking sector, despite a slowdown, and by the Utilities/Transport/Telecommunications sector which benefitted from a positive dynamic in Energy and the development phase of the EcoTaxe project. Over the first nine months of the year, order intake was up by 20% leading, at September 30, 2012, to a book to bill ratio of 1.2 (1.1 at September 30, 2011).

In Germany, the third quarter (+3.3%) was characterised by an improvement in the Banking sector and in Utilities/Transport/Telecommunications whose growth returned to positive territory. The Public sector, which also saw an improvement, remained however negatively oriented. At September 30, 2012, the book to bill ratio stood at 1.01 (1.24 at September 30, 2011).

In the Other Europe region, organic growth of 4.1% benefited from an improvement in the commercial dynamic in Scandinavia and a favourable base effect in Belgium, Spain having posted a 10.6% decline over the quarter.

Outlook

Within the framework of the ongoing review of the activity portfolio, on October 23 Steria announced the forthcoming sale of Steria Iberica, a transaction which should be accretive by around 30 basis points for the operating margin rate on an annual basis.

The Group also confirmed the implementation of a plan launched in the third quarter of this year, aimed at operating cost savings of €15 million to €18 million in 2013 thanks to the optimisation of the portfolio of activities, internal efficiencies and industrial productivity.

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Steria is listed for trading on NYSE Euronext Paris, Eurolist (Section B)

ISIN Code: FR0000072910, Bloomberg Code: RIA FP, Reuters Code: TERI.PA

General Indices SBF 120, NEXT 150

CAC MID&SMALL, CAC MID 60, CAC Soft&CS, CAC Technology, Euronext FAS IAS

For further information, see the website: http://www.steria.com

About Steria: www.steria.com
Steria delivers IT enabled business services which help organisations in the public and private sectors to operate more efficiently and profitably. By combining in-depth understanding of its clients' businesses with expertise in IT and business process outsourcing, Steria takes on clients' challenges and develops innovative solutions to address them. Through its highly collaborative consulting style, the company works with clients to transform their businesses, enabling them to focus on what they do best. Steria's 20,000 people, working across 16 countries, support the systems, services and processes that make today's world turn, touching the lives of millions around the globe each day.
Founded in 1969, Steria has offices in Europe, India, North Africa and South East Asia and generated 2011 revenues of €1.75 billion. Twenty-one per cent (*) of Steria's capital is owned by its employees. Headquartered in Paris, Steria is listed for trading on the Euronext Paris market.
(*): Including the Employees Shares Trust in the United Kingdom

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