



2012 Results: Targets were met

Group key figures

in MEUR	2012	%	2011	%	Change
Turnover	254.1	100.0%	239.3	100.0%	+6.2%
Gross profit	183.4	72.2%	170.1	71.1%	+7.8%
Personnel expenses	113.5	44.7%	105.9	44.3%	+7.2%
Structure cost	43.5	17.1%	39.1*	16.3%	+11.3%
EBIT	24.7	9.7%	23.9	10.0%	+3.3%
Financial result	0.0		-0.3		
Profit for the period	19.3	7.6%	19.0	7.9%	+1.6%

* In 2011, structure costs were reduced by the release of EUR 2.1m of accruals (which were created in 2010). Pro forma for this release, EBIT increased by 13.3% in 2012.

Product sales rose by 3.6% and maintenance sales by 10.3%. The latter now account for 40% of the total.

In the balance sheet shareholders' equity increased from EUR 154.5m to EUR 165.8m. Net cash grew to EUR 39.8m, resulting in a gearing of -24.0%.

A dividend of CHF 0.71 per share will be proposed to the annual meeting (2011: CHF 0.65).

Turnover in the first quarter of 2013 amounted to EUR 57.7m, a decline of -1.7% over a very strong Q1 2012, reflecting a decrease in various markets (China, Spain, Germany and export countries) since September 2012. Product sales fell by 6.7% while maintenance sales increased by 5.3%.

For 2013 agta record expects a more or less stable turnover. Margins should not be affected. The group is developing an ambitious program of acquisitions and is preparing a number of projects aiming at boosting organic growth.

The 2012 annual report and additional information are available at <http://shareholders.agta-record.com>.

Next media release: Q2 2013 sales, 29 July 2013 (after trading)

agta record

Ranking among the top players in the global market for automatic pedestrian doors, **agta record** calls on its integrated technological and commercial know-how. The Group's extensive expertise covers the design, production, marketing, installation and maintenance of a large range of automatic doors.

Headquartered in Switzerland, **agta record** sells its products and services across the globe and is directly present with subsidiaries in 14 countries.

agta record is listed on Euronext Paris – foreign stocks

ISIN : CH0008853209

www.agta-record.com

Contacts:

agta record

Hubert Jouffroy – Chairman of the Board