



Q1 2013 revenue up by 7.6%

<i>in € million</i>	Q1 2013	Q1 2012	Change
Aerostructures			
- Revenue excluding non-recurring items	81.0	77.9	4.0%
- Non-recurring items	-	62.5	
Interconnexion Systems	51.0	45.4	12.4%
Engineering and Services	22.4	20.2	10.6%
Total revenue	154.4	206.0	
Revenue excluding non-recurring items	154.4	143.5	7.6%

Sustained growth in activity, in line with 2013 guidance

In Q1 2013, the Group posted revenue of €154.4 million, up +7.6% year on year (excluding non-recurring items). At a constant €/€ exchange rate, organic growth stood at 8.4%.

The Group recalled that during Q1 2012, non-recurring revenue of €62.5 million corresponding to billing of development costs was recorded.

All activities contributed to this growth which is consistent with the overall expected 5% growth for 2013 over fiscal year 2012 (excl. non-recurring items) communicated by the Group on March 27, 2013.

Order book representing 3.5 years of revenue

As of 31st December 2012 and based on a €/US\$ exchange rate of 1.35, the order book – which includes only firm orders announced by aircraft manufacturers – amounted to €2.1 billion. It represents around 3.5 years of revenue and demonstrates the relevance of the multi-client platform built by the Group, which is positioned on all major programs launched for commercial, regional and corporate aircraft.

About Latécoère

Latécoère is a tier 1 partner to major international aircraft manufacturers (Airbus, Embraer, Dassault, Boeing and Bombardier), in all segments of the aeronautical market (commercial, regional, corporate and military aircraft), specializing in three fields:

- Aerostructures (60% of total revenue): fuselage sections and doors.
- Interconnexion systems (27% of total revenue): onboard wiring, electrical harnesses and avionics bays.
- Engineering and Services (13% of total revenue): design, stress analysis and definition of industrial products - design, manufacturing & maintenance of tooling and special assemblies.

The Group employed as of December 31, 2012 4,288 people, in 10 countries.

Latécoère had total consolidated revenues of €643.6 million in 2012 and as of December 31, 2012 its order book stood at €2.1 billion (based on a USD/EUR exchange rate of 1.35).

Latécoère, a French corporation (société anonyme) with capital of €18,648 038 divided into 9,324,019 shares with a par value of €2 per share is listed on Euronext Paris - Compartment C.

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