## Mair

CAMPINGS-VILLAGES

## HALF-YEAR RESULTS

Aix-en-Provence - May 27th, 2013 - [6:00 pm]

2013 half-year results (as at March 31st) for HOMAIR Vacances are summarised below:

| EURk | 31/03/2012 | $31 / 03 / 2013$ | Evolution (\%) |
| :--- | :---: | :---: | :---: |
| Net Sales (HT) | 158 | 83 | Ns |
| EBITDA | $(19877)$ | $(21678)$ | $(9 \%)$ |

These results illustrate the highly seasonal pattern of HOMAIR Vacances' business model. As every year, Group sales are almost entirely booked during the second half of the fiscal year (i.e. April 1st until September 30th). For the record, the Group booked $€ 66.5$ million net sales for the entire 2012 exercise, i.e. the first half only represented $0.2 \%$ of the annual sales.
As a consequence they are primarily an indicator of operating costs' evolution during this period and do not allow to extrapolate the Group's yearly performance.

Next press release:
Bookings as of May 31st: June 6th, 2013 (after market closes)

SIN Code: FR0010307322
Ticker: ALHOM

Corporate website: www.homair-finance.com
E-commerce website: www.homair.com

Homair Vacances: a leading specialist in mobile-home holidays
The Group is specialized in the outdoor catering market for over 20 years and is one of the European leader in mobile-home holidays. With two established brands (Homair and AI Fresco), 8,416 mobile homes and nearly 100,000 families hosted on Homair campsites, the Group achieved in 2012 a turnover of 66.5 million euros.
Note: fiscal year-end is September 30th ("year n" refers to fiscal year ended September 30th, n).

## CONTACTS

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