

Turnover for first half of 2013 at €121.0 M

Return to growth in the second quarter

Consolidated turnover (1st January – 30th June) – not audited

In €M	2013	2012
1 st quarter turnover	58.8	64.1
2 nd quarter turnover	62.2	63.1
1 st half turnover	121.0	127.2

On a like-for-like basis, turnover for the first half of 2012, which was restated following the transfer of the BtoB logistics activity on 1st November 2012, stood at €123.3 M.

Positive direction for the second quarter of 2013

Consolidated turnover for the second quarter of 2013 was €62.2 M: a 1.6% reduction compared with the second quarter of 2012. On a like-for-like basis, organic growth for the second quarter of 2013 showed a 1.6% increase on last year.

On a sequential basis (second quarter of 2013 compared with first quarter of 2013), turnover is up 5.6%, which confirms the trend reversal expected by the Group and announced with the publication of results for the first quarter.

First half of 2013 in line with the Group's objectives for the year

- Tessi documents services' business volume stands at €79.8 M, compared with €82.8 M in 2012. However, the second quarter result showed almost no change on last year: €40.0 M compared with €40.5 M. This business unit's dynamism should be even more visible during the second half of the year with the forthcoming commencement of numerous contracts.
- Tessi marketing services recorded turnover at current scope of €14.2 M, and growth of 4.9% on a like-for-like basis, which confirms that this business unit is heading in the right direction.
- CPoR Devises' business volume of € 27.0 M is identical to that of last year.

For the year as a whole and despite a volatile environment, Tessi is confident in its ability to maintain its margins and is aiming for stability in its organic turnover.

Tessi also possesses the financial means required to remain attentive to any external growth opportunities that may arise.

Next press release: results for the first half of 2013, on 5 September 2013 (after trading).

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About Tessi:

- Tessi is France's business flow management specialist
- Listed on Euronext Paris (Eurolist B) – ISIN code – FR0004529147 – Mnemonic code: TES
- Headquarters located in Grenoble (Isère)
- Founded in 1971 and acquired by Marc Rebouah (current CEO) in 1979
- The French leader in data capture and processing and cheque processing
- The French leader in currency and gold transactions
- The French leader in promotional marketing campaigns

For more information on the Group, please visit: www.tessi.fr



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