



Press Release Toulouse, October 31, 2013 - 8 am

Growth in activity +8.1% on a YTD revenue at September 30, 2013 A320 NEO passenger doors: Latecoere confirmed over the program life

In € million	H1			Q3			YTD at September 30		
	2013	2012	Change (%)	2013	2012	Change (%)	2013	2012	Change (%)
Aerostructures									
- Revenue exc. non-recurring items	210.5	204.3	3.%	98.8	87.4	13.1%	309.3	291.7	6.0%
- Aerostructure Industry	164.5	163.7	0.5%	76.3	68.6	11.2%	240.8	232.3	3.7%
- Aerostructure Services (*)	46.0	40.6	13.1%	22.5	18.8	19.8%	68.5	59.4	15.2%
- Non-recurring items	-	62.5		-	-		-	62.5	
Interconnexion Systems	99.9	86.0	16.2%	41.3	39.1	5.7%	141.2	125.0	12.9%
Total revenue	310.4	352.8		140.1	126.4		450.5	479.3	
Revenue exc. non-recuring items	310.4	290.3	6.9%	140.1	126.4	10.8%	450.5	416.7	8.1%

^(*) previously Engineering & Services

Sustained growth in activity, consistent with 2013 guidance

For the first 9 months of 2013, the Group posted a €450.5 million revenue (+8.1% year on year excluding non-recurring items). At a constant €/\$ exchange rate, organic growth stood at +9.4%.

The Group recalls that a €62.5 million non-recurring revenue was recorded in Q1 2012 corresponding to billing of development costs.

In addition to increasing production rates, services activities significantly contributed to this growth both in Aerostructure (+15.2%) and within Interconnexion Systems.

The overall expected 5% growth for 2013 is supported by the performance recorded over the first 9 months of 2013.

A320 NEO passenger doors: Latecoere confirmed over the program life

Airbus confirmed Latecoere Group over the program life on the A320 NEO for the production of 4 passenger doors per aircraft on a minimum of 50% of the production rate (identical scope as for the A320 program).

Bertrand Parmentier, CEO and Eric Gillard, COO of Latecoere Group said: "We are very pleased that Airbus renews its confidence to the Group. This strengthens Latecoere position as one of the leading supplier for aircraft doors."

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About Latécoère

Latécoère is a tier 1 partner to major international aircraft manufacturers (Airbus, Embraer, Dassault, Boeing and Bombardier), in all segments of the aeronautical market (commercial, regional, corporate and military aircraft), specializing in three fields:

- Aerostructure Industrial (60% of total revenue): fuselage sections and doors.
- Aerostructure Services (13% of total revenue): design, stress analysis and definition of industrial products design, manufacturing & maintenance of tooling and special assemblies
- Interconnexion Systems (27% of total revenue): onboard wiring, electrical harnesses and avionics bays.

The Group employed as of December 31, 2012 4,288 people, in 10 countries.

Latécoère had total consolidated revenues of €643.6 million in 2012 and as of June 30, 2013 its order book stood at €2.24 billion (based on a USD/EUR exchange rate of 1.35).

Latécoère, a French corporation (société anonyme) with capital of €18,650,132 divided into 9,325,066 shares with a par value of €2 per share is listed on Euronext Paris - Compartment C.

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