

# Infopro Digital, an Altamir portfolio company, to become France's leading business information group via its takeover of Groupe Moniteur

Paris, 23 December 2013 – Infopro Digital, the leading business information group in France, which operates in the industrial, car manufacturing, retail, insurance and tourism sectors, is acquiring 100% of ISH, Groupe Moniteur's holding company.

Groupe Moniteur, which has over 1,000 employees and revenues of €165 million, rounds out Infopro Digital's business activities in the construction, local authority and energy sectors.

Infopro Digital is maintaining the 25% annual growth rate that it has achieved over the past 13 years. The Group will now report revenues of €300 million, and will count more than 2,000 employees. The Group plans to pursue its development strategy by relying on its employees and on its brands, all of which are leaders in their respective markets, and include ETAI, L'Usine Nouvelle, Le Moniteur des travaux publics et du batiment, LSA, La Gazette des Communes, and l'Argus de l'Assurance.

The merger between the two groups will enable an accelerated roll-out of integrated multi-media offerings (software, databases, magazines, trade shows and events, etc.). Digital media already accounts for almost 50% of the combined entity's revenues, and are likely to continue their expansion. Technological innovation will remain a focal point of the strategy, alongside an active acquisition-driven growth plan, especially outside of France.

With the acquisiton of Groupe Moniteur, Infopro Digital's revenue will have quadrupled since Apax Partners and Altamir began their support of the company in 2007.

#### **About Altamir**

Altamir is a listed private equity company with €500 million in assets under management. The objective of Altamir is to grow its net asset value per share (NAV), and to outperform the most relevant indices (CAC Mid & Small, and LPX Europe).

Altamir invests through the funds managed by Apax Partners MidMarket in France, a leading private equity firm in French-speaking Europe, and through Apax Partners LLP, one of the world's leading private equity investment groups. Both firms target buyout and growth capital investments in which they are majority shareholders or lead investors, and help management teams to implement ambitious value creation plans.

Altamir provides access to a diversified portfolio of fast-growing companies across Apax's sectors of specialization: Technology, Media, Telecom, Retail & Consumer, Healthcare,

and Business & Financial Services. The portfolio is also diversified by size and geography: mid-sized companies in French-speaking European countries; and larger companies across Europe, North America and key emerging markets (China, India, Brazil).

Altamir is listed, since its inception in 1995, on the NYSE Euronext Paris exchange, Compartment B, ticker: LTA, ISIN code: FR0000053837. It is listed on the CAC Small, CAC Mid & Small, CAC All-Tradable and LPX Europe indices, among others. The total number of Altamir ordinary shares in circulation at 30 June 2013 was 36,512,301. For further information, please visit <a href="https://www.altamir.fr">www.altamir.fr</a>

### **About Infopro Digital**

Infopro Digital is a leading French business information group that covers five key segments of the economy: car manufacturing, insurance and finance, retailing and tourism.

Infopro Digital offers operators in these segments a full range of media and services, including software, databases, online services, magazines, trade shows, training courses, conferences, etc. These tools enable them to communicate, to monitor their environment, to improve their business and to make progress within their professional sphere.

The Group has experienced growth of 25% per year since it was founded in 2001. This growth is the result of targeted acquisitions and of strong like-for-like expansion.

For further information, please visit <a href="https://www.infopro-digital.com">www.infopro-digital.com</a>

## **About Groupe Moniteur**

Groupe Moniteur is one of the leaders within the French business information market in the construction, local authority and energy sectors.

The Group includes 22 publications, including two benchmark weeklies (*Le Moniteur des Travaux Publics* and *La Gazette des communes, des départements, des régions*). It also offers a series of specialised services for public and private operators in these sectors. These services include: publishing (backlist of over 700 titles), training (over 700 courses throughout France), trade shows (six professional trade shows every year), databases, and over 30 websites and digital services. ISH, the holding of Groupe Moniteur, generates annual revenues of €165 million and employs almost 1,000 people, including 150 journalists in seven regional offices (Paris, Marseille, Nantes, Strasbourg, Lyon, Bordeaux and Lille).

For further information, please visit <a href="www.groupemoniteur.fr">www.groupemoniteur.fr</a>

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