

2013 revenues of €239.2 million Stable and in line with published targets

> Consolidated revenues (1 January – 31 December)

In millions of euros – unaudited	2013	2012
Q4 revenues	61.1	60.6
Total revenues	239.2	246.4

> Growth rate of 1.4% at constant consolidation scope in Q4

Q4 2013 revenues amounted to €61.1 million, up 0.8% and 1.4% at constant consolidation scope (restated for the BtoB logistics business, which was sold on 1 November 2012).

CPoR Devises fourth quarter revenues fell by 3.9% to €12.2 million. With revenues of €41.9 million, Tessi documents services stepped up its growth rate with the launch of new contracts. Q4 revenues increased by 4.8% over the same period last year, compared to 2.2% growth in Q3. Tessi marketing services posted revenues of €7.0 million, down 7.5% at constant consolidation scope.

> Stable annual revenues at constant consolidation scope

Tessi's annual revenues at constant consolidation scope amounted to €239.2 million, down 0.6% from €240.7 million last year.

- CPoR Devises posted revenues of €51.7 million, compared to €53.5 million in 2012.
- After a difficult first half hit by adverse market conditions, Tessi documents services recovered well in the second half, posting like-for-like growth of 3.5% in H2 2013 compared to H2 2012. 2013 total revenues were almost identical to the previous year's, amounting to €160.6 million compared to €160.8 million in 2012.
- Tessi marketing services reported revenues of €26.9 million, up 1.7% at constant consolidation scope.

In light of these results, and as previously announced, Tessi expects to maintain its profit margins for the 2013 financial year.

> The outlook for 2014

Tessi will focus on maintaining its profit margins in 2014, as in 2013.

Moreover, Tessi remains firmly on the lookout for any acquisition opportunities that may arise.

Next release

2013 results

on 7 April 2014 after market close.

Tessi SA

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About Tessi:

- Tessi is No. 1 document processing specialist in France
- Listed on Euronext Paris Eurolist B - ISIN code – FR0004529147 – Ticker: TES
- Head Office in Grenoble, France (38)
- Founded in 1971 and taken over in 1979 by Marc Rebouah, current PDG
- French No. 1 in check receipt and processing
- French No. 1 in foreign exchange and gold trading
- French No. 1 in managing deferred promotional operations

For further information visit: www.tessi.fr

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