

# NOUS SOMMES L'OLYMPIQUE LYONNAIS



**OL GROUPE**  
FIRST-HALF FINANCIAL REPORT  
2013 | 2014

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# Management report on the first half of 2013/14

## 1-1 Revenue

In the first half of 2013/14, revenue excluding player trading totalled €49.6 million, down €4.8 million. As of 31 December 2013, Olympique Lyonnais was in tenth place (interim ranking) in the French Ligue 1, whereas it was in second place as of 31 December 2012. This change caused an unfavourable impact of €4.9 million in domestic media rights in the first half of the financial year. Revenue from the sale of player registrations totalled €16.0 million, vs. €22.1 million in H1 2012/13, a decline of €6.1 million. Part of the plan to sell player registrations could not be realised during the summer transfer window, despite the existence of firm offers.

### **Breakdown by business segment (from 1 July to 31 December)**

(in € m)	1 <sup>st</sup> half 2013/14	1 <sup>st</sup> half 2012/13	Change (in € m)	Change (in %)
Ticketing	5.5	5.0	+0.5	+10.0%
Sponsoring – Advertising	9.2	11.4	-2.2	-19.3%
Media and marketing rights	26.8	29.4	-2.6	-8.8%
Brand-related revenue	8.1	8.6	-0.5	-5.8%
<b>Revenue, excluding player trading</b>	<b>49.6</b>	<b>54.4</b>	<b>-4.8</b>	<b>-8.8%</b>
Revenue from sale of player registrations	16.0	22.1	-6.1	-27.6%
<b>Total revenue</b>	<b>65.6</b>	<b>76.5</b>	<b>-10.9</b>	<b>-14.2%</b>

- Ticketing revenue rose €0.5 million or 10.0% to €5.5 million, vs. €5.0 million in H1 2012/13. Domestic revenue (Ligue 1, French cups and friendlies) totalled €4.5 million in H1 2013/14, vs. €4.3 million in H1 2012/13, representing a rise of 5%. European cup revenue totalled €1.0 million, vs. €0.7 million in H1 2012/13, representing an increase of 43%, with two additional matches by virtue of OL's participation in the Champions League qualifying rounds.
- Sponsoring revenue totalled €9.2 million, vs. €11.4 million in H1 2012/13. At constant scope, (i.e. excluding non-recurring signing fees of €2 million in H1 2012/13), sponsoring revenue was virtually stable. Since the start of the 2013/14 season, sponsorship agreements have been renewed with MDA, Intermarché, Renault Trucks, Veolia and agreements signed with new sponsors such as Cegid, Oknoplast and BeIn Sport.

- Media and marketing rights totalled €26.8 million in H1 2013/14. Domestic media rights (LFP, FFF) stood at €18.3 million, vs. €23.1 million in H1 2012/13. This change derived essentially from OL's interim ranking in the French Ligue 1 (10<sup>th</sup> vs. 2<sup>nd</sup> a year earlier). The negative impact of this is estimated at €4.9 million. International media rights (UEFA Europa League) were boosted by revenue from the preliminary rounds of the Champions League and totalled €8.5 million, up €2.2 million over the year-earlier period.
- Brand-related revenue was resilient despite a difficult economic context and totalled €8.1 million, vs. €8.6 million in H1 2012/13.
- Part of the plan to sell player registrations could not be realised during the summer transfer window, despite the existence of firm offers. Revenue from the sale of player registrations totalled €16.0 million, vs. €22.1 million in H1 2012/13, and included the transfers of Monzon to Catane, Bastos to Al Ain, and Lisandro to Al Gharafa, as well as bonuses.

## **1-2 Components of net profit**

Continued execution of the strategic plan, entailing a sharp reduction in personnel costs and amortisation of player registrations (down €12.2 million from H1 2012/13) reduced the loss from ordinary activities. On the other hand, certain other temporary and exceptional items exacerbated it. The club's interim ranking was below that of the previous year (10<sup>th</sup> vs. 2<sup>nd</sup> at 31/12/2012), there was an exceptional, 75% tax on high salaries, and part of the plan to sell player registrations was postponed, and consequently so were the related capital gains.

The loss from ordinary activities stood at €14.0 million in H1 2013/14, vs. a loss of €7.3 million in the previous year. The impact of unfavourable, exceptional and temporary items during H1 2013/14 broke down as follows:

- €4 million from the exceptional 75% tax on high salaries
- €2.8 million from the interim Ligue 1 ranking (net of player bonuses)
- €9.7 million on EBITDA from player trading, deriving from the postponement of part of the plan to sell player registrations.

**Simplified, consolidated 1<sup>st</sup>-half income statement (from 1 July to 31 December)**

<b>(in € m)</b>	<b>1<sup>st</sup> half 2013/14</b>	<b>1<sup>st</sup> half 2012/13</b>	<b>Change (in € m)</b>
<b>Revenue</b>	<b>65.6</b>	<b>76.5</b>	<b>-10.9</b>
<i>Personnel costs</i>	<i>37.1</i>	<i>45.4</i>	<i>-8.3</i>
<i>Taxes other than income taxes</i>	<i>5.6</i>	<i>2.0</i>	<i>+3.6</i>
<i>Other operating expenses</i>	<i>16.9</i>	<i>15.3</i>	<i>+1.6</i>
<b>EBITDA</b>	<b>-5.2</b>	<b>6.1</b>	<b>-11.3</b>
<i>of which EBITDA excl. player trading</i>	<i>-9.9</i>	<i>-8.3</i>	<i>-1.6</i>
<i>of which EBITDA from player trading</i>	<i>4.7</i>	<i>14.4</i>	<i>-9.7</i>
<i>Amortisation of player registrations</i>	<i>8.1</i>	<i>12.0</i>	<i>-3.9</i>
<i>Other depr./amort. and other expenses</i>	<i>0.7</i>	<i>1.4</i>	<i>-0.7</i>
<b>Loss from ordinary activities</b>	<b>-14.0</b>	<b>-7.3</b>	<b>-6.7</b>
<b>Pre-tax loss</b>	<b>-15.4</b>	<b>-8.4</b>	<b>-7.0</b>
<b>Net loss (Group share)</b>	<b>-14.1</b>	<b>-8.8</b>	<b>-5.3</b>

EBITDA was a loss of €5.2 million. It was directly impacted by the exceptional 75% tax on high salaries, which totalled €4 million in the first half of 2013/14. This was equal to the total amount of this line item in the 2013 calendar year. The net negative impact of the club's interim ranking in the French Ligue 1 (10<sup>th</sup> place vs. 2<sup>nd</sup> place in 2012/13) was €2.8 million, while postponing part of the plan to sell player registrations depressed EBITDA from player trading by nearly €10 million. Conversely, the sharp reduction in payroll buoyed EBITDA by €8.3 million.

The loss from ordinary activities was €14.0 million. It reflected not only the unfavourable exceptional or temporary items described above, but also the continued reduction in amortisation of player registrations, which declined by €3.9 million compared with H1 2012/13, in line with our strategy.

Net financial expense was €1.4 million and reflected interest expense of €1.2 million on the OCEANEs issued in December 2010.

Net loss, Group share, was €14.1 million.

### **1-3 Balance sheet**

Equity totalled €120.7 million, including €78.1 million in net proceeds (€80.2 million gross) of the OSRANEs (subordinated bonds redeemable in new or existing shares) issued on 1 August 2013. Shareholders ICMI and Pathé were the principal subscribers to these bonds. This issue was accompanied by a prospectus (*note d'opération*) certified by the AMF under no. 13-431 dated 29 July 2013.

In accordance with the strategy set out by the Board of Directors, intangible player registration assets declined by €17.0 million from 30 June 2013 and by €35.1 million from 31 December 2012 to €20.4 million as of 31 December 2013. As of 31 December 2013, the "market value" of the club's players, based on Transfermarkt.de and our adjustments, was €108 million. Potential capital gains are therefore estimated at €87.6 million at 31 December 2013, vs. €82.6 million as of 30 June 2013. This essential driver behind this increase was the "market value" of players trained by the club. They now account for more than 75% of the total potential capital gain, in line with our strategy.

Non-current assets related to the new stadium project totalled €94.2 million as of 31 December 2013, vs. €54.8 million as of 30 June 2013 and €43.2 million as of 31 December 2012. This sharp increase in stadium investment reflects progress on construction, initiated on 29 July 2013 after finalisation of the financing plan.

Following the OSRANE issue, the overall cash position was €30.2 million and cash net of debt (excl. OCEANES) was €0.4 million. The balance of player receivables and payables was a positive €11.8 million as of 31 December 2013 (€-2.4 million as of 31/12/2012), extending the trend already established as of 30 June 2013. Cash net of debt plus net player receivables was thus €12.2 million.

## **1-4 First-half highlights**

The first half of the 2013/14 financial year was characterised by several significant events.

### **European cup**

Olympique Lyonnais is competing in a European cup for the 17<sup>th</sup> consecutive time, thanks to the club's third-place finish in the French Ligue 1 in the 2012/13 season. Defeated by Real Sociedad in the Champions League third playoff round, Olympique Lyonnais qualified for the pool stage of the Europa League for the second year in a row, after participating 12 consecutive times in the Champions League. The club finished first in its group, ahead of Betis Seville, and qualified for the round of 32 against Ukrainian club Odessa.

### **Player trading**

Following the departure of Loïc Abenzoar, Maxime Blanc and Anthony Réveillère, whose contracts had expired as of 30 June 2013, OL SAS transferred the following players during H1 2013/14:

Sale of player registrations (IFRS values):

- Fabian Monzon on 14/07/13 to Italian club Catane for €2.7 million + €0.3 million in incentives;
- Michel Bastos on 24/07/13 to Qatari club Al Ain for €4 million.
- Lisandro Lopez on 07/08/13 to Qatari club Al Gharafa for €7.2 million.

Player loan (out)

- Mohamed Yattara to Angers until 30 June 2014.

#### Player loan (in)

- Miguel Lopes on 05/07/13, from Sporting Lisbon for one season with a priority purchase option exercisable at the end of the 2013/14 season.

#### Acquisition of a player registration (IFRS value):

- Henri Bedimo on 01/07/13 from Montpellier on a three-year contract for €2.3 million + incentives.

#### Contract extension:

- Clément Grenier on 01/07/13 for two years, until 30 June 2016.

#### First professional contracts:

- Alassane Pléa on 01/07/13
- Corentin Tolisso on 01/11/13 with effect from 01/07/14

## Summary of principal sponsorship agreements

### Adidas

On 7 August 2009, Olympique Lyonnais SAS and Sportfive signed a framework agreement with adidas under which adidas became Olympique Lyonnais' exclusive kit manufacturer starting with the 2010/11 season. This framework agreement set out the overall principles of the partnership and was to give rise to a specific contract. The contract was signed on 12 February 2010. It covers a period of ten football seasons, i.e. from 1 July 2010 to 30 June 2020.

Under the contract, adidas pays a basic fee, recognised as revenue on the basis of the number of matches played, plus royalties based on sales of products carrying the Olympique Lyonnais and adidas brand names, to Olympique Lyonnais SAS for every football season during which Olympique Lyonnais plays in the French Ligue 1.

The minimum amount of royalties adidas pays to Olympique Lyonnais SAS can be adjusted based on product sales and on Olympique Lyonnais' results in French and/or European competitions.

There is no specific cancellation option in the contract, in favour either of adidas or OL Groupe.

### Hyundai

On 16 August 2012 Olympique Lyonnais SAS signed a major sponsorship agreement with Hyundai Motor France for two football seasons, i.e. until 30 June 2014. The Hyundai brand is displayed on OL players' shirt front during Ligue 1 home and away matches. The Hyundai brand is also entitled to use the Olympique Lyonnais "major sponsor" designation and appear on various club communication media. Lastly, the agreement provides for the brand to be included in public relations events at various competitions.

## **Veolia Environnement**

On 8 September 2011 Olympique Lyonnais signed a sponsorship agreement with Veolia Environnement for two football seasons, i.e. until 30 June 2013. Veolia Environnement was displayed on the front of OL players' shirts during Europa League matches. OL and Veolia broadened their partnership, and the Veolia brand now appears on the front of OL players' shirts during certain friendly matches and during the Coupe de la Ligue competition. The Veolia brand also benefits from public relations and club media visibility.

On 8 October 2013 the partnership agreement between Olympique Lyonnais SAS and Veolia was renewed for three seasons, i.e. until 30 June 2016, with a clause allowing exit at the end of each football season.

Veolia Environnement appears on the front of OL players' shirts during 2013/14 Europa League matches.

The Veolia brand also benefits from public relations and club media visibility.

## **Renault Trucks**

The contract between Olympique Lyonnais SAS and Renault Trucks was renewed for the 2012/13 season (one year). The brand gained significant visibility, appearing on OL players' shirtsleeves during Ligue 1 home and away matches. Furthermore, Renault Trucks extended its right to display its brand on OL's women's first team shirts during Division 1 and the early Champions League matches. In parallel with the men's team, the Renault Trucks brand appeared on players' shirtsleeves.

On 4 July 2013 Olympique Lyonnais signed a new sponsorship agreement with Renault Trucks. This image-enhancing partnership focuses on the women's team and includes a more prominent community component.

The Renault Trucks name appears on the women's team's shirtsleeves and will benefit from hospitality services for men's team Ligue 1 and European cup matches.

This contract will remain in effect for two seasons, i.e. until 30 June 2015, with an option to exit as of 30 June 2014.

## **Intermarché**

On 18 June 2012, Olympique Lyonnais SAS signed a new sponsorship agreement with Intermarché (ITM Alimentaire Centre Est) for three seasons, i.e. until 30 June 2015. The Intermarché brand appears on players' shorts during Ligue 1 home and away matches and participates in public relations events connected with OL professional team matches.

A new contract was signed with Intermarché (ITM Alimentaire Centre Est) on 3 July. This contract replaces the previous one and will run for three years, i.e. until 30 June 2016.

The Intermarché brand now appears on players' shirtsleeves during French Ligue 1 matches. Intermarché is increasing its visibility and will continue to participate in public relations events connected with OL professional team matches. The Intermarché brand will also be used at events for women's team matches.



## **MDA**

The sponsorship agreement between the club and MDA was renewed for the 2012/13 season. The brand gained visibility, appearing above the club's insignia during Ligue 1 home and away matches. Terms regarding visibility, rights and benefits granted by the club were, for the most part, similar to those of the previous year.

The sponsorship agreement between the club and MDA was again renewed for the 2013/14 season, with the same brand visibility. The MDA logo appears above the club's insignia during Ligue 1 home and away matches.

Terms regarding visibility, rights and benefits granted by the club are, for the most part, similar.

## **France Telecom, Orange France**

On 31 July 2012 Olympique Lyonnais SAS signed a new sponsorship agreement with France Telecom SA and Orange France. This contract, similar to the previous one, with certain content changes, runs for three years, i.e. until 30 June 2015. Orange enjoys official sponsor status and can use the club's logos and benefit from public relations and club media visibility.

## **GDF Suez**

Olympique Lyonnais extended its sponsorship agreement with GDF Suez for two additional seasons, i.e. until 30 June 2014. The GDF Suez brand appears on the front of the women's team home shirts during Champions League matches, and in the breast pocket position of their shirts during Division 1 home and away matches. The brand also receives visibility at the Gerland stadium during women's team matches. Olympique Lyonnais' gender parity policy and the CSR policy the club has developed are very important to GDF Suez, which will also participate in the Group's sOLidarity fund.

## **April**

On 23 July 2012, Olympique Lyonnais signed an agreement with April for three football seasons, i.e. until 30 June 2015. The April brand appears on the front of the women's team shirts during Division 1 away matches. Furthermore, the brand receives visibility on advertising screens at the Gerland stadium during women's team matches. April will also participate in Olympique Lyonnais' sOLidarity fund to support the Group's CSR policies.

## **Oknoplast**

On 28 June 2013 Olympique Lyonnais signed a new sponsorship agreement with Oknoplast for two football seasons.

The Oknoplast brand appears on men's team's shorts during Ligue 1 matches and in public relations events connected with OL professional team matches.

## **Cegid**

Olympique Lyonnais SAS signed a sponsorship agreement with Cegid for six months, i.e. until the end of 2013. The Cegid brand appeared on OL players' shirts during Ligue 1 home and away matches. The agreement also provided for visibility in the stadium to complement Cegid's presence on players' shirts.

## **BeIN**

As a follow-up to the framework agreement between beIN and Olympique Lyonnais SAS, several contracts are being negotiated with beIN.

These contracts will apply not only to the visibility of the beIN brand in the stadium during men's team matches, but also to broadcasts of women's team Champions League matches and other audiovisual content.

These contracts are being negotiated for a duration of three years (i.e. until June 2016).

## **Other women's team contracts**

In addition to these significant contracts, the women's section of Olympique Lyonnais and its professional team have signed and renewed numerous contracts with Vicat, Keolis, Leroy Merlin, Toupargel and Cummins since July 2012. These sponsorships demonstrate the attractiveness of women's football and the importance of focusing the Olympique Lyonnais brand's future marketing initiatives on gender parity in professional football.

## **New stadium project**

In the past decade, new-generation stadiums have been built, first in England, then in Portugal ahead of the Euro 2004 and in Germany for the 2006 FIFA World Cup. These modern stadiums meet the current needs of all users, i.e. the general public, companies, the media and the players themselves. They have become permanent hubs of activity, not just on match days but throughout the week.

OL Groupe's aim is to build a stadium in the Lyon region that will complement the club's sporting performance. The stadium will be ideally suited for television broadcasts, as well as offering a high level of security and technology, with optimised management of spectator flows through modern ticketing systems.

This construction project is contributing significantly to the development of Lyon's eastern suburbs. The stadium will seat 58,000 spectators and is expected to be complemented by 2 hotels, office buildings, a leisure centre and a sports medicine centre. All of these facilities will leverage the "Marketing and incentive city" concept, which will enable companies to use special boxes 365 days a year and benefit from the related activities offered at the Olympique Lyonnais park.

A place for relaxation and enjoyment for all, the future stadium will receive UEFA's "Elite" classification. This could enable Lyon to host the Euro 2016 opening match and subsequently, the final of any of the principal European competitions, such as the Europa League or the Champions League.

Since 1 July 2013, several important milestones have been reached in the new stadium project:

- 12 July 2013: The Lyon Administrative Appeal Court rejected the appeal to cancel the construction permit for Olympique Lyonnais' new stadium.
- 26 July 2013: The credit agreements and bond indentures were signed
- 29 July 2013: The OSRANE issue was launched
- 29 July 2013: The order to begin construction was signed with Vinci and construction began.
- 23 August 2013: The OSRANE transaction was finalised. Net proceeds: €78.3 million.
- 6 September 2013: The capital of Foncière du Montout was increased by €65 million.
- 12 September 2013: An appeal was filed with the *Cour de Cassation* – France's highest court – against the Lyon Administrative Court's decision concerning the construction permit
- 20 September 2013: The FFF chose the new Lyon stadium to represent France's candidacy for Euro 2020.
- September 2013: Marketing began.
- 12 November 2013: New stadium foundation stone ceremony.
- 18 December 2013: European Commission authorised French government aid for construction and renovation of stadiums ahead of Euro 2016.

### **1-5 Principal transactions with related parties**

The principal transactions with related parties are shown in Note 8 to the consolidated first-half financial statements 2013/14, found on page 53 of this report.

### **1-6 Approval of the consolidated financial statements**

The consolidated first half 2013/14 financial statements were approved by the Board of Directors on 25 February 2014.

### **1-7 Football results as of 31 December 2013**

#### **▪ Men's team:**

- 10<sup>th</sup> place in the Ligue 1 standings.
- Participated in the preliminary round of the UEFA Champions League, finished 1<sup>st</sup> in the group stage ahead of Betis Seville and qualified for round-of-32 against Ukrainian club Odessa (20 and 27 February 2014)
- Qualified for the quarter-final round of the French League Cup against OM on 15 January 2014 in Lyon.

#### ▪ **Women's team:**

- 1<sup>st</sup> place in the French Division 1.
- Eliminated from the UEFA Women's Champions League in the round of 16 against Potsdam (Germany)

### **1-8 Events since 1 January 2014**

During the winter transfer window, OL Groupe refused firm offers for player transfers so as to preserve the club's sporting performance for the current season.

#### **Player trading**

Player loan (out):

- Alassane Plea (31/01/14) to Auxerre until 30 June 2014

Contract extensions

- Jordan Ferri (01/01/14) for two years, until 30 June 2017
- Fares Bahlouli (29/01/14) for 1 year, until 30 June 2017
- Romaric Ngouma (29/01/14) for 2 years, until 30 June 2018
- Gueïda Fofana (17/01/14) for 2 years, until 30 June 2017
- Zacharie Labidi (05/02/14) for 1 year, until 30 June 2017

As of 1 February 2014, the professional team was composed of 30 players, with an average age of 25.

#### **New stadium**

In accordance with loan agreements signed by Foncière du Montout at the end of July 2013, mortgages were put in place in January and February 2014.

Construction work is proceeding normally and is on schedule.

### **1-9 Risk factors**

#### **Risks related to the new stadium project**

Launching the new stadium project was a long and complex process. As of the date of this report, all administrative authorisations related to the project have been obtained, although some of them remain subject to appeal.

Specifically, on 19 February 2013 an appeal was filed with the Lyon Administrative Appeal Court to reverse the Administrative Court's decision of 20 December 2012, which had rejected the original request to cancel the construction permit. On 12 July 2013, the Lyon Administrative Appeal Court rejected this appeal. On 12 September 2013, an appeal was lodged with the *Cour de Cassation* – France's highest court of appeal – against the Lyon Administrative Appeal Court's ruling on the construction permit.

Cancellation of the construction permit would require that a new permit application be filed. Given administrative processing times, the delivery date for the stadium, scheduled prior to the Euro 2016, would be impacted.

Separately, other appeals against decisions taken by local authorities, who are stakeholders in the project, have been filed. Group companies have been involved as observers in some of these appeals.

Apart from the risk of appeals, the construction schedule may be delayed by unexpected events, such as any of the architectural and technical constraints that may arise in a complex construction project, problems or litigation with building contractors or failure by service providers.

Such events could lead to delays and considerable additional costs, and in extreme circumstances, a risk of the new stadium not being built, which could have a significant unfavourable effect on the Group's strategy, business, financial position and results.

Major delays or the non-completion of the project may also significantly affect the Group's medium-term outlook.

There are no governmental, legal or arbitration proceedings that have had or may have a significant effect on the financial position or profitability of the Company and/or the Group, except a potential court decision to cancel the construction permit for the new stadium, which could significantly delay the project.

#### ***Management of risks related to the construction and financing of the new stadium***

The Group has implemented a policy for managing these risks and has engaged the best advisers and experts in the respective fields.

Managing these risks is an integral part of the management of the project carried out by in-house teams and outside professionals. It is part of the Group's internal control system.

As developments in the new stadium project have gained momentum, OL Groupe's Board of Directors has taken the place of the Investment Committee and now examines the various components of the project and their progress directly. The Board also approves the investment decisions of Foncière du Montout, the wholly-owned subsidiary of OL Groupe that is the sponsor of the new stadium project.

Furthermore, in September 2013, the Company created a Foncière du Montout Coordination Committee to closely supervise all of the activity of that subsidiary.

As of the date of this report, the project is estimated to cost approximately €405 million. This figure includes construction, general contractor fees, acquisition of the land, fit-out, studies, professional fees and financing costs.

The Group has adopted a financing structure to cover the €405 million cost, which is described on pages 74-76 of the 2012/13 Registration Document.

## **Risks related to the outlook for revenue and profitability of Olympique Lyonnais' new stadium**

Revenues are expected to derive essentially from ticketing, partnerships, naming and receipts from other events (other than OL matches). The uncertainty of sport and a less favourable overall business performance could have a negative impact on some of these revenue sources. This could in turn have a significant unfavourable impact on the Group's earnings and financial condition, as the Company would have to make cash disbursements to repay the debt linked to the new stadium, which could hinder its ability in future to obtain new financing.

### ***Management of risks related to the outlook for revenue and profitability of Olympique Lyonnais' new stadium***

The Company's revenue diversification strategy for the new stadium, via the development of new resources independent of OL events, should reduce the impact that sporting uncertainty could otherwise have on the Group's earnings.

## **Update on the exceptional tax on high salaries**

The French Parliament had enacted and the Constitutional Council validated the 75% tax on high incomes. This tax will be based on salaries in excess of €1 million and will be capped at 5% of total revenue. It will apply to the 2013 and 2014 calendar years. This tax will have an impact of around €6.5 million on OL Groupe's 2013/14 financial statements.

## **Other risks**

In general, the other risk factors detailed in the 2012/13 Registration Document (pages 30-39, 76, 77, 100, 101, and 130-133), did not change during the the first half of the financial year. They are also described on the Company's web site ([www.olweb.fr](http://www.olweb.fr)).

## **1-10 Football results as of 25 February 2014**

### **▪ *Men's team:***

- French Ligue 1: 6<sup>th</sup> place
- Europa League: qualified for the round of 32. OL faced Ukrainian club Odessa in the first leg on 20 February (0-0 draw), and the return match will take place in Lyon on 27 February 2014.
- Coupe de la Ligue: qualified for the final against PSG on 19 April 2014.
- Coupe de France: defeated in the round of 16 against Lens

### **▪ *Women's team:***

- French Ligue 1: 1<sup>st</sup> place
- Women's Champions League: eliminated in the round of 16 against Potsdam (Germany)
- Coupe de France: qualified for the round of 16 against Saint-Etienne on 16 March 2014

## **1-11 Short- and medium-term outlook**

We are continuing to apply our strategy to reduce operating expenses and to capitalise on the training academy, in line with the fundamental principles of financial fair play at the European level. The OL Academy performed well once again. For the second consecutive year, our training academy placed second in Europe, behind FC Barcelona and tied with Real Madrid.

Construction of the "Olympique Lyonnais Park" continued as planned. The foundation stone was laid on 12 November 2013, and on 18 December, the European Commission authorised government aid for the construction and renovation of stadiums in the run up to the Euro 2016. The financing is being implemented according to the agreed-upon calendar; the bank loan agreements came into effect in October and the mortgages were put in place in January and February 2014. Vinci and CDC (Caisse de Dépôts et Consignations) will subscribe to the first tranche of bonds issued by Foncière du Montout before the end of February 2014, in accordance with the agreements signed on 26 July 2013.

We confirm the announcement we made on 3 January 2014, and are no longer projecting a return to operating breakeven (on ordinary activities) in the financial year 2013/14 as initially projected. This is principally because of the exceptional 75% tax on high salaries, which is expected to have a total impact on OL Groupe's earnings in the region of €6.5 million. We reiterate that this objective had been based on the following assumptions: a finish near the top of the Ligue 1 standings, good performance in the Europa League and successful execution of the stepped-up plan to sell player registrations. It also specifically excluded the potential impact of the 75% tax.

As of 25 February 2014, there was no dispute involving OL Groupe that could seriously jeopardise the business or the objectives the Group has set for the 2013/14 financial year.

# Condensed consolidated first-half 2013/14 financial statements

## 2-1 Consolidated first-half financial statements - Income statement

(in € 000)	Notes	1 <sup>st</sup> half 2013/14	% of rev.	1 <sup>st</sup> half 2012/13	% of rev.
<b>Revenue</b>	<b>5.1</b>	<b>65,633</b>	<b>100%</b>	<b>76,465</b>	<b>100%</b>
Revenue (excl. player trading)	5.1	49,669	76%	54,394	71%
Purchases used during the period		-8,498	-13%	-7,140	-9%
External costs		-8,377	-13%	-8,076	-11%
Taxes other than income taxes	1.5	-5,624	-9%	-2,042	-3%
Personnel costs	5.4	-37,096	-57%	-45,405	-59%
<b>EBITDA (excl. player trading)</b>		<b>-9,926</b>	<b>-15%</b>	<b>-8,270</b>	<b>-11%</b>
Net amortisation and provisions	5.2	-819	-1%	-554	-1%
Other ordinary income and expenses		143	0%	-887	-1%
<b>Loss from ordinary activities, excl. player trading</b>		<b>-10,602</b>	<b>-16%</b>	<b>-9,711</b>	<b>-13%</b>
Proceeds from sale of player registrations	5.1	15,964	24%	22,071	29%
Residual value of player registrations	5.3	-11,266	-17%	-7,688	-10%
<b>Gross profit (EBITDA) on player trading</b>		<b>4,699</b>	<b>7%</b>	<b>14,383</b>	<b>19%</b>
Net amortisation and provisions	5.2	-8,139	-12%	-12,001	-16%
<b>Profit/loss from ordinary activities, player trading</b>		<b>-3,441</b>	<b>-5%</b>	<b>2,382</b>	<b>3%</b>
<b>EBITDA</b>		<b>-5,228</b>	<b>-8%</b>	<b>6,113</b>	<b>8%</b>

<b>Loss from ordinary activities</b>		<b>-14,042</b>	<b>-21%</b>	<b>-7,329</b>	<b>-10%</b>
Other non-recurring operating income and expense					
<b>Operating loss</b>		<b>-14,042</b>	<b>-21%</b>	<b>-7,329</b>	<b>-10%</b>
Net financial income/expense	5.5	-1,370	-2%	-1,100	-1%
<b>Pre-tax loss</b>		<b>-15,412</b>	<b>-23%</b>	<b>-8,430</b>	<b>-11%</b>
Income tax expense	5.6	1,192	2%	-509	-1%
Share in net profit of associates	4.1.5	0	0%	22	0%
<b>Net loss for the period</b>		<b>-14,221</b>	<b>-22%</b>	<b>-8,917</b>	<b>-12%</b>
<b>Net loss attributable to equity holders of the parent</b>		<b>-14,131</b>	<b>-22%</b>	<b>-8,846</b>	<b>-12%</b>
Net loss attributable to non-controlling interests		-90		-71	

Earnings per share		-1.10		-0.69	
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Diluted earnings per share		-0.19		-0.47	
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STATEMENT OF COMPREHENSIVE INCOME (in € 000)	1 <sup>st</sup> half 2013/14	1 <sup>st</sup> half 2012/13
<b>Profit/loss recognised directly in equity</b>	<b>0</b>	<b>0</b>
<b>Comprehensive loss</b>	<b>-14,221</b>	<b>-8,917</b>
<b>Comprehensive loss attributable to equity holders of the parent</b>	<b>-14,131</b>	<b>-8,846</b>
<b>Comprehensive loss attributable to non-controlling interests</b>	<b>-90</b>	<b>-71</b>



## Earnings per share

	H1 2013/14	H1 2012/13
Number of shares at end of period	13,241,287	13,241,287
Average number of shares	13,241,287	13,241,287
Number of treasury shares held at end of period	378,024	350,777
Pro rata number of shares to be issued (OCEANE)	3,310,020	3,310,259
Pro rata number of shares to be issued (OSRANE)	52,157,950	
<b>Consolidated net loss</b>		
Net loss attributable to equity holders of the parent (in € m)	-14.10	-8.85
Diluted net loss attributable to equity holders of the parent (in € m)	-12.9	-7.67
Net loss per share attributable to equity holders of the parent (in €)	-1.10	-0.69
Diluted net loss per share attributable to equity holders of the parent (in €)	-0.19	-0.47
<b>Net dividend</b>		
Total net dividend (in € m)	0	0
Net dividend per share (in €)		

## 2-2 Consolidated first-half financial statements - Balance sheet

### Assets

Net amounts (in € 000)	Notes	31/12/13	30/06/13
<b>Intangible assets</b>			
Goodwill	4.1.1	2,221	2,221
Player registrations	4.1.2	20,398	30,443
Other intangible assets	4.1.2	982	995
<b>Property, plant &amp; equipment</b>	4.1.3	102,751	64,015
<b>Other financial assets</b>	4.1.4	18,443	25,941
<b>Receivables on sale of player registrations (portion &gt; 1 year)</b>	4.2 & 4.7	2,286	5,496
<b>Investments in associates</b>	4.1.5	1	1
<b>Income tax receivable</b>		0	0
<b>Deferred taxes</b>	4.3	12,007	10,851
<b>Non-current assets</b>		<b>159,089</b>	<b>139,961</b>
<b>Inventories</b>	4.2	1,696	997
<b>Trade receivables</b>	4.2 & 4.7	39,073	31,631
<b>Receivables on sale of player registrations (portion &lt; 1 year)</b>	4.2 & 4.7	13,731	14,950
<b>Player registrations held for sale</b>	4.2 & 4.7		6,954
<b>Other current financial assets</b>			0
<b>Other current assets, prepayments and accrued income</b>	4.2 & 4.7	34,161	8,077
<b>Cash and cash equivalents</b>			
Marketable securities	4.2 & 4.7	30,233	11,571
Cash	4.2 & 4.7	704	1,334
<b>Current assets</b>		<b>119,599</b>	<b>75,514</b>
<b>TOTAL ASSETS</b>		<b>278,688</b>	<b>215,475</b>

## Equity & Liabilities

Net amounts (in € 000)	Notes	31/12/13	30/06/13
Share capital	4.4	20,127	20,127
Share premiums	4.4	102,865	102,865
Reserves	4.4	-71,125	-51,333
Other equity	4.4	80,147	2,051
Net loss for the period		-14,131	-19,859
<b>Equity attributable to equity holders of the parent</b>		<b>117,883</b>	<b>53,850</b>
<b>Non-controlling interests</b>		<b>2,845</b>	<b>2,978</b>
<b>Total equity</b>		<b>120,728</b>	<b>56,828</b>
<b>OCEANE bonds (portion &gt; 1 year)</b>		22,175	21,801
<b>Borrowings and financial liabilities (portion &gt; 1 year)</b>	4.6 & 4.7	2,069	2,376
<b>Liabilities on acquisition of player registrations (portion &gt; 1 year)</b>			0
<b>Other non-current liabilities</b>	4.6	19,680	19,680
<b>Deferred taxes</b>	4.3	32	31
<b>Provision for pension obligations</b>	4.5	898	845
<b>Non-current liabilities</b>		<b>44,854</b>	<b>44,733</b>
<b>Provisions (portion &lt; 1 year)</b>	4.5	2,768	2,849
<b>Financial liabilities (portion &lt; 1 year)</b>			
Bank overdrafts	4.6 & 4.7	719	122
Other borrowings and financial debt	4.6 & 4.7	27,803	29,524
<b>Trade accounts payable &amp; related accounts</b>	4.6 & 4.7	9,962	8,617
<b>Tax and social security liabilities</b>	4.6	29,028	29,546
<b>Liabilities on acquisition of player registrations (portion &lt; 1 year)</b>	4.6 & 4.7	4,171	7,147
<b>Other current liabilities, deferred income and accruals</b>	4.6 & 4.7	38,656	36,108
<b>Current liabilities</b>		<b>113,106</b>	<b>113,913</b>
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>278,688</b>	<b>215,475</b>

## 2-3 Consolidated first-half financial statements - Cash flow statement

(in € 000)	31/12/13	31/12/12
Net loss	-14,221	-8,917
Share in net profit of associates	0	-22
Depreciation, amortisation & provisions	9,069	12,572
Other non-cash income and expenses	278	561
Capital gains on sale of player registrations	-4,699	-14,383
Capital gains on sale of other non-current assets	0	0
Income tax expense	-1,192	509
<b>Pre-tax cash flow</b>	<b>-10,765</b>	<b>-9,680</b>
<b>Dividends received from associates</b>	<b>0</b>	<b>66</b>
<b>Income tax paid</b>	<b>0</b>	<b>9</b>
<b>Gross cost of financial debt</b>	<b>848</b>	<b>843</b>
Change in trade and other receivables	-19,213	-25,486
Change in trade and other payables	-8,893	2,826
<b>Change in working capital requirement</b>	<b>-28,106</b>	<b>-22,660</b>
<b>Net cash from operating activities</b>	<b>-38,023</b>	<b>-31,422</b>
Acquisition of player registrations net of change in liabilities	-5,152	-6,890
Acquisition of other intangible assets	-47	-170
Acquisition of property, plant & equipment	-34,567	-7,522
Acquisition of non-current financial assets	-457	-2,854
Sale of player registrations net of change in receivables	20,393	14,898
Disposal or reduction in other non-current assets	17	739
Disposal of subsidiaries net of acquired cash		0
<b>Net cash from investing activities</b>	<b>-19,813</b>	<b>-1,799</b>
Capital increase		
Capital transactions: issuance of OSRANes (1)	78,096	
Dividends paid to equity holders of the parent	0	0
Dividends paid to non-controlling interests	0	0
New borrowings	5,000	24,691
OCEANE bonds	0	0
Interest paid	-1,682	-410
Changes in other equity	0	0
Repayment of borrowings	-6,255	-351
Pledged mutual funds	0	0
Shares held in treasury	112	256
<b>Net cash from financing activities</b>	<b>75,271</b>	<b>24,186</b>
<b>Opening cash balance</b>	<b>12,783</b>	<b>20,294</b>
<b>Change in cash</b>	<b>17,435</b>	<b>-9,035</b>
<b>Closing cash balance</b>	<b>30,218</b>	<b>11,259</b>

(1) See Note 4.4

(in € 000)	31/12/13	31/12/12
Marketable securities	30,233	11,043
Cash	704	360
Bank overdrafts	-719	-144
<b>Closing cash balance</b>	<b>30,218</b>	<b>11,259</b>

## Acquisition of player registrations net of change in liabilities

(in € 000)	31/12/13	31/12/12
Acquisition of player registrations	-2,406	-12,825
Agent payables related to sale of player registrations	230	82
Player registration payables as of 31/12/13	4,171	
Player registration payables as of 30/06/13	-7,147	
Player registration payables as of 31/12/12		20,004
Player registration payables as of 30/06/12		-14,151
<b>Acquisition of player registrations net of change in liabilities</b>	<b>-5,152</b>	<b>-6,890</b>

## Sale of player registrations net of change in receivables

(in € 000)	31/12/13	31/12/12
Proceeds from sale of player registrations	15,964	22,071
Player registration receivables as of 31/12/13	-16,017	
Player registration receivables as of 30/06/13	20,446	
Player registration receivables as of 31/12/12		-17,626
Player registration receivables as of 30/06/12		10,453
<b>Sales of player registrations net of change in receivables</b>	<b>20,393</b>	<b>14,898</b>

## Change in working capital requirement

### Trade and other receivables (see Note 4.2)

(in € 000)	30/06/13	Changes during the period	31/12/13
Trade receivables	32,542	-7,341	39,883
Provision for bad debts	-911	-101	-810
Deferred income and accruals	-22,240	-2,337	-19,903
<b>Trade receivables</b>	<b>9,391</b>	<b>-9,779</b>	<b>19,170</b>
<b>Other receivables (excl. subsidy reclassification)</b>	<b>6,010</b>	<b>-8,735</b>	<b>14,745</b>
Inventories	1,072	-703	1,775
Provisions on inventory	-75	4	-79
<b>Inventories</b>	<b>997</b>	<b>-699</b>	<b>1,696</b>
<b>Trade and other receivables</b>		<b>-19,213</b>	

### Change in trade and other payables (see Note 4.6)

(in € 000)	30/06/13	Changes during the period	31/12/13
Trade accounts payable	-8,617	1,345	-9,962
Prepayments and accrued income	1,420	-9,537	10,957
<b>Trade accounts payable</b>	<b>-7,197</b>	<b>-8,192</b>	<b>995</b>
<b>Other liabilities (excl. liabilities on stadium work in progress)</b>	<b>-30,078</b>	<b>-701</b>	<b>-29,377</b>
<b>Trade and other payables</b>		<b>-8,893</b>	

## 2-4 Consolidated first-half financial statements - Statement of changes in equity

(in € 000)	Equity attributable to equity holders of the parent							non-controlling interests	Total equity
	Share capital	Share premiums	Treasury shares	Reserves and retained earnings	Other equity (1)	Profit/loss recognised directly in equity	Total Group share		
<b>Equity as of 30/06/2012</b>	<b>20,127</b>	<b>102,865</b>	<b>-4,377</b>	<b>-46,161</b>	<b>2,051</b>	<b>-871</b>	<b>73,634</b>	<b>3,042</b>	<b>76,676</b>
Net loss for the period				-8,846			-8,846	-71	-8,917
Dividends								-80	-80
Treasury shares			256			-139	117		117
Share-based payments									
Other				289		-289		2	2
<b>Equity as of 31/12/2012</b>	<b>20,127</b>	<b>102,865</b>	<b>-4,121</b>	<b>-54,718</b>	<b>2,051</b>	<b>-1,299</b>	<b>64,904</b>	<b>2,893</b>	<b>67,797</b>
<b>Equity as of 30/06/2013</b>	<b>20,127</b>	<b>102,865</b>	<b>-4,077</b>	<b>-65,732</b>	<b>2,051</b>	<b>-1,384</b>	<b>53,850</b>	<b>2,977</b>	<b>56,827</b>
Net loss for the period				-14,131			-14,131	-90	-14,221
Dividends								-44	-44
Issuance of OSRANEs(2)					78,096		78,096		78,096
Treasury shares			112			-44	68		68
Share-based payments									
Other								1	1
<b>Equity as of 31/12/2013</b>	<b>20,127</b>	<b>102,865</b>	<b>-3,965</b>	<b>-79,863</b>	<b>80,147</b>	<b>-1,428</b>	<b>117,883</b>	<b>2,845</b>	<b>120,728</b>

(1) Equity component of the OCEANE bonds: €2,051 thousand

(2) Issue of OSRANEs: €78.1 million (see Note 1.4)

## 2-5 Notes to the condensed consolidated financial statements for the first half of 2013/14

The consolidated financial statements comprise the financial statements of Olympique Lyonnais Groupe SA (350 avenue Jean Jaurès, 69007 Lyon) and those of its subsidiaries. The Group's main business is centred on its professional football team. Subsidiaries have been created in media, merchandising, travel and stadium construction as extensions of the main business.

The consolidated financial statements were approved by the Board of Directors on 25 February 2014.

### 1 Significant events in the first half of 2013/14

The principal events of the first half of 2012/13 were mentioned in the 2012/13 first-half financial report.

#### 1.1 Acquisitions of player registrations during the financial year

During the 2013 summer transfer window, Olympique Lyonnais acquired the following players:

- Henri Bedimo from Montpellier on a three-year contract for €2.3 million plus incentives.

Sporting Clube de Portugal has loaned Hugo Miguel Lopes to Olympique Lyonnais with an option to purchase for €10 million.

## **1.2 Sales of player registrations during the period**

During the 2013 summer transfer window, Olympique Lyonnais transferred the following players to other clubs:

- Fabian Monzon on 14 July to Calcio Catania for €2.7 million plus €0.3 million in incentives,
- Michel Bastos on 24 July to Al-Ain for €4 million,
- Lisandro Lopez on 7 August to Al-Gharafa for €7.2 million,

The Group also loaned Mohamed Yattara to Angers until 30 June 2014, with no option to purchase.

## **1.3 Summary of principal sponsorship agreements**

### **Adidas**

On 7 August 2009, Olympique Lyonnais SAS and Sportfive signed a framework agreement with adidas under which adidas became Olympique Lyonnais' exclusive kit manufacturer starting with the 2010/11 season. This framework agreement set out the overall principles of the partnership and was to give rise to a specific contract. The contract was signed on 12 February 2010. It covers a period of ten football seasons, i.e. from 1 July 2010 to 30 June 2020.

Under the contract, adidas pays a basic fee, recognised as revenue on the basis of the number of matches played, plus royalties based on sales of products carrying the Olympique Lyonnais and adidas brand names, to Olympique Lyonnais SAS for every football season during which Olympique Lyonnais plays in the French Ligue 1.

The minimum amount of royalties adidas pays to Olympique Lyonnais SAS can be adjusted based on product sales and on Olympique Lyonnais' results in French and/or European competitions.

There is no specific cancellation option in the contract, in favour either of adidas or OL Groupe.

### **Hyundai**

On 16 August 2012 Olympique Lyonnais SAS signed a major sponsorship agreement with Hyundai Motor France for two football seasons, i.e. until 30 June 2014. The Hyundai brand is displayed on OL players' shirt front during Ligue 1 home and away matches. The Hyundai brand is also entitled to use the Olympique Lyonnais "major sponsor" designation and appear on various club communication media. Lastly, the agreement provides for the brand to be included in public relations events at various competitions.

## **Veolia Environnement**

On 8 September 2011 Olympique Lyonnais signed a sponsorship agreement with Veolia Environnement for two football seasons, i.e. until 30 June 2013. Veolia Environnement was displayed on the front of OL players' shirts during Europa League matches. OL and Veolia broadened their partnership, and the Veolia brand now appears on the front of OL players' shirts during certain friendly matches and during the Coupe de la Ligue competition. The Veolia brand also benefits from public relations and club media visibility.

On 8 October 2013 the partnership agreement between Olympique Lyonnais SAS and Veolia was renewed for three seasons, i.e. until 30 June 2016, with a clause allowing exit at the end of each football season.

Veolia Environnement appears on the front of OL players' shirts during 2013/14 Europa League matches.

The Veolia brand also benefits from public relations and club media visibility.

## **Renault Trucks**

The contract between Olympique Lyonnais SAS and Renault Trucks was renewed for the 2012/13 season (one year). The brand gained significant visibility, appearing on OL players' shirtsleeves during Ligue 1 home and away matches. Furthermore, Renault Trucks extended its right to display its brand on OL's women's first team shirts during Division 1 and the early Champions League matches. In parallel with the men's team, the Renault Trucks brand appeared on players' shirtsleeves.

On 4 July 2013 Olympique Lyonnais signed a new sponsorship agreement with Renault Trucks. This image-enhancing partnership focuses on the women's team and includes a more prominent community component.

The Renault Trucks name appears on the women's team's shirtsleeves and will benefit from hospitality services for men's team Ligue 1 and European cup matches.

This contract will remain in effect for two seasons, i.e. until 30 June 2015, with an option to exit as of 30 June 2014.

## **Intermarché**

On 18 June 2012, Olympique Lyonnais SAS signed a new sponsorship agreement with Intermarché (ITM Alimentaire Centre Est) for three seasons, i.e. until 30 June 2015. The Intermarché brand appears on players' shorts during Ligue 1 home and away matches and participates in public relations events connected with OL professional team matches.

A new contract was signed with Intermarché (ITM Alimentaire Centre Est) on 3 July. This contract replaces the previous one and will run for three years, i.e. until 30 June 2016.

The Intermarché brand now appears on players' shirtsleeves during French Ligue 1 matches. Intermarché is increasing its visibility and will continue to participate in public relations events connected with OL professional team matches. The Intermarché brand will also be used at events for women's team matches.



## **MDA**

The sponsorship agreement between the club and MDA was renewed for the 2012/13 season. The brand gained visibility, appearing above the club's insignia during Ligue 1 home and away matches. Terms regarding visibility, rights and benefits granted by the club were, for the most part, similar to those of the previous year.

The sponsorship agreement between the club and MDA was again renewed for the 2013/14 season, with the same brand visibility. The MDA logo appears above the club's insignia during Ligue 1 home and away matches.

Terms regarding visibility, rights and benefits granted by the club are, for the most part, similar.

## **France Telecom, Orange France**

On 31 July 2012 Olympique Lyonnais SAS signed a new sponsorship agreement with France Telecom SA and Orange France. This contract, similar to the previous one, with certain content changes, runs for three years, i.e. until 30 June 2015. Orange enjoys official sponsor status and can use the club's logos and benefit from public relations and club media visibility.

## **GDF Suez**

Olympique Lyonnais extended its sponsorship agreement with GDF Suez for two additional seasons, i.e. until 30 June 2014. The GDF Suez brand appears on the front of the women's team home shirts during Champions League matches, and in the breast pocket position of their shirts during Division 1 home and away matches. The brand also receives visibility at the Gerland stadium during women's team matches. Olympique Lyonnais' gender parity policy and the CSR policy the club has developed are very important to GDF Suez, which will also participate in the Group's sOLidarity fund.

## **April**

On 23 July 2012, Olympique Lyonnais signed an agreement with April for three football seasons, i.e. until 30 June 2015. The April brand appears on the front of the women's team shirts during Division 1 home and away matches. Furthermore, the brand receives visibility on advertising screens at the Gerland stadium during women's team matches. April will also participate in Olympique Lyonnais' sOLidarity fund to support the Group's CSR policies.

## **Oknoplast**

On 28 June 2013 Olympique Lyonnais signed a new sponsorship agreement with Oknoplast for two football seasons.

The Oknoplast brand appears on men's team's shorts during Ligue 1 matches and in public relations events connected with OL professional team matches.

## Cegid

Olympique Lyonnais SAS signed a sponsorship agreement with Cegid for six months, i.e. until the end of 2013. The Cegid brand appeared on OL players' shirts during Ligue 1 home and away matches. The agreement also provided for visibility in the stadium to complement Cegid's presence on players' shirts.

## BeIN

As a follow-up to the framework agreement between beIN and Olympique Lyonnais SAS, several contracts are being negotiated with beIN.

These contracts will apply not only to the visibility of the beIN brand in the stadium during men's team matches, but also to broadcasts of women's team Champions League matches and other audiovisual content.

These contracts are being negotiated for a duration of three years (i.e. until June 2016).

## Other women's team contracts

In addition to these significant contracts, the women's section of Olympique Lyonnais and its professional team have signed and renewed numerous contracts with Vicat, Keolis, Leroy Merlin, Toupargel and Cummins since July 2012. These sponsorships demonstrate the attractiveness of women's football and the importance of focusing the Olympique Lyonnais brand's future marketing initiatives on gender parity in professional football.

## 1.4 New stadium

Since 1 July 2013, the principal events concerning construction of the new stadium have been as follows:

- **12 July 2013** – the Lyon Administrative Appeal Court rejected the appeal to cancel the construction permit for the new stadium.
- **29 July 2013** – the order to begin construction was signed with Vinci and construction began.
- **12 September 2013** – an appeal was lodged with the Cour de Cassation regarding the construction permit.
- **20 September 2013** – the FFF chose the new Lyon stadium to represent France's candidacy for Euro 2020.

- **18 December 2013** – the European Commission authorised French government aid for construction and renovation of stadiums ahead of Euro 2016

Furthermore, during the summer of 2013, the Group finalised the contracts relating to the financing of the new stadium.

As previously mentioned, the total cost of the new stadium project is estimated to be €405 million. This amount includes construction, general contractor fees, acquisition of the land, fit-out, studies, professional fees and financing costs.

The following agreements were set up in summer 2013 to cover the following financing needs: around €135 million in equity invested by Foncière du Montout, a bond issue of €112 million, bank borrowings and leases totalling €144.5 million and revenue for Foncière du Montout during the construction phase, guaranteed by OL Groupe, of around €13.5 million, for a total of approximately €405 million.

Equity financing was carried out at the OL Groupe level via the issuance of subordinated bonds redeemable in new or existing shares (OSRANEs). The issuance comprised 802,502 bonds with a total par value of €80,250,200 or €100 per unit, maturing on 1 July 2023. ICMI and Pathé, the Company's principal shareholders, subscribed to 328,053 bonds and 421,782 bonds respectively. Proceeds from the bond issue totalled approximately €78.1 million net of issuance costs and can be found in the "Other equity" line item in the consolidated balance sheet (see note 2.9).

Eleven banks are participating in the credit agreements, which represent facilities totalling €136.5 million. The maturity of the principal bank credit facility is seven years. Alongside this contract, a €10 million VAT line of credit was set up for the construction period.

In addition, Foncière du Montout has signed a leasing contract for a total of €8 million with France Telecom Lease (Orange Business Services), relating principally to the IT systems of the new stadium. These systems will be developed by Orange, in collaboration with Cisco.

OL Groupe has also signed agreements for bond financing totalling €112 million with the VINCI group for €80 million and with CDC (Caisse des Dépôts et Consignations) for €32 million.

The non-equity financing mentioned above, formalised in agreements signed in July 2013, were not in use as of 31 December 2013.

## **1.5 Exceptional tax on high salaries**

The exceptional 75% tax on high salaries has been voted by the French Parliament and validated by the Constitutional Council. In recognition of this, OL Groupe has booked a provision as of 31 December 2013 for the amount of the tax calculated over the entire 2013 calendar year (i.e. 12 months). This represents an expense of around €4 million, included in the line item "Taxes other than income taxes". This exceptional tax will apply to the 2013 and 2014 calendar years.

## **2 Financial statements for the first half of 2013/14**

### **2.1 Statement of IFRS compliance**

These condensed consolidated first-half financial statements have been prepared in accordance with IAS 34 "Interim Financial Reporting".

The standards, amendments and interpretations that the company must apply starting from the financial year beginning on 1 July 2013 had no impact on the Group's financial statements or are not applicable.

In accordance with that standard, the consolidated financial statements are presented with a condensed version of the notes.

The accounting principles and procedures applied are identical to those used for closing the consolidated financial statements for the year ended 30 June 2013. These are detailed in Registration Document no. D.12-1013. The information disclosed in the notes to the first-half statements relate only to the significant items, transactions and events needed to understand the changes in the financial condition and performance of the Group. The standards and interpretations applicable from 1 July 2013 (in particular the revised IAS 19, "Employee benefits", IFRS 13, "Fair value measurement", the IFRS 7 amendment, "Offsetting financial assets and liabilities", and amendments deriving from 2009-11 annual improvements) did not have an impact on the company's financial statements.

OL Groupe has not used accounting principles contrary to IFRS that are mandatory for financial years beginning on or after 1 July 2013 and not yet adopted at the European level. We do not expect standards and interpretations published by IASB but not yet approved by the European Union, or for which the European Commission has decided to defer the effective date, in particular the revised consolidation standards (IFRS 10, 11, 12 and IAS 27R and 28R), to have a significant impact on the financial statements. The Company does not have any proportionately consolidated subsidiaries.

### **2.2 Presentation of statements**

These condensed consolidated financial statements should be read in conjunction with the financial statements for the financial year ended 30 June 2013. Amounts in the financial statements are shown in thousands of euros.

In these interim financial statements all Group entities and the Group itself apply the same principles as those used in the annual financial statements.

The first-half statements of OL Groupe include the financial year's initial sales of player registrations (the summer transfer window between 1 July and 2 September 2013) and receipts relating to the group stage of the UEFA Europa League.

The results of the first half of the year are not representative of those that can be expected for all of financial year 2013/14.

### **2.3 Use of estimates**

In preparing financial statements that comply with the IFRS conceptual framework, management is required to make estimates and assumptions that affect the amounts shown in the financial statements. The key items affected by estimates and assumptions are impairment tests of intangible assets of a definite or indefinite life, capitalisation of deferred taxes deriving from tax-loss carryforwards, provisions, and determination of the equity component of composite instruments. These estimates are based on an assumption of continuity of operations and are calculated using information available at the time. The estimates were calculated during the current recession, the extent and duration of which cannot be precisely determined.

Estimates may be revised if the circumstances on which they were based should change or if new information becomes available. Actual results may differ from these estimates. For the half-year financial statements, valuations have been established as if the interim period were a stand-alone period.

The notes presented below reiterate the principles for determining certain balance sheet and income statement line items.

## **2.4 Revenue recognition**

### **2.4.1 Media and marketing rights and sponsorship receipts**

Media and marketing rights are paid to the club in relation to its involvement in various competitions (French Ligue 1, UEFA Europa League, etc.).

Receipts from the French Professional League (LFP) are broken down into a fixed component recognised in proportion to the number of matches played, on a pro rata basis, and a variable component composed of a prestige premium based on the number of televised matches in which the club appears and a ranking premium allocated on the basis of the number of matches played. Receipts from the Europa League are recognised on the basis of the revenue earned at the date of the first-half closing.

In accordance with the CNCC (French professional accounting body) instruction of 28 March 2007, the options retained by the Group for the first-half closing are as follows:

- Fixed rights are recognised proportionately to the matches played as of the date of the first-half closing.
- Variable rights and sponsorship receipts are recognised using an estimate of the club's standing at the end of the season (as of 31 December 2013, the Company was in 10<sup>th</sup> place in Ligue 1), on a pro rata basis.

### **2.4.2 Ticketing**

Receipts from ticketing are allocated for the period concerned, proportionately to the number of home matches played as of the date of first-half closing.

## **2.5 Personnel costs**

Expenses of football team personnel, and bonuses in particular, are recognised in accordance with Ligue 1 position options chosen by management.

## **2.6 Assessment of the tax credit or expense**

- The standard rate of 33.33% is used for the calculation of the tax credit or expense, increased by the supplementary tax;
- The tax credit or expense for the whole Group is calculated on the basis of each entity's actual situation, similarly to the annual closing.

Using a method based on the average annual tax rate would not lead to a significant difference from the current approach.

Tax-loss carryforwards are capitalised when it is probable that they can be set off against future profits or against deferred tax liabilities or by taking advantage of tax opportunities. Future profits are based on the most recent forecasts of up to five years, as developed by management, using the same principles as those detailed with regard to impairment tests in Note 2.8.

## **2.7 Cash and cash equivalents and other financial assets**

The cash and cash equivalents line item includes euro-denominated money-market funds when the criteria recommended by the AMF (very low volatility and sensitivity) are met.

## **2.8 Impairment of non-financial assets**

As indicated in Note 2.7.4 to the 2012/13 financial statements, intangible assets with an indefinite lifetime and goodwill are systematically subjected to impairment tests at each closing date. Similarly, intangible assets and property, plant & equipment with a finite lifetime are subjected to impairment tests if there is an indication of a loss in value, according to the terms detailed in the note mentioned above. At the first-half closing, impairment tests are performed only on assets or groups of assets for which there is an indication of a loss in value at the end of the first half of the year, or for which there was an indication of a loss in value at the previous closing. The calculation methods used for the impairment tests performed as of 31 December 2013 are the same as those used for the 30 June 2013 closing.

Player registrations are tested for impairment whenever there is an indication that their value may be impaired, as explained in Note 2.7.4 to the 2012/13 financial statements.

## **2.9 Issuance of "OSRANE" bonds**

Equity financing for the new stadium was carried out by Olympique Lyonnais Groupe in particular, via the issuance of subordinated bonds redeemable in new or existing shares (OSRANEs). The issuance comprised 802,502 bonds with a total par value of €80,250,200 or €100 per unit, maturing on 1 July 2023. ICMI and Pathé, the Company's principal shareholders, subscribed to 328,053 bonds and 421,782 bonds respectively. Proceeds from the bond issue totalled approximately €78.1 million net of issuance costs and can be found in the "Other equity" line item in the consolidated balance sheet.

The bonds will amortise normally and fully on 1 July 2023 and be redeemed in OL Groupe shares. Each bond, with a par value of €100, will be redeemed for 45 new or existing OL Groupe shares. Early redemption terms, at the request of the Company and/or of the bondholders, also exist. Interest on the bonds will be paid exclusively in the form of OL Groupe shares. The amount will vary depending on the redemption date, and will be equal to 2 OL Groupe shares per year, or a maximum of 20 shares if paid until maturity. Interest will be fully paid at the redemption date.

Proceeds of the OSRANE issue have been fully recognised in equity, as they will be redeemed (principal and interest) only through the issuance (or exceptionally through allocation) of a specific number of shares. This number will depend on the date the subscribers request redemption, which they can do at any time while the OSRANEs are outstanding.

Interest payments, which will be made only in the form of shares (the number of which will depend on the redemption date, as detailed above) will have no impact on equity after issuance of the OSRANEs.

### 3 Scope of consolidation

Companies	Head office Company no.	Activity	Number of months consolidated	% Control 31/12/13	% Interest 31/12/13	% Control 30/06/13	% Interest 30/06/13	
Olympique Lyonnais Groupe SA	Lyon 421577495	Holding company	6					
<b>COMPANIES OWNED BY OLYMPIQUE LYONNAIS GROUPE</b>								
Olympique Lyonnais SASU	Lyon 385071881	Sports club	6	100.00	100.00	100.00	100.00	FC
OL Voyages SA (1)	Lyon 431703057	Travel agency	6	50.00	50.00	50.00	50.00	FC
Megastore SCI	Lyon 444248314	Property	6	100.00	100.00	100.00	100.00	FC
OL Organisation SAS	Lyon 477659551	Security and reception	6	100.00	100.00	100.00	100.00	FC
M2A SAS	Lyon 419882840	Sale of derivative products	6	100.00	100.00	100.00	100.00	FC
BS SARL	Lyon 484764949	Hairdressing	6	40.00	40.00	40.00	40.00	EM
Foncière du Montout SAS	Lyon 498659762	Property	6	100.00	100.00	100.00	100.00	FC
AMFL SAS	Lyon 788746212	Medical centre	6	51.00	51.00	51.00	51.00	FC
<b>SPECIAL-PURPOSE ENTITIES (2)</b>								
OL Association	Lyon 779845569	Association	6					FC
OL SCI	Lyon 401930300	Property	6					FC

FC: full consolidation

EM: equity method

(1) OL Voyages, which is 50%-owned, is fully consolidated, as its executive officers are appointed by OL Groupe.

(2) Companies controlled by the Group by virtue of a contract, an agreement or a clause in the Articles of Association are fully consolidated, even if the Group does not own any of the share capital (special purpose entities).

#### Closing dates

All Group companies close their accounts on 30 June each year except for SCI OL (31 December). For this entity, financial statements have been prepared for the period from 1 July to 31 December.

## 4 Notes to the balance sheet

### 4.1 Movements in non-current assets

#### 4.1.1 Goodwill (net value)

(in € 000)	30/06/13	Increases	Decreases	31/12/13
Olympique Lyonnais SAS	1,866			1,866
M2A	355			355
<b>TOTAL</b>	<b>2,221</b>	<b>0</b>	<b>0</b>	<b>2,221</b>

The impairment tests carried out as described in Note 2.8 did not lead to any impairment being recognised for the periods presented.

#### 4.1.2 Other intangible assets

Movements during the period were as follows:

(in € 000)	30/06/13	Increases	Sale	31/12/13
Concessions, trademarks and media rights	1,288	47		1,335
Amort. of concessions and patents	-293	-60		-353
<b>Other intangible assets</b>	<b>995</b>	<b>-13</b>	<b>0</b>	<b>982</b>
Player registrations	94,797	2,406	-31,253	65,950
Amort. of player registrations (1)	-64,354	-8,139	26,942	-45,551
Impairment of player registrations (2)	0			0
<b>Player registrations</b>	<b>30,443</b>	<b>-5,733</b>	<b>-4,311</b>	<b>20,398</b>

(1) An analysis of player registrations as of 31 December 2013 did not lead to a change in their useful life.

(2) Player registrations have been subjected to an impairment test in accordance with Note 2.8. This test did not reveal any loss in value as of 31 December 2013.

The net carrying amount of player registrations is shown in the table below:

(in € 000)	Book value as of 31/12/13	Book value as of 30/06/13
Contracts expiring in 2014	2,566	10,363
Contracts expiring in 2015	9,427	12,492
Contracts expiring in 2016	6,191	5,055
Contracts expiring in 2017	2,214	2,533
<b>Total player registrations</b>	<b>20,398</b>	<b>30,443</b>



#### 4.1.3 Property, plant & equipment

Movements during the period were as follows:

(in € 000)	30/06/13	Increases	Decreases	31/12/13
Work-in-progress: New stadium (1)	54,800	39,440		94,240
Buildings and fixtures	20,037	72	-213	19,895
Equipment and furniture (2)	3,223	123	-9	3,338
<b>Gross amounts</b>	<b>78,060</b>	<b>39,635</b>	<b>-222</b>	<b>117,473</b>
Buildings and fixtures	-11,525	-789	213	-12,101
Equipment and furniture (2)	-2,521	-109	8	-2,621
<b>Accumulated depreciation</b>	<b>-14,046</b>	<b>-898</b>	<b>221</b>	<b>-14,722</b>
<b>Net amounts</b>	<b>64,015</b>	<b>38,737</b>	<b>-1</b>	<b>102,750</b>

- (1) Acquisitions of €39,440 thousand related to construction work in progress on the new stadium included €141 thousand in interest expense incorporated into the initial cost of the asset during the period, in accordance with IAS 23. The cumulative total of capitalised interest was €1,474 thousand. This interest expense was calculated using the average interest rate for non-specific borrowings (as of the end of August 2013, there was no specific financing for the new stadium) and the average work-in-progress financed during the period. The new stadium is expected to enter service during the 2015/16 season. There was no indication of any identified loss in value that could lead to recognition of impairment.
- (2) Includes finance lease agreements restated in accordance with IAS 17: gross value of €1,290 thousand and depreciation of €650 thousand.

#### 4.1.4 Other financial assets and investments

Movements during the period were as follows:

(in € 000)	30/06/13	Increases	Decreases	Reclassification as current assets	31/12/13
Other financial assets (1)	19,806	61		-8,000	11,867
Other non-current financial assets (2)	6,142	457	-16		6,583
<b>Gross amounts</b>	<b>25,948</b>	<b>518</b>	<b>-16</b>	<b>-8,000</b>	<b>18,450</b>
Writedowns	-7				-7
<b>Net amounts</b>	<b>25,941</b>	<b>518</b>	<b>-16</b>	<b>-8,000</b>	<b>18,443</b>

- (1) "Other financial assets" of €11.9 million corresponds to the receivable on the €20 million investment grant recognised by Foncière du Montout as of 30 June 2012. This asset has been discounted based on the schedule for receipt of the grant (impact of €-0.2 million). The €8 million amount reclassified to current assets ("Other current assets") corresponds to the portion that became current during the period. The non-current portion is expected to be received during the 2015 calendar year.
- (2) "Other non-current financial assets" mainly comprised the €2.6 million collateral reserve related to the transfer of the tax-loss carryback during the 2011/12 financial year, expiring principally on 31/03/16, less a deduction for discounting of €0.3 million. The remaining amount in this line item included a long-term receivable of €2.3 million for income relating to the new stadium (due in the 2015/16 season).

#### 4.1.5 Changes in investments in associates

(in € 000)	31/12/13	30/06/13
Opening position	1	551
Dividends		-85
Changes in the scope of consolidation		-480
Share in net profit of associates		14
<b>Closing position</b>	<b>1</b>	<b>1</b>

## 4.2 Current assets

Movements in current assets were as follows:

(in € 000)	31/12/13	30/06/13
Inventories (1)	1,775	1,072
Provisions on inventory	-79	-75
<b>Net inventories</b>	<b>1,696</b>	<b>997</b>
Trade receivables (2)	39,883	32,542
Provision for bad debts	-810	-911
<b>Net trade receivables</b>	<b>39,073</b>	<b>31,631</b>
Player registration receivables (3)	13,731	14,950
Provisions on player registration receivables		
<b>Net player registration receivables</b>	<b>13,731</b>	<b>14,950</b>
<b>Net player registrations held for sale</b>	<b>0</b>	<b>6,954</b>
Pledged mutual funds		0
<b>Other current financial assets</b>	<b>0</b>	<b>0</b>
Tax on total revenue receivable	8,519	5,310
Income tax receivable	767	738
Other tax receivables	327	351
Social security receivables	10	9
Other current assets (4)	13,581	249
Prepaid expenses (5)	10,957	1,420
<b>Total other current assets</b>	<b>34,161</b>	<b>8,077</b>
Provisions on other assets		
<b>Net other assets</b>	<b>34,161</b>	<b>8,077</b>

(1) Inventories related to the Merchandising business.

(2) Following implementation of the syndicated loan on 6 May 2011 and the company's obligation to secure 50% of outstandings under the facility by transferring invoices under the "Dailly" law, OL SAS invoiced part of its media and marketing rights in advance as well as certain sponsoring contracts related to the 2013/14 season, for a total of €14.5 million (incl. VAT), with a view towards discounting them as guarantees. The pre-VAT amount of these advance invoices is offset by unearned revenue recognised on the liabilities side of the balance sheet under "Other current liabilities, deferred income and accruals".

(3) Receivables on player registrations broke down as follows:

(in € 000)	31/12/13		30/06/13	
	current	non-current	current	non-current
Receivables on registrations sold in 2010	1,000		1,000	
Receivables on registrations sold in 2011	1,340		1,340	
Receivables on registrations sold in 2012	3,023		1,110	
Receivables on registrations sold in 2013	8,369	2,286	11,501	5,496
<b>Player registration receivables (gross)</b>	<b>13,731</b>	<b>2,286</b>	<b>14,950</b>	<b>5,496</b>
	<b>16,017</b>		<b>20,446</b>	

The impact of discounting on the value of receivables relating to player registrations was a negative €26 thousand. The impact on financial income is shown in Note 5.5.

Unprovisioned past-due receivables on player registrations were not significant.

(4) Other current assets included a receivable of €5.4 million from the French Football Federation (FFF) related to European media rights. This is always a significant amount at the mid-year closing. They also included the current portion of the subsidy obtained by Foncière du Montout from the CNDS (French centre for sports development), or €8 million.

(5) This line item was composed principally of prepaid loan expenses related to the financing put in place for the new stadium project during the summer of 2013. As none of the loans related to these expenses has yet been drawn down, the expenses have not yet been definitively classified, nor have they started to be amortised (by the effective interest method).

## Cash and cash equivalents

Movements during the period were as follows:

(in € 000)	Historical cost as of 31/12/13	Market value as of 31/12/13	Historical cost as of 30/06/13	Market value as of 30/06/13
Shares/units in investment and mutual funds (1)	30,233	30,233	11,571	11,571
Cash	704	704	1,334	1,334
<b>TOTAL</b>	<b>30,937</b>	<b>30,937</b>	<b>12,905</b>	<b>12,905</b>

(1) Investments only in euro-denominated money-market mutual funds or capital-guaranteed, fixed-income investments. Historical cost is equal to market value, as the shares were sold then repurchased on the closing date. No investments were subjected to restrictions and/or used as guarantees as of the closing date. The increase in cash and cash equivalents derived principally from short-term investments of Foncière du Montout, which received the proceeds of a capital increase in the summer of 2013 as part of the financing of the new stadium project.

## 4.3 Deferred taxes

The following table shows a breakdown of deferred tax assets and liabilities by type:

(in € 000)	30/06/13	Impact on profit/loss	Impact on reserves	31/12/13
Tax-loss carryforwards (1)	6,409			6,409
Deferred taxes related to player registrations	-1,791	1,439		-352
Other deferred tax assets (2)	6,233	-283		5,950
<b>Deferred tax assets</b>	<b>10,851</b>	<b>1,156</b>	<b>0</b>	<b>12,007</b>
<b>Deferred tax liabilities</b>	<b>-31</b>	<b>-1</b>		<b>-32</b>
<b>Net amounts</b>	<b>10,820</b>	<b>1,155</b>		<b>11,975</b>

(1) Deferred tax assets consisted of tax-loss carryforwards of companies in the OL tax consolidation group. They are capitalised when it is probable that they can be set off against future profits or against deferred tax liabilities or by taking advantage of tax opportunities. Future profits are based on forecasts of up to five years, as developed by management. As of 31 December 2013, €3.7 million in tax consolidation group losses were not capitalised, bringing the total of uncapitalised tax-loss carryforwards to €15 million.

(2) The "Other deferred tax assets" item was principally composed of the timing difference related to removing the €20 million investment grant revenue for the construction of the new stadium, recognised in the accounts of the subsidiary Foncière du Montout, from the consolidated statements (impact of €6.7 million).

There is no sensitivity to a six-month delay in the delivery of the new stadium, owing in particular to failure to adhere to the delivery date specified in the agreement. Forecasts are based on the assumptions that the team will participate in European competitions and rank near the top of the Ligue 1 table, and that the player registration sales strategy will continue. Management has created several scenarios, but no scenario is considered reasonably likely to give rise to an impairment loss.

## 4.4 Notes on equity

The statement of changes in equity is presented in the first part of the financial statements.

The share capital comprises ordinary shares and has not changed.

(in € 000)	31/12/13	30/06/13
Number of shares	13,241,287	13,241,287
Par value in €	1.52	1.52
<b>Share capital</b>	<b>20,127</b>	<b>20,127</b>

	Number of shares	Par value in €	Share capital	Share premiums
As of 30/06/12	13,241,287	1.52	20,127	102,865
Changes				
<b>As of 30/06/13</b>	<b>13,241,287</b>	<b>1.52</b>	<b>20,127</b>	<b>102,865</b>
As of 30/06/13	13,241,287	1.52	20,127	102,865
Changes				
<b>As of 31/12/13</b>	<b>13,241,287</b>	<b>1.52</b>	<b>20,127</b>	<b>102,865</b>

Reserves broke down as follows:

(in € 000)	31/12/13	30/06/13
Legal reserves	2,013	2,013
Regulated reserves	37	37
Other reserves	130	130
Retained earnings	24,700	17,934
<b>Total equity reserves</b>	<b>26,880</b>	<b>20,114</b>
Other Group reserves	-98,005	-71,447
<b>Total reserves</b>	<b>-71,125</b>	<b>-51,333</b>

"Other equity" is composed of the following items:

(in € 000)	31/12/13	30/06/13
Equity component of the OCEANE bonds	2,051	2,051
OSRANE (1)	78,096	0
<b>Total other equity</b>	<b>80,147</b>	<b>2,051</b>

(1) Proceeds from the OSRANE issue totalled €80.2 million (gross) as of 31 December 2013, and €78.1 million net of issue costs. See Note 2.9

## 4.5 Provisions

### 4.5.1 Provisions for pension obligations

(in € 000)	31/12/13	30/06/13
<b>Present value of opening commitments</b>	<b>845</b>	<b>713</b>
Changes in the scope of consolidation		
Financial costs	13	29
Cost of services provided during the financial year	40	71
Other services rendered		
Actuarial variance for the financial year		32
<b>Present value of closing commitments</b>	<b>898</b>	<b>845</b>

As indicated in Note 2.1, application of the revised IAS 19 did not have any impact on the financial statements as of 30 June 2013. Changes were recognised by extrapolating the commitment from 30 June to 31 December 2013, holding actuarial parameters constant. Actuarial differences were not recognised, as their impact was not significant.

#### 4.5.2 Provisions for risks and contingencies (less than one year)

(in € 000)	30/06/13	Increases	Decreases		31/12/13
			Used	Unused	
Provisions for disputes and litigation	2,842	0	-78	-3	2,761
Provisions for other risks	8				8
<b>Total</b>	<b>2,849</b>	<b>0</b>	<b>-78</b>	<b>-3</b>	<b>2,768</b>

Various provisions for disputes and litigation, in particular labour disputes, have been recognised in previous years, according to management's best estimate of the risk as of the closing date, and based on legal advice. With regard to more complex cases, there is judicial uncertainty over which the Group does not have control, and the amount requested by third parties may exceed the amount of the provision.

Changes in provisions are recognised in profit/loss from ordinary activities.

#### Contingent liabilities

The Group has not identified any contingent assets or liabilities.

#### 4.6 Breakdown of liabilities by maturity

(in € 000)	31/12/13	One year or less	One to five years	More than five years
Financial liabilities (1)	52,766	28,522	24,244	
Other non-current liabilities (2)	19,680			19,680
Trade accounts payable	9,962	9,962		
Player registration payables (3)	4,171	4,171		
Tax liabilities	12,641	12,641		
Social security liabilities	16,386	16,386		
Liabilities on non-current assets and other liabilities (4)	18,754	18,754		
Deferred income and accruals (5)	19,903	19,903		
<b>Total</b>	<b>154,263</b>	<b>110,339</b>	<b>24,244</b>	<b>19,680</b>

(1) Financial liabilities maturing in one year or less mainly comprise €27 million in bank credit facilities granted to Olympique Lyonnais SAS (guaranteed by OL Groupe) at rates based on Euribor plus a negotiated margin. Financial liabilities maturing in one to five years comprise the €22.2 million in OCEANE bonds issued on 28 December 2010 at a fixed rate. Financial liabilities maturing in over five years comprise borrowings contracted by Megastore SCI in July 2003 to finance the construction of the OL Store as well as a borrowing contracted in November 2008 by OL Association as part of the financing of the new OL Academy building. The financial debt maturity schedule does not show unaccrued interest. The maturity of liabilities related to the restatement of operating leases in accordance with IAS 17 is as follows:

(in € 000)	31/12/13	One year or less	One to five years	More than five years
Obligations under finance leases	484	322	162	
<b>Total</b>	<b>484</b>	<b>322</b>	<b>162</b>	

(2) Non-current liabilities correspond to the CNDS grant, recognised as long-term unearned revenue.

(3) Player registration payables are discounted. The impact was €1 thousand as of 31 December 2013 and €55 thousand as of the end of the previous financial year. The amount recognised as a financial expense is shown in Note 5.5. These liabilities are listed below.

(in € 000)	31/12/13		30/06/13	
	current	non-current	current	non-current
Liabilities on registrations acquired in 2007/08	-		-	
Liabilities on registrations acquired in 2008/09	598		598	
Liabilities on registrations acquired in 2009/10	-		204	
Liabilities on registrations acquired in 2010/11	1,652		1,662	
Liabilities on registrations acquired in 2011/12	60		822	
Liabilities on registrations acquired in 2012/13	532		3,861	
Liabilities on registrations acquired in 2013/14	1,329			
<b>Total player registration payables</b>	<b>4,171</b>		<b>7,147</b>	
	<b>4,171</b>		<b>7,147</b>	

(4) Including €18.4 million on construction work-in-progress financed since the summer of 2013 using the specific, new stadium financing facilities.

(5) Deferred income and accruals included the amounts related to sponsorship agreements and marketing and media rights invoiced in advance with a view towards transferring the invoices as collateral under the syndicated loan agreement in accordance with the French "Daily" law. These amounts totalled €14.5 million as of 31 December 2013.

## 4.7 Financial instruments

### 4.7.1 Fair value of financial instruments

The breakdown of financial assets and liabilities according to the special IAS 39 categories and the comparison between book values and fair values are given in the table below (excluding social security and tax receivables & liabilities).

(in € 000)	Type of financial instrument	Net book value as of 31/12/13	Fair value as of 31/12/13	Net book value as of 30/06/13	Fair value as of 30/06/13
Player registration receivables	B	16,017	16,017	20,446	20,446
Player registrations held for sale	D			6,954	6,954
Other non-current financial assets	B	18,443	18,443	25,941	25,941
Trade accounts receivable	B	39,073	39,073	31,631	31,631
Other current assets	B	13,581	13,581	249	249
Marketable securities	A	30,233	30,233	11,571	11,571
Cash	A	704	704	1,334	1,334

(in € 000)	Type of financial instrument	Net book value as of 31/12/13	Fair value as of 31/12/13	Net book value as of 30/06/13	Fair value as of 30/06/13
OCEANEs (1)	C	22,175	22,508	21,801	23,933
Financial debt	C	30,590	30,590	32,021	32,021
Player registration payables	C	4,171	4,171	7,147	7,147
Trade accounts payable	C	9,962	9,962	8,617	8,617
Other current liabilities (2)	C	18,754	18,754	13,868	13,868

(1) The fair value of OCEANE bonds corresponds to their market value. This value is not directly comparable with their book value, which excludes the optional component recognised in equity. The OCEANE bond issue amounted to €24,033 thousand before issue costs. The OCEANE amount of €22,175 thousand as of 31 December 2013 does not include €14 thousand in accrued interest, which appears on the balance sheet under current financial liabilities.

(2) Excluding social security and tax receivables/payables and accruals.

A: Assets and liabilities at fair value through profit or loss

B: Loans and receivables

C: Other financial liabilities

D: Assets available for sale

E: Financial assets held to maturity

**Information regarding the hierarchy of fair value measurement methods:**

The only assets and liabilities recognised at fair value through profit or loss are short-term investments. The Group has only level 1 financial assets (marketable securities) and liabilities (OCEANes), whose prices are listed on an active market. Levels 2 and 3, i.e. fair value based on observable data and fair value based on unobservable data, respectively, did not apply as of 31 December 2013.

The IFRS 13 analysis did not reveal the need to recognise an adjustment for counterparty risk (risk of non payment of financial assets) or for own credit risk (risk on financial liabilities).

**4.7.2 Risk management policies**

OL Groupe is not exposed to exchange rate risks to any significant extent in the course of its business.

**Liquidity risk**

The contract covering the syndicated operating line of credit in effect included an option to extend maturity for an additional year, from 6 May 2014 to 6 May 2015. However, in light of the various stadium financing agreements signed during the summer of 2013, the Group and the banking pool financing the syndicated operating line of credit agreed that this option would not be exercised and that the current credit agreement would be renegotiated in the autumn of 2013.

Given the Group's commitments, in particular regarding the financing for the new stadium, this credit facility needs to be adapted. To this end, the Group has entered into discussions on reorganising its syndicated credit line so that it aligns with its medium- and long-term operating needs and takes into account the financing of the new stadium.

Accordingly, pursuant to IAS 1, OL Groupe reclassified its outstanding drawdowns as of 31 December 2013, i.e. €27 million, to current liabilities.

As indicated in the 2012/13 Registration Document, the Group agreed in September 2013 to reduce the ceiling of total drawdowns under its syndicated operating credit line from €57 million to €40 million. This agreement is in line with lower operating expenses, the significant reduction in player-related payables and the absence of player-related guarantees since February 2013.

A new syndicated operating credit line will soon replace the one expiring on 6 May 2014 and will ensure the Group's financial equilibrium.

**Signature risk**

This risk involves principally transactions related to cash investments.

These investments are comprised of marketable securities including standard money-market mutual funds repayable on demand and interest-bearing deposit accounts.

The Group carries out its financial transactions (lines of credit, investments, etc.) with top-tier banks. It spreads financial transactions among its partners so as to limit counterparty risk.

## Bank credit agreements and guarantees

### ***Syndicated operating credit line***

On 6 May 2011, a syndicated loan agreement was signed by Olympique Lyonnais SAS, guaranteed by OL Groupe, and a pool of seven banks, including Crédit Lyonnais and the CM-CIC group as mandated arrangers and BNP Paribas as arranger. The other participants are Société Générale, HSBC, Natixis and Banque Populaire Loire et Lyonnais. Since September 2013 (see above) the total amount of the confirmed line of credit, maturing in May 2014, has been €40 million. The amount drawn down in cash totalled €27 million as of 31 December 2013, and was classified in current financial liabilities as described above. Fifty percent of all amounts drawn down or guaranteed under this syndicated loan agreement are in turn secured by receivables transferred under the French *Dailly* law, which specifies the type of invoices that can be so transferred.

The loan agreements include customary covenants and clauses for accelerated repayments, which are set out in Note 7.2. The Group is currently in compliance with these covenants.

### ***Credit agreements related to the new stadium financing***

As part of the financing for the new stadium, Foncière du Montout, a Group subsidiary, signed certain financing agreements in July 2013. The principal components thereof are as follows:

- €136.5 million in senior, mini-perm bank financing, signed 26 July 2013. In addition, during the construction period, a €10 million VAT facility will finance the future reimbursement of VAT from the French government to Foncière du Montout. The mini-perm financing will have a term of seven years, repayable at maturity. In the event of an excess of available cash, Foncière du Montout will be obligated to make partial, early repayments every six months beginning on 30 September on the basis of (i) a variable percentage of excess available cash and (ii) a balance of available cash after bond interest is paid or reserved for. Interest will be calculated monthly, capitalised during the construction phase, then payable half-yearly once the new stadium is delivered.

The mini-perm loan will be governed by three types of ratios: (i) a mini-perm debt paydown ratio, calculated every six months, (ii) a debt service ratio, calculated every six months on a rolling 12-month basis, with a threshold varying between 1.75 and 1.90 depending on the reference period and (iii) a loan life cover ratio (LLCR) (ratio of the present value of future cash flows discounted at the interest rate on the debt + available amounts in the reserve account / debt outstandings), calculated over 20 years as of the stadium delivery date and 18 months before the mini-perm loan refinancing date, with a threshold of 1.50.

The €10 million VAT facility will be repaid by Foncière du Montout as the French government reimburses VAT. This facility is extended by several senior lenders. Interest is payable monthly.

The lenders under the mini-perm facility are senior in rank and benefit from several types of collateral. They hold a first lien on the stadium, the land on which it will be built, the 1,600 underground parking spaces, the land corresponding to the 3,500 outdoor parking spaces and the areas leading to the stadium. In addition, the following assets are pledged to the lenders: the shares OL Groupe holds in Foncière du Montout, the bank accounts of Foncière du Montout (with certain exceptions) and receivables held by Foncière du Montout on various debtors, including OL SAS. A wholly-owned subsidiary of OL Groupe, OL SAS is linked to Foncière du Montout by an agreement under which Foncière du Montout will make the stadium available.



- €112 million in bonds issued by Foncière du Montout, which break down as follows:

- €80 million deriving from two issues of subordinated bonds carried out by Foncière du Montout, each in the amount of €40 million. VINCI SA and one of its subsidiaries are to subscribe to these bonds (the "VINCI bonds") on 28 February and 1 September 2014, respectively. These issues are subsequently to be merged into a single series. Concurrently, Foncière du Montout will issue a special share to VINCI giving VINCI certain rights in the corporate governance of Foncière du Montout. These rights would become effective only in the event the security provided to VINCI is not activated. These rights would be extinguished once VINCI no longer holds any of the bonds.

VINCI would benefit from a repayment guarantee from the Rhône *département* on a principal amount of €40 million and a commitment from Pathé to purchase a principal amount of €40 million of the VINCI bonds plus any unpaid interest, as well as an early repayment premium in the event the commitment were exercised prior to maturity.

Foncière du Montout share warrants will be issued to the above two guarantors at no cost on the date of the first issue, i.e. 28 February 2014. These warrants will be exercisable by the two guarantors in the event their guarantees are called.

- €32 million deriving from three issues of subordinated bonds carried out by Foncière du Montout. These bonds will be issued to the Caisse des Dépôts et Consignations (CDC) (the "CDC bonds"). Of this amount, CDC will subscribe to €11 million on 28 February 2014, €11 million on 1 September 2014 and €10 million on 15 June 2015. These three issues will subsequently be merged into a single series.

The CDC bonds will be secured by (i) a first lien on the land represented by the training grounds (not included in the security granted to the senior lenders), (ii) a third lien on the stadium, the land on which it will be built, the 1,600 underground parking spaces, the land corresponding to the 3,500 outdoor parking spaces and the areas leading to the stadium, (iii) pledged bank accounts, and (iv) a pledge on the shares of Foncière du Montout, all the shares of SCI Megastore held by OL Groupe and the shares of SCI Olympique Lyonnais held by Association Olympique Lyonnais. When the subscription agreement is signed, Foncière du Montout will issue a special share to CDC giving CDC certain rights in the corporate governance of Foncière du Montout. These rights could be activated if a case of accelerated maturity on these bonds arises (and provided CDC does not seek repayment of the bonds under the accelerated maturity clause). These rights would be extinguished once CDC no longer holds any of the bonds.

The VINCI and CDC bonds will have a lifetime of 109 months from the date of the first issuance of the bonds. Interest will be paid annually from 31 March 2017.

These bonds will be subscribed to after Foncière du Montout uses or commits to use all of the "cash" equity available on its books.

The bond indentures and loan agreements include commitments on the part of Foncière du Montout in the event of accelerated maturity that are customary for this type of financing. In particular, these include limits on the amount of additional debt and on the distribution of dividends, cross default clauses, stability in the shareholder structure of Foncière du Montout and OL Groupe and delays in the delivery of the stadium with respect to the original time frames.

### **Commercial credit risk**

As of 31 December 2013, commercial credit risk had not changed since 30 June 2013. There were no significant past-due receivables not written down.

### **Market risks - interest rate risks**

The Group has riskless, low-volatility funding sources that bear interest based on Euribor. It invests its available cash in investments that earn interest at variable short-term rates (Eonia and Euribor). In this context, the Group is subject to changes in variable rates and examines this risk regularly.

As of the date of this report, the Group had not implemented any interest-rate hedging instruments. Using an integrated IT system, the Finance Department tracks the Group's treasury on a daily basis. A weekly report of net treasury is prepared and used to track changes in debt and invested cash balances.

### **Risks related to the new stadium project**

#### **Risks related to the construction and financing of the new stadium**

Setting up the new stadium project was a long and complex process. As of the date of this report, all administrative authorisations related to the project have been obtained, although some of them remain subject to appeal.

Specifically, on 19 February 2013 an appeal was filed with the Lyon Administrative Appeal Court to reverse the Administrative Court's decision of 20 December 2012, which had rejected the original request to cancel the construction permit. On 12 July 2013, the Lyon Administrative Appeal Court rejected this appeal. On 12 September 2013, an appeal was lodged with the *Cour de Cassation* – France's highest court of appeal – against the Lyon Administrative Appeal Court's ruling on the construction permit.

If the construction permit were to be cancelled, a new application would need to be filed, which, considering administrative processing times, would affect the delivery of the new stadium in time for the Euro 2016.

Separately, other appeals against decisions taken by local authorities, who are stakeholders in the project, have been filed. Group companies have been involved as observers in some of these appeals. Based on the Company's most recent knowledge of how the various administrative procedures are progressing, their outcome is not expected to have a significant impact on the project.

Apart from the risk of appeals, the construction schedule may be delayed by unexpected events, such as any of the architectural and technical constraints that may arise in a complex construction project, problems or litigation with building contractors or failure by service providers.

Such events could lead to delays and considerable additional costs and, in extreme circumstances, a risk of the new stadium not being built, which could have a significant unfavourable effect on the Group's strategy, business, financial position and results.

Major delays or the non-completion of the project may also significantly affect the Group's medium-term outlook.

There are no governmental, legal or arbitration proceedings that have had or may have a significant effect on the financial position or profitability of the Company and/or the Group, except a potential court decision to cancel the construction permit for the new stadium, which could significantly delay the project.

#### **Risks related to the outlook for revenue and profitability of Olympique Lyonnais' new stadium**

Revenues are expected to derive essentially from ticketing, partnerships, naming and receipts from other events (other than OL matches). The uncertainty of sport and a less favourable overall business performance could have a negative impact on some of these revenue sources. This could in turn have a significant unfavourable impact on the Group's earnings and financial condition, as the Company would have to make cash disbursements to repay the debt linked to the new stadium, which could hinder its ability in future to obtain new financing.

#### **Management of risks related to the outlook for revenue and profitability of Olympique Lyonnais' new stadium**

The Company's revenue diversification strategy for the new stadium, via the development of new resources independent of OL events, should reduce the impact that sporting uncertainty could otherwise have on the Group's earnings.

#### **Management of risks related to the new stadium project**

The Group has implemented a policy for managing these risks and has engaged the best advisers and experts in the respective fields.

Managing these risks is an integral part of the management of the project carried out by in-house teams and outside professionals. It is part of the Group's internal control system.

As developments in the new stadium project have gained momentum, OL Groupe's Board of Directors has taken the place of the Investment Committee and now examines the various components of the project and their progress directly. The Board also approves the investment decisions of Foncière du Montout, the wholly-owned subsidiary of OL Groupe that is the sponsor of the new stadium project. Furthermore, in September 2013, the Company created a Foncière du Montout Coordination Committee to closely supervise all of the activity of that subsidiary.

As of the date of this report, the project is estimated to cost approximately €405 million. This includes construction, general contractor fees, acquisition of the land, fit-out, studies, professional fees and financing costs.

#### 4.7.3 Net financial debt

Net financial debt represents the balance of financial debt, cash and cash equivalents and player registration payables and receivables. Net financial debt totalled €10 million as of 31 December 2013 (including €22.2 million in OCEANE bonds), compared with €27.6 million as of 30 June 2013.

Also presented below is cash net of debt, excluding OCEANE bond debt and shareholder loans (€12.2 million as of 31 December 2013), which is used to calculate compliance under the financial covenants of the syndicated loan and guarantee agreement and the technical waiver obtained in early 2013 (see Note 7.2).

(in € 000)	31/12/13	30/06/13
Marketable securities	30,233	11,571
Cash	704	1,334
Bank overdrafts	-719	-122
<b>Closing cash balance (cash flow statement)</b>	<b>30,218</b>	<b>12,783</b>
OCEANE bonds (portion > 1 year)	-22,175	-21,801
OCEANE bonds (interest/current portion)	-14	-848
Shareholder loans	0	-5,897
Non-current financial debt	-2,069	-2,376
Current financial debt	-27,789	-22,779
<b>Debt net of cash</b>	<b>-21,829</b>	<b>-40,918</b>
Player registration receivables (current)	13,731	14,950
Player registration receivables (non-current)	2,286	5,496
Player registration payables (current)	-4,171	-7,147
Player registration payables (non-current)	0	0
<b>Debt net of cash, including player registration receivables/payables and OCEANE bonds</b>	<b>-9,983</b>	<b>-27,619</b>
<b>Cash net of debt, including player registration receivables/payables, but excluding OCEANE bonds and shareholder loans.</b>	<b>12,206</b>	<b>927</b>

## 5 Notes to the income statement

### 5.1 Breakdown of revenue

#### 5.1.1 Breakdown of revenue by category

(in € 000)	1 <sup>st</sup> half 2013/14	1 <sup>st</sup> half 2012/13
Media and marketing rights (LFP-FFF)	18,332	23,113
Media and marketing rights (UEFA)	8,526	6,251
Ticketing	5,556	5,037
Sponsoring – Advertising	9,155	11,385
Brand-related revenue <sup>(1)</sup>	8,099	8,608
<b>Revenue (excl. player trading)</b>	<b>49,669</b>	<b>54,394</b>
<b>Proceeds from sale of player registrations <sup>(2)</sup></b>	<b>15,964</b>	<b>22,071</b>
<b>Revenue</b>	<b>65,633</b>	<b>76,465</b>

The principal customers (Revenue > 10% of consolidated total) are the LFP (French professional football league), UEFA (Union of European Football Associations) and the sports marketing company Sportfive.

The change in media and marketing rights (LFP-FFF) resulted from OL's 10<sup>th</sup> place position in the French Ligue 1 as of 31 December 2013, vs. its 2<sup>nd</sup> place position as of 31 December 2012.

(1) Brand-related revenue broke down as follows:

(in € 000)	1 <sup>st</sup> half 2013/14	1 <sup>st</sup> half 2012/13
Derivative products	4,536	4,695
Image-related revenue	1,383	1,556
Other	2,180	2,357
<b>Brand-related revenue</b>	<b>8,099</b>	<b>8,608</b>

(2) Revenue from the transfer of player registrations broke down as follows:

(in € 000)	1 <sup>st</sup> half 2013/14	1 <sup>st</sup> half 2012/13
Michel Bastos	4,000	
Ishak Belfodil	1,800	
Aly Cissokho	205	4,994
Kim Kallstrom		3,000
Hugo Lloris		9,709
Lissandro Lopez	7,200	
Fabian Monzon	2,678	
Jérémy Pied		3,000
Enzo Reale		1,000
Other	81	368
<b>Proceeds from sale of player registrations</b>	<b>15,964</b>	<b>22,071</b>

### 5.1.2 Breakdown of revenue by company

(in € 000)	1 <sup>st</sup> half 2013/14	1 <sup>st</sup> half 2012/13
Olympique Lyonnais Groupe and other	64	45
Olympique Lyonnais SAS	61,900	66,260
OL Merchandising (1)	0	3,474
OL Images (1)	0	1,556
Foncière du Montout	25	2,000
M2A	1,561	1,221
OL Voyages	1,275	1,278
OL Organisation	10	21
Association Olympique Lyonnais	798	610
<b>Revenue</b>	<b>65,633</b>	<b>76,465</b>

(1) Companies merged with OL SAS at the end of January 2013 with retroactive effect to 1 July 2012.

### 5.2 Net amortisation and provisions

(in € 000)	1 <sup>st</sup> half 2013/14	1 <sup>st</sup> half 2012/13
Depreciation, amortisation and provisions on intangible assets and PP&E	-958	-1,043
Net provisions for retirement bonuses	-40	-52
Other risk provisions, net	81	524
Net provisions on current assets	97	2
<b>Total excluding player registrations</b>	<b>-819</b>	<b>-569</b>
Amortisation of non-current assets: player registrations (1)	-8,139	-12,001
Provisions on player registrations		
<b>Total player registrations</b>	<b>-8,139</b>	<b>-12,001</b>

(1) Includes no accelerated amortisation, following a change in useful life as of 31 December 2013.

### 5.3 Residual value of player registrations

(in € 000)	1 <sup>st</sup> half 2013/14	1 <sup>st</sup> half 2012/13
Decreases in player registration assets (1)	-11,496	-7,770
Liabilities related to registrations sold	230	82
Player registrations held for sale		
<b>Residual value of player registrations</b>	<b>-11,266</b>	<b>-7,688</b>

(1) Includes player registrations held for sale of €6,954 thousand and recognised as current assets of 30 June 2013.

### 5.4 Personnel costs

(in € 000)	1 <sup>st</sup> half 2013/14	1 <sup>st</sup> half 2012/13
Payroll	-27,392	-33,288
Social security charges	-9,704	-12,117
Profit-sharing and incentive schemes		
<b>TOTAL</b>	<b>-37,096</b>	<b>-45,405</b>

## 5.5 Net financial income/expense

(in € 000)	1 <sup>st</sup> half 2013/14	1 <sup>st</sup> half 2012/13
Revenue from cash and cash equivalents	59	28
Interest on credit facilities	-344	-285
Interest expense on OCEANE bonds	-1,224	-1,181
Revenue and expense related to discounting of tax-loss carryback receivable		
Discounting of player registration payables	-17	-30
Discounting of player registration receivables	14	39
<b>Net cost of financial debt</b>	<b>-1,512</b>	<b>-1,429</b>
Financial provisions net of reversals		
Capitalisation of interest expense pertaining to the construction of the new stadium (1)	141	596
Other financial income and expense	1	-267
<b>Other financial income and expense</b>	<b>142</b>	<b>329</b>
<b>Net financial expense</b>	<b>-1,370</b>	<b>-1,100</b>

(1) Capitalisation of the interest expense pertaining to the construction of the new stadium caused the related financial expense to be cancelled.

The OSRANEs do not generate any financial expense, as the coupon is paid in the form of OL Groupe shares at redemption.

## 5.6 Income tax

### Breakdown of income tax

(in € 000)	1 <sup>st</sup> half 2013/14	1 <sup>st</sup> half 2012/13
Current tax	37	-29
Deferred tax	1,155	-480
<b>Corporate income tax</b>	<b>1,192</b>	<b>-509</b>

### Reconciliation of tax expense

(in € 000)	1 <sup>st</sup> half 2013/14	%	1 <sup>st</sup> half 2012/13	%
<b>Pre-tax loss</b>	<b>-15,412</b>		<b>-8,430</b>	
Income tax at the standard rate	5,306	-34.43%	2,902	-34.43%
Effect of permanent differences	-76	0.90%	56	-0.66%
Effect of the tax-loss carryback receivable	0	0.00%		0.00%
Tax credits	-38	0.45%	-44	0.52%
Uncapitalised tax-loss carryforwards	-3,657	43.38%	-3,361	39.87%
Other	-343	4.07%	-62	0.74%
<b>Corporate income tax</b>	<b>1,192</b>	<b>-16.70%</b>	<b>-509</b>	<b>7.12%</b>

Tax losses of €10.6 million in the tax consolidation group were not capitalised during the year (deferred tax impact: €3.7 million).

### Carryback receivable

As previously reported, OL Groupe decided during the previous financial year to optimise its tax positions by submitting a request to carry back tax losses for the 2009/10 and 2010/11 financial years. In this regard, a carryback receivable of €25 million was recognised as of 30 June 2011. The tax effect (€-3.3 million) of recognising the tax-loss carryback receivable in the 2010/11 year's statements reflected both the lost additional contribution (1.1 points, or €-0.8 million) and the effect of discounting the tax receivable (€-2.5 million).

During the 2011/12 financial year, the Company took advantage of an opportunity to monetise the receivable by transferring it through a discounted, non-recourse facility. As a result of this deconsolidating transaction, the full amount of the carryback (i.e. €25 million) was removed from the balance sheet, except for the collateral reserve of €2.6 million, the principal expiry date of which is 31 March 2016.

## 6 Employees

The average number of employees in the Group, broken down by company, was as follows:

	1 <sup>st</sup> half 2013/14	1 <sup>st</sup> half 2012/13
Olympique Lyonnais Groupe	49	49
Olympique Lyonnais SAS <sup>(1)</sup>	92	43
OL Merchandising (1)	0	23
OL Images (1)	0	18
OL Voyages	9	8
OL Association	84	87
OL Organisation	16	17
M2A	9	9
Foncière du Montout	2	2
<b>Total</b>	<b>261</b>	<b>256</b>

(1) Company merged with OL SAS at the end of January 2013 with retroactive effect to 1 July 2012.

## 7 Off-balance-sheet commitments

### 7.1 Player-related commitments

#### 7.1.1 Player-related commitments received

(in € 000)	Less than 1 year	Between 1 and 5 years	More than 5 years	31/12/13	30/06/13
Commitments related to the sale of player registrations with conditions precedent (1)	6,200	4,900		11,100	10,800
Commitments related to the sale of player registrations (guarantees received) (2)					



- (1) Commitments related to the sale of player registrations, totalling €11.1 million, included commitments made as part of transfer contracts providing for contingent payments to the club after the transfer in the event certain performances are achieved.
- (2) There were no longer any guarantees received in connection with the sale of player registrations as of 31 December 2013.

### 7.1.2 Player-related commitments given

(in € 000)	Less than 1 year	Between 1 and 5 years	More than 5 years	31/12/13	30/06/13
Guarantees given to clubs related to the acquisition of player registrations (1)					
Conditional commitments to clubs related to the acquisition of player registrations (2)	8,250	1,200		9,450	10,100
Conditional commitments to agents related to player registrations (3)	907	273		1,180	876
Conditional commitments to players and staff as part of players' contracts (4)	2,411	12,775		15,186	13,490

- (1) Commitments related to the acquisition of player registrations corresponded to commitments made to selling clubs in the form of bank guarantees. As of 31 December 2013, there were no longer any such commitments.
- (2) Commitments made to clubs as part of the sale of player registrations, totalling €9.5 million, primarily corresponded to additional contingent transfer fees to be paid in the future. They are typically contingent on the player remaining with the club and specific sporting performance objectives being achieved.
- (3) Commitments made to agents as part of the sale of player registrations, totalling €1.2 million, are typically contingent on the player remaining with the club and only concern those agents of players not presented as balance sheet assets.
- (4) Commitments made as part of staff and players' employment contracts, totalling €15.2 million, are typically contingent on the player remaining with the club and specific sporting performance objectives being achieved. They correspond to the maximum amount committed, based on the assumption that all the related conditions are met.

### Other commitments

In connection with the acquisition of certain players, commitments have been made to pay a percentage of the amount of a future transfer to certain clubs or players.

## 7.2 Financing-related commitments

### 7.2.1 Bank facilities, guarantees and covenants

(in € 000)	Less than 1 year	Between 1 and 5 years	More than 5 years	31/12/13	30/06/13
Bank agreements, amount available	40,000			40,000	57,000
Of which used via drawdowns	27,000			27,000	22,000
Of which used via guarantees (1)					
Other guarantee commitments					

- (1) These guarantees are given in connection with the acquisition of player registrations. As of 31 December 2013, there were no longer any such commitments.

OL Groupe has financing available to it through a syndicated loan agreement concluded with its banking partners on 6 May 2011:

The overall amount of this facility was initially €57 million and was reduced to €40 million in September 2013. The agreement includes guarantees customary for this type of agreement, accelerated maturity clauses and covenants, including the following:

- The Group must maintain the following financial ratios:
  - Adjusted net debt to equity less than 1 (the OCEANE bonds issued on 28 December 2010 and the shareholder loans are excluded from consolidated net financial debt when calculating this ratio, as specified in the agreement),
  - Net consolidated debt (see Note 4.6.3) to EBITDA less than 2.5.
- The Group must notify the bank of any event that might have a material adverse effect on the business, assets or economic and financial position of OL Groupe and its subsidiaries. There are no other guarantee commitments. All guarantees given in connection with the purchase of player registrations have been grouped under the syndicated loan agreement.

As part of the current renegotiation of this syndicated loan, the maximum amount that can be drawn down (in the form of cash or guarantees) was reduced to €40 million until the expiry of the agreement on 6 May 2014.

#### **Bank loans to finance the construction of OL Store**

On 30 June and 3 July 2003, SCI Megastore Olympique Lyonnais obtained two 15-year loans of €1 million each from Crédit Lyonnais and Banque Rhône-Alpes to finance the construction of the OL Store. These loans are repayable in quarterly instalments and bear interest at 4.90% and 4.70% p.a. respectively.

The customary events triggering accelerated maturity are included in the loan agreements.

#### **Bank loan for the construction of the new OL Academy building**

On 6 November 2008, in connection with the financing of the construction of the OL Academy building, Association Olympique Lyonnais contracted a 10-year, €3 million loan from BNP. This loan is being repaid in monthly instalments and bears interest at 1-month Euribor plus a fixed margin.

### **7.2.2 Other commitments given in connection with the Group's financing**

(in € 000)	Less than 1 year	Between 1 and 5 years	More than 5 years	31/12/13	30/06/13
Liabilities secured by mortgages (1)	460	1,961	0	2,421	2,643
Transfer of invoices under the French Dailly law to serve as collateral under the syndicated loan agreement (2)	16,598			16,598	23,792

(1) Liabilities secured by mortgages related to the construction of OL Store's premises and of the OL Academy building, totalling €2.4 million. These mortgages have been granted to Crédit Lyonnais, Banque Rhône-Alpes and BNP.

(2) Transfer of invoices under the French Dailly law to serve as collateral: under the syndicated loan agreement signed on 6 May 2011, OL SAS must secure outstandings under the facility (drawdowns or bank guarantees) by transferring receivables under the French Dailly law representing 50% of such outstandings. To this end, the Group transferred as of 31 December 2013 a total of €16.6 million in receivables. The detail of how this amount was used is presented below. As of 31 December 2013, a balance of €3 million was unused, either for drawdowns or for player guarantees.

(in € 000)	Amount of receivables transferred	Utilisation (drawdowns/guarantees)
Amount of Dailly receivables transferred as of 31/12/13	16,598	
Drawdowns and guarantees available		33,196
Transferred receivables used for drawdowns	13,500	27,000
Transferred receivables used for guarantees	-	
Transferred receivables not used	3,098	

The Dailly receivables transferred were not taken off the balance sheet as they were invoices transferred as collateral.

### Sale-discounting of the tax-loss carryback receivable for €25 million

On 27 March 2012 Olympique Lyonnais Groupe transferred the carryback receivable to a bank by means of a discounted non-recourse facility. Substantially all of the risks and rewards associated with this receivable (including the risk of non-recovery or of late payment) were transferred to the assignee through this transaction. A collateral reserve of €2.6 million (€2.3 million discounted) was created by the assignee and appears under the heading "Other non-current financial assets" on OL Groupe's balance sheet. The principal maturities of this receivable are on 31 March 2016.

## 7.3 Commitments related to the new stadium

### 7.3.1 Commitments related to the construction of the new stadium

#### 7.3.1.1 Commitments given pertaining to the construction of the new stadium

(in € 000)	Less than 1 year	Between 1 and 5 years	More than 5 years	31/12/13	30/06/13
Commitments given pertaining to the construction of the new stadium / Stade de Lyon Construction /Vinci (1)	118,080	137,073		255,153	
Commitments given pertaining to the construction of the new stadium excluding Vinci (2)	6,735	513		7,248	3,168

(1) On 12 February 2013, under the new stadium construction agreement signed with VINCI Construction France, Foncière du Montout committed to a total cost under the contract of €293 million, excluding VAT. The agreement took effect at the end of July 2013. The commitment presented here corresponds to the amounts not yet invoiced.

(2) As of 31 December 2013 there were €7.2 million in commitments given pertaining to the construction of the new stadium. These commitments were tied essentially to construction and service contracts concluded as part of the new stadium project.

### 7.3.1.2 Commitments received pertaining to the construction of the new stadium

(in € 000)	Less than 1 year	Between 1 and 5 years	More than 5 years	31/12/13	30/06/13
Commitments received pertaining to the construction of the new stadium (1)		66,659		66,659	511

(1) These commitments include €14.6 million in performance bonds given by banks, a collateral reserve of €18 million, and a joint and several guarantee for €34 million related to the design-build contract.

### 7.3.2 Commitments related to the financing of the new stadium

As part of the new stadium financing detailed in Note 1.4, the following off-balance-sheet commitments will be made progressively over the new stadium construction period:

#### 7.3.2.1 Commitments received pertaining to the financing of the new stadium

Rhône Département and Pathé to provide guarantees in an amount up to €137 million related to the Vinci bond issue, which had not yet been subscribed to as of 31 December 2013.

#### 7.3.2.2 Commitments given pertaining to the financing of the new stadium

Commitments given, represented by collateral with a total ultimate value of €277 million;  
Commitments given, represented by signature guarantees with a total ultimate value of €277 million (can replace but not add to the above collateral);  
Finance lease commitments (Orange Business Services) of €10.5 million.

These commitments will become active as the related borrowings are drawn down during the construction period (bonds, then mini-perm loan). As previously indicated, no amounts were drawn down as of 31 December 2013.

## 7.4 Other commitments

### 7.4.1 Other commitments received

(in € 000)	Less than 1 year	Between 1 and 5 years	More than 5 years	31/12/13	30/06/13
Other joint and several guarantees	885			885	915

### 7.4.2 Other commitments given

(in € 000)	Less than 1 year	Between 1 and 5 years	More than 5 years	31/12/13	30/06/13
Rentals payable (1)	3,160	4,879	4,494	12,533	12,140
Other commitments given (2)	1,114	1,168	401	2,683	2,327

Commitments given comprise:

(1) Rent payable on premises and equipment of €12.5 million.

(2) Other guarantees totalling €2.7 million. These correspond to guarantees made as part of service contracts.

## Individual training entitlement

The law of 4 May 2004 (no. 2004-391) on professional training instituted an individual right to 20 hours of training for employees on permanent contracts. These rights can be accumulated over a period of six years and are limited to 120 hours.

In accordance with notice no. 2004 of 13 October 2004 of the National Accounting Council's Urgent Issues Committee and as not all training rights have been used, unused rights totalled 19,104 hours as of 31 December 2013.

## 8 Related parties

OL Groupe is fully consolidated by the ICMI group (52, Quai Paul Sédallian, 69009 Lyon, France) and accounted for by the equity method in the Pathé group (2 rue Lamennais, 75008 Paris, France). Details of the relationships between OL Groupe, ICMI, Pathé, their subsidiaries and other related parties are as follows:

(in € 000)	1 <sup>st</sup> half 2013/14	1 <sup>st</sup> half 2012/13
<b>Receivables</b>		
Operating receivables (gross value)	93	79
<b>Total</b>	<b>93</b>	<b>79</b>
<b>Liabilities</b>		
Operating liabilities	2	162
Financial debt	17,857	18,784
<b>Total</b>	<b>17,859</b>	<b>18,946</b>

(in € 000)	1 <sup>st</sup> half 2013/14	1 <sup>st</sup> half 2012/13
<b>Operating expenses</b>		
Recharges of management fees	225	225
Other external expenses	54	50
Financial expense	711	626
<b>Total</b>	<b>990</b>	<b>901</b>
<b>Operating revenue</b>		
General and administrative expenses	108	109
<b>Total</b>	<b>108</b>	<b>109</b>

ICMI and Pathé subscribed to 328,053 bonds and 421,782 bonds respectively under the August 2013 OSRANE issue, which totalled 802,502 bonds with a par value of €100 each.

In addition, as part of the new stadium financing and in particular of the Vinci bond issue, Pathé has issued a guarantee to Vinci to cover repayment (with interest) in the event Foncière du Montout should default (see Note 7.3.2.1).

## **Senior management remuneration**

Remuneration paid to Senior Management totalled €581 thousand in the first half of 2013/14, compared with €441 thousand in the year-earlier period. Remuneration consists solely of short-term benefits.

The Chairman and CEO receives no remuneration from OL Groupe apart from directors' fees. The Chairman and CEO of OL Groupe receives remuneration for his professional activities at ICMI, an investment and management holding company. ICMI's two principal holdings are Cegid Group and OL Groupe.

## **9 Events subsequent to the closing**

### **Sales of player registrations since 1 January 2014**

Olympique Lyonnais did not sell any player registrations during the 2014 winter transfer window.

On 31 January 2014, the club temporarily transferred Alassane Plea to AJ Auxerre for five months without a purchase option.

### **Acquisitions of player registrations since 1 January 2014**

Olympique Lyonnais did not purchase any player registrations during the 2014 winter transfer window.

### **Progress on the new stadium project**

There has been no significant event since 1 January 2014.

## **Certification of person responsible for the first-half financial report**

I hereby certify, that to the best of my knowledge, the condensed financial statements for the half-year period under review have been prepared in accordance with applicable accounting standards and present a true and fair view of the assets, financial position and results of the Company and of its consolidated group of companies and that the corresponding management report presents a true and fair picture of the significant events that occurred during the first six months of the financial year, their impact on the financial statements, the principal transactions between related parties, as well as a description of the principal risks and uncertainties for the remaining six months of the year.

**Jean-Michel Aulas**  
**Chairman**

# **Statutory Auditors'**

## **report on the financial information for**

### **the half-year period**

#### **From 1 July to 31 December 2013**

To the shareholders,

In compliance with the assignment you entrusted to us at your Annual Shareholders Meeting, and pursuant to Article L.451-1-2 III of the French Monetary and Financial Code, we have:

- conducted a limited examination of the condensed consolidated financial statements of Olympique Lyonnais Groupe SA, covering the period from 1 July to 31 December 2013, as attached to this report;
- verified the information disclosed in the management report for the first half of the year.

These condensed consolidated first-half financial statements were prepared under the responsibility of the Board of Directors in a context of high market volatility and economic recession (described in Note 2.3 to the financial statements), which already existed when the accounts were closed on 30 June 2013, creating certain difficulties in assessing the Group's economic outlook. Our responsibility is to express a conclusion about these financial statements based on our limited review.

#### **I - CONCLUSION ABOUT THE FINANCIAL STATEMENTS**

We conducted our limited examination in accordance with French professional standards. A limited examination of interim financial statements consists in obtaining information from the senior managers responsible for accounting and financial matters and analysing it. An examination of this type is less extensive than that required for an audit performed in accordance with French professional standards. As a result, a limited examination can provide only a moderate level of assurance that the financial statements taken together do not include any significant anomalies, less than that which would be obtained from an audit.

Based on our limited examination, nothing has come to our attention that would cause us to question the compliance of the condensed consolidated first-half financial statements with IAS 34, the IFRS regarding interim financial reporting, as adopted by the European Union.



## **II – SPECIFIC VERIFICATION**

We have also examined the information contained in the management report on the condensed consolidated first-half financial statements that were the subject to our limited review. We have no observations to make as to the fairness of this information or its consistency with the condensed consolidated first-half financial statements.

Villeurbanne and Lyon, 26 February 2014

The Statutory Auditors

**ORFIS BAKER TILLY**

Jean-Louis Fleche

**COGEPARC**

Christian Laurain

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