







Creator of innovative flexible composite materials

FIRST HALF 2014 RESULTS (AUDITED)

EBIT UP 8.5 % COMPARED TO 2013

Paris, September 3, 2014. SergeFerrari Group (FR0011950682) creates, manufactures and distributes composite, innovative and flexible materials and is listed on Euronext Paris - compartment C.

On September 3, 2014 the Board of Directors reviewed the first half 2014 condensed consolidated financial statements.

Revenues

(€'000)	Q2 2014	Q2 2013	H1 2014	H1 2013	Var H1 14/13
Southern Europe (SEUR)	15,142	14,010	28,018	26,571	+5.4%
Wide Europe (WEUR)	15,265	14,449	27,198	26,999	+0.7%
Rest of World (ROW)	8,650	9,776	16,623	17,877	-7.0%
Total flexible composite materials	39,057	38,235	71,839	71,447	+0.5%
Other products	1,809	1,787	4,003	3,804	+5.2%
Total revenues	40,866	40,022	75,842	75,251	+0.8%

Following a 0.7% decline in the first quarter, second quarter 2014 revenues rose 2.1%. The 0.8% first half 2014 revenue increase was reduced by 0.4% due to fluctuations in the EUR/USD exchange rate. 2013 revenues for the Rest of World (ROW) region had been boosted by Architecture projects, especially in Brazil, at €3.4 million in first half 2013 compared to South America revenues amounting to €2.2 million for the first half of 2014.

Consolidated half-year earnings

(€'000)	H1 2014	H1 2013	Var 14/13
Total revenues	75,842	75,251	0.8 %
EBITDA	9,827	9,661	1.7%
EBITDA (% revenues)	13.0 %	12.8%	
EBIT	6,584	6,070	8.5%
Net income	3,586	2,652	35.2%





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The gross margin on standard cost for the flexible composite materials sales reached 45.8% of corresponding revenues, up from 45.6% in first half 2013. First half 2014 EBIT improved due to strict operating cost control, particularly in relation to raw material costs. First half 2014 net income of €3.6 million, up from €2.7 million in 2013, was buoyed by lower financial expenses (€0.4 million down from €0.9 million in 2013), and a lower tax charge (€1.4 million down from €1.9 million in 2013), which in 2013 included a €0.5 million non-recurring tax charge.

Admission of SergeFerrari Group shares for trading on Euronext Paris

On June 25, 2014, SergeFerrari Group shares were admitted for trading on Euronext Paris. The capital increase resulting from the IPO amounted to €38 million. Changes in the Company's equity during the period were as follows:

(€'000)	June 30, 2014	Dec 31, 2013	Var 14/13
Equity (Group share)	89,285	51,120	+ 38,165

Net cash and cash equivalents as of June 30, 2014 stood at €3.3 million, whereas Group net debt as of December 31, 2013 amounted to €27.7 million.

Following exercise of the over-allotment option and the employees reserved capital increase on July 18 and 28, 2014 respectively, as set out in the operation memorandum approved June 3, 2014 by the French Financial Markets Authority, the Company's capital now consists of 12,299,259 shares.

Outlook

SergeFerrari Group continues to hire sales staff with the objective of increasing the sales force of 107 people at December 31, 2013 to 128 people by December 31, 2014. This rise in employee numbers is expected to increase second half 2014 personnel costs while second half 2014 revenues will not increase significantly or proportionately in view of the need to train and develop the skills of the sales people hired. Based on first half 2014 results, SergeFerrari Group targets an increase in 2014 revenue and earnings.

Half-year financial report

In accordance with the Transparency Directive, the Company hereby confirms it has published its first half 2014 financial report and filed it with the French Financial Markets Authority. The report may be viewed at www.sergeferrari.com under the heading Investors / Financial Information.

Find all Company details at www.sergeferrari.com







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About Serge Ferrari

Serge Ferrari Group designs, makes and distributes high-tech eco-responsible flexible composite materials in a global market with an estimated medium-term value of €31 billion. The unique characteristics of these products make them ideal for technical applications in three fields: architecture, specialties for industry professionals, and composite membranes for the consumer market. The Group's principal competitive advantage lies in its differentiating technology − Précontraint* - and its associated proprietary industrial know-how. The Group has three production sites: one in France and two in Switzerland.

Serge Ferrari is present in 80 countries through four subsidiaries (in the US, Japan, Hong Kong, Brazil), 5 representative offices (in Spain, Turkey, China, Singapore and Dubai) and a network of more than 100 distributors. At the end of 2013, Serge Ferrari posted consolidated revenue of €139.6 million of which 75% was achieved outside France, with 585 employees. The company SergeFerrari Group is listed on Euronext Paris − Compartiment C (ISIN code: FR0011950682). The SergeFerrari Group share is eligible for PEA-SME and FCPI Investment.