

agta record beats 2014 sales expectations – limited impact of CHF strength on 2015 margins



Media Release: 27 January 2015

In 2014, product sales were 18.4% higher than in 2013. Impacted by the shrinking of the market in lift modernisation in France, growth of sales of service and maintenance was 2.7%. Excluding acquisitions, overall sales growth was 2.9%.

2014 profitability is expected to meet expectations, including an EBIT margin of approximately 11%.

For 2015, agta record is expecting sales growth of 4 – 6% assuming constant exchange rates. EBIT is anticipated to grow

correspondingly. If the current exchange rates between the Swiss Franc, Euro and US Dollar became the average rates of 2015 (CHF / EUR 1.00, EUR / USD 1.15), sales would be 4% higher and EBIT would be EUR 2.0 million lower.

The Group continues to focus on various acquisition opportunities.

Next media release

2014 full results on 20 April 2015 (after trading).

Group sales (January – December)

in EUR million	2014	2013	Change
First 9 months	208.6	185.0	+ 12.7 %
Fourth quarter	83.1	76.1	+ 9.2 %
Total	291.7	261.1	+ 11.7 %

About agta record

Ranking among the top players in the global market for automatic pedestrian doors, agta record calls on its integrated technological and commercial know-how. The Group's extensive expertise covers the design, production, marketing, installation and maintenance of a large range of automatic doors.

Headquartered in Switzerland, agta record sells its products and services across the globe and is directly present with subsidiaries in 17 countries. agta record is listed on Euronext Paris, foreign stocks. ISIN: CH0008853209

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