

Q1 turnover 2015/2016 Total Sales at €13.49 million

Significant points for 1st quarter:

- ➔ improved performance compared with Q4 2014/2015
- ➔ Printing and Home Decor activities stable compared with n-1
- ➔ Hardware activity performing compared with Q4 2014/2015

Q1 consolidated sales

Non audited	Q1: April 1–June 30 2015			
	3 months	3 months		
In €M (estimated)	2015/2016	2014/2015	Var. €M	%
Printing	7.27	7.08	+0.19	+2.7%
Hardware	6.22	7.06	-0.84	-11.9%
Total Q1	13.49	14.14	-0.65	-4.6%
Total constant currencies	12.92	14.14	-1.22	-8.6%

The foreign exchange impact is mainly due to a drop in the value of the Euro against the US dollar (24%), CAD (10%) and GBP (12.8%)

Prismaflex International sales at **€13.49 million** are down 4.6%, however sequentially they are up on Q4 2014/2015 (€12.12 million), and performing better than during the second 6-month period 2014/2015.

Excluding Home Decor, **Printing activity at €5.74 million** (€5.56 million in n-1) is up 3.1% at current exchange rates and -1% at constant currencies. Activity in Canada and South Africa is on the up while sales in the UK are down for the period.

Home Décor at €2.40 million (€2.43 million in N-1) is stable.

Hardware activity (excluding Home Décor) at **€5.35 million** (€6.15 million in n-1), although down on n-1, is sequentially up (€3.63 million in Q4 2014/2015). LED activity in the USA is encouraging as is Distec's performance for traditional signage (scrolling signs in Russia). A significant number of LED sign projects are at the negotiation stage.

Outlook

On June 30, 2015, order backlog, essentially for hardware stands at €5.4 million (idem Q1 n-1). Mid-term, Prismaflex International will fully benefit from its competitive advantages namely the group's technological leadership and the scope of its product range, particularly its LED signs.

*The Annual Shareholders' Meeting will take place on September 28, 2015 in Saint Clément les Places (69930 at 2.30pm).
Next press release: first 6-months turnover 2015/2016, October 20, 2015 after closure.*

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